

1994
Annual Report
& Accounts

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1st Bank
ESTABLISHED 1894

FIRST BANK OF NIGERIA PLC

FIRST BANK'S MISSION

The Mission of First Bank of Nigeria Plc is historically determined. Its primary objective must be to remain true to its name at all times as the leading financial institution in the country by providing to its customers, across the nation and beyond, within the parameters of regulatory policies, the best banking services available.



PROFILE

The First Bank of Nigeria Plc is a leading banking institution in Nigeria with a hundred years of banking experience, industry and resilience behind it. Founded in 1894 by a shipping magnate from Liverpool, Sir Alfred Jones, the Bank commenced as a small bank in the office of Elder Dempster & Company in Lagos. Today, First Bank of Nigeria PLC has diversified into a whole range of banking activities and services including commercial, merchant and international banking, and has become, historically, a potent factor in the development of the country.

It was incorporated as a limited liability company in London on March 31, 1894, with Head Office in Liverpool under the corporate name of the Bank of British West Africa. With a paid-up capital of 12,000 Pounds Sterling, it started business after it had absorbed its predecessor, the African Banking Corporation, which was established earlier in 1892. This signalled the beginning of the pre-eminent position which the Bank was to establish in the banking industry in West Africa. The Bank in its early years grew rapidly working in close co-operation with the Colonial Government in performing the traditional roles of a Central Bank such as issue of specie in the West African sub-region.

In 1896, a branch was opened in Accra, Gold Coast (now Ghana) while another was established in Freetown, Sierra Leone in 1898. This marked a milestone in the Bank's international banking thereby justifying its West African operational coverage. The second branch in Nigeria was opened in the Old Calabar in 1900 and two years later, services had extended to Northern Nigeria. With a branch network of 287 in 1994 spread throughout the Federation, including London, the Bank has the largest number of branches in the industry.

The Bank has experienced phenomenal growth over the years. With a share capital of ₦55.6 million in 1980, which has risen to ₦215.2 million in 1994, the Bank's total asset was ₦33.95 billion in 1994 and deposit base of ₦23.3 billion. When the Bank began operation in 1894, it had a staff of six, comprising three Europeans and three Africans. Today, the Bank is virtually fully Nigerianised. This, of course, has been the result of planning, responsiveness to the yearnings of the Nigerian people and Government, as well as the Bank's determination to identify with the aspirations of the country in its march towards national development.

In pursuance of these, the Bank has had good cause to continually adjust its organisational structure and corporate entity. Beginning with a change of its name to the Bank of West Africa in 1957 reflecting the movement towards independence by the West African countries, the bank was incorporated locally in 1969 to become Standard Bank of Nigeria Limited. This was in response to the dictates of the Companies Decree 1968. Thereafter, the active participation of Nigerians in the management of the Bank became a corporate policy. Further changes in the name of the Bank were made in 1979 and 1991 to First Bank of Nigeria Limited and First Bank of Nigeria Plc, respectively.

The enhanced level of operations and the need to respond to increasing competition have necessitated a considerable re-organisation of the Bank. This began seriously in 1985 when a new decentralised structure was introduced after a detailed analysis of the previous operational and reporting structure. The fine-tuning of that structure in 1992 has handsomely paid off. Aggressive banking, decentralised decision-making process, and responsive directorate system have become the pillars of the Bank's current efficient operational mode. In addition, computerisation and efficient information management system have been introduced into the Bank's operations in order to facilitate rapid response to customer services.

The Bank's foreign partners, the Standard Chartered Bank Africa Plc have reduced their shareholding to 9.9% following the offer of 120,941,195 shares to the Nigerian public, thus bringing the equity holdings by Nigerians to 90.1%

The Bank has maintained its leadership in financing long-term development of the economy which started in 1947 with a long-term loan to the Colonial Government. To-date, the Bank boasts of a diversified loan portfolio and credit facilities to various sectors of the economy. The Bank's rural banking record is unmatched by any other bank while its agricultural credit facilities through Community Farming Loan Scheme have given peasant farmers tremendous access to the much needed bank credit.

The Bank had won the coveted Stock Exchange Award as the bank with the best financial reporting in the banking sector for several years. Similarly, for five years, the Bank came first at the CBN's Farmers Merit Award.

The bank has improved substantially on its operational performance in the last three years with a record performance in 1993. These achievements provided the appropriate setting for the celebration of the Bank's centenary in 1994.

It is the Bank's commitment "to put a smile on the face of every customer".

TABLE OF CONTENTS

	Page
Financial Highlights	4
Directors & Advisers	5
Principal Officers	6
Notice of Annual General Meeting	7
Chairman's Statement	9
Managing Director's Review	15
Report of the Directors	26
Report of the Joint Auditors	30
Report of the Audit Committee	31
Accounting Policies	32
Balance Sheet	34
Profit and Loss Account	35
Source and Application of Funds	36
Notes on the Accounts	37
Shareholders' Information	54
Performance Indicators	56
Group Four-Year Financial Summary	58
Company Five-Year Financial Summary	59
Group Statement of Value Added	60
Company Statement of Value Added	61
Directory of Branches	64
Proxy	67

PRINCIPAL OFFICERS

Executive Directors	Mr. J.O. Sanusi	Managing Director & Chief Executive	
	Mr. C.I. Adimorah	Executive Director	Corporate Resources
	Mr. A.R.O. Ayeni	Executive Director	Finance & International Banking
	Mrs. E.N. Omatsola	Executive Director	Lagos Banking Operations
	Mr. K.N. Radford	Executive Director	Corporate Finance
	Alhaji A. Sadauki	Executive Director	States Banking Operations
Deputy General Managers	Dr. F. Abudu	DGM	Personnel
	Mr. S.O. Adollo	DGM	International Banking
	Chief E.A. Akintoye	DGM	West Banking Operations
	Mr. M.L. Alabi	DGM	Finance & Planning
	Chief G.N. Anyichie	DGM	East Banking Operations
	Mr. C.F. Awosika	DGM	Corporate Finance
	Alhaji M. Ibrahim	DGM	North Banking Operations
	Mr. D.T. Iordaah	DGM	Lagos Banking Operations
	Mr. B.O. Longe	DGM	Banking & Credit Administration
	Mallam Baba Musa	DGM	Central Banking Operations
	Mr. O.A. Odu	DGM	Resources
	Mr. S.F. Oguntinyinbo	DGM	Inspection
	Otunba A. Olasope	DGM	Company Secretary
	Alhaji A. Sa'ad	DGM	Special Duties
	Mr. S.O. Tomori	DGM	Marina
Assistant General Managers (Head Office)	Mr. D.O. Abass	AGM	Financial Control
	Mr. L.N. Adaba	AGM	Advances
	Mr. A.A. Adesida	AGM	Special Banking Services
	Mr. O.A. Akanji	AGM	Management Services
	Chief A.K. Akinlade	AGM	Training & Development
	Mr. F.O. Alabi	AGM	Financial Services
	Mr. M.B. Ayeni	AGM	Credit Control
	K.A. Atoyebi	AGM	Treasury
	Alhaji M.I. Fale	AGM	Corporate Development
	Mr. B.J. Nwafor	AGM	Credit Recovery
	Dr. G.M.M. Obi	AGM	Information Systems
	Mr. I.A. Ogunsakin	AGM	Computer Operations
	Mr. K.O. Olomo	AGM	Staff
	Mr. C.U. Omeili	AGM	Corporate Finance
	Mr. F.O. Oyelola	AGM	Premises
	Mr. I.O. Sonaïke	AGM	International Banking
Assistant General Managers (Regional Administration)	Pastor E.O. Fadipe	AGM	Lagos Mainland
	Mr. J.S.K. Iyonkyoh	AGM	North
	Mr. C.O. Nana	AGM	East
	Mrs. J.K. Odedina	AGM	Lagos Island
	Chief E.E. Ofurie	AGM	West
	Alhaji I.G. Potiskum	AGM	Special Duties
	Mallam M.B. Sambo	AGM	Central
Assistant General Managers (Branch Operations)	Mr. F.B. Abiola-Cudjoe	Manager	London
	Chief E. Akin-George	Manager	Investment House
	Mr. B.A. Bakare	Manager	Apapa
	Mallam M.A. Bungudu	Manager	Kaduna (Main)
	Alhaji M.K. Gujiba	Manager	Kano (Main)
	Mr. I.I. Ikumapayi	Manager	Ikeja
	Mr. A.O.O. Odunmbaku	Manager	Ikeja Industrial Estate
	Chief A.O. Okolonji	Manager	Enugu (Main)
	Mr. J.O. Olagboye	Manager	Niger House
	Mr. S.O. Olanrewaju	Manager	Ibadan Bank Road

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 26th Annual General Meeting of the members of First Bank of Nigeria Plc will be held at the Congress Hall, Nicon Noga Hilton Hotel, Abuja on Thursday 27th April, 1995 at 11.00 a.m. to transact the following business:

ORDINARY BUSINESS

1. To receive the audited accounts for the year ended 31st December, 1994, together with the reports of the Directors, Joint Auditors, and Audit Committee thereon.
2. To declare a dividend
3. To elect Directors
4. To approve the remuneration of the Directors
5. To authorise the Directors to fix the remuneration of the Joint Auditors.
6. To elect members of the Audit Committee.

SPECIAL BUSINESS

7. To consider and if thought fit, to pass the following resolution as an ordinary resolution: "That pursuant to Article 47 of the Articles of Association of the Company, the Directors having so recommended, it is desirable to capitalise the sum of ₦53,799,441 from the balance of General Reserve and accordingly that such sum be set free for distribution amongst the members on the register of members at the close of business on Friday, 7th April, 1995, on condition that the same be not paid in cash but applied in paying up in full at par 107,598,882 of the unissued ordinary shares of 50 kobo each to be allotted, distributed and credited as fully paid-up to and amongst such members in the proportion of one new ordinary share for every four ordinary shares held by them on that day, and such new shares shall rank for all purposes paripassu with the existing issued ordinary shares of the Company, the shares so distributed being treated for all purposes as capital and not as income and these new shares shall not qualify for payment of dividend in respect of the 1994 accounts, and the Directors shall give effect to this resolution on receipt of the necessary permission from the authorities."

PROXY

A member entitled to attend and vote at the Annual General Meeting is entitled to appoint a Proxy to attend and vote in his stead. A Proxy need not also be a member. A Proxy form is at the end of the Financial Statements. All instruments of Proxy should be duly stamped at the Stamp Duties office and deposited at the registered office of the company or the office of the Registrar, Plot 2, Abebe Village Road, Iganmu, Lagos not less than 48 hours before the time for holding the meeting.

DIVIDEND WARRANTS

If the dividend recommended by the Directors is approved by members at the Annual General Meeting, the dividend warrants will be posted on 12th May, 1995, to members whose names appear in the Register of members at the close of business on 7th April, 1995.

CLOSURE OF REGISTER OF MEMBERS

The Register of Members and Transfer Books of the Company will be closed from the 3rd to the 14th April, 1995 (both dates inclusive) for the purpose of payment of the dividend.

NOTE

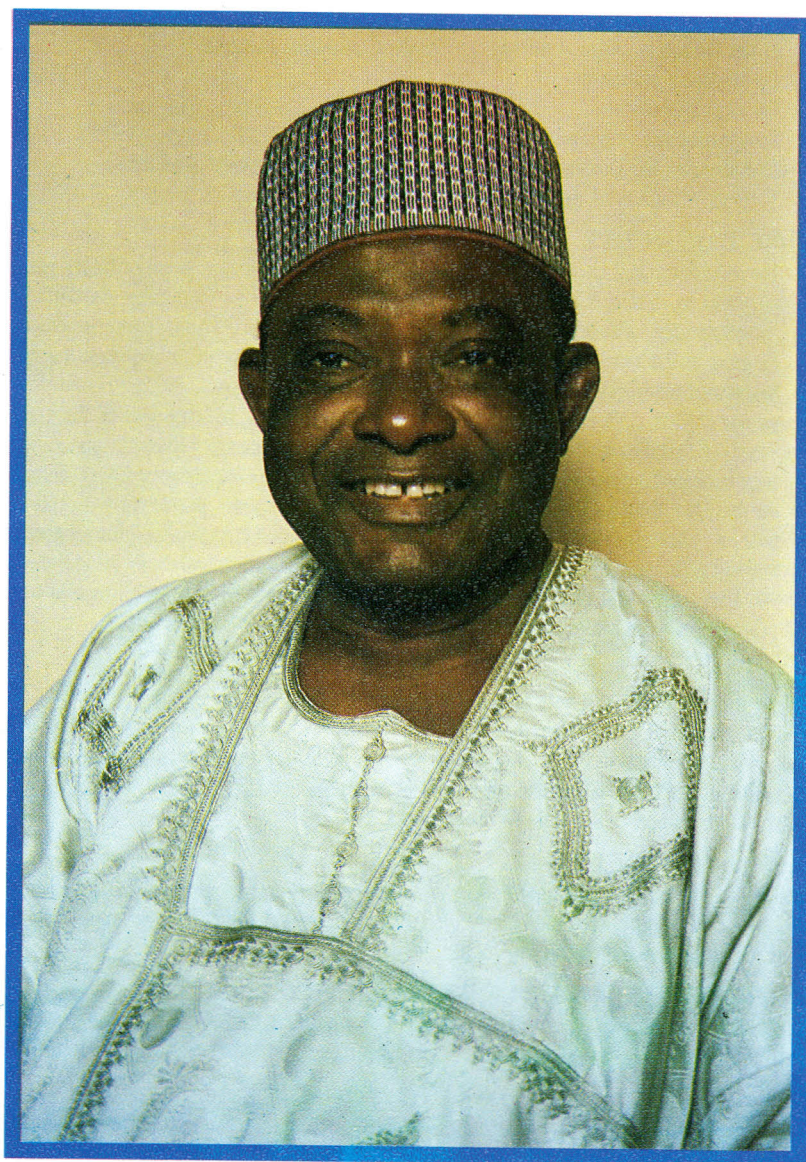
Any member may nominate a shareholder as a member of the Audit Committee by giving notice in writing of such nomination to the Secretary of the Company at least 21 days before the Annual General Meeting.

BY ORDER OF THE BOARD

Otunba A. Olasope
Company Secretary

35, Marina,
Lagos.

DATED 10TH MARCH, 1995.



ALHAJI MAHMOUD I. ATTA
Chairman

CHAIRMAN'S STATEMENT

It is my pleasure to welcome you all to this 26th Annual General Meeting of your Bank which will consider the accounts for the centenary year, 1994. This occasion therefore marks an important milestone in the life of your Bank and of banking in Nigeria. The centenary was celebrated in a grand style late last year and the Managing Director will provide details of the celebration in his report. This meeting is historic in the sense that it marks the first time that the hundredth year accounts of a financial institution in Nigeria is being considered. I am pleased to note that the results justify the mood of celebration that attended the centenary year.

I will give a brief background of the domestic and international environments under which the Bank operated in 1994 before giving the details of our operational performance.

The International Scene

Key developments in the international economic and political scenes in 1994 included the signing of the North American Free Trade Agreement (NAFTA) between the United States of America, Canada and Mexico and the coming into effect of a new General Agreement on Tariffs and Trade (GATT) treaty. These developments should serve as a lesson to African countries to do more to dismantle the trade barriers that exist amongst them.

In Africa, the economic performance of most countries remained unimpressive. As in preceding years, the rate of real growth in output in the region was more than offset by population growth, falling output, declining per capita income accompanied by worsening living conditions, and deteriorating unemployment situation. The slow economic growth in Africa was due mainly to the sluggish growth in the industrialised countries, weak export markets, persistent low demand for primary commodities, inadequate flow of financial resources, the persistent heavy debt-service burden and unfavourable political climate.

The accord reached between Israel and Palestine was a refreshing development in a year filled with explosion of conflicts in various parts of the world. In Europe, the Bosnia-Herzegovina war remains intractable as ever, while in Africa, the conflicts in Liberia and Somalia continue to task the ingenuity of peace makers and had significantly diverted attention away from economic development.

A major political development in Africa during the year was the emergence of majority rule in South Africa. This historic development put to an end more than a century of struggle between the black majority and the white minority in the southern part of the continent.

Development on the Domestic Scene

Here at home, the Nigerian economy continues to suffer from the problem of political and economic uncertainty. The stress which the economy witnessed in previous years not only persisted but heightened in 1994 as a result of the political uncertainties and social tensions which followed the resurgence of the crisis of the annulment of the presidential election of 1993.

The instability on the political scene had a perceptible impact generally on a number of macro-economic variables. Inflation for example, at the end of 1994, was officially put at about 70% while GDP growth rate declined progressively. Agricultural sector recorded 1.6% growth rate as against the projected rate of 3.5% and 2.5% achieved in 1993 while the Manufacturing sector declined by 5% compared to 2.3% for 1993.

The pegging of the exchange rate at ₦22 to a dollar, the fixing of interest rates at between 12% and 15% range for deposits and the pegging of lending rate at 21% maximum affected greatly the flow of credit as well as the demand for and supply of foreign exchange, thus distorting the market.

The poor performance of the various sectors of the economy was due to a combination of factors, principal among which were the unfavourable macro-economic and socio-political environments under which the economy operated, and the slow response of some of the sectors to the available incentives, e.g., Agriculture. The economy suffered a major policy reversal from deregulation to re-regulation. This policy change exerted a high degree of pressure on foreign exchange, escalated domestic price level and thus led to the huge depreciation of the Naira in the open market.

Consequently, the structure of manufacturing production remained weakened by high cost, low turnover and profit, inadequate bank credit, forcing most manufacturing companies to operate at far below minimum capacity, hence their inability to service their debts.

The long nationwide industrial actions, especially that of NUPENG and PENGASSAN and the pro-democracy activities, particularly later in the year brought the economy to a standstill. The increase in the prices of petroleum products in October 1994 further worsened the epileptic economic situation and imposed harsh conditions on the citizenry, depreciating, in real terms, the general standard of living.

Against Government expectations, for most of 1994, the performance of the Nigerian economy was marked by negative growth, massive capital flight, intolerable high level of inflation and instability in the foreign exchange market.

The external sector of the economy simultaneously suffered serious reversals as a result of massive capital flight occasioned by the unconducive domestic environment and the volatility of the international oil market, resulting in Balance of Payments deficit.

External public debt stood at \$29.43 billion as at October, 1994, as against \$28.7 billion in October, 1993. From the projected draw-down of \$899.97 million of external loans in 1994, \$709.47 million was actually drawn as at November, 1994.

Against this backdrop and with the drying up of autonomous funds, funding of the foreign exchange market showed a wide gap between supply and demand with the parallel market premium standing at about 150%.

Financial Sector Developments

The policy reversal of 1994 perpetuated the intense pressure the financial sector had witnessed in the past three years. The cap on interest rates (12-15%), lending rate at 21%, the pegging of the exchange rate at ₦22 per \$1 and the foreign exchange policy, all had crippling effects on the financial sector.

These key indices remained sore points throughout the period, culminating in very high distortion of credit flow in the economy.

The fixed interest rate was accompanied by unprecedented increase in unproductive credit to the private and the public sectors which was as high as 71.7% compared to 18.9% for the first half of 1993. On the other hand, most banks were not able to meet their deposit targets due to the low interest rate which only favoured speculative borrowing in the foreign exchange market. With the resulting negative real interest rate, the incentive to save no longer existed.

Margins in the industry were almost wiped out over-night and banks had to find new and creative ways to survive. Generally most banks, especially the large retail banks, operated at the margins.

The foreign exchange policy adopted in 1994 significantly sealed the sources of foreign exchange from the formal sector while at the same time reducing activities of non-oil exporters. This had the repercussion of reducing earnings by banks as the 1.0% commission usually earned on foreign exchange transactions was abolished. Income from investments on Treasury Bills also dropped as Treasury Bills rate was fixed at 12.5%.

The overall effect of all these led to widespread distress in the financial sector. Consequently, four banks were liquidated while depositors' confidence in the banking system waned seriously. Many banks operated terminally. The main feature of the sector was crisis and the thinning out of operations in financial intermediation.

Operating Results

Distinguished shareholders, I am pleased to report that your Bank successfully weathered the storm of the difficult economic conditions, labour and political unrest highlighted in the foregoing review of our operating environment, and had a strong active and celebrative year, recording good results in its operations.

Gross earnings of the Bank increased by 24.13% from ₦4.31 billion in 1993 to ₦5.35 billion. Profit before tax at ₦873.53 million dropped by 6.25% from ₦931.83 million while profit after tax was ₦553.53 million. When the results of its subsidiary, FBN (Merchant Bankers) Limited are included, the Group's after tax profit comes to ₦675.13 million compared to ₦678.20 million achieved in 1993.

Total assets of the company grew by 44.16% from ₦23.55 billion to ₦33.95 billion while provision for doubtful debts stood at ₦3.99 billion. Total assets of the Group was ₦36.83 billion. Shareholders' funds of the company rose by 22.82% to ₦1.83 billion from ₦1.49 billion in 1993. A total of ₦215.20 million has been recommended for distribution for the year under review as dividends. This works out at 50 kobo per 50 kobo share. I would like to observe that our continued growth and success was made possible by the hardwork and dedication of the staff and management at all levels, the strong support of our shareholders and the continued patronage and loyalty of our customers. On behalf of the Board of Directors, I wish to acknowledge these contributions which remain a major source of encouragement to all of us.

Future Prospects

The year 1994 marked an important milestone for your Bank. It was its 100th anniversary, having been incorporated on 31st March, 1894 as a limited liability company. The celebrations were well received by all and sundry. However, behind the facade of celebrations, there are lessons to learn.

The future is still far from certain especially in the face of a "guided deregulation". The interest rate structure is still regulated, the official foreign exchange rate fixed and with the increased cost arising from high rate of inflation, there is no doubt that margins will be affected. Given the uncertainties in our operating environment, the challenges posed by the administrative controls and the pressures on margins, we certainly cannot afford to rest on our oars.

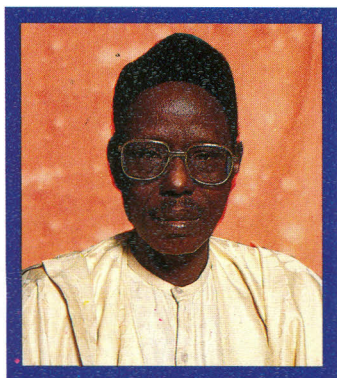
With the resources at our disposal, the solid foundation laid in the last century and the enthusiasm and commitment that have characterised the management and staff of your Bank over the years, I am confident that the Bank will continue to play a leading role in the Nigerian banking sector.

Finally, I wish to extend my profound gratitude and appreciation for the support that I have received both from Management and Staff and from colleagues on the Board. I also thank all our shareholders and customers for their continuous support. With continued commitment and high level of team work and understanding among all of us, the future remains bright.

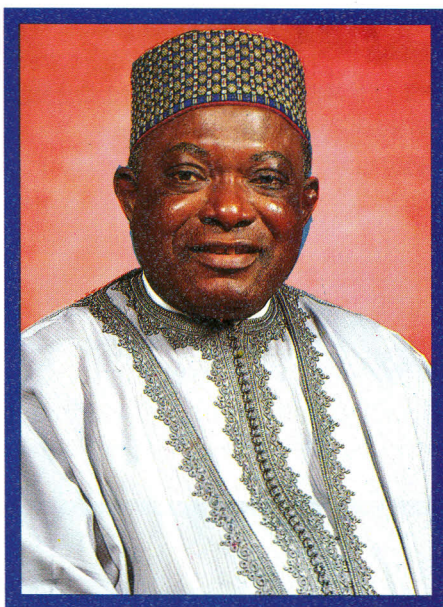
MAHMOUD I. ATTA

Chairman

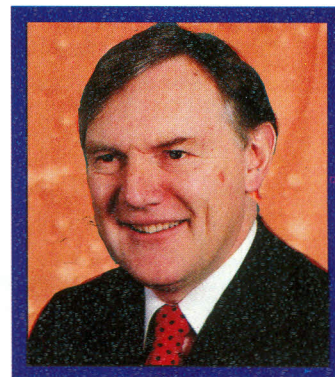
NON-EXECUTIVE DIRECTORS



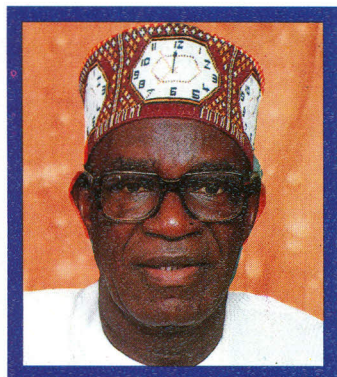
Alhaji A. A. Ahmadu



Alhaji Mahmoud I. Atta
Chairman



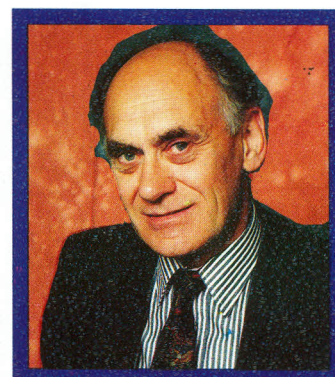
Mr. D. P. Brougham



Mr. J. N. Gamde



Ms. Abimbola Okunuga



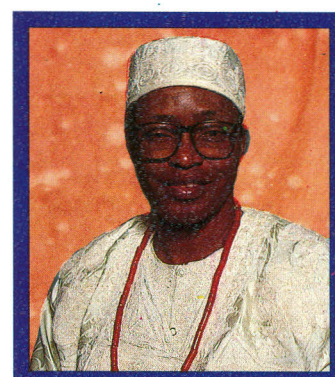
Mr. P. N. Mayes



Alhaji Belio Usman



Mr. C. A. Keljik



Chief O. I. Ogunsanya



CHIEF JOSEPH O. SANUSI
Managing Director & Chief Executive

MANAGING DIRECTOR'S REVIEW

DISTINGUISHED LADIES AND GENTLEMEN,

Permit me to begin this address by congratulating you on your Bank's attainment in 1994 of one hundred years of uninterrupted banking service to the nation. One hundred years in the life of an institution, even of nations, is no mean achievement. It is on this happy note that I present to you the details of the Bank's operations for the year ended 31st December, 1994. The Chairman, in his statement had already provided a summary of our operating results and highlights of developments in the international and domestic scenes within which your Bank operated during the year under review.

This review, therefore, will concentrate on the details of the operating results, the Bank's strategic response to the challenges and threats created by the international and domestic environments and the activities of the operating units. Specific attention will also be paid to the Bank's activities while commemorating its hundred years of existence in Nigeria.

OPERATING RESULTS

The Bank's performance for the year 1994 should be viewed against the backdrop of the harsh economic environment under which it operated. I am pleased to say that in spite of the difficult economic situation, positive results were recorded in virtually all areas of our operations.

Earnings and Interest Expenses

Gross earnings increased by 24.13% from ₦4.31 billion in 1993 to ₦5.35 billion in 1994. Interest expenses increased by 48.70% from ₦813.76 million to ₦1.21 billion, while interest income recorded an increase of 10.95%, standing at ₦3.75 billion in 1994 as against ₦3.38 billion achieved in 1993.

Income arising from other sources, notably, foreign exchange transactions, commissions and other charges increased from ₦930.0 million recorded in 1993 to ₦1.60 billion in 1994, representing a 72.0% increase. As in the previous years, emphasis is on developing other sources of income especially those of corporate finance and treasury management.

For the group, gross earnings recorded a 9.65% increase to ₦5.91 billion from ₦5.39 billion in 1993, while interest expense also increased from ₦1.29 billion in 1993 to ₦1.31 billion in 1994 showing an increase of 1.55%. However, interest income decreased by 3.75% from ₦4.27 billion recorded in 1993 to ₦4.11 billion in 1994.

Operating Profit and Overheads

Operating profit, before provisions for bad and doubtful debts fell from ₦1.26 billion in 1993 to ₦1.09 billion in 1994, representing a decrease of 13.49%. In spite of the very high rate of inflation in the country (official figure 70%), operating costs went up only by 37.22% from ₦2.23 billion in 1993 to ₦3.06 billion in 1994, even after charging for shortfall on the Bank's pension fund actuarial valuation and adjusting staff salaries for fuel relief package in line with Government Policy. The major increase in operating costs was staff emoluments, indicating the high emphasis the Bank places on the workforce as its most valuable asset. In the area of administration and other expenses, cost increase for the group was only 9.72% while that of the Bank was 17.64%.

Provisions

As a result of improved asset quality and previous amortisation in full of deferred provisions made under the Prudential Guidelines, your Bank provided a total of ₦211.85 million for bad and doubtful debts as against ₦329.17 million provided in 1993. This represents a drop of 35.64%.

Profitability

The Bank witnessed a slight drop in profit before tax from ₦931.83 million recorded in 1993 to ₦873.53 million in 1994. Profit after tax and minority interest was ₦553.53 million compared to ₦584.50 million in 1993, representing a decrease of 5.30%.

The Group results also show a slight drop of 0.45% with profit after tax and minority interest decreasing to ₦675.13 million from ₦678.20 million achieved in 1993.

Appropriations

A sum of ₦215.20 million or 50k per share, representing 38.88% of the profit after tax is proposed to be distributed as dividend against ₦150.64 million or 70k per share distributed last year. Also, a bonus issue of one new share for every four held is being proposed.

Assets

The total assets of the Bank grew by 44.16% in the year, from ₦23.55 billion to ₦33.95 billion. Loans and advances increased remarkably by 93.49% to ₦5.94 billion from ₦3.07 billion, while Bills discounted grew by 114.51% to ₦10.79 billion from ₦5.03 billion. The quality of the risk assets also improved significantly during the year, with the ratio of performing loans and advances to total loans and advances increasing from 46.48% in 1993 to 60.21% in 1994. The improved system of credit appraisal and approval instituted by the Management in addition to recovery efforts continued to yield fruitful results. For the group, total assets grew from ₦26.19 billion in 1993 to ₦36.83 billion in 1994, representing an increase of 40.63%.

Deposits

The continuous favourable growth in our deposits in spite of the stiff and increasing competition for funds reflects the confidence reposed in your Bank by the banking public. During the period under review, total deposits grew by 41.61% from ₦16.44 billion in 1993 to ₦23.28 billion in 1994. Similarly, Savings and Current Accounts increased by ₦6.17 billion or 46.63% and contributed ₦19.39 billion or 83.30% of the total. For the group, total deposits grew by 40.09% from ₦17.86 billion to ₦25.02 billion.

Shareholders' Fund

Total shareholders' fund increased from ₦1.49 billion in 1993 to ₦1.83 billion in 1994. This represents an increase of 22.82%. For the Group, total shareholders' fund improved by 26.54% to ₦2.05 billion from ₦1.62 billion. This has ensured a comfortable capital adequacy ratio of 14.24% for the Bank.

Capital Structure

During the last quarter of 1994, the Standard Chartered Bank Africa Plc by public offer for sale divested part of its shares to the Nigerian Public. Following this, the ownership structure of your Bank is now as follows: - Nigerian Public (90.1%) and Standard Chartered Bank Africa Plc (9.9%). The paid-up capital as at December 31, 1994, stood at ₦215.20 million.

ORGANISATIONAL DEVELOPMENT

Ladies and gentlemen, permit me to highlight some of the significant developments which the Bank recorded in its various operating units during the year under review.

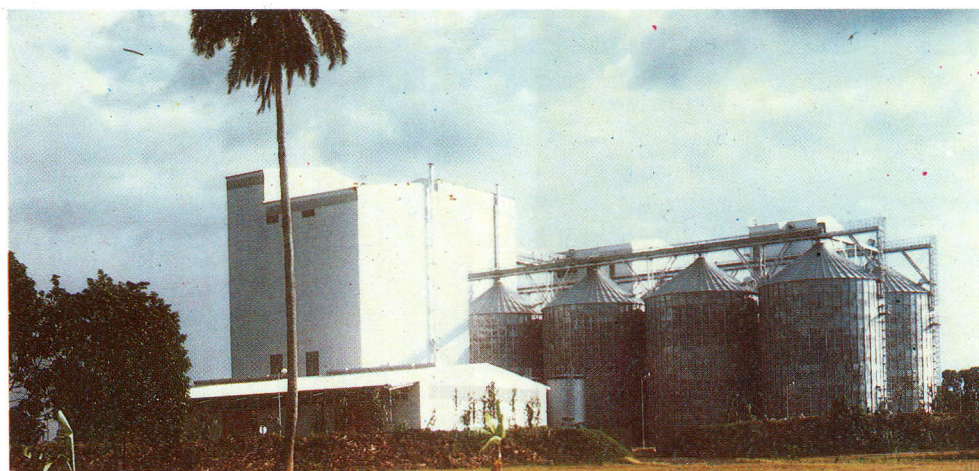
Centenary Celebration

The Bank made history during the year 1994 as it completed its centenary circle with an enviable record of notable achievements which called for celebration. The programme of activities kicked off with the formal launching of the Chief Samuel Oyewole Asabia ₦5 million Endowment Fund at the University of Lagos for the teaching of and research in Business Ethics and the naming of our Head Office at 35, Marina, Lagos as SAMUEL ASABIA HOUSE. A ₦5 million Endowment was also established at the University of Nigeria Teaching Hospital, Enugu. The fund is intended to encourage the Open Heart Surgery Unit of the hospital to continue the commendable job it had been doing in the area of cardiac research, training and development.

As part of the activities of the centenary celebration and as a way of contributing to the growth and development of sports in Nigeria, a week-long Centenary Basketball tournament was organised amongst leading female teams in the country. The competition was won by our basketball team - The Elephant Girls. This feat lends credibility to our claim as "truly the first" also in the area of sports promotion in the country. In addition, an essay competition was organised to commemorate the centenary anniversary. The title of the essay was "The Impact of Technology in Banking in the 21st Century".

Other activities included the turning of the sod of the Bank's Abuja Office Complex performed by the Chief of General Staff, General Oladipo Diya, on behalf of the Head of State and Commander-in-Chief of the Armed Forces of Nigeria, General Sani Abacha and the launching of a book titled "First Bank of Nigeria Plc: A Century of Banking in Nigeria" by the Acting Minister of Finance and Economic Development, Chief Anthony Ani. A centenary lecture titled "The Role of the Private Sector in Africa's Development" was delivered by His Excellency, the British High Commissioner in Nigeria, Mr. Thorold Masefield, CMG. The Anniversary Celebration was rounded off with a GALA NIGHT at which past Chairmen and Managing Directors of the Bank were honoured for their contributions to the development of the Bank, while Corporate and individual customers were honoured for their continuous loyalty and

Agro-Industrial Complex of Bendel Feed and Flour Mills Limited, Ewu, Edo State — one of the prime customers of the Bank.



patronage. Prizes and certificates of merit were also awarded to the winners of the centenary essay competition during the occasion. It was both a moment of honour and joy that God spared our lives to witness the occasion and be part of history.

Product Development

FIRSTCASH, the Bank's Automated Teller Machine (ATM) card, which was successfully launched in 1991 received its major test as an alternative to cash withdrawal over the counter in Lagos during the political and labour unrest which forced many banks to close shop. Firstcash cardholders benefited immensely during this period as they had access to money 24 hours daily.

In recognition of the Bank's branch network, it is planned that Firstcash services will be extended to other parts of the country soon.

Your Bank is a Principal Acquirer of Master Card International Incorporated (MCII) and its sole representative in Nigeria. Major hotels in Nigeria are part of our Merchant outlets which accept mastercard from various cardholders who come to Nigeria. We are happy to report that the business relationship with Mastercard International Incorporated (MCII) has been fruitful. As a pacesetter in the banking industry, it is hoped that your Bank would also be an issuer of Mastercard in the nearest future. This will, no doubt, enable cardholders transact business easily in foreign countries.

Registrar's Department

The Registrar's Department actively participated in the sale of First Bank's shares divested by Standard Chartered Bank Africa Plc. Approximately 28.1% of the Bank's shares held by the Standard Chartered Bank Africa Plc were offered for sale to the public.

First Trustees Nigeria Limited

This subsidiary participated in the packaging of a number of high networth issues and also acted as Trustees on syndicated accounts during the year under review. The company had two clients on its pension fund management in 1994 while efforts would be geared up to increase the number in 1995.

In line with our determination to prepare the company adequately for the tasks ahead, its nominal share capital of N5 million was fully paid-up with an injection of N3.5 million during the year. With this positive development, coupled with the on-going review of the company's structure, this subsidiary is expected to take its rightful position both in the Capital and Pension funds markets.

Premises

The Bank embarked on three major projects during the year - two of which are located at Abuja and one at Ibadan. The projects at Abuja comprise a block of eight luxury flats in Wuse II residential area for our staff, and Phase I of the office complex in the Central Business District. With the level of work done already, it is envisaged that these projects will be completed in 1995 and early 1996 respectively. The project at Ibadan is the re-development of Amunigun branch, and is expected to be completed before the end of 1995.

We also recorded considerable progress on some construction works embarked upon in our branches; for example, our Zuru branch, in Kebbi State was completed during the year. Apart from these construction works, the Bank also carried out face lifting works on its branches and Regional Offices throughout the country.

FBN (Merchant Bankers) Limited

In spite of the operating environment resulting in drastic fall in its gross earnings during the year under review, our Merchant Bank subsidiary recorded encouraging results. Though, gross earnings dropped sharply from ₦1.08 billion in 1993 to ₦559.29 million in 1994, the overall result reflected a substantial adjustment and prudent management of resources in other directions. Profit before tax, for example, grew significantly from ₦264.0 million in 1993 to ₦305.6 million in 1994 while Profit after tax rose from ₦156.0 million in 1993 to ₦202.67 million in 1994. A dividend of 70k per share against 42k last year was thus declared.

Staff

The Bank's staff strength increased by 95 or 1.0% during year and stood at 10,909 as at 31st December, 1994, against 10,814 at 31st December, 1993.

In line with the Bank's policy and tradition to reward and promote its deserving staff, a total of 1,812 members of staff were promoted to various grades during the year. The above figure included 116 Management staff, 847 Officers and 849 Supervisors and other junior staff. Similarly, your Bank during the Centenary Long Service Award honoured 142 members of staff who had put in 25, 30 and 35 years of meritorious service respectively as a token of its appreciation of their contributions to the growth of the Bank.

A total of 37 members of staff retired during the period as against 50 recorded in 1993. This represents a decrease of 26.0% while staff wastages by way of deaths, terminations, resignations and dismissals declined from 170 recorded in 1993 to 140 in 1994, representing a decrease of about 18.0%.

Training and Development

The year witnessed a remarkable improvement in training and re-training of the Bank's workforce. More members of staff benefited from various qualitative training than in the preceding year. A total of 1,262 attended local, external and in-plant courses, while 9 Senior Management Personnel, including 5 Assistant General Managers, 3 Deputy General Managers, benefited from various overseas courses.

During the year, the stock holdings of the Training School Library were beefed up to give fillip to intellectual development and to encourage members of staff who are preparing for one form of examination or the other. Also acquired were computers for the training of secretaries and other members of staff who require such training.



Captain of the victorious FBN Female Basketball team lifts the Centenary Trophy.

Banking and Credit Administration Division

The Bank continued to support viable agricultural, manufacturing and other specialised projects located in different parts of the Federation. Seven of the farmers who benefited from our Agricultural Loans Scheme won the Central Bank of Nigeria Farmer of the Year Merit Award in 1993.

In 1994, our debt recovery efforts yielded a total recovery of ₦217.8 million, reflecting a substantial decline from the ₦296.83 million recorded in 1993. The decline is not unconnected with the lull in the economy during the period under review.

Branch Development

Your Bank has maintained its leadership position as the bank with the widest network of bank branches in the country. That notwithstanding, it continues to identify new and potential areas for profitable branch location. One agency was upgraded to the status of a full branch during the year at Oregheni, Benin City in Edo-State.

Conclusion

Ladies and gentlemen, permit me to observe that, in the first century of banking in Nigeria, your Bank bestrode the banking firmament like a colossus. This is no mean achievement. As we commence the first year of the second century, we need to jealously guard our strategic initiatives and other paraphernalia of leadership to sustain this enviable position and further lift the Bank to greater heights.

It is true that the operating climate in recent times has been tough and stressful. It is equally true that, perhaps more than any other bank, your Bank has been able to absorb these climatic shocks and distortions with equanimity and least disturbance to its operations and balance sheet. The Bank enjoys the benefits of its size in terms of network of branches, lending capacity, solid capital base and wide variety of products. We are determined to make use of these advantages, complemented by increasing technological developments, to provide our numerous customers fast turn-around time, improved quality service and flexibility in service delivery.

Finally, I would like to thank the Board of Directors, Management and staff for their support, loyalty and dedication which have seen us through the vicissitudes of the year under review. To my fellow staff and members of management I say emphatically that "FIRST BANK SHOULD MEAN BRINGING OUT THE BEST IN EACH OF US, FOR ALL OF US". I therefore wish to reiterate our two ideals: first, "that FIRST BANK of tomorrow can be better than what it is today, and second, that each one of us has a personal responsibility to make it so." With the continued support and the goodwill of our customers, correspondents and associates, I strongly believe that your Bank's leadership position in the industry will be sustained in the second century of banking in Nigeria.

I thank you all.

CHIEF JOSEPH O. SANUSI

Managing Director & Chief Executive

EXECUTIVE DIRECTORS



Mr. K. N. Radford
Corporate Finance



Chief J. O. Sanusi
Managing Director & Chief Executive



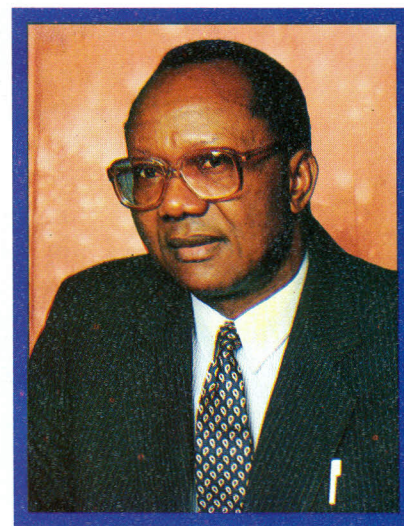
Alhaji A. Sadauki
States Banking Operations



Mr. A. R. O. Ayeni
Finance & International Banking



Mrs. E. N. Omatsola
Lagos Banking Operations



Mr. C. I. Adimorah
Corporate Resources

CENTENARY CELEBRATION

The Banking Industry, a very vital sector of the Nigerian economy recorded a veritable landmark in 1994 when the pioneer bank, First Bank of Nigeria Plc, rolled out activities marking the celebration of hundred years of Banking in Nigeria at a highly impressive International Press Conference held on the 16th November, 1994 at the 7th Floor of the Bank's Head Office, Samuel Asabia House, 35, Marina, Lagos.

The Press Conference which flagged off the Centenary Celebration events, was presided over by the Chairman of the Bank, Alhaji Mahmoud Ibrahim Atta, ably supported by the Managing Director & Chief Executive, Chief Joseph Oladele Sanusi and other Directors of the Bank.

The historic conference was witnessed by the Deputy General Managers of the Bank, the Assistant General Managers, Senior Management Staff and a cream of foreign and local journalists.

Cutting of the Centenary
Cake at the Gala Night in
Lagos.



The conference was an avenue to divulge the secret of its century old business experience and vision for the future in relation to the overall business climate. Alhaji Atta went down memory lane, stressing that the Bank's pre-eminent position started when it was incorporated as a limited liability company in London on 31st March, 1894 under the corporate name of the Bank of British West Africa (BBWA) with a paid-up capital of 12,000 pounds sterling.

According to him, the Bank's phenomenal growth was reflected in part by its remarkable leap in capitalisation from an initial 12, 000 pounds sterling in 1894 to the present asset base of ₦33.95 billion.

Alhaji Atta told the august gathering that while the Bank's overall deposits stood at 87,000 pounds sterling in 1894, the Bank recorded a tremendous growth to ₦16.4 billion in total deposits in 1993.

CENTENARY CELEBRATION (CONT'D)

Turning of the Sod of the Abuja Office Complex by the Chief of General Staff, Lt. General Oladipo Diya.



The Chairman stated that the Bank had the largest network of branches in the Nigerian Banking system with 287 branches spread all over the country.

Alhaji Atta disclosed that the Bank had played a leading role in long term financing and development of the Nigerian economy, adding that it had about the largest portfolio of diversified loan and credit facilities to various sectors of the economy. Reacting to questions from Journalists at the Press Conference, the Managing Director and Chief Executive, Chief Joseph Oladele Sanusi observed that First Bank of Nigeria Plc, as a leading banking institution in the country, would not fold its arms and watch the problem of distressed banks in the sector deteriorate to an unmanageable level.

He disclosed that the Bank had provided short term support to some banks to bail them out of their predicament, adding that the situation would have been worse if the Bank had not shown concern.

His Excellency, Alhaji Abubakar Alhaji, Nigerian High Commissioner to the United Kingdom with other dignitaries cutting the Centenary Cake at the Centenary Dinner in London.



CENTENARY CELEBRATION (CONT'D)

The Acting Minister of Finance & Economic Development, Chief Anthony Ani launching the Book, "First bank of Nigeria Plc: A Century of Banking".



While the Bank had decided to provide technical assistance to one of the distressed banks, Chief Sanusi urged the Central Bank of Nigeria to disclose the identity of the certified distressed banks in order to restore confidence in the banking system.

Chief Sanusi advised that most of the developed economies had at various times gone through their own difficult periods. He therefore predicted that Nigeria was going to survive its own present predicament.

Earlier, the Chairman had itemised activities that were scheduled to mark the celebration. They included a Jumat Service at the Lagos Central Mosque on Friday, November 18, 1994 and an Interdenominational Christian Service on Sunday, November 20, 1994 at the Cathedral Church of Christ, Marina, Lagos. These two events were to take place simultaneously in Lagos and all the Regional Headquarters i.e., Ibadan, Enugu, Kano and Kaduna.

The Managing Director & Chief Executive, Chief J. O. Sanusi and the Vice Chancellor of the University of Nigeria, Nsukka, Professor U. K. Udeala at the N5 million UNTH Open Heart Surgery Unit



CENTENARY CELEBRATION (CONT'D)

Staff in Centenary attire.



Other events according to him, were female Basketball Tournament at the National Stadium, Lagos from Monday, November 21 to Saturday, November 26, 1994 to be followed by Long Service Award Ceremony on Tuesday, November 29, 1994 at the prestigious Muson Hall, Onikan, Lagos.

Launching of UNTH N5m Endowment Fund at Enugu on December 1, 1994, Branch/Head Office/Departmental Parties on 2nd December, 1994, Regional Parties for Staff, Customers and Well-wishers of the Bank on

Saturday, December 3, 1994, Centenary Cocktail, Abuja, Monday December 5, 1994 Turning of the Sod in Abuja on Tuesday, December 6, 1994. The Centenary Lecture/Book launch on December 7, 1994 at Muson Hall, Lagos and, finally, Gala Night on December 9, 1994 at the Eko L'Meridien Hotel, Lagos.

In his vote of thanks, the Chairman of the Centenary Ad-hoc Committee and Executive Director (Finance & International Banking) Mr. A. R. O. Ayeni, on behalf of the Board, Management and Staff of First Bank of Nigeria Plc expressed gratitude to all the journalists that attended the Conference and appealed to them to give the Centenary Celebration a befitting coverage.

REPORT OF THE DIRECTORS

The directors have pleasure in submitting to the members their report and audited financial statements of the group for the year ended 31st December, 1994.

1. RESULTS

	N'000	N'000
The profit for the year after taxation and minority interest was		675,125
Less: Appropriations:		
Transfer to statutory reserve	117,600	
Proposed dividend	215,198	
		<u>332,798</u>
Retained profit transferred to general reserve		<u>342,327</u>

The proposed final dividend of 50 kobo per ordinary share is subject to withholding tax.

2. LEGAL FORM

The company which commenced operations in Nigeria in 1894 as a branch of Bank of British West Africa Limited was incorporated as a private limited liability company in Nigeria in 1969 and was converted to a public company in 1970. The Bank's shares are currently quoted on the Nigerian Stock Exchange.

3. PRINCIPAL ACTIVITIES

The company engages in the business of commercial banking whilst the subsidiary company FBN (Merchant Bankers) Limited carries on the business of merchant banking.

4. BUSINESS REVIEW AND FUTURE DEVELOPMENT

The company has during the year carried on banking activities in accordance with its memorandum of association.

FBN (Merchant Bankers) Limited, the Bank's major subsidiary, had a successful year.

5. FIXED ASSETS

Movements in fixed assets during the year are shown in Notes 6 and 7 to the accounts on page 45. In the opinion of the directors, the market value of the company's properties is not less than the value shown in the accounts.

6. SHARE CAPITAL

- .1 Pursuant to the approval given at the 1994 Annual General Meeting held on 28th April, 1994, the Authorised Ordinary Share Capital of the Bank was increased to 600,000,000 Ordinary shares of 50 kobo each by the creation of additional 300,000,000 ordinary shares of 50 kobo each.
- .2 At the Annual General Meeting of the Bank held on 28th April, 1994, it was resolved that an amount of ₦107,598,882 out of the balance on General Reserve be capitalised. Subsequently, after obtaining necessary approvals, the sum of ₦107,598,882 was utilised in paying up in full for 215,197,763 ordinary shares of 50 kobo each issued to existing shareholders in the proportion of one new ordinary share for every share previously held.
- .3 Standard Chartered Africa Plc offered for sale 120,941,195 ordinary shares of 50 kobo each out of its holding at ₦3.30 per share in line with Standard Chartered's policy of divesting its portfolio of non-core activities. In line with the Nigerian Stock Exchange practice, trading in the shares has been suspended at ₦3.75 per share.
- .4 The directors recommend that the sum of ₦53,799,441 be set aside out of general reserve to be capitalised by issuing one ordinary bonus share of 50 kobo each to existing shareholders for every four ordinary shares previously held.

7. DIRECTORS

- .1 The names of the present directors are detailed on page 5.
- .2 In accordance with the company's articles of association, Messrs. Mahmoud Ibrahim Atta, Christian Ifeanyichukwu Adimorah, O.I. Ogunsanya, Adeola Richard O. Ayeni and Abimbola Okunuga (Ms), retire by rotation and being eligible offer themselves for re-election.

8. DIRECTORS' INTERESTS

The interests of the directors in the issued share capital of the company as recorded in the register of directors' shareholdings at 31st December, 1994 are as follows:

Ordinary shares of 50k each

	1994	1993
M.I. Atta (Indirect)	325,922	—
J.O. Sanusi	441,106	220,553
C.I. Adimorah	123,458	46,362
A.R.O. Ayeni	207,799	76,666
J.N. Gamde	13,332	6,666
O.I. Ogunsanya	4,993	—
A. Okunuga (Ms.)	266,666	133,333
E.N. Omatsola (Mrs.)	117,002	56,501
A. Sadauki	93,333	46,665
B. Usman (Tafidan Gusau)	160,000	80,000

None of the directors has notified the company for the purposes of Section 277 of the Companies and Allied Matters Decree 1990 of any disclosable interests in contracts with which the company was involved as at 31st December, 1994.

9. DONATIONS

Donations made during the year amounted to N7,390,600. No donation was made to any political organisation. The recipients are:

	N
Lagos Amateur Open Golf Championships	180,000
NACCIMA - 34th AGM	50,000
Book Launch - Essays in Public Philosophy of Development	220,000
National Youth Service Corps - Global Conference	50,000
West Africa University Games - UNIBEN	75,000
Book Launch - 100 Years of Banking in Nigeria	100,000
Kaduna Polo Tournament	150,000
Family Support Programme	250,000
Book Launch - Vesico Vaginal Fistula Disease	25,000
Nigerian Red Cross Society	50,000
Kaduna International Trade Fair	200,000
Lagos Business School - Seminar Room	380,000
Maiduguri Flood Disaster	200,000
1994 Elephant Golf Tournament	175,000
University of Nigeria Teaching Hospital, Enugu	
- Open Heart Surgery Unit Endowment	5,000,000
Others (each below - N25,000)	285,600
	<u>7,390,600</u>

10. EMPLOYMENT AND EMPLOYEES

1. Employment of disabled persons

It is the policy of the Bank that there should be no discrimination in considering applications for employment including those from disabled persons. All employees, whether or not disabled, are given equal opportunities to develop. As at 31st December, 1994, nineteen (19) disabled persons were employed by the Bank (1993—24).

2. Health, safety at work and welfare of employees

Health and safety regulations are in force within the Bank's premises and employees are aware of existing regulations. The Bank provides subsidy to all levels of employees for medical, transportation, housing, etc.

3. Employees' involvement and training

The Bank is committed to keeping employees fully informed as far as possible regarding the Bank's performance and progress and seeking their views wherever practicable on matters which particularly affect them as employees.

Management, professional and technical expertise are the Bank's major assets and investments in their further development is a priority.

The Bank's expanding skill-base has been extended by range of training provided to its employees whose opportunities for career development within the Bank has thus been enhanced.

Training is carried out at various levels through both in-house and external courses (local and international).

REPORT OF THE DIRECTORS (CONT'D)

11. POST BALANCE SHEET EVENTS

There are no post balance sheet events which could have had material effect on the state of affairs of the company as at 31st December, 1994.

12. AUDIT COMMITTEE

Pursuant to Section 359 (3) of the Companies and Allied Matters Decree No. 1 of 1990, the Bank has in place an Audit Committee comprising three Directors and three Shareholders, namely:

Mr. A. Asalu	Chief C. Okpalaoka
Alhaji I. Garuba	Mrs. E.N. Omatsola
Chief O.I. Ogunsanya	Alhaji Bello Usman (Tafidan Gusau)

The functions of the Audit Committee are as laid down in Section 359 (6) of the Companies and Allied Matters Decree No. 1 of 1990.

13. AUDITORS

Messrs. Adetona Isichei & Co. and KPMG Peat Marwick Ani Ogunde & Co., have indicated their willingness to continue in office. A resolution will be proposed at the annual general meeting to authorise the directors to determine their remuneration.

By Order of the Board

OTUNBA A. OLASOPE

Company Secretary

Lagos, Nigeria.

10th March, 1995.

REPORT OF THE JOINT AUDITORS TO THE MEMBERS OF FIRST BANK OF NIGERIA PLC

We have examined the financial statements set out on pages 34 to 53 which have been prepared on the basis of the accounting policies set out on pages 32 and 33.

Proper books of account have been kept in accordance with generally accepted accounting principles in such a form as to explain and give a true and fair view of all transactions.

We have examined the books at Head Office and some of the branches and have received proper returns, adequate for our audit from branches not visited by us. To the best of our knowledge and belief, there was no contravention of the Banks and Other Financial Institutions Decree 25 of 1991 and other related legislation during the year ended 31st December, 1994.

The assets have been properly valued and adequate provision has been made for any losses or diminution in the value thereof.

The financial statements which are in agreement with the accounting records comply with the requirements of Banks and Other Financial Institutions Decree, 1991; relevant circulars issued by the Central Bank of Nigeria; Companies and Allied Matters Decree, 1990 and relevant Statements of Accounting Standards issued by the Nigerian Accounting Standards Board.

To the best of our knowledge and belief, the company complied with the guidelines of the Productivity, Prices and Incomes Board.

In our opinion and based on the information and explanations given to us, the financial statements give a true and fair view of the state of the financial affairs of the Bank, in so far as concerns members of the holding company, and of the group at 31st December, 1994 and of the profit and source and application of funds of the group for the year ended on that date.

Adetona Isichei & Co.
Chartered Accountants

KPMG Peat Marwick Ani Ogunde & Co.
Chartered Accountants

Lagos, Nigeria.

10th March, 1995.

REPORT OF THE AUDIT COMMITTEE TO THE MEMBERS OF FIRST BANK OF NIGERIA PLC

In compliance with Section 359 (6) of the Companies and Allied Matters Decree 1990, we have reviewed the Audit Report for the year ended 31st December, 1994 and hereby state as follows:

- (a) The scope and planning of the audit were adequate in our opinion,
- (b) The accounting and reporting policies of the Company conformed with statutory requirements and agreed ethical practices,
- (c) The internal control was being constantly and effectively monitored, and
- (d) The external auditors' management report received satisfactory response from Management.

Dated 13th March, 1995

Mr. Akintunde Asalu
Chairman, Audit Committee

Members of the Audit Committee

Mr. Akintunde Asalu	<i>Chairman</i>
Alhaji I. Garuba	<i>Member</i>
Chief O.I. Ogunsanya	<i>Director/Member</i>
Chief C.I. Okpalaoka	<i>Member</i>
Mrs. E.N. Omatsola	<i>Director/Member</i>
Alhaji B. Usman (Tafidan Gusau)	<i>Director/Member</i>

ACCOUNTING POLICIES

The significant accounting policies adopted by the Company are as follows:

1. BASIS OF ACCOUNTING

The accounts are prepared under the historical cost convention modified to include the revaluation of certain real properties.

2. BASIS OF CONSOLIDATION

The group financial statements include the financial statements of the Company and its subsidiary, FBN (Merchant Bankers) Limited, both made up to 31st December, 1994.

3. QUOTED INVESTMENTS

- .1 Holdings in quoted investments are stated at cost as it is the company's policy to hold these to maturity. The difference between the nominal value and the market price at the time of acquisition of Federal Republic of Nigeria Development stocks is written off to revenue proportionately over the period of each holding.
- .2 Unquoted investments are stated at cost.

4. BAD AND DOUBTFUL DEBTS

Loans and advances are stated after the deduction of provisions against debts considered doubtful of recovery. Loans and advances are classified between performing and non-performing. Loans and advances are non-performing when principal and or interest repayment obligations are in arrears for over three months. Specific provisions are made on non-performing accounts and a general provision of 1% is made on all performing balances in line with Central Bank of Nigeria's Prudential Guidelines.

5. INTEREST

Interest on advances is accrued to profit until such a time as reasonable doubt exists about its collectability. Thereafter such interest is not recognised as income. Interest accruing on non-performing accounts is not taken to the credit of profit and loss account until the debt is recovered.

6. FOREIGN EARNINGS

Commission on negotiation of letters of credit and overdue interest on delayed foreign payments are accounted for by the London branch only on receipt.

7. FIXED ASSETS

- .1 Fixed assets are stated at cost or valuation less accumulated depreciation.
- .2 Equipment on lease are accounted for strictly in accordance with their legal form as fixed assets which are purchased in the name of the Bank and are subsequently leased as operating leases.
- .3 Income from equipment on lease is accrued evenly over the respective period of the leases.

8. DEPRECIATION

Depreciation is provided to write off the cost of fixed assets over their estimated useful lives on a straight line basis at the following annual rates:

Freehold buildings	—	2% straight line from date of use
Leasehold buildings	—	2% straight line for leases of 50 years and above. — over expected life in case of leases under 50 years.
Motor vehicles	—	25% straight line
Computer equipment	—	20% (12.5% up to 31st December, 1993)
Other fixed assets	—	20% straight line
Equipment on lease	—	at the rate of depreciation applicable to the asset.

9. EXCHANGE RATES

Transactions in foreign currencies are translated into Naira at the rate of exchange ruling at the date of the transactions.

Foreign currency balances are converted to Naira at the rate of exchange ruling at the balance sheet date and the resultant profit/loss on exchange is taken to profit and loss account.

The exchange gain or loss arising on translation of Head Office investment in London branch is transferred to Exchange difference reserve account.

10. DEFERRED TAXATION

Deferred taxation on the timing differences between the treatment of certain items for accounting purposes and their treatment for taxation purposes is only provided in respect of liabilities which are expected to become payable in the foreseeable future.

11. RETIREMENT BENEFITS

Arrangements for retirement benefits for members of staff are based on the provisions of the staff pension scheme which is non-contributory. The contributions are based on actuarial advice and are calculated on current salaries and charged to profit and loss account.

BALANCE SHEET

AS AT 31ST DECEMBER, 1994

Assets	Notes	The Group		The Company	
		1994 N'000	1993 N'000	1994 N'000	1993 N'000
Cash & short terms funds	1	12,601,425	12,731,237	11,738,352	11,924,187
Bills discounted	2	12,400,776	6,564,929	10,793,578	5,025,264
Investments	3	91,178	66,967	115,178	90,967
Loans and advances	4	6,163,622	3,235,271	5,940,626	3,072,636
Other assets	5	4,276,822	2,673,120	4,225,444	2,587,857
Equipment on lease	6	69,562	31,741	34,480	—
Fixed assets	7	1,227,990	883,363	1,106,902	851,337
Total Assets		36,831,375	26,186,628	33,954,560	23,552,248
Liabilities					
Deposits, current and other accounts	8	25,021,533	17,864,547	23,275,471	16,438,652
Taxation	9	485,676	463,983	370,196	356,386
Other liabilities	10	9,113,468	6,144,740	8,478,508	5,263,499
		34,620,677	24,473,270	32,124,175	22,058,537
Capital And Reserves					
Called-up share capital	11	215,198	107,599	215,198	107,599
Statutory reserve	12	433,615	316,015	358,751	275,722
Exchange difference reserve	13	140,855	142,510	140,855	142,510
General reserve	14	811,151	601,623	667,429	519,728
Core capital		1,600,819	1,167,747	1,382,233	1,045,559
Asset revaluation reserve	15	448,152	448,152	448,152	448,152
Capital and Reserves		2,048,971	1,615,899	1,830,385	1,493,711
Minority interest		161,727	97,459	—	—
		2,210,698	1,713,358	1,830,385	1,493,711
		36,831,375	26,186,628	33,954,560	23,552,248
Contingent liabilities and other obligations on behalf of customers and customers' liability therefor	23	2,597,778	298,264	1,851,278	274,947

The notes on pages 37 to 53 form part of these accounts.

Mahmoud I. Atta
Joseph Oladele Sanusi
Adeola Richard O. Ayeni

} Chairman
Managing Director and Chief Executive
Executive Director

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31ST DECEMBER, 1994

Income	Notes	The Group		The Company	
		1994 N'000	1993 N'000	1994 N'000	1993 N'000
Gross earnings	16	5,914,282	5,389,661	5,354,996	4,308,535
Interest expenses	17	(1,311,307)	(1,289,592)	(1,206,768)	(813,756)
		<u>4,602,975</u>	<u>4,100,069</u>	<u>4,148,228</u>	<u>3,494,779</u>
Expenses					
Overheads	18	<u>(3,236,112)</u>	<u>(2,372,393)</u>	<u>(3,062,848)</u>	<u>(2,233,778)</u>
Profit before charge for debts		1,366,863	1,727,676	1,085,380	1,261,001
Provision for bad & doubtful accounts	19	<u>(187,734)</u>	<u>(531,734)</u>	<u>(211,853)</u>	<u>(329,169)</u>
Profit before taxation		1,179,129	1,195,942	873,527	931,832
Taxation	9	<u>(422,935)</u>	<u>(455,283)</u>	<u>(320,000)</u>	<u>(347,330)</u>
Profit after taxation	11	756,194	740,659	553,527	584,502
Minority interest		<u>(81,069)</u>	<u>(62,463)</u>	<u>—</u>	<u>—</u>
Profit attributable to ordinary shareholders		<u><u>675,125</u></u>	<u><u>678,196</u></u>	<u><u>553,527</u></u>	<u><u>584,502</u></u>
Dealt with as follows:					
Statutory reserve	12	117,600	117,421	83,029	87,675
Dividends	20	215,198	150,639	215,198	150,639
General reserve	14	342,327	410,136	255,300	346,188
		<u><u>675,125</u></u>	<u><u>678,196</u></u>	<u><u>553,527</u></u>	<u><u>584,502</u></u>

The notes on pages
37 to 53 form part of
these accounts.

SOURCE AND APPLICATION OF FUNDS

FOR THE YEAR ENDED 31ST DECEMBER, 1994

Source of Funds	The Group		The Company	
	1994 N'000	1993 N'000	1994 N'000	1993 N'000
From operations				
Profit before taxation	1,179,129	1,195,942	873,527	931,832
Adjustment for items not involving the movement of funds:				
Depreciation of fixed assets	125,877	84,363	114,176	77,276
Depreciation of leased assets	28,589	20,693	2,334	—
Profit on sale of fixed assets	(1,531)	(2,430)	(1,531)	(2,430)
Dividend from subsidiary	(25,200)	(4,800)	—	—
Loss on sale of equipment on lease	424	2,805	—	—
Total funds generated from operations	1,307,288	1,296,573	988,506	1,006,678
From other sources				
Customers' deposits	7,156,986	5,506,396	6,836,819	4,597,208
Proceeds on sale of fixed assets/lease	6,362	2,939	1,593	2,939
Other liabilities	2,888,723	1,826,943	3,146,050	1,051,595
	11,359,359	8,632,851	10,972,968	6,658,420
Less: Application of Funds				
Loans and advances	2,928,351	787,915	2,867,990	693,844
Equipment on lease	70,915	29,841	36,814	—
Purchase of fixed assets	471,254	167,357	369,803	140,929
Taxation paid	401,242	47,217	306,190	23,606
Dividend paid	135,193	60,525	135,193	95,336
Investments	24,211	(7,153)	24,211	(2,153)
Other assets	1,603,702	92,560	1,648,633	60,784
Exchange difference reserve	1,655	13,138	1,655	13,138
Dividend paid by subsidiary	16,801	2,650	—	—
Total funds applied	(5,653,324)	(1,194,050)	(5,390,489)	(1,025,484)
Net increase in funds	5,706,035	7,438,801	5,582,479	5,632,936
Represented by:				
Increase in Liquid Funds				
Cash and short term funds	(129,812)	3,128,769	(185,835)	2,775,008
Bills discounted	5,835,847	4,310,032	5,768,314	2,857,928
	5,706,035	7,438,801	5,582,479	5,632,936

The notes on pages 37 to 53 form part of these accounts.

NOTES ON THE ACCOUNTS

FOR THE YEAR ENDED 31ST DECEMBER, 1994

	The Group		The Company	
	1994 N'000	1993 N'000	1994 N'000	1993 N'000
1. CASH AND SHORT-TERM FUNDS				
Cash	555,832	450,208	555,787	450,180
Balances held with Central Bank of Nigeria:				
Cash reserve requirement	1,314,841	875,214	1,181,088	802,084
Agricultural loans shortfall	—	44,517	—	44,517
Current account	1,178,501	1,589,900	1,171,792	1,581,035
Stabilisation securities	4,693,567	5,421,083	4,360,224	5,299,571
Others	45,128	9,283	45,128	—
	<u>7,232,037</u>	<u>7,939,997</u>	<u>6,758,232</u>	<u>7,727,207</u>
Balances with other banks:				
In Nigeria	3,772,075	475,384	3,633,288	317,267
Outside Nigeria	1,221,736	4,065,251	875,045	3,518,533
	<u>4,993,811</u>	<u>4,540,635</u>	<u>4,508,333</u>	<u>3,835,800</u>
	<u>12,781,680</u>	<u>12,930,840</u>	<u>11,822,352</u>	<u>12,013,187</u>
Provision for doubtful accounts (Note 4)	(180,255)	(199,603)	(84,000)	(89,000)
	<u>12,601,425</u>	<u>12,731,237</u>	<u>11,738,352</u>	<u>11,924,187</u>
2. BILLS DISCOUNTED				
Nigerian Government:				
Treasury bills	11,116,063	5,554,444	9,641,618	4,159,444
Treasury certificates	31,800	31,800	31,800	31,800
Bankers acceptances	115,000	149,000	—	—
	<u>11,262,863</u>	<u>5,735,244</u>	<u>9,673,418</u>	<u>4,191,244</u>
Trade bills	1,140,083	858,520	1,120,160	834,020
	<u>12,402,946</u>	<u>6,593,764</u>	<u>10,793,578</u>	<u>5,025,264</u>
Less: Provision for bad and doubtful accounts (Note 4)	(2,170)	(28,835)	—	—
	<u>12,400,776</u>	<u>6,564,929</u>	<u>10,793,578</u>	<u>5,025,264</u>

NOTES ON THE ACCOUNTS (CONT'D)

	The Group		The Company	
	1994 N'000	1993 N'000	1994 N'000	1993 N'000
3. INVESTMENTS				
.1 In dated securities				
(a) Federal Republic of Nigeria Development Stock Maturing after 1 year market value - ₦ NIL (1993 - ₦15,797,000)	—	10,000	—	10,000
(b) Industrial Securities (Quoted)				
Maturing within 1 year market value - ₦13,123,759 (1993 - ₦3,202,601)	13,663	3,505	13,663	3,505
Maturing after 1 year but within 5 years market value - ₦13,395,346 (1993 - ₦33,593,476)	13,396	26,831	13,396	26,831
Maturing after 5 years market value - ₦36,558,750 (1993 - ₦9,227,000)	39,033	19,897	39,033	19,897
	<u>66,092</u>	<u>50,233</u>	<u>66,092</u>	<u>50,233</u>
(c) Industrial Securities (Unquoted)	2,250	2,278	2,250	2,278
	<u>68,342</u>	<u>52,511</u>	<u>68,342</u>	<u>52,511</u>
.2 Undated Securities (Quoted):				
Equities	22,611	4,981	22,611	4,981
Less: Provision	(4,981)	(4,981)	(4,981)	(4,981)
	<u>17,630</u>	<u>—</u>	<u>17,630</u>	<u>—</u>
(d) Banque Internationale Du Benin, Cotonou	3,200	3,200	3,200	3,200
	<u>20,830</u>	<u>3,200</u>	<u>20,830</u>	<u>3,200</u>
.3 Subsidiary Companies				
FBN (Merchant Bankers) Limited (Note 3.6)	—	—	24,000	24,000
First Trustees Nig. Ltd.	2,000	1,250	2,000	1,250
First Dependant Nig. Ltd.	3	3	3	3
First Nominees Limited	3	3	3	3
	<u>2,006</u>	<u>1,256</u>	<u>26,006</u>	<u>25,256</u>
	<u>91,178</u>	<u>66,967</u>	<u>115,178</u>	<u>90,967</u>

NOTES ON THE ACCOUNTS (CONT'D)

3.4 Investments in dated securities comprise Federal Republic of Nigeria Development Stocks; quoted and unquoted debenture stocks; the investments are stated at cost. In accordance with the bank's accounting policy to hold such investments to date of maturity, no provision has been made in these financial statements to cover shortfall or excess between the market value and cost at the balance sheet date. At 31st December, 1994 there was an excess of ₦32,983,285; (1993 — ₦46,549,945).

3.5 In the opinion of the directors, the market value of the unquoted investments is not lower than cost.

3.6 The Bank's major subsidiary company is FBN (Merchant Bankers) Limited which commenced business on 1st August, 1990. First Bank of Nigeria Plc has 60% holding in its paid up capital of ₦60,000,000. The accounts of FBN (Merchant Bankers) Limited are consolidated with those of the parent company.

3.7 FBN (Merchant Bankers) Limited has a wholly owned subsidiary, Premium Securities Limited, with a paid up capital of ₦5,000,000. Premium Securities Limited accounts are consolidated with those of the parent company.

3.8 The accounts of the other three subsidiaries namely First Trustees Nigeria Limited, First Dependants Nigeria Limited and First Nominees Nigeria Limited which are wholly-owned are not consolidated with those of the parent company as the directors consider the amount involved to be insignificant.

4. LOANS AND ADVANCES

.1	Summary	The Group		The Company	
		1994	1993	1994	1993
	Secured against real estate	1,713,487	1,279,936	1,627,625	1,253,500
	Otherwise secured	7,366,708	4,731,416	7,223,145	4,589,489
	Unsecured	1,091,295	842,170	1,080,944	821,862
		<u>10,171,490</u>	<u>6,853,522</u>	<u>9,931,714</u>	<u>6,664,851</u>
	Assets realisation and recoveries in suspense	(3,932)	(3,507)	(3,932)	(3,507)
		<u>10,167,558</u>	<u>6,850,015</u>	<u>9,927,782</u>	<u>6,661,344</u>
	Deduct: Provision for doubtful debts (Note 4.3.)	(4,003,936)	(3,614,744)	(3,987,156)	(3,588,708)
		<u><u>6,163,622</u></u>	<u><u>3,235,271</u></u>	<u><u>5,940,626</u></u>	<u><u>3,072,636</u></u>

NOTES ON THE ACCOUNTS (CONT'D)

2 Analysis of loans and advances and provisions thereon

2.1 The Group

	1994		1993		Rate of provision
	Amount	Provision required	Amount	Provision required	
	N'000	N'000	N'000	N'000	%
Gross loans	10,171,490	4,003,936	6,853,522	3,614,744	
Performing	6,205,074	62,050	3,261,975	32,620	1
Non-performing:					
— Substandard	20,876	2,088	5,011	501	10
— Doubtful	13,450	7,708	9,825	4,912	50
— Lost	3,932,090	3,932,090	3,576,711	3,576,711	100
	3,966,416	3,941,886	3,591,547	3,582,124	
	10,171,490	4,003,936	6,853,522	3,614,744	

Summary of charge in the accounts:

Shortfall on provision
as at 31st December, 1994

332,672

552,731

Add: Movement in general provision
at 1% on performing balances

29,430

7,912

362,102

560,643

Less: Recoveries

(222,369)

(296,831)

139,733

263,812

NOTES ON THE ACCOUNTS (CONT'D)

2 Analysis of loans and advances and provision thereon

2.2 The Company

	1994		1993		
	Amount N'000	Provision required N'000	Amount N'000	Provision required N'000	Rate of provision %
Gross loans	9,931,714	3,987,156	6,664,851	3,588,708	
Performing	5,979,826	59,798	3,097,698	30,977	1
Non-performing:					
— Substandard	20,876	2,088	5,011	501	10
— Doubtful	13,450	7,708	9,825	4,913	50
— Lost	3,917,562	3,917,562	3,552,317	3,552,317	100
	3,951,888	3,927,358	3,567,153	3,557,731	
	9,931,714	3,987,156	6,664,851	3,588,708	

Summary of charge in the accounts:

Shortfall on provision as at 31st December, 1994	329,491	528,507
Add: Movement in general provision at 1% on performing balances	28,821	6,961
	358,312	535,468
Less: Recoveries	(217,177)	(296,831)
	141,135	238,637

NOTES ON THE ACCOUNTS (CONT'D)

	The Group		The Company	
	1994	1993	1994	1993
	N'000	N'000	N'000	N'000
4.3 Provision for doubtful debts				
Principal:				
At 1st January	1,653,446	1,415,383	1,627,411	1,414,523
Written off in the year	(14,328)	(25,749)	(14,328)	(25,749)
Provision no longer required	(127,950)	—	(120,096)	—
	<u>(1,511,168)</u>	<u>1,389,634</u>	<u>1,492,987</u>	<u>1,388,774</u>
Provided during the year	362,102	560,643	358,312	535,468
Recovered during the year	(222,369)	(296,831)	(217,177)	(296,831)
Charge for the year (Note 19)	<u>139,733</u>	<u>263,812</u>	<u>141,135</u>	<u>238,637</u>
	1,650,901	1,653,446	1,634,122	1,627,411
Interest:				
At 1st January	1,961,298	1,393,105	1,961,297	1,392,764
Additions during the year	391,737	568,193	391,737	568,533
At 31st December,	<u>2,353,035</u>	<u>1,961,298</u>	<u>2,353,034</u>	<u>1,961,297</u>
Total at 31st December,	<u>4,003,936</u>	<u>3,614,744</u>	<u>3,987,156</u>	<u>3,588,708</u>
4.4 Loans and advances are analysed to maturity as follows:				
On call	3,383,828	2,180,745	3,383,828	2,180,745
Over 1 month and within 3 months	880,513	1,653,995	734,453	1,646,607
Over 3 months but within 6 months	1,356,777	882,196	1,354,178	871,595
Over 6 months but within 12 months	1,181,574	527,749	1,174,069	510,247
Over 1 year but within 3 years	1,339,808	458,688	1,332,242	423,013
Over 3 years but within 5 years	1,394,549	667,415	1,318,503	598,465
Over 5 years	634,441	482,734	634,441	434,179
	<u>10,171,490</u>	<u>6,853,522</u>	<u>9,931,714</u>	<u>6,664,851</u>
4.5 The charge for bad and doubtful debts is made up of:				
Specific provision	110,303	255,900	112,314	231,676
General provision	29,430	7,912	28,821	6,961
	<u>139,733</u>	<u>263,812</u>	<u>141,135</u>	<u>238,637</u>

NOTES ON THE ACCOUNTS (CONT'D)

	The Group		The Company	
	1994 N'000	1993 N'000	1994 N'000	1993 N'000
5. OTHER ASSETS				
Inter-branch items in transit (net)	111,621	141,101	108,057	141,101
Other debit balances and payments in advance (Note 5.1)	4,130,367	2,349,775	4,084,909	2,281,601
Accrued income	222,840	289,238	175,759	232,718
	<u>4,464,828</u>	<u>2,780,114</u>	<u>4,368,725</u>	<u>2,655,420</u>
Less: Other provisions	<u>(188,006)</u>	<u>(106,994)</u>	<u>(143,281)</u>	<u>(67,563)</u>
	<u>4,276,822</u>	<u>2,673,120</u>	<u>4,225,444</u>	<u>2,587,857</u>
 .1 Other debit balances and payments in advance comprise:				
Bills payable	2,650,019	1,460,675	2,650,024	1,460,675
Bulk stationery and fixed assets	99,958	57,635	99,958	57,635
Impersonal accounts	1,380,390	831,465	1,334,927	763,291
	<u>4,130,367</u>	<u>2,349,775</u>	<u>4,084,909</u>	<u>2,281,601</u>
 6. EQUIPMENT ON LEASE				
Cost:				
At 1st January,	57,554	36,530	—	—
Additions	70,915	29,841	36,814	—
Disposals	(10,500)	(8,817)	—	—
At 31st December,	<u>117,969</u>	<u>57,554</u>	<u>36,814</u>	<u>—</u>
 Depreciation:				
At 1st January,	25,813	11,132	—	—
Charge for the year	28,589	20,693	2,334	—
Eliminated on disposals	(5,995)	(6,012)	—	—
At 31st December,	<u>48,407</u>	<u>25,813</u>	<u>2,334</u>	<u>—</u>
 Net book value:				
At 31st December,	<u>69,562</u>	<u>31,741</u>	<u>34,480</u>	<u>—</u>

7. FIXED ASSETS

.1 The Group

	Land and Buildings	Vehicles, equipment & others	Total
	N'000	N'000	N'000
(a) Summary:			
Cost/Valuation:			
At 1st January, 1994	769,490	464,860	1,234,350
Additions	218,311	252,943	471,254
Disposals	—	(5,803)	(5,803)
	<u>987,801</u>	<u>712,000</u>	<u>1,699,801</u>
At 31st December, 1994			
Depreciation:			
At 1st January, 1994	86,831	264,156	350,987
Charge for the year	20,923	104,954	125,877
Disposals	—	(5,053)	(5,053)
	<u>107,754</u>	<u>364,057</u>	<u>471,811</u>
At 31st December, 1994			
Net book value:			
At 31st December, 1994	<u>880,047</u>	<u>347,943</u>	<u>1,227,990</u>
At 31st December, 1993	<u>682,659</u>	<u>200,704</u>	<u>883,363</u>

(b) Land and buildings at 31st December, 1994

Comprise:	Cost/ valuation N'000	Depreciation N'000	Net book value N'000
Freehold	235,141	26,111	209,030
Leasehold of 50 years or more	444,935	34,270	410,665
Leasehold of 50 years or more under construction	133,540	—	133,540
Leasehold of less than 50 years	<u>174,185</u>	<u>47,373</u>	<u>126,812</u>
	<u>987,801</u>	<u>107,754</u>	<u>880,047</u>

NOTES ON THE ACCOUNTS (CONT'D)

7. FIXED ASSETS

.2 The Company	Land and Buildings N'000	Vehicles, equipment & others N'000	Total N'000
(a) Summary:			
Cost/valuation:			
At 1st January, 1994	763,702	427,199	1,190,901
Additions	140,144	229,659	369,803
Disposals	—	(3,304)	(3,304)
At 31st December, 1994	903,846	653,554	1,557,400
Depreciation:			
At 1st January, 1994	84,548	255,016	339,564
Charge for the year	19,165	95,011	114,176
Disposals	—	(3,242)	(3,242)
At 31st December, 1994	103,713	346,785	450,498
Net book value:			
At 31st December, 1994	800,133	306,769	1,106,902
At 31st December, 1993	679,154	172,183	851,337
(b) Land and buildings at 31st December, 1994, comprise:	Cost/ valuation N'000	Depreciation N'000	Net book value N'000
Freehold	235,141	26,111	209,030
Leasehold of 50 years or more	367,004	33,519	333,485
Leasehold of 50 years or more under construction	133,540	—	133,540
Leasehold of less than 50 years	168,161	44,083	124,078
	903,846	103,713	800,133

- .3 Certain land and buildings with a net book value of ₦187.7 million were professionally valued at ₦1,183.7 million at 31st December, 1990. In compliance with the Central Bank of Nigeria's guidelines on recognition of revaluation reserve on own premises, the sum of ₦448.152 million has been incorporated in these accounts. This represents the revaluation surplus of ₦995.9 million discounted by 55%.

NOTES ON THE ACCOUNTS (CONT'D)

8. DEPOSITS, CURRENT AND OTHER ACCOUNTS

	The Group		The Company	
.1 Summary	1994 N'000	1993 N'000	1994 N'000	1993 N'000
In Nigeria:				
Demand	11,022,349	7,868,320	10,059,842	7,255,181
Savings	9,029,021	5,901,372	9,029,021	5,901,372
Time	3,064,718	3,404,330	2,281,163	2,591,574
	<u>23,116,088</u>	<u>17,174,022</u>	<u>21,370,026</u>	<u>15,748,127</u>
Outside Nigeria:				
Demand	304,029	69,422	304,029	69,422
Time	1,242,314	257,053	1,242,314	257,053
	<u>24,662,431</u>	<u>17,500,497</u>	<u>22,916,369</u>	<u>16,074,602</u>
Due to other banks:				
In Nigeria	1,780	63,846	1,780	63,846
Outside Nigeria	159,805	161,004	159,805	161,004
	<u>24,824,016</u>	<u>17,725,347</u>	<u>23,077,954</u>	<u>16,299,452</u>
Foreign transfers payable	197,517	139,200	197,517	139,200
	<u>25,021,533</u>	<u>17,864,547</u>	<u>23,275,471</u>	<u>16,438,652</u>
.2 The deposit liabilities maturity profile is as follows:				
On demand	20,806,822	14,203,164	19,554,478	13,590,025
Under 3 months	3,563,449	3,099,043	3,114,049	2,576,723
Over 3 months and within 6 months	318,927	181,717	310,988	125,073
Over 6 months and within 12 months	323,872	378,640	287,493	144,848
Over 12 months	8,463	1,983	8,463	1,983
	<u>25,021,533</u>	<u>17,864,547</u>	<u>23,275,471</u>	<u>16,438,652</u>

NOTES ON THE ACCOUNTS (CONT'D)

9. TAXATION

	The Group		The Company	
	1994 N'000	1993 N'000	1994 N'000	1993 N'000
.1 Per profit and loss account				
Income tax:				
Based on profit for the year	402,530	426,707	300,816	327,465
Adjustment in respect of prior years	(5,426)	2,597	—	—
	397,104	429,304	300,816	327,465
Education tax	25,831	25,979	19,184	19,865
As per profit and loss account	422,935	455,283	320,000	347,330
.2 Per balance sheet				
Income tax:				
Based on profit for the year	402,530	426,707	300,816	327,465
In respect of prior year	21,354	1,315	21,926	651
	423,884	428,022	322,742	328,116
Education tax	61,792	35,961	47,454	28,270
	485,676	463,983	370,196	356,386

The charge for corporate taxation in these accounts is based on the provisions of Companies Income Tax Act, 1979 as amended to date.

10. OTHER LIABILITIES

	The Group		The Company	
	1994 N'000	1993 N'000	1994 N'000	1993 N'000
Proposed dividend	215,198	107,599	215,198	107,599
Unclaimed dividends	26,288	53,882	26,288	53,882
Payable and transfers	3,536,071	1,699,754	3,463,808	1,511,119
Provisions and accruals	1,041,927	710,035	957,919	710,035
Unearned discounts	249,278	178,643	222,703	178,643
Others (Note 10.1)	4,044,661	3,394,827	3,592,592	2,702,221
	9,113,468	6,144,740	8,478,508	5,263,499
.1 Others Comprise:				
Vostro balances	115,202	370,735	115,202	370,735
Deposit against drawings on letters of credit	69,712	41,883	69,712	41,883
Impersonal items	3,807,263	2,732,128	3,366,607	2,205,614
Sundry credit balances	52,484	250,081	41,071	83,989
	4,044,661	3,394,827	3,592,592	2,702,221

NOTES ON THE ACCOUNTS (CONT'D)

11. SHARE CAPITAL

	The Group		The Company	
	1994 N'000	1993 N'000	1994 N'000	1993 N'000
.1 Authorised:				
600,000,000 ordinary shares of 50k each	300,000	150,000	300,000	150,000
25,000,000,000 9% cumulative redeemable preference shares of N1.00 each	25,000	25,000	25,000	25,000
	<u>325,000</u>	<u>175,000</u>	<u>325,000</u>	<u>175,000</u>
.2 Alloted, called up and fully paid:				
Ordinary shares of 50k each				
At 1st January	107,599	80,699	107,599	80,699
Bonus issue during the year	107,599	26,900	107,599	26,900
At 31st December, 1994	<u>215,198</u>	<u>107,599</u>	<u>215,198</u>	<u>107,599</u>
.3 At the Bank's Annual General Meeting held on 28th April 1994 it was resolved that:				
(i) authorised ordinary share capital be increased to 600,000,000 ordinary shares of 50 kobo each by the creation of 300,000,000 additional ordinary shares of 50 kobo each ranking pari-passu in all respects with the existing ordinary shares.				
(ii) an amount of N107,598,882 out of the balance on general reserve be capitalised. During the year, the directors after obtaining necessary approvals, utilised the sum of N107,598,882 in paying up in full for 215,197,763 ordinary shares of 50 kobo each issued to existing shareholders in the proportion of one new ordinary share for every share previously held.				

12. STATUTORY RESERVE	The Group		The Company	
	1994 N'000	1993 N'000	1994 N'000	1993 N'000
At 1st January,	316,015	198,491	275,722	188,047
Appropriation from profit and loss account	117,600	117,421	83,029	87,675
Consolidation adjustment	—	103	—	—
At 31st December,	<u>433,615</u>	<u>316,015</u>	<u>358,751</u>	<u>275,722</u>

NOTES ON THE ACCOUNTS (CONT'D)

	The Group		The Company	
	1994 N'000	1993 N'000	1994 N'000	1993 N'000
13. Exchange Difference Reserve				
At 1st January,	142,510	155,648	142,510	155,648
Movement during the year	(1,655)	(13,138)	(1,655)	(13,138)
At 31st December	<u>140,855</u>	<u>142,510</u>	<u>140,855</u>	<u>142,510</u>

This represents the gain arising on translation into Naira of the head office investment in London branch at the rate of exchange ruling at the year end. Any further exchange difference thereon will be treated in this account.

14. GENERAL RESERVE

	The Group		The Company	
	1994 N'000	1993 N'000	1994 N'000	1993 N'000
At 1st January,	601,623	197,464	519,728	175,440
Dividend from subsidiary	(25,200)	(4,800)	—	—
Bonus issue (Note 11)	(107,599)	(1,900)	(107,599)	(1,900)
Retained profit for the year	342,327	410,136	255,300	346,188
Consolidation adjustment	—	723	—	—
At 31st December,	<u>811,151</u>	<u>601,623</u>	<u>667,429</u>	<u>519,728</u>

15. ASSET REVALUATION RESERVE

At 1st January,	448,152	330,768	448,152	330,768
Addition during the year (Note 7.5)	—	117,384	—	117,384
At 31st December,	<u>448,152</u>	<u>448,152</u>	<u>448,152</u>	<u>448,152</u>

16. GROSS EARNINGS

Interest on advances	2,449,978	1,370,155	2,258,377	1,369,404
Commissions and bills charges	1,438,998	917,509	1,304,895	795,181
Foreign exchange	91,292	83,796	80,819	50,139
Dividends from investments	24,500	16,348	24,500	16,348
Income from treasury bills, certificates and stabilisation securities	1,586,476	1,730,091	1,418,605	1,730,091
Interest on deposits	73,980	1,174,627	73,980	284,633
Lease income	38,038	32,017	—	—
Sundry income	211,020	65,118	193,820	62,739
	<u>5,914,282</u>	<u>5,389,661</u>	<u>5,354,996</u>	<u>4,308,535</u>

17. INTEREST EXPENSES

Customers and Staff	1,311,307	1,289,592	1,206,768	813,756
	<u>1,311,307</u>	<u>1,289,592</u>	<u>1,206,768</u>	<u>813,756</u>

NOTES ON THE ACCOUNTS (CONT'D)

		The Group		The Company	
		1994	1993	1994	1993
		N'000	N'000	N'000	N'000
18. OVERHEADS					
.1	Summary:				
	Charges and expenses (Note 18.3)	2,923,057	2,161,833	2,802,954	2,055,772
	Depreciation on fixed assets (Note 18.4)	125,877	84,249	114,176	77,276
	Depreciation on equipment on lease	28,589	20,693	2,334	—
	Premium on deposit insurance scheme	158,589	105,618	143,384	100,730
		<u>3,236,112</u>	<u>2,372,393</u>	<u>3,062,848</u>	<u>2,233,778</u>
.2	Depreciation charges:				
	Historical cost	109,507	88,572	97,806	60,906
	Revaluation	16,370	16,370	16,370	16,370
		<u>125,877</u>	<u>104,942</u>	<u>114,176</u>	<u>77,276</u>
.3	Charges and expenses as stated above include:				
	Directors' emoluments- (Notes 21):				
	- fees	483	303	483	303
	- other emoluments as managers	3,684	2,109	3,684	2,109
		<u>4,167</u>	<u>2,412</u>	<u>4,167</u>	<u>2,412</u>
	Profit on disposal of fixed assets	(1,593)	(2,430)	(1,593)	(2,430)
	Bank's contribution to retirement benefits (Note 18.5)	414,044	34,970	413,044	34,970
	Auditors remuneration:				
	- Nigerian operations	4,900	3,000	4,000	2,400
	- London operations	328	290	328	290
	Loss on sale of equipment on lease	404	2,805	—	—
.4	The company changed the rate of depreciation on computer equipment from 12.5% per annum hitherto applied until 31st December, 1993 to 20% per annum as indicated in Note 8 of the Accounting Policies. The effect of the change is an additional charge of N10,200,700 on the profit for the year.				
.5	The company took a charge of N315.0 million in these accounts to cover the shortfall arising from an actuarial valuation of the Pension Fund.				

NOTES ON THE ACCOUNTS (CONT'D)

19. PROVISION FOR BAD AND DOUBTFUL ACCOUNTS

	The Group		The Company	
	1994 N'000	1993 N'000	1994 N'000	1993 N'000
- Loans and advances (Note 4.3)	139,733	263,812	141,135	238,637
- Other assets	94,014	60,933	75,718	21,532
- Inter bank placements (Note 1)	(19,348)	179,603	(5,000)	69,000
- Bills discounted (Note 2)	(26,665)	27,386	—	—
	<u>187,734</u>	<u>531,734</u>	<u>211,853</u>	<u>329,169</u>

20. DIVIDEND

Interim paid (1993-20k per share)	—	43,040
Final-proposed at 50k per share (1993 - 50k per share)	215,198	107,599
	<u>215,198</u>	<u>150,639</u>

The proposed dividend is subject to deduction of withholding tax at the appropriate rate.

21. CHAIRMAN'S AND DIRECTORS' EMOLUMENTS, PENSIONS AND COMPENSATION FOR LOSS OF OFFICE

	The Company	
	1994 N'000	1993 N'000
.1 Emoluments		
Fees:		
Chairman	80	59
Other directors	403	244
	<u>483</u>	<u>303</u>
Emoluments as managers	3,684	2,109
	<u>4,167</u>	<u>2,412</u>
Highest paid director	<u>753</u>	<u>466</u>

.2 The fees attributable to directors of the parent company serving on the board of the subsidiary company amounting to N272,000 (1993 - N185,000) has been paid over and included in the income of the parent company.

.3 The number of directors excluding the Chairman, whose emoluments were within the following ranges was:

	1994	1993
N10,001 to N20,000	3	2
N30,001 to N60,000	—	9
N60,001 to N70,000	5	—
Above N200,000	<u>6</u>	<u>6</u>

NOTES ON THE ACCOUNTS (CONT'D)

22. EMPLOYEES

.1 Employees remunerated at higher rates

The number of employees in Nigeria, excluding directors, in receipt of emoluments excluding allowances and pension contributions within the following ranges was:

			The Group		The Company	
			1994	1993	1994	1993
N		N	Number	Number	Number	Number
60,001	to	70,000	77	11	65	—
70,001	to	80,000	50	9	44	3
80,001	to	90,000	19	3	16	3
90,001	to	100,000	14	11	14	8
100,001	to	110,000	12	16	12	16
110,001	to	120,000	14	14	14	14
120,001	and	above	19	5	13	—

.2 The average number of persons employed in the year were as follows:

		The Group		The Company	
		1994	1993	1994	1993
		Number	Number	Number	Number
Managerial		221	207	205	194
Senior staff		3,312	3,104	3,243	3,032
Junior staff		7,516	7,634	7,461	7,588
		<u>11,049</u>	<u>10,945</u>	<u>10,909</u>	<u>10,814</u>

.3 The related staff costs amounted to

	1994	1993	1994	1993
	N'000	N'000	N'000	N'000
	<u>1,847,605</u>	<u>1,287,738</u>	<u>1,792,482</u>	<u>1,238,895</u>

23. CONTINGENT LIABILITIES AND OTHER OBLIGATIONS

.1 The Bank enters into various commitments in the normal course of business which are not reflected on the balance sheet and in respect of which there are corresponding obligations by customers. These are as follows:

		The Group		The Company	
		1994	1993	1994	1993
		N'000	N'000	N'000	N'000
Acceptance, guarantees and indemnities		2,191,151	289,411	1,444,651	266,094
Bid bonds and performance guarantees		<u>406,627</u>	<u>8,853</u>	<u>406,627</u>	<u>8,853</u>
		<u>2,597,778</u>	<u>298,264</u>	<u>1,851,278</u>	<u>274,947</u>

NOTES ON THE ACCOUNTS (CONT'D)

2. Deferred taxation:

The potential capital gains tax on the surplus arising from the revaluation of land and buildings not provided for in these accounts amounted to ₦89,630,000; (1993 - ₦89,630,000).

Income tax deferred as at 31st December, 1994 as a result of difference between the net book value of assets qualifying for capital allowances and their corresponding income tax written down value amounting to ₦53,491,731, (1993 - ₦44,409,912) has not been provided for in these accounts.

24. GUARANTEES AND OTHER FINANCIAL COMMITMENTS

1 Capital commitments

Capital expenditure authorised by the directors but not provided for in these accounts are as follows:

	1994 N'000	1993 N'000
i) Contracted	137,744	11,125
ii) Not contracted	Nil	9,065

- 2 The directors are of the opinion that all known liabilities and commitments which are relevant in the assessment of the state of financial affairs of the Bank have been taken into consideration in the preparation of these accounts.

25. APPROVAL OF FINANCIAL STATEMENTS

These financial statements were approved by the Board of Directors of the Bank on 10th March, 1995.

SHAREHOLDERS' INFORMATION

1. INCORPORATION AND CAPITALISATION HISTORY

The Bank was originally incorporated as Bank of British West Africa in 1894 with an Authorised Share Capital of 100,000 Pounds divided into 10,000 Ordinary shares of 10 Pounds each. As at the date of this report, the history of the Bank's authorised and fully paid-up share capital was as follows:

Date	Authorised Capital N	Issued and fully Paid Capital N	Consideration
31st December, 1973	10,000,000	9,700,000	Cash
10th June, 1975	15,000,000	11,640,000	1 for 5 Bonus
27th July, 1976	15,000,000	13,968,000	1 for 5 Bonus
28th July, 1977	25,000,000	20,952,000	1 for 2 Bonus
27th July, 1978	30,000,000	29,333,000	2 for 5 Bonus
28th December, 1978	40,000,000	29,333,000	—
26th July, 1979	50,000,000	36,666,000	1 for 4 Bonus
26th July, 1979	50,000,000	43,999,200	1 for 5 Bonus
24th July, 1980	70,000,000	46,314,947	Cash
24th July, 1980	70,000,000	55,577,936	1 for 5 Bonus
30th April, 1981	100,000,000	61,135,729	1 for 10 Bonus
29th April, 1982	150,000,000	61,135,729	—
16th April, 1986	150,000,000	67,249,301	1 for 10 Bonus
9th April, 1987	150,000,000	80,699,161	1 for 5 Bonus
27th April, 1989	150,000,000	80,699,161	Stock split from N1 to 50k shares
29th April, 1993	150,000,000	107,598,882	1 for 3 Bonus
28th April, 1994	300,000,000	215,197,764	1 for 1 Bonus

2. BENEFICIAL SHAREHOLDING

- .1 The Shareholding structure of the Bank as at 31st December, 1994 was as follows:

Shareholder	Number of Shares held	Amount N	Percentage (%) Shareholding
Foreign:			
Standard Chartered Bank Africa Plc	163,550,352	81,775,176	38
Nigerian Citizens/Associations:			
Nigerian Public	266,845,176	133,422,588	62
	<u>430,395,528</u>	<u>215,197,764</u>	<u>100</u>

- .2 At 31st December, 1994 no shareholder other than as noted held more than 10% of the issued share capital of the company.
- .3 Standard Chartered Bank Africa Plc offered for sale 120,941,195 ordinary shares of 50k each in October, 1994, thus reducing their holding to 9.9%.

SHAREHOLDERS' INFORMATION (CONT'D)

3. ANALYSIS OF SHAREHOLDINGS AT 31ST DECEMBER, 1994

The range of shareholding as at 31st December, 1994 is as follows:

Range of holdings	Number of Shareholders	% of share-holders	Number of Shares held	% of holdings
1 — 99	1,051	1.91	42,209	0.01
100 — 199	532	0.97	65,141	0.02
200 — 499	12,268	22.32	3,588,336	0.83
500 — 999	10,475	19.06	6,730,113	1.57
1,000 — 1,999	12,301	22.38	16,876,060	3.92
2,000 — 4,499	11,057	20.12	30,923,233	7.19
4,500 — 9,999	4,061	7.39	25,642,640	5.96
10,000 — 49,999	2,686	4.89	51,711,426	12.01
50,000 — 99,999	294	0.53	18,436,647	4.28
100,000 — 999,999	203	0.37	49,773,535	11.56
1,000,000 — 99,999,999	32	0.06	63,055,836	14.65
Above 100,000,000	1	0.00	163,550,352	38.00*
Total	54,961	100.00	430,395,528	100.00

*Note:

Standard Chartered Bank Africa Plc offered for sale 120,941,195 ordinary shares of 50k each in October, 1994, thus reducing their holding to 9.9%.

4. TEN-YEAR DIVIDEND HISTORY

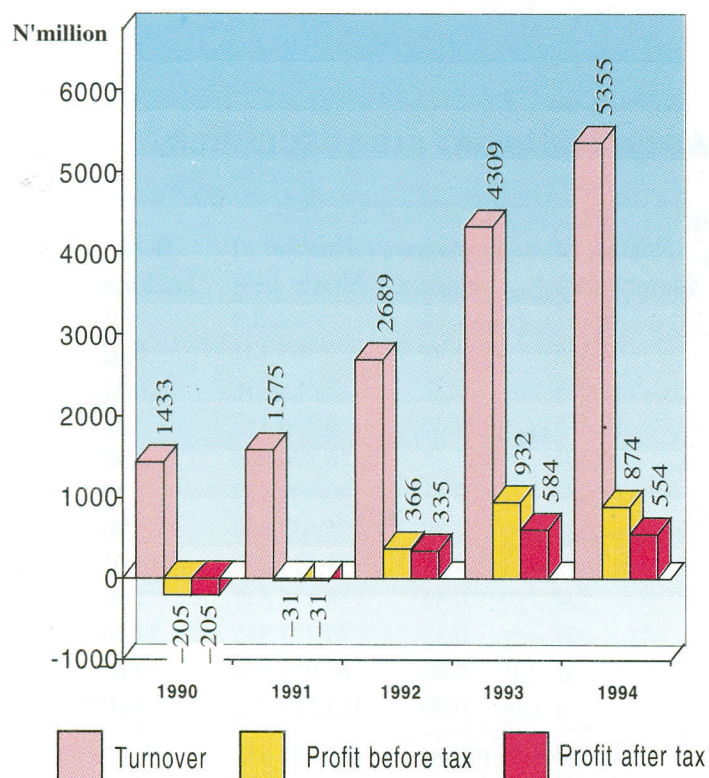
Dividends declared for the last ten years were as follows:

Financial Year Ended	Date Declared	Total Amount N'000	*Dividend Per Share	Percentage
31st December, 1984	25th April, 1985	11,420	15k	30
31st December, 1985	21st March, 1986	13,255	18k	36
31st December, 1986	13th March, 1987	17,045	22k	44
31st December, 1987	24th March, 1988	24,039	27k	54
31st December, 1988	18th May, 1989	24,039	27k	54
31st December, 1989	9th April, 1990	24,210	15k	30
31st December, 1990	16th July, 1991	6,285	2.5k	5
31st December, 1991	16th July, 1992	—	—	—
31st December, 1992	17th May, 1993	66,809	40k	80
31st December, 1993	8th April, 1994	150,639	70k	140
31st December, 1994	27th April, 1995	215,198	50k	100

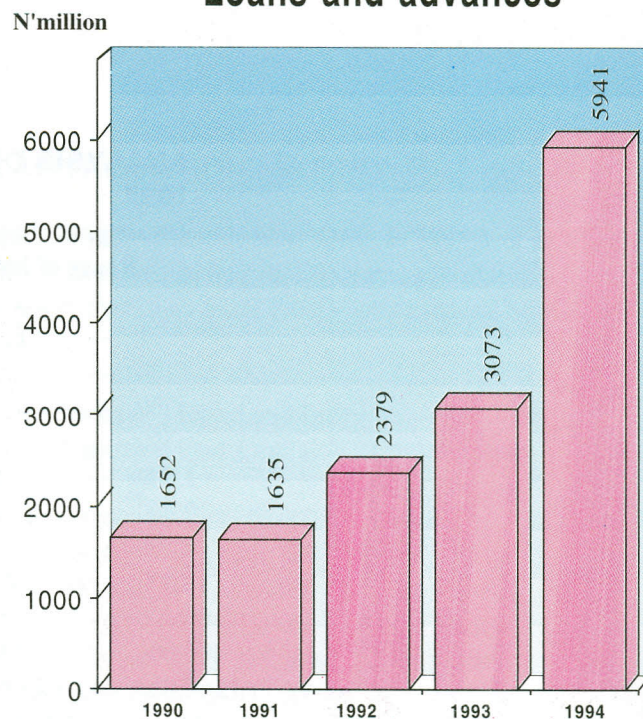
* Dividends declared were subject to deduction of withholding tax at appropriate rates.

PERFORMANCE INDICATORS

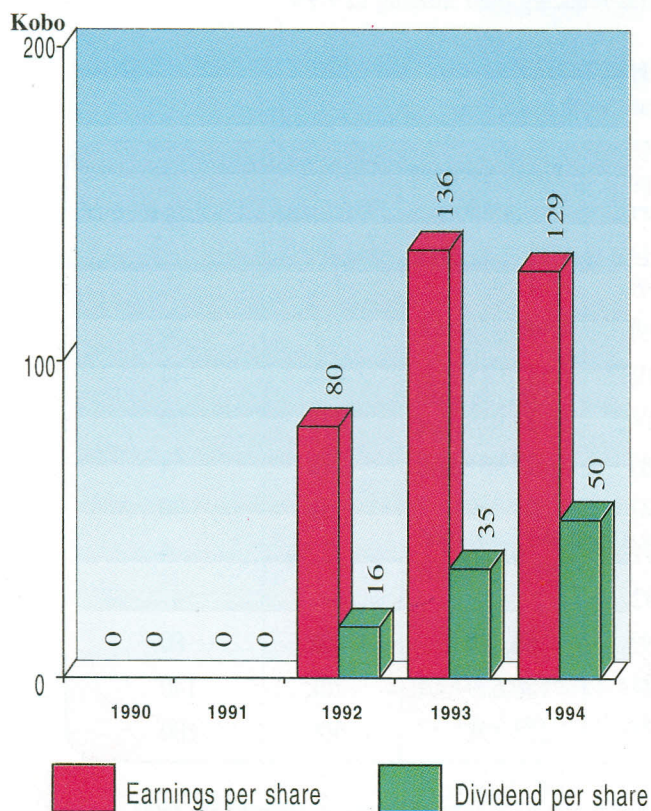
Turnover and profit



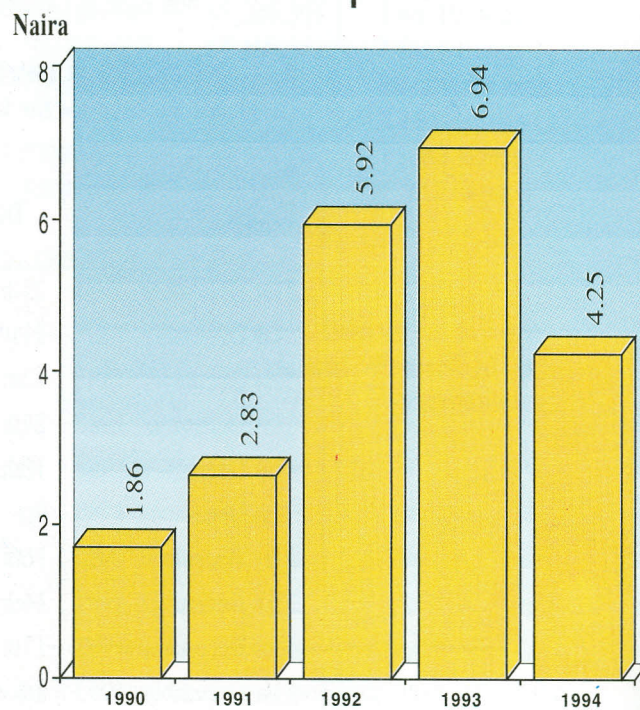
Loans and advances



Earnings and dividend per share

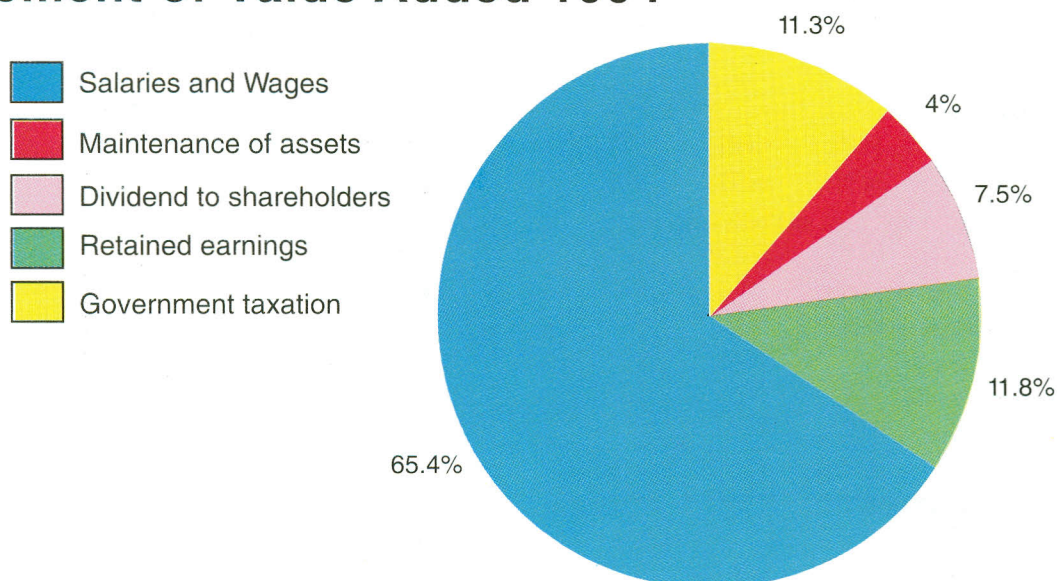


Net assets per share

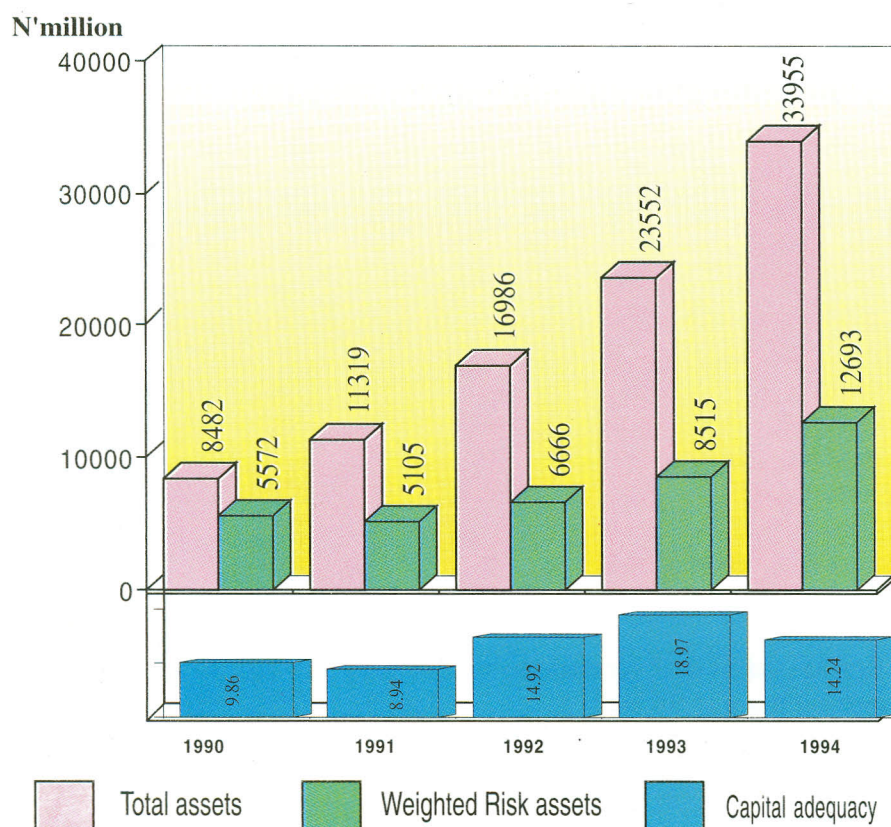


PERFORMANCE INDICATORS

Statement of Value Added 1994



Capital adequacy



GROUP FOUR-YEAR FINANCIAL SUMMARY

FOR THE YEAR ENDED 31ST DECEMBER,

ASSETS

	1994 N'm.	1993 N'm.	1992 N'm.	1991 N'm.
Cash, bank balances and bills discounted	25,002	19,296	11,857	7,435
Investments	91	67	74	71
Loans and advances	6,164	3,235	2,447	1,697
Equipment on lease	69	32	25	17
Fixed assets	1,228	883	684	567
Other assets	4,277	2,673	2,581	1,940
Total assets	<u>36,831</u>	<u>26,186</u>	<u>17,668</u>	<u>11,727</u>

LIABILITIES

Deposits	25,022	17,864	12,358	8,564
Taxation	486	464	56	15
Dividend	241	161	67	—
Other liabilities	8,872	5,984	4,161	2,669
	<u>34,621</u>	<u>24,473</u>	<u>16,642</u>	<u>11,248</u>

CAPITAL AND RESERVES

MINORITY INTERESTS

	<u>161</u>	<u>97</u>	<u>38</u>	<u>14</u>
	<u>36,831</u>	<u>26,186</u>	<u>17,668</u>	<u>11,727</u>

Gross earnings	5,914	5,390	2,928	1,678
Profit/(loss) before taxation	1,179	1,196	433	(10)
Profit/(loss) after taxation	756	741	378	(19)
Dividends:-				
Ordinary shares	215	151	65	—
Preference shares	—	—	2	—
Return on shareholders' funds	33%	42%	37%	—
Earnings per ordinary share				
- actual	176k	344k	224k	—
- adjusted	176k	167k	84k	—
Dividend per ordinary share				
- actual	50k	70k	40k	—
- adjusted	50k	35k	15k	—
Equity dividend cover (times)	3.5	4.9	5.8	—

Notes:

- Earnings and dividend per share are based on profit after taxation and 430,395,528 ordinary shares of 50k each.
- The four-year record covers group accounts for 1991 to 1994.

COMPANY FIVE-YEAR FINANCIAL SUMMARY

FOR THE YEAR ENDED 31ST DECEMBER,

ASSETS

	1994 N'm.	1993 N'm.	1992 N'm.	1991 N'm.	1990 N'm.
Cash, bank balances and bills discounted	22,532	16,949	11,316	7,114	4,550
Investments	115	91	93	83	86
Loans and advances	5,941	3,073	2,379	1,635	1,652
Equipment on lease	34	—	—	—	—
Fixed assets	1,107	851	671	562	376
Other assets	4,226	2,588	2,527	1,925	1,818
Total Assets	33,955	23,552	16,986	11,319	8,482

LIABILITIES

Deposits	23,275	16,439	11,965	8,287	6,585
Taxation	370	356	33	5	45
Dividend	241	161	71	-	4
Other liabilities	8,238	5,102	3,962	2,570	1,548
	<u>32,124</u>	<u>22,058</u>	<u>16,031</u>	<u>10,862</u>	<u>8,182</u>

CAPITAL AND RESERVES

	<u>1,831</u>	<u>1,494</u>	<u>955</u>	<u>457</u>	<u>300</u>
	33,955	23,552	16,986	11,319	8,482
Gross earnings	5,355	4,309	2,689	1,575	1,433
Profit/(loss) before taxation	874	932	366	(31)	(205)
Profit/(loss) after taxation	554	584	335	(31)	(205)
Dividends:-					
Ordinary shares	215	151	65	—	4
Preference shares	—	—	2	—	2
Return on shareholders' funds	30%	39%	35%	—	—
Earnings per ordinary share					
- actual	129k	272k	207k	—	—
- adjusted	129k	136k	80k	—	—
Dividend per ordinary share					
- actual	50k	70k	40k	—	2.50k
- adjusted	50k	35k	16k	—	0.01k
Equity dividend cover (times)	2.6	4.8	2.5	—	—

Note:

Earnings and dividend per share are based on profit after tax and 430,395,528 ordinary shares of 50k each.

GROUP STATEMENT OF VALUE ADDED FOR THE YEAR ENDED 31ST DECEMBER, 1994

	1994		1993	
	N'000	%	N'000	%
Gross earnings	5,914,282	100.0	5,389,661	100.0
Interest expenses	(1,311,307)	(22.2)	(1,316,592)	(24.4)
	<u>4,602,975</u>	<u>77.8</u>	<u>4,073,069</u>	<u>75.6</u>
Less:				
Administration and overhead expenses	(1,315,788)	(22.2)	(1,199,208)	(22.2)
Doubtful debts provision	(187,734)	(3.2)	(352,131)	(6.6)
Value Added	<u>3,099,453</u>	<u>52.4</u>	<u>2,521,730</u>	<u>46.8</u>
Value Added As Above	<u>3,099,453</u>	<u>100.0</u>	<u>2,521,730</u>	<u>100.0</u>
Distributed as follows:				
In payment to employees:				
Salaries, bonus, allowances	1,847,605	59.6	1,287,738	51.0
In payment to Government:				
Taxation	422,935	13.6	455,283	18.0
In payment to shareholders:				
Dividend	215,198	7.0	150,639	6.0
	<u>2,485,738</u>	<u>80.2</u>	<u>1,893,660</u>	<u>75.0</u>
Retained for future replacement of assets and expansion of business:				
- Depreciation	153,788	5.0	102,513	4.1
- Profit re-invested in business	459,927	14.8	525,557	20.9
	<u>613,715</u>	<u>19.8</u>	<u>628,070</u>	<u>25.0</u>
	<u>3,099,453</u>	<u>100.0</u>	<u>2,521,730</u>	<u>100.0</u>

Note:

Value added represents the additional wealth which the group has been able to create by its own and its employees' efforts. This statement shows the allocation of that wealth among employees, shareholders, government and that retained for future creation of wealth.

COMPANY STATEMENT OF VALUE ADDED FOR THE YEAR ENDED 31ST DECEMBER, 1994

	1994		1993	
	N'000	%	N'000	%
Gross earnings	5,354,996	100.0	4,308,535	100.0
Interest expenses	(1,206,768)	(22.5)	(813,756)	(18.9)
	<u>4,148,228</u>	<u>77.5</u>	<u>3,494,779</u>	<u>81.1</u>
Less:				
Administration and other expenses	(1,079,478)	(20.1)	(917,607)	(22.9)
Doubtful debts provision	(211,853)	(4.0)	(329,169)	(6.4)
	<u>2,856,897</u>	<u>53.4</u>	<u>2,248,003</u>	<u>51.8</u>
Value Added	<u>2,856,897</u>	<u>100.0</u>	<u>2,248,003</u>	<u>100.0</u>
Value added as Above	<u>2,856,897</u>	<u>100.0</u>	<u>2,248,003</u>	<u>100.0</u>
Distributed as follows:				
In payment to employees:				
Salaries, bonus, allowances	1,869,193	65.4	1,238,895	55.1
In payment to Government:				
Taxation	320,000	11.3	347,330	16.2
In payment to shareholders:				
Dividend	215,198	7.5	150,639	6.7
	<u>2,404,391</u>	<u>84.2</u>	<u>1,736,864</u>	<u>78.0</u>
Retained for future replacement of assets and expansion of business				
- Depreciation	114,176	4.0	77,276	3.4
- Profit re-invested in the business	338,330	11.8	433,863	18.6
	<u>452,506</u>	<u>15.8</u>	<u>511,139</u>	<u>22.0</u>
	<u>2,856,897</u>	<u>100.0</u>	<u>2,248,003</u>	<u>100.0</u>

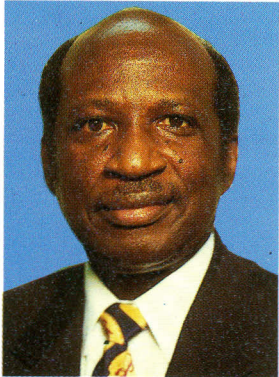
Note:

Value added represents the additional wealth which the company has been able to create by its own and its employees' efforts. This statement shows the allocation of that wealth among employees, shareholders, government and that retained for future creation of wealth.

DEPUTY GENERAL MANAGERS



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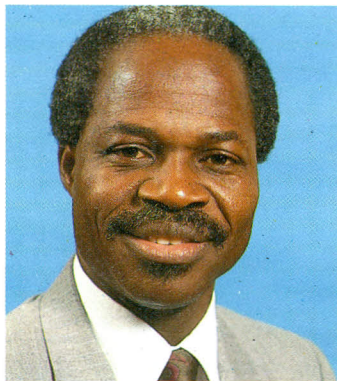


6 .



7 .

1. **Dr. F. Abudu**
Personnel
2. **Mr. S.O. Adollo**
International Banking
3. **Chief E.A. Akintoye**
West Banking Operations
4. **Mr. M.L. Alabi**
Finance & Planning
5. **Chief G.N. Anyichie**
East Banking Operations
6. **Mr. C.F. Awosika**
Corporate Finance
7. **Alhaji M. Ibrahim**
North Banking Operations



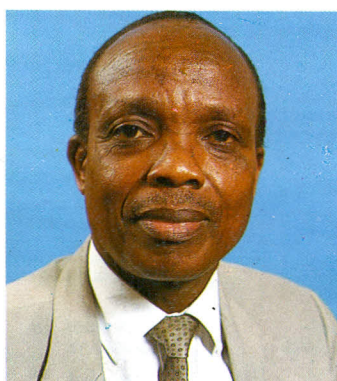
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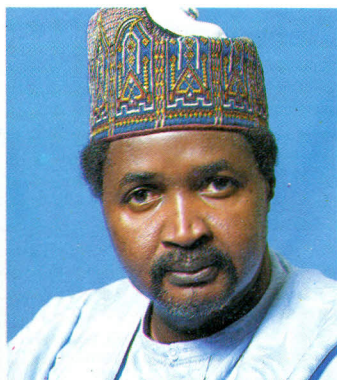
11.



12.



13.



14.



15.

8. **Mr. D.T. Iordaah**
Lagos Banking Operations
9. **Mr. B.O. Longe**
Banking & Credit Administration
10. **Mallam Baba Musa**
Central Banking Operations
11. **Mr. O.A Odu**
Resources
12. **Mr. S.F. Oguntinyinbo**
Inspection
13. **Otunba A. Olasope**
Company Secretary
14. **Alhaji Abas Sa'ad**
Special Duties
15. **Mr. S.O. Tomori**
Marina

DIRECTORY OF BRANCHES

ABIA STATE

ABA ARIARIA
P.M.B. 7315,
ABA
TEL.082-223863

ABA FACTORY RD.
FACTORY ROAD,
ABA

ABA TOWN
122 EHI ROAD,
P.M.B. 315,
ABA
TEL.082-220325

ABA (MAIN)
2 ASA ROAD,
P.M.B. 1103,
ABA
TEL.082-220866

AFIKPO
P.M.B.7128,
AFIKPO
TEL.088-521636

AMAOKWE ITEM
P.M.B. 1
ITEM

UMUAHIA
1,MAYNE ROAD,
P.M.B. 1017,
UMUAHIA

ADAMAWA STATE

DUMNE AGENCY
C/O YOLA MAIN,
YOLA

FUFURE
C/O P.M.B. 2050,
YOLA

GANYE
P.O.BOX 55,
GANYE
TEL. 025-90187

GARKIDA
C/O POSTAL AGENCY,
GARKIDA

GULAK AGENCY
C/O MICHICA BRANCH
MICHICA

HONG
P.M.B. 1002
HONG

MAYOINE AGENCY
C/O MAYO-BALEWA BRANCH
MAYO-BALEWA

MAYO-BALEWA
P.O. BOX 006
MAYO-BALEWA

MICHICA
C/O POSTAL AGENCY
MICHICA

YOLA MAIN
P.M.B.2050,
YOLA
TEL.075-25198,24382

YOLA MARKET
109 MUBI ROAD,
P.M.B. 2282,
JIMETA,YOLA
TEL.075-24370, 24992

AKWA IBOM STATE

EFA
P.M.B. 1053,
ETINAN

ESSENE
P.M.B.1012,
IKOT ABASI

ETINAN
509 UMO ROAD,
P.M.B.1042,
ETINAN

IKOT ABASI
P.M.B. 1021,
IKOT ABASI

IKOT EKPENE
P.M.B.34,
IKOT EKPENE
TEL.085-400202

ORON
105 ORON ROAD,
P.M.B.1040,
ORON

UKAM
P.M.B. 5001,
UKAM

UTU ETIM EKPO
C/O UYO BRANCH
UYO

UYO
P.M.B.1001,
UYO
TEL. 085-200531

ANAMBRA STATE

ABBA
P.M.B. 2008,
ABAGANA
NJIKOKA LGA

AKWA
ENUGU/ONITSHA ROAD,
AWKA

NKPOR
ENUGU/ONITSHA EXPRESS
ROAD,
NKPOR

NKWELE EZUNAKA
OGIDI-EZUNAKA ROAD
NKWELE EZUNAKA.

NNEWI
P.M.B. 5015
NNEWI.

OGBUNIKE
P.M.B. 7
OGBUNIKE.
TEL. 046-611559

ONITSHA B/HEAD
NKURMAH/
PORT-HARCOURT ROAD
P.M.B. 1603
ONITSHA.
TEL. 046-210212

ONITSHA IWEKA
40 IWEKA ROAD
P.M.B. 1750
ONITSHA.
TEL. 046-210113

ONITSHA NWOBODO AVE.
6 NWOBODO AVENUE
P.M.B. 1524
ONITSHA.
TEL. 046-217420

ONITSHA WILLIAM ST.
16 WILLIAM STREET
P.M.B. 1787
ONITSHA
TEL. 046-211175

ONITSHA (MAIN)
19 NEW MARKET ROAD
P.M.B. 1519
ONITSHA
TEL. 046-210244-8

OTUOCHA
C/O POSTAL AGENCY
OTUOCHA

NIMO
NJIKOKA LGA
NIMO

BAUCHI STATE

BAUCHI
P.M.B. 53
BAUCHI.
TEL. 077-42024
FAX 077-43680

BURRA AGENCY
NINGI LOCAL GOVT
C/O P.M.B. 53
BAUCHI.

DARAZO
C/O P.M.B. 53
BAUCHI.

GAMAWA
C/O GAMAWA LGA.
GAMAWA

GOMBE
P.M.B. 1
TEL. 077-20214
GOMBE.

ITAS AGENCY
C/O YANA BRANCH.

KALTUNLGO
GOMBE-YOLA ROAD.
KALTUNGO

KATAGUM AGENCY
C/O P.M.B. 53
BAUCHI.

PINDIGA AGENCY
C/O NORTH ADMIN.
KANO.

TORO
C/O P.M.B. 2027
JOS

TULA AGENCY
C/O NORTH ADMIN.
KANO.

T/BALEWA
C/O P.M.B. 53
BAUCHI.

YANA
P.M.B. 6
YANA.

BENUE STATE

KATSINA-ALA
C/O POSTAL AGENCY
KASTINA-ALA.
TEL. 044-90299

MAKURDI
P.M.B. 2076
MAKURDI.
TEL. 044-32156, 32798,
33342

OTURKPO
P.M.B. 2210
OTURKPO
TEL. 044-60165

VADEIKYA
P.M.B. 05
VADEIKYA.

NAKA
C/O MAKURDI BRANCH.

IKYOBO AGENCY
C/O MAKURDI BRANCH.

BORNO STATE

DAMBOA
C/O P.O.BOX 1005
MAIDUGURI.

KIRENOWA AGENCY
C/O MAIDUGURI BRANCH.

KONDUGA AGENCY
C/O MAIDUGURI BRANCH.

KWAJAJA
C/O P.O.BOX 1005
MAIDUGURI.

MAIDUGURI
P.O.BOX 1005
TEL. 076-232417
FAX 076-342396.
MAIDUGURI.

MAIDUGURI(MONDAY
MARKET)
C/O MAIDUGURI BRANCH.
TEL. 076-232802

NGANDU AGENCY
C/O MAIDUGURI BRANCH.

TALALA AGENCY
C/O MAIDUGURI BRANCH

UBA-KUMAGUM
C/O MICHICA.

CROSS RIVER STATE

CALABAR
P.M.B. 1020
CALABAR.
TEL. 085-222049

EKORI
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IKORI.

IKOM
C/O CALABAR BRANCH.
CALABAR

OBUBRA
C/O CALABAR BRANCH.

UNICAL
C/O UNIVERSITY OF
CALABAR.
TEL.087-223864

DELTA STATE

AGBARHO
142 OLD UGHELLI ROAD
P.M.BOX 50
AGBARHO.

AGBOR
OLD LAGOS/ASABA ROAD
AGBOR.
TEL. 055-25440,25323

ASABA
NNEBISI ROAD.
P.M.B. 1004
ASABA.
TEL. 046-280210,281195-21

EFFURUN
WARRI/SAPELE ROAD.
P.M.B. 8
TEL. 052-232880,230676

EVWRENI
UNENI QUARTERS
EVWRENE
C/O P.M.B. 30
UGHELLI

OGWASHI-UKU
P.M.B. 1055
OGWASHI-UKU

SAPELE BOYO ROAD
2A BOYO ROAD
P.M.B. 4062
SAPELE
TEL. 41631,42077

SAPELE MAIN
P.M.B. 4004
SAPELE

UGHELLI
40 MARKET ROAD.
P.M.B. 30
UGHELLI.
TEL. 600008

WARRI
41 WARRI/SAPELE ROAD
WARRI.
TEL. 053-233011,252905.
FAX 053-253042

WARRI (SHELL-OGUNNU
AGENCY)
C/O WARRI BRANCH.

EDO STATE

BENIN K/SQUARE
P.M.B. 1026
BENIN CITY.
TEL. 052-241081, 200520-20

BENIN M/ROAD
P.M.B. 1138
BENIN CITY.
TEL. 052-253752,256472.

BENIN(N.N.P.C. AGENCY)
C/O BENIN KING
SQUARE BRANCH.
BENIN CITY.

BENIN OREGBENI
10,BENIN/AGBOR ROAD,
P.M.B. 1022,
BENIN CITY.
TEL.052-200523-24.

EKPOMA
MARKET ROAD
EGUARE.
TEL. 053-98394, 98439

SABONGIDA-ORA
OWAN LGA.
TEL. 057-54093

ENUGU STATE

EHA ALUMONA
EHA ALUMONA CLUB HOUSE
P.O.BOX 78
EHA ALUMONA.

EMENE IND. ESTATE
1 BANK ROAD
P.O.BOX 8
ENUGU.
TEL. 042-253661

ENUGU UWANI
ENUGU UWANI BRANCH
26 OKPARA AVENUE
P.M.B. 01237
ENUGU.
TEL. 042-332935

ENUGU (MAIN) 21 OKPARA AVENUE P.M.B. 1008,ENUGU. TEL. 042-334755	KADUNA SOUTH P.M.B.2084 KADUNA TEL. 062-217880	AYANGBA P.M.B. 1025, DEKINA - AYANGBA.	IGANMU ABEBE VILLAGE ROAD P.M.B. 126734 IGANMU TEL. 01-833322, 830311	OBUN-EKO 126 N/AZIKIWE STREET P.O.BOX. 2353 LAGOS ISLAND. TEL. 01-663261.
ENUGU(HOTEL PRESIDENTIAL AGENCY) C/O P.M.B. 1008 ENUGU.	KAFANCHAN FUNTUA ROAD P.M.B. 1019 KAFANCHAN. TEL. 061-20141	EGBE P.M.B. 2005 EGBE.	IJORA 243/245 IJORA CAUSEWAY P.O.BOX 228 APAPA. TEL. 01-843082, 830311.	OGBA PLOT 7, BLOCK C, ACME ROAD. P.M.B. 21441 IKEJA. TEL. 01-933265
EZZAMGBO P.M.B. 219 ABAKALI.	SAMARU P.M.B. 2 SAMARU. ZARIA. TEL. 069-623255	ISANLU-YAGBA P.M.B.1005 ISANLU-OYI.	IKEJA AIRPORT ROAD P.O.BOX 69, IKEJA TEL. 01-901740-4	OJO CANTONMENT AGENCY C/O P.M.B. 12674 LAGOS.
EFFIUM AGENCY C/O EZZAMGBO BRANCH C/O P.M.B. 219 ABAKALI.	ZARIA 1 CRESCENT ROAD P.M.B. 1006 ZARIA. TEL. 069-32425	ITOBE P.M.B. 1001 IDAH.	IKEJA ALLEN AVENUE 58 ALLEN AVENUE. IKEJA.	OREGON INDUSTRIAL ESTATE. PLOT 2B, ADEWUNMI CLOSE P.M.B. 21444 IKEJA. TEL. 01-934875
IKEM C/O POSTAL AGENCY. IKEM.		IYAMOYE C/O CENTRAL ADMIN.,	IKEJA CANTONMENT AGENCY C/OP.O.BOX 69 IKEJA.	SHOMOLU MOYOSORE HOUSE IKORODU ROAD LAGOS
INYI P.O.BOX 78 INYI.	KANO STATE	LOKOJA 411, MURTALA MUHAMMED ROAD P.M.B. 1100 LOKOJA.	IKEJA IND. ESTATE OBA AKRAN AVENUE P.O.BOX 105 IKEJA TEL. 01-961740, 901620-4	STOCK-EXCHANGE CUSTOMS STREET P.O.BOX. 7685 LAGOS. TEL. 01-2661685,2661696, 2668591
OPI AGENCY C/O EHA ALUMONA BRANCH P.O.BOX 78 EHA ALUMONA.	KANO AIRPORT C/O P.M.B. 3005 KANO. TEL. 064-623255	MOPA P.M.B. 2002, MOPA.	IKORODU 88, LAGOS ROAD P.M.B. 1005 IKORODU. TEL. 01-780612	
OVOKO P.M.B. 2083 IGBO-EZE LGA.	KANO BOMPAI DANTATA ROAD KANO. TEL. 064-623480	OBANGEDE P.O.BOX 114 OBANGEDE.		
FEDERAL CAPITAL TERRITORY	KANO FAGGE 15 FEGGE ROAD P.M.B. 3284 KANO. TEL.064-621545	OGORI P.M.B. 1073 OGORI.	ILUPEJU ILUPEJU BYE-PASS IKEJA. P.M.B. 1173. TEL. 01-961063	SURULERE P.O.BOX. 273 SURULERE TEL. 01-848733, 831110
ABAJI C/O P.O.BOX 45 ABUJA.	KANO MAIN 10 LAGOS STREET P.M.B. 3005 KANO. TEL. 064-629573, 620574	KWARA STATE	INVESTMENT HOUSE 21-25 BROAD STREET P.M.B. 2379 LAGOS. TEL. 01-661031, 661034, 661035	SURULERE S/CENTRE C/O P.O.BOX. 273 SURULERE. TEL. 01- 842619, 836148.
ABUJA ABUJA FESTIVAL ROAD P.O.BOX 45 ABUJA. TEL. 09-2341072, 2341073	KANO ZOO ROAD C/O P.M.B.3005 KANO.	ILORIN P.M.B. 1354 ILORIN. TEL. 031-221500	ISOLO P.M.B. 1034 MUSHIN TEL. 01-520434, 520087	TIN CAN ISLAND TIN CAN ISLAND PORT COMPLEX, APAPA. OFF APAPA/OSHODI EXPRESS ROAD. TEL. 01- 871307, 873096.
IMO STATE	KANO (BAGAUDA LAKE) AGENCY C/O KANO (MAIN) BRANCH.	KOSUBOSU P.M.B. 244 BUSSA.	KETU 101 IKORODU ROAD P.M.B. 21468 IKEJA. TEL.820843	WESTERN HOUSE 8-10 BROAD STREET. LAGOS. TEL. 01-634930, 636642.
AKATTA P.M.B. 6 AKATTA. ORU LGA.	KANO CLUB ROAD 595 CLUB ROAD P.M.B. 3005, KANO.	LAGOS STATE	MARINA 35 MARINA P.O.BOX 2006 LAGOS. TEL. 01-669683-4, 664510, 665781.	YABA 322 HERBERT MACAULAY STREET P.M.B. 1040 YABA. LAGOS. TEL. 01-861353, 862176.
AMARAKU P.M.B. 1 AMARAKU.	KATSINA STATE	ABIBU ADETORO PLOT 5, IMAM ABIBU ADETORO STREET OFF AJOSE ADEOGUN STREET VICTORIA ISLAND,LAGOS. TEL.01-2622310,2622319.	MATORI CLEAN JOHN HOUSE 6, LADIKPO STREET MATORI. MUSHIN TEL. 01-523713.	NIGER STATE
NKWO-AGU ISOUCHI P.M.B. 1020 NGODO. OKIGWE.	FUNTUA P.M.B. 6013 FUNTUA. TEL. 062-770348	ABIBU-OKI 47 MARINA P.M.B. 12554 LAGOS ISLAND. TEL. 01-660511, 660302.	MOLONEY 8 MOLONEY STREET P.O.BOX 2099 LAGOS. TEL. 01-635238, 635758	BIDA ZUNGERU ROAD P.O.BOX. 48, BIDA TEL. 066-461640
OKWELLE P.M.B. 57 OKWELLE OKIGWE.	KATSINA P.M.B. 2032 KASTINA. TEL. 065-30863	AGEGE 27 ABEOKUTA MOTOR ROAD AGEGE. TEL. 931839.	M/M INT'L AIRPORT M/M AIRPORT COMPLEX P.O.BOX 4508 IKEJA. TEL. 01-901170-17.	KAGARA P.M.B. 1 KAGARA
OWERRI 365 DOUGLAS ROAD P.M.B. 1060 OWERRI. TEL. 083-230900	MALUMFASHI P.M.B. 6002, MALUM FASHI.	AJEGUNLE 74 MALU ROAD P.M.B. 1180 APAPA. TEL. 01-842238, 873679	M/M WAY P.O.BOX 1021 EBUTE-METTA. TEL. 01-860306.	KATCHA C/O POSTAL AGENCY KATCHA.
UMUOWA C/O OWERRI BRANCH P.M.B. 1060, OWERRI.	KEBBI STATE	APAPA 1 BURMA ROAD P.M.B. 1034 APAPA. TEL. 01-876939, 876885.	NAVY TOWN OJO B.M.U. COMPLEX (ROAD 8) FESTAC TOWN TEL. 01-883897	KONTAGORA P.M.B. 6, KONTAGORA TEL. 067-20018
URUALLA C/O OWERRI BRANCH. P.M.B. 1060, OWERRI.	BIRIN KEBBI C/O NORTH ADMIN., KANO.	BROAD STREET 208/212 BROAD STREET P.O.BOX 2334 LAGOS ISLAND TEL. 01-660620, 664145		KUTA C/O POSTAL AGENCY, KUTA.
JIGAWA STATE	KAMBA C/O P.M.B. 1003 ZURU.	EBUTE METTA 1 SAVAGE STREET APAPA ROAD P.M.B. 12014 EBUTE-METTA. TEL. 837998,83477		MINNA P.M.B. 62 MINNA TEL. 066- 222070
HADEJIA C/O KANO(MAIN) BRANCH. KANO.	MUNGADI C/O MAIYAM LGA.	EPE P.M.B. 1022 EPE. TEL. 037-870541	NIGER HOUSE 1/5 ODULAMI STREET LAGOS. TEL. 01-665781	RIJAU P.M.B. 2116,RIJAU. TEL. 067-31441
DUTSE C/O NORTH ADMIN. KANO.	ZURU P.M.B. 1003 ZURU.	FALOMO S/CENTRE P.M.B. 12736 LAGOS. TEL. 01-687052, 682127	N.I.J. HOUSE 20 ADEYEMO ALAKIJA STREET. VICTORIA ISLAND P.M.B. 50 FALOMO. TEL. 01-611496, 619312.	SULEJA P.M.B. 23,SULEJA. TEL. 066-500087
KADUNA STATE	KOGI STATE	FED. SECRETARIAT IKOYI. TEL. 01-687052-6		SULEJA SHOPPING CENTRE P.M.B. 23,SULEJA. TEL. 066- 500081
KADUNA BANK ROAD P.M.B. 2065 TEL. 062-212454	ABEJUKOLO P.M.B. 1000 ABEJUKOLO.			
KADUNA KAWO AX-5 ZARIA ROAD P.M.B. 2065 KAWO-KADUNA.	AJAOKUTA P.M.B. 1007 OKENE. TEL. 031-400581			
KADUNA MAIN P.M.B. 2065 KADUNA TEL. 062-213858, 213955	AKPANYA P.M.B. 1011 IDAH.			

WARA AGENCY
C/O P.M.B. 6
KONTAGORA.

OGUN STATE

ABEOKUTA
95 IBARA ROAD
P.M.B. 2003
ABEOKUTA.
TEL. 039-230154, 230952

AGBARA ESTATE
AGBARA.

IGBOGILA
P.M.B. 2015
ABEOKUTA.

IJEBU-ODE
26 IBADAN ROAD
P.M.B. 2141
IJEBU ODE
TEL. 039-431378, 434534

MOSINMI AGENCY
C/O SAGAMU.

OGBERE
BENIN ROAD
P.M.B. 1005
OGBERE.

OTA
P.M.B. 1036
OTA.

SHAGAMU
AKARIGBO STREET
P.M.B. 2008
SAGAMU.
TEL. 037-640701

ONDO STATE

ADO EKITI
10 AJILOGUN STREET
P.M.B. 5365
ADO-EKITI
TEL. 030-240725, 240561

AKURE MAIN
BISHOP TUNJI FAGUN ROAD.
AKURE.

AKURE MARKET
1A ADEDIPE STREET.
P.M.B. 629
AKURE.
TEL. 034-230243, 232408.

EFON-ALAYE
EREKESAN MARKET
P.M.B. 37
EFON-ALAYE.

EMURE-EKITI
2, OKE EMURE STREET
P.O.BOX. 613
EMURE EKITI
ISUKAN L.G.A.

ERIJIAN EKITI
IWARO STREET
P.M.B. 5006
ARAMOKO-EKITI
ERIJIAN L.G.A.

IDOANI
OWANI STREET
P.M.B. 203
IDOANI.
TEL.061-63004
OSE L.G.A.

IFAKI-EKITI
25, TEMIDIRE STREET
IKOLE ROAD
P.O.BOX. 21
IFAKI EKITI.

IGBOKODA
30,BROAD STREET
P.M.B. 339
IGBOKODA
ILAJE ESE-ODO L.G.A.

IKARAM-AKOKO
OYAKI QUARTERS
AKOKO NORTH L.G.A.

IKARE
L/21 ILEPA STREET
P.M.B.275
IKARE.

IKERE EKITI
113 ADO ROAD
IDEMO.
P.M.B. 7275
IKERE-EKITI L.G.A.

IKOLE-EKITI
OBA ADELEYE ROAD
P.M.B.5009
IKOLE EKITI.
TEL. 030-440611.

ILASA-EKITI
WHITE HOUSE,
OKE-ODO STREET,
P.M.B. 5020,ILASA-EKITI.
EKITI EAST L.G.A.

ILE-OLUJI
1 OLD MOTOR PARK
P.M.B. 704
OKA-AKOKO
IFESOWAPO ILE-OLUJI.

OKA-AKOKO
6, IKESE QUARTERS
P.M.B. 7
OKA-AKOKO
AKOKO SOUTH L.G.A.

OKEMESI-EKITI
ODO-ESE STREET
P.M.B. 001
OKEMESI-EKITI.

ONDO
35, MODE STREET
YABA.
P.M.B. 550
ONDO.

ORE
1 MARKET ROAD
SABO QUARTERS
P.O.BOX. 55
ORE
IFESOWAPO L.G.A.

OWO
IDIMISASA STREET
OWO L.G.A.
TEL.051-41174, 41423.

OSUN STATE

ERIN OSUN
COUNCIL ROAD
P.M.B. 4414
OSHOGBO.

IJEBU-JESA
A.59 OJA STREET
P.M.B. 1003
IJEBU-JESHA.

ILESIA
EREJA STREET
P.M.B. 5016
ILESIA
TEL. 036-460355

ILE-IFE
27 LAGERE LAYOUT
P.M.B. 5534
TEL. 036-230465

INISA
MARKET SQUARE
P.M.B. 141
INISA.

IPETU-JESA
P.M.B. 2003
IPETU-JESHA.

OSOGBO
152 STATION ROAD
P.M.B. 301
OSOGBO.
TEL. 035-230135, 234449.

OYO STATE

AWE
IFE-ODAN ROAD
P.M.B. 1017
AWE.
TEL. 038-230663

IBADAN AGODI
P.M.B. 120
IBADAN
TEL. 022-412931

IBADAN AMUNIGUN
AMUNIGUN STREET
P.M.B. 5120
IBADAN
TEL.022-411653, 417557

IBADAN BARK ROAD
P.M.B. 5111
IBADAN
TEL. 022-400810

IBADAN (I.I.T.A. AGENCY)
C/O P.M.B. 5111
IBADAN.

IBADAN OLUYOLE
ALAFIN AVENUE
P.M.B.5181
IBADAN.

TEL. 022-311738

IBADAN O'CHALLENGE
P.M.B. 5125
IBADAN
TEL. 022-311047

IBADAN U.I
P.M.B. 128
U.I. POST OFFICE
IBADAN.

OGBOMOSO
AKINWALE STREET
TACKIE SQUARE
P.M.B. 3591
OGBOMOSO
TEL. 038-230663

OKO
OSOGBO ROAD
P.M.B. 4008,EJIGBO
OKO.

OYO
ASOGO STREET
P.M.B. 1002,
OYO
TEL. 038-230437

PLATEAU STATE

AGYARAGU AGENCY
C/O JOS (MAIN) BRANCH.

AMPER AGENCY
C/O P.O.BOX 60,MANGU.

BARKIN LADI
P.M.B. 2007
BARAKIN.

BASSA
P.O.BOX 1377
BASSA.

BUKURU
P.M.B. 2
BUKURU.
TEL. 073-80273.

BUKURU POLICE COLLEGE
P.M.B. 2
BUKURU.

JOS GOVT. SECT.
C/O GOVT. SECRETARIAT
JOS.
TEL.073-54706.

JOS MAIN
P.M.B. 2027.
JOS.
TEL. 073-54601

JOS MARKET
P.M.B. 2027.
JOS.

JOS(UNIJOSS)
BAUCHI ROAD CAMPUS.
C/O P.M.B. 2027.
JOS.

KADARKO AGENCY
C/O LAFIA BRANCH.
P.M.B. 5
LAFIA.

KURGW
C/O LAFIA BRANCH.
P.M.B. 5
LAFIA.

LAFIA
P.M.B. 5
LAFIA.

MANGU
P.O.BOX 60
MANGU.

RIVERS STATE

ODI
YENEGOA L.G.A.

P.H (MAIN)
P.M.B.5007
PORT HARCOURT
TEL.084-300130-4

P.H. AIRPORT
P.O.BOX 646
PORT HARCOURT
TEL.084-332331

P.H. DIOBU
P.M.B. 581
PORT HARCOURT
TEL.084-332202

P.H. TOWN
P.M.B. 6197
PORT HARCOURT
TEL.084-331786

P.H. T/AMADI
P.M.B. 5865
PORT HARCOURT

SOKOTO STATE

ANKA
C/O GUSAU BRANCH
P.M.B. 1019,GUSAU.

DANFODIO
P.M.B. 2166
SOKOTO
TEL.060-232130

GUMMI
P.M.B. 2116
SOKOTO

GUSAU
P.M.B. 1019
GUSAU
TEL.060-20203

ILLELA
C/O SOKOTO MAIN BRANCH

K/NAMODA
P.M.B. 2
K/NAMODA

SHINKAFI
P.M.B. 2
K/NAMODA

SOKOTO MAIN
GUSAU ROAD,
P.M.B.2116,
SOKOTO.
TEL.060-231235

TAMBAWAL
P.M.B. 1082
TAMBAWAL

GIDAN MADI AGENCY
C/O SOKOTO MAIN

MARU AGENCY
C/O GUSAU BRANCH

TARABA STATE

BAMBUR
C/O YOLA MAIN BRANCH

JALINGO
65 BARDE WAY
P.M.B. 1095
JALINGO

KARIM LAMIDO
P.M.B. 4
YOLA

LAU
P.M.B. 4
LAU

MAYO NDAGA
C/O YOLA MAIN BRANCH

ZING
C/O YOLA MAIN BRANCH

YOBE STATE

DAMATURU
P.O.BOX 74
DAMATURU

GASHUA
P.M.B. 4
GASHUA

GEIDAM
P.M.B. 12
NGURU

NGURU
P.M.B. 12
NGURU

POTISKUM
P.O.BOX 46
POTISKUM

UNITED KINGDOM

LONDON BRANCH
29/30 KINGS STREET,
LONDON EC2V 8EH,
TEL: 4471-6066411.

OFFICES OF REGIONAL BANKING OPERATIONS UNITS.

DEPUTY GENERAL MANAGER,
CENTRAL BANKING OPERATIONS
UNIT,
14, BANK ROAD,
P.M.B.2097,
KADUNA.
TEL: 062-214593,215916.

DEPUTY GENERAL MANAGER,
EAST BANKING OPERATIONS UNIT,
C/O ENUGU MAIN,
OKPARA AVENUE,
P.M.B. 1008,
ENUGU.
TEL: 042-337262,254500.

DEPUTY GENERAL MANAGER,
NORTH BANKING OPERATIONS
UNIT,
595, CLUB ROAD,
P.M.B. 3005,
KANO.
TEL: 064-620708-9,620648.

DEPUTY GENERAL MANAGER,
LAGOS BANKING OPERATIONS
UNIT,
IGANMU OFFICE COMPLEX,
PLOT 2,ABEBE VILLAGE ROAD,
IGANMU, LAGOS.
TEL: 01-802700-9.

DEPUTY GENERAL MANAGER,
WEST BANKING OPERATIONS UNIT,
BROKING HOUSE,
ALHAJI JIMOH ODUTOLA ROAD,
IBADAN.
TEL: 022-412815,412817,412861.

Proxy Card



FIRST BANK OF NIGERIA PLC (RC 6290)

26TH ANNUAL GENERAL MEETING TO BE HELD AT THE CONGRESS HALL, NICON NOGA HILTON HOTEL, ABUJA
ON THURSDAY 27TH APRIL, 1995 AT 11.00 A.M.

"I/We.....

(Name of shareholder in block letters)

The undersigned, being a member/members of the above named company hereby appoint Chairman of the meeting or failing him".

..... as my/our proxy to vote for me/us and on my/our behalf at the Annual General Meeting of the Company to be held on 27th April, 1995 and at any adjournment thereof.

Unless otherwise instructed, the proxy will vote or abstain from voting as he thinks fit.

Dated this day of 1995

Signature

NOTES:

- 1 This form of proxy together with the power of attorney or other authority, if any, under which it is signed or a notarilly certified copy thereof must reach the Registrar, FIRST BANK OF NIGERIA PLC, PLOT 2, ABEBE VILLAGE ROAD, IGANMU, LAGOS not later than 48 hours before the time for holding the meeting.
- 2 Where the appointor is a corporation, this form may be under seal or under hand of any officer or attorney duly authorised.
- 3 This proxy will be used only in the event of poll being directed, or demanded.
- 4 In the case of joint holders the signature of anyone of them will suffice, but the names of all joint holders should be shown.
- 5 It is a legal requirement that all instruments of proxy must bear appropriate stamp duty (currently ₦50.00) from the Stamp Duties Office, and not adhesive postage stamps.

I/We desire this proxy to be used in favour of/or against the resolution as indicated alongside. (Strike out whichever is not desired).

ORDINARY RESOLUTION	FOR	AGAINST
1] To receive the accounts, Directors, Joint Auditors' and Audit Committee's reports.		
2] To declare a dividend.		
3] To elect Directors.		
4] To approve the remuneration of Directors.		
5] To authorise the Directors to fix the remuneration of the Joint Auditors.		
6] To re-elect members of the Audit Committee.		
SPECIAL BUSINESS.		
7] To approve a bonus issue.		
Please indicate with "X" in the appropriate box how you wish your vote to be cast on the resolutions set out above. Unless otherwise instructed, the proxy will vote or abstain from voting at his/her discretion.		

Before posting the above form please tear off this part and retain it for admission to the meeting.

ADMISSION FORM



FIRST BANK OF NIGERIA PLC (RC 6290)

26TH ANNUAL GENERAL MEETING TO BE HELD AT CONGRESS HALL, NICON NOGA HILTON HOTEL, ABUJA ,
ON THURSDAY 27TH APRIL, 1995 AT 11.00 AM

Name of Shareholder.....

IF YOU ARE UNABLE TO ATTEND THE MEETING

A member (shareholder) entitled to attend and vote is entitled to appoint one or more proxies to attend and vote instead of him. A proxy need not be a member. The above proxy form has been prepared to enable you exercise your right to vote.

IMPORTANT

Please insert your name in Block Capitals on both proxy and admission forms where ("marked"). Insert the name of any person whether a member of the company or not who will attend the meeting and vote on your behalf in the blank space ("marked") other than the Chairman of the company.

STAMP

THE REGISTRAR,

**FIRST BANK OF NIGERIA PLC
Plot 2, Abebe Village Road,
Iganmu,
Lagos**



...truly the first.

RC 6290