

# Empowering Futures

FBN Holdings Plc Annual Report and Accounts 2023



# In this Report

The term 'FBN Holdings Plc' or 'the Group' means FBNHoldings together with its subsidiaries. FBN Holdings Plc is a financial holding company incorporated in Nigeria on 14 October 2010. The Company was listed on the Nigerian Exchange Limited (NGX) under the 'Other Financial Services' section on 26 November 2012 and has issued and fully paid-up share capital of 35,895,292,792 ordinary shares of 50 Kobo each (N17,947,646,396). In the 2023 AGM created additional 8.974bn shares yet to be issued.

In this Report, the abbreviations 'Nmn', 'Nbn' and 'Ntn' represent millions, billions and trillions of Naira, respectively. The audited financial statements in this Annual Report have been prepared under the International Financial Reporting Standards (IFRS). Unless otherwise stated, the income statement compares the 12 months of 2023 to the corresponding 12 months of 2022. The statement of financial position compares the closing balances as at 31 December 2023 with those of 31 December 2022. All the balances and figures relate to continuous operations except as otherwise disclosed. Relevant terms used in this document but not defined under applicable regulatory guidance are explained in the abbreviation section of this Report.

There will be an option to view PDF copies of the FBNHoldings Annual Report, a list of unclaimed dividends and all business locations on the Investor Relations section of the FBNHoldings website.

AT A GLANCE		FINANCIAL STATEMENTS	
004 005	Who We Are Our Direct Subsidiaries	123	Statement of Directors' Responsibilities in Relation to the Annual Financial Statements
006	Performance Highlights - Financial	124	Statement of Corporate Responsibility for the Annual Financial Statements
)08 )14	Performance Highlights - Non Financial Awards and Recognitions	125	Statement of Compliance with the Nigerian Exchange Listing Rules on Securities Trading Policy
014	Awards and Recognitions	126	Report of the Audit Committee
STRATEGIC REPORT		127	Independent Auditor's Report
025	Group Chairman's Statement	133	Separate and Consolidated Statement of Profit or Loss
029	Group Managing Director's Review	134	Separate and Consolidated Statement of Other Comprehensive Income
033	Business Model	135	Separate and Consolidated Statement of Financial Position
040	Financial Review	136	Separate Statement of Changes in Equity
042	Customer Experience and Complaints Management	137	Consolidated Statement of Changes in Equity
COR	PORATE RESPONSIBILITY AND SUSTAINABILITY	138	Separate and Consolidated Statement of Cash Flows
045	Empowering Our People	139	Notes to the Separate and Consolidated Financial Statements
048	Digital Banking Innovations	296	Statement of Value Added - Group
051	Community Support	297	Statement of Value Added – Company
053	Community Development Scorecard	298	Five-Year Financial Summary – Group
054	Reporting Standards, Principles and Framework	300	Five-Year Financial Summary - Company
055	Nigerian Sustainable Banking Principles Implementation Updates	SHAREHOLDER INFORMATION	
057	Sustainability Report	303	Shareholder Resources
GOVERNANCE		305	Notice of Annual General Meeting
067	Introduction	309	Proxy Form
069	Leadership	311	E-Dividend Mandate Management System Form
079	Effectiveness	313	Shareholder Data Update Form
094	Statement of Compliance	314	Glossary of Ratios
	Whistleblowing Procedures	316	Appendix - Complaints Management Policy

- 095 Whistleblowing Procedures
- 096 Directors' Report

### RISK REVIEW

- 104 Risk Overview
- 109 Emerging Risks
- 110 Principal Risks

320 Abbreviations322 Contact Information

FBN HOLDINGS PLC Annual Report and Accounts 2023

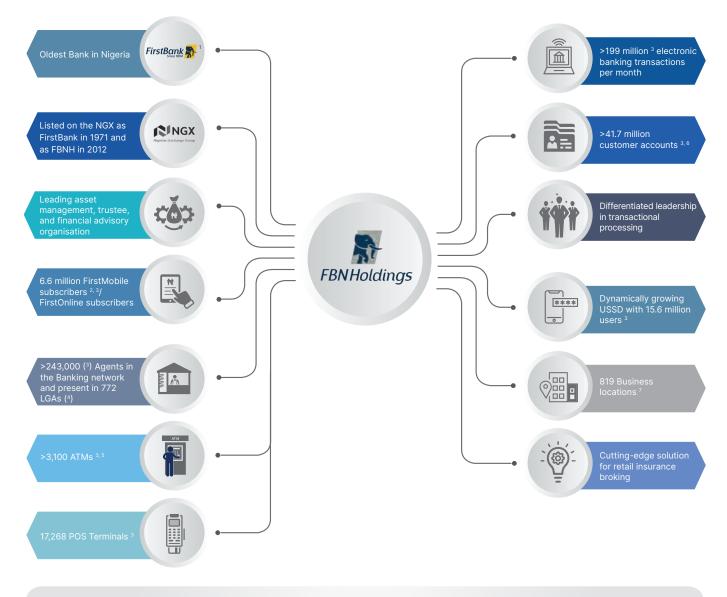
FBN Holdings Plc is Nigeria's premier Financial Services Group, offering a diverse range of financial products and services across Commercial Banking, Capital Markets, Trustees and Insurance Brokerage. First Bank Nigeria Limited, the pioneer Commercial Bank in Nigeria and the principal subsidiary of FBN Holdings Plc, has been in business for 130 years. It operates in seven African countries and the United Kingdom, with representative offices in France and China.

# At a Glance

# Who We Are

FBN Holdings Plc is Nigeria's premier Financial Services Group. The institution, through its subsidiaries, offers a diverse range of innovative products and services across Commercial Banking, Merchant Banking <sup>8</sup>, Capital Markets, Trustees and Insurance Brokerage. These subsidiaries provide cutting-edge financial solutions across Africa, Europe and Asia.

### NOTABLE MILESTONES



<sup>1</sup> Oldest bank in Nigeria.

<sup>2</sup> FirstMobile App achieved a milestone of 6 million downloads.

 $^{\scriptscriptstyle 3}$  As at 31 March 2024.

4

<sup>4</sup> Local government areas in Nigeria.

<sup>5</sup> Largest number of ATMs.

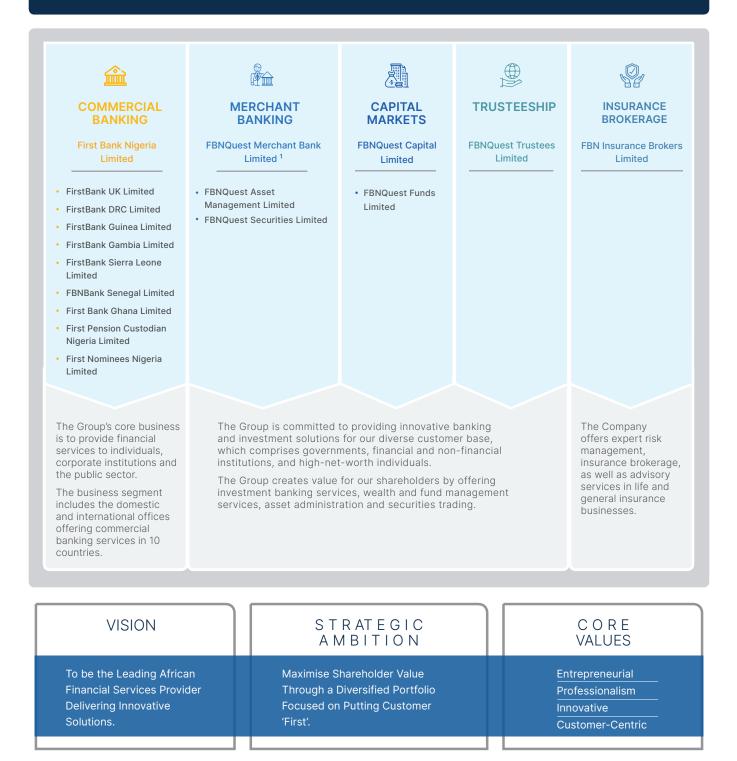
<sup>6</sup> Inclusive of mobile wallets.

<sup>7</sup> 588 local branches, 144 QSPs and agencies for FirstBank (Nigeria) and 87 local and international subsidiary locations.

<sup>8</sup> FBN Holdings PIc divested from the Merchant Banking business post the balance sheet date.

# **Our Direct Subsidiaries**

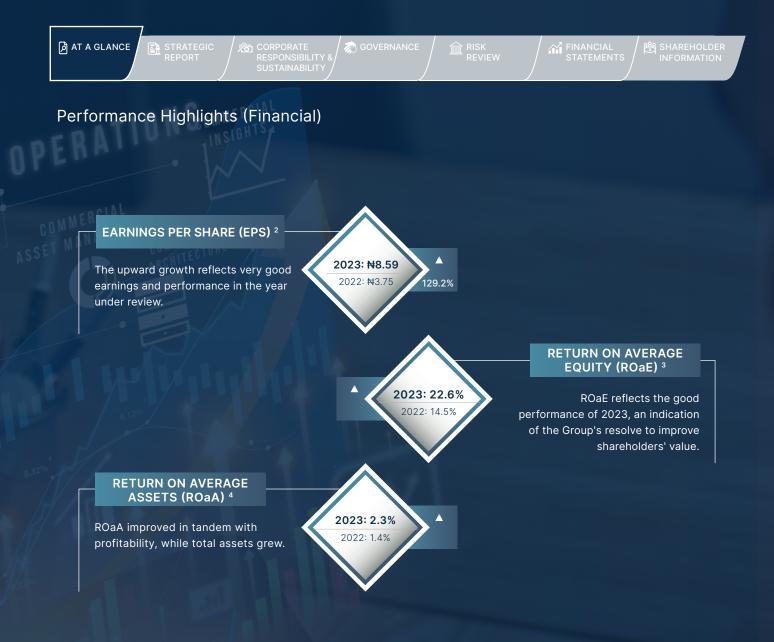
### OUR BUSINESSES PROVIDE FINANCIAL SERVICES TO A VARIETY OF CUSTOMERS ACROSS COMMERCIAL BANKING, MERCHANT BANKING<sup>1</sup>, CAPITAL MARKETS, TRUSTEES AND INSURANCE BROKERAGE.



<sup>1</sup> FBN Holdings Plc divested from the Merchant Banking business post the balance sheet date.



FBN HOLDINGS PLC Appual Report and Accounts 2023



<sup>2</sup> Basic EPS computed as profit after tax divided by weighted average number of shares in issue; this includes discontinued operations.
 <sup>3</sup> Post-tax return on average equity computed as profit after tax attributable to shareholders divided by the average opening and closing balances attributable to equity holders.
 <sup>4</sup> Post-tax return on average assets computed as profit after tax divided by the average opening and closing balances of its total assets.

### AT A GLANCE

FINANCIAL STATEMENTS SHAREHOLDER

REVENUE

# Performance Highlights (Non-Financial)

Commercial Banking Group (FirstBank)

### Disruptive Innovations

- Upgraded the self-service kiosks to manage branch traffic efficiently, ensuring faster processing of customer requests and complaints.
- Upgraded the self-service card issuance machines to issue both MasterCard and Verve Card variants. This has significantly enhanced customer experience and reduced customer wait time for debit card processing.
- Launched two additional Digital Xperience Centres (DXC), equipped with modern technology such as humanoid robots and Artificial Intelligence to cater to the evolving needs of the new generation of banking clientele.
- Launched an Al-enabled enterprise chatbot called Fibani that provides a round-the-clock engagement channel for clients.
- Upgraded our best-in-class transaction banking platform (FirstDirect) with additional capabilities to strengthen our value proposition to the wholesale customer segment.
- Ranked as the Most Innovative Banking Brand in Nigeria 2023 by Global Brands Awards.
- Ranked as the Market Leader in Digital Solutions by Euromoney Rankings and Awards.

### Extensive Outreach

 Grew the Agent Banking network to over 243,000<sup>1</sup> (2022: ~196,000) agents, covering 772 LGAs<sup>2</sup> in Nigeria.

### **Customer Focus**

- Increased the number of customer accounts (including digital wallets) to over 42 million (2022: over 39 million).
- Grew the number of customers on FirstBank's digital channels to over 23 million (2022: 21 million).
- Increased the number of active card users to more than 13.2 million (2022: more than 11.9 million).
- Ranked the Best Private Bank in Nigeria by Global Finance Awards.
- Ranked the Best Corporate Bank in Nigeria 2023 by Euromoney Rankings and Awards.
- Ranked Best Retail Bank in Nigeria by International Finance and World Business Outlook Awards.
- Recognised as the Most Outstanding Bank in Women Empowerment 2023 by Women in Marketing & Communications Awards (WIMCA).
- Recognised as Notable in SME by Euromoney Rankings and Awards.
- Emerged as Outstanding SME Supporting Bank of the Decade by Marketing Edge Awards.

<sup>1</sup> As at 31 March 2024. <sup>2</sup> Local Government Areas.

RISK REVIEW

### Performance Highlights (Non-Financial)

### **Employee Engagement**

- Emerged as a Gold Category Winner in the 2023 Great Place to Work<sup>2</sup> annual rankings.
- Ranked 4th Place (2022: 5th Place) in the Large Corporates Category in the Best Places to Work in Nigeria by Great Place to Work.
- Established strategic partnerships with several learning providers to deliver tailormade learning interventions to upskill employees and improve productivity.
- Implemented several initiatives aimed at accelerating employees' transition into higher leadership roles and capacities.
- Launched several employee engagement initiatives to sustain and improve overall employee experience and brand affinity.

### **Brand Strength**

- Maintained a credit rating that is at par with the sovereign and industry peers built on a robust risk management frameworks and practices.
- Awarded the Iconic Brand of the Year 2023 by Nigerian Marketing Awards.
- Won the Most Reliable Bank of the Year 2023 by Africa Voice Consumers Awards.
- Emerged the Most Trusted Bank in the Nigerian Banking and Financial Services Sector in 2023 by the Enterprise News Epoch Awards.
- Won the Best CSR Bank Africa by International Business Awards.



<sup>2</sup> Great Place to Work: A global authority on workplace culture.

FINANCI

REVENUE

### Performance Highlights (Non-Financial)

### Merchant Banking and Asset Management (MBAM)

### **Disruptive Innovations**

• Launched a Simple Wills platform to drive retail growth and scale our Estate Planning solutions.

### **Employee Engagement**

- FBNQuest Merchant Bank received the following Great Place to Work Institute Awards:
  - Gold Certification
  - 2nd Best Place to Work in Nigeria (Medium Corporate category)
  - > Best in Promoting People Leadership Practices
  - Best in Delivering Impactful Organisational Values
- FBNQuest Asset Management clinched the following Great Place to Work Institute awards:
  - Gold Certification
  - Best in Delivering Impactful Organisational Values
- FBNQuest Trustees was awarded the followingby the Great Place to Work Institute:Gold Certification
- FBNQuest Capital received the following Great Place to Work Institute awards.
- Gold Certification
- Launched the Leadership Development Program (LDP) focused on the enhancement of leadership competencies of staff across all cadres.
- Relaunched the Quest Women's Network (QWN) to offer a vibrant and supportive community that empowers and celebrates women in all their endeavours.
- Launched various employee wellness initiatives to promote healthy minds and bodies and foster increased team bonding opportunities.
- Introduced the Employee Assistance Programme (EAP) in partnership with Grey Insights to provide mental and emotional support to staff.

### **Customer Focus**

- Enhanced the customer service delivery with the implementation of a new contact centre solution to offer a consistent and positive experience across all communication channels.
- Completed the upgrade of the Corporate Internet Banking solution to offer clients a more end-to-end service experience.

### **Extensive Outreach**

MBAM Team visited schools within Lagos, Abuja and Port Harcourt to offer financial literacy awareness sessions as part of the Global Money Week and World Savings Day campaign, impacting a total of 931 students.

 Also participated in the financial literacy formal training session organised by the USAID titled Youth-Powered Ecosystem to Advance Urban Adolescent Health (YPE4AH) to teach the youths at the Araromi Youth Hub, Lagos how to invest, save and be financially savvy. A total of 13 youths were impacted. RESPONSIBILIT

ATE / 🐼 GO' SIBILITY &/

### Performance Highlights (Non-Financial)

### Brand Strength

- FBNQuest Merchant Bank was awarded the Most Active Issuing House for Commercial Papers by Financial Market Dealers Quotations (FMDQ) and Association of Issuing Houses of Nigeria (AIHN). The business was also awarded the Infrastructure and Project Finance House of the Year by the Banks and Other Financial Institutions Award.
- For the 6th consecutive year, FBNQuest Asset Management was awarded the Best Asset Manager 2023 by the EMEA Finance Africa Banking Awards.
- FBNQuest Trustees won the Best Non-Interest Trustee of the Year 2023 award at the African International Conference on Islamic Finance (AICIF) Awards and was recognised for its Outstanding Contribution and Support to the Development of Corporate Trusteeship in Nigeria by the Association of Corporate Trustees.
- FBNQuest Securities was conferred as the Best Broker 2023 by the EMEA Finance Africa Banking Awards.
- FBNQuest Funds business is an 'A' Rated Fund Manager by Agusto & Co and Data Pro.

### Environmental, Social and Governance (ESG)

- The Group hosted the inaugural EPIC Walk in partnership with Teach for Nigeria to lend support to the development of education in Nigeria.
- FBNQuest partnered with Nimbus Media on its annual Nimbus Aid Project aimed at providing advertising opportunities to 40 women-led businesses in Nigeria.



REVENUE

### Performance Highlights (Non-Financial)

### FBN Insurance Brokers (FBNIB)

### **Disruptive Innovations**

• FBNIB introduced a digital brokerage platform to the insurance sector to drive retail insurance adoption and address the industry-wide challenge of low insurance penetration.

### **Employee Engagement**

- Received a Gold Certification from the Great Place to Work Institute.
- Recorded an 87% internal customer satisfaction survey score (2022: 86%), which accentuates FBNIB's innovative drive to redesign and automate key internal processes continuously.

### Brand Strength

 Achieved a notable advancement in brand strength against 2022, in line with its strategic expansion initiatives across commercial, public sector, and retail portfolios.

### **Customer Focus**

FBNIB recorded an 85% external customer satisfaction survey score (2022: 83%), reflecting the Company's efforts to provide customers with top-notch insurance and risk advisory services.

### **Extensive Outreach**

- Operates branches in Abuja, Port Harcourt and Ibadan and has its head office in Lagos. FBNIB is also able to extend its services to clients in all parts of the country through FirstBank branches across Nigeria.
- Formed operational and corporate alliances with local and international players in the reinsurance industry to enhance its capacity for offshore placements and to advance its skills, knowledge, professionalism and adoption of global best practices.

### Environmental, Social and Governance (ESG)

 Commitment to ESG principles extends beyond its Corporate Social Responsibility (CSR<sup>3</sup>) initiatives. FBNIB positively influences the communities where it operates through various CSR activities and provides professional advice to clients on the implications of ESG compliance for risk management. Additionally, it upholds best-in-class HR policies and procedures that promote diversity in the workplace.

<sup>3</sup> Corporate Social Responsibility

### Performance Highlights (Non-Financial)

FBNHoldings

### **Employee Engagement**

The Great Place to Work Institute awarded the following accolades to FBNHoldings in 2023:

- 2nd Best Place to Work (Small Corporate category) and Gold Certification as a Great Workplace.
- Best in Promoting People Leadership Practices.
- Legendary status Award for attaining Great Workplace certification for five consecutive years.



BNHoldings is a globally recognised brand that represents cutting-edge innovation, integrity, and unparalleled commitment to providing exceptional service. The Group continues to redefine the landscape of the financial services industry with a legacy of trust, reliability, and innovation. These awards demonstrate our commitment to fostering a supportive work environment in which purpose-driven individuals thrive and deliver value and excellence to our stakeholders.

### Financial Holding Company of the Year: BUSINESSDAY

For the 6th consecutive year, FBNHoldings was recognised for its unalloyed commitment and exemplary leadership role in the financial services industry.



## Holdings Company of the Year: **NEW TELEGRAPH**

FBNHoldings was recognised for consistently demonstrating its ability to effectively oversee its diverse portfolio of subsidiaries to serve its stakeholders, boost the Nigerian economy, and promote sustainable growth.



### Top 25 Chief Executive Officers (CEOs): BUSINESSDAY

The Award identifies and celebrates exceptional leadership in CEOs who have excelled in areas such as financial management, strategic planning, innovation and corporate social responsibility. The FBNHoldings Group Managing Director was a recipient of this Award.



### Best Stakeholders' Communications of the Year: INTERNATIONAL FINANCE AWARDS

FBNHoldings was recognised for its excellent, effective and efficient engagement and relationship management practices.



FBNHoldings received recognition for its outstanding leadership, adequate and clear information dissemination, meticulous financial performance analysis and the application of internationally recognised and accepted metrics in the computation and analysis of its numerous presentations.



### Best in Promoting People Leadership Practices: GREAT PLACE TO WORK

The Award exhibits FBNHoldings excellence in nurturing individuals talents to promote personal growth and development, ultimately improving the organisation.



### Gold Certification as a Great Workplace: GREAT PLACE TO WORK

According to the Great Place to Work engagement survey, the Gold Certification distinguishes organisations that achieved a trust index score between 75% and 87%, reflecting the strength, quality and efficacy of FBNHoldings' people practices.



### Legendary Status Award: GREAT PLACE TO WORK

From 2019 to 2023, FBNHoldings was the recipient of the Award for obtaining Great Workplace certification for five consecutive years.



### African Bank of the Year: AFRICAN LEADERSHIP MAGAZINE

Bestowed on FirstBank in recognition of its exceptional performance in the African banking ecosystem.



### Financial Institution of the Year: AFREXIMBANK PAN-AFRICAN BUSINESS AND DEVELOPMENT

Presented at the Pan African Business and Development Awards hosted by the African Export-Import Bank (Afreximbank) in association with the Business Council for Africa, for the Bank's excellent performance in the business and financial sector.



### Best Innovation in Retail Banking, Nigeria: THE GLOBAL ECONOMICS AWARDS

In recognition of the Bank's innovation in the retail banking industry and overall excellence in banking practices/services.



The Bank was recognised for the exceptional service delivery and market leadership of its corporate banking business in Nigeria.





### Best CSR Bank in Africa: INTERNATIONAL BUSINESS AWARDS

Awarded for the impactful implementation of FirstBank's SPARK initiative in fostering and advancing conscious acts of random kindness in West Africa.

Best

**CSR Bank** 

in Africa

by International Business Awards

### Best Financial Inclusion Service Provider in Nigeria: DIGITAL BANKER AFRICA

Recognised for its exceptional achievement in spearheading developments in the market with innovative financial solutions for addressing the needs of underserved communities using advanced technology that is both robust and cost-effective for its agents and customers.



### Best Private Bank for Sustainable Investing in Africa: GLOBAL FINANCE AWARDS

The Award acknowledges and applauds FirstBank's exceptional attention to the unique requirements of high net-worth individuals as they seek to increase, protect and pass on their wealth and investments.



## Best Private Bank in Nigeria: **WORLD FINANCE**

The Award recognises and commends FirstBank's exceptional dedication to meeting the distinct needs of affluent clients as they strive to grow, safeguard, and transfer their wealth.



16

### Best Corporate Bank Western Africa: GLOBAL BANKING AND FINANCE AWARDS

The Award recognises FirstBank's remarkable achievement in providing exceptional corporate banking services across Western Africa.



### Best CSR Bank Western Africa: GLOBAL BANKING AND FINANCE AWARDS

Awarded for the impactful implementation of FirstBank's SPARK (Start Performing Acts of Random Kindness) initiative in fostering and advancing conscious acts of random kindness in West Africa.



STRATEGIC

### Next 100 Global Awards 2023 -Retail Bank: GLOBAL BANKING AND FINANCE

### GLOBAL BANKING AND FINANCE AWARDS

FirstBank won the Award in recognition of its sterling performance in the Retail Banking sector.



### Next 100 Global Awards 2023 - Digital Experience Centre: GLOBAL BANKING AND FINANCE

AWARDS

The Award was presented to FirstBank for its prominent role in promoting innovations in banking services through the launch of its Digital Experience Centre.



### Best Retail Bank in Nigeria: INTERNATIONAL FINANCE AWARDS

The Award recognises FirstBank's unwavering commitment to advancing financial inclusion through its extensive branch network, Agency Banking and cutting-edge digital solutions that provide a wide range of retail products.



### Most Innovative Retail Banking Product (FastTrack ATM) Nigeria: INTERNATIONAL FINANCE AWARDS

For demonstrating its commitment to innovative financial solutions by pioneering the FastTrack ATM. The touchless solution enables USSD string or mobile banking app to initiate and later complete transactions by tapping a contactless Near Field Communication (NFC) card on a designated ATM.



### Top 10 of Top 50 brands in Nigeria: **TOP 50 BRANDS NIGERIA**

The Award recognises and honours the Bank's accomplishment and contribution as a top brand in the financial services industry in Nigeria and for remarkable success and unwavering dedication to delivering on its promise to customers.



### Legend of Advertising: ASSOCIATION OF ADVERTISING AGENCIES OF NIGERIA

This Award was conferred on the Bank, owing to its heritage of being not just the first bank in Nigeria but a leading financial institution with over 50 years' record of advertising activities in Nigeria.



### Iconic Brand of the Year 2023: NIGERIAN MARKETING AWARD

The Award is a testament to the Bank's unwavering support to its customers through continuous and relentless delivery of gold-standard service in different market segments.

### Excellence in Mobile Banking (Lit App): FINNOVEX WEST AFRICA AWARDS

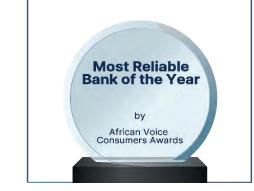
🔊 GOVERNANCE 🛛

In recognition of FirstBank's outstanding commitment and innovation in the mobile banking sector, setting the industry standard for user-friendly, secure, and accessible mobile banking solutions, based on recent improvement of the features of the Bank's Lit App.

> kcellence in bile Banking (Lit App)

### Most Reliable Bank of the Year: AFRICA VOICE CONSUMERS AWARDS

The award validates the Bank's exceptional commitment to delivering seamless banking offerings and experiences to customers through its innovative and accessible products and services.



# Iconic Brand of the Year 2023 Nigerian Marketing Awards

### Best in Promoting a High Trust Culture in the Large Corporate category: **GREAT PLACE TO WORK**

Awarded for Best in Promoting a High Trust Culture in the Large Corporate category. FirstBank also moved up from Silver category to Gold category in the 2023 List of Best Places to Work in the Large Corporate category.



18

### Most Innovative Banking Brand in Nigeria: GLOBAL BRANDS AWARDS

This Award celebrates the strength of the Bank's best-in-class digital products and strategy of investing in innovative technologies that are tailored to solve customers' financial needs.



### Bank of the Year (Nigeria): THE ENTERPRISE NEWS EPOCH AWARDS

The Bank was presented with the Award as a testament to its exceptional financial and corporate performance.



REPORT

### Most Trusted Bank in the Nigerian Banking and Financial Services Sector: THE ENTERPRISE NEWS EPOCH AWARDS

The Bank was presented with the Award as a salute to its heritage as the oldest and one of the largest banks in Nigeria, impacting national development for over a century.

**Most Trusted** 

Bank in the

**Nigerian Banking** 

and Financial Services Sector

by The Enterprise News Epoch Awards

### Best Commercial Bank in Driving Technology Adoption Across the African Continent: QORE NEXUS AWARDS

FirstBank was recognised for its exceptional contribution to the technology and banking industry through the provision of alternative banking channels for customers of all segments and geography.

**Best Commercial Bank** 

in Driving Technology

**Adoption Across the** 

**African Continent** 

by

**Qore Nexus Awards** 

### Marketing Edge Outstanding SME Supporting Bank of the Decade: MARKETING EDGE AWARDS

The Award is in recognition and celebration of the Bank's corporate odyssey and sterling performance in its corporate responsibility of offering seamless banking services to Nigerians.



# The Most Outstanding Bank in Women Empowerment: **WIMCA**

FirstBank was awarded this highest recognition accorded a bank that has demonstrated exceptional commitment to empowering women economically, socially, and financially.



### Best Internet Banking (Nigeria): INTERNATIONAL BUSINESS AWARDS

The Award is a testament to the Bank's pioneering and outstanding achievements in delivering cutting-edge digital financial solutions.



### CEO of the Year: FINNOVEX WEST AFRICA AWARDS

In recognition of the Chief Executive Officer's outstanding and exceptional leadership qualities, transformative thinking, and a positive impact on the Bank, industry, and beyond. It is a testament to the CEO's remarkable achievements and his ability to inspire the FirstBank team, drive growth, and navigate challenges with resilience and creativity.



### Most Innovative Banking CEO (Nigeria): GLOBAL BRANDS AWARD

The Award recognises the thought-leadership and innovative contribution of the CEO, evident in the Bank's offerings, products and services.



### Infrastructure & Project Finance House of the Year: BUSINESSDAY BANKS AND OTHER FINANCIAL INSTITUTIONS (BAFI)

The Award was presented to FBNQuest Merchant Bank for its expertise in providing intelligent financing solutions to clients in the Investment Banking Industry.



### Gold Certification: GREAT PLACE TO WORK

The Gold Certification demonstrates FBNQuest Merchant Bank's dedication to upholding exceptional workplace ethics, culture and values.



### Best in Promoting People Leadership Practices: GREAT PLACE TO WORK

FBNQuest Merchant Bank won the Award for its dedication to fostering a conducive and inclusive environment for all employees.



20

Best in Delivering Impactful Organisational Values: GREAT PLACE TO WORK

FBNQuest Merchant Bank was recognised for its steadfast dedication to providing a supportive and enabling work environment where employees can thrive, excel and develop.



### Best Commercial Paper House: ASSOCIATION OF ISSUING HOUSES OF NIGERIA (AIHN) - 2022 Capital Market Awards

The Award recognises FBNQuest Merchant Bank's role and contribution as the deal arranger for the highest total value transactions.



### Highest Value of Commercial Paper (single issues + series): FMDQ GOLD AWARD – QUOTATIONS ON FMDQ EXCHANGE

The Award was presented to FBNQuest Merchant Bank for its remarkable performance as an arranger for the highest-value commercial papers.



### Best Asset Manager, Nigeria: EMEA FINANCE BANKING AWARD

FBNQuest Asset Management received recognition for the strong performance of its mutual funds over the past year, including all public funds and bespoke portfolios. This demonstrates the exceptional quality of its services and products.



### Best in Delivering Impactful Organisational Values: GREAT PLACE TO WORK

The Award recognises FBNQuest Asset Management's unrelenting commitment to fostering a positive and supportive work environment in which employees thrive and develop.



### Gold Certification: GREAT PLACE TO WORK

The Gold certification reflects FBNQuest Asset Management's steadfast dedication to offering exceptional and distinctive workplace ethics, culture, values and employee experience.



### Best Broker, Nigeria: EMEA FINANCE AFRICAN BANKING

FBNQuest Securities was recognised for its outstanding performance in its stockbroking activities.

### **International Finance Awards**

First Pension Custodian Nigeria Limited (FPCNL) was recognised as the most innovative pension service provider in Nigeria for providing cutting-edge technology to serve its clients.



Best Broker in Nigeria 2023



### World Business Outlook

FPCNL was awarded Nigeria's Pension Company of the Year for providing superior quality pension custodial services to its clients.



This Award, presented by a Dubai-based publication reflects customer trust in the First Pension Custodian brand and recognises it as the Best Pension Fund custodian brand in Nigeria.

### FirstBank Annual Merit Awards

The Award acknowledges FPCNL as the best-performing subsidiary of the Commercial Banking Group.



### West Africa Innovation Awards

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The Diamond Award for customer service excellence presented to FPCNL attests to our significant achievements and exemplary customer service in the industry.



The Managing Director received the Gold Award for strategic leadership in recognition of his outstanding leadership and positive impact.





## Other key Recognitions and Rankings



A diversified financial institution continuously providing innovative financial solutions.

# Strategic Report

# FBNHoldings continued to pursue value enhancements for its shareholders

Distinguished Shareholders, members of the Board of Directors, Ladies and Gentlemen, I welcome you to the 12th Annual General Meeting of FBN Holdings Plc. I am pleased to present to you, our esteemed Shareholders, the Annual Report for the year ended 31 December 2023 and our high-level plans for 2024 and beyond.

### 2023 in Retrospect

A review of the year in focus reveals several socioeconomic developments that stalled growth and induced slightly weaker-than-expected global outputs. Global economic recovery remained fragile for most of the year, with the Central Banks of many developed economies adopting a contractionary monetary policy to rein in headline inflation. Ongoing wars in Ukraine and Gaza, energy and housing crises in China, the collapse of some American Banks, and military coups in Sub-Saharan Africa are all the manifestation of how turbulent 2023 was economically, socially, and politically.

> Olufemi Otedola, CON Group Chairman, FBN Holdings Plc

REPORT

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## Group Chairman's Statement

Domestically, we faced similar challenges: high inflation, supply chain disruptions, and heightened insecurity in different parts of Nigeria. Despite the relatively weak macroeconomic conditions in the country, there were few significant changes to note during the period under review. Nigerians went to the polls, and by 29 May 2023, a new leadership took over the affairs of the State. Following the resumption of duties, the government deployed several economic reforms aimed at stabilising the economy by eliminating consumption subsidy on petrol, instituting a floating exchange rate for the Naira and rebuilding investor confidence in Nigeria by limiting government interventions and encouraging free markets.

Through it all, FBNHoldings continued to pursue value enhancements for its shareholders, taking advantage of the material and human resources available to the Management Team across the operating entities within the Group.

### **Our Performance**

The year 2023 was quite volatile for the financial services industry owing to several external and internal shocks witnessed by the country. This caused most financial institutions to reassess service delivery models to retain existing customers and acquire new ones across the various client segments. It is with a sense of pride that I report to the Shareholders today that your company has done remarkably well during the review period, leveraging available resources to deliver a stellar financial performance.

Aggregating our revenues across the Group, our top line grew by 95.7%, generating incremental revenue of ₩815.2bn from the prior year to close the review year at ₩1.6tn. Key performance drivers of this feat include net income generated from funds at ₩548.9bn (51.1% growth), revenues from E-banking activities that delivered ₩66.3bn (20.4% growth), and net gains from financial instruments that closed the year at ₩680.6bn (1,661.1% growth). Operating expenses closed at ₩564.3bn, bringing our cost to income ratio to 49.1% (2022:62.3%). Overall, our profits before taxes for the year hit a record high of ₩358.9bn, 127.3% higher than the prior year.

These noteworthy feats were possible on the back of the efficient management of our ₦16.9tn (60.1% growth) balance sheet by the Management and staff at FBNHoldings and its subsidiaries. Asset quality remained a key focus for the Team, guided by a sturdy risk management framework and zero-tolerance for poor quality risk assets creation, thus NPL improved to 4.7%. Also worthy of mention is the appropriately priced deposits were integral to the Group's ability to expand our loan book during the period, and we thank our customers for trusting us with their funds.

The last 12 months have been relativelv volatile within the financial services space owing to several external and internal shocks witnessed by the country. This caused most financial institutions to reassess service delivery models to retain existing customers and acquire new ones across the various client segments.

It is with a sense of pride that the **Shareholders** L report to today that **FBNHoldings** has done remarkably well during the leveraging review period, available resources to deliver a stellar financial performance.

Key performance ratios across the Group were strong and showed marked improvements from the prior year - ROaE - 22.6% (+810bp growth), ROaA - 2.3% (90bp growth), NIM - 6.1% (30bp growth) and CAR - 17.9% (110bp growth), while NPL remained below 5% regulatory threshold.

The Group also delivered astounding results on the non-financial side, especially on digital innovation, customer service delivery, and synergy. As a Group, we pride ourselves on being ahead of the digital innovation curve within the Nigerian banking space consistently exploring service alternatives that emphasise convenience, speed, and overall service. During the review period, we launched First Robot through our Commercial Banking franchise - FirstBank. First Robot is a humanoid robot capable of assisting customers with all their transaction needs while they are in our digital experience centres in Lagos, Ibadan, and Abuja. To further improve banking convenience for our customers, we launched a digital assistant, FIBANI, that guides customers across platforms and helps them resolve challenges that they may be experiencing. We also launched our Simple Wills portal through our Trustees franchise. The Simple Wills portal enables existing

<sup>1</sup> Net gains from financial instruments at Fair Value Through Profit and Loss (FVTPL). <sup>2</sup> Capital Adequacy Ratio (CAR) for FirstBank Nigeria.

### Group Chairman's Statement

STRATEGIC REPORT

and new customers of FBNHoldings to create basic Wills to protect their assets. Another digital innovation that we launched in 2023 was the Digital Brokerage Platform, a convenient selfservice platform that not only allows customers to compare insurance quotes from multiple underwriters but also facilitates the purchase of policies, issuance of certificates, and submission of claims. This comprehensive platform empowers users to manage their insurance needs efficiently and effectively.

### Sustainability: Environment, Social and Governance (ESG)

At the Group and across our operating subsidiaries, we have deliberately incorporated (ESG factors into all our business activities. Environmentally, we continue to leverage green energy at key customer touchpoints to reduce our carbon emissions. Socially, we continue to empower people in the communities that we operate in through our Spread Acts of Random Kindness (SPARK) initiative. Regarding Governance, the Board and Board Committees remain guided by the regulatory Code of Conduct and internal policies and procedures in the supervision and guidance of the Leadership of the Group and its subsidiaries.

Sustainability at FBNHoldings is essentially guided by the following:

- Sustainable Finance and Investment: From ideation to development, we ensure that risks associated with sustainability are integrated into our product offerings and services. We are also committed to responsible lending as well as social impact investing.
- 2. People Empowerment: We are deliberate about FBNHoldings workforce and strive to create comfortable and safe workspaces, free from harassment, so that they can fully imbibe our core values EPIC.
- 3. Environmental sustainability: In addition to utilising green alternative energy sources, the Group is working relentlessly to decarbonise its operations locally and internationally. Emphasis is placed on virtual meetings to reduce the need to commute, and we are in partnership with environmentalists in the area of reforestation.
- 4. Community support: We run our operations within communities and understand the need to partner with them. We also work with community leaders and relevant stakeholders to ensure that our activities do not negatively impact our hosts.

These four pillars serve as our collective compass in integrating the tenets of sustainability into our finance and investment decisions.

### **Our Board**

In the provision of its oversight and other fiduciary responsibilities, the Board of Directors of FBNHoldings remains committed to maintaining the highest corporate governance and ethical standards. During the review period, the Board and Board Committees fulfilled all the requirements regarding statutory meetings and worked with the Management across the Group to successfully navigate our challenging operating environment.

There were changes to the membership of the Board at the Holding Company, as well as the subsidiaries. On 9 July 2023, I was appointed as a Non-Executive Director, and following Alhaji Ahmad Abdullahi's resignation on 31 January 2024, I was elected Chairman of FBNHoldings. I would like to thank Alhaji Ahmad Abdullahi for selflessly leading the Group in the last two years. We will continue to reap the benefits of his guidance and contributions to the successes that we enjoy today as a Group and commit to propelling this great institution further into the next growth phase.

Changes in our subsidiaries: At our flagship subsidiary, the Board appointed Akinwumi Fanimokun as a Non-Executive Director and Oluseyi Oyefeso as an Executive Director of First Bank of Nigeria Limited. Olubunmi Akinremi was appointed as a Non-Executive Director of FBNQuest Merchant Bank Limited; Afolabi Olorode was also appointed as an Executive Director at FBNQuest Merchant Bank Limited. Following Afolabi's appointment as Executive Director, he assumed the role of the Acting Managing Director of the Merchant Bank upon the retirement of the Managing Director and Deputy Managing Director of the Merchant Bank. Afolabi was subsequently appointed as a Non-Executive Director at FBNQuest Trustees Limited. Additionally, Idris Shittu was appointed on the Board of FBNQuest Trustees Limited as a Non-Executive Director. At FBNQuest Capital, Tolulope Oluwole was appointed on the Board as a Non-Executive Director, while Ukandu Ukandu assumed the role of the Acting Managing Director. Finally, Olaitan Martins was appointed on the Board of FBN Insurance Brokers Limited as a Non-Executive Director. Let me use this opportunity to extend the Board's gratitude to the former Managing Director and Deputy Managing Director of FBNQuest Merchant Bank, Kayode Akinkugbe and Taiwo Okeowo, for having steered the FBNQuest group over the years and achieved remarkable feats during their tenure. We will work with the new leadership to propel the businesses to new heights.

As members of the Board, it is still our top interest that our company fulfil its strategic imperatives in an ethically and responsible manner. We are committed to working with management to help them achieve this objective. We are certain that we will continue to add to the rich legacy of the FBNHoldings Group and provide value to all of our stakeholders as we move ahead in 2024 and beyond.

<sup>3</sup> Brazil, Russia, India, China and South Africa (BRICS)

🔊 GOVERNANCE

### Group Chairman's Statement

STRATEGIC

REPORT

### Outlook

In 2024, we expect that the operating environments in countries where we operate would remain challenging.

Globally, two active wars have created humanitarian crises that disrupted global supply chain dynamics, resulting in energy crisis, food shortages and limited capital flows, to mention a few. In addition, 2024 is an election year for the United States of America, Mexico, India, Indonesia, Taiwan, and the European Union. Election outcomes in these countries, especially the US, will have a notable impact on political and trade dynamics for both developed as well as emerging and frontier economies. Also worthy of mention is the expansion of the BRICS group following the addition of five new members - Egypt, Ethiopia, Iran, Saudi Arabia, and the United Arab Emirates. This strategic alliance may impact global trade and induce a shift from dependence on the US greenback since the BRICS+ group now represents approximately 36% of global gross national income, 46% of the world's population, and circa 40% of global oil production.

Locally, as the federal government continues to roll out programmed reforms across key sectors, we anticipate an increase in Foreign Direct Investments, strengthening of the Naira and better GDP growth. As the Central Bank of Nigeria works on its key mandate to stabilise interest rates and ensure price and financial system stability, we foresee a challenging yet manageable year for the Financial Services Industry. Planned Banking industry recapitalisation and Basel III implementation are underway, and the impact therefrom will be far-reaching for our banking business, with the emergence of mega Banks, more robust risk management frameworks, and significantly capitalised institutions capable of driving the desired \$1tn domestic economy.

Despite these headwinds, FBNHoldings is well positioned to take advantage of the opportunities in the market, utilising its extensive network of subsidiaries across various sectors, leveraging advanced digital technology, and capitalising on our deep understanding of the Nigerian and regional market. Our strategic focus on customer-centric solutions and commitment to innovation will allow us to adapt to changing market conditions and meet the evolving needs of our clients. We also expect most businesses to rebound in the second half of the year as the economy stabilises and the pass-through effect of current foreign exchange policies subsides.

As a Group, our immediate focus shall be:

- 1. Accelerate tech-led ecosystems that will enhance our noninterest revenue generation capacity
- 2. Scale up our capital-light businesses and re-evaluate value delivery models for the purpose of capital optimisation

 Leverage our inherent strengths and capabilities across the operating entities in the Group to derive unparalleled Revenue and Cost Synergies.

In addition to the above, the Group and its subsidiaries will be refreshing its five-year strategic plan. The Strategic Planning Program is a critical decision-making tool for the Board and Executive Leadership of FBNHoldings. It guides the Group in aligning available strategic choices, considering current and future capabilities, with the optimal business portfolio configurations to achieve our desired future most efficiently and sustainably. We are excited about defining our desired future, leveraging our capabilities and brand strength to optimise the opportunities that lie ahead.

On behalf of the Board, I would like to thank the Executive Leadership and staff of FBNHoldings for their commitment to excellence, continuously striving to maximise shareholder value in their daily dealings with Customers, Investors, and Regulators. Our people remain our greatest asset. As our flagship, FirstBank, turns 130 years old, I would like to extend my gratitude to our faithful and loyal customers who have remained with us through thick and thin, your commitment to the FBNHoldings franchise, over generations, is encouraging, and we do not take it for granted. Finally, to our Shareholders, we say thank you for entrusting us to manage your company in spite of the turbulent times. We will keep striving with your support and that of all stakeholders, including our regulators, to enhance value and build a more resilient entity in the years ahead.

Thank you, and may God bless us all.

otedola Olufemi Otedola, CON

Group Chairman FBN Holdings Plc STRATEGIC REPORT

# Our earnings remained robust and diversified, with Pre-tax profits at N358.9bn, 127.3% higher than prior year (2022: N157.9bn).

Nnamdi Okonkwo Group Managing Director

66

99

# **Group Managing Director's Review**

### **Overview and Strategy**

A review of the domestic, regional, and global operating environments and their impact on our portfolio of businesses showed that while some were positive, others were not. However, guided by our resolve to sustain value delivery to our shareholders, the Group optimised every opportunity to improve its year-on-year financial and non-financial performance.

### **Our Group Performance**

Building on its achievements from the previous year, FBNHoldings Plc produced another outstanding result in 2023. Gross earnings grew 95.7% year-on-year, from ₩815.2bn in 2022 to ₩1.6tn. The Group's performance was driven by net interest income (₩548.9bn, +51.1% year-on-year growth), net fees and commission income (₦193.2bn, +63.8% yearon-year growth), and other non-interest income (₦407.7bn, +242.4% year-on-year growth). When non-lending-related revenues are aggregated, total non-interest revenues stood at ₩601.7bn, outperforming the prior year by 153.6% (2022: ₩237.2bn). A deep dive into these numbers further revealed that commissions and fees from letters of credit grew by 278.4% to close the year at ₩60.6bn (2022: ₦16.0bn); funds transfer and intermediation fees grew by 204.9% from ₩6.8bn in 2022, to ₩20.6bn in 2023; and e-business revenues grew by 20.4%, from ₩55.1bn to ₩66.3bn, reinforcing the Group's strategic intent to accelerate digital play, reduce cost to serve, and improve overall operational efficiency.

The elevated headline inflation rate placed tremendous pressure on businesses throughout 2023, translating to higher operational costs. The Group's operating expenses grew by 50.9% from \$373.9bn the prior year to \$564.3bn by year-end 2023, with key drivers being regulatory costs, operational losses, and insurance premium costs. Impairment charges also inched up during the period to \$227.4bn (2022: \$68.6bn).

30

The spike in total costs notwithstanding, our operating expenses stayed within reasonable bounds and were further muted by higher revenues generated during the same period, thereby improving the Cost-to-Income ratio at year-end 2023 to 49.1% (2022: 62.3%).

Our earnings remained robust and diversified, with Pre-tax profits at ₩358.9bn, 127.3% higher than prior year (2022: ₩157.9bn). Dimensioning profits across our significant businesses, 88.4% was delivered by our Commercial Banking Group, while 10.0% was delivered by our Merchant Banking and Asset Management Group.

On the Balance sheet side, Total Assets bolstered by a significant increase in loans and advances to customers, and increased trading activities around securities, grew by 60.1% to №16.9tn by year-end 2023 from №10.6tn in the prior year. Customer deposits increased by 49.7% over the review period to close at №10.7tn, up from №7.1tn in 2022. It is also important to highlight that the Group carefully modulated the mix of loans and deposits to reduce financing costs, improve our position in terms of assets and liabilities management, and maintain the Group's ability to generate profits over time.

Other financial indicators worthy of note include Net Interest Margin (NIM) which increased to 6.1% from 5.8% in 2022; NPL Coverage Ratio which increased to 91.7%,

Building on its achievements from the previous year, FBNHoldings Plc produced another outstanding result in 2023. Gross earnings grew 95.7% year-on-year,

from <del>N</del>815.2bn in 2022 to <del>N</del>1.6tn.



95.7% Growth in Gross Earning From H815.2bn in 2022 to H1 6th in 2023

2023

### Group Managing Director's Review

STRATEGIC REPORT

11.2 percentage points higher than the full year 2022 position; while the Non-Performing Loans (NPL) Ratio remained within regulatory limit at 4.7%. The Group's return on average equity (ROaE) and return on average assets (ROaA) ratios closed at 22.6% (2022: 14.5%) and 2.3% (2022: 1.4%), respectively.

Aside from the marked performance on the financial side, our performance on the non-financial side is equally impressive. The total number of customer accounts managed by FBNHoldings stands at 41.7million<sup>1</sup>, which are serviced by FirstBank branches

across multiple geographies. Our alternative platforms and electronic banking channels are stable and support over 23 million USSD users\*, 13 million card holders\*, and 6.6 million FirstMobile subscribers\*. Our Agency banking business continues to grow and remains unparalleled in the Banking industry with a network of over 243,000 agents\* (~24% are women). We continue to extend alternative service channels and deepen customer penetration with our e-banking touchpoints; 17,268 Point of Sale (POS)\* terminals and over 3,110 Automated Teller Machines (ATMs)\*.

### **OUR SIGNIFICANT BUSINESSES**

### The Commercial Banking Group (FirstBank and its Subsidiaries)

FirstBank and its subsidiaries delivered yet again another impressive performance during the review period, generating topline revenues of \$1.5tn, 96.8% higher than the prior year (2022: \$758.6bn). Key growth drivers for the Bank were income from lending activities which grew by 51.3% year-on-year, as well as revenues from non-lending banking activities which grew by 159.9% year-on-year. Operating expenses increased during the review year, inching up 53.5% higher than last year, but stronger growth in revenues damped the impact on the operational efficiency with the Cost-to-Income ratio dropping to 49.9% (2022: 62.2%). Profits before taxes grew by 115.7% to end the year at \$317.2bn.

Pivotal to achieving this feat were three key strategic imperatives that guided the Bank's activities during the year:

### 1. Optimised digital banking business:

The business focused on stabilising and fortifying our platform-based ecosystem. Developing new digital

capabilities to support the ever-changing business and personal needs of our customers. The Bank leveraging its size and reach, continues to explore avenues to take our platform play to the next level.

### 2. Revamped the retail banking business:

The bank focused on enhancing every aspect of the retail customer's journey, driving delivery consistency across our branch network, and enriching the customer service experience across all physical and digital touchpoints in the Bank.

### 3. Modified delivery model:

The Bank emphasised operational efficiency and overall productivity by relentlessly pursuing resource optimisation across its local, regional, and international subsidiaries.

### The Merchant Banking and Asset Management Group (FBNQuest)

Financial performance remained strong for the FBNQuest Group at the end of 2023, delivering topline revenue growth of 83.8% from №53.1bn at year-end 2022 to №97.6bn in 2023; operational expenses growth rate was below average inflation at 19.0% (2023: №18.0bn vs. 2022: №15.1bn); and profits before taxes grew triple-digit, 188.2%, to close the year with №35.9bn (2022: №13.9bn). Key ratios maintained a positive trajectory with returns on average equity spiking by 18.5 percentage points to 34.7% (2022: 16.2%), costto-income ratio dropping sharply by 20.3 percentage points to 28.9% (2022: 49.2%), and non-performing loans ratio remaining below the regulatory threshold of 5%. To sustain value creation during the review year, the FBNQuest Group was guided by the following:

## 1. Productivity enhancement through employee-centered initiatives:

Within the FBNQuest group, the primary objective was to shore up internal capabilities and boost overall productivity levels amongst staff via targeted competency workshops/training sessions. These targeted intervention programs were supported by several employee wellness campaigns and the impact therefrom translated to multiple awards being received

> <sup>1</sup> Includes Digital Wallets \*As at 31 March 2024

🔊 GOVERNANCI

### Group Managing Director's Review

STRATEGIC

REPORT

from the Great Place to Work® – a global authority on workplace culture.

### 2. Business process automation and digital innovation:

The FBNQuest group actively sought to improve the overall user experience of its corporate and retail customers across its digital touchpoints. The Merchant Banking business upgraded its Corporate Internet Banking platform during the review period, streamlining features/functionalities to reduce turn-around time and fast-track payment processing/ collections for corporate clients. Businesses within the FBNQuest group also

### Conclusion

The year 2023 was undoubtedly a difficult year, in spite of the challenges, the Management and staff of FBNHoldings across the Group collaborated effectively and worked relentlessly to deliver value to our customers.

In order to sustain the performance in 2024 and beyond, we would be focused on the following:

- 1. Leverage tech-led ecosystems aimed at fortifying our offbalance sheet businesses and accelerating non-interest revenue generation for our portfolio of businesses.
- 2. Scale up capital-light businesses, with an emphasis on optimising capital deployed across the Group.
- 3. Leverage operational strengths across the Group to maximise revenue and cost synergies.

This year is also a strategy refresh year as we are set to craft the Group Strategic Plan for the next five years. Businesses within the Group will work together to define the expected future state for our Group, identify growth areas across the industries and geographies that will support growth aspirations, as well as define SMART objectives and factors critical to achieving same. Overall, we expect to strategically map out the next growth phase of our 130-year-old franchise, its subsidiaries, and other specialised businesses within the FBNHoldings portfolio. collaborated with FirstBank to expand transaction channels for its retail customers, leveraging the Bank's network of branch and payment platforms.

### 3. Partnerships:

Businesses within the FBNQuest group actively sought, established, and maintained mutually beneficial commercial ties with Strategic Partners. These partnerships offered new opportunities for business and revenue growth. By year's end, the FBNQuest group had effectively carried out strategic alliances, which positively impacted the bottom line at year-end 2023.

We are confident that FBNHoldings will sustain its present growth trajectory and continue to improve shareholder value by methodically implementing the aforementioned imperatives. The Management and members of staff of FBN Holdings Plc are dedicated to breaking new grounds, seizing new opportunities, empowering businesses and our collective future. From all of us at FBNHoldings, we say thank you for trusting the franchise to our capable hands to deliver value.

Thank you, and God bless.

Nnamdi Okonkwo Group Managing Director FBN Holdings Plc

# **Business Model**

STRATEGIC REPORT

**Commercial Banking Group** 

First Bank Nigeria Limited, the flagship of the Group, was founded in 1894. It provides financial services to individuals, corporate institutions, and public institutions through its domestic and international offices in 10 countries across three continents. FirstBank's subsidiaries include FirstBank UK, FirstBank DRC, FirstBank Guinea, FirstBank Gambia, FirstBank Sierra Leone, FBNBank Senegal, and First Bank Ghana. The Bank also has representative offices in France and China. Additionally, FirstBank has a Pension Custody Subsidiary known as First Pension Custodians and a Non-Pension Custody Business known as FirstNominees.

🔊 GOVERNANCE

### **Core Services**

FirstBank's core services are segmented along coverage groups, product groups, service partners, and asset custody business.



### How We Create Value

- FirstBank creates and delivers value using cutting-edge technology, providing efficient services across all touchpoints and developing great financial services offerings.
- FirstBank employs a customer-centric business model comprising six coverage teams, three product groups, two asset custody businesses, and several service partners to deliver custom-made products and services to customers, in a mutually beneficial manner.

### **Business Model**

### How We Deliver Value

A - Coverage Groups (Strategic Business Units)

### Retail Commercial Corporate Public International Private Banking and Banking Banking Banking Sector Wealth Management Banking The Commercial The Retail Banking The Corporate The Public The Private The Banking SBU serves Banking SBU services Sector SBU Banking and Wealth International SBU serves SMEs, the middle segment local governments, to top-tier, blue-chip provides Management Banking of the Nigerian and individual and multi-jurisdictional specialised SBU caters to the Group focuses corporate landscape customer institutional clients banking banking, lifestyle, on driving with an annual segments (with with proven track services to and wealth business business turnover Federal & State annual turnover of record, established management needs growth and of more than ₩1bn. profitability for up to ₩1bn). corporate governance Governments. of high-net-worth Customers within this practices and annual their and ultra-high-netthe Bank and SBU do not meet the It focuses on turnover above ₩5bn. respective worth individuals all international corporate banking meeting the overall Ministries. with minimum subsidiaries SBU's classification investible funds of needs of its clients These customers Departments through criteria (they are by providing represent the Bank's & Agencies ₩50mn across the efficient predominantly (MDAs), as supervision regular banking largest clients in its Bank's operating unrated and well as foreign and effective products, wealth target industries jurisdictions. non-investment balance sheet management (energy, oil & gas, government grade large and various power, mining, institutions, These premium management companies). personalised and services, with emphasis clients are provided strategies. advisory services conglomerates, on providing with world-class The SBU's primary payments and financial services The that enable objective is to foster an manufacturing, collections International its customers environment conducive telecommunications, and lifestyle Banking SBU to perform to the growth of infrastructure and services. supporting them manufacturing, transactions agriculture). They are in their wealth maintains trade and services The maximisation and achieve typically listed and a strong businesses, enabling overarching relationship their individual require a wide variety and preservation the Bank to achieve objective of with the and business of sophisticated objectives. its goal of being the services, products and the SBU is to Corporate objectives established leader in Banking SBU seamlessly. product specialisation. be a strong Some of the commercial banking. partner to the service and lifestyle to ensure that As such, this SBU Over 42 million Becoming a trusted government offerings include the Bank's offers specialised customer accounts advisor to these in economic customers, comprehensive banking products that development with business are served through clients, this SBU offers offshore banking, address the unique a network of over bespoke value-adding projects, remote account operating needs of Commercial 800 business financial advisory achieve opening, dedicated in other Banking customers. offices, over services, project transaction relationship international These products 243,000 Agent financing, treasury excellence markets/ manager and include import and locations and other and foreign exchange by improving investment advisory countries, export financing, oil internal enjoy seamless digital delivery services and cash and attractive and gas contractor and efficient platforms, such management processes investment financing, as FirstOnline, manufacturing facility solutions, among and create/ and trading banking FirstMobile, ATMs, maintain an services. others. opportunities via a expansion financing, POS, QR Code and key distributorship enabling robust and secure USSD banking. financing, agriculture environment digital platform. financing schemes, for enhanced working capital relationship financing and invoice management.

34

discounting.

### **Business Model**

### B – Product Groups

Transaction Banking	Treasury	E-Business and Retail Products
The Transaction Banking group develops and manages the Bank's trade, commodity finance, structured trade, payment, cash management and collections products and offerings for wholesale banking customers. The Group has innovative solutions and offerings to meet the international trade, cash management, payments and collections needs of wholesale banking customers and their supply chain members. The Group ensures improved and focused support for wholesale banking customers' transaction needs.	The Treasury group provides tailor-made treasury products and services to the relevant customers of the Bank and serves the banking needs of the Bank's non-bank financial institutions' customers.	The E-Business and Retail Products group develops and manages the Bank's digital products and retail banking offerings. As one of the product groups in the Bank, it leverages deep customer insights and market intelligence to develop unique digital and retail banking propositions for individual and SME customer segments. The Group collaborates with the Retail Banking SBU's coverage teams to deliver the Bank's digital and retail offerings to customers. The Group's suite of products includes but is not limited to FirstMobile, FirstOnline, *894# USSD banking, POS solutions, ATMs, QR code, Agent banking solutions, consumer loans, mortgages, credit and debit cards, SME loans and retail liability products.

### C - Custody Business

First Pension Custodians	FirstNominees
First Pension Custodians offers pension fund custody services in	FirstNominees, the non-pension custody arm of
accordance with the Pension Reform Act 2014 partnering with Pension	the business, provides safekeeping services for
Fund Administrators (PFAs) in ensuring the growth and safety of	non-pension financial assets to minimise the risk
pensions contributions of Retirement Savings Accounts (RSA) holders.	of loss.
Service offerings include pension contributions collection services,	Service offerings include Trade and Transaction
trade settlements, pension and benefit payments, portfolio valuation	Settlements, Income Collection, Cash Management,
and micro-pension schemes specifically tailored to clients' preferences.	Reporting Services and Nominee Services.

### D - Service Partners (Strategic Resource Functions)

The Bank has 15 non-market-facing service partner functions or strategic resource functions (SRFs) that support the operations of each SBU by providing various infrastructure and back-office services, such as operations, finance, human resources, legal, information technology and risk management. The SRFs provide the backbone and operational infrastructure to drive efficiency and enhance responsiveness to the Bank's customers. Other SRFs include marketing and corporate communications, internal audit and company secretarial services.

36

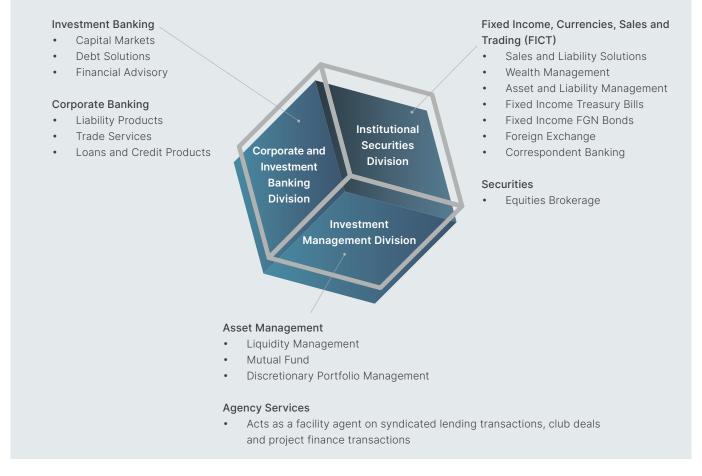
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### **Business Model**

### **FBNQuest Merchant Banking Group**

FBNQuest Merchant Bank Limited is a corporate and investment banking subsidiary of the Group, which offers investment and risk management products, manages funds, administers assets and trades securities. Its businesses include Coverage and Corporate Banking, Investment Banking, Treasury, Sales and Liability Solutions, Facility Agency Services, Asset Management, and Equities Brokerage. FBNQuest Merchant Bank is committed to providing innovative banking solutions to its diverse client base, including governments, financial and non-financial institutions, high-net-worth individuals and other retail clients.

### **Business Divisions**



🔊 GOVERNANCE

**Clients:** Governments, large or mid-tier corporates, financial institutions, ultra-high-net-worth individuals, high-net-worth individuals, family offices and the affluent.

How We Create Value

Locations: Lagos, Port Harcourt and Abuja.

### Our world-class team, rich heritage, local insights and unrivalled network put us in a unique position within the merchant banking space. Our broad product platform enables us to cater to the diverse business needs of our clients, and our focus on customer-centricity differentiates us from our peers,

as we can anticipate and proactively meet our customers' requirements. We continue to transform our business in line with the ever-evolving operating environment. We aim to achieve our goal of being the dominant Investment Bank and Asset Management firm in Nigeria.

#### **Business Model**

#### How We Deliver Value

Investment	Coverage and	Fixed Income, Sales	Agency	Asset	Securities
Banking	Corporate Banking	Currencies & Trading (FICT)	Services	Management	
Provides strategic advisory services across various sectors and arranges tailor-made financing structures to manage risk and ultimately, assist business growth.	Offers a platform providing a full range of bespoke investment and wholesale banking services (lending, trade services and transaction banking) to mid- sized and large institutions.	Combines market knowledge and trading strategies to help clients achieve their financial goals. The Sales and Liability Solutions Team within the FICT group manages the investment portfolios for ultra-high-net-worth and high-net-worth individuals and a broad segment of investors, including Pension Fund Administrators, Insurance Companies, Banks, Financial Institutions, Local and Offshore Portfolio Managers and Co-operative Societies.	Serves as the primary point of contact between transaction parties to a syndicated loan, manages communication between parties, handles the flow of funds and provides ongoing transaction support.	Assists individuals and institutional investors with strategies best suited for their investment goals and portfolios through various solutions, including mutual funds, independent portfolio management and treasury management.	Provides clients with strong products and sector expertise through our Equities and Fixed Income teams.

#### **Business Model**

#### **FBNQuest Capital Group**

FBNQuest Capital is an investment advisory group that offers structured products and alternative investment opportunities across multiple assets such as derivatives, debt, credit and commodities. It collaborates with subsidiaries across the FBNHoldings group to develop bespoke solutions for clients.

#### **Core Offerings**

- Structured Products
- Alternative Investments

#### How We Create Value

- We work with clients to manage funds or portfolios and offer Risk Management solutions and investment advice.
- Invest in private companies across the alternative investment spectrum and assist portfolio companies by providing technical support and strategic guidance in areas of operational improvement, including cost efficiency, revenue enhancement and balance sheet optimisation.

#### How We Deliver Value

#### Structured Products

We provide structured 'non-traditional' investment and financing opportunities across multiple asset classes (fixed income, equity, interest rates and credit).

#### Alternative Investments

We manage proprietary and third-party capital and provide investment opportunities to clients looking to invest in high-growth companies in Nigeria and Sub-Saharan Africa across private equity, venture capital, credit and real estate. Our focus on higher long-term yields sets us apart from traditional investment models.

#### **FBNQuest Trustees**

FBNQuest Trustees Limited is the leading trust services provider in Corporate Trust, Public Trust, Private Trust and Estate Planning, assisting clients in navigating the complexities of life and business while ensuring that their assets and legacies are preserved.

#### Core Offerings

- Private Trust and Executorship
- Public Trust
- Corporate Trust

#### How We Create Value

We assess client needs and provide tailored solutions for the preservation and transfer of assets.

#### How We Deliver Value

We provide private, public and corporate trusteeship and estate planning solutions to clients, with a strong emphasis on our fiduciary responsibilities.

#### **Business Model**

#### **FBN Insurance Brokers**

FBN Insurance Brokers Limited has been steadily growing its portfolio since its establishment in July 2000. Our expertise in risk assessment, analysis, structuring, and overall servicing has contributed to this growth.

In addition to our core brokerage services, we offer best-in-class risk management services across a wide range of industries.

Through strategic alliances with reputable partners like Howden One and TRM, we continuously enhance our risk placement capabilities, skills, and professionalism.

#### **Core Services**

- Insurance broking
- Risk advisory services

#### How We Create Value

We leverage over 23 years of experience, knowledge of the insurance market and a robust network of local and international partners to provide best-in-class insurance and risk advisory services.

#### How We Deliver Value

We deliver value through a combination of a professional and competent workforce, customer-centricity and a high level of automation/ technology adoption.

### **Financial Review**

STRATEGIC

REPORT

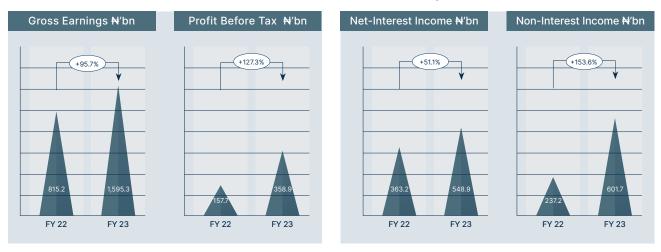
The Group's strong performance underscores its resilience and sustainable growth despite the challenging macroeconomic landscape. Notably, gross earnings grew 95.7% year-on-year to ¥1.6tn, while profit before tax increased by 127.3% year-on-year to ¥358.9bn. We are committed to further enhancing revenue and profitability by leveraging technology, strengthening our value proposition, refining our governance model, and maximising operational efficiencies. In the face of very stiff competitive environment, we maintain a forward-looking approach, with a clear aim to build a sustainable institution. Our disciplined execution of strategic initiatives positions the Group for improved profitability towards meeting our stakeholders' expectations.

🔊 GOVERNANCE

#### **Group Financial Review**

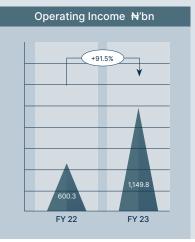
Gross earnings grew by 95.7% to ₦1.6tn (December 2022: ₦815.2bn). This was driven by a 74.0% year-on-year growth in interest income to ₦960.3bn (December 2022: ₦551.9bn), which represents 60.2% of gross earnings. The growth in interest income was underpinned by the strong rate environment which resulted in an increase in earning yields to 10.7% from 8.8% in the prior year. Likewise, net interest margin improved to 6.1% from 5.8% in 2022.

Relatedly and in line with the focus of driving transaction-based offerings, non-interest income grew 153.6% year-on-year to ₩601.7bn. This includes trading and mark-to-market income of ₩382.7bn. Excluding this, non-interest revenue was up 52.4% year-on-year to ₩219.0bn (December 2022: ₩143.7bn). This was primarily driven by 63.8% year-on-year growth in net fee and commission income – underscoring the strength of our core banking and related offerings.



The underlying drivers of fees and commission were electronic banking fees (+20.4%) to \$66.3bn, Letters of credit commission and fees (+278.4%) to \$60.6bn, Account maintenance fees (+12.3%) to \$22.3bn, and funds transfer and intermediation fees (+204.9%) to \$20.6bn. Excluding trading and mark-to-market income, net fees and commission continue to drive transaction-based income, contributing 88.8% (2022: 82.2%) to non-interest income, propelled by further improving transaction volumes while optimising digital product offerings and delivery models.

On account of strong earnings that offset the growth in operating expenses, the cost to income ratio improved to 49.1% (December 2022: 61.7%). Cost management continues to remain a key priority as we focus on further improving efficiency.



#### **Financial Review**

Deposits from customers increased by 49.7% to ₩10.7tn (December 2022: ₩7.1tn). Deposits continue to comprise low-cost funds, with current and savings accounts making up 92.1% <sup>1</sup> of total deposits from 91.9% in the prior year. However, given the high-interest rate environment and the increase in monetary policy rate, the cost of funds increased to 3.7% (December 2022: 2.3%).

REPORT

Customers' acquisition drive has also been enhanced through a growing adoption across digital platforms and greater penetration of the unbanked segments through the agency banking network, further boosting the financial inclusion drive.



Total assets grew by 60.1% to ₩16.9tn (December 2022: ₩10.6tn) on the back of a 67.8% year-on-year increase in customer loans and 20.5% year-on-year growth in investment securities, thus enhancing our earning capabilities and total assets.

SOVERNANCE

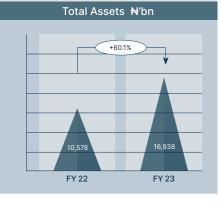


Net Loans and Advances ₦'bn

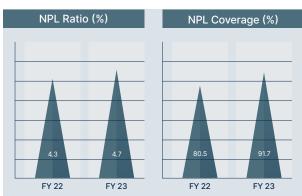
+67.8%

6,359

FY 23



Non-performing loan (NPL) ratio remained well within the regulatory threshold at 4.7%. While the coverage ratio further improved from 80.5% in 2022 to a 91.7%, thereby sustaining the overall strong asset quality profile of the portfolio.



3.789

**FY 22** 

#### **Business Groups:**

#### **Commercial Banking**

- Gross earnings of ₩1,493.3bn, up 96.8% y-o-y<sup>2</sup> (December 2022: ₩758.6bn)
- Net interest income of ₩540.5bn, up 51.3% y-o-y (December 2022: ₩357.2bn)
- Non-interest income of ₩541.9bn, up 159.9% y-o-y (December 2022: ₩208.5bn)
- Operating expenses of ₩540.0bn, up 53.4% y-o-y (December 2022: ₩351.9bn)
- Profit before tax of ₦317.2bn, up 115.7% y-o-y (December 2022: ₦147.0bn)
- Profit after tax of ₩279.1bn, up 115.7% y-o-y (December 2022: ₩129.4bn)
- Total assets of ₩16.3tn, up 61.1% y-o-y (December 2022: ₩10.1tn)
- Customers' loans and advances (net) of ₩6.3tn, up 69.6% y-o-y (December 2022: ₩3.7tn)
- Customers' deposits of ₩10.5tn, up 51.9% y-o-y (December 2022: ₩6.9tn)

#### Merchant Banking & Asset Management (MBAM)/FBNQuest

- Gross earnings of ₦97.6bn, up 83.8% y-o-y (December 2022: ₦53.1bn)
- Profit before tax of ₩35.9bn, up 158.5% y-o-y (December 2022: ₩13.9bn)
- Total assets of ₩674.5bn, up 36.2% y-o-y (December 2022: ₩495.4bn)

<sup>1</sup> For First Bank Nigeria <sup>2</sup> Year-on-year.

REPORT

### **Customer Experience** and Complaints Management

n 2023, FirstBank celebrated significant strides in customer experience, leveraging genuine feedback and data-driven insights to enhance customer satisfaction (CSAT) and net promoter scores (NPS). This was achieved through a strategic approach involving the meticulous redesign of key customer journeys, implementation of service contracts for service quality, refinement of the complaints resolution system, and a revival of customer engagements.

🔊 GOVERNANCE

The Bank's commitment to customer satisfaction goes beyond traditional methods, driven by robust feedback systems. In response to customer calls for enhanced self-service, strategic improvements were enacted, culminating in the introduction of two new Digital Experience Centers (DXCs). This resonates with the increasing demand for an intuitive digital banking experience.

Other initiatives spanned improved branch experiences, streamlined dispute management, platform stability, and overall improved digital experience. Notable initiatives included deploying a Humanoid robot, launching the enterprise chatbot Fibani, introducing QR codes for efficient complaint handling, and unveiling the Web Account Opening portal.

In 2024, our commitment to advancing customer-centric innovation remains unwavering. Building upon valuable insights from 2023, the vision for the upcoming year centres on continuous excellence, responsiveness to evolving customer expectations, and the application of cutting-edge technologies.

A primary objective for 2024 is to refine and expand self-service options. This involves refining mobile app functionalities to ensure seamless financial management with increased autonomy, staying ahead of technology evolution, and aligning with changing customer expectations. The evolution of artificial intelligence remains integral, as there are plans to expand the capabilities of the Humanoid robot for

42

In all endeavours, the voice of customers will be paramount, actively seeking and responding to feedback through both qualitative testimonials and quantitative data to guide strategic decisions. The aim is not only to meet but to exceed customer expectations, providing banking experience that anticipates and adapts to evolving customer preferences.

The legacy of 2023 serves as a robust foundation for the year ahead. As we navigate 2024, our focus on customer-centricity, technological innovation, and continuous improvement will drive us to new heights, ensuring that every interaction with the Bank is a seamless, intuitive, and rewarding experience for our valued customers.

#### **Complaints Management Approach**

At FirstBank, prioritising customer satisfaction is integral to delivering positive customer experiences. Implementing a robust complaint-handling process is crucial in achieving this goal and fostering loyalty among our customers.

The complaint handling process is illustrated below:



SOVERNANCE

#### **Customer Experience and Complaints Management**

#### **Complaint Handling Process**

B STRATEGIC

REPORT

FirstBank offers diverse channels, including digital platforms like FirstMobile, LitApp, QR Codes, Fibani, the Bank's website, and a complaint portal, along with non-digital options such as branches and FirstContact, for customers to lodge their complaints. Leveraging Microsoft Dynamics 365, the centralised platform categorises and prioritises complaints based on nature, urgency, and impact, ensuring swift resolution of critical issues. The investigative process involves root cause analysis, evidence gathering, and proactive prevention of recurring problems. Adherence to the CBN's stipulated turnaround time (TAT) is a key focus, with a commitment to preventing breaches within our control and diligently managing complaints involving third-party dependencies. The anticipated introduction of the CBN Industry Dispute Resolution System is expected to further optimise TAT for issues related to third parties, reinforcing a culture of accountability. Transparent communication is prioritised, with prompt acknowledgement of complaints, clear resolution expectations,

and regular updates. Actively seeking customer feedback is integral for the continuous improvement and enhancement of services.

The Bank's dedication to process refinement is demonstrated through the significant reduction in unresolved customer complaints. This achievement highlights a proactive approach to continuous improvement. The introduction of QR codes further exemplifies FirstBank's commitment to efficient and customer-friendly solutions in the complaint submission process. These initiatives will continue going forward, preserving our commitment to a seamless and satisfactory experience for all customers.

A detailed breakdown of complaints handled in 2023, compared to 2022, along with the financial implications on the Bank, is presented in the table below:

		Number		Amount Claimed ( <del>N</del> )		Amount Refunded ( <del>N</del> )	
S/N	Description	2023	2022	2023	2022	2023	022
1	Pending complaints brought forward	87,255	46,645	2,115,608,644.11	792,255,539.07	-	-
2	Received complaints	2,205,795	1,366,842	77,570,914,611.76	32,309,370,814.35	-	-
3	Resolved complaints	2,271,828	1,326,232	78,873,251,866.59	30,986,017,709.31	30,215,864,532.60	13,624,898,254.69
4	Unresolved complaints escalated to CBN for intervention	-	-	-	_	-	-
5	Unresolved complaints pending with the bank carried forward	21,222	87,255	813,271,389.29	2,115,608,644.11	-	-

#### **Customer Complaints Received in 2023**



Improve the auto-reversal system to proactively address failed transactions, minimising the necessity for customer-initiated complaints and enhancing overall transaction efficiency.

#### Our 2024 objectives are:

Increase customer

awareness regarding the

of scams and fraudulent

personal information,

activities.



Commit to providing email updates to keep importance of safeguarding customers informed throughout the resolution aiming to mitigate the risk process, ensuring timely communication and transparency in addressing their concerns.



Strive for a consistently exceptional customer experience by optimising services across all channels and touchpoints, reinforcing our commitment to delivering sustained satisfaction throughout the customer journey.

By integrating Environmental, Social and Governance into its overall strategy, the Group is creating long-term stakeholder value.

# Corporate Responsibility & Sustainability

### **Empowering our People**

#### Setting the Tone

The FBNHoldings 'People Agenda' stems from the Group's mission to be the foremost African financial services provider offering innovative solutions. Within this framework, the Group has consistently demonstrated that its people, whom it regards as its most valued asset, play a pivotal role in achieving this audacious objective.

In 2023, several initiatives and interventions were deployed to drive the actualisation of the 'People Agenda' with a focus on cultivating a highly engaged, innovative and adaptable workforce to deliver on overarching strategic objectives and to consolidate our position as a 'top-3 employer of choice.'



#### HR Initiatives and Achievements in 2023

- Organisational Development: As an institution, organisational development remains a strategic pillar to drive the People Agenda. The overall focus is to foster organisational capability via the deliberate alignment of structures, processes and policies to foster workforce productivity and efficiency along the following lines:
  - Workforce Optimisation: Revamped workforce models to drive efficient workforce management towards efficient utilisation of staff with a focus on workforce alignment, de-layering, workforce definitions & segmentation, optimal manning levels, and job design/profiling.
  - Operating Frameworks and Policies: Strengthened our HR policies and operating frameworks to proactively position us for evolving trends in the industry.

- 2. Talent Management: Talent management is a strategic imperative, reflecting the Group's commitment to attract, develop, nurture, motivate and engage talent driven by the need to facilitate the continuous availability of critical talents required to deliver on strategic objectives:
  - Talent Resourcing: Our resourcing framework has entrenched various methodologies to support our resourcing efforts. These are:
    - Data Driven Insights: Targeted resourcing methods deriving insights from exit trends, regrettable attrition analysis, and role vulnerability.
    - Talent Selection: Competency-based evaluation techniques, including assessment and development centres.
    - Resourcing Tactics: Internal and external sourcing, function-specific boot camps, campus programs, executive internship programmes and student partnerships.

### Empowering our People

- Candidate Experience: Revamped platforms and efficient processes for positive candidate experiences.
- Talent Development: We utilize performance levers, productivity and capability development as critical tools to build a future-ready workforce.
  - Learning and Development: A bouquet of differentiated programmes, delivery frameworks and self-paced learning aimed at upskilling and reskilling for workforce productivity.
  - Succession Management: Deliberate interventions focused on building capability and succession readiness, secondments, job shadowing, and executive mentoring.
  - Leadership Development: Specific programmes delineated across the workforce cadres to strengthen our internal bench strength and talent pool.
  - Professional Development Support: Membership subscription and continuing education support.
  - Performance Management: Robust systems to support the performance management process, including tracking, measurement and remedial programmes.
  - Technology Academy, Foundation School Programmes.
- Talent Nurturing: A critical aspect of our talent ecosystem aimed at fostering career growth and maximising employee potential.
  - Career Management: Career progression support, including career paths/tracks, job families and role matrix systems to support functional and crossfunctional career movements.
  - Talent Segmentation: Talent programmes for specific segments to build high-potential teams.
  - Group Mobility Programmes: Staff exchange, cross posting.
- Talent Motivation: With the understanding that motivation has a direct impact on organisational performance, several initiatives were implemented to sustain employee motivation and engagement.
  - Market-competitive remuneration and total reward systems
  - Recognition and commendation schemes
  - Recognitions of loyalty and service
  - Performance rewards and bonus schemes
  - Employee support and assistance programmes

- 3. Employee Experience: We entrenched an employee-centric approach aligned to the modern dictates of the workplace to deliver a positive employee experience within the ambit of a strong and purpose-driven culture.
  - Flexible Work Options: Hybrid work models, flex hours, hot desks.
  - HR Service Delivery: Leveraging technology for efficient service delivery across employee touch points.
  - Employee Health and Wellbeing: Corporate wellness programmes, local and international health insurance schemes, virtual health care access, lifestyle and fitness campaigns.
  - Organisational Culture Framework: Collaborative programmes underpinned by our core values' Entrepreneurship, Professionalism, Innovation, Customer-Centricity (EPIC) to foster a purpose-driven culture.
  - Employee Value Proposition (EVP): Well-defined EVP to support employer branding strategies.
  - Voice of Employees: CEO Webcasts, Town Hall meetings, Village Meetings, Focus Group Sessions.
  - Surveys and Impact Assessment: Great Place to Work employee engagement survey, culture surveys, quarterly internal customer satisfaction surveys, pulse surveys.
  - Employee Volunteer Scheme: To support community outreach programmes and corporate social responsibility initiatives.

### Our Commitment to Human Rights and a Professional Code of Conduct

As with standard practice, FBNHoldings continues to reiterate its unwavering commitment to upholding human rights and promoting a robust professional code of conduct across its diverse operations.

- Human Rights Framework: Entrenched human rights policies, due diligence mechanisms, employee training and awareness, and alignment with fair labour practices ensure widespread awareness and understanding.
- Professional Code of Conduct: This remains a cornerstone in guiding employee behaviour with a focus on anti-corruption, conflict of interest, whistleblowing and gift policies, as well as anti-money laundering and other compliance programmes.

SOVERNANCE

### Empowering our People

#### **Our Diversity and Inclusion Programmes**

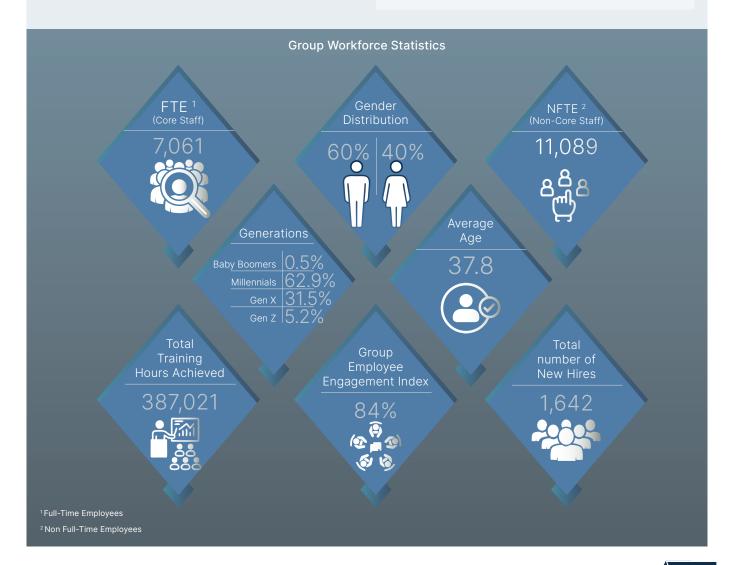
FBNHoldings sustained its efforts to promote diversity and inclusion in the workplace. Policies and initiatives were implemented to ensure equal opportunities for all employees, irrespective of gender, ethnicity, age, or background.

- Female Economic Empowerment: Deliberate efforts were made to foster female representation across the Group. With the female gender ratio at 40% - a slight increase from 2022 (38%), the focus was on driving empowerment and inclusion through the 'Women's network'.
- Affirmative Action Framework: Guides against bias across all workplace decisions.
- Equal Opportunity Employer Stance: Provides the appropriate platforms for employees to be treated fairly, without discrimination.

#### **Future Outlook**

With the rapid changes in the operating environment and evolving trends in the HR space - local talent shortages, acceleration of digital work channels, redefined work modes, demand for more sophisticated/specialist skills, shifts in workforce demographics, intense competition, and the resultant 'war for talent'; FBNHoldings will continue to deepen its Employee Value Proposition and leverage its robust people agenda as a source of differentiation and to maintain competitive advantage.

As we navigate these unprecedented times, FBNHoldings remains committed to best-business-fit HR practices to support the attainment of our short-- medium- and long-term strategic aspirations.



### **Digital Banking Solutions**

n the face of innovation sweeping across the Nigerian financial ecosystem as well as increasingly intense competition, FirstBank remains relevant as a top player in the market. The Bank has endeared itself to the banking populace through an array of innovative digital banking offerings, especially those targeted at the retail customer segment, where most of the country's financially excluded population fall. The Bank's product development and enhancement approaches are customer-led. This clearly explains why the Bank remains a pacesetter of many business innovations in the industry.

In spite of the many challenges that confronted the country's financial services industry, the Bank had a successful 2023. The Bank optimised its digital infrastructure to meet customers' demand for digital transactions. It grew the number of its digital customers to over 22 million, expanded its digital offerings, and eased channel accessibility. Transaction data from the Nigeria Interbank Settlement System (NIBSS) for 2023 indicated that FirstBank took the lead in the volume of interbank transactions processed by commercial banks

in the country. The Bank processed 933 million interbank transactions, representing 10% of the industry's interbank transactions on NIBSS's platform and 20% of the interbank transactions processed on NIBSS's network by the country's commercial banks. Similarly, the Bank processed 20% of the transactions on the Interswitch Front End Processor platform. In the same year, FirstBank disbursed loans worth ₦157bn in 5.3 million transactions through its digital platforms.

#### Online Banking (FirstMobile/FirstOnline)



\*894

48

In line with the Bank's promise to continuously deliver smart, user-friendly, secure, and technology-driven banking solutions to its customers, the bank upgraded its award-winning mobile banking application (Firstmobile app). The upgrade is designed to further enhance the customers' digital banking experience. New features delivered with the upgrade include scheduled payments, card requests, biometric authentication, foreign exchange sales, etc. The Bank also fortified the app with a robust fraud monitoring solution to provide a stronger cyber defence for the security of customer transactions on the platform. The FirstOnline platform is also undergoing continuous revamp to strategically reposition and sustain it as a competitive platform among peers, catering to individuals, SMEs, and corporate entities.

These efforts spurred a 15% year-on-year growth in customer adoption on the platforms in 2023. Also, our customers completed about 650 million transactions worth N42tn on the platforms, implying year-on-year growth of 52% in transaction volume and 32% in transaction value. These strong growths are testaments of quality customer experience and trust in the platforms.

#### USSD (\*894#) Quick Banking

FirstBank's \*894# Banking channel remains the most popular and widely used digital banking channel by lots of customers. The channel continued its growth trajectory with the number of users on the channel reaching 15.6 million, and remains the leading USSD channel in the industry.

Throughout 2023, customers performed a monthly average of 355 million transactions worth about ₦384bn. The Bank acquired about 400 thousand new accounts and disbursed about 4.3 million Consumer loans worth ₦63bn through the channel.

FINAL STAT

### Digital Banking Solutions

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Agent

#### **Consolidating ATM Services**

FirstBank's ATMs remain a go-to hub for both FirstBank and non-FirstBank customers to solve their cash and other value-added needs. The Bank has continued to set the pace as the Bank with the largest ATM fleet, closing the year with over 3,000 configured terminals. Despite the increased adoption of the Agent Channel cash-out service by the banking public, FirstBank's ATMs dispensed about <del>N</del>900bn in about 70 million transactions in 2023. FirstBank continues to improve its ATM services to ensure customer satisfaction.

#### Easing Payment Acceptance Channels through Innovation

The Bank further optimised the capabilities of its Biller Aggregation platform and onboards quality billers to make payment easy for customers across its integrated channels. The Bank closed the year 2023 with 1,110 billers onboard. Similarly, about 133 million transactions worth \$153bn passed through the platform in the same year, a 20% year-on-year growth in transaction volume.

The Bank has in the works, several innovative payment acceptance solutions that will soon be deployed to provide multiple payment options to customers (individuals and micro, small and medium-sized enterprises) to make and receive payments and grow their businesses. This includes a robust AI-driven API framework that will enable third-party businesses to integrate the Bank's financial services on their platforms to drive embedded finance.

#### Driving Financial Inclusion through the Firstmonie Agent

Throughout 2023, FirstBank continued to aggressively drive its financial inclusion agenda by leveraging its Firstmonie Agent Banking Scheme. Firstmonie is a household name in Nigeria with footprints in 99.7% of the Local Government Areas in the country. It was designed to provide individuals and communities access to affordable formal financial services in locations where Bank branches could not serve profitably.

Despite the competitive pressure, the Bank remained resilient and has continued to grow key statistics. In the year 2023, the number of the Bank's Firstmonie Agents increased to over over 243,000\* (from 196 thousand in 2022), a 20% year-on-year growth. The Bank processed about 300 million transactions worth over N8tn on the network in 2023. These are transactions largely from customers who are otherwise unserved or underserved. Firstmonie Agents network has brought easy banking to communities where access to banking facilities was hitherto difficult. Services at Firstmonie Agent locations include cash deposits, withdrawals, bill payments, mobile recharge, fund transfers, account opening, etc. The Bank has begun the plan to transition the scheme to full-fledged distribution channels to further enrich the service options and create more revenue streams for the participants.

Since its inception, the Firstmonie scheme has contributed to the nation's economy through direct and indirect employment, financial literacy, and outright financial empowerment of the agents through revenue from commissions and incentives. In 2023, FirstBank paid about <del>N</del>14bn to its agents and disbursed about <del>N</del>76bn through the Agent Credit facility to support their liquidity.

For more details on the Agent Banking programmes and Firstmonie Agent locations, please click the link <u>https://www.firstbanknigeria.com/personal/ways-to-bank/ firstmonie/agent-banking/</u>

\* As at 31 March 2024

SOVERNANCE

#### **Digital Banking Solutions**

#### **Upscaling Digital Lending**

The Bank continues to leverage digital capabilities to advance its financial intermediation mandate of extending credit to the deficit unit of the society. This has enabled the Bank to expand its lending net to support thousands of its customers when it matters the most. Through its array of digital lending products, all retail customers irrespective of their segments can request loans from the comfort of their homes or offices.

With the Bank's FirstAdvance digital lending product, salaried employees with steady and verifiable income can instantly access Salary Advance to meet their immediate needs. FirstCredit, in contrast, is a digital lending product targeted at the mass and affluent segment who are not necessarily in paid employment. Agent Credit is another digital lending product that supports banking agents by providing bridge finance as working capital to support their businesses. All these loans are accessible on the Bank's digital channels, including Firstmobile, USSD, and the Agent app.

Over 1 million unique customers have so far enjoyed the Bank's digital lending products and these customers are widespread across the nooks and crannies of the country. In the year 2023, the Bank disbursed 5.3 million digital loans worth <del>N</del>157bn. The Bank's immediate aspiration is to continue to penetrate the digital lending market, create a digital lending marketplace leveraging strategic partnerships and position the Bank as a paramount, quality digital lender to the banking public.

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GOVERNANCE

### **Community Support**

#### Supporting Traders and Schools to meet their funding needs

Small and medium-scale enterprises (SMEs) play a critical role in any economy and are engines of growth and development in a developing economy like Nigeria. In recognition of this, FirstBank continued its effort to help businesses thrive through the provision of strong support for Traders and Schools throughout 2023.

The Bank has a dedicated lending program for schools code-named 'FirstEdu'. The product program was designed as a lending vehicle to help schools meet short-term and long-term objectives through working capital finance and tenured loans suited for the specific needs of each school. Under its FirstEdu Loans program, the Bank disbursed fresh loans of N13.4bn to schools in Nigeria in about 1 thousand transactions in the year 2023. The loans were to assist schools in upgrading their infrastructure and teaching techniques through asset acquisition and classroom expansion, paying staff salaries and other administrative needs.

Similarly, the Bank extended fresh credit facilities worth N80bn in over 12 thousand transactions to traders across the country. These are short-term collateral-free facilities to help them finance the purchase of stock and general working capital needs. The Bank also orchestrated an awareness and financial literacy campaign in some selected markets across the country, such as Kofar Wambai Market, Abubakar Rimi Market, Dawanau Market (Kano State), Ojuwoye Market (Lagos State), and Sabo Market (Ibadan, Oyo State). The focus of the campaign is to connect to traders and enlighten them on funding opportunities available within the bank to support their businesses. As of the end of the year 2023, the Bank had enlisted over 1,000 markets across the country for funding support in line with its First Trader Solution Ioan program.

Presentation of First Trader solution Parasol, Tables and chairs to a customer in Ojuwoye Market, Mushin Lagos.



Presentation of First Trader solution Parasol and other gift items to a customer in Sabo Market, Ibadan, Oyo State.

#### FirstBank Sustains its Support for Women and Women-led Businesses

Continuing its commitment to bolstering support for women and women-led businesses, the Bank, in 2023, sustained its partnership with the ELOY foundation to provide compelling entrepreneurial training and mentoring to female-owned businesses. This second edition, tagged 'ELOY Foundation Sustainable Empowerment', was held in five states - Lagos, Delta, Anambra, Osun and Kano States from 1st to 15th July 2023. The empowerment program trained 1,052 Women led Micro, Small & Medium Enterprises (WMSMEs) on critical business skills to grow and sustain their businesses. 50 WMSEs were selected to undergo a three-month mentorship programme under the tutelage of industry experts and leaders from diverse professions with experience in Business Management. These mentors were carefully selected and matched based on the participants' goals and aspirations and provided the participants with guidance, shared experiences, and insights to help them navigate their respective business fields across Nigeria. The 10 best WMSEs that internalised the training with proven impact won seed grants of N250,000 each.

The Bank also continued to drive its gender-focused offering "FirstGem", a female-centric financial product designed to empower and support women in all walks of life, especially in business. In addition to financial support, the product offers mentoring, support, and capacity-building opportunities.

#### **Community Support**



Women led Micro, Small & Medium Enterprises (WMSMEs) workshop session held in Kano and Osun States facilitated by ELOY Foundation SEP (Sustainability Empowerment Programme) in partnership with FirstBank.

#### Youth Development

First Bank Nigeria Limited's commitment to youth empowerment and development came to the fore once again at the University of Ibadan on 3rd November 2023 to commemorate the 75th anniversary of the premier university. The event, purposely sponsored by FirstBank to benefit the youths and prepare them for life's challenges, featured a career fair themed 'Global Careers: Navigating Opportunities Beyond Borders'. The then, Chief Executive Officer of FirstBank and Alumnus of the university, Dr Adesola Adeduntan, graced the occasion, delivering a keynote lecture to over 300 graduating students of the institution. Dr Adeduntan reiterated the importance of mentoring and urged the students and graduates to develop a positive mindset and seek out opportunities within their immediate environment.

The fair also created a platform for organisations affiliated with FirstBank to connect with top graduating and final-year students to offer professional guidance and introduce the students to the various opportunities and alternatives available in the job market. Eligible students received training on essential tools for securing employment and succeeding in the workplace.



Prof Oluwayemisi Bamigbose, DVC, Research Innovation and Strategy, University of Ibadan (UI) (Left); Dr Adesola Adeduntan, former Chief Executive Officer, First Bank Nigeria Limited (Middle), and Ndidi Ofule, Lecturer at Department of Guidance and Counselling, UI during the University of Ibadan and First Bank Nigeria Career Fair 2023 held at UI, Ibadan, Oyo State.



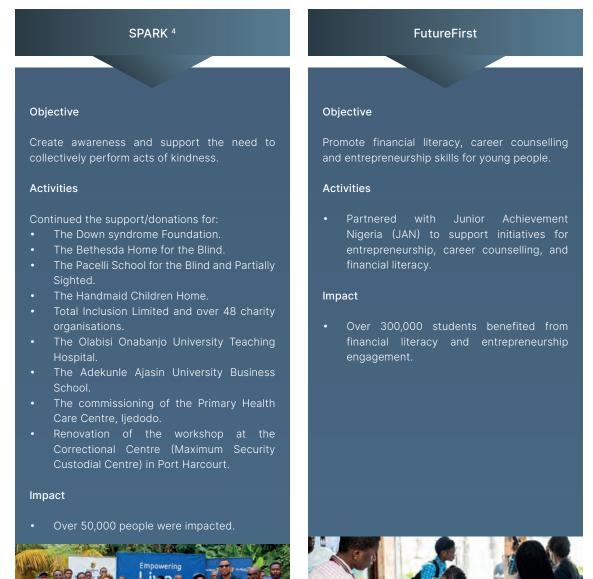
Head, Career and Performance Management FirstBank, Gbolahan Jaiyesimi (left); Head, First Academy, Tolulope Uwadia; Deputy Vice Chancellor, Research Innovation and Strategy Partnership, Prof Oluwayemisi Bamigbose; Convener, University of Ibadan and First Bank Nigeria Limited career fair 2023 in Ibadan.

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### **Community Development Scorecard**

Our community development scorecard includes the following:

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FINANCIAL STATEMEN

### **Reporting Standards, Principles and Framework**

🔊 GOVERNANCE

FirstBank is a signatory to several international and national reporting standards and principles that govern its Sustainability initiatives, programmes, activities and actions. Some of the reporting standards and principles include the Global Reporting Initiative (GRI) Standards, the Nigerian Sustainable Banking Principles (NSBP), the United Nations Global Compact (UNGC) Principles and the United Nations Sustainable Development Goals (SDGs).



#### Global Reporting Initiative Standards

The GRI Standards are the most widely used sustainability reporting standards globally. They are designed to promote sustainability reporting for organisations to contribute to social, economic and environmental growth, by encouraging them to measure, understand and communicate their economic, environmental, social, human rights and governance performance. **FBNHoldings** has developed its Sustainability reports using the GRI Standards since 2016.



#### United Nations Global Compact Principles

The UNGC is the world's largest corporate responsibility initiative with over 15,000 companies from more than 160 countries representing nearly every sector in the compact. It calls on companies and organisations to align their operations and strategies with key human rights, labour, environmental, and anti-corruption principles.

By joining the UNGC, an organisation states its willingness to align with the United Nations' values and support initiatives that advance the SDGs. FBNHoldings is a member of UNGC and ensures all subsidiaries across the Group align their strategies and practices to the principles of the UNGC. The Group remains actively enrolled in the UNGC and consistently issues its reports on progress through Communication on Progress Reports.

#### Nigerian Sustainable Banking Principles

The NSBP consists of nine principles established to promote positive development impacts on society while protecting the communities and environment where the financial institutions and their clients operate. Following the CBN's and the Bankers Committee's approval to adopt the NSBPs, FirstBank, in partnership with other financial institutions in the **NSBP** Implementation Network, has implemented these principles.



#### United Nations Sustainable Development Goals

The SDGs, remain the most ambitious. comprehensive and inclusive developmental agenda for countries. States, businesses, international development agencies and nongovernmental organisations. Integrating the SDGs into the operations and activities of businesses advances a realistic approach to businesses contribution to sustainable socioeconomic development. FBNHoldings has therefore integrated seven United Nations SDGs into its business operations and

activities. The material SDGs integrated by FBNHoldings are: SDGs 2 (Hunger), 3 (Good Health and Well-Being), 4 (Quality Education), 5(Gender Equality), 8 (Decent Work and Economic Growth), 13 (Climate Action), and 17 (Partnerships).

# Nigerian Sustainable Banking Principles Implementation Updates

CORPORATE RESPONSIBILITY & SUSTAINABILITY

The following progress was made by FirstBank in the implementation of the Nigerian Sustainability Banking principles (NSBP) in 2023:

NSBP	Goals	Status Update		
Principle 1 Business Activities – Environmental Social and Risk Management	To integrate environmental and social considerations into decision-making processes relating to our business activities to avoid, minimise or offset negative impacts.	<ul> <li>Screened a total of 2,239 transactions worth \\$4.2tn for ESG risks in 2023.</li> <li>The Environmental, Social and Governance Management System (ESGMS) of the FINTRAK software was enhanced for ease of approval across all approval stages.</li> <li>ESGMS Policy was reviewed and updated following our partnership with DFIs in the reporting year.</li> </ul>		
Principle 2 Business Operations - Environmental and Social Footprint	To avoid, minimise or offset the negative impacts of our business operations on the environment and local communities in which we operate and where possible, promote positive impacts.	<ul> <li>17 branches and 12 ATMs are currently being powered by solar energy.</li> <li>We made a commitment to plant 50,000 trees in the next three years and planted 1,000 in 2023.</li> <li>The Corporate Responsibility &amp; Sustainability (CR&amp;S) Week spanned eight countries (Nigeria, Ghana, Guinea, DRC, Gambia, Sierra Leone, Senegal, and the UK), providing support to more than 60 charitable organisations. This initiative impacted the lives of 60,000 underprivileged individuals.</li> <li>In partnership with the Lagos State One Community at A Time (OCAAT) initiative, we donated and commissioned the Primary Health Care Centre in ljedodo built by the Bank for the Ojo community.</li> </ul>		
Principle 3 Human Rights	To respect human rights in our business operations and activities.	<ul> <li>We developed a Gender Based Violence and Harassment (GBVH) policy in line with international best practices such as the International Labour Organisation's (ILO) policy and strategy on gender equality and mainstreaming.</li> <li>Through our Environmental, Social and Governance (ESG) screening for transactions, we assessed all transactions for human rights risks such as child labour and forced labour.</li> </ul>		
Principle 4 Women Economic Empowerment	To promote women's economic empowerment through a gender-inclusive workplace culture in our business operations and to provide products and services designed specifically for women through our business activities.	<ul> <li>We continued to operationalise the FirstGem product that has a single-digit interest rate with dedicated N5bn funds targeted at women.</li> <li>We disbursed a total of 1,091,490 loans valued at N36bn to women.</li> <li>A women-centric gender market strategy was developed by the Bank in 2023.</li> </ul>		
Principle 5 Financial Inclusion	To promote financial inclusion and provide financial services to individuals and communities that have limited or no access to formal financial sector.	<ul> <li>The Bank has over 243,000* banking agents across Nigeria and 55,253 of these agents are women.</li> <li>Deployed Financial Literacy programme through the Future First Initiative in over 30 secondary schools across Nigeria.</li> </ul>		

\* As at 31 March 2024

### Nigerian Sustainable Banking Principles Implementation updates

NSBP	Goals	Status Update
Principle 6 E&S Governance	To implement robust and transparent E&S governance practices in our respective institutions and assess the E&S governance practices of our clients.	<ul> <li>The Board Risk Management Committee oversees the sustainability governance at the Board level.</li> <li>The Bank has a Sustainability Committee comprising sustainability champions from different departments chaired by the Executive Director/ Chief Risk Officer, who oversees the management of sustainability.</li> <li>The Head Sustainability is responsible for the day-to-day operationalisation of sustainability in the Bank.</li> </ul>
Principle 7 Capacity Building	To develop the individual, institutional and sectoral capacity necessary to identify, assess and manage environmental and social risks, including the opportunities associated with our business activities and operations.	<ul> <li>Over 466 employees were trained on specialised sustainability training such as Climate change, financed emissions, operational emissions, climate finance and gender-based violence and harassment.</li> </ul>
Principle 8 Collaborative Partnerships	To collaborate across the sector and leverage international partnerships to accelerate our collective progress, ensuring our approach is consistent with international standards and Nigerian development needs.	<ul> <li>FirstBank is a member of the United Nations Global Compact (UNGC). Being a member of UNGC, we reported on how the Bank is implementing the 10 UNGC Principles in 2023.</li> <li>FirstBank co-chairs the Labour Committee of the United Nations Global Compact Local Network.</li> <li>FirstBank is a member, Steering Committee of United Nations Global Compact Local Network.</li> <li>FirstBank is a pioneer member of the Nigeria Chapter of the UN Women Unstereotype Alliance.</li> <li>FirstBank is a member of the Board of Junior Achievement Nigeria (JAN) and a lead member of the Marketing Committee. FirstBank partnered with JAN in 2023 on the National Company of the Year Competition. It is an annual competition that produces sustainable entrepreneurs from secondary schools with businesses that have both financial and societal value.</li> <li>The Bank is a member of the Sustainability Professionals Institute of Nigeria (SPIN). In 2023, the Bank collaborated with SPIN to organise a climate finance webinar to drive thought leadership on climate finance and the impact of climate change on the financial system.</li> </ul>
Principle 9 Reporting	To regularly review and report our progress in meeting these principles at the individual institution and sector levels.	<ul> <li>The Bank submits a bi-annual report on the Bank's sustainable banking practices to the CBN.</li> <li>The Bank prepares an annual sustainability report in compliance with the Global Reporting Initiative (GRI) Standards. The annual sustainability report is published on the Bank's website.</li> <li>The Bank reports its sustainability performance annually to UNGC through the annual Communication on Progress (COP) as it relates to the implementation of the 10 UNGC Principles.</li> </ul>

🔊 GOVERNANCE

### **Sustainability Report**

#### Environmental, Social and Governance\Sustainability Overview

At FirstBank, sustainability is about creating long-term value for our stakeholders. This includes managing our Environmental, Social and Governance (ESG) risks for the purpose of minimising the likely adverse effects of our operations in in the workplace, marketplace, community, and the environment. It is about our institutional capability to transform ESG risks into opportunities within the scope of our operations and activities, including credit and investment decision-making. It is also about maximising our social relationships with the communities in which we operate.

Our sustainability approach is based on citizenship, stakeholder management, and impact management. These form the foundation for creating sustainable value across the Group.

#### Our Engagement with Stakeholders

Stakeholder engagement is of paramount importance in implementing the Group's sustainability initiatives. It enhances our capability to foster healthy, inclusive, and mutually beneficial relationships with our stakeholders. This provides an opportunity to gain deeper insights into stakeholders' needs, interests, priorities, and concerns, which strengthens our decision-making processes and ultimately improves the outcomes of our interactions with stakeholders.

In 2023, our approach to stakeholder engagement comprised stakeholder workshops, one-on-one meetings, and focus group sessions conducted virtually or in person, depending on the stakeholder group. The stakeholder engagement process in 2023 adhered to the AA1000 Stakeholder Engagement Standard, which was consistent with the standard followed in 2022.

#### Stakeholder Mapping

FBNHoldings continued to emphasise the importance of effective communication and sustaining good corporate governance to strengthen stakeholder relationships. In 2023, the number of stakeholder groups increased from five to six due to the recognition of our suppliers as integral components of the value chain. Consequently, our stakeholders in 2023 included employees, customers, investors, regulators, communities and suppliers. Recognising the vital role that these interactions play in conducting business ethically and achieving strategic success, we sustained our engagement with key stakeholders by effectively communicating our corporate governance, performance highlights, business outlook, and strategic directions through a variety of channels.

It is about our institutional capability to transform ESG risks into opportunities within the scope of our operations and activities, including credit and investment decision-making.

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#### STAKEHOLDER GROUP

#### Employees

Our employees personify our corporate culture and are devoted to delivering top-notch service to our stakeholders. As a Group, we are dedicated to cultivating a positive workplace where our staff can thrive and achieve their career aspirations. The effectiveness of our Group's strategy is dependent on a competent and driven workforce

#### Customers

At the heart of our operations are our valued customers, whose goals and interests inspire our product and service offerings.

Across the Group, we concentrated on understanding these needs, propelling us to deliver cutting-edge financial solutions tailored to achieve their financial success. This unrelenting focus on customer-centricity is the cornerstone of the Group's strategy and purpose, guiding us towards mutual achievement and growth.

58

#### REASONS FOR ENGAGEMENT

• Enhance Performance: Increased productivity produces higher quality work and encourages constructive contribution to the Group.

GOVERNANCE

- **Boost Morale:** High levels of engagement lead to improved morale and job satisfaction among employees, fostering a positive work environment.
- **Reduce Attrition:** Staff retention reduces turnover rates and the associated costs of hiring and training new personnel.
- Encourage Creativity and Innovation: Contribution of ideas encourages creative and innovative solutions to business challenges.
- Improve Communication: Regular interactive initiatives improve communication between Management and staff, enhancing a sense of belonging among employees.
- Strengthen Company Culture: Developing and maintaining a strong, positive company culture, in turn, attracts and retains top talent.
- Enhance Customer Satisfaction: The delivery of exceptional service increases customer satisfaction and loyalty.
- Increase Adaptability: Encourages greater dedication to the Group's goals and improves the ability to adapt to changes and challenges.
- **Promote Better Health and Well-being:** Encourages better job satisfaction, which improves mental and physical health.
- Drive Business Success: Encourages contribution to higher profitability, growth and competitiveness.
- **Build Loyalty:** Fosters loyalty and encourages repeat business and long-term relationships.
- Enhance Satisfaction: Regular interaction helps improve customer satisfaction by addressing needs and resolving issues promptly.
- **Gather Insights:** Engagement provides valuable feedback and insights into customer preferences, needs, and behaviours.
- Drive Revenue Growth: Loyal and satisfied customers are more likely to undertake repeat business activities and make recommendations to other prospective customers.
- Improve Product/Service Development: Customer feedback can inform product or service enhancements and innovations.
- Strengthen Brand Reputation: Positive customer engagement experiences contribute to a strong brand image and positive references.
- **Reduce Churn:** Keeping customers engaged reduces the likelihood of them turning to competitors.
- Enable Personalisation: Engagement helps in collecting data that can be used for personalised marketing and services, improving response rates and effectiveness.
- Increase Customer Lifetime Value: Engaged customers tend to spend more over time, increasing their lifetime value to the business.
- **Support Community Building:** Engaging customers can help in building a community of advocates and ambassadors for the brand.

#### TYPE OF ENGAGEMENT

- Focus groups
- Knowledge-sharing sessions
- Roadshows Engagement
- surveys E-mail interactions
- Intranet communication
- Magazines and flyer deployment
- Training programmes

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- Interactions through branch service points, contact centres and complaint lines (FirstContact and dedicated e-mail addresses)
- Customer
   engagement fora
- Social media platforms (Facebook, Instagram, LinkedIn, Twitter, YouTube)
- Surveys and marketing
- Advertising
   activities through
   conventional media

🥋 governance / 🏦 RISK REVIEW

#### Sustainability Report

STAKEHOLDER GROUP	REASONS FOR ENGAGEMENT	TYPE OF ENGAGEMENT			
Investors Our relationship with investors is built on ongoing engagements, fostering an environment to support informed investment decision-making.	<ul> <li>Build Trust: Regular engagement with investors establishes trust and credibility, essential for maintaining positive investor relations.</li> <li>Ensure Transparency: Open communication provides transparency about the Company's performance, strategy, and risks, which is vital for investor confidence.</li> <li>Facilitate Feedback: Engaging with investors offers valuable feedback on corporate strategies and performance from the market's perspective.</li> <li>Support Fair Valuation: Effective communication can help ensure that the Company is fairly valued by providing investors with the information needed to make informed decisions.</li> <li>Attract and Retain Investors: Consistent and meaningful engagement can attract new investors and retain existing ones by demonstrating a commitment to their interests.</li> <li>Mitigate Risks: By keeping investors informed, companies can mitigate the risk of negative reactions to unexpected news or market changes.</li> <li>Enhance Reputation: Positive investor relations contribute to a strong corporate reputation in the financial community and beyond.</li> <li>Promote Market Stability: Regular updates and clear communication can contribute to market stability by reducing speculation and uncertainty.</li> <li>Support Capital Raising: Engaged investors are more likely to support future capital raising efforts either through equity/debt or alternative offerings.</li> <li>Deepen Pool of Capital: Engaging investors builds a supportive group of shareholders/investors and deepens the pool of capital.</li> </ul>	<ul> <li>One-on-one or group meetings</li> <li>Roadshow</li> <li>Regular investor and analyst communications and prompt responses to questions</li> <li>Conferences and presentations</li> <li>Press releases</li> <li>Annual General Meetings</li> <li>Investor Relations Management</li> </ul>			
Regulators We actively promote positive interactions and maintain open lines of communication with regulatory bodies. This ensures proactive compliance while fostering teamwork and efficiently navigating the regulatory environment.	<ul> <li>Ensure Compliance: Engagement with regulators helps ensure that the Group remains in compliance with all relevant laws and regulations, reducing the risk of penalties.</li> <li>Facilitate Understanding: Regular communication aids in understanding regulatory expectations and changes, allowing for proactive adjustments to business practices.</li> <li>Build Relationships: Establishing positive relationships with regulators results in a better understanding and application of regulations.</li> <li>Enhance Reputation: Demonstrating a commitment to compliance and ethical practices through regulatory engagement can enhance reputation.</li> <li>Prevent Conflicts: Open lines of communication can help in identifying and resolving potential regulatory issues before they escalate into conflicts.</li> <li>Policy Development: Engaging with regulators can provide opportunities for industry policy/ regulatory development.</li> <li>Gain Insights: Interaction with regulatory bodies can offer insights into regulatory trends and enforcement priorities, aiding strategic planning.</li> <li>Mitigate Risks: Understanding regulatory landscapes and expectations through engagement helps in identifying and mitigating compliance risks.</li> <li>Enhance Credibility: Demonstrating a proactive approach to regulation and compliance can enhance credibility with stakeholders, including customers, investors, and partners.</li> </ul>	<ul> <li>Meetings</li> <li>Statutory reporting</li> </ul>			

🔊 governance / 🏦 RISK REVIEW

### Sustainability Report

STAKEHOLDER GROUP	REASONS FOR ENGAGEMENT	TYPE OF ENGAGEMENT			
Communities We strive to make a meaningful impact on the communities we serve by actively working towards a sustainable and inclusive future, implementing corporate social responsibility initiatives, and engaging with the community to drive positive transformation and progress.	<ul> <li>Build Goodwill: Engaging with communities fosters goodwill and strengthens the Group's reputation.</li> <li>Enhance Brand Image: Positive community relations contribute to a favourable brand image, attracting customers and potential employees who value corporate social responsibility.</li> <li>Address Social Issues: Engagement allows companies to contribute to solving local social issues, aligning corporate social responsibility efforts with community needs.</li> <li>Gather Local Insights: Interaction with community members provides valuable insights into local concerns, preferences, and cultural nuances.</li> <li>Promote Sustainability: Community engagement supports sustainable business practices by addressing environmental and social concerns in the areas where the Company operates.</li> <li>Mitigate Risks: Understanding and addressing community concerns can reduce the risk of conflicts, protests, or opposition to company projects.</li> <li>Drive Innovation: Collaborating with communities can inspire new ideas and innovations that benefit both the Company and the community.</li> <li>Support Local Development: By contributing to local development projects, companies can improve living standards and create a positive impact on community well-being.</li> </ul>	<ul> <li>Citizenship and stakeholder engagement</li> <li>Ongoing support for projects and interaction with various NGOs and government organisations</li> <li>Steering Committee: via the Nigerian Sustainable Banking Principles champion.</li> </ul>			
Suppliers Our engagement with suppliers is pivotal to our business as it aims to enhance operational efficiency, sustainability and innovation.	<ul> <li>Ensures Quality and Reliability: Engaging with suppliers helps to maintain high-quality standards and reliable delivery of goods and services.</li> <li>Promotes Sustainability: Collaborating with suppliers encourages the implementation of sustainable practices throughout the supply chain.</li> <li>Drives Innovation: Supplier engagement can lead to innovation in products, services and processes by harnessing our suppliers' unique insights and skills to drive competitive advantage.</li> <li>Improves Risk Management: Regular communication to understand and monitor suppliers' operations aids in identifying and mitigating risks early, including supply chain disruptions.</li> <li>Enhances Operational Efficiency: Working closely with suppliers can streamline operations, reduce time and costs to improve supply chain efficiency and increase responsiveness to market changes.</li> <li>Strengthens Relationships: Building strong relationships with suppliers leads to mutual trust and reliability, facilitating smoother negotiations and agreements, essential for long-term partnerships.</li> <li>Regulatory Compliance: Ensures suppliers adhere to relevant laws and regulations and industry standards to prevent legal issues, minimise operational risks and ensure product compliance.</li> <li>Encourages Competitive Pricing &amp; Cost Management: Maintaining open communication with suppliers can lead to cost savings through negotiated discounts, improved terms and waste reduction.</li> <li>Facilitates Market Intelligence: Suppliers can provide valuable market insights, trends and shifts, aiding strategic decision-making.</li> <li>Boosts Brand Reputation: Ethical and responsible engagement practices enhance corporate reputation and align with corporate social responsibility goals.</li> </ul>	<ul> <li>Virtual and in-person meetings</li> <li>Surveys</li> <li>Webinars</li> <li>Training</li> </ul>			

#### Our Commitment to Sustainability/ESG

FirstBank drives sustainability through the following four pillars:

Sustainable Finance and Investment: Sustainable finance and investment are fundamental to FirstBank. As a financial institution, we have integrated ESG risks into our products and offerings from ideation to development. We have also ensured that ESG risks are integrated into our credit and investment decision-making process to enhance the de-risking of the process as it relates to ESG risks and opportunities. By focusing on sustainable finance and investment, the Group demonstrates its commitment to responsible lending and investments. This approach has allowed us to capitalise on ESG market opportunities and promote sustainable socioeconomic growth.

**Environmental Sustainability:** We are dedicated to promoting environmental sustainability through our efforts to decarbonise our operations and activities, which includes minimising our operational and financed emissions. We also collaborate with environmental partners to achieve carbon dioxide removal (CDR) by implementing reforestation and afforestation mechanisms, such as tree planting. Additionally, we promote thought leadership in climate finance to increase knowledge of climate adaptation and mitigation finance initiatives for reducing carbon emissions and mitigating the adverse impact of climate change.

**People Empowerment:** Our people are fundamental to our operations and activities. Upholding the principle of people empowerment is central to our mission of establishing a sustainable work environment where equal opportunities, diversity, and inclusion are fundamental values. This has enabled the Group to create a workplace that fosters sustainable innovation and growth.

**Community Support:** At FirstBank, we consider the business a core component of the community. We believe that the community plays a vital role in the success of our business. Hence, we consider the impact of our operations and activities on the community being an important stakeholder of the business. Through this pillar, we have continued to empower our communities and ensure that from our operations and activities, we create an impact that resonates with our communities positively.

#### FirstBank's Sustainability Approach

FirstBank's commitment to sustainability is evident in its continued sustainability implementation through its Education, Health, and Welfare, Diversity and Financial Inclusion, Responsible Lending, Sustainable Procurement and Climate Performance Pillars. The Bank has also developed policies governing its implementation of sustainability. Some of these policies include sustainability policy, environmental, social and governance management system (ESGMS) policy, diversity policy, and gender-based violence and harassment (GBVH) policy.

Sustainability at FirstBank is governed by the Board, with the Board Risk Management Committee providing the required oversight for sustainability governance. Quarterly sustainability performance reports are sent to this committee by the Bank's Sustainability Unit responsible for the day-today implementation of sustainability. In 2023, FirstBank implemented the initiatives below, which are aligned with the aforementioned pillars.

### Positively Impacting Communities through Education, Health & Welfare Initiatives

Strengthening employee and community engagement is essential to our sustainability practices, and we continually foster inclusive work environments and better communities. The following activities and initiatives were implemented to enhance social and community relationships in 2023.

#### Making Kindness a Way of Life

#### SPARK and CR&S Week

SPARK (Start Performing Acts of Random Kindness) initiative continues to provide FirstBank with an immense opportunity to extend kindness to various communities. The Bank held its signature 2023 Corporate Responsibility and Sustainability (CR&S) Week from 23 to 28 October 2023, making it the seventh CR&S Week since the first edition in 2017. The CR&S Week epitomises the Bank's Kindness philosophy and culture as articulated in the SPARK initiative and employee volunteering programme. SPARK has remained the vehicle for driving the Bank's annual CR&S Week. The activities of the CR&S Week impacted about 60,000 lives across FirstBank's footprints as SPARK was amplified in 60 orphanage homes, 20 schools, and hospitals in Nigeria, Ghana, Senegal, The Gambia, DRC, Sierre Leone and the United Kingdom.

Another leg of the SPARK initiative – SPARK Amplification – was also implemented during the year under review. The employees under the First Bank Nigeria Leadership Acceleration Programme (LAP) took SPARK Amplification to Port Harcourt. They renovated the workshop at the correctional centre (maximum security custodial centre), amongst

other acts of kindness. Another SPARK Amplification project that aligns with the Bank's infrastructural development programme for communities was the commissioning of the primary health centre built by FirstBank for the ljedodo community of Lagos State in partnership with the Lagos State government.

#### Future First - Promoting Financial Literacy and Entrepreneurship for Young People

The FutureFirst initiative promotes financial literacy, career counselling and entrepreneurship amongst young people. The primary objective of the FutureFirst initiative is to enhance the capacity of secondary school students by equipping them with the requisite financial and entrepreneurial knowledge to make informed decisions on financial choices and business activities.

FirstBank partnered with the Junior Achievement Nigeria (JAN), a non-profit organisation, to implement the FutureFirst programme in 2023. Through the National Company of the Year (NCOY) programme, JAN ensures that senior secondary school students gain practical business experience under the three pillars of Financial Literacy, Work Readiness and Entrepreneurship.

JAN's NCOY programme teaches senior secondary school students how to start and run their own business, develop a product or service and market their brand with the support of a volunteer. In 2023, the NCOY Competition was held in Lagos State, hosting 13 student companies from 13 secondary schools across Nigeria with the theme: 'Breaking Barriers'. Sustainable Future Advocates Company from Kosofe Senior College, Lagos emerged winner of the competition. The table below shows the student companies, schools, projects, and project sectors of the participants.

S/N	Name of Student Company and School	Innovation/ Project	Sector
1	Neuheit Company from Top Faith International School, Akwa Ibom State	Robot Dustbin	STEM
2	Mystic Global Investment from Rosa Mystical High School, Anambra State	Speed Bumps	STEM
3	She-achieve Company from Queen School, Enugu State	E-Learning Website	STEM
4	Emerald Crest Enterprises from Government Secondary School, Abuja	Waste Management System	Waste to Wealth (Upcycle)
5	Sustainable Future Advocates Company from Kosofe Senior College, Lagos State	Plantain peel briquettes for cooking, broom and shoes made from waste plastic bottle	Waste to Wealth (Recycle)
6	Royal Incorporated from Alaba Lawson Royal College, Ogun State	Eco-Jeans Bag	Climate Change
7	Great Minds Company from Geomi International School, Ondo State	CoachMe App	STEM
8	Xcellers Company from Bishop Philips Academy, Oyo State	Ink Refill Pen	STEM
9	Matrix Company from Rhemaville Christian Academy, Plateau State	Automatic School Bell	STEM
10	Gifted Mind Company from Community Comprehensive Secondary School, Rivers State	Hydro-Gen	STEM
11	Despring Achievers Company from Divine Spring School, Kaduna State	Electronic Alarm System	STEM
12	Young Talented Company from Kabayi Secondary School, Nasarawa State	Rechargeable Blender	STEM
13	K.C. Integrated Services from Kano Capital Girls Secondary School, Kano State	Disinfectant	Chemical

#### 2023 National Company of the Year Program Finalists

#### Powering Employee Giving and Volunteering

FirstBank continues to strengthen its Employee Giving and Volunteering programme for efficiency and effectiveness. The programme is designed to enhance employee engagement and encourage employees to participate in causes they are interested in. The participation could be in giving material resources, including cash or in kind, and volunteering time and skill to support philanthropic activities. Some of the initiatives our employees volunteered for in 2023 include Global Money Week and Financial Literacy Day, World Savings Day, CR&S Week and the SPARK Amplification initiative. The total number of volunteering hours in 2023 was over 25,000 hours.

#### **Enhancing Diversity and Financial Inclusion**

**Empowering Women through Partnership and Business Support** FirstBank has been at the forefront of driving women empowerment in the workplace and society through its products. This practice aligns with the Diversity and Inclusion pillar of the Bank's Sustainability Strategy. To strengthen its women empowerment agenda, the Bank is implementing the United Nations (UN) Women Empowerment Principles (WEPs) across the seven WEPs. Insights into the Bank's socioeconomic empowerment of women through the Bank's implementation of WEPs and its impact inspired UN Women and Women in Successful Careers (WISCAR) to lead over 30 African Private Sector Representatives from 8 African countries (Cameroon, Central African Republic, Côte d'Ivoire, Democratic Republic of Congo, Ghana, Mali, Nigeria, Senegal, and Sierra Leone) for a stakeholder session at FirstBank in 2023.

In addition, the UN Women, in partnership with FirstBank, hosted a Youth Showcase around the International Women's Day themed 'DigitALL: Innovation and technology for gender equality' held in March 2023. The objectives of the programme included:

- To give young women and men the platform to showcase their initiatives and thereby increase their visibility;
- To award certificates of recognition to incentivise young women and men to do more for Gender Equality & Women Empowerment (GEWE) and promote their work and brands;
- To create a space and audience for exchange learning amongst the young people and their network and other relevant stakeholders invited (this included individuals working in the private and tech sector, government representatives, and heads of UN agencies); and
- To strengthen UN Women and FirstBank partnership with young women and men and explore collaboration and funding opportunities for advancing digital technology and innovative initiatives of GEWE.

FirstBank also ran a campaign tagged #SheInspiresByFirstBank as well as #March4Women designed to promote and showcase the achievements of women in different walks of life during the 2023 Women Month commemoration.

As part of its business support to women-led businesses, the Bank partnered with the ELOY Foundation to provide effective entrepreneurial training, mentoring and financial support to women-led and owned MSMEs in 2023. The empowerment programme ended with seed grants of N0.10mn awarded to 10 Women MSMEs.

Finally, the Bank continued to support women-led initiatives in 2023 through 'FirstGem', a women-focused financial product designed to empower and support women and women-led businesses. FirstGem offers mentoring, capacity-building opportunities, and financial support. The FirstGem product, which offers access to low-cost loans at single-digit interest rates, is a sustainable finance offering for women and women-led businesses in the following sectors:

- Food/Beverage Processing and Packaging;
- Confectionaries, Catering and Restaurants;
- Transportation–Logistics (Dispatch/Delivery Services);
- Beauty/Cosmetic Products; and
- Agric/Agro Allied (Retail/Food Value Chain).

#### **Driving Environmental Sustainability**

In 2023, FirstBank made significant progress on its environmental sustainability journey through the following initiatives and activities.

GOVERNANCE

### Mainstreaming Climate Initiatives at FirstBank

The Bank initiated the process of mainstreaming climate risks and opportunities into its business operations and activities in line with the climate initiative pillar. Through this process that commenced in 2023, the Bank will achieve the following:

- Identify its GHG emission sources;
- Conduct a baseline of its operational and financed emissions;
- Articulate a climate change strategy and a climate finance framework that will enhance its capability to reduce its operational and financed emissions;
- Decarbonise the Bank's operations and activities across its value chain and attain net zero through the implementation of the strategy; and
- De-risk the Bank's portfolio from physical and transition climate risks.

#### Advancing Climate Finance Thought Leadership

FirstBank is committed to advancing climate finance as a fundamental essence of its climate mainstreaming journey. This commitment led to the Bank's partnership with the Sustainability Professionals Institute of Nigeria (SPIN) in 2023 to host a climate finance webinar on "Harnessing Climate Finance Opportunities in Nigeria". The webinar focused on the following:

- Nigeria's Macroeconomic Climate Action Response;
- Climate Finance as a Macroeconomic and Microeconomic Imperative for Climate Action;
- Global climate finance instruments are readily available and accessible to advance climate-smart agriculture in Nigeria;
- Global climate finance instruments are readily available and accessible to address climate-related gender inequality in Nigeria; and
- Types of Climate finance instruments or products specific to women and women-led SMEs that are available and accessible through the Nigeria financial sector.

### Promoting Reforestation and Afforestation Through Tree Planting

FirstBank commenced its tree planting campaign to plant over 50,000 trees in the next three years in partnership with the Nigerian Conservation Foundation (NCF) in 2023. This will advance reforestation and afforestation as a carbon dioxide removal (CDR) mechanism. The planting of 50,000 trees is equivalent to a CO2 removal of 1,200 tonnes from the atmosphere. The Chief **Executive Officer, FirstBank** kickstarted the campaign with the planting of 1000 trees at the Lekki Conservation Centre, Lagos. Trees were also planted at Model Secondary School, Maitama, Abuja and Federal Government Girls College, Calabar. This will enhance biodiversity and carbon sink in alignment with the Paris Agreement and Nigeria's Green Recovery Plan.

FBNHoldings fosters an environment that promotes equal opportunity, diversity, fairness, respect, and inclusion through its appropriate policies and procedures, which engender decision-making and effective governance.

# Governance









STATEM

### Introduction

As a leading financial holding company in Nigeria, we institutionalise the principles of corporate governance to ensure transparency, accountability, and ethical conduct across all our operations. This is paramount in fostering trust among our stakeholders, including shareholders, customers, employees, and regulatory authorities.

Our committed adherence to best practices in corporate governance is reflected in our robust framework, policies and procedures. These are designed to promote integrity, fairness and responsible decision-making at all levels of the organisation. With a strong emphasis on board independence and effectiveness, we continuously ensure that our Board of Directors provides strategic guidance and oversight aligned with the interests of all stakeholders.

As we continue to navigate the dynamic landscape of the financial services industry, we remain steadfast in our commitment to upholding the principles of corporate governance as a cornerstone of our business philosophy. Our objective is to establish enduring relationships with our stakeholders and deliver sustainable value in the long term by promoting a culture of accountability, transparency, and ethical behaviour.

Our governance framework is designed to comply with international best practices and regulatory standards set by relevant authorities in Nigeria. These include the Nigerian Code of Corporate Governance 2018, issued by the Financial Reporting Council (FRC); the Corporate Governance Guidelines for Financial Holding Companies in Nigeria 2023, issued by the Central Bank of Nigeria (CBN); the Corporate Governance Guidelines 2020 issued by the Securities and Exchange Commission (SEC), and the Corporate Governance Guidelines issued by National Insurance Commission (NAICOM). At the Group and across the operating entities, the Boards operate through various Committees. FBNHoldings' governance framework ensures a dynamic blend of Board autonomy and Group coordination at the operating company level.

#### Diversity

FBNHoldings fosters an environment that promotes equal opportunity, diversity, fairness, respect, and inclusion through its policies and procedures, which engender appropriate decision-making and effective governance. Diversity enables the Group to bring together individuals from various background, culture, and experience, thus balancing the perspectives, insights and empathy necessary for success. We firmly believe that recruiting employees with diverse backgrounds, experiences, expertise, and knowledge will drive innovation, improve the quality of our products and services, and ultimately enhance the overall performance and well-being of all stakeholders.

Diversity within FBNHoldings is reflected not only in the gender mix but also through the Group's various viewpoints, experiences, cultures, nationalities, religions, social and economic backgrounds and inclusive policies that prevent any form of discrimination.

**Our objective** is to establish enduring relationships with our stakeholders and deliver sustainable value in the long term by promoting a culture of accountability, transparency, and ethical behaviour.

"

GOVERNANCE

Introduction

#### Shareholder and Regulatory Engagement

Our stakeholders, which include customers, shareholders, employees, regulators, partners and the community, are crucial to the success of our business. They provide the patronage, capital, skills, guidance, support and regulatory framework that shape our operations. While their interests and concerns are often diverse and may conflict, our ability to build sustainable relationships as well as effective communication is the bedrock of our success.

The Board and Management are committed to fostering effective stakeholder engagement. They regularly communicate through shareholder groups and other platforms, creating valuable opportunities to listen to external perspectives and understand stakeholders' concerns. As a Group, we are dedicated to engaging with regulators to cultivate an environment of trust and goodwill, ensuring the highest level of compliance with relevant regulations across the organisation.

#### **Appointment Philosophy**

The appointment philosophy of FBNHoldings is guided by regulatory guidelines, laws and global best practices. The Company appoints Directors based on their skills, competencies and experience. The Board Remuneration Nomination and Governance Committee identifies and recommends suitable candidates to the Board. In accordance with legal and regulatory requirements, the Board then deliberates and decides on the appointment of the most qualified candidates, subject to the approval of the applicable regulatory authorities and the shareholders at the Annual General Meeting (AGM).



#### **Board Changes**

On 9 July 2023, the Board of FBNHoldings appointed Olufemi Otedola, CON, as a Non-Executive Director of the Company. His appointment was approved by the Central Bank of Nigeria and, subsequently, the shareholders at the Annual General Meeting of 15 August 2023.

#### SHAREHOLDE

## Leadership - Board of Directors



#### FBNHoldings Board of Directors:

TOP ROW, FROM LEFT TO RIGHT

Olufemi Otedola, con Group Chairman Appointed to the Board July 2023 Appointed Chairman January 2024

Alhaji Ahmad Abdullahi Group Chairman Resigned from the Board January 2024

Nnamdi Okonkwo Group Managing Director ▲

Olusegun Alebiosu Non-Executive Director Appointed 19 June 2024

Dr Adesola Adeduntan Non-Executive Director

Dr Alimi Abdul-Razaq Independent Non-Executive Director

Dr (Sir) Peter Aliogo Independent Non-Executive Director

Kofo Dosekun Independent Non-Executive Director • Dr Abiodun Fatade Non-Executive Director

Khalifa Imam Independent Non-Executive Director Resigned on 31 March 2024

Ahmed Modibbo Independent Non-Executive Director

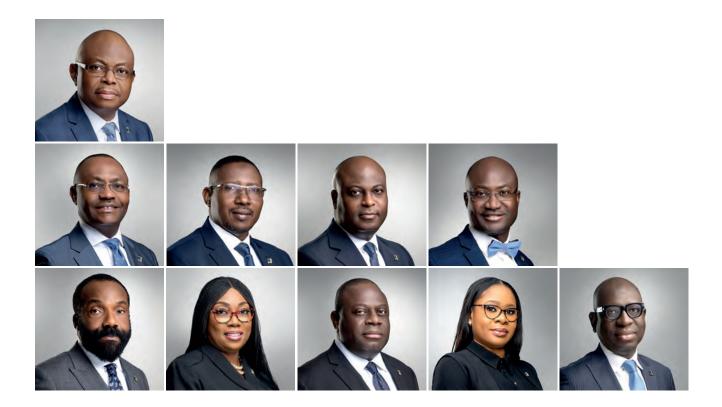
Julius Omodayo-Owotuga Non-Executive Director

**Oyewale Ariyibi** Executive Director, Finance, Investment Management and Oversight

- ▲ Board Finance and Investment Committee
- Board Audit and Risk Assessment Committee
- Board Remuneration Nomination and Governance Committee
- ➡ Statutory Audit Committee

## Leadership - FBNHoldings Management

🔊 GOVERNANCE



#### FBNHoldings Management Team:

TOP ROW, FROM LEFT TO RIGHT

Nnamdi Okonkwo Group Managing Director

#### **Oyewale Ariyibi**

Executive Director, Finance, Investment Management and Oversight

Idris Shittu \* Head, Risk Management and Compliance

**Tolulope Oluwole** Head, Investor Relations

#### Bode Oguntoke Head, Internal Audit

Oladipupo Dirisu \*\*

Head, Risk Management and Compliance

**Opeyemi Okojie** \*\*\* Head, Strategy and Corporate Development

Adewale Arogundade \*\*\*\* Company Secretary

Oyinade Kuku Head, Human Resources

**Tunde Lawanson** Head, Marketing and Corporate Communications

\* Retired January 2024

\*\* Employed February 2024

\*\*\* Resigned 6 September 2024

\*\*\*\* Appointed Substantive Company Secretary 1 October 2024

## Leadership - Our Direct Subsidiaries

**COMMERCIAL BANKING** 

#### FirstBank



Ebenezer Olufowose Appointed 9 May 2024



Tunde Hassan-Odukale Retired 9 May 2024



Olusegun Alebiosu Appointed 19 June 2024



Dr Adesola Adeduntan Retired 19 April 2024

Ini Ebong Deputy Managing Director Appointed 19 June 2024

Gbenga Shobo Deputy Managing Director Retired 27 February 2023

Abdullahi Ibrahim Executive Director, Public Sector Retired 12 April 2024

Oluwatosin Adewuyi Executive Director, Corporate Banking

Patrick Iyamabo cutive Director, Chief Financial Officer

Oluseyi Oyefeso Executive Director, Retail Banking South Directorate Appointed 19 January 2023

#### **MERCHANT BANKING**

FBNQuest



Mallam Bello Maccido Chairman



Afolabi Olorode Acting Managing Director nted 5 January 2024



Kayode Akinkugbe Managing Director Retired 8 December 2023

#### Directors Taiwo Okeowo Deputy Managing Director

Retired 8 December 2023 Nnamdi Okonkwo Non-Executive Director

Oluyele Delano, SAN Independent Non-Executive Director Retired 31 March 2023

Akinlolu Osinbajo, SAN Non-Executive Director

Oyinkansade Adewale Independent Non-Executive Director

Dr Irene Ubiawhe-Akpofure Non-Executive Director

Olubunmi Akinremi Non-Executive Director Appointed 26 January 2023

Nnamdi Okonkwo Non-Executive Director

Elijah Dodo Non-Executive Director Resigned 31 March 2024

#### **CAPITAL MARKETS**





**Tolulope Oluwole** Chairman Appointed 21 February 2024



Oyewale Ariyibi Chairman Resigned 21 February 2024



Ukandu Ukandu Acting Managing Director \*Appointed 21 February 2024



Tseyi Hammond Managing Director Resigned 21 February 2024

#### Directors

Adekunle Awojobi Non-Executive Director

Ike Onyia Non-Executive Director

> ljeoma Agboti-Obatovinbo Non-Executive Director Retired 21 February 2024

Alhaji Abdullahi Ali-Gombe, MNI Independent Non-Executive Director

Uche Nwokedi, SAN Aderemi Lasaki Non-Executive Director Isioma Ogodazi

Non-Executive Director

Resigned 31 March 2024

Non-Executive Director Resigned 31 March 2024

Tope Omage Independent Non-Executive Director

#### TRUSTEESHIP





Idris Shittu Chairman Appointed 22 February 2024



Oluseye Kosoko Chairman Resigned 24 March 2023



Adekunle Awojobi

Patrick Mgbenwelu Resigned 15 May 2023

Emmanuel Olayinka Independent Non-Executive Director Kemi Adewole

Independent Non-Executive Director Afolabi Olorode Non-Executive Director



#### **INSURANCE BROKERAGE**





**Olaitan Martins** Chairman Appointed 13 February 2024



Olusegun Alebiosu Chairman Resigned 2 February 2024



Olumide Ibidapo Managing Director

Oluseyi Oyefeso Non-Executive Director Appointed 19 January 2023

Akinwunmi Akinfemiwa Non-Executive Directo Akinwumi Fanimokun Non-Executive Director Appointed 9 March 2023

\*Appointment awaiting regulatory approval of the Securities & Exchange

#### Leadership

Olifemi Otedola, CON, was appointed Group Chairman of the Board of Directors of FBN Holdings Plc on 31 January 2024. He is a visionary entrepreneur with a track record of pioneering businesses, and growing and transforming corporations.

His first foray into the downstream sector of the oil and gas industry began with Zenon Petroleum and Gas Limited, disrupting and redefining standards in the industry. He thereafter initiated the purchase of majority shareholding in the then African Petroleum Plc in May 2007 and became the Chairman of the Board on 25 May 2007.

His vision transformed African Petroleum Plc into Forte Oil Plc (FO Plc). The Company grew in leaps and bounds to become a model of the possibilities inherent in Nigeria, winning numerous accolades in recognition of the successful business turnaround, diversified portfolio, prompt financial reporting, strong corporate governance, and investment of choice within the oil and gas industry.

In December 2018, he divested from the Company by selling his shareholdings to the Ignite Consortium led by Prudent Energy Services Limited and handed over in June 2019 after completing the transaction. The divestment from Forte Oil Plc and his acquisition of FO Plc shares in Amperion Power Distribution Company Limited, the Special Purpose Vehicle (SPV) for the acquisition of controlling shares in Geregu Power Plc, provided ample opportunity to focus on the Power Sector as the Company's Chairman. This is a demonstration of his long-term interest in the Power sector dating back to 2007, when he made a strategic decision to participate in the Privatization Programme of the Nigerian Government. Olufemi's doggedness culminated in the acquisition of a majority stake in the 414MW Geregu Power Plant by Amperion Power Distribution Company Limited in August 2013 (a plant which has since been overhauled and improved to a 435MW capacity), contributing approximately 9% of the generating capacity available to the National Grid and becoming the first power generation company to be listed on the Nigerian Exchange Limited. He has investments spread across various other interests, including storage, shipping, and

insurance brokerage, in addition to port agencies and petroleum retail outlets. He has built a formidable, value-driven presence along the downstream value chain.

Olufemi has a rich experience in corporate boards having held several board memberships, including President of the Nigerian Chamber of Shipping. He also served as the Chairman of Transcorp Hilton Hotel, Abuja. He was appointed a member of the Governing Council of the Nigerian Investment Promotion Council (NIPC) in January 2004. In December of the same year, he became a member of the Committee saddled with the task of fostering business relationships between the Nigerian and South African Private sectors.

He was also a member of the National Economic Management Team chaired by Former President Goodluck Jonathan from September 2011 to May 2015 and the Honorary International Investors Council chaired by Baroness Lynda Chalker. He is currently a member of the revered National Peace Committee. Olufemi has received several awards and recognitions for his immense contributions to the growth of the Nigerian economy, including the conferment of the prestigious National Honour – "Commander of the Order of the Niger (CON)" by former President Goodluck Jonathan in May 2010.

Olufemi is a philanthropist with deep involvement in educational causes at all levels via the Sir Michael Otedola Scholarship Awards Foundation and demonstrates his passion for his immediate and extended communities by committing huge financial resources to the sponsorship of promising but financially disadvantaged students. He is the current Chancellor of Augustine University in Ilara, Epe, Lagos State.

Olufemi is the Vice President of "Save the Children", a UK-based charity group, and his invitation to the group bears testament to his impact through the generous donation of \$5bn to Save the Children's course in Nigeria.

He is an accomplished family man, happily married and blessed with children.



Olufemi Otedola, CON Group Chairman

namdi Okonkwo is the Group Managing Director (GMD) of FBN Holdings Plc. His work experience spans over 33 years of focused and results-oriented local and international banking. Before joining FBNHoldings, Nnamdi was the Managing Director/CEO of Fidelity Bank Plc from January 2014 to December 2020. He previously served as the Executive Director for Southern Nigeria at Fidelity Bank. During his tenure as CEO, the institution witnessed a series of significant transformations, one of which was the Bank's rise from a mid-table Bank to the leading Tier 2 Bank in Nigeria while enhancing its top ranking among banks in Africa. During his seven-year service at the helm of Fidelity Bank, he successfully accessed the local and international markets by issuing corporate bonds and Eurobonds, among other key transformative and financial growth accomplishments.

Nnamdi joined Fidelity Bank after eight years at United Bank of Africa Plc. He was, at various times, Regional Director (FCT, Nigeria), Regional Bank Head (Lagos Mainland) and Head of Conglomerates (Corporate Banking Division). In the international banking sphere, Nnamdi was the Regional CEO covering the West African Monetary Zone for UBA Plc, overseeing the Group's operations in Ghana, Liberia and Sierra Leone, a role he combined with being the substantive Managing Director/ CEO of UBA Ghana.

Nnamdi has a rich Corporate Board experience, having served as Director at various times at United Bank for Africa Ghana, UBA Sierra Leone, UBA Liberia, Nigeria Interbank Settlement System (NIBSS), Unified Payment Systems Limited and Nigeria e-Government Strategy. He also chaired the Shareholders' Audit Committee of FMDQ. Nnamdi's career started at the Merchant Bank of Africa Limited in 1990. It saw him traverse the banking space and gain preparatory/leadership experience in leading financial institutions, including Guaranty Trust Bank (now GTCO) and erstwhile FSB International Bank. He is a Fellow of the Chartered Institute of Bankers of Nigeria and a Fellow of the Chartered Institute of Credit Administration. He also chaired the Mentoring Advisory Committee of CIBN and was a two-term Vice President of the Nigerian British Chamber of Commerce. He holds a B.Agric. degree in Agricultural Economics from University of Benin, Nigeria and an MBA (Banking and Finance) from Enugu State University of Science and Technology, Nigeria. He is also a graduate of the Advanced Management Program of INSEAD. Nnamdi has attended Executive Management and Board training programmes at Harvard Business School (USA), Stanford University (USA), Wharton Business School (USA), IMD (Singapore and Switzerland), IESE Business School, the University Nevara, Barcelona, Spain and Kellogs Business School (USA).

Nnamdi has been honoured with many awards and recognitions globally. He is a globally recognised thought leader in banking and finance. He is highly reputed as one of the few African bank CEOs to be invited as guest speaker at the Investor Conference of major global banks.



**Nnamdi Okonkwo** Group Managing Director

Olusegun Alebiosu was appointed the Chief Executive Officer, First Bank of Nigeria Limited (FirstBank Group) in June 2024. He was until this appointment, the Executive Director, Chief Risk Officer and Executive Compliance Officer since January 2022.

Prior to that appointment, he was the Group Executive/ Chief Risk Officer, a position he held since 2016. Segun brings to the Executive Management of FirstBank over 28 years experience in the banking and financial services industry with cross-functional exposure to Credit risk management, Financial planning and control, Credit and marketing, Trade, Corporate and commercial banking, Agriculture financing, Oil and Gas, Transportation (including Aviation and Shipping) and Project financing. He commenced his professional career in 1991 with Oceanic Bank Plc. (now EcoBank Plc.) and prior to joining FirstBank in 2016 served as Chief Risk Officer at Coronation Merchant Bank Limited, Chief Credit Risk Officer at African Development Bank Group and Group Head, Credit Policy & Deputy Chief Credit Risk Officer at United Bank for Africa Plc.

Segun is an alumnus of Harvard Business School and Harvard School of Government. He holds a Bachelor's degree in Industrial Relations and Personnel Management and also a Master's degree in International Law and Diplomacy from the University of Lagos. He obtained a Master's degree in Development Studies from the London School of Economics and Political Science and completed the Advanced Management Program (AMP) at Harvard Business School.

He is a member of various professional bodies, namely, Fellow, Institute of Chartered Accountants (FCA), Associate, Nigeria Institute of Management (ANIM), Chartered Institute of Bankers of Nigeria (CIBN) and Member, Nigeria Institute of International Affairs. Segun is a golfer and an adventurer. He is happily married with children.



Olusegun Alebiosu Non-Executive Director

Dr Abdul-Razaq was appointed to the Board of Directors of FBN Holdings Plc on 30 April 2021. He brings to the Board his skill set as a regulator and lawyer with over 43 years of post-call experience. He is the Managing Partner at A. Abdul-Razaq (SAN) & Co (Legal Practitioners and Notaries Public).

Dr Abdul-Razaq is a graduate of Law from Ahmadu Bello University, Zaria, Nigeria and holds LLM and PHD degrees from the University of Hull, UK. He is a member of the International Bar Association and the Nigerian Bar Association. He is a Fellow of the Chartered Institute of Arbitrators, Nigeria and an elected member of the Royal Institute of International Affairs, London.

Dr Abdul-Razaq has served as the Commissioner of Legal Licensing and Enforcement with the Nigerian Electricity Regulatory Commission (NERC), the Chairman of the National Iron Ore Mining Company, Itakpe and a member of the National Council on Privatisation. He is the Founder and Chairman of Bridge House College, Ikoyi, Lagos State.

He has attended executive leadership programmes at Harvard Business School, USA, the University of Florida, USA, Georgetown University, USA, and the Lagos Business School, Nigeria. He is the pioneer recipient of the Alumni Laurette Award of the University of Hull, UK, for legal scholarship and educational endowments. He is also a recipient of the most outstanding Alumni of St. Gregory's College Obalende, Lagos. Dr Abdul-Razaq holds the traditional title 'Mutawali of llorin'. He is married with children, an avid art collector, and enjoys reading and swimming.



Dr Alimi Abdul-Razaq Independent Non-Executive Director 🔊 GOVERNANCE

#### Leadership

r (Sir) Peter Aliogo was appointed to the Board of Directors of FBN Holdings Plc on 30 April 2021. He brings to the Board his vast experience and expertise, spanning over three decades in banking, finance management, hospitality, manufacturing, real estate and insurance. Before joining the Board of FBN Holdings Plc, he served as Regional Executive at South East Bank, Deputy General Manager at Union Bank of Nigeria Plc and Executive Director and Acting Managing Director at Manny Bank Plc. Dr (Sir) Aliogo has also served as a lecturer to MBA students at ESUT Business School, Enugu. He is an Associate Member of the Chartered Insurance Institutes of London and Nigeria (ACII & ACIIN). He is also an Associate Member of the Nigerian Council of Registered Insurance Brokers (ANCRIB). He holds a PhD in Business Administration from the International School of Management, Paris, France.

He also holds an HND in Business Administration (Marketing) and a Master's in Business Administration (Banking & Finance) from Auchi Polytechnic and Rivers State University of Science and Technology, respectively.

He has attended many professional programmes at Lagos Business School, Nigeria, Harvard Business School, Boston, USA, Wharton Business School, Philadelphia, USA and Fudan University, Shangai, China.

Dr (Sir) Aliogo is the Vice Chairman/CEO of Dorchester International Insurance Brokers Limited and Ban Kapital Plc, a Banking and Finance relationship management consultancy company.



Dr (Sir) Peter Aliogo Independent Non-Executive Director

ofo Dosekun joined the Board of Directors of FBN Holdings Plc on 30 April 2021. She is a Barrister and Solicitor of the Supreme Court of Nigeria and a member of the International Bar Association. Kofo is currently the Chairman of Aluko and Oyebode Management Board. She brings expertise in commercial transactions to the Board, including project finance, cross-border and local syndicated lending, private equity, energy, public-private partnerships and structured trade finance. She also advises on risk mitigation, financial regulatory compliance, foreign investment and derivatives, mergers and acquisitions and restructurings in the energy, manufacturing and telecommunications sectors.

Kofo's expertise in project finance, mergers and acquisitions has been recognised by prestigious legal directories. The Legal 500 (2020) inducted her into the Legal 500 Hall of Fame as the first and only female lawyer in the banking, finance and capital markets practice. She has also been consistently ranked Band 1 in Banking and Finance, Corporate Commercial, Energy and Natural Resources by Chambers Global and referred to as 'a standout lawyer for banking matters: She is excellent, diligent and passionate about her work, and insists on good quality.'

Her experience, which spans over three decades, began as a Legal Officer at the Nigerian Institute of International Affairs, then as an Associate at Debo Akande & Co. (Barristers & Solicitors), Company Secretary/ Legal Advisor, Nigerian International Bank (Affiliate of Citibank, N.A.), and Assistant General Manager Corporate Finance and Financial Institutions, Credit and Marketing. Kofo has an LLB (Honours) from the University of Ife, Nigeria and an LLM from King's College London, UK.



Kofo Dosekun Independent Non-Executive Director

r Abiodun Fatade was appointed to the Board of Directors of FBN Holdings Plc on 30 April 2021. He is a renowned radiologist and medical practitioner with over three decades of experience in the healthcare industry. He is the MD/ CEO of Crestview Radiology Limited, a leading radio-diagnostic Group in Nigeria. In addition to his work in private practice, Dr Fatade has accumulated significant experience collaborating with both Federal and State governments across several public-private partnerships. He served as a Board member of the Gulf Bank of Nigeria and on various Board committees. A distinguished graduate of the College of Medicine, University of Lagos, Nigeria, he proceeded to the University College Hospital, Ibadan, Nigeria and subsequently the Toronto Hospital, Canada, for postgraduate studies and training.

He is a Fellow of the Postgraduate Medical College of Radiology and a Member of the Nigerian Medical Association, the American College of Radiologists, the American College of Physician Executives and the Radiology Society of North America (RSNA). Notably, he serves on various international committees of these organisations, including the RSNA Committee for Africa and Asia and the Committee for the Advancement of MRI Education and Research in Africa (CAMERA). He is the former Secretary of the Association of Radiologists of West Africa and the West African Medical Ultrasound Society. He currently chairs the Association of Radiologists in Nigeria (ARIN) in Lagos State.

Dr Fatade is an astute healthcare entrepreneur and an alumnus of the Healthcare Leadership Academy and Radiology Business Management Association of America. He is a recipient of the Postgraduate Medical College of Nigeria Award for outstanding contributions to the development of radiology in Nigeria. He is a Director of the Medical Artificial Intelligence Laboratory, Africa (MAI LAB). He has attended various leadership and management courses, both locally and internationally.



Dr Abiodun Fatade Non-Executive Director

ulius Babatunde (JB) Omodayo-Owotuga is a seasoned executive with a wealth of experience in the oil and gas, banking and allied financial services industry, as well as audit and consulting services. He was appointed to the Board of FBN Holdings Plc on 22 December 2021. He is presently the Group Executive Director & Deputy Chief Executive of Geregu Power Plc (a subsidiary of Amperion Power, which is a holding company for the acquisition of Power assets in Africa). He has occupied this role since 2019, overseeing the finance, risk management, treasury, information technology and general administration of the Group.

JB was at Nigeria's leading oil and gas company, Forte Oil Plc (now Ardova Plc), as Group Executive Director, Finance and Risk Management, between 2011 and 2019. In this role, he played a pivotal role in transforming Forte Oil Plc into a dynamic, multi-million-dollar profit-generating enterprise. He also spearheaded the Company's debt capital raise, acquisition and divestment initiatives. Prior to this, he served at the Africa Finance Corporation (AFC) as a Finance Manager. He was responsible for the setup of the finance operations and control functions at the Corporation. He was later an Asset and Liability Management Specialist at the AFC and the deputy to the Treasurer. His key accomplishments at the Pan-African multilateral development finance institution include generating an annual income of tens of millions of US Dollars, facilitating the successful closure of several trade lines deals and short-term funding to the tune of several millions of US Dollars.

JB joined the AFC in 2007 from Standard Chartered Bank Nigeria (SCBN) Limited, where he was a manager within the finance group. Before joining SCBN, he was at KPMG Professional Services as an Audit Senior. As an Audit senior at KPMG, he led several assurance engagements within the financial services industry. He joined KPMG in 2003 from MBC International Bank (now First Bank Nigeria), where he worked in the foreign operations department.

JB is an alumnus of Oxford University's Said Business School, UK, IE Business School, Spain and the University of Lagos, Nigeria. He holds a B.Sc. in Accounting and a Master's in Business Administration (with Distinction). He is a CFA Charter Holder, a Chartered Management Accountant and a Fellow of the Institute of Chartered Accountants of Nigeria, the Chartered Institute of Taxation of Nigeria and the Institute of Credit Administration. He is a member of the Institute of Directors (IoD) of Nigeria. Julius is married with children and enjoys playing tennis, mentoring and watching soccer in his leisure time.



Julius B. (JB) Omodayo-Owotuga Non-Executive Director

77

O yewale Ariyibi (Wale) was appointed to the Board of FBN Holdings Plc. as Executive Director, Finance, Investment Management and Oversight in August 2022, bringing on board his core competencies in capital management, investment, strategy, compliance, operational risk management, financial accounting, and regulatory reporting amongst others. Wale is an award-winning professional with 34 years' work experience in financial services, insurance underwriting, pensions, and conglomerate.

He joined FBNHoldings in September 2013 as one of the pioneer staff leading the Finance function through which he operationalized the Financial Holding Company license granted to the company by the Central Bank of Nigeria (CBN). Prior to this time, he was the Group CFO at Transnational Corporation of Nigeria Plc, where he played a key role in the turn-around of the conglomerate. He had also worked at various times as the Financial Controller (In-Country) at Standard Chartered Bank Nigeria and the Chief Financial Officer of National Bank of Nigeria (now Wema Bank). He worked briefly at Standard Trust Bank (now UBA), First Atlantic Bank (now FCMB) and Pensions Alliance Limited (PAL).

He also served as a non-executive Director in FBN Insurance Limited and as Chairman of FBNQuest Capital Limited.

He started his career at Ernst & Young International (EY) in 1991 and joined Price Waterhouse (now PwC) in 1996.

Wale holds a BSc Second Class Honours Upper Division in Microbiology from University of Ilorin and a Master of Business Administration (MBA) Marketing from University of Lagos. He is a Fellow (FCA) of the Institute of Chartered Accountants of Nigeria (ICAN), Associate of the Chartered Institute of Taxation of Nigeria (CITN), Certified Pension Institute of Nigeria (CPIN) and Member of the Chartered Institute of Directors (IOD ) of Nigeria. He has attended several local and international executive training programs at Harvard, Wharton, and London Business Schools. He is an alumnus of the Northwestern University Kellogg Business School Advanced Management Program (AMP) and has completed the Global CEO Program jointly organised by University of Navarra (IESE Business School) and MIT (Sloane Business School). Wale Ariyibi is married with children.



Oyewale Ariyibi Executive Director, Finance, Investment Management and Oversight

#### **Board Effectiveness**

An effective Board demonstrates ethical leadership and advocates for well-defined culture and values. It should possess the ability to adapt and navigate diverse challenges and risks in the evolving and complex business landscape of today. To ensure success, the Board establishes strategic direction across multiple structures, markets, and geographies, monitors the Company's risk profile and evaluates the performance of the Executives, maintaining accountability to all stakeholders. Ultimately, three factors contribute to the Board's efficiency: its composition and varied experience, continuous training, and an annual evaluation by an independent consulting firm.

#### **Guiding Principles on Composition**

To fulfil its responsibilities, the Board must appoint individuals who have demonstrated exceptional business acumen and possess a broad understanding of the industry through varied experiences. The Board comprises well-rounded, knowledgeable and experienced individuals with diverse backgrounds and expertise. This composition enables the Board to embrace and implement relevant Governance codes, facilitating the proper delegation of powers, efficient resource deployment, and performance monitoring processes aimed at enhancing shareholder value. The Non-Executive Directors and Independent Non-Executive Directors outnumber the Executive Directors demonstrating the Board's independence from the Management of the Company. This complies with both the Nigerian Code of Corporate Governance and global best practices.

#### **Training of Directors**

In 2023, Directors participated in executive education programmes to refine their decision-making and leadership skills. The Board approved an annual training plan, with the Company Secretariat responsible for its implementation. This demonstrates the Company's commitment to continuous retooling and re-skilling even at the Board level.

S/N	Name	Course	Institution/Location	Date
1	All Directors	Optimising Portfolio for Efficiency and Growth	FBN Holdings Plc/South Africa	29 November 2023
2	Julius Omodayo-Owotuga	Developing Strategy for Value Creation	Kellogs	15-18 May 2023
3	Nnamdi Okonkwo	Leading from the Chair	INSEAD	8-10 June 2023

#### 2023 Board Training Attended

#### **Board Appraisal**

The Board of a public company is required by regulations to undergo an annual appraisal of its performance and that of its Committees, the Chairman and individual Directors. The Board engaged PricewaterhouseCoopers (PwC) to evaluate the Board of Directors and review the Company's corporate governance processes for the year ended 31 December 2023. The Board appraisal covered the Board's structure and composition, processes, relationships, competencies, roles and responsibilities. The corporate governance evaluation covered the governance structures and practices, including oversight of the Company's performance, surveillance of the ethical climate within the Company, risk management oversight, corporate compliance and internal controls, financial reporting and stakeholder engagement. PwC concluded that the corporate governance practices of FBNHoldings largely complied with the key provisions of the Code of Corporate Governance of the Central Bank of Nigeria, the Financial Reporting Council of Nigeria, and the Securities and Exchange Commission's guidelines. They developed specific recommendations for further improvement of governance practices and presented these to the Board in a detailed report.

#### Access to Independent Professional Advice

To enhance its effectiveness, the Board may seek advice and assistance from independent or external professional advisers or experts at the expense of the Company. This option was exercised at various times during the year. .

#### Effectiveness

#### **Board Responsibilities**

The Board's primary mission is to create and deliver long-term shareholder value. The Board sets policy and strategic directions and supervises their implementation. The Board seeks to ensure that Management achieves both the long and short-term goals with the appropriate level of prioritisation at various stages. In establishing and monitoring the execution of strategy, it considers the impact of those decisions on the Group's obligations to various stakeholders including regulators, employees, suppliers and the community. Besides ensuring that the Group has good internal controls and risk management mechanisms, the Board is also responsible for ensuring the disciplined pursuit of the Group's collective purpose, values and culture. The Board has reserved the right to approve certain vital decisions and matters. Among these are decisions on the Group's strategy, approval of risk appetite, capital and liquidity issues, acquisitions, mergers and divestments, Board membership, financial performance, governance issues and the approval of the corporate governance structure. More specifically, the Board's responsibilities enumerated in the Board Charter include:

- Building long-term shareholder value by ensuring adequate systems, procedures and policies are in place to safeguard the Group's assets;
- Appointing, developing and refreshing the overall competency of the Board, as necessary;
- Articulating and approving the Group's strategies and financial objectives, as well as monitoring the implementation of those strategies and objectives;
- Approving the appointment, retention and removal of the Group Managing Director (GMD) and any other Executive Director in the Group;
- Reviewing the succession planning for the Board and Senior Management regularly and recommending changes where necessary;
- Overseeing the implementation of corporate governance principles and guidelines;
- Reviewing and approving the recommendations of the Board Remuneration, Nomination and Governance Committee concerning the remuneration of Directors;
- Overseeing the establishment, implementation and monitoring of a Group-wide risk management framework to identify, assess and manage business risks encountered by the Group;
- Articulating and approving the Group's risk management strategies, philosophy, risk appetite and initiatives;
- Maintaining a sound system of internal controls to safeguard shareholders' investments and the assets of the Group; and
- Overseeing the Group's corporate sustainability practices regarding its economic, social and environmental obligations.

#### The Role of the Group Chairman

The roles of the Group Chairman and the Group Managing Director are distinct and not performed by one individual. The principal function of the Group Chairman is to provide leadership to the Board of Directors of FBNHoldings. The Group Chairman is accountable to shareholders and responsible for the effective and orderly conduct of the Board and General meetings. More specifically, the duties and responsibilities of the Group Chairman are to:

- Act as a liaison between Shareholders and the Board;
- Provide independent advice and counsel to the GMD;
- Keep abreast of the activities of the Company and Management;
- Ensure the Directors are properly informed and have sufficient information to make appropriate decisions;
- Develop and set the agenda for Board meetings;
- Assess and make recommendations to the Board annually on the effectiveness of the Board, its Committees and individual Directors; and
- Ensure that, upon completing the ordinary business of a Board meeting, the Directors hold discussions regularly without members of Management present.

#### The Role of the Group Managing Director

The Group Managing Director (GMD) is responsible for developing and executing the Group's long-term strategy and creating sustainable stakeholder value. The GMD's mandate is to manage the day-to-day operations of FBNHoldings and ensure that processes are consistent with the policies developed by the Board of Directors and executed effectively. More specifically, the duties and responsibilities of the GMD are to:

- Lead the development of the Group's strategy in conjunction with the Board, and oversee the implementation of the Group's long-term and short-term plans in line with its strategy;
- Ensure appropriate organisation and staffing of the Company as well as hire, motivate, retain and exit staff as deemed necessary to enable the Company to achieve its goals and strategic objectives;
- Ensure the Group has appropriate systems to conduct its activities both lawfully and ethically;
- Ensure the Group maintains a high standard of corporate citizenship and social responsibility wherever it does business;
- Act as a liaison between Management and the Board and communicate effectively with shareholders, employees, government authorities, other stakeholders and the public;
- Ensure that sufficient information is provided to the Board to enable the Directors to take informed decisions;
- Abide by specific internally established control systems and authorities, lead by example and encourage all employees to conduct their activities in accordance with all applicable laws and the Company's standards and policies, including its environmental, health and safety policies;
- Manage the Group within established policies, maintain a regular policy review process and revise or develop policies for presentation to the Board;
- Ensure the Company operates within approved budgets and complies with all regulatory requirements of a holding company; and
- Develop and recommend the annual operating and capital budget to the Board and, with fully delegated authority, implement the plan upon approval.

#### The Role of the Company Secretary

The Companies and Allied Matters Act (Sections 330-340), regulations and the Company's Articles of Association govern the appointment and duties of the Company Secretary. The responsibilities of the Company Secretary include the following:

- Attending meetings of the Company, Board of Directors and Board Committees, rendering all necessary secretarial services in respect of such meetings and advising on compliance and regulatory issues;
- Setting the agenda of the meetings through consultations with the Group Chairman and the GMD;
- Maintaining statutory registers and other records of the Company;
- Rendering proper and timely returns as required under the Companies and Allied Matters Act;
- Providing a central source of guidance and advice to the Board and the Company on matters of ethics, conflict of interest and good corporate governance; and
- Executing administrative and secretarial duties as directed by the Directors of the Company and duly authorised by the Board of Directors and exercising any powers vested in the Directors.

#### Making Board Meetings Effective

How FBNHoldings Board meetings work:

- The Board meets quarterly and as necessary;
- The annual calendar of Board meetings is approved in advance at the last Board meeting of the preceding year. This is flexible and can include additional meetings to respond to new business needs or issues effectively;
- The annual calendar of Board activities includes a Board retreat to consider strategic matters, Group policy directions and to review opportunities as well as challenges encountered by the Group;
- The Board may take urgent and material decisions between meetings through written resolutions and will ratify such resolutions at the next Board meeting;
- The Company Secretariat transmits notices for meetings to Board members at least two weeks before the meeting;

#### Leadership Appointments across the Operating Entities

- The Board concurred with the appointment of Olubunmi Akinremi as a Non-Executive Director of FBNQuest Merchant Bank Limited on 26 January 2023.
- The Board concurred with the appointment of Oluseyi Oyefeso as an Executive Director of First Bank Nigeria Limited on 28 April 2023.
- The Board concurred with the appointment of Akinwumi Fanimokun as a Non-Executive Director of First Bank Nigeria Limited on 28 April 2023.
- The Board concurred with the appointment of Afolabi Olorode as a Non-Executive Director of FBNQuest Trustees Limited on 28 April 2023.
- The Board concurred with the appointment of Idris Shittu as a Non-Executive Director of FBNQuest Trustees Limited on 25 July 2023.
- The Board appointed Afolabi Olorode as Acting Managing Director of FBNQuest Merchant Bank Limited on 5 January 2024.
- The Board concurred with the appointment of Tolulope Oluwole as a Non-Executive Director of FBNQuest Capital Limited on 21 February 2024.
- The Board concurred with the appointment of Ukandu Ukandu as the Acting Managing Director of FBNQuest Capital on 21 February 2024.
- The Board concurred with the appointment of Olaitan Martins as a Non-Executive Director of FBN Insurance Brokers Limited on 13 February 2024.
  - The Company Secretariat provides Directors with an agenda and meeting papers before each meeting. It transmits Board papers promptly to facilitate discussions and help make informed decisions at meetings;
  - The agenda, i.e., the number of issues identified for deliberation and, more importantly, their complexity, are significant factors in determining the duration of the meetings. However, the Board devotes sufficient time and rigour to deal with all matters scheduled for deliberation;
  - Any Director may request the consideration of a topic at meetings. In addition, any Director may raise any issue deemed deserving of discussion; members usually consider this under the 'Any Other Business' item on the agenda; and
  - The Company requires all Directors to declare their interest in any item slated for Board consideration before the commencement of each meeting.

SOVERNANCE

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#### Effectiveness

#### **Board Focus Areas**

A summary of the main undertakings of the Board during the financial year is provided below:



#### **Board Committees**

The Board has delegated authority to various Board Committees to provide guidance and make recommendations, through established reporting mechanisms, on areas and matters entrusted to them. Each Committee has its charter, approved by the Board and reviewed as required, which defines, among other things, its roles, responsibilities, composition, tenure and meeting requirements. The Board monitors these responsibilities to ensure that the Group's operations are effectively covered and controlled.

In line with best practices, the Chairman of the Board is not a member and does not sit on any of the Committees. In 2023, FBNHoldings had three Board Committees, namely;

- Board Governance and Nomination Committee (BGNC)
- Board Audit and Risk Assessment Committee (BARAC)

#### Attendance at Board Meetings

The Board of FBNHoldings met nine times in 2023.

• Board Finance and Investment Committee (BFIC)

However, the above Committees have been reconstituted in line with the CBN Corporate Governance guidelines as follows:

- Board Remuneration, Nomination and Governance (BRNGC)
- Board Audit Committee (BAC)
- Board Risk Management Committee (BRMC)
- Board Finance and Investment Committee (BFIC)

Members	26 January	18 April	28 April	9 July	19 July	25 July	12 August	27 October	21 December
Olufemi Otedola, CON*	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$\checkmark$	$\checkmark$
Alhaji Ahmad Abdullahi **	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Nnamdi Okonkwo	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Dr Adesola Adeduntan ****	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Dr (Sir) Peter Aliogo	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Ahmed Modibbo ***	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Khalifa Imam ***	$\checkmark$	$\checkmark$	$\checkmark$	Х	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Kofo Dosekun	~	$\checkmark$	$\checkmark$						
Dr Alimi Abdul-Razaq	~	$\checkmark$	$\checkmark$						
Dr Abiodun Fatade	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Julius Omodayo-Owotuga	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Oyewale Ariyibi	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

✓ : Present | X: Absent | N/A: Not Applicable

\* Olufemi Otedola, CON, was appointed to the Board on 9 July 2023.

- \*\* Alhaji Ahmad Abdullahi resigned from the Board on 31 January 2024.
- \*\*\* Ahmed Modibbo resigned from the Board on 31 March 2024.
- \*\*\* Khalifa Imam resigned from the Board on 31 March 2024.
- \*\*\*\* Dr Adesola Adeduntan retired from the Board on 19 April 2024.

#### Board Governance and Nomination Committee (BGNC)

#### Membership

- 🕴 Kofo Dosekun Chairman
- Dr Alimi Abdul-Razaq
- Ahmed Modibbo
- Dr Abiodun Fatade
- Julius Omodayo-Owotuga

#### Attendance at the Committee Meetings

The Committee met nine times in 2023.

•	Ensure compliance with regulatory requirements and other
	international best practices on corporate governance;

- Review and approve amendments to the Group's corporate governance framework;
- Nominate independent consultants to conduct an annual review or appraisal of the performance of the Board and make recommendations to the Board. This review or assessment covers all aspects of the Board's structure, composition, responsibilities, individual competencies, operations, role in strategy setting, oversight of corporate culture, evaluation of Management's performance and stewardship towards shareholders;
- Review the report of the evaluation of the performance of the Board Committees and the Boards of subsidiary companies annually. The BGNC may utilise the service of the independent consultant duly approved by the Board for the annual Board appraisal as it deems fit. The evaluation process will be in line with the Group's Evaluation Policy;
- Ratify the performance appraisals of the Executive Directors as presented by the GMD;
- Ensure compliance with the Codes of Corporate Governance of the CBN, FRCN, the guidelines of SEC and global best practices on corporate governance; and
- Perform such other functions relating to the operations of the Group as may be expressly delegated to the Committee by the Board.

16 22 20 24 27 16 26 6 21 Members July July September October November December January February April Kofo Dosekun  $\checkmark$  $\checkmark$ Dr Alimi Abdul-Razaq Ahmed Modibbo\*  $\checkmark$  $\checkmark$  $\checkmark$  $\checkmark$  $\checkmark$ Dr Abiodun Fatade Julius Omodayo-Owotuga

\* Ahmed Modibbo resigned from the Board on 31 March 2024.

#### **Key Responsibilities**

- Develop and maintain an appropriate corporate governance framework for the Group;
- Develop and maintain an appropriate policy on the remuneration of Directors, both Executive and Non-Executive;
- Nominate new Directors to the Board;
- Develop succession plans for the Board of Directors and critical Management staff across the Group;
- Nominate/endorse/ratify individuals for Board appointments across the subsidiary companies as appropriate;
- Recommend Directors' remuneration to the Group;
- Oversee Board performance and evaluation within the Group;
- Identify individuals for consideration for Board appointment and make recommendations to the Board for approval;
- Recommend potential appointment and re-election of Directors (including the GMD) to the Board, in line with FBNHoldings' approved Director selection criteria;
- Ensure the Board composition includes at least three Independent Non-Executive Directors who meet the independence criteria as defined by CAMA;
- Make recommendations on the amount and structure of the remuneration of the Group Chairman and other Non-Executive Directors to the Board for approval;
- Review and make recommendations to the Board on all retirement and termination payment plans of the Executive Directors;
- Ensure appropriate disclosure of Directors' remuneration to stakeholders;



✓: Present X: Absent N/A: Not Applicable

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#### Board Audit and Risk Assessment Committee (BARAC)

#### Membership

- Tr Alimi Abdul-Razaq Chairman
- Kofo Dosekun

Effectiveness

- Dr (Sir) Peter Aliogo
- Khalifa Imam
- Ahmed Modibbo

#### Attendance at the Committee Meetings

The Committee met six times in 2023.

Members	18 January	25 April	18 July	24 July	19 October	18 December
Dr Alimi Abdul-Razaq	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Kofo Dosekun	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Dr (Sir) Peter Aliogo	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Khalifa Imam *	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Ahmed Modibbo *	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

\* Ahmed Modibbo and Khalifa Imam resigned from the Board on 31 March 2024.

#### **Key Responsibilities**

- Ensure there is an efficient risk management framework for the identification, quantification and management of business risks facing the Group;
- Evaluate the Group's risk profile and the controls in place to mitigate such risks;
- Ensure the development of a comprehensive internal control framework for the Group;
- Review the Group's system of internal control to ascertain its adequacy and effectiveness;
- Evaluate internal processes for identifying, assessing, monitoring and managing key risk areas, especially market, liquidity and operational risks, the exposures in each category, significant concentrations within those risk categories, the metrics used to monitor the vulnerabilities and Management's views on the acceptable and appropriate levels of those risk exposures;

- Review the independence and authority of the risk management function; and
- Assess and confirm the independence of the external auditor annually through an assessment report submitted to the Board and the Statutory Audit Committee.



✓ : Present X: Absent N/A: Not Applicable

REPORT / RESPONS

🔊 GOVERNANCE

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SHAREHOLDE INFORMATION



🔊 GOVERNANCE

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Effectiveness

#### Board Finance and Investment Committee (BFIC)

#### Membership

- Dr (Sir) Peter Aliogo Chairman
- Pr Abiodun Fatade
- Khalifa Imam
- Dr Adesola Adeduntan
- Nnamdi Okonkwo
- Lulius Omodayo-Owotuga
- Oyewale Ariyibi

#### Attendance at the Committee Meetings

The Committee met five times in 2023.

Members	17 January	26 April	18 July	20 October	29 December
Dr (Sir) Peter Aliogo	$\checkmark$	~	$\checkmark$	$\checkmark$	$\checkmark$
Dr Abiodun Fatade	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Khalifa Imam *	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Dr Adesola Adeduntan **	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Nnamdi Okonkwo	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Julius Omodayo-Owotuga	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Oyewale Ariyibi	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

Khalifa Imam resigned from the Board on 31 March 2024.

\*\* Dr Adesola Adeduntan retired from the Board on 19 April 2024.

#### **Key Responsibilities**

- Understand, identify and discuss with Management the key issues, assumptions, risks and opportunities relating to the development and implementation of the Group's strategy;
- Liaise with Management in planning the annual strategy retreat for the Board and ensuring the Board retains sufficient knowledge of the Group's businesses and the sectors in which it operates to provide strategic input and revalidate the relevance of Management's assumptions for planning purposes;
- Critically evaluate and make recommendations to the Board for approval of the Group's strategic planning programme;
- Periodically engage Management and act as a sounding board on strategic issues;
- Regularly review the effectiveness of the Group's strategic planning and implementation monitoring process;
- Review and make recommendations to the Board regarding the Group's investment strategy, policy and guidelines, its implementation and compliance with those policies and

guidelines and the performance of the Group's investment portfolio;

- Oversee the Group's investment planning, execution and monitoring processes;
- Oversee the long-term financing options for the Group;
- Review the Group's financial projections, as well as the capital and operating budgets, and have quarterly reviews with Management on the progress of key initiatives, including appraising actual financial results against budgets and projections;
- Review and recommend for Board approval the Group's capital structure, which should not be limited to mergers, acquisitions, business expansions, allotment of new capital, debt issuance and any changes to the existing capital structure; and
- Recommend the Group's dividend policy for Board approval, including the nature and timing, and implement an effective tax policy.



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#### STATUTORY AUDIT COMMITTEE (SAC)

Section 404 (2) and (3) of the Companies and Allied Matters Act requires every public Company to establish a Statutory Audit Committee composed of two Non-Executive Directors and three representatives of its shareholders, subject to a maximum of five members.

#### Shareholder Representative Profile

Ashimawo Taiwo, FCA, was re-elected as Shareholder Representative on the SAC on 15 August 2023. He is a Fellow of the Institute of Chartered Accountants of Nigeria (ICAN) and an Associate Member of the Chartered Institute of Taxation of Nigeria (CITN). A seasoned accountant and finance expert, Kashimawo has held several high-profile positions in his career in the private sector and accounting practice. He retired in 2000 from West African Portland

Cement Plc (now Lafarge), where he was a Finance Controller. He has since been in practice and is currently the Managing Partner of the accounting firm Kash Taiwo & Co. He was the Chairman of Flour Mills of Nigeria Plc's Audit Committee between 2015 and 2017. He is the Chairman of GlaxoSmithKline Consumer Nigeria Plc's (GSK) Audit Committee and a member of Total Energies Marketing Nigeria Plc's Audit Committee.



Kashimawo Taiwo, FCA

italis Anyiam was re-elected as Shareholder Representative on the SAC on 15 August 2023. He is an experienced professional banker who, in the pre-merger of United Bank for Africa Plc, managed and supervised branches as part of its senior management staff and, thereafter, moved to the Head Office post-merger, where he worked for several years before retirement. While in banking, he served in various adhoc committees and task forces to facilitate the organisation's systems and processes. He attended many training courses and seminars in all segments of banking and management. Currently, he is a consultant in banking, finance and investment. He is also a Director at both X-Unlimit Resources Nigeria Limited and Bevic Interglobal Link Nigeria Limited and a Principal Partner at Ekwemma Enterprises. Vitalis has been an executive member of the Independent Shareholders Association of Nigeria and has benefited from its training courses

and seminars organised for effective performance in audit committees, as well as training courses in capital/money markets and investment for members. Furthermore, he served as the Audit Committee Chairman of Law Union and Rock Insurance Plc for some years. Vitalis is currently a member of the Audit Committees of Arbico Plc and Union Dicon Salt Plc. He is affiliated with the following professional bodies: The University of Lagos with a Master's in Banking and Finance (MBF); a Fellow of the Chartered Institute of Bankers of Nigeria (FCIB); an Associate of the Institute of Commercial Management London (AM. Inst Co); an Associate of the British Society of Commerce London (ABSC): and an Associate of the International Association of Bookkeepers - London (AIAB), while he also obtained a certificate in Internal Auditing from the Institute of Internal Auditors and certification in Theology.



Vitalis Anyiam

87

H auwa Umar was elected as a Shareholder Representative on the SAC on 15 August 2023. She is a distinguished leader in the field of accountancy and the current Chairperson of the Society of Women Accountants of Nigeria (SWAN), Kano Chapter. Her tenure in this prestigious role marks a significant chapter in the ongoing commitment to elevate the role of women in the finance and accounting industry.

Over the years, Hauwa has showcased her expertise in accounting, auditing, and management through pivotal roles in leading organisations. Her career trajectory includes impactful tenures at Nigerian Mobile Telecommunications as an Internal Auditor and Vina International Limited as a Branch Manager. Additionally, she has served as the Northern Representative for Heritage Capital Market Limited, demonstrating her adaptability and leadership across various facets of the industry.

Hauwa is a seasoned Chartered Accountant with a B.Sc. (Hons.) in Accounting and an MBA from Bayero University, Kano. She is a Fellow of the Institute of Chartered Accountants of Nigeria (FCA). She attended an executive programme on Risk Management for Oil and Gas at the Oxford Management Centre in Houston, Texas. Beyond her corporate achievements, Hauwa Umar has shown a profound commitment to governance and oversight, serving as a committee member for a publicly listed company. Her role has been instrumental in shaping strategic decisions that enhance corporate governance and operational efficiency.

Hauwa's leadership extends into community service, where she actively participates in various capacities, including serving on the advisory board of the Fata Lero Olilenya Foundation (FLO).

Her skills are vast and include excellent organisational, administrative, and interpersonal abilities. She is also proficient in IT and has a remarkable capacity to adapt to changes, leveraging her extensive network and experience to foster growth and innovation.



Hauwa Umar, FCA

#### Statutory Audit Committee Members

Members	Role	Status	Educational Qualifications
Kashimawo Taiwo, FCA	Chairman	Shareholder representative	FCA, ACTI
Vitalis Anyiam	Member	Shareholder representative	FCIB, MBF, AM. Inst Co, ABSC
Hauwa Umar	Member	Shareholder representative	FCA, MBA, Bsc. Accounting
Dr (Sir) Peter Aliogo	Member	Independent Non-Executive Director	HND (Marketing), MBA (Banking & Finance), ACII, ANIM, PHD Bus. Admin
Khalifa Imam	Member	Independent Non-Executive Director	BSc Information Technology

#### Independence of the Statutory Audit Committee (SAC)

The autonomy of the SAC is fundamental to upholding public confidence in the reliability of its reports and the Company's Audited Financial Statements. The Committee has access to the external auditor to seek explanations and additional information. The Committee comprises five members as required in CAMA 2020; three members, including the Chairman, are shareholder representatives who are independent and accountable to the shareholders. The other two members are Independent Non-Executive Directors. This composition underpins the independence of the SAC from executive influence.

#### Attendance at the Committee Meetings

The Committee met four times in 2023.

Members	28 March	19 April	29 September	18 December
Kashimawo Taiwo, FCA	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Vitalis Anyiam	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Hauwa Umar	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Dr (Sir) Peter Aliogo	~	$\checkmark$	$\checkmark$	$\checkmark$
Khalifa Imam	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

✓ : Present | X: Absent | N/A: Not Applicable

#### The Responsibilities of the Committee

The statutory duties and role of the SAC are encapsulated in Section 404 (7) of CAMA. In addition, the various Codes of Corporate Governance, including the CBN and FRCN Codes, set out the roles and responsibilities of the SAC, which are to:

- Ascertain whether the Company's accounting and reporting policies are in accordance with legal requirements and agreed ethical practices;
- Review the scope and planning of audit requirements;
- Review the findings on Management matters in conjunction with the external auditor and departmental responses thereon;
- Keep under review the effectiveness of the Company's system of accounting and internal control;
- Make recommendations to the Board regarding the appointment, remuneration and removal of the external auditor of the Company, ensuring the independence and objectivity of the external auditor and ensuring there is no conflict of interest which could impair the independent judgement of the external auditor;
- Authorise the internal auditor to carry out investigations into any activity of the Company that may be of interest or concern to the Committee; and
- Assist in overseeing the integrity of the Company's financial statements and establishing and developing the internal audit function.

#### Group Executive Committee (GEC)

The GEC is a Group Management committee that meets quarterly or as required. The Committee's role is to ensure the implementation and alignment of the Group's strategy. The Committee met four times in 2023.

#### Membership

The GMD of FBN Holdings Plc serves as the Chairman, while other members are:

- MD/CEO, First Bank Nigeria Limited •
- MD/CEO, FBNQuest Merchant Bank Limited
- MD/CEO, FBNQuest Capital Limited •
- MD/CEO, FBNQuest Trustees Limited
- MD/CEO, FBN Insurance Brokers Limited
- Executive Director, Finance, Investment Management and Oversight, FBN Holdings Plc
- Executive Director, Chief Financial Officer, First Bank Nigeria Limited
- Executive Director, Chief Risk Officer, First Bank Nigeria Limited
- Head, Strategy and Corporate Development, FBN Holdings Plc
- Company Secretary, FBN Holdings Plc •

#### **Key Responsibilities**

- Ensure overall alignment of the Group's strategy and plans;
- Review strategic and business performance against approved plans and budget of the Group and agree on recommendations and corrective actions;
- Promote the identification of synergies and ensure the implementation of synergy initiatives;
- Monitor the progress of the Group's synergy realisation initiatives and make recommendations;
- Discuss and monitor compliance with the Group's policies, such as risk management, internal audit and others; and
- Review and recommend modifications to the Group's policies.

#### Management Committee (MANCO)

The role of the Committee is to deliberate and make policy decisions on the efficient and effective management of the Company.

#### Membership

The GMD of FBN Holdings Plc serves as the Chairman, while the other members are:

- Executive Director, Finance, Investment Management and Oversight
- Head, Risk Management and Compliance
- Head, Investor Relations
- Head, Internal Audit
- Head, Strategy and Corporate Development
- Head, Human Resources
- Head, Marketing and Corporate Communications
- **Company Secretary**

#### **Key Responsibilities**

- Develop and review, on an ongoing basis, the Company's business focus and strategy, subject to the approval of the Board;
- Confirm the alignment of the Company's plan with the Group's overall strategy;
- Recommend proposals to the Board on the strategies to achieve the Group's objectives regarding investment and divestment activities; and
- Track and manage the strategic and business performance • of the Group against approved plans and the budget.





SOVERNANCE

🔊 GOVERNANCE

#### Effectiveness

#### **Going Concern**

The Board considers and assesses the Company annually and views the Company as a going concern, based on reports of assessments carried out by the Management into the Company's ability to continue in operation for the foreseeable future.

#### **External Auditors**

The external auditor for the 2023 financial year was Messrs. KPMG Professional Services (KPMG). FBNHoldings complied with the CBN and FRCN codes in appointing the external auditor in the 2020 financial year and its retention thereafter.



The audit fee paid by FBNHoldings (the Company) to the external auditor for the 2023 statutory audit was ₩40mn.

#### **Prohibition of Insider Dealings**

The Group has established structures to ensure compliance and communicate closed periods to insiders and the Nigerian Exchange Limited, in accordance with Section 17.2 of the Amendment to the Nigerian Exchange Limited's Listing Rules. The Registrars ensure that Directors, persons performing managerial functions, advisers and other persons with access to insider information, or their connected persons, are not permitted to trade in FBNHoldings securities during this period.

#### **Succession Planning**

The Board Remuneration Nomination and Governance Committee (BRNGC) is responsible for the Group's succession planning process. The Committee identifies critical positions on the Board and at the Executive Management level deemed essential to achieving the Company's business objectives and strategies and significantly influencing the Group's operations. These critical positions include the following:

- Board Chairman
- Non-Executive Directors
- Executive Management
- Subsidiary Managing Directors
- Subsidiary Board Chairmen

To fill critical positions, the Committee sets the criteria for eligibility. The competency requirements outline the knowledge, skills and qualifications necessary for each position as well as the ethics, values and character. The Committee considers the Group's future needs and strategic objectives when determining the requisite competencies. In addition, these serve as a foundation for evaluating potential successors to the identified critical positions and identifying skill gaps and development requirements. In conclusion, the Committee determines the scale of competency gaps and identifies the talent pool. For the Chairman's position, the existing Chairman of the Board will articulate the developmental needs of each Non-Executive Director on the Board, develop a plan to bridge those gaps and position them as potential successors.

For Non-Executive Directors, the Governance and Nomination Committee will conduct a detailed analysis of the existing Board's strengths and weaknesses, as well as skills and experience gaps, based on the tenure of Directors on the Board and current deficiencies while considering the Company's long-term business strategy and plans. Based on this assessment, the Committee defines the skills and competency profile that reflects the needs of the Board. For Executive Management positions, the Committee, in conjunction with the GMD, notes and reviews the skills and gaps of possible successors against required competencies.

#### Performance Monitoring

As part of its oversight role, the Board continually engages Management and contributes ideas to the Group's strategy, from the planning phase to execution. The Board holds annual retreats to plan and monitor strategy. Once defined, updates on specific strategic objectives become part of the ongoing Board agenda, allowing the Board to monitor and if need be refine the strategy implementation. During this process, the Board is continually updated on significant issues, risks or challenges encountered during strategy implementation across the Group and the controls developed to mitigate these risks. The overall performance of the Group regarding the budget is presented to the Board to provide insight into achievements and to address challenges where they exist. The Group's financial and performance indicators are reviewed quarterly with the Board. The Board continuously assesses progress and confirms or guides on alignment with the Group's strategic goals and objectives. Peer benchmarking, which compares FBNHoldings' performance to competitors, is also a regular part of Board meetings.

#### **REMUNERATION STRUCTURE**

#### Introduction

This section provides stakeholders with an understanding of the remuneration philosophy and policy adopted at FBNHoldings for Non-Executive Directors, Executive Directors and employees.

#### **Remuneration Philosophy**

FBNHoldings' compensation and reward philosophy represent the values and beliefs that drive the Company's Compensation Policy. The compensation philosophy aligns with the Group's quest to attract and retain highly skilled personnel who will keep the Group ahead of the competition. Factors considered in reviewing the compensation packages include organisational policy, market positioning, the Group's financial performance, government policies, regulations, industry trends, inflation and the cost-of-living index.

#### **Remuneration Strategy**

FBNHoldings' compensation and reward strategies aim to attract, reward and retain a motivated talent pool to drive the Company's values, ideology and strategic aspirations. The compensation strategy supports the corporate strategy, and the Company reviews its remuneration periodically, as required, to reflect changes in internal and external conditions. The compensation and reward strategies seek to position the Group as an employer of choice within its market by offering an attractive and sustainable compensation package. Compensation is differentiated and used to retain high-potential talent and drive the Company's desired culture and values.

#### **Compensation Policy**

The Group's Compensation Policy provides guidelines for the effective implementation and administration of the compensation strategy. The Company categorises the compensation structure into Remuneration, Perquisites and Benefits. Remuneration includes base pay and allowances, as well as performance-based bonuses and incentives, detailed as follows.

- Base pay is mainly cash-based and includes the salary component for the defined job grade. It is the basis for the computation of some allowances and most benefits. It is guaranteed and payable monthly in arrears as per the employment contract.
- Allowances are other pay items outside base pay and are structured to support living standards for respective grades. These allowances include housing, furniture, lunch and clothing. They are payable in cash and are paid monthly, quarterly, or yearly for liquidity planning and staff convenience. The Company separates allowances into those that form part of staff salary and those categorised purely as allowances.
- Bonuses and incentives are related to achieving organisational and individual targets and may be cash or non-cash, such as performance bonuses and commendation letters.
- Perquisites are usually lifestyle-oriented and designed to ensure comfort, motivation, commitment and staff retention, particularly for those at the senior level or with high potential. These may include status cars, power generators, gym equipment, etc.

 Benefits are entitlements that are usually attainable, subject to organisational conditions. They include leave, medical allowances and social club subscriptions. To guarantee staff convenience and in line with the Group's ethical stance of being socially responsible and a good corporate citizen, payments are structured while ensuring adequate cash flow for staff; the Group's remuneration policy conforms with all tax laws and other statutory regulations.

#### **Executive Remuneration**

The Group's policy on Executive remuneration aims to attract, motivate, incentivise and retain the best talents while keeping an eye on the prevailing economic outlook.

The Board determines the remuneration for Executive Directors. Usually, it reflects competitive benchmarking in the industry while ensuring it adequately attracts and retains the best and most experienced individuals for the role. The consideration also applies to Non-Executive Directors entitled to Directors' fees, reimbursable expenses and sitting allowances.

#### **BOARD COMPENSATION**

#### **Non-Executive Directors**

In line with the FRCN and CBN Codes, Non-Executive Directors receive fixed annual fees and sitting allowances for their services to the Board and Board Committees. There are no contractual arrangements for compensation for loss of office. Non-Executive Directors do not receive short-term incentives or participate in any long-term incentive schemes.

#### **Remuneration for Executive Directors**

Remuneration for Executive Directors is performance-driven and restricted to base salaries, allowances, perquisites and performance bonuses. The Group continually ensures that its remuneration policies and practices remain competitive and align with its core values to incentivise and drive performance. Executive Directors are not entitled to sitting allowances. Please refer to Note 45 of FBNHoldings' 2023 Financial Statements for more details on remuneration.

#### Highlights of the Company's Clawback Policy

The objective of the Claw-back policy is to recover excess and undeserved rewards such as bonuses, incentives, profit sharing or any performance-based payment to the employee or ex-employee.

The policy would be triggered in the following instances:

- i. Material misstatement or misleading or materially false Financial Statements; or
- ii. An instance of misdemeanor, fraud, or material violation of the Company's policy; or
- iii. Material Regulatory infraction; or
- iv. Misconduct that may lead to damage of the Company's brand.

The claw back shall apply to any Incentive-Based Compensation, bonuses, profit sharing, stock option or performance-based reward paid, awarded, received, or earned in the current period and the last six financial years.

The Claw-back period shall apply to both serving and former Directors and staff.

SOVERNANCE

# Statement of Compliance

#### STATEMENT OF COMPLIANCE WITH THE NIGERIAN EXCHANGE LIMITED (NGX) LISTING RULES ON SECURITIES TRADING POLICY

In line with Section 14 of the Nigerian Exchange Limited (NGX) Amendments to the Listing Rules (Rules), we wish to state that we have adopted a code of conduct regarding securities transactions by our Directors, and it is in line with the required standard set out in the Rules.

FBNHoldings' Securities Trading Policy (Policy) is embedded in the Board-approved Group Disclosure Policy, and having made specific enquiries from all our Directors regarding compliance with the Policy, we hereby confirm to the best of our knowledge that our Board of Directors are compliant with FBNHoldings' Securities Trading Policy and the Rules on Securities Trading.





#### STATEMENT OF COMPLIANCE WITH THE NIGERIAN EXCHANGE LIMITED ON LISTING ON THE PREMIUM BOARD

In compliance with Section 4 of the Rules of the Nigerian Exchange Limited on Listing on the Premium Board, we wish to state that the SEC Corporate Governance guidelines govern the operations of FBN Holdings Plc.

We hereby confirm to the best of our knowledge that FBNHoldings is in full compliance with the Code.





### STATEMENT OF COMPLIANCE WITH THE NIGERIAN CODE OF CORPORATE GOVERNANCE

In compliance with Principles 28.5 of the Nigerian Code of Corporate Governance, we wish to state that the NCCG govern the operations of FBN Holdings Plc.

We hereby confirm that we comply with the NCCG to the best of our knowledge.

CENTRAL BANK OF NIGERIA (CBN) AND SECURITIES AND EXCHANGE COMMISSION'S (SEC) CORPORATE GOVERNANCE GUIDELINES

In compliance with Section 4.2 of the Listings Rules of the Nigerian Exchange Limited on Listing on the Premium Board, we wish to state that the CBN and SEC Corporate Governance guidelines govern the operations of FBN Holdings Plc.

We hereby confirm that we comply with the Codes to the best of our knowledge.



(P) otedola Olufemi Otedola Group Chairman

ARGE Cours

Adewale Arogundade Company Secretary

Potedola

**Olufemi Otedola** Group Chairman

# **Whistleblowing Procedures**

BN Holdings Plc gives priority to providing a respectful and inclusive environment in which employees and other relevant stakeholders are encouraged to speak out against acts and behaviours that are inappropriate for the organisation. The Board of FBN Holdings Plc is committed to high ethical standards and probity and expects all its employees as well as officers to do the same in all their dealings.

**GOVERNANCE** 

FBNHoldings Whistleblowing Policy allows the employees of the Group and other relevant stakeholders to raise concerns about workplace misconduct, wrongdoing, illegal acts or unlawful conduct to appropriate authorities in a confidential manner, without any fear of harassment, intimidation, victimisation or reprisal, and in accordance with the Group's policies and relevant regulations. The policy offers effective protection for whistleblowers as part of an open organisational culture where employees are not only aware of how to report but also have the confidence to make such reports.

All escalated issues are thoroughly investigated and reported to the appropriate authorities, including the Board Audit and Risk Assessment Committee Chairman, the FBN Holdings Plc Group Managing Director and/or the FBN Holdings Plc Head, Internal Audit, with appropriate corrective or disciplinary actions taken.

Whistleblowers can report through any of the following channels, whether by declaration or in confidence/ anonymously:

 A formal letter to the Group Managing Director, FBN Holdings Plc and/or Head, Internal Audit, FBN Holdings Plc;

- A telephone call to the dedicated phone number +234 817 597 8505 or
- An email to the dedicated email address: <u>FBNHWhistleblowing@fbnholdings.com</u>

The full version of the Group's Whistleblowing Policy can be accessed on the website: <u>FBNHoldings Whistleblowing</u> <u>Policy and Procedure</u>. Any concerns raised should include all relevant background information (including dates), as well as the reason(s) for the whistleblower's specific concern about the situation.

The whistleblower, whether internal or external, may elect to disclose information directly to any of the listed regulatory bodies, such as the Central Bank of Nigeria (anticorruptionunit@cbn.gov.ng), the Nigeria Deposit Insurance Corporation (info@ndic.org.ng/helpdesk@ndic.org.ng), the Securities and Exchange Commission (sec@sec.gov.ng), the Nigeria Insurance Commission (info@naicom.gov.ng), the National Pension Commission (info@pencom.gov.ng) and the Nigeria Exchange Limited (contactcenter@ngxgroup.com).





95

#### for the year ended 31 December 2023

The Directors present their report on the affairs of FBN Holdings Plc ('the Company'), together with the audited financial statements and auditors' report for the year ended 31 December 2023.

SOVERNANCE

#### a. Legal Form

The Company was incorporated as a private limited liability company in Nigeria in 2010 and was converted to a public company in September 2012, when it commenced operations. The Company's shares were listed on the floor of the Nigerian Exchange Limited (formerly known as the Nigerian Stock Exchange) on 26 November 2012, after the shares of the erstwhile First Bank Nigeria Plc were delisted on 23 November 2012.

#### b. Principal Activity and Business Review

The Company's principal activity is raising and allocating capital and resources. The Company is responsible for managing shareholders, coordinating Group-wide financial reporting to shareholders, investors and external relations with the Group. It also develops and coordinates the implementation of the Group's strategies.

The Company has six direct subsidiaries, namely: First Bank Nigeria Limited, FBNQuest Merchant Bank Limited, FBNQuest Capital Limited, FBNQuest Trustees Limited, FBN Insurance Brokers Limited, Rainbow Town Development Limited, and many indirect subsidiaries.

The financial results of all the subsidiaries have been consolidated in these financial statements.

#### c. Operating Results

Highlights of the Group's operating results for the year are as follows:

	Gro	oup	Com	pany
	31 December 2023	31 December 2022	31 December 2023	31 December 2022
	<b>N</b> ′mn	<b>N</b> ′mn	<b>N</b> ′mn	<b>N</b> ′mn
Gross earnings	1,595,255	815,166	21,020	24,285
Profit before minimum tax	358,875	157,902	15,192	19,483
Minimum tax	(8,282)	(3,362)	(21)	(22)
Profit after minimum tax	350,593	154,540	15,171	19,461
Income tax expense	(40,111)	(18,229)	(1)	(1)
Profit for the year from continuing operations	310,482	136,311	15,170	19,460
Loss for the year from discontinued operations	(112)	(138)	-	-
Profit for the year	310,370	136,173	15,170	19,460
Profit attributable to:				
Non-controlling interests	2,167	1,770	-	-
Equity holders of the parent entity	308,203	134,403	15,170	19,460
	310,370	136,173	15,170	19,460
Earnings per share (kobo) - Basic	859	375	42	54
Earnings per share (kobo) - Diluted	859	375	42	54

#### d. Dividend

The Board of Directors, pursuant to the powers vested in it by the provisions of Section 426 of the Companies and Allied Matters Act (CAMA) 2020, has recommended a dividend of 40 Kobo per ordinary share of 50 kobo each, amounting to ₩14,358,117,116.40 (2022: ₩17,947,646,398) (Fourteen Billion, Three Hundred and Fifty-Eight Million, One Hundred and Seventeen Thousand, One Hundred and Sixteen Naira, Forty Kobo only). Withholding tax will be deducted at the time of payment.

#### e. Directors' Shareholding

. The direct and indirect interests of Directors in the issued share capital of the Company as at 31 December 2023, as recorded in the register of Directors' shareholding and/or as notified by the Directors for the purposes of Sections 301 and 302 of CAMA 2020 and the listing requirements of the Nigerian Exchange Limited, are noted as follows:

	31 Decem	ber 2023	31 December 2022		
Directors' Shareholdings (Direct and Indirect)	Direct	Indirect	Direct	Indirect	
Olufemi Otedola, CON *	40,033,982	1,989,342,376	10,000,000	1,989,342,376	
Alhaji Ahmad Abdullahi **	-	-	-	-	
Kofo Dosekun	-	-	-	-	
Cr (Sir) Peter Aliogo	-	-	-	-	
Ahmed Modibbo ***	-	-	-	-	
Khalifa Imam ***	-	-	-	-	
Dr Abiodun Fatade	-	-	-	-	
In Alimi Abdul-Razaq	-	-	-	-	
Dr Adesola Adeduntan ****	18,871,689	-	18,871,689	-	
Iulius Omodayo-Owotuga	-	-	-	-	
Nnamdi Okonkwo	9,019,300	-	9,019,300	-	
Oyewale Ariyibi	4,008,850	-	4,008,850	-	

\* Olufemi Otedola, CON, was appointed to the Board on 9 July 2023.

\*\* Alhaji Ahmad Abdullahi resigned from the Board on 31 January 2024.

\*\*\* Ahmed Modibbo resigned from the Board on 31 March 2024.

\*\*\* Khalifa Imam resigned from the Board on 31 March 2024.

\*\*\*\* Dr Adesola Adeduntan retired from the Board on 19 April 2024.

97

#### f. Shareholding Analysis

FBN HOLDINGS PLC- Range Analysis as at 31 December 2023

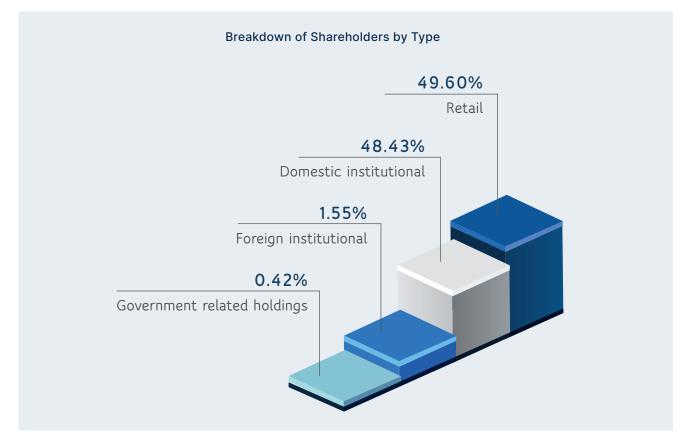
Range			No. of Holders	% Holders	Units	% Units
1	-	1,000	295,871	24.880	213,489,520	0.59
1,001	-	5,000	489,679	41.170	1,176,142,002	3.28
5,001	-	10,000	168,285	14.150	1,156,542,930	3.22
10,001	-	50,000	198,034	16.650	4,003,958,599	11.15
50,001	-	100,000	19,434	1.630	1,352,633,660	3.77
100,001	-	500,000	15,007	1.260	2,940,600,079	8.19
500,001	-	1,000,000	1,618	0.140	1,127,222,252	3.14
1,000,001	-	5,000,000	1,178	0.100	2,164,123,468	6.03
5,000,001	-	10,000,000	126	0.010	882,581,316	2.46
10,000,001	-	50,000,000	95	0.010	1,920,377,743	5.35
50,000,001	-	100,000,000	15	-	977,599,366	2.72
100,000,001	-	ABOVE	34	_	17,980,021,856	50.09
TOTAL			1,189,376	100	35,895,292,791	100

The analysis of the distribution of the shares of the Company as at 31 December 2022 is as follows:

Range			No. of Holders	% Holders	Units	% Units
1	-	1,000	294,687	24.71	213,312,468	0.59
1,001	-	5,000	490,405	41.12	1,178,372,372	3.28
5,001	-	10,000	169,006	14.17	1,161,744,179	3.24
10,001	-	50,000	199,797	16.75	4,045,666,716	11.27
50,001	-	100,000	19,790	1.66	1,376,363,375	3.83
100,001	-	500,000	15,506	1.30	3,046,560,699	8.49
500,001	-	1,000,000	1,709	0.14	1,192,042,050	3.32
1,000,001	-	5,000,000	1,306	0.11	2,437,534,148	6.79
5,000,001	-	10,000,000	144	0.01	1,039,043,492	2.89
10,000,001	-	50,000,000	137	0.01	2,983,392,322	8.31
50,000,001	-	100,000,000	27	-	1,844,324,598	5.14
100,000,001	-	ABOVE	43	=	15,376,936,372	42.84
TOTAL			1,192,557	100	35,895,292,791	100



#### Shareholder Analysis as at 31 December 2023



# Geographical Breakdown of Shareholders

#### g. Substantial Interest in Shares

According to the Register of Members as at 31 December 2023, the detail of the substantial shareholder is noted as follows:

Name	Status	Units	% Units
Olufemi Otedola	Direct Holding	40,033,982	0.11
Olufemi Otedola (Calvados Global Services Limited)	Indirect Holding	1,989,342,376	5.54
Barbican Capital Limited	Direct Holding	3,110,400,619*	8.67

\*As verified by the Central Bank of Nigeria

#### h. Directors' Interests in Contracts

For Section 303 of the Companies and Allied Matters Act 2020, none of the Directors had a direct or indirect interest in contracts or proposed contracts with the Company during the year.

#### i. Donation and Charitable Gifts

The Company renovated, furnished and equipped the library of Okun Ajah Secondary School with a total sum of ₦4,000,000 during the year ended 31 December 2023. In addition, the subsidiaries of the Company, as operating entities, made donations to various worthy causes.

#### j. Property and Equipment

Information relating to changes in property and equipment is given in Note 30 to the Accounts. In the Directors' opinion, the fair value of the Group's property and equipment is not less than the carrying value in the financial statements.

#### k. Post Balance Sheet Events

There are no events after the reporting date which could have had a material effect on the financial position of the Group as at 31 December 2023 and the profit attributable to equity holders for the year ended as at that date.

#### I. Human Resources Policy

#### Recruitment

The Company conforms to all regulatory requirements in staff employment while ensuring that only fit and proper persons are approved for appointment to the Board or top Management positions. All prescribed pre-employment screening for prospective employees and other regulatory confirmations for top Management appointments are duly implemented and obtained as required.

#### Employment of Persons With Disabilities

FBNHoldings is an equal opportunity employer and does not discriminate based on race, religion, disability, ethnicity, or other non-merit factors. We provide all our employees with the right environment to reach their career goals and attain their highest potential.

#### **Employee Involvement and Training**

The Company encourages employee participation in decision-making and provides opportunities such as town hall meetings for employees to deliberate and make inputs to decisions therein. The Company places a high premium on the development of its workforce. Consequently, the Company sponsored its employees for various training courses in the year under review.

#### Health, Safety and Welfare at Work

The Company maintains business premises designed to guarantee safe and healthy working conditions for its employees. Employees are adequately insured against occupational and other hazards. Since the outbreak of the COVID-19 pandemic, emergency preparedness and response to protocols were strengthened under the steering of the Incident Management Team. Remote work was also sustained to enable employees leverage technology while working remotely.

The Company provides comprehensive health insurance coverage for staff and their immediate family members. Fire prevention and fire-fighting equipment are installed in strategic locations within the Company premises.

The Company operates a Group Life and Group Personal Accident (formerly known as Workmen's Compensation) Insurance cover and makes Employee Compensation Act contributions for the benefit of its employees. It also operates a contributory pension plan in line with the Pension Reform Act of 2004 (amended in 2014).

#### **Gender Analysis**

The number of men and women employed by FBNHoldings as at 31 December 2023 and as a percentage of the total workforce is as follows:

	Male	Female	Male	Female	
	Nun	nber	%		
Employees	29	12	71	29	

The same gender analysis, in terms of Board and Top Management as at 31 December 2023, is as follows:

	Male	Female		Male	Female
	Number		Total	%	
Board	11	1	12	91	9
Top Management (AGM - GM)	5	1	6	83	17

#### m. Auditors

In accordance with Section 401(2) of the Companies and Allied Matters Act (CAMA) 2020 and Section 20.2 of the Nigerian Code of Corporate Governance 2018, Messrs KPMG Professional Services have indicated their willingness to continue in office as auditor to the Company.

BY ORDER OF THE BOARD

Adewale Arogundade Company Secretary FRC/2014/NBA/0000006810 25 April 2024 Lagos, Nigeria.



SOVERNANCE

FINANCIAL STATEMEN



# Report on the Outcome of the Board and Corporate Governance Evaluation Exercise for the year ended 31 December 2023

PricewaterhouseCoopers ("PwC") was engaged to carry out an evaluation of the Corporate Governance practices of FBNHoldings Plc. ("the Company") and the Company's Board of Directors as required by Principles 15.1 and 14.1 of the Nigerian Code of Corporate Governance ("NCCG") 2018 and the 2023 CBN Corporate Governance Guidelines for the period ended 31 December 2023.

Our responsibility was to reach a conclusion on the Corporate Governance practices of the Company and the Board of Director's performance within the scope of our Letter of Engagement dated 1 March 2024.

In carrying out the Evaluation, we relied on representations made by members of the Board and Management of the Company, and on the documents provided for our review.

We also facilitated a Self and Peer Assessment of each Director's performance in the year under review. This assessment covered each Director's time commitment to the business of the Company and continuous learning and development. Each Individual Director's Assessment Report was prepared and made available to them respectively, while a consolidated report of the performance of all Directors was submitted to the Company's Board Chairman.

The Company and the Board of Directors have complied significantly with the provisions of the Codes. Areas of compliance include:

- Oversight over internal audit and internal control activities of the Company;
- Board's oversight over the Company's Enterprise Risk Management; and
- Oversight of the Company's subsidiaries.

Details of other findings and recommendations are contained in the full report.

Yours faithfully,

Wira Obangeyet

Wura Olowofoyeku Partner FRC/2017/PRO/ICAN/004/00000016809 for: PricewaterhouseCoopers Chartered Accountants

The Group manages risks and returns across its operating entities using a holistic and integrated Enterprise Risk Management (ERM) approach. The ERM framework remains the foundation of its risk management strategy.

# Risk Review

# **Risk Overview**

The volatile and uncertain global landscape poses significant challenges for the Group's operations and risk profile. While the initial recovery from COVID-19 disruptions is constrained by geopolitical tensions, inflationary pressures, and domestic economic hardships, the Group remains committed to a robust risk management framework that safeguards its sustainability and value creation for stakeholders. Additionally, the Group continues to strengthen its resilience against external shocks and ensure the adoption of effective data-driven risk management tools to provide visibility into risks and exposures.



#### Geopolitical Instability

The ongoing war in Ukraine and its global ramifications, including rising energy and commodity prices, continue to disrupt supply chains and threaten economic stability.

#### Inflationary Pressures Persistent high inflation in

Nigeria, exacerbated by currency depreciation and external factors, impacts consumer spending and increases operating costs for the Group.

Domestic Economic Challenges The Nigerian economy faces multiple headwinds, including insecurity, cybercrime, skilled workforce emigration, and unemployment, creating a complex risk environment.

#### **Evolving Technologies**

The increased availability and evolution of cost-effective technologies continue to reduce the barriers to entry to the industry, enabling the growth of financial service offerings that provide more options to customers and threaten market share, necessitating continuous innovation and adaptation by the Group.

In spite of the challenges posed by the volatile and uncertain global landscape, the **Group remains** committed to a robust risk management framework that safeguards its sustainability and value creation for stakeholders.



104

# **Risk Management**

The Group's Enterprise Risk Management (ERM) framework remains the cornerstone of its risk management strategy. This framework, aligned with the Board-approved risk appetite and capital/liquidity constraints, provides a holistic and integrated approach to identifying, assessing, monitoring, and mitigating risks across all operating entities.

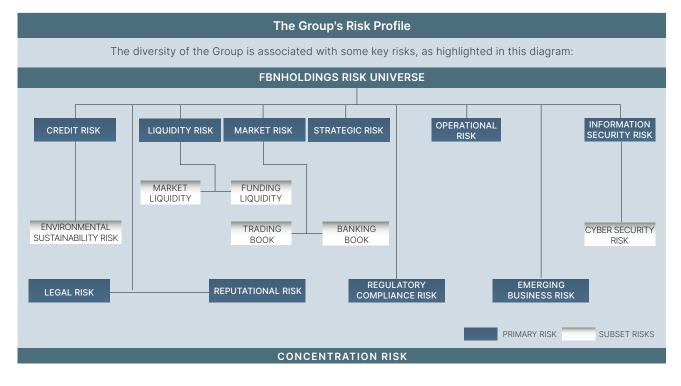
RISK REVIEW

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- Robust Risk Governance: The Board of Directors sets the overall risk management policies and oversees the effectiveness of the ERM framework. The implementation of the framework is driven through the risk management functions across the operating entities.
- Comprehensive Risk Identification and Assessment: The Group employs a systematic process for identifying, assessing, and prioritising potential risks across financial, operational, reputational, and other dimensions.
- Effective Controls and Monitoring: Tailored risk controls and mitigation strategies are implemented across all operating entities, with regular monitoring and reporting mechanisms in place to ensure timely response to emerging risks.
- **Continuous Improvement:** The Group regularly reviews and updates its ERM framework and risk management practices to adapt to evolving regulatory requirements, best practices, and the dynamic risk landscape.



#### Risk Management



#### Risk Management Model: Three Lines of Defence.

The core of the ERM framework lies in the Three Lines of Defence (3LoD) model, where clearly defined roles and responsibilities ensure comprehensive risk oversight and management:

#### FIRST LINE OF DEFENCE

This refers to business units and risk owners within the Group. They actively identify, assess, and manage inherent risks within their operations. Their ownership extends to implementing risk mitigation strategies, adhering to established frameworks, and reporting promptly to the Second Line.

#### SECOND LINE OF DEFENCE

This refers to the independent functions in the Group that define, and establish robust risk management frameworks for specific risk types. They also provide guidance and support to the first line through risk assessment, validation of risk controls, and testing of risk management practices. The continuous dialogue and knowledge transfer further strengthen the second line's oversight role, promoting a more effective and efficient risk management ecosystem.

#### THIRD LINE OF DEFENCE

This is the Internal Audit and Audit function External that provides independent reviews and objective assurance on the adequacy, effectiveness, and efficiency of the ERM framework and internal controls. Their rigorous and insightful assessments further bolster the risk management structure, identifying potential vulnerabilities and recommending improvements.

RISK REVIEW

#### **Risk Management**

#### Perform Oversight

- Sets the 'tone at the top'
- Establishes the risk appetite and strategy
- Approves the risk management framework, methodologies, policies, roles and responsibilities
- Translates risk information into a decision-making process, accepts, transfers or mitigates identified risks
- Evaluates the Business Unit activities on a risk-adjusted basis

#### **Three Lines of Defence**

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#### Monitor and Report

- Owns the risk management process, embedding the necessary controls in all processes and activities
- Identifies, manages, mitigates and reports on risk
- Tracks loss and incident data

#### **Design and Facilitate**

- Designs and deploys the risk management framework across the organisation
- Compiles risk and control issues across the Business Units (BUs) and escalates to Senior Management
- Performs aggregated risk reporting

#### **Interpret and Develop**

- Provides interpretation of regulations and disseminates to the BUs
- Monitors compliance with regulations
- Develops and monitors policies and procedures
- · Carries out risk assessment-based compliance testing
- Advises on regulatory issues

#### 3rd Test and Verify

- Provides independent testing and verification of the efficacy of the corporate standard and business line compliance
- Validates the risk framework
- Provides assurance that the risk management processes and controlsare adequate, suitable and functioning effectively as intended



Board/Executive

Management



Business Unit Process and Risk Owners



Risk Management and Compliance Function



External Audit

1<u>07</u>

#### **Risk Management**

#### **Risk Governance**

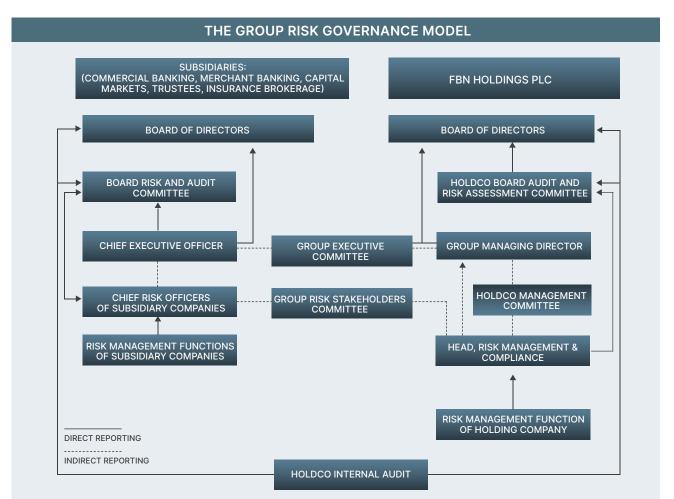
The Group's risk appetite defines the acceptable level of risk it is willing to take in pursuit of its strategic objectives. This appetite is formally documented, approved by the Board, and cascaded down to all subsidiaries. The Board approves the Group's risk appetite and ensures adherence across the organisation.

The Group ensures that all risks are identified, assessed, and monitored. This includes regular risk assessments of all business units covering all relevant risk categories and the use of quantitative and qualitative risk assessment techniques to assess the likelihood and impact of potential risks. It also ensures timely and accurate reporting to management and stakeholders, including the Board of Directors.

The Group fosters a strong risk culture where all employees are empowered to identify, understand, and manage risks. This is achieved through comprehensive risk awareness training programs, interactive workshops, seminars, regular newsletters and flyers. Employees are encouraged to report concerns and potential risks without fear of reprisal, fostering a culture of transparency and accountability. The Group Risk Stakeholders Committee (GRSC) oversees the relationship between FBNHoldings and its subsidiaries' risk management functions. It comprises;

- 1. The Chairman of GRSC (the CRO of the largest subsidiary company)
- 2. Chief Risk Officer (CRO) or Head of Risk of each subsidiary company in the Group
- 3. The Coordinator, Head, Risk Management and Compliance of FBNHoldings
- 4. Heads of department of the Risk Directorate (Head of Credit, Market & Liquidity, and Operational Risk) at FirstBank
- 5. Head of Compliance of each subsidiary company, if different from the Head of Risk
- 6. Chief Audit Executive of FirstBank
- 7. Head of Internal Audit of FBNHoldings

The Committee meets every quarter to deliberate on the various risks the Group is exposed to.



# **Emerging Risks**

The Group continues to proactively navigate a constantly evolving landscape of emerging risks, both locally and globally. We remain committed to building and maintaining resilience against all forms of internal and external shocks that could disrupt our business operations and impede future growth. To that end, our risk monitoring scope encompasses a diverse range of events, ranging from cybersecurity threats to socio-political uncertainties and evolving regulatory landscapes. This comprehensive approach minimises our exposure to potential threats and vulnerabilities, ensuring the safety and security of all our stakeholders.

### Key Emerging Risks

#### Cybersecurity Threats

The sophistication and frequency of cyberattacks continue to escalate, requiring robust defences and constant vigilance.

#### Key Mitigating Actions

Sustained investment in technology and cybersecurity infrastructure, conducting regular penetration testing and vulnerability assessments, and actively training employees on cybersecurity best practices.

#### Socio-Political Uncertainties

Heightened political tensions, social unrest, and potential security risks necessitate proactive measures to protect our staff and assets.

#### Key Mitigating Actions

Implementing robust crisis management plans, maintaining close communication with local authorities, and continuously adapting our security protocols to evolving threats.

#### Talent Management Challenges

Attracting and retaining top talent in a competitive landscape presents a significant challenge, impacting our ability to deliver world-class service and achieve strategic goals.

#### **Key Mitigating Actions**

Offering competitive compensation and benefits packages, fostering a positive and inclusive work environment, and investing in continuous learning and development programs for employees.

#### Increased focus on ESG (Environmental, Social, and Governance) factors

The growing emphasis on sustainability and responsible corporate governance requires us to integrate ESG considerations into our decision-making processes and risk management framework.

#### **Key Mitigating Actions**

We are investing in ESG and green initiatives to address these evolving expectations - partnering with NGOs for energy conservation and tree planting. Offering suitable products and services in an easily accessible way to drive financial inclusion. Other initiatives such as the SPARK Amplification, FutureFirst, and the E-learning Initiatives, collaborating with universities and implementing financial literacy programs t mention a few.

#### Evolving Regulatory Landscape

Central Bank policies impacting liquidity and credit availability: Changes in monetary policy and regulatory directives can influence our lending and borrowing activities.

#### Key Mitigating Actions

WemaintainclosecommunicationwiththeCentral Bank and continuouslymonitorregulatorydevelopmentstoadaptourstrategiesaccordingly.

#### **Climate Change Risks**

The increasing frequency and intensity of extreme weather events, rising sea levels, and resource scarcity pose significant challenges to the long-term sustainability of our operations.

#### Key Mitigating Actions

Implementing climate-resilient infrastructure, promoting green finance initiatives, and integrating climate risk assessments into business decisions.

109

By proactively identifying and mitigating these emerging risks, the Group remains committed to ensuring long-term sustainable growth, protecting stakeholder value, and contributing positively to the Nigerian economy.

The Group is a financial institution with distinct businesses, which makes it susceptible to a wide range of risks across its operating entities. The Boards of all the subsidiaries and FBN Holdings Plc receive reports on all principal risks comprising strategic risks, information and cyber security risks, credit risks, market risks, liquidity risks, operational risks, legal risks, regulatory compliance risks, reputational risks and sustainability risks.

#### Strategic Risks

Strategic risk is the probability that the Group will not realise its strategic objectives due to unfavourable business decisions or improper implementation. This may involve adopting the wrong business strategy, failing to execute a well-conceived strategy, or neglecting to adapt a successful strategy to changing market conditions.

#### **Risk Impact**

The potential impact of strategic risk on the Group is significant and far-reaching. In extreme cases, it could lead to business failure. Even in less severe scenarios, it can result in:

- **Erosion of capital:** Poor strategic choices can negatively impact the Group's financial performance, leading to reduced profitability and capital depletion.
- Loss of market share: Failing to adapt to evolving customer needs and industry trends can result in competitors gaining an edge and the Group losing its market position.
- **Reputational damage:** Pursuing unsustainable strategies or making unethical decisions can harm the Group's reputation and stakeholder trust.
- Reduced profitability: Missed opportunities and strategic missteps can negatively impact earnings and revenue generation.
- Increased costs: Inefficient resource allocation and poorly executed strategies can lead to higher operating expenses.
- Reduced employee morale: A lack of clear direction and strategic focus can demotivate employees and hinder productivity.
- Erosion of stakeholder confidence: Investors, customers, and regulators may lose faith in the Group's leadership and prospects.

#### **Risk Exposures**

The Group's exposure to strategic risk stems from several factors, including:

- **Competition:** A highly competitive landscape in the Nigerian financial sector necessitates constant innovation and adaptation to maintain market share.
- **Technological advancements:** Rapid technological changes can disrupt traditional business models and create new opportunities or threats, requiring the Group to be agile and adaptable.
- **Regulatory changes:** Evolving regulatory requirements can impact the Group's operations and strategic plans, necessitating close monitoring and compliance efforts.
- Economic uncertainties: Fluctuations in the global and Nigerian economies can introduce unforeseen challenges and require adjustments to the Group's strategy.

#### Risk Measurement

The Group utilises a multi-pronged approach to measure its strategic risk:

- Key performance indicators (KPIs): Metrics like market share growth, profitability, and customer satisfaction are tracked to assess the effectiveness of the Group's strategic initiatives.
- Key risk indicators (KRIs): Early warning indicators like customer churn, regulatory non-compliance, and talent attrition are monitored to identify potential risks that could derail the Group's strategy.
- Scenario planning: Different potential future scenarios are analysed to assess the Group's resilience to various challenges and opportunities.
- Stress testing: The Group's financial models are subjected to stress tests to gauge its ability to withstand adverse economic conditions.

#### **Risk Mitigation**

The Group proactively employs various strategies to mitigate its strategic risk:

- Robust strategy development process: A well-defined and comprehensive process involving all relevant stakeholders ensures that the Group's strategy is aligned with its vision and mission.
- Clear strategic objectives and KPIs: Measurable and realistic objectives ensure that the Group focuses its resources on achieving its desired outcomes.
- Effective strategy execution capabilities: Strong governance structures and skilled personnel ensure that the Group's strategy is effectively implemented across all levels of the organisation.
- Scenario planning and innovation culture: Proactive planning for potential disruptions and fostering a culture of innovation allow the Group to adapt to changing market conditions.
- Continuous monitoring and evaluation: Regular reviews of the Group's strategy and performance ensure that it remains relevant and effective in the evolving environment.

#### **Risk Monitoring**

The Group continuously monitors its strategic risks through various mechanisms:

- **Executive Management and Board oversight:** Regular reporting and discussion of strategic risks ensure that they remain a top priority for senior management.
- **Performance dashboards:** Real-time data and insights into key metrics enable the Group to track progress and identify potential issues early on.
- Internal audit and risk assessments: Regular reviews by Internal Audit and independent risk consultants help identify and address vulnerabilities in the Group's strategy.

#### Information and Cybersecurity Risks

Information and cybersecurity risk pertains to possible loss, disruption, or reputational damage arising from failures, manipulation, or erroneous use of its information systems or loss from a cyber-attack or data breach.

#### **Risk Impact**

Information and cybersecurity risks can result in operational failures, data loss, compromised digital products, revenue loss, and reputational damage.

#### **Risk Exposures**

The exposure to information and cybersecurity risks originates from diverse sources, including the increased adoption of Al and machine learning by attackers, remote working arrangements, cloud services and Application Programming Interfaces (APIs), security breaches at third-party/vendor sites, misuse of systems due to compromised passwords, unauthorised programs running on systems, external attacks by hackers, increased number of devices amplifying threats and vulnerabilities; malicious code and phishing attempts.

#### **Risk Measurement**

In 2023, the Group assessed its residual cyber risk to be at a moderate level due to the evolving global cyber threat landscape. Key success indicators include minimal cyber-related incidents and associated losses, knowledgeable staff in information and cybersecurity management, the existence of proactive, intelligent systems for vulnerability monitoring, financial applications with maker-checker functionalities, adherence to testing timelines, effective management of system end-of-life, and the ability to adopt emerging technological capabilities with minimal risk exposures.

#### **Risk Mitigation**

The Group, through its flagship brand, has implemented several measures to mitigate and monitor cybersecurity risk drivers, ensuring the sustainability of operations in its dynamic business environment.

- Enforcement of Second-Factor Authentication (2FA) on transaction processing applications, focused monitoring to mitigate 2FA-related risks;
- Maker-checker protocols on financial applications;
- Evaluation of PIN reset and enrollment operations through the USSD SIM Swap project;
- Deployment of effective defences against vulnerabilities;
- Active collaboration between stakeholders for patch management;
- Dedicated personnel handling patch management processes;
- Continuous employee training for cybersecurity incident management;
- Comprehensive testing of software/systems before going live;
- Implementation of Network Security policies and data loss prevention projects;
- Operationalisation of patch management frameworks and enhancement of endpoint protection and response through XDR/EDR solutions.

#### **Risk Monitoring**

Continuous monitoring of Information and cybersecurity risks is conducted through various initiatives across the first, second and third lines of defence:

- Active threat detection and prevention by the Information Security operations function;
- Regular risk management oversight by the Information and Cybersecurity Unit of the Operational Risk Management and routine IT audits and control reviews;
- Collaboration between stakeholders, employee training programs; and
- The completion of the Security Orchestration, Automation, and Response (SOAR) project by Executive Management.

This ensures ongoing assessment and improvement of the Group's overall cybersecurity posture in response to the evolving threat landscape.

#### Credit Risks

Credit risk is the probability of default on a debt that may arise from borrowers' inability to meet their repayment obligations according to agreed terms. Credit risk is a measure of the creditworthiness of a borrower and the ability of the lender to recover all their principal and interest when making a loan.

#### **Risk Impact**

The crystallisation of credit risks could have significant negative impacts, including:

- **Revenue loss:** Reduced income from loan repayments due to defaults.
- Capital erosion: Increased provisions for non-performing loans (NPLs) and eventual write-offs, impacting the bank's capital adequacy ratios.
- **Disruption of cash flow:** Impaired ability to meet short-term and long-term financial obligations and loan default reduces the available funds needed to meet financial obligations.
- Collection costs: Additional expenses incurred in attempting to recover defaulted loans, costs incurred on court cases arising from recovery activities and commission paid to recovery agents.
- **Reputational damage:** Negative publicity arising from loan default, potential regulatory sanctions, recovery activities and litigation.
- **Diminished profitability:** Effect of additional expected credit loss provision on profit for the reporting period.
- **Competitiveness:** Limited or no competitive advantage over other industry players due to liquidity crisis caused by loan default.

#### **Risk Exposures**

The Group's credit risk exposure is influenced by various factors, including:

#### Macroeconomic Conditions:

- Economic slowdown: A sluggish economic environment with strained GDP growth can weaken borrower cash flow and repayment capacity, leading to an increased risk of defaults, particularly in sectors sensitive to economic cycles like construction and retail.
- Inflationary pressures: High inflation can erode borrower purchasing power and reduce disposable income, potentially impacting loan repayments. Rising interest rates implemented to combat inflation can further strain borrowers' debt-servicing capabilities.
- **Currency fluctuations:** Depreciation of the naira against major currencies can increase the burden for borrowers with foreign currency-denominated debt, leading to potential defaults or debt restructuring requirements.

#### Individual Borrower Creditworthiness:

 Loan portfolio composition: The creditworthiness of individual borrowers significantly affects the overall portfoliorisk. Also, unexpected events like natural disasters, industry disruption, or individual borrower-specific challenges like management shakeups or legal disputes can increase the risk of individual loan defaults.

#### **Risk Measurement**

The Group measures its credit risk exposure through various key performance indicators (KPIs), including:

- Non-performing loan (NPL) ratio which measures the percentage of outstanding loans that are overdue by more than a specified period (e.g., 90 days).
- Cost of risk (CoR) represents the annualised expenses incurred due to loan defaults, expressed as a percentage of average gross loans.
- Weighted average risk rating (WARR) assigns risk ratings to loan categories based on their perceived default probability, providing an overall portfolio risk assessment.
- Loan loss coverage indicates the extent to which the Group's provisions for potential loan losses cover the expected credit losses.
- Independence of the risk function ensures that the risk management unit operates independently from lending and business development functions, thereby maintaining objectivity in risk assessment and mitigation.
- Concentration risk indicates the level of lending to an individual, related individuals or companies and sectors/ industries. The parameters for measuring concentration risk include Single Obligor Limit (SOL), Sectorial Limit, Aggregate Large Exposures and Related Parties exposures.

#### **Risk Mitigation**

The Group employs various strategies to mitigate and manage its credit risk, including:

- Strict adherence to credit risk management policies and procedures: This includes implementing robust credit underwriting practices, establishing clear loan approval criteria, and conducting regular portfolio reviews.
- Continuous monitoring of regulatory compliance: Ensuring adherence to relevant Central Bank of Nigeria (CBN) regulations and guidelines on credit risk management.

- Deployment of robust credit risk management systems: Utilising data analytics and scoring models to proactively identify and assess potential credit risks.
- Diversification of the loan portfolio: Spreading credit exposure across different sectors, geographies, and borrower types to reduce concentration risk.
- Effective loan restructuring and workout strategies: Proactively working with borrowers facing financial difficulties to find solutions and prevent defaults.
- Maintaining adequate capital adequacy ratios: Holding sufficient capital buffers to absorb potential losses from credit defaults.
- **Investing in staff training and development:** Ensuring that credit risk professionals possess the necessary skills and knowledge to manage risk effectively.

#### **Risk Monitoring**

The Group employs a comprehensive approach to monitoring credit risk throughout all three lines of defence: First Line:

• Relationship managers and business managers actively monitor borrowers' financial performance, loan covenants, and adherence to loan terms.

 Early warning systems track key risk indicators, such as changes in borrower financial performance, industry trends, or macroeconomic conditions, to identify potential early signs of stress.

#### Second Line:

 The Credit Risk Management department independently assesses the effectiveness of credit risk policies and procedures, conducts portfolio reviews, and validates credit assessments made by the first line.
 Stress testing and scenario analysis are performed to

assess the bank's vulnerability to potential risk events and inform timely adjustments to risk management strategies.

#### Third Line:

- Internal Audit regularly reviews the Group's credit risk management practices and systems to ensure compliance with regulatory requirements and best practices.
- The Board of Directors and Senior Management receive regular reports on credit risk metrics and exposure levels, enabling them to make informed decisions and provide strategic guidance.

#### Market Risks

Market risk is the risk of changes in the market value of trading and investment positions arising from fluctuations in interest rates, foreign exchange rates, equity prices, commodity prices, and other market factors.

#### **Risk Impact**

- Financial losses: Reduced income, impairments of interestrate sensitive instruments, and write-downs of asset values.
- Capital erosion: Increased provisions for potential losses, impacting capital adequacy ratios.
- Reduced profitability: Lower earnings and return on equity.

#### **Risk Exposures**

- Interest rate risk: The Group's exposure to changes in interest rates, especially on fixed-income securities and loans.
- Foreign exchange risk: The Group's exposure to fluctuations in foreign exchange rates affects its cross-border transactions and foreign currency holdings.

#### **Risk Measurement**

• Value at risk (VaR): This quantifies the potential loss in portfolio value over a specified time horizon with a given confidence level.

- Sensitivity analysis: Assesses the impact of changes in individual market variables on portfolio value.
- **Stress testing:** Simulates extreme market scenarios to evaluate portfolio resilience.

#### **Risk Mitigation**

- Hedging: Employing financial instruments (e.g., forwards, futures, swaps, options) to offset market risks.
- **Portfolio diversification:** Spreading investments across different asset classes, markets, and currencies to reduce concentration risk.
- Strict adherence to risk limits: Enforcing pre-defined risk limits for trading and investment activities.
- Active monitoring of market conditions: Timely adjustments to portfolios and risk exposures based on market movements.
- Continuous upskilling of staff: Ensuring employees have the knowledge and skills to manage market risks effectively.
- **Tool deployment:** In risk analytics will enhance risk assessment and decision-making.

#### **Risk Monitoring**

The Group employs a comprehensive market risk monitoring framework across all three lines of defence:

#### First Line:

• **Treasury:** Continuously monitors market positions and exposures using real-time risk management and reporting systems. This includes tracking market movements, managing potential risk factors, and maintaining compliance with internal limits and regulatory requirements.

#### Second Line

- Internal controls: Robust controls are implemented to prevent unauthorised trading and ensure adherence to risk management policies, safeguarding the Group's capital from unforeseen market fluctuations.
- Market & liquidity risk management department: Independently assesses market risk exposures through regular portfolio reviews, analysing trends and risk indicators. They conduct portfolio stress testing to simulate various market scenarios and assess potential impacts on the bank's capital position. Additionally, the

department provides risk management advice to business units, promoting informed decision-making.

#### Third Line:

Internal audit: Periodically audits market risk management practices and controls, evaluating their effectiveness and adherence to regulations. This independent oversight ensures the robustness of the bank's market risk framework and identifies potential areas for improvement.

#### Quantitative and Qualitative Monitoring Methods:

- **Regular portfolio reviews:** Continuously analyse market positions, trends, and risk indicators to identify potential market weaknesses and proactively manage exposures.
- Stress testing: Simulating various market and economic scenarios to assess the bank's resilience to adverse market conditions, ensuring adequate capital reserves are maintained.
- Market risk reporting: Timely and accurate reporting of market risk data and analysis to management and supervisory authorities, facilitating informed decision-making and regulatory compliance.

#### **Liquidity Risks**

Liquidity is the risk that the Group may not have sufficient cash or readily convertible assets to meet its financial obligations as they become due.

#### Risk Impact

The Liquidity risk impact includes:

- **Reputational damage:** Loss of customer confidence and withdrawal of deposits.
- **Funding difficulties:** Increased costs of borrowing or inability to access funding.
- **Regulatory sanctions:** Penalties from the Central Bank of Nigeria for non-compliance with liquidity requirements.
- **Insolvency:** Inability to meet financial obligations, potentially leading to bankruptcy.

#### **Risk Exposures**

- Asset-liability mismatches: Asset-liability mismatches create potential liability gaps.
- **Concentration funding:** Concentration of funding sources on a limited number of depositors or funding providers.
- Market disruptions: External events that impair access to funding markets.

#### Risk Measurement

- Liquidity coverage ratio (LCR) measures the bank's ability to meet its short-term liquidity needs under a 30-day stress scenario.
- Net stable funding ratio (NSFR) assesses the bank's long-term funding stability over a one-year horizon.
- Asset/Liability mix

#### **Risk Mitigation**

- **Diversification of funding sources:** Securing funding from a variety of sources and markets.
- Asset-liability management (ALM): Matching the maturities of assets and liabilities to reduce liquidity gaps.
- Holding adequate liquid assets: Maintaining a portfolio of unencumbered assets that can be easily converted to cash.
- Strict adherence to regulatory liquidity ratios: Complying with the LCR and NSFR requirements and other internal limits.
- Daily cash flow forecasting and monitoring: Proactive management of liquidity positions.

- This includes proactive management of near-term funding needs and maintaining sufficient liquidity buffers to address unforeseen demands.
- Contingency Funding Plan: The Banking Group has a comprehensive contingency funding plan in place, which includes early warning indicators to monitor market conditions and potential liquidity risks. The Group continuously reviews its liquidity position and funding strategies to ensure preparedness for unexpected events, such as economic or market downturns, earnings disruptions, or situations beyond its control, which could lead to short-term or long-term liquidity crises. The contingency funding plan is tested annually.

#### **Risk Monitoring**

The Group maintains a robust liquidity risk monitoring framework that encompasses all three lines of defence:

#### First Line:

 Treasury: Oversees daily cash flows and liquidity balances, ensuring adherence to internal liquidity limits and regulatory requirements.

#### Second Line

- Internal controls: Robust controls are implemented to prevent unauthorised transactions and ensure compliance with liquidity risk management policies.
- Market & liquidity risk management department: Independently monitors liquidity positions, conducts ALM analysis and ensures compliance with regulatory liquidity ratios. They also provide guidance and advice to business units on managing their liquidity risk.

#### Third Line:

• Internal audit: Periodically audits liquidity risk management practices and controls, assessing their effectiveness and adherence to regulations. This independent oversight ensures the robustness of the liquidity framework and identifies potential areas for improvement.

#### **Operational Risks**

Operational risks arise from inadequacies or failures of internal processes, people, or systems and may also be brought about by external events. Recognising the inherent nature of this risk across all business areas, the Group sustained its focus on managing operational risk within acceptable limits in 2023.

The Group's operational risk profile remained moderate in 2023. Operational loss levels stayed within the approved limit (0.7% of gross earnings) despite the persistence of volatility and challenges in the operating environment and ongoing security concerns.

#### **Risk Impact**

- Financial losses: Direct losses from fines, litigation, income reversals, fraud, and operational disruptions.
- **Reputational damage:** Loss of customer confidence and potential withdrawal of business.
- **Business disruptions:** Impaired service delivery, reduced productivity, and delays in operations.
- **Regulatory sanctions:** Penalties from regulatory bodies for non-compliance with operational risk requirements.

#### **Risk Exposures**

• Financial crimes: Internal fraud, external fraud, and money laundering.

- **Process failures:** Errors in transactions, breaches of data security, and system outages.
- External threats: Security breaches, natural disasters, pandemics, and political instability.
- **Regulatory compliance risk:** Failure to meet regulatory requirements in areas such as cybersecurity, data privacy, and anti-money laundering.

#### **Risk Measurement**

- **Operational risk loss database:** Tracking and analysing historical operational risk losses. Updated continuously.
- Key risk indicators (KRIs): Monitoring indicators of potential operational risk events. Updated continuously with a maximum refresh duration of Monthly.

- **Risk control self-assessments (RCSAs):** Assessing the effectiveness of risk controls. Conducted quarterly.
- Scenario analysis: Assessing the potential impact of severe operational risk events. Conducted monthly as emerging threats and external events scanning.

#### **Risk Mitigation**

- Risk assessment: A bi-annual enterprise risk assessment is conducted every six months to identify and prioritise top operational risk sub-types (e.g. system risk, physical security, regulatory compliance) for which tailored mitigation strategies are developed.
- Three lines of defence model: This well-defined governance framework assigns clear roles and responsibilities for operational risk management across the organisation. The First Line focuses on managing risk within day-to-day operations, the Second Line functions Operational Risk Management, etc., provides independent risk assessment, quality assurance and control advice, and the Third Line, Audit, ensures adherence to regulations and governance principles.
- Enhanced cybersecurity defenses: Regular vulnerability assessments, penetration testing, employee cybersecurity awareness training, and investments in advanced threat detection and response technologies help to prevent cyberattacks and data breaches.
- Robust business continuity and disaster recovery policies: Maintaining comprehensive Business Continuity Plans (BCP) ensures the Group can maintain critical operations and minimise disruptions in the event of unforeseen events like natural disasters or system outages. Regular testing and updating of the BCP ensures its effectiveness.
- Vendor management and outsourcing controls: Implementing stringent vendor selection and contract management processes for outsourced activities minimises the operational risk associated with third-party relationships. Regular monitoring of outsourced activities ensures adherence to agreed-upon standards and risk management practices.
- Culture of risk awareness and open communication: Fostering a culture where risk awareness is integrated into daily operations, and employees feel empowered to report and address potential issues promptly. This proactive approach allows for early identification and mitigation of risks before they escalate.

#### **Risk Monitoring**

- First line: Business units monitor their operational activities through various reviews and checks, identifying early warning signs of potential issues and taking corrective actions.
- Second line: The Operational Risk Management Department, Internal Control & Enhancement Group, and other independent risk functions actively monitor operational risk through regular reviews, risk reporting, and audits. They provide independent assessments of the effectiveness of controls and advise management on improvements.
- Third line: The Audit function ensures overall governance and adherence to risk appetite and regulatory requirements. They also engage with regulators and external auditors where required to stay updated on emerging operational risk trends and best practices.

#### Quantitative and qualitative methods:

- Key risk indicator (KRI) monitoring: Tracking and analysing leading and lagging KRIs on iGRCS across various operational areas helps identify potential risk trends and assess the effectiveness of controls.
- Operational risk event reporting: A centralised system on iGRCs allows employees to report all operational risk events, large and small, facilitating analysis and identification of patterns and recurring issues.
- Scenario analysis and stress testing: Regularly conducting simulations of potential adverse events like cyberattacks or economic downturns helps assess the Group's resilience and vulnerability to various operational risks.
- Audit assessment: Internal audit periodically assess the effectiveness of operational risk management practices and controls, identifying areas for improvement.

RISK REVIEW

### **Principal Risks**

#### Legal Risks

The potential for financial or reputational losses arising from the Group's failure to comply with legal obligations, including regulatory and contractual requirements, litigation, and intellectual property infringement.

#### **Risk Impact**

- **Financial losses:** Fines, penalties, compensation payments, legal fees, and lost business opportunities.
- **Reputational damage:** Loss of customer and stakeholder trust, negative media coverage, and potential decline in brand value.
- **Business disruptions:** Operational delays, project setbacks, and difficulty attracting and retaining talent.
- Regulatory sanctions: Suspension of licenses or other regulatory actions that can impede the Group's ability to operate.

#### **Risk Exposures**

- **Regulatory compliance:** Breaches of banking regulations, anti-money laundering (AML) laws, data privacy regulations, and other legal frameworks.
- **Contractual disputes:** Failure to fulfil contractual obligations, leading to legal challenges from customers, suppliers, or other parties.
- **Employment dsputes:** Issues related to employee rights, discrimination, and wrongful termination.
- Intellectual property: Infringement of trademarks, copyrights, or patents.
- **Product liability:** Claims arising from defective products or services provided by the Group.
- Third-party relationships: Legal issues arising from partnerships, outsourcing arrangements, or joint ventures.

#### **Risk Measurement**

- **Regulatory compliance tracking:** Monitoring compliance with relevant regulations and reporting on potential compliance risks.
- Internal audits and reviews: Regular audits of legal functions and processes to identify weaknesses and areas for improvement.
- Key risk indicators (KRIs): Tracking metrics such as litigation volume, regulatory fines, and customer complaints to assess overall legal risk exposure.

#### **Risk Mitigation**

- A robust Legal team comprising experienced professionals with expertise in relevant areas of law. Comprehensive compliance programs are established and continually upheld, ensuring adherence to all legal and regulatory requirements.
- Thorough review and negotiation of all contracts to minimise legal risks from the outset. Risk assessments and due diligence are conducted for new transactions and partnerships, providing a clear understanding of potential legal implications.
- Employees receive regular training and awareness workshops on legal risks and compliance procedures, empowering them to identify and avoid potential issues.
- Proactive communication and dispute resolution strategies are encouraged, fostering open dialogue with stakeholders to prevent escalation.

#### **Risk Monitoring**

Ongoing monitoring and evaluation ensures the effectiveness of the Group's legal risk management framework:

 Detailed legal risk exposure and current mitigation strategies are regularly reported to the Management Committees and Board. Internal legal audits are conducted periodically to assess the legal function's effectiveness and identify areas for improvement.

117

#### **Regulatory Compliance Risks**

This is the risk arising from an increasing spate of new regulatory pronouncements, regulatory requirements, and frequent reviews of circulars which could lead to non-compliance either due to misinterpretation or inability to respond timely to these regulations. It could also arise from the lack of required agility to implement regulatory directives leading to regulatory penalties and possible reputational damage.

#### **Risk Impact**

- Financial losses: Fines, penalties, compensation payments, legal fees, and potential loss of business opportunities.
- **Reputational damage:** Negative media coverage, loss of customerand stakeholder trust, and damage to brand value.
- **Operational disruptions:** Business interruptions, project delays, and difficulty attracting and retaining talent due to regulatory non-compliance.
- **Regulatory sanctions:** Suspension or revocation of licences, restrictions on operations, and other enforcement actions.

#### **Risk Exposures**

- **Increasing regulatory complexity:** Frequent changes and updates to regulations can increase the risk of inadvertent non-compliance.
- Misinterpretation of regulatory requirements: Complex or ambiguous regulations can be challenging to interpret, leading to potential non-compliance.
- Limited agility in responding to new regulations: Delays in implementing new regulations can expose the Group to financial penalties and reputational damage.
- Inadequate communication and training: Failure to effectively communicate and train employees on regulatory requirements can increase the risk of non-compliance.

#### **Risk Measurement**

- **Regulatory reporting metrics:** Tracking key risk indicators (KRIs) such as the number of regulatory infractions and the timeliness of regulatory reporting.
- Regulatory compliance audits and reviews: Regularly conducting internal and external audits to assess compliance with relevant regulations.
- Monitoring of emerging regulatory trends: Proactively identifying and assessing potential changes in the regulatory landscape.

#### **Risk Mitigation**

- The Group fosters a robust compliance culture embedding awareness and adherence to regulations throughout all levels of the organisation supported by a dedicated team of compliance professionals with extensive expertise in relevant regulations.
- A comprehensive compliance program is implemented, encompassing thorough risk assessments, regular training programs for employees on their compliance obligations, and meticulous monitoring and reporting procedures.
- A clear and up-to-date legal and regulatory framework is maintained, outlining the Group's compliance obligations in a precise and accessible manner.
- Effective communication and training initiatives are employed, ensuring employees are kept informed about evolving regulations and their responsibilities in upholding compliance.
- Technology and automation solutions are leveraged, streamlining compliance processes and enhancing efficiency in identifying and addressing potential issues.
- Proactive engagement with regulators promotes open communication and seeks guidance on regulatory requirements for clarity and timely implementation.

#### **Risk Monitoring**

- Regular reports are provided to the Board of Directors and Risk Management Committees detailing the Group's compliance risk profile and current mitigation strategies.
- Periodic internal audits and reviews are conducted to assess the efficacy of the compliance program and identify areas for potential improvement.
- Independent reviews by external auditors provide valuable insights and best practices to strengthen the Group's compliance posture further.
- Meticulous recordkeeping of all compliance activities, as well as accurate and timely reporting to regulatory authorities.

#### **Reputational Risks**

This is the risk of negative publicity in respect of an organisation's business practices, conduct or financial condition. The risk is that a negative event could lead to unfavourable stakeholder perception of and eroded trust in an organisation and impact the brand negatively.

#### **Risk Impact**

- Financial losses: Decreased revenue, reduced customer base, loss of investor confidence, increased funding costs, potential fines, and legal costs.
- **Operational disruption:** Loss of key talent, difficulties attracting new customers, disrupted relationships with partners and suppliers.
- Erosion of trust: Damaged brand image, diminished public perception, reduced stakeholder engagement.
- **Regulatory Scrutiny:** Increased regulatory oversight, potential sanctions, or license restrictions.

#### **Risk Exposures**

- Negative media coverage: Adverse publicity arising from product failures, customer complaints, ethical lapses, or financial controversies.
- Cybersecurity breaches: Data leaks, cyberattacks, or technological failures damaging customer trust and privacy.
- Employee misconduct: Misconduct by employees, including fraud, discrimination, or safety violations, impacting the Group's image.
- Environmental or social controversies: Involvement in environmental damage, social injustices, or unethical practices can lead to public backlash.
- **Regulatory non-compliance:** Failure to adhere to regulations or ethical standards can lead to fines, sanctions, and reputational damage.

#### **Risk Measurement**

- Media monitoring: Tracking and analysing media coverage and negative online sentiment to identify and manage potential reputational threats.
- **Customer satisfaction surveys:** Measuring customer perception of the Group's brand and service quality.

- Employee engagement surveys: Assessing employee morale and potential internal reputational risks.
- Tracking regulatory incidents and complaints: Monitoring customer complaints for indicators of potential reputational issues.

#### **Risk Mitigation**

- Periodic stress testing or scenario analysis to assess potential secondary effects of reputational risk on key financial measures.
- Robust incident response structure and emergency response plan to mitigate the overall impact of events that could harm the Group's reputation.
- A risk-based approach to vendor management to prevent or reduce potential reputational risks associated with third parties.
- An efficient complaints management system ensures resolution within required timeframes and prompt response to regulators and other stakeholders.

#### **Risk Monitoring**

- Audits and independent party reviews to assess the efficacy of the reputational risk management framework and identify areas for improvement.
- Benchmarking against industry best practices to compare the Group's approach with industry leaders and identify potential enhancements.

The Group strives to minimise its reputational risk exposure and safeguard its standing as a trusted and responsible financial institution.

#### Sustainability Risks

The risk is that the Group's financial services or operations will negatively impact the environment or society. Poor or ineffective governance of sustainability could lead to financial, reputational, and operational consequences.

#### **Risk Impact**

- Financial losses: Potential fines, penalties, legal costs, loss of business opportunities, and decreased access to funding due to non-compliance with environmental, social, or governance regulations.
- **Reputational damage:** Negative media coverage, public backlash, decreased customer trust, and difficulty attracting and retaining talent due to unsustainable practices.
- **Operational disruptions:** Business continuity issues arising from environmental disruptions, social unrest, or regulatory sanctions related to sustainability shortcomings.

#### **Risk Exposures**

- Climate change and environmental impact: Risks associated with the Group's carbon footprint, resource use, pollution generation, and exposure to climate-related events.
- Social and human rights concerns: Labor practices, community relations, financial inclusion gaps, and potential discrimination within the Group's operations and customer base.
- Corporate governance weaknesses: Inadequate adherence to ethical standards, poor risk management practices, and lack of transparency in sustainability reporting.

#### **Risk Measurement**

**External sustainability ratings and rankings:** Monitoring independent assessments of the Group's sustainability performance by rating agencies and ESG analysts.

- **Regulatory compliance reviews:** Assessing adherence to relevant environmental, social, and governance regulations and frameworks.
- Stakeholder feedback: Engaging with customers, employees, communities, and NGOs to identify sustainability concerns and opportunities.

#### **Risk Mitigation**

- Sustainability principles are integrated into the core of the Group's business strategy, operations, and decision-making processes, ensuring a holistic approach to responsible growth.
- Alignment with the Nigerian Sustainable Banking Principles (NSBPs) is actively pursued, contributing to the development of a sustainable financial system in Nigeria and aligning the Group's practices with national best practices.
- Investments in green and sustainable technologies are continuously pursued, with the aim of reducing the Group's environmental footprint and promoting more sustainable business practices.
- Active expansion of financial inclusion and economic empowerment initiatives to ensure broader access to financial services for underserved communities, particularly women and marginalised groups.
- Fostering proactive stakeholder engagement, establishing open communication channels, and addressing concerns of customers, employees, communities, and NGOs regarding sustainability issues.
- Transparent communication and reporting practices to ensure clear and regular updates on the Group's sustainability performance, goals, and challenges to all stakeholders.

#### **Risk Monitoring**

Ongoing monitoring and evaluation ensure the effectiveness of the Group's sustainability risk management practices:

 Benchmarking against industry best practices is actively employed, allowing for continuous comparison with sustainability leaders and identification of potential enhancements to the Group's approach.

The Group strives to minimise its sustainability risk exposure, strengthen its resilience to environmental and social challenges, and contribute to a more sustainable future for all stakeholders. Our Separate and Consolidated Audited Financial Statements for the year ended 31 December 2023 have been prepared in accordance with the International Financial Reporting Standards (IFRS) and in the manner required by the Companies and Allied Matters Act (CAMA), 2020, as well as the Financial Reporting Council of Nigeria Act, 2011, the Banks and Other Financial Institutions Act, 2020 and relevant Central Bank of Nigeria (CBN) Guidelines and Circulars.

# Financial Statements

# **Directors and Advisors**

Directors	
Olufemi Otedola, CON	Non-Executive Director (Group Chairman)
Nnamdi Okonkwo	Group Managing Director
Oyewale Ariyibi	Executive Director
Abiodun Oluwole Fatade	Non-Executive Director
Alimi Abdul-Razaq	Independent Non-Executive
Peter Aliogo	Independent Non-Executive
Kofo Dosekun	Independent Non-Executive Director
Julius B. Omodayo-Owotuga	Non-Executive Director
Company Secretary	
company occretary	Adewale Arogundade
Registered Office	Samuel Asabia House
	35 Marina
	Lagos
Auditor	
Additor	KPMG Professional Services
	KPMG Tower, Bishop Aboyade Cole Street,
	Victoria Island, Lagos
	Telephone: +234 271 8955
	Website: www.kpmg.com/ng
Registrar	
	Meristem Registrars & Probate Services Limited
	213 Herbert Macaulay Way
	Yaba
	Lagos
Bankers	
	First Bank Nigeria Limited
	35 Marina
	Lagos
	FBNQuest Merchant Bank Limited
	2, Broad Street
	Lagos
Tax Identification Number	
	15562790-0001
RC Number	
	916455

## Statement of Directors' Responsibilities in Relation to the Seperate and Consolidated Financial Statements

🔊 GOVERNANCE

The Directors accept responsibility for the preparation of the annual Separate and Consolidated financial statements that give a true and fair view in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board (IFRS Accounting Standards) and in the manner required by the Companies and Allied Matters Act (CAMA), 2020, Financial Reporting Council of Nigeria (Amendment) Act, 2023, the Banks and Other Financial Institutions Act, 2020 and relevant Central Bank of Nigeria (CBN) Guidelines and Circulars.

The Directors further accept responsibility for maintaining adequate accounting records as required by the Companies and Allied Matters Act (CAMA), 2020 and for such internal control as the directors determine is necessary to enable the preparation of seperate and consolidated financial statements that are free from material misstatement whether due to fraud or error.

The Directors have made assessment of the Group and Company's ability to continue as a going concern and have no reason to believe that the Group and Company will not remain a going concern in the year ahead.

SIGNED ON BEHALF OF THE BOARD OF DIRECTORS BY:

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Olufemi Otedola, CON Group Chairman FRC/2013/IODN/0000002426 25 April 2024

FINANCIAL

STATEMENTS

Nnamdi Okonkwo Group Managing Director FRC/2014/ICA/00000006963 25 April 2024

# Statement of Corporate Responsibility for the Separate and Consolidated Financial Statements

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for the year ended 31 December 2023

STRATEGIC

Further to the provisions of section 405 of the Companies and Allied Matters Act (CAMA), 2020, we, the Managing Director/CEO and Chief financial Officer, hereby certify the separate and consolidated financial statements of the FBNHoldings for the year ended 31 December 2023 as follows:

FINANCIAL STATEMENTS

- i. That we have reviewed the audited separate and consolidated financial statements of the Company and its Subsidiaries for the year ended 31 December 2023.
- ii. That the audited separate and consolidated financial statements do not contain any untrue statement of material fact or omit to state a material fact which would make the statements misleading, in the light of the circumstances under which such statement was made.
- iii. That the audited separate and consolidated financial statements and all other financial information included in the statements fairly present, in all material respects, the financial condition and results of operation of the Company and its Subsidiaries as of and for, the year ended 31 December 2023.
- iv. That we are responsible for establishing and maintaining internal controls and have designed such internal controls to ensure that material information relating to the Company and its subsidiaries is made known to us by other officers of the companies, during the year end 31 December 2023
- v. That there were no significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our evaluation, including any corrective action with regard to significant deficiencies and material weakness.
- vi. That we have disclosed the following information to the Group's Auditors and Audit Committee:
  - (a) Significant deficiencies in the design or operation of internal controls which could adversely affect the Group's ability to record, process, summarise and report financial data, and have identified for the Group's auditors any material weaknesses in internal controls, and
  - (b) There is no fraud that involves management or other employees who have a significant role in the Group's internal control.

Nnamdi Okonkwo Group Managing Director FRC/2014/ICA/00000006963 25 April 2024

Oyewale Ariyibi Executive Director/CFO FRC/2013/ICAN/00000001251 25 April 2024

## Statement of Compliance with Nigerian Exchange (NGX) Listing Rules on Securities Trading Policy

SOVERNANCE

Corporate Responsibility

Responsibilit Sustainability

In line with Section 14.4 of the Nigerian Exchange (NGX) Amendments to the Listing Rules (Rules), we wish to state that we have adopted a code of conduct regarding securities transactions by our directors and it is in line with the required standard set out in the Rules.

The FBN Holdings Plc.'s Securities Trading Policy (Policy) is embedded in the Board-approved Group Disclosure Policy and having made specific enquiry of all our directors regarding compliance with the Policy, we hereby confirm to the best of our knowledge that our Board of Directors are in compliance with our Securities Trading Policy and the provisions of the Rules on Securities Trading.

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Olufemi Otedola, CON Group Chairman FRC/2013/IODN/0000002426 25 April 2024

FINANCIAL STATEMENTS

Adewale Arogundade Company Secretary FRC/2014/NBA/00000006810 25 April 2024

# **Report of the Audit Committee**

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In compliance with Section 404 of the Companies and Allied Matters Act 2020, we have reviewed the Audit Report for the year ended 31 December 2023, and hereby state as follows:

- 1. The scope and planning of the audit were adequate in our opinion.
- 2. The accounting and reporting policies of the Company conformed to statutory requirements and agreed ethical practices.
- 3. The internal control was being constantly and effectively monitored.
- 4. The external auditor's management report received satisfactory response from Management.
- 5. The Committee reviewed the Audit Report on insider-related party transactions and is satisfied with their status as required by Central Bank of Nigeria (CBN).

Dated April 25, 2024

Mr. Kashimawo Taiwo Chairman, Audit Committee FRC/2013/ICAN/0000002890

Members of the Committee Mr. Kashimawo Taiwo, FCA Mr. Vitalis Anyiam Mrs. Hauwa Umar, FCA Dr (Sir) Peter Aliogo Mr. Khalifa Imam

for the year ended 31 December 2023



KPMG Professional Services KPMG Tower Bishop Aboyade Cole Street Victoria Island PMB 40014, Falomo Lagos Telephone

FINANCIAL STATEMENTS

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To the Shareholders of FBN Holdings Plc

#### Report on the Audit of the Separate and Consolidated Financial Statements

#### Opinion

We have audited the separate and consolidated financial statements of FBN Holdings Plc ("the Company") and its subsidiaries (together, "the Group"), which comprise:

- The separate and consolidated statements of financial position as at 31 December 2023;
- The separate and consolidated statements of profit or loss;
- The separate and consolidated statements of other comprehensive income;
- The separate and consolidated statements of changes in equity;
- The separate and consolidated statements of cash flows for the year then ended; and
- The notes, comprising material accounting policies and other explanatory information.

In our opinion, the accompanying separate and consolidated financial statements give a true and fair view of the separate and consolidated financial position of the Company and its subsidiaries as at 31 December 2023, and of its separate and consolidated financial performance and its separate and consolidated cash flows for the year then ended in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board (IFRS Accounting Standards) and in the manner required by the Companies and Allied Matters Act (CAMA), 2020 and the Financial Reporting Council of Nigeria (Amendment) Act, 2023, the Banks and Other Financial Institutions Act, 2020 and relevant Central Bank of Nigeria (CBN) Guidelines and Circulars.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Separate and Consolidated Financial Statements section of our report. We are independent of the Group and Company in accordance with International Ethics Standards Board for Accountants International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) together with the ethical requirements that are relevant to our audit of the separate and consolidated financial statements in Nigeria and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the separate and consolidated financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

for the year ended 31 December 2023

STRATEGIC



#### A. Expected Credit Loss (ECL) Allowance on Loans and advances to customers

The ECL allowance of loans and advances to customers is considered to be of most significance in the audit due to the level of subjectivity inherent in estimating the key assumptions that impact the recoverability of loan balances in arriving at the level of impairment allowance required.

The Group uses an Expected Credit Loss (ECL) model to determine the impairment allowance for loans and advances to customers. The determination of impairment allowance using the ECL model is inherently a significant area for the Group and requires the application of certain judgements, assumptions and estimates of financial indices. These indices are estimated from historical financial data obtained within and outside the Group.

The Group's ECL model includes certain judgements and assumptions in determining the impairment allowances of loan and advances comprising the:

- Determination of default;
- Assessment of significant increase in credit risk (SICR);
- Incorporation of forward-looking information based on the economic scenarios within the model;
- Determination of the 12 month and lifetime probability of default (PD) used in the ECL model;
- Determination of the Exposure at Default (EAD) based on the discounted future cash flows at the reporting date; and rate of recovery on the loans that are past due and in default;
- Credit Conversion Factor (CCF) applied in modelling the EAD for undrawn commitments; and
- Estimation of the Loss Given Default (LGD) based on collateral values and other cash flows.

Our audit procedures in this area included the following:

- We evaluated the design and implementation of the key controls over the impairment determination process such as the Group's review of ECL allowance on loans and advances to customers and review of relevant data elements used in the calculation of expected credit losses including evaluation of ECL impairment computation.
- We assessed the Group's default definition and other qualitative default indicators by agreeing it to the requirements of the relevant accounting standards.
- We tested the appropriateness of the Group's determination of SICR, defaults and the resultant classification of loans into stages on a sample basis by evaluating customer files for the terms of the loans and account statements for due and unpaid obligations
- Assisted by our Financial Risk Management specialists, we agreed the key data and assumptions inputted into the ECL model used by the Group:
  - We challenged the appropriateness and reasonableness of the ECL methodology by considering whether it reflects unbiased and probability weighted amounts that are determined by evaluating a range of possible outcomes, the time value of money, reasonable and supportable information at the reporting date about past events, current conditions and forecasts of future economic conditions.

for the year ended 31 December 2023



• For forward looking assumptions comprising Gross Domestic Product (GDP) growth rate, crude oil price, foreign exchange rate and year-on-year inflation rate used, we corroborated the Group's assumptions using publicly available information from external sources and assessed for appropriateness in the Group's circumstances;

FINANCIAL STATEMENTS

- We evaluated the appropriateness of the basis of determining Exposure at Default, including the contractual cash flows, outstanding loan balance, loan repayment type, loan tenor and effective interest rate by agreeing them to source documents and performing a recomputation on a sample basis;
- We assessed the CCF applied in modelling the EAD for undrawn commitments by evaluating the Bank's computation is consistent with the portfolio segmentation;
- For PD used in the ECL calculation, we inspected the model used for its calculation and assessed the completeness and accuracy of the data used for default and non-default categories for corporate and retail loans;
- We evaluated the calculation of the LGD used by the Group in the ECL calculations, including the appropriateness of the use of collateral, by recomputing the LGD, cashflow validation and assessing the haircuts applied by the Group on the recoverability of collateral considering the current economic conditions. On a sample basis, we challenged the valuation of collaterals applied in the ECL computations by evaluating the competence of the valuers, and assessing the market value of the collaterals to other independent publicly available information;
- We assessed how the Group has treated restructured loans based on changes to cashflow characteristic of customers and the related impact on staging and SICR, to evaluate consistency with the requirements of the relevant accounting standards;
- We independently re-performed the calculation of impairment allowance for loans and advances using the Group's impairment model.

The Group's accounting policy on impairment, related disclosures on credit risk and significant accounting judgements, estimates and assumptions, and note on impairment charge on financial instruments are shown in notes 2.9.1(e), 3, 5, and 9 respectively.

#### B. Valuation of Derivatives

The Group's derivative instruments comprise foreign currency swaps and foreign exchange forward contracts, which are used to manage foreign exchange risk. Estimating the fair value of the derivative instrument is a complex valuation methodology involving multiple inputs including discount rates, foreign exchange rates, earning yields, adjustments and other estimates. Consequently, we have determined the valuation of derivatives to be a key audit matter.

Our audit procedures in this area included the following:

- We evaluated the design, implementation and operating effectiveness of key controls over the inputs used in determining the Group's valuation of derivative instruments.
- We inspected derivative contracts on a sample basis to substantiate the terms of the respective transactions.
- Assisted by our Valuation specialist, we performed the following procedures:
  - Evaluate the appropriateness of the methodology and assumptions used by the Group including correlation factors,

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for the year ended 31 December 2023

STRATEGIC



volatilities in determining fair value and accounting for the derivative positions to assess whether the valuation model used by the Group was in line with acceptable market practice.

FINANCIAL STATEMENTS

• Inspected the inputs used in the valuation model such as discount rates, forward exchange rates and yields by obtaining quoted rates and compared these rates to the mark-to-market rates; and

🔊 GOVERNANCI

• Independently developed a range estimate of the fair value of the derivatives assets and liabilities.

The Group's accounting policy on derivative instruments and relevant financial risk disclosures are shown in Notes 2.9, 3, 5 and 23 respectively.

#### Other Information

The Directors are responsible for the other information. The other information comprises the Directors and Advisors, Director's report, Statement of Directors' Responsibilities, Statement of Corporate Responsibility, Statement of Compliance with the Nigerian Exchange Listing Rules on Securities Trading Policy, Report of the Audit Committee and Other National disclosures which we obtain prior to the date of the auditor's report, but does not include the separate and consolidated financial statements and our auditor's report thereon.

Other information also includes the Strategic reports, Corporate responsibility and Sustainability reports, Governance reports, Risk overview reports and Shareholder information together the "Outstanding Reports" which are expected to be made available to us after that date.

Our opinion on the separate and consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the separate and consolidated financial statements, our responsibility is to read the other information identified above and in doing so, consider whether the other information is materially inconsistent with the separate and consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Outstanding Reports, if we conclude that there is a misstatement therein, we are required to communicate the matter to those charged with governance.

#### Responsibilities of the Directors for the Consolidated and Separate Financial Statements

The Directors are responsible for the preparation of separate and consolidated financial statements that give a true and fair view in accordance with IFRS Accounting Standards and in the manner required by the Companies and Allied Matters Act (CAMA), 2020 and the Financial Reporting Council of Nigeria (Amendment) Act, 2023, the Banks and Other Financial Institutions Act, 2020 and relevant Central Bank of Nigeria (CBN) Guidelines and Circulars, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the separate and consolidated financial statements, the directors are responsible for assessing the Group and Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group and Company or to cease operations, or have no realistic alternative but to do so.

for the year ended 31 December 2023



#### Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the separate and consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these separate and consolidatedfinancial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the separate and consolidated financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient
  and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is
  higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or
  the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group and Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group and Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the separate and consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the separate and consolidated financial statements, including the disclosures, and whether the separate and consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors and the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors and the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

for the year ended 31 December 2023

STRATÉGIC



From the matters communicated with the Board of Directors and the Audit Committee, we determine those matters that were of most significance in the audit of the separate and consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

Compliance with the requirements of Schedule 5 of the Companies and Allied Matters Act (CAMA), 2020.

- i. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
- ii. In our opinion, proper books of account have been kept by the Company, so far as appears from our examination of those books.
- iii. The Company's statement of financial position and statement of profit or loss and other comprehensive income are in agreement with the books of account .

Compliance with Section 26 (3) of the Banks and Other Financial Institutions Act, 2020 and Central Bank of Nigeria circular BSD/1/2004

- i. The Group paid penalties in respect of contravention of the Banks and Other Financial Institutions Act, 2020 during the year ended 31 December 2023. Details of penalties paid are disclosed in Note 46 to the separate and consolidated financial statements.
- ii. Related party transactions and balances are disclosed in Note 44 to the separate and consolidated financial statements in compliance with the Central Bank of Nigeria circular BSD/1/2004.

Compliance with FRC Guidance on Assurance Engagement Report on Internal Control over Financial Reporting

In accordance with the requirements of the Financial Reporting Council of Nigeria, we performed a limited assurance engagement and reported on management's assessment of the Company and Group's internal control over financial reporting as of 31 December 2023. The work performed was done in accordance with ISAE 3000 (Revised) Assurance Engagements Other Than Audits or Reviews of Historical Financial Information and the FRC Guidance on Assurance Engagement Report on Internal Control over Financial Reporting. We issued a separate report dated 23 May 2024 on the assessment of the Company and Group's internal control over financial reporting.

132

Kabir O. Okunlola, FCA FRC/2012/ICAN/0000000428 For: KPMG Professional Services Chartered Accountants 23 May 2024 Lagos, Nigeria



## Separate and Consolidated Statement of Profit or Loss

for the year ended 31 December 2023

		Group		Company	
		31 December	31 December	31 December	31 December
	Note	2023 ₩'millions	2022 ₦'millions	2023 Ħ'millions	2022 th'millions
Continuing operations					
Interest income	7	960,328	551,937	3,379	2,088
Interest expense	8	(411,415)	(188,688)	(6)	(3)
Net interest income		548,913	363,249	3,373	2,085
Impairment charge on financial instruments	9	(227,418)	(68,619)	-	-
Net interest income after impairment charge for losses	_	321,495	294,630	3,373	2,085
Fee and commission income	10a	226,454	143,981	-	-
Fee and commission expense	10b	(33,256)	(26,012)	-	-
Net Fee and commission income		193,198	117,969	-	-
Foreign exchange (loss)/gain	11	(332,787)	32,430	787	38
Net gains/(losses) on sale of investment securities	12	34,848	22,425	(50)	-
Net gains/(losses) from financial instruments at FVTPL	13	680,620	38,648	(379)	264
Dividend income	13	5,742	38,048	17,160	19,871
Other operating income	14	19,230	22,404	123	2,024
Personnel expenses	16	(179,090)	(117,376)	(2,194)	(1,884)
Depreciation of property and equipment	30	(176,666)	(20,982)	(326)	(225)
Amortisation of intangible assets	31	(13,869)	(7,068)	-	(;
Operating expenses	17	(341,852)	(228,519)	(3,302)	(2,690)
Operating profit	-	358,055	157,727	15,192	19,483
Share of profit of associates	27ii	820	175	-	-
Profit before income tax and minimum tax		358,875	157,902	15,192	19,483
Minimum tax	18a(ii)	(8,282)	(3,362)	(21)	(22)
Profit before income tax		350,593	154,540	15,171	19,461
Income tax expense	18a(ii)	(40,111)	(18,229)	(1)	(1)
PROFIT FOR THE YEAR FROM CONTINUING					
OPERATIONS		310,482	136,311	15,170	19,460
Discontinued operations	_				
Loss for the year from discontinued operations	29	(112)	(138)	-	-
PROFIT FOR THE YEAR		310,370	136,173	15,170	19,460
Profit attributable to:	_				
Owners of the parent		308,203	134,403	15,170	19,460
Non-controlling interests		2,167	1,770	-	-
•		310,370	136,173	15,170	19,460
Earnings per share for profit attributable to owners of the parent					
Basic/diluted earnings per share (kobo):	49				
From continuing operations		859	375	42	54
From discontinued operations		-	-	-	-
From profit for the year		859	375	42	54

The accompanying notes are an integral part of the consolidated and separate financial statements.

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FINANCIAL STATEMENTS

# Separate and Consolidated Statement of other Comprehensive Income for the year ended 31 December 2023

FINANCIAL STATEMENTS

		Group		Compar	ıy
	Note	31 December 2023 N∕millions	31 December 2022 N⁺millions	31 December 2023 N∕millions	31 December 2022 N⁺millions
PROFIT FOR THE YEAR	Note	310,370	136,173	15,170	19,460
	_	510,370	130,173	13,170	19,400
Other comprehensive income:					
Items that may be subsequently reclassified to profit or loss	_		_		
Movement in fair value reserves (FVOCI debt instruments):			_		
-Net changes in fair value		27,636	(5,503)	185	(126)
-Net reclassified gains/(loss) to profit or loss		5,239	(3,839)	-	-
Share of other comprehensive income of associates	27ii	-	1	-	-
Foreign operations- foreign currency translation differences	_	299,368	(18,755)	-	-
Items that will not be reclassified to profit or loss	_		_		
Equity investments at FVTOCI- net changes in fair value		168,463	20,443	-	-
Remeasurement of defined benefit pension scheme	37	(1,409)	(72)	-	-
Effects of hyperinflation		(43,851)	-	-	-
Related taxes	32	3,411	-	-	-
Other comprehensive income/(loss) for the year		458,857	(7,725)	185	(126)
COMPREHENSIVE INCOME FOR THE YEAR	-	769,227	128,448	15,355	19,334
					.,
Comprehensive income attributable to:					
Owners of the parent		752,896	126,741	15,355	19,334
Non-controlling interests	_	16,331	1,707	-	-
		769,227	128,448	15,355	19,334
Total comprehensive income attributable to owners of the parent arises from:					
Continuing operations		752,958	126,817	15,355	19,334
Discontinued operations		(62)	(76)	-	-
		752,896	126,741	15,355	19,334

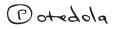
The accompanying notes are an integral part of the consolidated and separate financial statements.

# Separate and Consolidated Statement of Financial Position

as at 31 December 2023

		Group	)	Compa	ny
	Note	31 December 2023 Ħ′millions	31 December 2022 Ħ'millions	31 December 2023 Ħ'millions	31 December 2022 ₦'millions
ASSETS					
Cash and balances with central banks	19	2,572,363	1,790,863	-	-
Loans and advances to banks	21	2,053,230	1,223,061	16,523	18,331
Loans and advances to customers	22	6,359,294	3,789,061	269	39
Financial assets at fair value through profit or loss	23	748,785	278,466	504	1,601
Investment securities	24	2,797,620	2,321,885	6,959	3,963
Asset pledged as collateral	25	1,519,094	595,171	-	-
Other assets	26	600,927	373,130	17,661	19,032
Investments in associates accounted for using the equity method	27	2,005	1,185	-	-
Investment in subsidiaries	28	-	-	262,671	262,671
Property and equipment	30	161,677	125,167	948	718
Intangible assets	31	33,557	15,859	-	-
Deferred tax assets	32	55,895	30,909	-	-
		16,904,447	10,544,757	305,535	306,355
Assets held for sale	29	33,237	32,953		,
Total assets		16,937,684	10,577,710	305,535	306,355
			10,077,770		
LIABILITIES					
Deposits from banks	33	1,803,182	1,055,254	-	-
Deposits from customers	34	10,663,346	7,124,086	-	-
Financial liabilities at fair value through profit or loss	23b (i)	143,470	38,384	-	-
Current tax liabilities	18b	52,662	27,901	29	29
Other liabilities	35	1,261,833	652,554	19,041	17,269
Borrowings	36	1,250,827	675,440	-	-
Retirement benefit obligations	37	8,036	5,699	-	-
Deferred tax liabilities	32	5,524	868	-	-
		15,188,880	9,580,186	19,070	17,298
Liabilities held for sale	29	1,783	1,783	-	-
Total liabilities		15,190,663	9,581,969	19,070	17,298
EQUITY			_		
Share capital	38	17,948	17,948	17,948	17,948
Share premium	39	233,392	233,392	233,392	233,392
Retained earnings	39	588,967	397,709	36,614	39,391
Statutory reserve	39	211,935	156,553		
Capital reserve	39	-		10	10
Small scale investment reserve	39	6,076	6,076	-	
Fair value reserve	39	300,888	98,060	(1,499)	(1,684)
Regulatory risk reserve	39	20,501	20,224	- (1,433)	(1,004)
Foreign currency translation reserve	39	338,871	53,667	-	
		1,718,578	983,629	286,465	289,057
Non-controlling interests	40	28,443	12,112	-	
Total equity		1,747,021	995,741	286,465	289,057
Total equity and liabilities		16,937,684	10,577,710	305,535	306,355

The separate and consolidated financial statements were approved and authorised for issue by the Board of Directors on 25 April 2024 and signed on its behalf by:



Olufemi Otedola, CON Group Chairman FRC/2013/IODN/00000002426

Nnamdi Okonkwo Group Managing Director FRC/2014/ICA/00000006963

The accompanying notes are an integral part of these consolidated and separate financial statements.

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Oyewale Ariyibi Executive Director/CFO FRC/2013/ICAN/00000001251

# Separate Statement of Changes in Equity

FINANCIAL STATEMENTS

for the year ended 31 December 2023

		Attribut	able to equity he	olders of the par	ent	
	Share capital <del>N</del> 'millions	Share premium <del>N</del> ′millions	Retained earnings N'millions	Capital reserve <del>N</del> ′millions	Fair value reserve N'millions	Total <del>N</del> ′millions
Balance at 1 January 2022	17,948	233,392	32,494	10	(1,558)	282,286
Profit for the year	-	-	19,460	-	-	19,460
Other comprehensive income						
Fair value movements on financial assets	-	-	-	-	(126)	(126)
Total comprehensive income	-	-	19,460	-	(126)	19,334
Transactions with owners						
Dividends	-	-	(12,563)	-	-	(12,563)
Total transactions with Owners	-	-	(12,563)	-	-	(12,563)
At 31 December 2022	17,948	233,392	39,391	10	(1,684)	289,057
Balance at 1 January 2023	17,948	233,392	39,391	10	(1,684)	289,057
Profit for the year	-	-	15,170	-	-	15,170
Other comprehensive income						
Fair value movements on financial assets	-	-	-	-	185	185
Total comprehensive income	-	-	15,170	-	185	15,355
Transactions with owners						
Dividends	-	-	(17,947)	-	-	(17,947)
Total transactions with Owners	-	-	(17,947)	-	-	(17,947)
At 31 December 2023	17,948	233,392	36,614	10	(1,499)	286,465

The accompanying notes are an integral part of this consolidated and separate financial statements.

# **Consolidated Statement of Changes in Equity**

for the year ended 31 December 2023

Matrix         Matrix<						Attributeb	le to equity holder	s of the parent					
Structure         Numbers				Retained	Capital	Statutory	e to equity notice Small scale investments		equlatory risk	Foreign currency translation		Non- controlling	
2         77,946         213,322         511,877         12,33         15,323         6,054         32,326         75,356         666451           1<			Share premium ₩'millions	earnings ₩'millions	reserve #'millions	reserve ₩'millions	reserve ₩'millions		reserve #t'millions	reserve #'millions	Total <del>M</del> 'millions	interest #'millions	Total equity <del>N</del> 'millions
1         13,403         1         13,403         1         14,03           1	Balance at 1 January 2022	17,948	233,392	311,877	1,223	135,372	6,076	87,964	3,240	72,359	869,451	10,405	879,856
Matrix         Classifie         C	Profit for the year	1	1	134,403	I	T	1	1	I	I	134,403	1,770	136,173
m         m	Other comprehensive income												
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Foreign operations- foreign												
10         1101         1101         1101         1101           10         123         123         123         123         123         123           10         1         1         1         1         1         1         1         1           10         1         1         1         1         1         1         1         1           10         1         1         1         1         1         1         1         1         1           11         1         1         1         1         1         1         1         1         1           11         <	currency translation differences	I	I	ı	ı	ı	ı	I	ı	(18,692)	(18,692)	(63)	(18,755)
Ind         (72)	Fair value movements on financial assets							11 101			11 101		11101
No.         No. <td>Remeasurement of defined</td> <td></td> <td></td> <td>101</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>101</td> <td></td> <td>102/</td>	Remeasurement of defined			101							101		102/
1000000000000000000000000000000000000	Share of OCL of accoriates			(77)					1		(7/)		(7/)
1         13,431         1         13,431         1         13,431         1         13,431         1         13,431         1         13,431         1         13,431         1         13,431         1         13,431         1         13,431         1         13,431         1	net of tax	I	I		1	ı	ı	1	ı	ı	-		1
No         No<	Total comprehensive income			134.331			1	11 102		(18,692)	126 741	1 7 0 7	128.448
Image: constraint of constrand of constrand of constraint of constraint of constraint of co	Transactions with owners										-		
es	Dividends			(12,563)							(12,563)		(12,563)
Type         1000 <th< td=""><td>Transfer between reserves</td><td>1</td><td>1</td><td>(35,936)</td><td>(1,223)</td><td>21,181</td><td>1</td><td>(1,006)</td><td>16,984</td><td>I</td><td>I</td><td>1</td><td></td></th<>	Transfer between reserves	1	1	(35,936)	(1,223)	21,181	1	(1,006)	16,984	I	I	1	
17948         233302         397709         16553         6,076         89,060         20,224         55,667         89329           23         23,3302         397709         1         16553         6,076         89,060         20,224         55,667         89,269           1 <td>Total transactions with Owners</td> <td>1</td> <td>1</td> <td>(48,499)</td> <td>(1,223)</td> <td>21,181</td> <td>I</td> <td>(1,006)</td> <td>16,984</td> <td>1</td> <td>(12,563)</td> <td>I</td> <td>(12,563)</td>	Total transactions with Owners	1	1	(48,499)	(1,223)	21,181	I	(1,006)	16,984	1	(12,563)	I	(12,563)
23         17948         233332         397709         -         156,533         6,076         96,060         20,224         53,667         983,629           97         -         308,203         -         -         -         -         308,203           97         -         308,203         -         -         156,553         6,076         96,060         20,224         53,667         983,629           97         -         -         308,203         -         -         -         308,203           97         -         -         -         -         -         308,203         -         308,203           97         -         -         -         -         -         253,904         -         27,636           96         -         -         -         -         263,504         -         27,636           96         -         -         -         -         263,204         -         -         27,636           96         -         -         -         -         -         -         27,636           96         -         -         -         -         -         -         -	At 31 December 2022	17,948	233,392	397,709		156,553	6,076	98,060	20,224	53,667	983,629	12,112	995,741
23         17948         233322         397709         -         156,553         6,076         98,060         20,224         53,667         98,629           10         2         30,203         -         156,553         6,076         98,060         20,224         53,667         98,623           10         -         -         -         -         -         -         30,203           10         -         -         -         -         -         -         30,203           10         -         -         -         -         -         25,204         285,204         285,204           10         -         -         -         -         2         26,336         -         265,204           10         -         -         -         2         265,204         285,204         285,204           10         -         -         -         2         263,04         285,204         285,204           10         -         -         -         2         263,204         285,204         285,204         285,204           10         -         -         -         -         2         285,204         285,204													
Image: constraint of	Balance at 1 January 2023	17,948	233,392	397.709		156,553	6.076	98,060	20.224	53,667	983,629	12.112	995.741
Interface         Interface <t< td=""><td>Profit for the year</td><td>1</td><td>1</td><td>308,203</td><td>1</td><td>1</td><td>1</td><td>-</td><td>1</td><td>1</td><td>308,203</td><td>2,167</td><td>310,370</td></t<>	Profit for the year	1	1	308,203	1	1	1	-	1	1	308,203	2,167	310,370
Interface         Interface <t< td=""><td>Other comprehensive</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Other comprehensive												
Ip         285,204         285	income												
v         v	Foreign operations- foreign												
0       0	differences	I	I	I	I	I	I	I	I	285,204	285,204	14,164	299,368
Indext         5,2396         5,2396	Net changes in fair value	1	1	1	1	1	-	27,636	1	1	27,636	1	27,636
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Net reclassified (loss)/							5 230			5 230		5 230
Ind         Ind <td>Equity investments at</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0040</td> <td></td> <td></td> <td>0040</td> <td></td> <td>0010</td>	Equity investments at							0040			0040		0010
ind         indicate	FVTOCI- net changes in							000			000 000		000
red     - (43,851)     - (43,851)       red     - (1,409)     - (1,409)       r     - (1,7947)     - (1,7947)       r <t< td=""><td></td><td></td><td></td><td></td><td></td><td>I</td><td></td><td>108,403</td><td>I</td><td></td><td>108,403</td><td></td><td>108,403</td></t<>						I		108,403	I		108,403		108,403
Ind     Ind     Ind     Ind     Ind     Ind	Effects of hyperinflation	1	1	(43,851)	1	1	1	1	I		(43,851)		(43,851)
Image: Second	Remeasurement of defined benefit pension scheme	1		(1,409)	ı						(1,409)		(1,409)
Image: constraint of the state of	Related taxes	1	1	3,411	1	1					3,411		3,411
lefs	Total comprehensive income	1	1	266,354		ı		201,338		285,204	752,896	16,331	769,227
· · · · · · · · · · · · · · · · · · ·	Transactions with owners												
Ives         -         (57,149)         -         55,382         -         1,490         277         -         1,340         2.77         -         1,7947         -         -         17,947         -         -         17,947         -         -         17,947         -         -         1,718,578         -         -         1718,578         -         -         20,501         33,8871         1718,578         -         -         -         -         21,935         60,76         300,888         20,501         33,8871         1718,578         -	Dividends	T	T	(17,947)		I	T	I	T	I	(17,947)	T	(17,947)
1	Transfer between reserves	1	1	(57,149)	ı	55,382		1,490	277	1	1	1	I
12948 233392 588967 - 211935 6076 300888 20501 338.871 1718.578	Total transactions with Owners		1	(75,096)	ı	55,382	I	1,490	277	I	(17,947)	ı	(17,947)
	At 31 December 2023	17,948	233,392	588,967	1	211,935	6,076	300,888	20,501	338,871	1,718,578	28,443	1,747,021

The accompanying notes are an integral part of this consolidated and separate financial statements.

FINANCIAL STATEMENTS

# Separate and Consolidated Statement of Cash Flows

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for the year ended 31 December 2023

		Group	)	Compa	ny
		31 December 2023	31 December 2022	31 December 2023	31 December 2022
	Note	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Operating activities	41	253,373	222.262	(2 207)	(1 0 0 1)
Cash flow from/ (used in) operations Income taxes paid	18b	(31,458)	228,268 (13,053)	(3,397)	(1,821)
Interest received	41b(xii)		414,267	3,447	2,209
Interest paid	41b(xii) 41b(xiii)	1,270,348 (329,120)	(161,707)		2,209
Net cash flow from operating	410(X111)	(329,120)	(101,707)		
activities		1,163,143	467,775	50	388
Investing activities	_		_		
Purchase of investment securities	41b(v)	(1,462,185)	(1,528,187)	(3,602)	_
Proceeds from the sale of investment securities	41b(xvii)	1,213,682	1,267,250	1,103	-
Dividends received	41b(xiv)	5,742	3,166	18,780	14,531
Purchase of property and equipment	30	(43,637)	(30,758)	(584)	(643)
Purchase of intangible assets	31	(32,081)	(6,676)	-	-
Proceeds on disposal of property and equipment	41b(xi)	1,407	2,059	35	103
Net cash flow (used in)/ from investing activities		(317,072)	(293,146)	15,732	13,991
Financing activities	_		_		
Dividend paid	48	(17,947)	(12,563)	(17,947)	(12,563)
Proceeds from new borrowings	36	661,908	266,837	-	-
Repayment of borrowings	36	(676,475)	(24,129)	-	-
Principal element of lease payments	30	(2,827)	(3,241)	-	-
Net cash flow from/ (used in) financing activities		(35,341)	226,904	(17,947)	(12,563)
Increase/ (decrease) in cash and	_		_		
cash equivalents	_	810,730	401,533	(2,165)	1,816
Cash and cash equivalents at 1 January		1,862,451	1,454,461	18,331	16,477
Effect of exchange rate fluctuations					
on cash held	20	9,405	6,457	357	38
Cash and cash equivalents at 31 December	20	2,682,586	1,862,451	16,523	18,331

The accompanying notes are an integral part of this consolidated and separate financial statements.

### Notes to the Consolidated and Separate Financial Statements

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for the year ended 31 December 2023

#### 1 General information

These are the consolidated and separate financial statements of FBN Holdings Plc. (the Company), and its subsidiaries (hereafter referred to as 'the Group'). The Registered office address of the Company is at 35 Marina, Samuel Asabia House, Lagos, Nigeria.

The principal activities of the Group are mainly the provision of commercial banking services, investment banking services, and provision of other financial services and corporate banking.

The separate and consolidated financial statements for the year ended 31 December 2023 were approved and authorised for issue by the Board of Directors on 25 April 2024.

#### 2 Basis of accounting

The Group's separate and consolidated financial statements for the year ended 31 December 2023 have been prepared in accordance with IFRS Accounting Standards as issued by the International Accounting Standard Board (IFRS Accounting Standards).

The separate and consolidated financial statements comprise the separate and consolidated statement of profit or loss, separate and consolidated statement of comprehensive income, separate and consolidated statement of financial position, the separate and consolidated statement of changes in equity, separate and consolidated statement of cash flows and the related notes for the Group and the Company.

The separate and consolidated financial statements have been prepared in accordance with the going concern principle under the historical cost convention, modified to include fair valuation of particular financial instruments, to the extent required or permitted under IFRS accounting standards as set out in the relevant accounting policies.

The preparation of the separate and consolidated financial statements in conformity with IFRS accounting standards requires the use of certain critical accounting estimates. It also requires Directors to exercise judgment in the process of applying the accounting policies. Changes in assumptions may have a significant impact on the consolidated financial statements in the period the assumptions changed.

The Directors believe that the underlying assumptions are appropriate and that the separate and consolidated financial statements therefore present the financial position and results fairly. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the separate and consolidated financial statements, are disclosed in Note 5.

FINANCIAL STATEMENTS

#### 2.1 Basis of measurement

The separate and consolidated financial statements have been prepared in accordance with the going concern principle under the historical cost convention except the following:

- Derivative financial instruments which are measured at fair value.
- Financial assets measured at fair value through Profit or Loss
- Financial assets measured at fair value through other comprehensive income
- The liability for defined benefit obligations is recognised as the present value of the defined benefit obligation less the fair value of the plan assets.
- The plan assets for defined benefit obligations are measured at fair value.
- Loans and receivables are measured at amortised cost.
- Balances for entities in hyper-inflation economies.
- Non-current assets held for sale measured at lower of carrying amount and fair value less costs to sell.

#### 2.2 Changes in material accounting policy and disclosures

The Group has consistently applied the accounting policies set out in Note 2.3 - 2.25 to all periods presented in these separate and consolidated financial statements. A number of other new standards are also effective from 1 January 2023. The new reporting requirements as a result of the amendments and/or clarifications have been evaluated and their impact or otherwise are noted below:

### Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

#### (i) Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction (Amendments to IAS 12 Income Taxes)

The amendments clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognised in the financial statements (and interest expense) or to the related asset component (and interest expense).

This judgement is important in determining whether any temporary differences exist on initial recognition of the asset and liability.

Under the amendments, the initial recognition exception does not apply to transactions that, on initial recognition, give rise to equal taxable and deductible temporary differences. It only applies if the recognition of a lease asset and lease liability (or decommissioning liability and decommissioning asset component) give rise to taxable and deductible temporary differences that are not equal.

Nevertheless, it is possible that the resulting deferred tax assets and liabilities are not equal (e.g., if the entity is unable to benefit from the tax deductions or if different tax rates apply to the taxable and deductible temporary differences). In such cases, which the Board expects to occur infrequently, an entity would need to account for the difference between the deferred tax asset and liability in profit or loss. The amendment does not have any material impact on the Group.

#### (ii) Material accounting policy information

The Group adopted Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2) from 1 January 2023. Although the amendments did not result in any changes to the accounting policies themselves, they impacted the accounting policy information disclosed in the financial statements.

The amendments require the disclosure of 'material', rather than 'significant', accounting policies. The amendments also provide guidance on the application of materiality to disclosure of accounting policies, assisting entities to provide useful, entity-specific accounting policy information that users need to understand other information in the financial statements.

Management reviewed the accounting policies and made updates to the information disclosed in Note 2.3 Material accounting policies (2022: Significant accounting policies) in certain instances in line with the amendments

# 2.2.1 New standards, interpretations and amendments to existing standards that are not yet effective

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2024 and earlier application is permitted; however, except as stated in note 2.1, the Group and Bank have not yet adopted the new and amended standards in preparing these consolidated financial statements.

The following new and amended standards are not expected to have a significant impact on the Group's consolidated financial statements:

#### Classification of Liabilities as Current or Noncurrent (Amendments to IAS 1)

In January 2020, the IASB issued an amendment to IAS 1 to specify the requirements for classifying liabilities as current or non-current. The amendments are effective for annual reporting periods beginning on or after 1 January 2024 and must be applied retrospectively. The amendment clarifies:

\* What is meant by a right to defer settlement.

\* That a right to defer must exist at the end of the reporting period.

\* That classification is unaffected by the likelihood that an entity will exercise its deferral right.

\* That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification.

The Board also added two new paragraphs (Paragraph 76A and 76B) to IAS1 to clarify what is meant by "settlement" of a liability. The Board concluded that it was important to link the settlement of the liability with the outflow of resources of the entity. The amendment is not expected to have any material impact on the Group.

### • Lease Liability in a Sale and Leaseback (Amendments to IFRS Standards 16)

In September 2022, the Board issued Lease Liability in a Sale and Leaseback. The amendment to IFRS 16 specifies the requirements that a seller-lessee uses in measuring the lease liability arising in a sale and leaseback transaction, to ensure the seller-lessee does not recognise any amount of the gain or loss that relates to the right of use it retains.

# Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

🔊 GOVERNANCE

However, the requirements do not prevent the seller-lessee from recognizing any gain or loss arising from the partial or full terminaton of a lease.

The amendment is not expected to have any significant impact on the Group at the time it will take effect, as there is a nonexistence of such transaction as Sale and Leaseback within the Group or with external parties.

### Supplier Finance Arrangements (Amendments to IAS 7 & IFRS 7)

In May 2023, the Board issued amendments to IAS 7 Statement of Cash Flows and IFRS 7 Financial Instruments. The amendments clarify the characteristics of supplier finance arrangements. In these arrangements, one or more finance providers pay amounts an entity owes to its suppliers. The entity agrees to settle those amounts with the finance providers according to the terms and conditions of the arrangements, either at the same date or at a later date than that on which the finance providers pay the entity's suppliers.

The amendments require an entity to provide information about the impact of supplier finance arrangements on liabilities and cash flows, including terms and conditions of those arrangements, quantitative information on liabilities related to those arrangements as at the beginning and end of the reporting period and the type and effect of non-cash changes in the carrying amounts of those arrangements. The information on those arrangements is required to be aggregated unless the individual arrangements have dissimilar or unique terms and conditions. The amendment is not expected to have any material impact on the Group.

#### 2.3 Material accounting policies

The accounting policies set out below have been consistently applied to all periods presented in these consolidated and separate financial statements, except if mentioned otherwise. In addition, the Group adopted Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2) from 1 January 2023. The amendments require the disclosure of 'material' rather than 'significant', accounting policies. The amendments did not result in any changes to the accounting policies themselves.

#### 2.3.1 Basis of consolidation

#### a. Business combinations

The Group accounts for business combinations using the acquisition method when the acquired set of activities and

assets meets the definition of a business and control is transferred to the Group (see 2.3b).

In determining whether a particular set of activities and assets is a business, the Group assesses whether the set of assets and activities acquired includes, at a minimum, an input and substantive process and whether the acquired set has the ability to produce outputs.

The Group has an option to apply a "concentration test" that permits a simplified assessment of whether an acquired set of activities and assets is not a business. The optional concentration test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or Group of similar identifiable assets.

The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognised in profit or loss immediately. Transaction costs are expensed as incurred, except if related to the issue of debt or equity securities.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contigent consideration that meets the definition of a financial instrument is classified as equity, then it is not remeasured and settlement is accounted for within the equity. Otherwise, other contingent consideration is remeasured at fair value at each reporting date and subsequent changes in the fair value of the contingent consideration are recognised in profit or loss.

#### b. Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity if it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The Group reassesses whether it has control if there are changes to one or more of the elements of controls. This includes circumstances in which protective rights held (e.g. those resulting from a lending relationship) become substantive and lead to the Group having power over an investee.

The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

### Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

🔊 GOVERNANCI

#### c. Non-controlling interests

STRATEGIC

Non-controlling interests are measured initially at their proportionate share of the acquiree's identifiable net assets at the date of acquisition.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

### d. Changes in ownership interests in subsidiaries without change of control.

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

#### e. Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognised in profit or loss or transferred directly to retained earnings amounts recognised in OCI in relation to the subsidiary on the same basis as would be required if the parent had directly disposed of the related assets or liabilities. Any interest retained in the former subsidiary is measured at fair value when control is lost.

#### f. Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses (except for foreign currency transaction gains or losses) arising from intra-group transactions, are eliminated. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### g. Associates

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investment in associates is measured at cost in the separate financial statements of the investor. Investments in associates are accounted for using the equity method of accounting in the Consolidated financial statements of the Group. Under the equity method, the investment is initially recognised

at cost, and the carrying amount is increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition. The Group's investment in associates includes goodwill identified on acquisition.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income is reclassified to profit or loss where appropriate.

The Group's share of post-acquisition profit or loss is recognised in the income statement, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.

The Group determines at each reporting date whether there is any objective evidence that the investment in an associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount adjacent to share of profit/(loss) of associates in the income statement.

#### h. Investment entities

Some of the entities within the Group are investment entities. Equity investments held by these entities in the investee companies are recognised in the statement of financial position at fair value through profit or loss even though the Group may have significant influence over those companies. This treatment is permitted by IAS 28, Investment in associates, which allows investments that are held by Investment Entities to be recognised and measured as at fair value through profit or loss and accounted for in accordance with IFRS 9 and IFRS 13, with changes in fair value recognised in the income statement in the period of the change.

When an entity ceases to be an investment entity, the Group applies IFRS 3 to any subsidiary that was previously measured at fair value through profit or loss.

#### 2.4 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who

# Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of Directors. All transactions between business segments are conducted at arm's length, with inter-segment revenue and expenditure eliminated at the Group. Income and expenses directly associated with each segment is included in determining the segment's performance.

#### 2.5 Common control transactions

A business combination involving entities or businesses under common control is excluded from the scope of IFRS 3 Business Combinations. The exemption is applicable where the combining entities or businesses are controlled by the same party both before and after the combination. Where such transactions occur, the Group, in accordance with IAS 8, uses its judgment in developing and applying an accounting policy that is relevant. In making this judgment, directors consider the requirements of IFRS dealing with similar and related issues and the definitions, recognition criteria and measurement concepts for assets, liabilities, income and expenses in the framework.

Directors also consider the most recent pronouncements of other standard-setting bodies that use a similar conceptual framework to develop accounting standards, to the extent that these do not conflict with the IFRS Framework or any other IFRS standards or interpretation.

Accordingly, the Group's policy is that the assets and liabilities of the business transferred are measured at their existing book value in the consolidated financial statements of the parent, as measured under IFRS. The Company incorporates the results of the acquired businesses only from the date on which the business combination occurs.

#### 2.6 Foreign currency translation

#### a. Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency').

The separate and consolidated financial statements are presented in Nigerian Naira which is the Group's presentation currency.

#### b. Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of

the transactions or valuation where items are re- measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

Changes in the fair value of monetary securities denominated in foreign currency classified as fair value through other comprehensive income (FVOCI) are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in amortised cost are recognised in profit or loss, and other changes in carrying amount are recognised in other comprehensive income.

Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets, such as equities classified as FVOCI, are included in other comprehensive income.

#### c. Foreign operations

The results and financial position of all the Group entities which have functional currency different from the Group's presentation currency, are translated into the Group's presentation currency as follows:

- Assets and liabilities of each foreign operation are translated at the rates of exchange ruling at the reporting date;
- Income and expenses of each foreign operation are translated at the average exchange rate for the period, unless this average is not a reasonable approximation of the rate prevailing on transaction date, in which case income and expenses are translated at the exchange rate ruling at transaction date; and
- All resulting exchange differences are recognised in other comprehensive income.
- d. Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate . Exchange differences arising are recognised in other comprehensive income.

### Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

🔊 GOVERNANCI

#### e. Hyperinflationary Accounting - Subsidiaries in hyperinflationary economies

STRATEGIC

The financials of the subsidiaries whose functional currencies are the currencies of hyperinflationary economies are adjusted in terms of the measuring unit at the end of the reporting period following the historic cost approach. However, as the presentation currency of the Group is that of a nonhyperinflationary economy, comparative amounts are not adjusted for changes in the index in the current year.

The carrying amounts of non-monetary assets and liabilities of the subsidiaries are adjusted to reflect the change in the general price index from the date of acquisition to the end of the reporting period. All items recognised in the income statement are restated by applying the change in the general price index from the dates when the items of income and expenses were initially earned or incurred. On initial application of hyperinflation, prior year gains and losses are recognised directly in equity. However, the gains or losses on the net monetary position for the current year are recognised in profit or loss.

At the beginning of the first year of application, the subsidiaries' components of equity, except retained earnings, are restated by applying a general price index from the dates the components were contributed or otherwise arose. These restatements are recognised directly in equity as an adjustment to opening retained earnings. Restated retained earnings are derived from all other amounts in the restated statement of financial position. At the end of the first year and in subsequent years, all components of equity are restated by applying a general price index from the beginning of the year or the date of contribution, if later. All items in the statement of cash flows are expressed in terms of the general price index at the end of the reporting period.

#### 2.7 Income tax expense

#### a. Current income tax

Current income tax consists of Company Income Tax, Education tax, National Information Technology Development Agency levy (NITDA) and Nigeria Police Trust Fund (PTF) levy. Company Income tax is assessed at 30% statutory rate of total profit whereas Education tax is computed as 2.5% of assessable profit, NITDA levy is a 1% levy on Profit Before Tax of the Bank, NASENI levy is computed as 0.25% of Profit Before Taxand PTF levy is 0.005% of the net profit (defined as profit after tax) of the Bank. The PTF levy is charged on the net profit of the company for the year and therefore falls within the scope of IAS 12 which deals with taxes levied on a net rather than on a gross amount. Current tax also includes any tax arising from dividends.

Income tax payable is calculated on the basis of the applicable tax law in the respective jurisdiction and is recognised as an expense (income) for the period except to the extent that current tax related to items that are charged or credited in other comprehensive income or directly to equity.

In these circumstances, current tax is charged or credited to other comprehensive income or to equity (for example, current tax on equity instruments for which the entity has elected to present gains and losses in other comprehensive income). It is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

Current tax assets and liabilities are offset only if certain criteria are met.

The Group has determined that interest and penalties related to income taxes, including uncertain tax treatments, do not meet the definition of income taxes, and therefore has accounted for them under IAS 37 Provisions, Contingent Liabilities and Contingent Assets and has recognised the related expenses in 'other expenses'.

The Bank is subject to the Companies Income Tax Act (CITA). Total amount of tax payable under CITA is determined based on the higher of two components namely Company Income Tax (based on taxable income (or loss) for the year); and Minimum tax. Taxes based on taxable profit for the period are treated as income tax in line with IAS 12; whereas Minimum tax which is based on a gross amount is outside the scope of IAS 12 and therefore, is not presented as part of income tax expense in the profit or loss.

Where the minimum tax charge is higher than the Company Income Tax (CIT), the minimum tax charge is recognised in the profit or loss presented above the income tax line as Minimum tax.

Income tax payable is calculated on the basis of the applicable tax law in the respective jurisdiction and is recognised as an expense (income) for the period except to the extent that current tax related to items that are charged or credited in other comprehensive income or directly to equity. In these circumstances, current tax is charged or credited to other comprehensive income or to equity for example, current tax on equity instruments for which the entity has elected to present gains and losses in other comprehensive income.

#### b Deferred tax

Deferred tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

Deferred tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries, associates and joint arrangements, except for deferred tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised on deductible temporary differences arising from investments in subsidiaries, associates and joint arrangements only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilised.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

Deferred tax assets and liabilities are only offset when they arise in the same tax reporting Group and where there is both the legal right and the intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profit will be available against which they can be used.

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Group expects at the reporting date to recover or settle the carrying amount of its assets or liabilities.

#### 2.8 Inventories

Inventories include stock of consumables.

#### Stock of consumables

Stock of consumables comprises materials to be consumed in the process of rendering services as well as accessories held for subsequent issuance to customers. They are measured at lower cost and net realisable value. Cost comprises the cost of purchase and other costs incurred in bringing the items of stock to their present location and condition. Net realisable value is the estimated issuance price. When items of stock are issued to customers, their carrying amount is recognised as an expense in the period in which the relevant revenue is recognised.

#### 2.9 Repossessed collaterals

In certain circumstances, property may be repossessed following the foreclosure on loans that are in default. Repossessed properties are measured at the lower of carrying amount and fair value less cost to sell and reported within 'Other asset'.

#### 2.10 Financial assets and liabilities

In accordance with IFRS 9, all financial assets and liabilities – which include derivative financial instruments – have to be recognised in the statement of financial position and measured in accordance with their assigned category.

#### **Initial Recognition**

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument. The Group uses settlement date accounting for regular-way contracts when recording financial asset transactions. Financial assets that are transferred to a third party but do not qualify for derecognition are presented in the statement of financial position as 'Assets pledged as collateral', if the transferee has the right to sell or repledge them.

At initial recognition, the Group measures a financial asset or financial liability at its fair value plus or minus, in the case of a financial asset or financial liability not at fair value through profit or loss, transaction costs that are incremental and directly STRATEGIC

# Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

🔊 GOVERNANCI

attributable to the acquisition or issue of the financial asset or financial liability, such as fees and commissions. Transaction costs of financial assets and financial liabilities carried at fair value through profit or loss are expensed in profit or loss. Immediately after initial recognition, an expected credit loss allowance (ECL) is recognised for financial assets measured at amortised cost and investments in debt instruments measured at FVOCI, as described in note 3.2.11, which results in an accounting loss being recognised in profit or loss when an asset is newly originated.

When the fair value of financial assets and liabilities differs from the transaction price on initial recognition, the entity recognises the difference as follows:

- (a) When the fair value is evidenced by a quoted price in an active market for an identical asset or liability (i.e. a Level 1 input) or based on a valuation technique that uses only data from observable markets, the difference is recognised as a gain or loss.
- (b) In all other cases, the difference is deferred and the timing of recognition of deferred day-one profit or loss is determined individually. It is either amortised over the life of the instrument, deferred until the instrument's fair value can be determined using market observable inputs or realized through settlement.

#### 2.10.1 Financial assets

#### Classification and measurement

The Group classifies its debt financial assets in the following measurement categories:

- Fair Value through Other Comprehensive Income (FVOCI)
- Fair Value through Profit or Loss (FVTPL)
- Amortised Cost

The Group classifies its equity financial assets in the following measurement categories:

- Fair Value through Other Comprehensive Income (FVOCI)
- Fair Value through Profit or Loss (FVTPL)

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

#### **Business Model Assessment**

Business Model assessment involves determining whether financial assets are held to collect the contractual cashflows (rather than sell the instrument prior to its contractual maturity to realise its fair value changes).

The Group determines its business model at the level that best reflects how it manages groups of financial assets to achieve its business objective.

The Group's business model is not assessed on an instrumentby-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

- Investment strategy for holding or selling the assets
- Past experience on how cash flows for these assets were collected.
- How the asset's performance is evaluated and reported to key management personnel
- The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed.
- How managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected).
- The expected frequency, value and timing of sales are also important aspects of the Group's assessment.

The business model for each portfolio of financial assets are to be categorized into one of the following models:

- Hold-to-collect contractual cash flows: Financial assets held with the sole objective of collecting contractual cashflows;
- Hold-to-collect contractual cash flows and sell: Financial assets held with the objective to both collect contractual cash flows and sell;
- Fair value through profit or loss (FVTPL) business model: Financial assets held with neither of the objectives mentioned in the two categories above. They are basically financial assets held with the sole objective to trade and realize fair value changes.

🔊 GOVERNANCE

#### Cash flow characteristics assessment

The assessment aims to identify whether the contractual cash flows are solely payments of principal and interest (SPPI) on the principal amount outstanding.

The contractual cash flow characteristics assessment involves assessing the contractual features of an instrument to determine if they give rise to cash flows that are consistent with a basic lending arrangement.

The SPPI test is based on the premise that it is only when the variability in the contractual cash flows arises to maintain the holder's return in line with a 'basic lending arrangement' that the application of the effective interest method provides useful information.

'Principal' for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset due to repayments. Thus the principal is not the legal amount due under the contractual terms of an instrument. This definition allows assets acquired at a discount or premium pass the SPPI test.

The most significant elements of interest within a lending arrangement are typically the consideration for the time value of money and credit risk. To make the SPPI assessment, the Group applies judgement and considers relevant factors such as the currency in which the financial asset is denominated, and the period for which the interest rate is set.

In contrast, contractual terms that introduce a more than de minimis exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement do not give rise to contractual cash flows that are solely payments of principal and interest on the amount outstanding. In such cases, the financial asset is required to be measured at FVTPL.

#### a. Financial assets measured at amortised cost

The amortised cost is the amount at which the financial asset or financial liability is measured at initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any loss allowance.

The gain or loss on a debt investment that is subsequently measured at amortised cost and is not part of a hedging relationship is recognised in profit or loss when the asset is derecognised or impaired. Interest income from these financial assets is determined using the effective interest method and reported in profit or loss as 'Interest income'. A financial asset qualifies for amortised cost measurement only if it meets both of the following conditions and is not designated as at FVTPL:

- The asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. If a financial asset does not meet both of these conditions, then it is measured at fair value.

#### b. Financial assets measured at FVOCI

A debt instrument shall be measured at FVOCI if both of the following conditions are met and is not designated as at FVTPL:

- The asset is held within a business model in which assets are managed to achieve a particular objective by both collecting contractual cash flows and selling financial assets;
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Gains and losses are recognised in OCI within a separate component of equity, except for the following items, which are recognised in profit or loss in the same manner as for financial assets measured at amortised cost:

- Interest revenue using the effective interest method;
- Expected credit losses and reversals; and
- Foreign exchange gains and losses.

When the debt instrument is disposed of or derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in "other gains or (losses)".

#### c. Financial assets measured at FVTPL

A debt instrument that is not measured at amortised cost or at FVOCI must be measured at FVTPL. These would include debt instruments that are held for trading and those that have been designated as fair value through profit or loss at initial recognition. Gains and losses both on subsequent measurement and derecognition are recognised in profit or

🔊 GOVERNANCI

loss and reported as "Net gains or (losses)" in the period in which it arose.

A debt instrument that is not measured at amortised cost or at FVOCI must be measured at FVTPL. These would include debt instruments that are held for trading and those that have been designated as fair value through profit or loss at initial recognition. Gains and losses both on subsequent measurement and derecognition are recognised in profit or loss and reported as "Net gains or (losses)" in the period in which it arose.

The Group may irrevocably designate a debt instrument as measured at FVTPL on initial recognition only if doing so eliminates or significantly reduces a measurement or recognition inconsistency (sometimes referred to as an 'accounting mismatch'). Such mismatches would otherwise arise from measuring assets or liabilities, or recognising the gains and losses on them, on different bases.

#### d. Equity Instruments

Equity investments are measured at FVTPL. However, on initial recognition, the Group can make an irrevocable election to measure an equity investment at FVOCI. This option only applies to instruments that are neither held for trading nor contingent consideration, recognised by an acquirer in a business combination to which IFRS 3 applies.

For equities measured at FVOCI, fair value gains and losses on the equity remeasurements are recognised in OCI. However, dividends are recognised in profit or loss unless they clearly represent a repayment of part of the cost of the investment.

The amounts recognised in OCI are never reclassified from equity to profit or loss.

#### e. Impairment of Financial Assets

The Group recognises expected credit losses ("ECL") on a forward-looking basis for its financial assets measured at amortised cost, lease receivables, debt instrument at fair value through other comprehensive income, loan commitments and financial guarantee contracts not measured at fair value through profit or loss.

No impairment is recognised on equity investments. This is because the fair value changes would incorporate impairment gains or losses if any. The measurement of ECL reflects:

- An unbiased and probability-weighted amount that is determined by a range of possible outcomes;
- The time value of money; and
- Reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

#### f. Modification and renegotiation of financial assets

Where the terms of a financial asset are modified, the Group assesses whether the new terms are substantially different to the original terms. If the terms are substantially different, the Group derecognises the original financial assets and recognises a new asset at fair value and recalculates the effective interest rate.

Any difference between the amortised cost and the present value of the estimated future cash flows of the modified asset or consideration received on derecognition is recorded as a separate line item in profit or loss as 'gains and losses arising from the derecognition of financial assets measured at amortised cost'.

If the cash flows of the modified asset carried at amortised cost are not substantially different, then the modification does not result in the derecognition of the financial asset. In this case, the Group recalculates the gross carrying amount of the financial asset and recognises the amount arising from adjusting the gross carrying amount as a modification gain or loss in profit or loss as part of the impairment charge for the year.

#### g. Derecognition other than on a modification

Financial assets, or a portion thereof, are derecognised when the contractual rights to receive the cash flows from the assets have expired, or when they have been transferred and either

- (i) The Group transfers substantially all the risks and rewards of ownership, or
- (ii) The Group neither transfers nor retains substantially all the risks and rewards of ownership and the Group has not retained control.

The Group enters into transactions where it retains the contractual rights to receive cash flows from assets but

🔊 GOVERNANCE

assumes a contractual obligation to pay those cash flows to other entities and transfers substantially all of the risks and rewards. These transactions are accounted for as 'pass through' transfers that result in derecognition if the Group:

- (i) Has no obligation to make payments unless it collects equivalent amounts from the assets;
- (ii) Is prohibited from selling or pledging the assets; and
- (iii) Has an obligation to remit any cash it collects from the assets without material delay.

Collateral (shares and bonds) furnished by the Group under standard repurchase agreements and securities lending and borrowing transactions are not derecognised because the Group retains substantially all the risks and rewards on the basis of the predetermined repurchase price, and the criteria for derecognition are therefore not met.

#### h. Reclassifications

Group does not reclassify its financial assets subsequent to their initial recognition, apart from the exceptional circumstances in which Group changes its business model for managing financial assets, the Group acquires, disposes of, or terminates a business line. Financial liabilities are never reclassified.

When reclassification occurs, the Group reclassifies all affected financial assets in accordance with the new business model. The reclassification should be applied prospectively from the 'reclassification date', which is defined as, 'the first day of the first reporting period following the change in business model that results in the Group reclassifying financial assets'. Accordingly, any previously recognised gains, losses or interest should not be restated.

#### i. Derivative financial instruments

Derivatives are classified as assets when their fair value is positive or as liabilities when their fair value is negative. Derivative assets and liabilities arising from different transactions are only offset where there is a legal right of offset of the recognised amounts and the parties intend to settle the cash flows on a net basis, or realise the asset and settle the liability simultaneously.

#### j. Embedded derivatives

Hybrid contracts contain both a derivative and a non-derivative component. In such cases, the derivative component is termed

an embedded derivative. Where the economic characteristics and risks of the embedded derivatives are not closely related to those of the host contract, and the host contract itself is not carried at fair value through profit or loss, the embedded derivative is bifurcated and measured at fair value with gains and losses being recognised in the income statement.

#### 2.10.2 Financial liabilities

Financial liabilities are classified into one of the following measurement categories:

- Fair value through profit or loss (FVTPL)
- Amortised cost

## a. Financial liabilities at fair value through profit or loss (FVTPL)

Financial liabilities are measured at FVTPL when they are designated as such on initial recognition using the fair value option or when they meet the definition of held for trading i.e.

- It is acquired or incurred principally for the purpose of selling or repurchasing it in the near term;
- On initial recognition it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit taking;
- Or it is a derivative [except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument.

For financial liabilities designated as at FVTPL using the fair value option, the element of gains or losses attributable to changes in the Group's own credit risk is recognised in OCI, with the remainder recognised in profit or loss. The movement in fair value attributable to changes in the Group's own credit quality is calculated by determining the changes in credit spread above observable market interest rates. These amounts recognised in OCI are not recycled to profit or loss if the liability is ever repurchased at a discount.

However, if presentation of the fair value change in respect of the liability's credit risk in OCI creates or enlarges an accounting mismatch in profit or loss, gains and losses must be entirely presented in profit or loss. To determine whether the treatment would create or enlarge an accounting mismatch, the Group assesses whether it expects the effect of the change in the liability's credit risk to be offset in profit or loss by a change in

🔊 GOVERNANCI

fair value of another financial instrument, such as when the fair value of an asset is linked to the fair value of the liability. If such a mismatch does arise, the Group will be required to present all fair value changes of the liability in profit or loss.

#### b. Financial liabilities at amortised cost

STRATEGIC

Financial liabilities not held at FVTPL are subsequently measured at amortised cost using the effective interest method.

Financial liabilities measured at amortised costs are deposits from banks or customers, debt securities in issue for which the fair value option is not applied, convertible bonds and subordinated debts.

#### c. Derecognition of financial liabilities

Financial liabilities are derecognised when they are extinguished (i.e. when the obligation specified in the contract is discharged, cancelled or expires).

The exchange between the Group and its original lenders of debt instruments with substantially different terms, as well as substantial modifications of the terms of existing financial liabilities, are accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. The terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10% different from the discounted present value of the remaining cash flows of the original financial liability.

In addition, other qualitative factors, such as the currency that the instrument is denominated in, changes in the type of interest rate, new conversion features attached to the instrument and changes in covenants are also taken into consideration. If an exchange of debt instruments or modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognised as part of the gain or loss on the extinguishment. If the exchange or modification is not accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the liability and are amortised over the remaining term of the modified liability.

#### 2.10.3 Determination of fair value

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. For financial instruments traded in active markets, the determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations. This includes listed equity securities and quoted debt instruments on major exchanges (for example, the Nigerian Exchange Group (NGX) and broker quotes from Bloomberg and Reuters.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

If the above criteria are not met, the market is regarded as being inactive. Indications that a market is inactive are when there is a wide bid-offer spread or significant increase in the bid-offer spread or there are few recent transactions.

For all other financial instruments, fair value is determined using valuation techniques. In these techniques, fair values are estimated from observable data in respect of similar financial instruments, using models to estimate the present value of expected future cash flows or other valuation techniques, using inputs (for example, LIBOR yield curve, FX rates, volatilities and counterparty spreads) existing at the date of the statement of financial position.

The Group uses widely recognised valuation models for determining fair values of non-standardised financial instruments of lower complexity, such as options or interest rate and currency swaps. For these financial instruments, inputs into models are generally market-observable.

For more complex instruments, the Group uses internally developed models, which are usually based on valuation methods and techniques generally recognised as standard within the industry. Valuation models are used primarily to value derivatives transacted in the over-the-counter market, unlisted securities (including those with embedded derivatives) and other instruments for which markets were or have become illiquid. Some of the inputs to these models may not be market observable and are therefore estimated based on assumptions.

The impact on other comprehensive income of financial instrument valuations reflecting non-market observable inputs (level 3 valuations) is disclosed in Note 3.6. The output of a model is always an estimate or approximation of a value that cannot be determined with certainty, and valuation techniques employed may not fully reflect all factors relevant to the positions the Group holds. Valuations are therefore adjusted, where appropriate, to allow for additional factors including model risks, liquidity risk and counterparty credit risk.

Based on the established fair value model governance policies, and related controls and procedures applied, management believes that these valuation adjustments are necessary and appropriate to fairly state the values of financial instruments carried at fair value in the statement of financial position. Price data and parameters used in the measurement procedures applied are generally reviewed carefully and adjusted, if necessary – particularly in view of the current market developments. The estimated fair value of loans and advances represents an estimation of the value of the loans using average benchmarked lending rates which were adjusted for specific entity risks based on history of losses.

The Group makes transfers between levels of fair value hierarchy when reliable market information becomes available (such as an active market or observable market input) to the Group. This transfer is done on the date in which the market information becomes available.

#### 2.10.4 Offsetting financial instruments

Master agreements provide that, if an event of default occurs, all outstanding transactions with the counterparty will fall due and all amounts outstanding will be settled on a net basis.

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position when there is a currently legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in event of default, insolvency or bankruptcy of the company or the counterparty.

#### 2.11 Revenue recognition

#### a. Interest income and expense

Interest income and expense for all interest-bearing financial instruments are recognised within 'interest income' and 'interest expense' in profit or loss using the effective interest method.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the gross carrying amount of a financial asset (i.e. its amortised cost before any impairment allowance) or to the amortised cost of a financial liability. The calculation does not consider expected credit losses and includes transaction costs, premiums or discounts and fees and points paid or received that are integral to the effective interest rate, such as origination fees. For purchased or originated credit-impaired (`POCI') financial assets — assets that are credit-impaired at initial recognition — the Group calculates the credit-adjusted effective interest rate, which is calculated based on the amortised cost of the financial asset instead of its gross carrying amount and incorporates the impact of expected credit losses in estimated future cash flows.

The application of the method has the effect of recognising income (and expense) receivable (or payable) on the instrument evenly in proportion to the amount outstanding over the period to maturity or repayment. In calculating effective interest, the Group estimates cash flows considering all contractual terms of the financial instrument but excluding future credit losses.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of financial assets, except for:

- (a) POCI financial assets, for which the original creditadjusted effective interest rate is applied to the amortised cost of the financial asset.
- (b) Financial assets that are not 'POCI' but have subsequently become credit-impaired (or 'stage 3'), for which interest revenue is calculated by applying the effective interest rate to their amortised cost (i.e. net of the expected credit loss provision).

When the Group revises the estimates of future cash flows, the carrying amount of the respective financial assets or financial liability is adjusted to reflect the new estimate discounted using the original effective interest rate. Any changes are recognised in profit or loss.

#### b. Fees and commission income

Fees and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate. For other fees and commission income, it is the Group's policy to recognise revenue from a contract when it has been approved by both parties, rights have been clearly identified, payment terms have been defined, the contract has commercial substance, and collectability has been ascertained as probable. Revenue is recognised when control of goods or services has been transferred. Control of an asset refers to the ability to direct the use of and obtain substantially all of the remaining benefits (potential cash inflows or savings in cash outflows) associated with the asset. STRATEGIC

# Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

🔊 GOVERNANCI

**Credit-related fees:** This includes advisory and commitment fees. These are fees charged for administration and advisory services to the customer up to the customer's acceptance of the offer letter. The advisory and commitment fees are earned at the point in time where the customer accepts the offer letter which is when the Group recognises its income. These fees are not integral to the loan, therefore, they are not considered in determining the effective interest rate.

Letter of credit and commission fees: This represents commission earned on Letter of credit contracts initiated at the request of the customers. The nature of this income is such that the performance obligation is the execution of customer's instruction: a direct payment is made on behalf of our customers to the beneficiary (as stated by our customer) when goods/ services are received; or, a payment is made to the stated beneficiary only when our customer cannot fulfill its obligation. Income earned on letter of credit contracts is satisfied at a point in time. This is because revenue is recognised only when payments have been received by the intended beneficiary.

**Electronic banking fees:** Electronic banking fees relate to fees & commissions charged by the banking subsidiaries on electronic transactions carried out by its customers e.g. USSD income, Agency banking commission. The nature of this income is such that the performance obligation of the group is the provision of the platform for the execution of the transactions. Income is earned when these transactions have been successfully executed on these platforms. Income from electronic banking is satisfied at a 'point in time.

Money transfer commission: This represents commission earned on local & foreign money transfers initiated by the Group's customers. The nature of this income is such that the performance obligation of the Group is the delivery of transferred monies to the intended beneficiaries. Income on money transfers is satisfied at a "point in time". This is because commission is recognised only when the transferred sums have been delivered to their intended recipients.

**Commission on Bonds and Guarantees:** This represents commission earned on bond and guarantees contracts. It includes commissions earned on advanced payment guarantees, performance bonds, bid bonds etc. This fee is earned over the tenor of the bond and guarantee.

**Funds transfer and intermediation fees:** This is principally made of commission on collections. The Group acts as a collecting agent for corporate bodies or government organisations; thus, earns commissions on these collection services. The Group's performance obligation is the collection of funds on behalf of the customer. Income from funds transfer and intermediation

is satisfied at a point in time as the commissioned earned is deducted & recognised when remitting these funds to the respective customer.

Account maintenance fees: This represents the fee charged by banking subsidiaries within the Group on current accounts maintained by customers. This fee is charged with respect to customer induced debit transactions to third parties as well as debit transfers/lodgements to customer's account in another bank. This was introduced by the CBN to replace COT which was abolished by the regulator in 2016. The performance obligation required from the Group in the maintenance/safe keeping of the customers' fund. Income earned from account maintenance is satisfied at a 'point in time.

**Brokerage and intermediation fees:** This represents fees charged by the Group in order to execute transactions or provide specialized services as requested by customers. Such transaction/services include execution of primary & secondary market transaction on behalf of customers. Income from brokerage and intermediation services are satisfied at a point in time as they are earned and recognised when such services have been executed on behalf of customers.

**Custodian fees:** This represents commission earned by the Group while rendering custodian services to its customers. This custodian services are to a large extent the safe keeping of financial assets. Income earned on custodian services are earned at a point in time.

Trust fee income:This represents income earned from the Group's trustee services. Income earned on trustee services are earned at a point in time.

- c. Dividend income: Dividend income is recognised when the right to receive income is established. This income is earned at a point in time.
- d. Other operating income: This largely comprises of income made from private banking services, profit on sale of plant and equipment, gain on sale of properties, recoveries from previously written off loan and other exceptional income. These income are earned at a point in time

#### 2.12 Impairment of non-financial assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Additionally, assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment.

152

🔊 GOVERNANCE

An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows (cash-generating units).

The impairment test also can be performed on a single asset when the fair value less cost to sell or the value in use can be determined reliably. Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. An impairment loss in respect of goodwill is not reversed.

#### 2.13 Discontinued operations

The Group presents discontinued operations in a separate line in the income statement if an entity or a component of an entity has been disposed or is classified as held for sale and:

- i. Represents a separate major line of business or geographical area of operations;
- Is a part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations; or
- iii. Is a subsidiary acquired exclusively with a view to resale.

Classification as a discontinued operation occurs on disposal or when the operation meets the criteria to be classified as held for sale. When an operation is classified as a discontinued operation, the comparative income statement is re-presented as if the operation had been discontinued from the start of the comparative year.

Non-current assets (or disposal Groups) are classified as assets held for sale when their carrying amount is to be recovered principally through a sale transaction and a sale is considered highly probable. They are stated at the lower of carrying amount and fair value less cost to sell. Investment property classified as non-current asset held for sale are measured at fair value, gain or loss arising from a change in the fair value of investment property is recognised in income statement for the period in which it arises.

#### 2.14 Collateral

The Group obtains collateral where appropriate, from customers to manage their credit risk exposure to the customer. The collateral normally takes the form of a lien over the customer's assets and gives the Group a claim on these assets for both existing and future customers in the event that the customer defaults.

The Group may also use other credit instruments, such as stock borrowing contracts, and derivative contracts in order to reduce their credit risk.

Collateral received in the form of securities is not recorded on the statement of financial position. Collateral received in the form of cash is recorded on the statement of financial position with a corresponding liability. These items are assigned to deposits received from banks or other counterparties. Any interest payable or receivable arising is recorded as interest expense or interest income respectively.

#### 2.15 Leases

At the inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

To assess whether a contract conveys the right to control the use of an identified asset, the Group assesses whether:

- The contract involves the use of an identified asset this may be specified explicitly or implicitly, and should be physically distinct or represent substantially all of the capacity of a physically distinct asset. If the supplier has a substantive substitution right, then the asset is not identified;
- The Group has the right to obtain substantially all of the economic benefits from use of the asset throughout the period of use; and
- The Group has the right to direct the use of the asset. The Group has this right when it has the decision-making rights that are most relevant to changing how and for what purpose the asset is used.

🔊 GOVERNANCI

In rare cases where the decision about how and for what purpose the asset is used is predetermined, the Group has the right to direct the use of the asset if either:

• The Group has the right to operate the asset; or

STRATEGIC

• The Group designed the asset in a way that predetermines how and for what purpose it will be used.

The Group primarily leases buildings for use as office spaces for branch operations, quick service points (QSPs) and residential use, land for use as car parks and off-site ATM locations, and printers for office equipment.

Lease terms are negotiated on an individual basis and contain different terms and conditions, including extension and termination options. On renewal of a lease, the terms may be renegotiated and the lease terms range from 1 year to 25 years.

The lease agreements do not impose any covenants - however, leased assets may not be used as security for borrowing purposes.

Contracts may contain both lease and non-lease components. The Group has elected to separate lease and non-lease components and treat them accordingly.

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group. Each lease payment is allocated between the liability and finance cost. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

#### Leases in which the Group is a lessee

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group. Each lease payment is allocated between the liability and finance cost. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

#### Lease Liabilities

At the commencement date of a lease, the Group recognises lease liabilities at the present value of lease payments to be made over the lease term. Lease liabilities include the net present value of the following lease payments:

- Fixed payments (including in-substance fixed payments), less any lease incentives receivable
- Variable lease payments that are based on an index or a rate
- Amounts expected to be payable by the Group under residual value guarantees
- The exercise price of a purchase option if the lessee is reasonably certain to exercise that option, and
- Payments of penalties for terminating the lease, if the lease term reflects the Group exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability. The variable lease payments that do not depend on an index or a rate are recognised as expenses in the period in which the event or condition that triggers the payment occurs.

The lease payments are discounted using the Group's incremental borrowing rate, being the rate that the Group would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

The lease liability is subsequently measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or if the Group changes its assessment of whether it will exercise a purchase, extension or termination option. The balance of the lease liability is included in Other Liabilities in the separate and consolidated statements of financial position (See Note 35).

🔊 GOVERNANCE

#### Right of use assets

Right-of-use assets are initially measured at cost, comprising the following:

- The amount of the initial measurement of lease liability
- Any lease payments made at or before the commencement date, less any lease incentives received
- Any initial direct costs, and
- Restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straightline basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

The Group presents right-of-use assets in 'property and equipment' in the separate and consolidated statements of financial position (See Note 30 (a)).

#### Short-term leases and leases of low-value assets

Short-term leases are those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option. Low-value assets are assets that have values less than #1 million when new,e.g., small IT equipment and small items of office furniture, and depends on the nature of the asset. Lease payments on short-term leases and leases of low-value assets would be recognised as expenses in profit or loss on a straight-line basis over the lease term. The Group has applied the low-value lease exemption for leases of printers as they are less than #1 million when new.

#### Extension and termination options

Extension and termination options are included in all of the Group's lease arrangements. These are used to maximise operational flexibility in terms of managing the assets used in the Group's operations. Most of the extension options are subject to mutual agreement by the Group and the lessors and some of the termination options held are exercisable only by the Group.

The Group is the lessor

#### (i) Operating lease

When assets are subject to an operating lease, the assets continue to be recognised as property and equipment based on the nature of the asset. Lease income is recognised on a straight line basis over the lease term.

#### (ii) Finance lease

When assets are held subject to a finance lease, the related asset is derecognised and the present value of the lease payments (discounted at the interest rate implicit in the lease) is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease using the net investment method which allocates rentals between finance income and repayment of capital in each accounting period in such a way that finance income will emerge as a constant rate of return on the lessor's net investment in the lease.

#### 2.16 Property and Equipment

#### Initial Recognition and Measurement

All property and equipment used by the parent or its subsidiaries is stated at historical cost less depreciation less accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent expenditures are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repair and maintenance costs are charged to other operating expenses during the financial period in which they are incurred.

#### Depreciation

Land is not depreciated. Depreciation of other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Asset Class	Depreciation rate
Improvement & buildings	2%
Motor Vehicles	25%
Office Equipment	20%
Computer Equipment	33.33%
Plant and Equipment	20%
Furniture, fittings & equipment	20%
Right-of-use Assets	Lower of lease term or the useful life for the specificed class of item

Depreciation rates, methods and the residual values underlying the calculation of depreciation of items of property and equipment are kept under review on an annual basis to take account of any change in circumstances.

Depreciation begins when an asset is available for use and ceases at the earlier of the date that the asset is derecognised or classified as held for sale in accordance with IFRS 5.

When deciding on depreciation rates and methods, the principal factors the Group takes into account are the expected rate of technological developments and expected market requirements for, and the expected pattern of usage of, the assets.

When reviewing residual values, the Group estimates the amount that it would currently obtain for the disposal of the asset after deducting the estimated cost of disposal if the asset were already of the age and condition expected at the end of its useful economic life. No depreciation is provided on freehold land, although, in common with all long-lived assets, it is subject to impairment testing, if deemed appropriate.

Work in Progress represents costs incurred on the assets that are not available for use. On becoming available for use, the related amounts are transferred to the appropriate category of property and equipment.

#### Derecognition

An item of property and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal. Any gain/ loss arising on the de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement in the year the asset is derecognised.

#### 2.17 Intangible assets

#### a. Goodwill

Goodwill arises on the acquisition of subsidiaries and associates, and represents the excess of the cost of acquisition, over the fair value of the Group's share of the assets acquired, and the liabilities and contingent liabilities assumed on the date of the acquisition.

For the purpose of calculating goodwill, fair values of acquired assets, liabilities and contingent liabilities are determined by reference to market values or by discounting expected future cash flows to present value. This discounting is either performed using market rates or by using risk-free rates and risk-adjusted expected future cash flows. Goodwill is initially recognised as an asset at cost and subsequently measured at cost less accumulated impairment losses, if any. Goodwill which is recognised as an asset is reviewed at least annually for impairment. Any impairment loss is immediately recognised in profit or loss.

For the purpose of impairment testing, goodwill is allocated to each cash-generating unit that is expected to derive benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. Any impairment loss recognised for goodwill is not reversed in a subsequent period.

Goodwill on acquisitions of associates is included in the amount of the investment.

Gains and losses on the disposal of an entity include the carrying amount of the goodwill relating to the entity sold.

#### b. Computer software

Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Group, are recognised as intangible assets when the following criteria are met:

 It is technically feasible to complete the software product so that it will be available for use;

🔊 GOVERNANCE

- ii. Management intends to complete the software product and use or sell it;
- iii. There is an ability to use or sell the software product;
- iv. It can be demonstrated how the software product will generate probable future economic benefits;
- v. Adequate technical, financial and other resources to complete the development and to use or sell the software product are available; and
- vi. The expenditure attributable to the software product during its development can be reliably measured.

Subsequent expenditure on computer software is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates.

Direct computer software development costs recognised as intangible assets are amortised on the straight-line basis over a period of 3 years and are carried at cost less any accumulated amortisation and any accumulated impairment losses. Amortisation methods, useful lives and residual values are reviewed at each financial period-end and adjusted if appropriate.

#### c. Derecognition

An item of intangibles is derecognised on disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on the derecognition of the asset ( calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the profit or loss in the year the asset is derecognised.

#### 2.18 Cash and cash equivalents

Cash and cash equivalents comprise balances with less than three months of maturity from the date of acquisition, including cash in hand, deposits held at call with banks and other shortterm highly liquid investments with original maturities of three months or less.

For the purposes of the statement of cash flows, cash and cash equivalents exclude restricted balances with central banks.

#### 2.19 Employee benefits

#### (i) Post-employment benefits

The Group has both defined benefit and defined contribution plans

#### a. Defined contribution plan

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

The Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expenses when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in future payments is available.

The Company and all entities within the Group make contributions in line with relevant pension laws in their jurisdiction. In Nigeria, the Company contributes 16.5% of each employee's monthly emoluments (as defined by the Pension Act 2014) to the employee's Retirement Savings Account. The Act stipulates a minimum contribution of 10%.

#### b. Defined benefit plan

A defined benefit plan is a pension plan that defines the amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors, such as age, years of service and compensation.

The liability recognised in the statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the date of the statement of financial position less the fair value of plan assets.

The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of Federal government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability.

Remeasurement gains and losses are charged or credited to equity in other comprehensive income in the period in which they arise. Past service costs are recognised immediately in income.

#### (ii) Short-term benefits

Short-term benefits consist of salaries, accumulated leave allowances, bonuses and other non-monetary benefits. Shortterm benefits are measured on an undiscounted basis and are expensed as the related services provided.

A liability is recognised for the amount expected to be paid under short-term cash benefits such as accumulated leave and leave allowances if the Group has a present legal or constructive obligation to pay this amount as a result of past services provided by the employee and the obligation can be measured reliably.

#### 2.20 Provisions

Provisions are recognised for present obligations arising as consequences of past events where it is probable that a transfer of economic benefit will be necessary to settle the obligation, and it can be reliably estimated.

When a leasehold property ceases to be used in the business or a demonstrable commitment has been made to cease to use a property where the costs exceed the benefits of the property, provision is made, where the unavoidable costs of the future obligations relating to the lease are expected to exceed anticipated rental income and other benefits. The net costs are discounted using market rates of interest to reflect the long-term nature of the cash flows.

Provision is made for the anticipated cost of restructuring, including redundancy costs when an obligation exists. An obligation exists when the Group has a detailed formal plan for restructuring a business and has raised valid expectations in those affected by the restructuring by starting to implement the plan or announcing its main features. The provision raised is normally utilised within nine months.

Provision is made for undrawn loan commitments and similar facilities if it is probable that the facility will be drawn and result in the recognition of an asset at an amount less than the amount advanced.

Contingent liabilities are possible obligations whose existence will be confirmed only by uncertain future events or present obligations where the transfer of economic benefit is uncertain or cannot be reliably measured. Contingent liabilities are not recognised but are disclosed unless they are remote.

#### 2.21 Fiduciary activities

The Group acts as trustees and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these consolidated and separate financial statements, as they are not assets of the Group.

#### 2.22 Issued debt and equity securities

Issued financial instruments or their components are classified as liabilities where the contractual arrangement results in the Group having a present obligation to either deliver cash or another financial asset to the holder, to exchange financial instruments on terms that are potentially unfavourable or to satisfy the obligation otherwise than by the exchange of a fixed amount of cash or another financial asset for a fixed number of equity shares. Issued financial instruments, or their components, are classified as equity where they meet the definition of equity and confer on the holder a residual interest in the assets of the Group. The components of issued financial instruments that contain both liability and equity elements are accounted for separately with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component.

#### 2.23 Share capital

#### a. Share issue costs

Incremental costs directly attributable to the issue of new shares or options to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds.

#### b. Dividends on ordinary shares

Dividends on ordinary shares are recognised in equity in the period in which they are approved by the shareholders.

Dividends for the year that are declared after the reporting date are dealt with in the subsequent events note.

Dividends proposed by the Directors but not yet approved by members are disclosed in the consolidated and separate financial statements in accordance with the requirements of the Company and Allied Matters Act 2020.

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# Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

#### c. Earnings per share

The Group presents basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit and loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

#### d. Treasury shares

Where the Company or other members of the Group purchase the Company's equity share capital, the consideration paid is deducted from total shareholders' equity as treasury shares until they are cancelled. Where such shares are subsequently sold or reissued, any consideration received is included in the shareholders' equity.

#### e. Regulatory Risk Reserve

In compliance with the Prudential Guidelines for licensed Banks, the Group assesses qualifying financial assets using the guidance under the Prudential Guidelines. The guidelines apply objective and subjective criteria towards providing for losses in risk assets. Assets are classed as performing or nonperforming. Non-performing assets are further classed as Substandard, Doubtful or Lost with attendant provisions as per the table below based on objective criteria.

Classification	Percentage	Basis
Substandard	10%	Interest and/or principal overdue by 90 days but less than 180 days
Doubtful	50%	Interest and/or principal overdue by 180 days but less than 365 days
Lost	100%	Interest and/or principal overdue by more than 365 days

A more accelerated provision may be done using the subjective criteria. A general provision is taken on all risk assets that are not specifically provisioned, including facilities with covid 19 and other related restructuring.

The results of the application of Prudential Guidelines and the impairment determined for these assets under IFRS 9 are compared. The IFRS 9 determined impairment charge is always included in the income statement. Where the Prudential Guidelines provision is greater, the difference is appropriated from Retained Earnings and included in a non-distributable reserve "Statutory credit reserve". Where the IFRS 9 impairment is greater, no appropriation is made and the amount of the IFRS 9 impairment is recognised in income statement.

Following an examination, the regulator may also require more amounts be set aside on risk and other assets. Such additional amounts are recognised as an appropriation from retained earnings to statutory risk reserve.

#### 2.24 Financial guarantees

Financial guarantees are contracts that requires the Group to make specific payments to reimburse the holder of a loss it incurs because a specific debtor fails to make payment when due in accordance with the terms of a debt instrument. Financial guarantee liabilities are initially recognised at the fair value, and the initial fair value is amortised over the life of the financial guarantee. The guaranteee liability is subsequently carried at the higher of this amortised amount and the present value of any expected payment (when a payment under the guaranteee has become probable).

#### 3. Financial risk management

#### 3.1 Introduction and overview

Effective risk management is fundamental to the business activities of the Group. At FBNHoldings, we promote a culture where risk management is everyone's business from board level down to risk owners and units across the Group.

Our approach to risk is supported by a robust Enterprise Risk Management framework (ERM) and a strong risk culture to identify, measure, monitor and control risks thereby promoting accountability at all levels across the Group. Objectives of the ERM framework are communicated through risk policies and standards which are intended to provide consistent design and execution of strategies across the organisation.

The risks arising from financial instruments to which the Group is exposed are financial risks, which includes Credit risk, Liquidity risk and Market risk. Other material risks impacting activities of the Group include, Operational, Legal, Compliance, Strategic, Reputational, Information security, Environmental and Social risk.

#### 3.1.1 Risk Management Philosophy

STRATEGIC

The key elements of the risk management philosophy are the following:

- The Group considers sound risk management to be the foundation of a long-lasting financial institution.
- The Group continues to adopt a holistic and integrated approach to risk management and, therefore, brings all risks together under one or a limited number of oversight functions.
- Risk officers are empowered to perform their duties professionally and independently without undue interference.
- Risk management is governed by well-defined policies that are clearly communicated across the Group.
- Risk management is a shared responsibility. Therefore, the Group aims to build a shared perspective on risks that is grounded in consensus.
- The Group's risk management governance structure is clearly defined.
- There is a clear segregation of duties between marketfacing business units and risk management functions.
- Risk-related issues are taken into consideration in all business decisions. The Group shall continue to strive to maintain a conservative balance between risk and revenue considerations.
- Risk officers work as allies and thought partners to other stakeholders within and outside the Group and are guided in the exercise of their powers by a deep sense of responsibility, professionalism and respect for other parties
- Risks are reported openly and fully to the appropriate levels once they are identified; and
- All subsidiaries are guided by the principles enshrined in the risk management policies of the Group.

#### 3.1.2 Risk Appetite

Risk appetite is the level and type of risk the Group is willing to assume in its exposures and business activities, given its business objectives and obligations to stakeholders. Risk appetite is generally expressed through quantitative and qualitative means and considers extreme conditions, events and outcomes. In addition, risk appetite reflects potential impact on earnings, capital and funding / liquidity. The Group's risk appetite is the amount of risk its willing to accept to align with and support our financial and strategic objectives, relative to our risk capacity to assume losses.

#### **Risk Appetite Statement (RAS)**

Our RAS is the expression of the maximum level of risk we would take across the major risks facing our business and accept in the pursuit of our strategic objectives. The Group would accept moderate risk in every activity it undertakes to achieve these strategic objectives by declaring its willingness to accept moderate risks related to each key value driver.

#### **Risk Tolerance**

This refers to the quantitative thresholds that allocate the Group's risk appetite to specific risk types, business units, products, customer segments, and other levels. Certain risk tolerances are policy limits that shall not be exceeded except under extraordinary circumstances (hard limits), while other risk tolerances are guideposts or trigger points for risk reviews and mitigation (soft limits).

Whereas risk appetite is a strategic determination based on long-term objectives, risk tolerance is a tactical readiness to bear a specific risk within established parameters.

Enterprise-wide strategic risk appetite is thus translated into specific tactical risk tolerances that constrain risk-acceptance activities at the business level. Risk tolerances are the parameters within which a Group (or business unit or function) must operate to achieve its risk appetite.

Once established, these parameters are communicated downward throughout the Group to give clear guidelines to every stakeholder and to provide feedback when they are exceeded.

#### 3.1.3 Risk Management Framework

The risk management framework of the Group consists of a comprehensive set of policies, standards, procedures and processes designed to identify, measure, monitor, mitigate and report significant risk exposures in a consistent and effective manner across the Group.

With an increasing focus on consistency and transparency, the Group regularly assesses and enhances its risk management framework to ensure it is fit-for purpose.

The Group's framework for management of enterprise risk specifically covers:

- Governance and oversight of the overall risk management framework.
- Risk appetite statement and risk appetite measurements.
- Policies, procedures, controls and systems through which risk is identified and managed.
- Oversight, control, assurance and delegation of authorities for each type of risk.
- Monitoring and reporting of the risk profile against risk appetite.
- Control and correction of the risk profile should it deviate from risk appetite.
- Reassessment of risk appetite and/or the Group's strategy in the light of changes in the business.

The Board of Directors has overall responsibility for the establishment of the Group's Risk Management framework and exercises its oversight function through its various committees. These committees are responsible for developing and monitoring risk policies in their specific areas and report regularly to the Board of Directors. The Board Committees are assisted by the various Management Committees in identifying and assessing risks arising from day to day activities of the Group.

# 3.1.4 Risk Governance Structure, Roles and Responsibilities

The Group addresses the challenge of risks by applying leading practices that are supported by a robust governance structure consisting of board level and executive management committees.

The Group adopts the 'three-pronged line of defense' model to underpin its approach to strong risk management principles. Through this model, the Group monitors, manages and mitigates its material risks on a Group-wide basis. Risk governance is maintained through delegation of authority from the board, down to management hierarchy, supported by committee structure both at the board level and at management level.

The delegation of risk management responsibilities across the Group is structured to ensure that decisions are enacted at the most appropriate level, in line with business objectives, subject

to robust and effective review. Strategic business decisions are taken within a Board-approved risk appetite with the executive and risk committees closely monitoring risk profiles against this appetite.

#### **RISK GOVERNANCE FRAMEWORK**

FIRST LINE OF DEFENCE	SECOND LINE OF DEFENCE	THIRD LINE OF DEFENCE
Daily risk management, monitoring and high level oversight	Risk oversight and challenges, policies and methodologies.	Independent assurance of risk management
Business units and risk- takers	<ul> <li>Risk Committees</li> <li>Chief Risk Officers, Heads of Risk across the Group</li> <li>Risk Management function</li> </ul>	<ul> <li>Audit Committee</li> <li>Internal Audit</li> <li>External Audit</li> <li>Regulators</li> <li>External Assessors</li> </ul>

#### a. First Line of Defence - Risk Management and Ownership

The primary responsibilities and objectives of the first line of defence include:

- Managing risks/implementing actions to manage and treat risks at transaction level;
- Implementing risk management processes on an ongoing basis as changes occur with business mix, systems, or regulatory and other requirements;
- Executing risk assessments and identifying emerging risks at the transaction/business case level.

#### b. Second Line of Defence - Risk Oversight

The main objective of the second line of defence is to provide oversight of the execution of the frontline controls. The second line of defence is responsible for monitoring the internal controls that have been designed with the following main responsibilities:

- Establishing risk management policies and processes;
- Strategically linking the controls of risk enterprise-wide;

🔊 GOVERNANCE

- Providing guidance and coordination among all monitoring participants (risk management, compliance and legal divisions);
- Identifying enterprise trends, synergies and opportunities for change;
- Initiating change, integrating and making new monitoring processes operational; and
- Oversight over key risks.

#### c. Third Line of Defence - Risk Assurance

The third line of defence is responsible for assessing and providing independent assurance on the adequacy, appropriateness and effectiveness of Group's overall risk management framework, policy and risk plan implementation.

It provides independent perspectives on the overall control framework and tests the adequacy of the controls design and effectiveness. The main duties of this line of defense include:

- Performing periodic reviews based on a rationalized and systematized approach that allows for risk assessment and governance reporting;
- Providing oversight on the risk management process;
- Reporting to the executive management committee, the audit committee and the board of directors on the state of the control environment and gaps in the controls or monitoring environment;

**Board Audit & Risk Assessment Committee** evaluates the processes for identifying, assessing, monitoring and managing key risk areas; it also evaluates the adequacy of the group's risk management systems and control environment.

**Management Committee** is responsible for formulating policies, monitoring implementation of risk policies, reviewing risk reports for presentation to the Board/Board committees, and Implementing Board decisions across the Group.

#### 3.2 Credit risk

Credit risk is the single largest risk for the Group's business therefore, prominence is placed on effective management of credit risk.

Credit risk is defined as the potential that a borrower or counter party will fail to meet obligations in accordance with agreed terms. It is also defined as the possibility of losses associated with diminution in the credit quality of borrowers or counterparties.

Credit risk arises mainly from commercial and consumer loans and advances and loan commitments arising from such lending activities. It can also arise from credit enhancement provided such as financial guarantees, letters of credit, endorsements and acceptances.

The Risk Management function of each subsidiary has specific and overall responsibility for facilitating risk asset creation and exposure management processes across the Group.

#### 3.2.1 Management of Credit Risk

The Credit Risk Policy Manual is the primary reference document for creating and managing credit risk exposures. The manual outlines the general policies and procedures, frameworks for credit risk management across the subsidiaries and incorporates provisions for marketing, risk analysis, approval, administration, monitoring and reporting of risk exposures.

The Credit Risk Management Policy Manual is designed to:

- Standardize credit policies, give employees clear and consistent direction for the creation of risk exposures across all asset creating business units;
- Provide a comprehensive guide and framework in creating and managing risk assets;
- Ensure prompt identification of problem credits and prudent management of decline in credit quality;
- Outline the requirements for administration and reporting of individual exposures and the overall risk asset portfolio; and
- Provide a framework for the on-going maintenance of the risk management policies and processes.

Credit risk management policies and procedures are articulated by the Risk Management function of each subsidiary.

#### 3.2.2 Risk limit control and mitigation policies

The Group manages, limits and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties and groups, and to industries and countries.

🔊 GOVERNANCE

The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by product, industry sector and counterparty are set by the Board of Directors on the recommendation of the Chief Risk Officer.

#### (a) Portfolio limits

In line with the Group's credit policy, a detailed portfolio plan is prepared annually and provides a framework for creation of credits and risk appetite development. In drawing up the plan, the Group reviews macro-economic, regulatory and political factors, identifies sectors/industries with opportunity as well as the Group's business targets to determine appropriate portfolio and sub-portfolio limits.

The Group's Portfolio limit includes:

- Maintain aggregate large exposure of not more than 400% of shareholders' funds.
- Maintain minimum weighted average obligor risk rating (obligor-WARR) of 'Ba2'
- Maintain minimum weighted average facility risk rating (facility-WARR) of 'Ba2'
- The Group adopts industry/economic sector limits on its loan portfolio, in line with the following policies:
- The Group would strive to limit its exposure to any single industry to not more than 20% of its loan portfolio and such industry must be rated 'Baa3' or better.
- No more than 15% of the Group's portfolio would be in any industry rated 'Ba3' or worse.
- No more than 10% of the Group's portfolio in any single industry rated 'B3' or worse

#### (b) Geographical limits

Presently, the Group's exposures outside Nigeria are taken by its subsidiaries in the United Kingdom and other African countries, which operate within country limits defined by their Boards of Directors. In addition, the Group has a fully developed country risk rating system that could be employed, should the need arise. In such eventuality, limits will be graduated on country risk rating.

#### (c) Single obligor limits

The Group as a matter of policy does not lend above the regulatory lending limit in each of the jurisdiction in which it operates. Internal guidance limits are also set to create a prudent buffer.

For all retail borrowers, limits are kept low and graduated with credit scoring, forecast cash flow and realizable value of collateral. The Group shall apply the granularity criterion on its retail credit portfolio:

• No single retail loan should amount to more than 0.2% of total retail portfolio.

The Group also sets internal credit approval limits for various levels in the credit process.

Approval limits are set by the Board of Directors and reviewed from time to time as the circumstances of the Group demand. Exposure to credit risk is also managed through regular analysis of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

# 3.2.3 Collateral held as security to mitigate credit risk

The Group employs a range of policies and practices to mitigate credit risk. The most common of these is accepting collateral for funds advanced. The Group has internal policies on the acceptability of specific classes of collateral or credit risk mitigation.

Collateral values are assessed by a professional at the time of loan origination and are thereafter monitored in accordance with the provisions of the credit policy. The principal collateral types for loans and advances are:

- Cash/Treasury bill/Government securities
- Legal Mortgage over residential properties, business real
   estates in prime locations
- Charge over business fixed and floating assets as well as inventory
- Guarantee from acceptable corporates
- Equitable Mortgage on real estates in prime locations
- Negative Pledge

• Domiciliation of receivables from acceptable corporates.

Debt securities, treasury and other eligible bills are generally unsecured, except for asset-backed securities and similar instruments, which are secured by portfolios of financial instruments. For exposures to corporate and large institutions, the Group will often require the collateral to include a first charge over land and buildings owned and occupied by the business, a mortgage debenture over the Company's undertaking on one or more of its assets and keyman insurance.

No loan allowance is recognised for the portion of the Group's financial assets which are fully collateralized by cash in the same currency in accordance with the Group's expected credit loss model. The carrying amount of such financial assets is \$952.82 billion as at 31 December 2023 (2022: \$372.55 bn).

The Group's policies regarding obtaining collateral have not significantly changed during the reporting period and there has been no significant change in the overall quality of the collateral held by the Group since the prior period.

The Group takes physical possession of properties or other assets held as collateral and uses external agents to realise the value as soon as practicable to settle indebtedness. Any surplus funds realised from such disposal are returned to the borrower or are otherwise dealt with in accordance with appropriate regulations. The assets in such cases are not carried on the Group's balance sheet.

The Group closely monitors collateral held for financial assets considered to be credit-impaired, as it becomes more likely that the Group will take possession of collateral to mitigate potential credit losses. The repossessed assets are sold as soon as practicable, with proceeds realised from the sale used to reduce the outstanding indebtedness of the customers. Financial assets that are credit-impaired and related collateral held in order to mitigate potential losses are shown below:

GROUP December 2023	Gross Exposure Ħ′millions	Impairment Allowance Ħ'millions	Carrying Amount ₩'millions	Fair value of Collateral held Ħ'millions
Credit-Impaired assets				
Retail portfolio				
- Overdrafts	1,165	(812)	353	955
- Credit cards	173	(34)	139	-
- Term loans	5,200	(1,128)	4,072	275
- Mortgages	1,284	(145)	1,139	18
Corporate portfolio			0	
- Overdrafts	5,871	(3,276)	2,595	758
- Term loans	185,441	(53,850)	131,591	556,708
- Project Finance	122,782	(68,006)	54,776	14,574
Total Credit Impaired Assets	321,916	(127,251)	194,665	573,288

GROUP December 2022	Gross Exposure ₦′millions	Impairment Allowance ₩'millions	Carrying Amount Ħ'millions	Fair value of Collateral held <b>辩</b> ′millions
Credit-Impaired assets				
Retail portfolio				
- Overdrafts	1,107	(906)	201	107
- Credit cards	78	(16)	63	-
- Term loans	2,209	(683)	1,552	119
- Mortgages	1,159	(140)	1,019	120
Corporate portfolio	-	-	-	-
- Overdrafts	25,176	(13,001)	12,175	8,087
- Term loans	86,611	(25,348)	78,074	197,704
- Project Finance	74,234	(40,964)	33,288	2,093
Total Credit Impaired Assets	190,574	(81,058)	126,372	208,230

#### 3.2.4 Exposure Management

To minimise the risk and occurrence of losses as a result of decline in quality and non-performance of risk assets, clear requirements and guidelines for on-going management of the risk asset portfolio and individual risk exposures are defined. On-going exposure management entails collateral management, facility performance monitoring, exposure quality reviews, prompt and timely identification of decline in quality and risk portfolio reporting.

#### 3.2.5 Delinquency Management/Loan Workout

The Group's delinquency management process involves effective and timely management of accounts showing signs of delinquency to reduce the crystallisation of impairment loss. In line with the Group's delinquency management process, all activities are geared towards resuscitating delinquent loans and includes restructuring and loan work-out arrangements.

#### 3.2.6 Credit Recovery

In the event of continued delinquency and failure of remediation, full credit recovery action is initiated to recover on such exposures and minimise the overall credit loss to the Group. Recovery action may include appointment of a receiver manager, external recovery agent and/or sale of pledged assets.

#### 3.2.7 Write Off

The Group writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded that there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include (i) ceasing enforcement activity and (ii) where the Group's recovery method is foreclosing on collateral and the value of the collateral is such that there is no reasonable expectation of recovering in full.

The Group may write-off financial assets that are still subject to enforcement activity. The outstanding contractual amounts of such assets written off during the year ended 31 December 2023 was 353.12bn (December 2022: 341.96 bn). The Group still seeks to recover amounts it is legally owed in full, but which have been partially written off due to no reasonable expectation of full recovery.

#### 3.2.8 Modification of financial assets

The Group sometimes modifies the terms of loans provided to customers due to commercial renegotiations, or for distressed loans, with a view to maximising recovery.

Such restructuring activities include extended payment term arrangements, payment holidays and payment forgiveness. Restructuring policies and practices are based on indicators or criteria which, in the judgement of management, indicate that payment will most likely continue. These policies are kept under continuous review. Restructuring is most commonly applied to term loans.

The risk of default of such assets after modification is assessed at the reporting date and compared with the risk under the original terms at initial recognition, when the modification is not substantial and so does not result in derecognition of the original asset (refer to notes 1.2.1.1(iv) and (v) above). The Group monitors the subsequent performance of modified assets. The Group may determine that the credit risk has significantly improved after restructuring, so that the assets are moved from Stage 3 or Stage 2 (Lifetime ECL) to Stage 1 (12-month ECL). This is only the case for assets which have performed in accordance with the new terms for three consecutive months or more (for non-specialised assets) and six consecutive months or more (for specialised assets).

The Group continues to monitor if there is a subsequent significant increase in credit risk in relation to such assets through the use of specific models for modified assets.

## 3.2.9 Governance structure around the ECL model

The governance around ECL model centers on oversight functions of primary stakeholders. Oversight function is provided over the following:

- i. Obligor ratings
- ii. Loss Given Default
- iii. Derivation of Credit Conversion Factor (CCF), Exposure at Default (EAD), scenarios and the use of forward looking estimates. Data utilised in deriving these estimates are sourced from credible sources. However, a team of IT experts still carry out periodic checks for system vulnerability, performance and deficiency.

Overall, review of completeness and accuracy is jointly carried out by credit risk team, internal control on regular basis and by internal audit periodically.

# 3.2.10 Grouping of instruments for losses measured on collective basis

To estimate credit losses for retail portfolio, the Group adopts a model which groups loans with similar or homogeneous characteristics together and this is mainly based on the product types. Products are segmented into four broad categories namely Credit Cards, Mortgages, Term loans and Overdrafts.

Models for Probability of default and loss given default are built in line with the segmentation and the output provide PD and LGD for each of the product categories while EAD is applied at individual level.

PD for each product category is calculated as the ratio of the loans which have defaulted to the total count of the loans in the product group while LGD is estimated based on account balances, recoveries and collateral cover. The appropriateness of groupings is monitored and reviewed on a periodic basis by the Credit Risk team.

#### 3.2.11 Credit risk measurement

In measuring credit risk of financial assets (loans and advances to customers and to banks, Investment securities and loan commitments) at a counterparty level, the Group reflects on the following components:

- The character and capacity of the client to pay or counterparty to meet its contractual obligations;
- Current exposures to the counterparty and its likely future development;
- Credit history of the counterparty; and
- The likely recovery ratio in case of default obligations value of collateral and other ways out.

#### **Obligor Risk Rating**

The Group has a robust internal rating system it leverages on to determine credit worthiness of its borrowers and likelihood of default.

The obligor risk rating grids is based on a 21-master rating scale mapped into 9 buckets to provide a pre-set objective basis for making credit decisions and estimating expected credit loss (ECL) in line with IFRS 9 requirements.

The rating adopted depends on the outcome of quantitative and qualitative factors considered on the customer and reflects the inherent risks associated with each customer.

The rating tools are reviewed and upgraded when necessary. The Group regularly validates the performance of the rating tools and their predictive powers regarding default events.

Each risk bucket may be denoted alphabetically and by range of scores as follows:

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Description		Scale Rating		Grade	
Highest quality, with minimal credit risk	Aaa	Aaa	1		
	Aa1		2		
High quality, subject to very low credit risk	Aa2	Aa	3		
	Aa3		4		
	A1		5	Investment Grade	
Considered upper-medium and may possess certain speculative characteristics	A2	A	6	investment Grade	
	A3		7		
	Baa1		8		
Considered medium-grade and may possess certain speculative characteristics	Baa2	Ваа	9		
	Baa3	10			
Considered to have speculative elements and are subject to	Ba1		11		
substantial credit risk	Ba2	Ва	12		
	Ba3		13		
	B1		14		
Considered speculative and are subject to high credit risk	B2	В	15		
	В3		16	Non Investment Grade	
	Caa1		17		
Considered to be of poor standing and are subject to very high credit risk	Caa2	Саа	18		
oronicitoix	Caa3		19		
In or near default, with possibility of recovery	Са	Са	20		
In default with little chance of recovery	С	С	21		

#### 3.2.12 Expected Credit loss measurement

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition and are summarised below:

- A financial instrument that is not credit-impaired on intial recognition is classified in 'Stage 1' and has the credit risk continously monitored by the Group.
- If a significant increase in credit risk (SICR) since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit-impaired. Please refer to note 3.2.11(a) for a description of how the Group determines when a significant increase in credit risk has occurred.
- If the financial instrument is credit-impaired, the financial instrument is then moved to 'Stage 3'. Refer to note 3.2.11(b) for a description of credit-impaired and default.
- Financial instruments in Stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months. Instruments in Stages 2 or 3 have their ECL measured

based on expected credit losses on a lifetime basis. Refer to note 3.2.11(c) for a description of inputs, assumptions and estimation techniques used in measuring the ECL.

- A pervasive concept in measuring ECL in accordance with IFRS 9 is that it should consider forward-looking information. Note 3.2.11(d) includes an explanation of how the Group has incorporated this in its ECL models.
- Purchased or originated credit-impaired financial assets are those financial assets that are credit-impaired on inital recognition. Their ECL is always measured on a lifetime basis (Stage 3)

The key judgements and assumptions adopted by the Group in addressing the requirements of the standard are discussed below.

However, the simplified approach has been adopted for trade receivables and other assets.

#### a Assessment of significant increase in credit risk

The Group considers a financial instrument to have experienced a significant increase in credit risk when one or more of the following quantitative, qualitative or backstop criteria have been met:

## Corporate portfolio, Investment Securities and Placements with financial institutions

#### Quantitative Criteria:

This is based on the backstop policy disclosed in the next section. Downward rating migration as at reporting date compared to initial rating at origination that exceeds specified threshold as specified per table below:

Criteria	Number of notches/rating scale considered significant
Rating Notches Downgrade	>= 4
Poor Credit Rating Threshold	>=17
Default	>=20

Migrations to rating scale 17 and above are considered stage 2 while ratings scale 20 and above are considered stage 3. Please refer to Note 3.2.11 on 21 rating scale adopted by the Group.

#### Qualitative Criteria:

If the borrower is on the watchlist and/or the instrument meets one or more of the following criteria:

- i Significant increase in credit spread
- ii Significant adverse changes in business, financial and/or economic conditions in which the borrower operates
- iii Actual or expected forberance or restructuring
- iv Actual or expected significant adverse change in operating results of the borrower
- v Significant change in collateral value (secured facilities only) which is expected to increase risk of dafault.
- vi Early signs of cashflow/liquidity problems such as delay in servicing of trade creditors/loans

#### Retail Portfolio

#### Quantitative Criteria:

This is based on the backstop policy disclosed in the next section

#### Qualitative Criteria:

If the borrower meets one or more of the following criteria:

- i In short-term forbearance
- ii Significant modification to contractual terms
- iii Previous arrears within the last 3 months
- iv Negative credit bureau reports

The assessment of SICR incorporates forward-looking information (refer to note 3.2.11(d) for further information) and is performed on a periodic basis at a counterparty level for all financial instruments held by the Group.

#### Backstop

A backstop is applied and the financial instrument considered to have experienced a significant increase in credit risk if the borrower is more than 30 days past due on its contractual payments, however specialized facilities are considered

🔊 GOVERNANCE

to have experienced significant increase in credit risk if the borrower is more than 90 days past due on its contractual repayment. Specialized facilities include lending for Project/ Object finance and Commercial Real Estate.

The Group has not used the low credit risk exemption for any financial instruments in the year ended 31 December 2023.

#### b Definition of default and credit-impaired assets

The Group defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the following criteria:

#### Quantitative criteria

The borrower is more than 90 days past due on its contractual payments (with the sole exception of specialized lending for project, object and commercial real estate where a borrower is required to be more than 180 days past due to be considered in default).

#### Qualitative criteria

The following qualitative criteria indicates that a borrower is in significant financial difficulty:

- long-term forbearance
- Deceased borrower
- Insolvency or Bankruptcy
- Breach of financial covenant(s)
- Disappearance of an active market for a financial asset due to financial difficulties
- Concessions made by the lender in relation to the borrower's financial difficulty

The criteria above have been applied to all financial instruments held by the Group and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to model the Probability of Default (PD), Exposure at Default (EAD) and Loss given Default (LGD) throughout the Group's expected loss calculations.

#### Cure Criteria

- An exposure will move from stage 2 to 1 where probationary period of 90 days is met subject to all payments being up to date with the customer demonstrating ability to maintain future repayments.
- An Exposure will move from Stage 3 to 2 where probationary period of 180 days is met and there is consistency in repayment of obligations as and when due.

# c Measuring ECL—Explanation of inputs, assumptions and estimation techniques

The Expected Credit Loss (ECL) is measured on either a 12-month (12M) or Lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit-impaired. Expected credit losses are the discounted product of the Probability of Default (PD), Exposure at Default (EAD), and Loss Given Default (LGD), defined as follows:

- The PD represents the likelihood of a borrower defaulting on its financial obligation (as per "Definition of default and credit-impaired" above), either over the next 12 months (12M PD), or over the remaining lifetime (Lifetime PD) of the obligation.
- EAD is based on the amounts the Group expects to be owed at the time of default, over the next 12 months (12M EAD) or over the remaining lifetime (Lifetime EAD). For example, for a revolving commitment, the Group includes the current drawn balance plus any further amount that is expected to be drawn up to the current contractual limit by the time of default, should it occur.
- Loss Given Default (LGD) represents the Group's expectation of the extent of loss on a defaulted exposure. LGD varies by type of counterparty, type and seniority of claim and availability of collateral or other credit support. LGD is expressed as a percentage loss per unit of exposure at the time of default (EAD). LGD is calculated on a 12-month or lifetime basis, where 12-month LGD is the percentage of loss expected to be made if the default occurs in the next 12 months and Lifetime LGD is the percentage of loss expected to be made if the default occurs over the remaining expected lifetime of the loan.

The ECL is determined by projecting the PD, LGD and EAD for each future month and for each individual exposure or collective segment. These three components are multiplied together and adjusted for the likelihood of survival (i.e. the

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# Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

🔊 GOVERNANCI

exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to the reporting date and summed. The discount rate used in the ECL calculation is the original effective interest rate or an approximation thereof.

The 12M PD associated with a given rating is calibrated to a 12M Point in Time PD (PiT PD) using regression analysis while the lifetime PD is developed by applying a cross section regression model which extends the 12-month PiT PD over a long-time horizon. The cross-sectional analysis incorporates time-variant factors, time-invariant factors and idiosyncratic factors.

The 12-month and lifetime EADs are determined based on the expected payment profile, which varies by facility type.

- For amortising products and bullet repayment loans, this is based on the contractual repayments owed by the borrower over a 12month or lifetime basis. This will also be adjusted for any expected overpayments made by a borrower.
- For revolving products, the exposure at default is predicted by taking current drawn balance and adding a "credit conversion factor" which allows for the expected drawdown of the remaining limit by the time of default. These assumptions vary by product type and current limit utilisation band, based on analysis of the Group's recent default data.

The 12-month and lifetime LGDs are determined based on the factors which impact the recoveries made post default. These vary by product type.

- For secured products, this is primarily based on collateral type and projected collateral values, historical discounts to market/book values due to forced sales which has embedded cost of recovery, recovery period and haircuts.
- For unsecured products, the Group leverages on a statistical model which estimates recovery rate based on analysis of default data. The model takes in to consideration the credit worthiness and borrowers industry in arriving at the recovery rate.
- LGD's are typically set at product level for retail portfolio and counterparty level for the corporate portfolio, investment securities and placements with financial institutions.

Forward-looking economic information is also included in determining the 12-month and lifetime PD, EAD and LGD. These assumptions vary by portfolio/product type. Refer to note 3.2.11(d) for an explanation of forward-looking information and its inclusion in ECL calculations.

The assumptions underlying the ECL calculation such as rating migration for determination of PDs and change in collateral values etc. are monitored and reviewed on a quarterly basis. There have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

#### d Forward-looking information incorporated in the ECL models

The assessment of SICR and the calculation of ECL both incorporate forward-looking information. The Group has performed historical analysis and identified the key macro-economic variables impacting credit risk and expected credit losses for its portfolio.

These variables and their associated impact on the PD, EAD and LGD vary by portfolio type; in addition, expert judgment has also been applied in this process.

Forecasts of these macro-economic variables for each of the possible scenarios (upturn, baseline and downturn) are provided by Moody's Analytics economic's team (Groups Vendor) via its platform known as Data Buffet on a quarterly basis. The platform can provide an economic forecast up to 30 years. The impact of these economic variables on the PD, EAD and LGD has been determined by performing statistical cross sectional regression analysis to understand the impact changes in these variables have had historically on default rates and on the components of LGD and EAD.

Weights are assigned to the possible outcome of each scenario based on statistical regression analysis and expert judgement taking account of the range of possible outcomes each chosen scenario is representative of.

The assessment of SICR is determined using rating migration which are linked to the PDs of each scenarios multiplied by the associated scenario weighting, along with qualitative and backstop indicators (see note 3.2.11a). This determines whether the whole financial instrument is in Stage 1, Stage 2, or Stage 3 and hence whether 12-month or lifetime ECL should be recorded. Following this assessment, the Group measures ECL as either a probability weighted 12 month ECL (Stage 1), or a probability weighted lifetime ECL (Stages 2 and 3). These probability-weighted ECLs are determined by running each

scenario through the relevant ECL model and multiplying it by the appropriate scenario weighting.

Generally, in economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty, hence the actual outcomes may be significantly different to those projected. Therefore, the Group considers these forecasts to represent its best estimate of the possible outcomes and has analysed the non-linearities and asymmetries within the Group's different portfolios to establish that the chosen scenarios are appropriately representative of the range of possible scenarios.

#### e Simplified Approach

In determining the ECL for other assets, the Group applies the simplified approach to estimate ECLs, adopting a provision matrix, where the receivables are grouped based on the nature of the transactions, aging of the balances and different historical loss patterns, to determine the lifetime ECLs. The provision matrix estimates ECLs on the basis of historical default rates, adjusted for forward looking estimates e.g. inflation, exchange rates etc.

#### 3.2.13 Economic variable assumptions

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The most significant period-end assumptions in the table below is for First Bank Nigeria Limited (FirstBank) as at 31 December 2023. FirstBank contributes 97% of the total Loans and advances to customers of the Group, therefore the table is a representative for the Group

		2024	2025	2026	2027	2028
Gross Domestic Product (₦'billions)	Base	78,983	81,552	84,687	88,743	94,077
	Upturn	80,247	83,290	86,769	91,360	97,821
	Downturn	76,578	77,748	81,835	85,796	90,541
Stock Index Price (₦per share)	Base	68,353	74,086	80,678	87,830	94,899
	Upturn	73,275	80,854	87,771	94,581	101,422
	Downturn	56,389	57,260	66,885	76,826	84,987
Oil price (USD per barrel)	Base	84	77	74	74	74
	Upturn	86	78	74	74	74
	Downturn	66	60	69	72	73

#### Corporate Portfolio, Investment Securities and Placements with financial institutions

The most significant period-end assumptions used for the ECL estimate as at 31 December 2022 are set out below.

		2023	2024	2025	2026	2027
Gross Domestic Product (种'billions)	Base	76,833	79,218	82,836	86,813	90,663
	Upturn	77,902	81,073	84,827	89,751	94,497
	Downturn	73,156	75,908	80,330	83,838	87,051
Stock Index Price (₦per share)	Base	44,273	45,356	49,369	52,938	56,067
	Upturn	48,503	49,805	53,399	56,870	59,766
	Downturn	33,792	36,696	42,567	47,041	50,710
Oil price (USD per barrel)	Base	89	75	70	69	70
	Upturn	92	76	70	69	70
	Downturn	72	58	65	67	69

In current year, FirstBank adopted the Gaussian distribution method of probability distribution to determine the weights of each of its selected scenarios. Expert judgement was applied for other entities. The weightings assigned to each economic scenario are as follows:

DECEMBER 2023	Base	Upturn	Downturn
Corporate portfolio, Investment Securities and Placement with financial institutions	45%	33%	22%
DECEMBER 2022	Base	Upturn	Downturn
Corporate portfolio, Investment Securities and Placement with financial institutions	45%	33%	22%

Other forward-looking considerations not otherwise incorporated within the above scenarios, such as the impact of any regulatory, legislative or political changes, have also been considered, but are not deemed to have a material impact and therefore no adjustment has been made to the ECL for such factors. This is reviewed and monitored for appropriateness on a quarterly basis.

#### 3.2.14 Sensitivity analysis on ECL Model

The most significant assumptions affecting the ECL allowance are as follows:

#### **Corporate Portfolios**

- (i) GDP, given the significant impact on companies' performance and collateral valuations
- (ii) Oil price, given its significant impact on Nigerian economy and industry players
- (iii) Stock Price Index, given its relevance for evaluating market performance of firms.

The sensitivity analysis has been determined by changing one variable or holding it constant on the x -axis, while changing another variable or holding it constant on the y-axis. Set out below are the changes to the ECL that would result if the economic variable assumptions used to measure ECL remain as expected, as well as if each of the key asumptions used change by plus or minus 10%.

DECEMBER 2023		Oil Price			
Corporate Portfolios		Ħ'millions (-10%)	₩'millions No change	<mark>₦</mark> ′millions +10%	
GDP	+10%	163,259	162,711	157,724	
	No Change	169,801	166,256	162,711	
	(-10%)	174,788	169,801	163,259	

DECEMBER 2022		Oil Price			
Corporate Portfolios		₩′millions (-10%)	₩'millions No change	<b>₩</b> ′millions +10%	
GDP	+10%	47,705	47,545	46,088	
	No Change	49,617	48,581	47,545	
	(-10%)	51,074	49,617	47,705	



# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2023

#### 3.2.15 Measurement basis of financial assets and liabilities

GROUP

31 December 2023	Fair Value through P/L ₦'millions	Fair Value through OCI Ħ'millions	Amortised cost ₩'millions	Total Ħ'millions
Financial assets				
Cash and balances with central banks	-	-	2,572,363	2,572,363
Loans and advances to banks	-	-	2,053,230	2,053,230
Loans and advances to customers - Corporate Portfolio:				
- Overdrafts	-	-	753,666	753,666
- Term loans	-	-	4,814,966	4,814,966
- Project finance	-	-	400,036	400,036
Loans and advances to customers - Retail Portfolio:				
- Overdrafts	-	-	44,130	44,130
- Term loans	-	-	210,378	210,378
- Credit cards	-	-	3,027	3,027
- Mortgage	-	-	133,091	133,091
Financial assets at fair value through profit or				
loss	748,785	-	-	748,785
Investment securities:				
- Investments at FVOCI	-	1,330,161	-	1,330,161
- Investments at amortised cost	-	-	1,467,459	1,467,459
Asset pledged as collateral	-	1,456,183	62,911	1,519,094
Other assets	-	-	472,885	472,885
Total Financial Assets	748,785	2,786,344	12,988,142	16,523,271

31 December 2023	Fair Value through P/L ₩'millions	Amortised cost Ħ'millions	Total ₦′millions
Financial liabilities			
Deposits from banks	-	1,803,182	1,803,182
Deposits from customers	-	10,663,346	10,663,346
Financial liabilities at fair value through profit or loss	143,470	-	143,470
Other liabilities	-	1,257,639	1,257,639
Borrowings	-	1,250,827	1,250,827
Total Financial Liabilities	143,470	14,974,994	15,118,464

#### GROUP

31 December 2022	Fair Value through P/L Ħ'millions	Fair Value through OCl <b>辩</b> 'millions	Amortised cost Ħ′millions	Total <b>∺</b> ′millions
Financial assets				
Cash and balances with central banks	-	-	1,790,863	1,790,863
Loans and advances to banks	-	-	1,223,061	1,223,061
Loans and advances to customers - Corporate Portfolio:				
- Overdrafts	-	-	1,003,552	1,003,552
- Term loans	-	-	2,233,510	2,233,510
- Project finance	-	-	288,920	288,920
Loans and advances to customers - Retail Portfolio:				
- Overdrafts	-	-	45,132	45,132
- Term loans	-	-	165,423	165,423
- Credit cards	-	-	2,790	2,790
- Mortgage	-	-	49,735	49,735
Financial assets at fair value through profit or				
loss	278,466	-	-	278,466
Investment securities:				-
- Investments at FVOCI	-	1,023,690	-	1,023,690
- Investments at amortised cost	-	-	1,298,195	1,298,195
Asset pledged as collateral	_	495,913	99,258	595,171
Other assets	-	-	272,849	272,849
Total Financial Assets	278,466	1,519,603	8,473,288	10,271,357

31 December 2022	Fair Value through P/L ₦'millions	Amortised cost Ħ'millions	Total Ħ'millions
Financial liabilities			
Deposits from banks	-	1,055,254	1,055,254
Deposits from customers	-	7,124,086	7,124,086
Financial liabilities at fair value through profit or loss	38,384	-	38,384
Other liabilities	-	649,214	649,214
Borrowings	-	675,440	675,440
Total Financial Liabilities	38,384	9,503,994	9,542,378



#### 3.2.15 Measurement basis of financial assets and liabilities continued

#### COMPANY

31 December 2023	Fair Value through P/L ₦'millions	Fair Value through OCI ₦'millions	Amortised cost Ħ'millions	Total Ħ'millions
Financial assets				
Loans and advances to banks	-	-	16,523	16,523
Loans and advances to customers - Retail				
portfolio				
- Staff loans	-	-	269	269
Financial assets at FVTPL	504	-	-	504
Investment securities:				-
- Investment securities at FVOCI	-	6,959	-	6,959
Other assets	-	-	17,144	17,144
Total Financial Assets	504	6,959	33,936	41,399

31 December 2023	Fair Value		
	through P/L	Amortised cost	Total
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Financial liabilities			
Other liabilities	-	19,041	19,041
Total Financial Liabilities	-	19,041	19,041

31 December 2022	Fair Value through P/L Ħ'millions	Fair Value through OCl ₦'millions	Amortised cost Ħ′millions	Total Ħ'millions
Financial assets				
Loans and advances to banks	-	-	18,331	18,331
Loans and advances to customers - Retail portfolio				
- Staff loans	-	-	39	39
Financial assets at FVTPL	1,601	-	_	1,601
Investment securities:				-
- Investment securities at FVOCI	-	3,963	_	3,963
Other assets	-	-	18,772	18,772
Total Financial Assets	1,601	3,963	37,142	42,706

31 December 2023	Fair Value through P/L Ħ'millions	Amortised cost Ħ'millions	Total Ħ'millions
Financial liabilities			
Other liabilities	-	17,269	17,269
Total Financial Liabilities	-	17,269	17,269

#### 3.2.16 Maximum exposure to credit risk before collateral held or credit enhancements

#### (a) Financial instruments subject to impairment

The following table contains an analysis of the credit risk exposure of financial instruments for which an ECL allowance is recognised. The gross carrying amount of financial assets below also represents the Group's maximum exposure to credit risk on these assets.

#### GROUP

		Balances with Central Banks			
		31 December 2023			
	Stage 1	Stage 2	Stage 3		
	12-month	Lifetime	Lifetime	Purchased	
	ECL	ECL	ECL	Credit-Impaired	Total
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Credit Grade					
Investment grade	2,412,858	-	-	-	2,412,858
Non Investment Grade	-	-	-	-	-
Gross Carrying Amount	2,412,858	-	-	-	2,412,858
Loss allowance	(10,148)	-	-	-	(10,148)
Carrying Amount	2,402,710	-	-	-	2,402,710

		Loans and Advances to Banks				
		3	1 December 2023			
	Stage 1	Stage 2	Stage 3			
	12-month	Lifetime	Lifetime	Purchased		
	ECL	ECL	ECL	Credit-Impaired	Total	
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	
Credit Grade						
Investment grade	534,094	-	-	-	534,094	
Non Investment Grade	1,021,302	-	539,145	-	1,560,447	
Gross Carrying Amount	1,555,396	-	539,145	-	2,094,541	
Loss allowance	(5,914)	-	(35,397)	-	(41,311)	
Carrying Amount	1,549,482	-	503,748	-	2,053,230	

		Loans and Advances to Customers - Retail Portfolio				
		3	31 December 2023			
	Stage 1	Stage 2	Stage 3			
	12-month	Lifetime	Lifetime	Purchased		
	ECL	ECL	ECL	Credit-Impaired	Total	
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	
Credit Grade						
Investment grade	9,003	-	-	-	9,003	
Non Investment Grade	375,851	2,325	-	-	378,176	
Default	-	-	7,822	-	7,822	
Gross Carrying Amount	384,854	2,325	7,822	-	395,001	
Loss allowance	(2,066)	(190)	(2,119)	-	(4,375)	
Carrying Amount	382,788	2,135	5,703	-	390,626	



	Loans and Advances to Customers - Corporate Portfolio 31 December 2023					
	Stage 1 12-month	Stage 2 Lifetime	Stage 3 Lifetime	Purchased		
	ECL ₦′millions	ECL Ħ'millions	ECL Ħ′millions	Credit-Impaired Ħ'millions	Total Ħ'millions	
Credit Grade						
Investment grade	771,194	-	-	-	771,194	
Non Investment Grade	3,851,839	1,301,705	-	-	5,153,544	
Default	-	-	314,094	-	314,094	
Gross Carrying Amount	4,623,033	1,301,705	314,094	-	6,238,832	
Loss allowance	(13,387)	(131,645)	(125,132)	-	(270,164)	
Carrying Amount	4,609,646	1,170,060	188,962	-	5,968,668	

		Debt Investment Securities - at FVOCI				
		31 D	ecember 2023			
	Stage 1	Stage 2	Stage 3			
	12-month	Lifetime	Lifetime	Purchased		
	ECL	ECL	ECL	Credit-Impaired	Total	
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	₩'millions	<b>₩</b> ′millions	
Credit Grade						
Investment grade	806,804	-	-	-	806,804	
Non Investment Grade	222,144	-	-	-	222,144	
Carrying Amount	1,028,948	-	-	-	1,028,948	
Loss allowance	(2,063)	-	-	-	(2,063)	
Carrying Amount	1,026,885	-	-	-	1,026,885	

	Investment Securities - at Amortised Cost				
		31	I December 2023		
	Stage 1	Stage 2	Stage 3		
	12-month	Lifetime	Lifetime	Purchased	
	ECL	ECL	ECL	Credit-Impaired	Total
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Credit Grade					
Investment grade	1,431,721	-	-	-	1,431,721
Non Investment Grade	50,548	-	-	-	50,548
Gross Carrying Amount	1,482,269	-	-	-	1,482,269
Loss allowance	(14,810)	-	-	-	(14,810)
Carrying Amount	1,467,459	-	-	-	1,467,459

		Assets Pledged as Collateral 31 December 2023				
	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Purchased Credit-Impaired	Total	
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	Ħ′millions	<b>₩</b> ′millions	
Credit Grade						
Investment grade	1,519,094	-	-	-	1,519,094	
Non Investment Grade	-	-	-	-	-	
Gross Carrying Amount	1,519,094	-	-	-	1,519,094	
Loss allowance	-	-	-	-	-	
Carrying Amount	1,519,094	-	-	-	1,519,094	

		Other Assets -Simplified approach				
		31 December 2023				
	0-30 days	31-60 days	61-180 days	181 -365 days	> 365 days	Total
Receivables	147,678	499	405	306,728	33,512	488,822
Expected Loss rate	0.17%	2.00%	0.49%	1.88%	29.58%	3.26%
ECL	254	10	2	5,757	9,914	15,937

	Balances with Central Banks 31 December 2022					
	Stage 1 12-month ECL ₩'millions	Stage 2 Lifetime ECL ₩'millions	Stage 3 Lifetime ECL	Purchased Credit-Impaired ₩'millions	Total ₩′millions	
Credit Grade						
Investment grade	1,663,959	-	-	-	1,663,959	
Non Investment Grade	-	-	-	-	-	
Gross Carrying Amount	1,663,959	-	-	-	1,663,959	
Loss allowance	-	-	-	-	-	
Carrying Amount	1,663,959	-	-	-	1,663,959	

	Loans and Advances to Banks 31 December 2022					
	Stage 1 12-month ECL ₩'millions	Stage 2 Lifetime ECL ₩'millions	Stage 3 Lifetime ECL #'millions	Purchased Credit-Impaired ₩'millions	Total ₩'millions	
Credit Grade						
Investment grade	324,024	-	-	-	324,024	
Non Investment Grade	903,493	-	-	-	903,493	
Gross Carrying Amount	1,227,517	-	-	-	1,227,517	
Loss allowance	(4,456)	-	-	-	(4,456)	
Carrying Amount	1,223,061	-	-	-	1,223,061	



		Loans and Advan 3			
	Stage 1 12-month ECL ₦'millions	Stage 2 Lifetime ECL ₩'millions	Stage 3 Lifetime ECL ₩'millions	Purchased Credit-Impaired Ħ'millions	Total ₩′millions
Credit Grade					
Investment grade	2,894	-	-	-	2,894
Non Investment Grade	257,814	1,287	-	-	259,101
Default	-	-	4,554	-	4,554
Gross Carrying Amount	260,708	1,287	4,554	-	266,549
Loss allowance	(1,655)	(70)	(1,745)	-	(3,470)
Carrying Amount	259,053	1,217	2,809	-	263,079

	Loans and Advances to Customers - Corporate Portfolio 31 December 2022					
	Stage 1 12-month ECL ₦'millions	Stage 2 Lifetime ECL ₦'millions	Stage 3 Lifetime ECL ₩'millions	Purchased Credit-Impaired Ħ'millions	Total ₩'millions	
Credit Grade						
Investment grade	674,223	-	-	-	674,223	
Non Investment Grade	2,459,673	348,386	-	-	2,808,059	
Default	-	-	180,378	-	180,378	
Gross Carrying Amount	3,133,896	348,386	180,378	-	3,662,660	
Loss allowance	(9,454)	(47,911)	(79,313)	_	(136,678)	
Carrying Amount	3,124,442	300,475	101,065	_	3,525,982	

		Debt Investment Securities - at FVOCI 31 December 2023				
	Stage 1 12-month ECL <del>N</del> 'millions	Stage 2 Lifetime ECL ₩'millions	Stage 3 Lifetime ECL ₩'millions	Purchased Credit-Impaired ₩′millions	Total ₦'millions	
Credit Grade						
Investment grade	760,263	-	-	-	760,263	
Non Investment Grade	112,508	-	-	-	112,508	
Carrying Amount	872,771	-	-	-	872,771	

	Investment Securities - at Amortised Cost 31 December 2022					
	Stage 1 12-month ECL Ħ'millions	Stage 2 Lifetime ECL ₩'millions	Stage 3 Lifetime ECL ₩'millions	Purchased Credit-Impaired ₦′millions	Total <b>辩</b> ′millions	
Credit Grade						
Investment grade	1,193,137	-	-	-	1,193,137	
Non Investment Grade	112,508	-	-	-	112,508	
Default	-	-	-	_	-	
Gross Carrying Amount	1,305,644	-	-	_	1,305,644	
Loss allowance	(7,449)	-	-	_	(7,449)	
Carrying Amount	1,298,196	-	-	_	1,298,196	

	Assets Pledged as Collateral 31 December 2022					
	Stage 1 12-month ECL <del>N</del> 'millions	Stage 2 Lifetime ECL ₩'millions	Stage 3 Lifetime ECL ₩'millions	Purchased Credit-Impaired ₩'millions	Total Ħ'millions	
Credit Grade						
Investment grade	595,171	-	-	-	595,171	
Non Investment Grade	-	-	-	-	-	
Gross Carrying Amount	595,171	-	-	-	595,171	
Loss allowance	-	-	-	-	-	
Carrying Amount	595,171	-	-	-	595,171	

	31 December 2022
	Total
	₩′millions
Other assets	294,486
ECL	(21,638)
Carrying amount	272,849

#### COMPANY

	Loans and Advances to Banks				
	31 December 2023				
	Stage 1	Stage 2	Stage 3		
	12-month	Lifetime	Lifetime	Purchased	
	ECL	ECL	ECL	Credit-Impaired	Total
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Credit Grade					
Investment grade	16,523	-	-	-	16,523
Non Investment Grade	-	-	-	-	-
Gross Carrying Amount	16,523	-	-	-	16,523
Loss allowance	-	-	-	-	-
Carrying Amount	16,523	-	-	-	16,523

		Loans and Advan 3	Retail Portfolio		
	Stage 1 12-month	Stage 2 Lifetime	Stage 3 Lifetime	Purchased	
	ECL ₦′millions	ECL Ħ'millions	ECL Ħ'millions	Credit-Impaired Ħ'millions	Total Ħ'millions
Credit Grade					
Investment grade	-	-	-	-	-
Non Investment Grade	269	-	-	-	269
Gross Carrying Amount	269	-	-	-	269
Loss allowance	-	-	-	-	-
Carrying Amount	269	-	-	-	269

		Debt Investment Securities - at FVOCI								
		31 December 2023								
	Stage 1	Stage 2	Stage 3							
	12-month	Lifetime	Lifetime	Purchased						
	ECL	ECL	ECL	Credit-Impaired	Total					
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions					
Credit Grade										
Investment grade	6,959	-	-	-	6,959					
Non Investment Grade	-	-	-	-	-					
Gross Carrying Amount	6,959	-	-	-	6,959					
Loss allowance	-	-	-	-	-					
Carrying Amount	6,959	-	-	-	6,959					

	31 December 2023
	Total
	₩'millions
Other assets	17,144
ECL	-
Carrying amount	17,144

	Loans and Advances to Banks 31 December 2022								
	Stage 1 12-month ECL ₩′millions	Stage 2 Lifetime ECL ₩'millions	Stage 3 Lifetime ECL ₩'millions	Purchased Credit-Impaired ₩'millions	Total Ħ′millions				
Credit Grade			H minoris						
Investment grade	18,331	-	-	-	18,331				
Non Investment Grade	-	-	-	-	-				
Gross Carrying Amount	18,331	-	-	-	18,331				
Loss allowance	-	-	-	-	-				
Carrying Amount	18,331	-	-	-	18,331				

	Loans and Advances to Customers - Retail Portfolio 31 December 2022								
	Stage 1 12-month ECL Ħ'millions	Stage 2 Lifetime ECL ₩'millions	Stage 3 Lifetime ECL ₩'millions	Purchased Credit-Impaired ₩'millions	Total ₩'millions				
Credit Grade									
Investment grade	-	-	-	-	-				
Non Investment Grade	39	-	-	-	39				
Gross Carrying Amount	39	-	-	-	39				
Loss allowance	-	-	-	-	-				
Carrying Amount	39	-	-	-	39				

			ent Securities - a December 2022	at FVOCI	
	Stage 1	Stage 2	Stage 3		
	12-month	Lifetime	Lifetime	Purchased	
	ECL	ECL	ECL	Credit-Impaired	Total
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	₩'millions	<b>₩</b> ′millions
Credit Grade					
Investment grade	3,963	-	-	-	3,963
Non Investment Grade	-	-	-	-	
Default	-	-	-	-	
Gross Carrying Amount	3,963	-	-	-	3,963
Loss allowance	-	-	-	-	
Carrying Amount	3,963	-	-	-	3,963

	31 December 2022
	Total
	₩′millions
Other assets	18,772
ECL	-
Carrying amount	18,772

#### (b) Financial instruments not subject to impairment

The following table contains an analysis of the maximum credit risk exposure from financial assets not subject to impairment

	Grou	qu	Company		
	31 December 31 December		31 December	31 December	
	2023	2022	2023	2022	
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	
Financial Assets at FVPTL					
- Debt Securities	48,631	168,852	-	-	
- Derivatives	620,503	63,180	-	-	

#### 3.2.17 Concentration of risks of financial assets with credit risk exposure

#### (a) Geographical sectors

The following table breaks down the Group's credit exposure at their carrying amounts (without taking into account any collateral held or other credit support), as categorised by geographical region as of 31 December 2023 and 31 December 2022. For this table, the Group has allocated exposures to regions based on the country of domicile of its counterparties. Investment securities and financial assetsat fair value through profit or loss analysed below excludes investments in equity instruments.

GROUP	Lagos ₦′millions	Southern Nigeria Ħ'millions	Northern Nigeria Ħ'millions	Rest of Africa ₦'millions	Europe Ħ′millions	America ₩'millions	Total <b>₩</b> ′millions
Balances with Central Bank	2,272,975	-	-	262,000	37,388	-	2,572,363
Loans and advances to banks	985,898	-	-	330,559	637,278	99,495	2,053,230
Loans and advances to customers - Retail portfolio	84,546	90,798	56,532	27,137	131,613	-	390,626
Loans and advances to customers - Corporate portfolio	4,596,440	571,795	149,394	619,136	31,894	9	5,968,668
Financial assets at FVTPL	629,722	-	-	4,160	35,252	-	669,134
Investment securities							
- FVOCI Investments	1,304,433	10,558	15,170	-	-	-	1,330,161
- Amortised cost investments	220,946	-	-	642,454	604,059	-	1,467,459
Asset pledged as collateral	1,493,204	-	-	25,890	-	-	1,519,094
Other assets	240,950	7,848	2,037	217,158	4,892	-	472,885
31 December 2023	11,829,114	680,999	223,133	2,128,494	1,482,376	99,504	16,443,620

Credit risk exposure relating to off balance sheet items are as follows

GROUP	Lagos Ħ'millions	Southern Nigeria Ħ'millions	Northern Nigeria Ħ'millions	Rest of Africa Ħ'millions	Europe ₩'millions	America Ħ'millions	Total <b>₩</b> ′millions
Loan commitments	92,803	5,292	21,134	50,830	9,218	-	179,277
Letters of credit and other credit related							
obligations	820,613	462,359	119,552	433,229	302,170	-	2,137,923
31 December 2023	913,416	467,651	140,686	484,059	311,388	-	2,317,200

GROUP		Southern	Northern				
	Lagos <b>₩</b> ′millions	Nigeria ₦′millions	Nigeria Ħ'millions	Rest of Africa ₦'millions	Europe ₦′millions	America ₦'millions	Total <b>₦</b> ′millions
Balances with Central Bank	1,568,340	-	-	83,571	7,058	4,990	1,663,959
Loans and advances to banks	371,279	-	-	226,137	547,735	77,911	1,223,061
Loans and advances to customers - Retail portfolio	78,911	73,325	46,364	17,049	47,419	12	263,079
Loans and advances to customers - Corporate portfolio	2,544,050	522,390	172,424	214,122	50,197	22,799	3,525,982
Financial assets at FVTPL	231,525	-	-	506	-	-	232,032
Investment securities							
- FVOCI Investments	846,770	7,432	16,606	1,964	-	-	872,771
- Amortised cost investments	1,298,195	-	-	-	-	-	1,298,195
Asset pledged as collateral	595,171	-	-	-	-	-	595,171
Other assets	266,809	-	-	-	6,040	-	272,849
31 December 2022	7,801,050	603,147	235,394	543,349	658,449	105,712	9,947,099

#### Credit risk exposure relating to off balance sheet items are as follows

GROUP	Lagos Ħ′millions	Southern Nigeria Ħ'millions	Northern Nigeria ₦'millions	Rest of Africa Ħ′millions	Europe Ħ′millions	America ₦'millions	Total ₩′millions
Loan commitments	74,862	2,694	6,480	20,849	637	-	105,521
Letters of credit and other credit related	000 405	400.077	07.500	100.000	005.050		1 0 0 1 7 1 0
obligations	669,495	108,977	87,532	130,686	205,056	-	1,201,746
31 December 2022	744,357	111,671	94,012	151,535	205,693	-	1,307,267

🔊 GOVERNANCE

COMPANY	Lagos <del>N</del> ′millions	Southern Nigeria Ħ'millions	Northern Nigeria ₦'millions	Rest of Africa ₩'millions	Europe ₦'millions	America Ħ'millions	Total ₦'millions
Loans and advances to banks	16,523	-	-	-	-	-	16,523
Loans and advances to customers							
- Term loans	269	-	-	-	-	-	269
Investment securities							
- FVOCI Investments	6,959	-	-	-	-	-	6,959
Other assets	17,144	-	-	-	-	-	17,144
31 December 2023	40,896	-	-	-	-	-	40,896

COMPANY		Southern	Northern				
	Lagos	Nigeria	Nigeria	Rest of Africa	Europe	America	Total
	₩'millions	₩'millions	<b>₩</b> 'millions	₩'millions	₩'millions	₩'millions	<b>₩</b> ′millions
Loans and advances to banks	18,331	-	-	-	-	-	18,331
Loans and advances to customers							
- Term loans	39	-	-	-	-	-	39
Investment securities							
- FVOCI Investments	3,963	-	-	-	-	-	3,963
Other assets	18,772	-	-	-	-	-	18,772
31 December 2022	41,106	-	-	-	-	-	41,106

#### b) Industry sectors

The following table breaks down the Group's credit exposure at carrying amounts (without taking into account any collateral held or other credit support), as categorised by the industry sectors of the Group's counterparties. Investment securities and financial assets at fair value through profit or loss analysed below excludes investments in equity instruments.

GROUP	Balances with Central Bank Ħ′millions	Loans and advances to banks Ħ′millions	Financial assets at fair value through profit or loss Ħ'millions	Investment Securities -FVOCI ₩'millions	Investment Securities - Amortised cost ₩'millions	Asset pledged as collateral ₩'millions	Other assets ₩'millions
Agriculture	-	-	-	-	-	-	-
Oil and gas	-	-	-	-	-	-	-
Consumer credit	-	-	-	-	-	-	-
Manufacturing	-	-	-	-	-	-	-
Real estate	-	-	-	-	-	-	-
Construction	-	-	-	-	5,005	-	-
Finance and insurance	-	2,053,230	96	301,438	-	-	467,086
Transportation	-	-	-	-	-	-	-
Communication	-	-	-	-	-	-	-
General commerce	-	-	-	-	-	-	-
Utilities	-	-	-	18,068	-	-	5,304
Retail services	-	-	-	-	-	-	-
Public sector	2,572,363	-	669,038	1,010,655	1,462,454	1,519,094	495
Total at 31 December 2023	2,572,363	2,053,230	669,134	1,330,161	1,467,459	1,519,094	472,885

	Lo	oans and advanc	es to customers -	- Retail Portfolio	
	Overdraft ₦'millions	Term loans ₦'millions	Credit Cards ₦'millions	Mortgage ₦'millions	Total ₦'millions
Agriculture	576	496	3	-	1,075
Oil and gas	1,246	1,283	3	-	2,532
Consumer credit	35,971	181,531	2,967	768	221,237
Manufacturing	180	472	1	-	653
Real estate	41	324	7	132,575	132,947
Construction	65	1,073	1	-	1,139
Finance and insurance	580	-	8	-	588
Transportation	16	68	-	-	84
Communication	393	459	1	-	853
General commerce	3,813	858	2	15	4,688
Utilities	31	258	-	-	289
Retail services	2,314	25,942	80	405	28,741
Public sector	2	173	-	-	175
Total at 31 December 2023	45,228	212,937	3,073	133,763	395,001

	Loans and a	dvances to cust	omers - Corporate	e Portfolio
	Overdraft	Term loans	Project finance	Total
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Agriculture	16,867	162,952	-	179,819
Oil and gas	518,463	1,659,092	5,871	2,183,426
Consumer credit	6,021	39,217	-	45,238
Manufacturing	40,734	1,014,224	237,529	1,292,487
Real estate	228	93,401	11,666	105,295
Construction	9,064	68,537	79,332	156,933
Finance and insurance	3,803	4,758	-	8,561
Transportation	2,940	32,535	324	35,799
Communication	68,687	272,225	51,205	392,117
General commerce	36,600	366,146	626	403,372
Utilities	38,784	504,959	7,031	550,774
Retail services	67,726	247,128	68,087	382,941
Public sector	7,795	487,822	6,453	502,070
Total at 31 December 2023	817,712	4,952,996	468,124	6,238,832

GROUP	Balances with Central Bank Ħ'millions	Loans and advances to banks ₦'millions	Financial assets at fair value through profit or loss Ħ'millions	Investment Securities -FVOCI Ħ'millions	Investment Securities - Amortised cost ₩'millions	Asset pledged as collateral Ħ'millions	Other assets Ħ'millions
Agriculture	-	-	-	-	17	-	-
Oil and gas	-	-	-	-	3,443	-	-
Consumer credit	-	-	-	-	-	-	-
Manufacturing	-	-	-	1,040	4,638	-	2,384
Real estate	-	-	-	-	-	-	-
Construction	-	-	-	-	-	-	-
Finance and insurance	-	1,223,061	222	162,953	1,757	-	261,097
Transportation	-	-	-	-	-	-	-
Communication	-	-	3,869	-	-	-	-
General commerce	-	-	-	-	-	-	13,357
Utilities	-	-	-	18,068	-	-	5,304
Retail services	-	-	-	-	-	-	-
Public sector	1,663,959	-	227,941	690,711	1,288,340	595,171	529
Total at 31 December 2022	1,663,959	1,223,061	232,032	872,772	1,298,195	595,171	282,671

	Lo	oans and advance	es to customers -	Retail Portfolio	
	Overdraft ₦′millions	Term Ioans Ħ'millions	Credit Cards Ħ'millions	Mortgage ₦'millions	Total Ħ'millions
Agriculture	858	97	2	-	957
Oil and gas	176	266	3	-	445
Consumer credit	16,175	134,511	2,296	481	153,463
Manufacturing	440	35	0	-	475
Real estate	76	463	21	49,255	49,815
Construction	88	29	-	-	117
Finance and insurance	924	6	-	-	930
Transportation	34	13	-	-	47
Communication	11	221	-	-	232
General commerce	1,125	15,236	0	-	16,361
Utilities	1	34	-	-	35
Retail services	26,890	15,667	493	373	43,423
Public sector	60	188	-	-	248
Total at 31 December 2022	46,858	166,766	2,815	50,109	266,548

	Loans and a	dvances to cust	omers - Corporate	Portfolio
	Overdraft ₩'millions	Term Ioans Ħ'millions	Project finance ₦'millions	Total ₦′millions
Agriculture	12,377	45,269	119	57,765
Oil and gas	522,190	683,711	14,278	1,220,179
Consumer credit	1,064	13,535	-	14,599
Manufacturing	234,616	398,886	136,208	769,710
Real estate	300	77,020	13,792	91,112
Construction	5,457	44,470	71,105	121,032
Finance and insurance	10,688	1,461	-	12,149
Transportation	1,779	24,111	759	26,649
Communication	56,823	106,113	42,806	205,742
General commerce	75,551	128,071	58	203,680
Utilities	16,507	244,530	7,493	268,530
Retail services	101,108	225,780	43,552	370,440
Public sector	1,228	299,845	-	301,073
Total at 31 December 2022	1,039,688	2,292,802	330,170	3,662,660

COMPANY		Financial	·	Investment		
	Loans and	assets at fair	Investment	Securities -		Loans to
	advances to	value through	Securities	Amortised		customers
	banks	profit or loss	-FVOCI	cost	Other assets	Retail portfolio
	<b>₩</b> ′millions	₩'millions				
Finance and insurance	16,523	-	-	-	17,144	-
Retail services	-	-	-	-	-	269
Public sector	-	-	6,959	-	-	-
Total at 31 December 2023	16,523	-	6,959	-	17,144	269

COMPANY	Loans and advances to banks Ħ'millions	Financial assets at fair value through profit or loss ₦'millions	Investment Securities -FVOCI ₩'millions	Investment Securities - Amortised cost #'millions	Other assets ₩'millions	Loans to customers Retail portfolio Ħ/millions
Finance and insurance	18,331	-	-	-	18,772	-
Retail services	-	-	-	-	-	39
Public sector	-	-	3,963	-	-	-
Total at 31 December 2022	18,331	-	3,963	-	18,772	39

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Credit risk exposure relating to off balance sheet items are as follows

GROUP	31 Decemb	per 2023	31 Decemb	per 2022
		Letter of		Letter of
		credit and		credit and
	Loan	other related	Loan	other related
	commitments	obligations	commitments	obligations
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Agriculture	4,494	20,810	2,145	8,550
Oil and gas	70,722	249,001	48,574	210,341
Consumer credit	1,648	19,518	2,427	-
Manufacturing	29,515	893,233	17,470	283,057
Real estate	9,171	586	641	-
Construction	2,089	181,937	2,234	142,792
Finance and insurance	8,153	459,272	970	283,439
Transportation	2,265	9,631	27	6,491
Communication	6,830	63,376	10,225	28,684
General commerce	8,805	157,034	5,697	136,673
Utilities	31,445	53,022	948	27,196
Retail services	3,298	17,910	9,917	66,808
Public sector	842	12,593	4,245	7,715
TOTAL	179,277	2,137,923	105,520	1,201,746

#### 3.2.18 Loans and advances to customers

Credit quality of Loans and advances to customers is summarised as follows:

GROUP		Loans and	advances to cus	tomers	
December 2023	Overdraft Ħ'millions	Term loans Ħ'millions	Credit Cards ₦'millions	Mortgage ₦'millions	Total <b>₦</b> ′millions
Retail					
Stage 1 loans	43,935	206,472	2,900	131,547	384,854
Stage 2 loans	128	1,265	-	932	2,325
Stage 3 loans	1,165	5,200	173	1,284	7,822
Gross	45,228	212,937	3,073	133,763	395,001
Less: allowance for impairment (note 22)	(1,098)	(2,559)	(46)	(672)	(4,375)
Net	44,130	210,378	3,027	133,091	390,626
Lifetime ECL (see note 22)	869	1,223	34	183	2,309
12-months' ECL (see note 22)	229	1,336	12	489	2,066
Total	1,098	2,559	46	672	4,375





GROUP	L	oans and advan	ces to customers	
December 2023	Overdraft	Term loans	Project finance	Total
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Corporate				
Stage 1 loans	307,601	3,992,048	323,384	4,623,033
Stage 2 loans	504,240	775,507	21,958	1,301,705
Stage 3 loans	5,871	185,441	122,782	314,094
Gross	817,712	4,952,996	468,124	6,238,832
Less: allowance for impairment (note 22)	(64,046)	(138,030)	(68,088)	(270,164)
Net	753,666	4,814,966	400,036	5,968,668
Lifetime ECL (see note 22)	63,267	125,504	68,006	256,777
12-months' ECL (see note 22)	779	12,526	82	13,387
Total	64,046	138,030	68,088	270,164

GROUP		Loans and	advances to custo	omers	
December 2022	Overdraft ₦′millions	Term loans ₦′millions	Credit Cards Ħ'millions	Mortgage ₦'millions	Total Ħ'millions
Retail					
Stage 1 loans	45,748	163,696	2,737	48,526	260,708
Stage 2 loans	4	861	-	424	1,288
Stage 3 loans	1,107	2,209	78	1,159	4,554
Gross	46,859	166,766	2,815	50,109	266,549
Less: allowance for impairment (note 22)	(1,727)	(1,343)	(26)	(374)	(3,470)
Net	45,132	165,423	2,790	49,735	263,079
Lifetime ECL (see note 22)	907	732	24	152	1,815
12-months' ECL (see note 22)	820	611	2	222	1,655
Total	1,727	1,343	26	374	3,470

GROUP	Lo	ans and advan	ces to customers	
December 2022	Overdraft Ħ'millions	Term loans Ħ'millions	Project finance Ħ'millions	Total Ħ'millions
Corporate				
Stage 1 loans	786,172	2,107,305	240,419	3,133,896
Stage 2 loans	233,607	98,091	16,688	348,386
Stage 3 loans	19,909	87,405	73,064	180,378
Gross	1,039,687	2,292,801	330,171	3,662,659
Less: allowance for impairment (note 22)	(36,136)	(59,291)	(41,251)	(136,678)
Net	1,003,551	2,233,510	288,920	3,525,981
Lifetime ECL (see note 22)	34,743	51,513	40,968	127,224
12-months' ECL (see note 22)	1,393	7,778	283	9,454
Total	36,136	59,291	41,251	136,678

### Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2023

COMPANY	Term loans	Total
December 2023	₩'millions	₩'millions
Stage 1 loans	269	269
Gross	269	269
Less: allowance for impairment	-	-
Net	269	269

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COMPANY	Term loans	Total
December 2022	₩'millions	<b>₩</b> ′millions
Stage 1 loans	39	39
Gross	39	39
Less: allowance for impairment	-	-
Net	39	39

#### Retail

#### (a) Loans and advances to customers - Stage 1

The credit quality of the portfolio of loans and advances to customers that are categorised in Stage 1 can be assessed by reference to the internal rating system adopted by the Group (See section 3.2.11 for an explanation of the internal rating system).

GROUP December 2023	Overdraft ₦'millions	Term loans ₦'millions	Credit Cards ₩'millions	Mortgage ₦'millions	Total <b>₦</b> ′millions
Grades:					
Aa3	-	9,003	-	-	9,003
B2	506	377	-	-	883
Ba2	41,969	158,882	2,650	1,451	204,952
Ba3	1,460	38,210	250	130,096	170,016
	43,935	206,472	2,900	131,547	384,854

#### (b) Loans and advances - Stage 2

GROUP December 2023	Overdraft ₦'millions	Term Ioans ₦'millions	Credit Cards ₦'millions	Mortgage ₦'millions	Total Ħ'millions
Past due up to 30 days	2	570	-	-	572
Past due by 30 - 60 days	124	380	-	932	1,436
Past due 60-90 days	2	315	-	-	317
Above 90 days	-	-	-	-	-
Gross amount	128	1,265	0	932	2,325

GROUP December 2023	Overdraft Ħ'millions	Term Ioans Ħ'millions	Credit Cards Ħ'millions	Mortgage Ħ'millions	Total Ħ'millions
Gross amount	1,165	5,200	173	1,284	7,822
Life time ECL- credit impaired	(812)	(1,128)	(34)	(145)	(2,119)
Net amount	353	4,072	139	1,139	5,703

#### Corporate

#### (a) Loans and advances to customers - Stage 1

The credit quality of the portfolio of loans and advances to customers that are categorised in Stage 1 can be assessed by reference to the internal rating system adopted by the Group (See section 3.2.11 for an explanation of the internal rating system).

GROUP	Overdraft	Term loans	Project finance	Total
December 2023	₩'millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Grades:				
A1	167	98,703	-	98,870
A2	455	15,572	38,501	54,528
A3	3,554	78,579	1,563	83,696
Aa1	14,127	282,307	230,233	526,667
Aa2	-	3,768	-	3,768
Aaa	-	3,665	-	3,665
B2	100,346	889,292	12,637	1,002,275
B3	42	2,316	160	2,518
Ba1	638	58,758	628	60,024
Ba2	141,077	1,627,479	24,929	1,793,485
Ba3	27,560	129,462	-	157,022
Baa1	4,047	61,085	-	65,132
Baa2	-	44,936	-	44,936
ВааЗ	15,588	696,126	14,733	726,447
	307,601	3,992,048	323,384	4,623,033

#### (b) Loans and advances - Stage 2

GROUP	Overdraft	Term loans	Project finance	Total
December 2023	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
B3	282,169	415,128	15,505	712,802
Caa2	7	34,240	-	34,247
Caa3	265	122,687	-	122,952
Past due up to 30 days	148	44,665	-	44,813
Past due by 31 - 90 days	221,651	158,787	6,453	386,891
Gross amount	504,240	775,507	21,958	1,301,705

GROUP	Overdraft	Term loans	Project finance	Total
December 2023	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Gross amount	5,871	185,441	122,782	314,094
Life time ECL- credit impaired	(3,276)	(53,850)	(68,006)	(125,132)
Net amount	2,595	131,591	54,776	188,962

#### Retail

#### (a) Loans and advances to customers - Stage 1

The credit quality of the portfolio of loans and advances to customers that are categorised in Stage 1 can be assessed by reference to the internal rating system adopted by the Group (See section 3.2.11 for an explanation of the internal rating system).

GROUP	Overdraft	Term loans	Credit Cards	Mortgage	Total
December 2022	<b>₩</b> ′millions				
Grades:					
A	22	83	-	-	105
Ваа	123	2,666	-	-	2,789
Ва	43,123	140,245	2,471	2,214	188,053
В	2,481	20,638	266	46,312	69,697
Саа	-	63	-	-	63
	45,749	163,695	2,737	48,526	260,707

#### (b) Loans and advances - Stage 2

GROUP December 2022	Overdraft ₦'millions	Term Ioans ₦'millions	Credit Cards ₦'millions	Mortgage ₦'millions	Total ₦′millions
Past due up to 30 days	3	751	-	24	778
Past due by 30 - 60 days	-	-	-	400	400
Past due 60-90 days	1	43	-	-	44
Above 90 days	-	67	-	-	67
Gross amount	4	861	0	424	1,288

GROUP	Overdraft	Term loans	Credit Cards	Mortgage	Total
December 2022	<b>₩</b> ′millions	<b>₩</b> ′millions	₩'millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Gross amount	1,107	2,209	78	1,159	4,553
Life time ECL- credit impaired	(906)	(683)	(16)	(140)	(1,745)
Net amount	201	1,526	62	1,019	2,808

#### Corporate

#### (a) Loans and advances to customers - Stage 1

The credit quality of the portfolio of loans and advances to customers that are categorised in Stage 1 can be assessed by reference to the internal rating system adopted by the Group (See section 3.2.2 for an explanation of the internal rating system).

GROUP	Overdraft	Term loans P	roject finance	Total
December 2022	₩'millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Grades:				
Ааа	-	-	-	-
Аа	152	5,177	-	5,329
A	145,148	55,244	135,941	336,333
Ваа	52,748	241,565	38,247	332,560
Ва	30,275	226,561	13,074	269,910
В	477,734	855,408	37,033	1,370,175
Саа	80,115	723,349	16,124	819,588
	786,172	2,107,304	240,419	3,133,895

#### (b) Loans and advances - Stage 2

GROUP	Overdraft	Term loans	Project finance	Total
December 2022	₩′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Past due up to 30 days	233,058	60,245	16,688	309,991
Past due by 30 - 60 days	282	786	-	1,068
Past due 60-90 days	268	36,975	-	37,243
Above 90 days	-	85	-	85
Gross amount	233,608	98,091	16,688	348,387

GROUP	Overdraft	Term loans	Project finance	Total
December 2023	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Gross amount	19,909	87,405	73,064	180,378
Life time ECL- credit impaired	(13,001)	(25,348)	(40,964)	(79,313)
Net amount	6,908	62,057	32,100	101,065

#### 3.2.19 Collaterized Assets

The financial effect of collateral is presented by disclosing collateral values separately for (i) those assets where collateral and other credit enhancements are equal to or exceed carrying value of the asset ("over-collateralised assets") and (ii) those assets where collateral and other credit enhancements are less than the carrying value of the asset. The effect of collateral at 31 December 2023 and 31 December 2022 are as shown below

GROUP	Collateris	ed assets	Under-collaterised assets		
December 2023	Carrying value	Carrying value Fair value of		Fair value of	
	of the assets	collateral held	of the assets	collateral held	
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	
Financial assets					
Loans and advances to banks	311,281	311,281	1,676,064	-	
Financial assets at fair value through profit or loss	-	-	664,806	-	
Total Financial Assets	311,281	311,281	2,340,870	-	

GROUP	Collaterise	ed assets	Under-collaterised assets		
December 2022	Carrying value of the assets ₦'millions	Fair value of collateral held Ħ'millions	Carrying value of the assets Ħ'millions	Fair value of collateral held ₦'millions	
Financial assets					
Loans and advances to banks	178,179	178,179	975,037	-	
Financial assets at fair value through profit or loss	-	-	214,751	-	
Total Financial Assets	178,179	178,179	1,189,788	-	

COMPANY	Collaterise	ed assets	Under-collaterised assets		
December 2023	Carrying value	Carrying value Fair value of		Fair value of	
	of the assets	collateral held	of the assets	collateral held	
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	
Financial assets					
Loans and advances to banks	-	-	16,523	-	
Financial assets at fair value through profit or loss	-	-	504	-	
Total Financial Assets	-	-	17,027	-	

COMPANY	Collaterise	ed assets	Under-collaterised assets		
December 2022	Carrying value of the assets ₩'millions	Fair value of collateral held Ħ'millions	Carrying value of the assets Ħ'millions	Fair value of collateral held Ħ'millions	
Financial assets					
Loans and advances to banks	-	-	18,331	-	
Financial assets at fair value through profit or loss	-	-	1,601	-	
Total Financial Assets	-	-	19,932	_	

The underlisted financial assets are not collaterised:

- Cash and balances with Central Banks
- Investment securities:
- Investment securities at fair value through other comprehensive income

🔊 GOVERNANCE

Amortised cost investments

STRATÉGIC

- Asset pledged as collateral
- Other assets

The Group's investment in risk-free government securities and its Cash and balances with Central Banks are not considered to require collaterals given their sovereign nature.

#### 3.3 Liquidity risk

Liquidity risk is the risk that the Group does not have sufficient financial resources to meet its obligation as they fall due or will have to meet the obligations at excessive costs. This risk could arise from mismatches in the timing of cash flows.

Funding risk is a form of liquidity risk that arises when the liquidity needed to fund illiquid asset positions cannot be obtained at the expected terms and when required.

The objective of the Group's liquidity risk management is to ensure that all anticipated funding commitments can be met when due and that access to funding sources is coordinated and cost effective.

#### 3.3.1 Management of liquidity risk

The Group's liquidity management process includes:

- Maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any unforeseen interruption to cash flow;
- Day-to-day funding, managed by monitoring future cash flows to ensure that requirements can be met. This includes replenishment of funds as they mature or are borrowed by customers.
- Active monitoring of the timing of cashflows and maturity profiles of assets and liabilities to ensure mismatches are within stipulated limits;

- Monitoring the liquidity ratios against internal and regulatory requirements; and
- Managing the concentration and profile of debt maturities.

Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month respectively, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets

Particular attention is also paid to the level and type of undrawn lending commitments, the usage of overdraft facilities and the impact of contingent liabilities such as standby letters of credit and guarantees.

Liquidity risk on derivatives is managed using the same source of funding as for the non derivative liabilities.

#### 3.3.2 Funding approach

The Group is funded primarily by a well diversified mix of retail, corporate and public sector deposits. This funding base ensures stability and low funding cost with minimal reliance on more expensive tenured deposit and interbank takings as significant sources of funding.

### 3.3.3 Non-derivative financial liabilities and assets held for managing liquidity risk

The table below presents the cash flows payable by the Group under non-derivative financial liabilities and assets held for managing liquidity risk by remaining contractual maturities at the date of the consolidated statement of financial position. The amounts disclosed in table A below are the contractual undiscounted cash flow, whereas the Group manages the liquidity risk on a behavioural basis which is shown in table B below. See note 32b for maturity analysis of leases.

#### GROUP

#### (a) TABLE A - LIQUIDITY ANALYSIS ON A CONTRACTUAL BASIS

31 December 2023	Carrying Amount ₩′millions	0 - 30 days Ħ'millions	31 - 90 days Ħ'millions	91 - 180 days Ħ′millions	181 - 365 days Ħ'millions	Over 1 year but less than 5 yrs Ħ'millions	Over 5 years Ħ'millions	Total ₩'millions
Financial liabilities								
Deposits from banks	1,803,182	847,935	605,505	293,967	55,775	-	-	1,803,182
Deposits from customers	10,663,346	7,730,419	1,072,366	389,765	876,808	589,463	4,525	10,663,346
Borrowings	1,250,827	284,738	137,406	57,142	372,035	551,788	92,229	1,495,338
Debt Securities	50,862	10,402	399	8,976	33,833	-	-	53,610
Other liabilities	1,257,639	912,999	152,821	95,904	88,091	6,854	970	1,257,639
Total financial liabilities	15,025,856	9,786,493	1,968,497	845,754	1,426,542	1,148,105	97,724	15,273,115
Loan commitments	179,277	43,692	38,217	29,734	52,342	8,986	6,306	179,277
Letters of credit and other credit related obligations	2,137,923	141,139	382,534	816,896	190,962	602,914	3,478	2,137,923
Total commitments	2,317,200	184,831	420,751	846,630	243,304	611,900	9,784	2,317,200
Assets held for managing liquidity risk	15,605,604	4,877,483	3,942,597	1,269,415	1,717,260	4,316,765	3,437,215	19,560,735
31 December 2022								
Financial liabilities								
Deposits from banks	1,055,254	551,867	319,675	104,174	79,538	-	-	1,055,254
Deposits from customers	7,124,086	5,868,570	634,117	197,877	290,926	107,963	24,633	7,124,086
Derivative liabilities	38,384	38,384	-	-	-	-	-	38,384
Borrowings	675,440	44,700	83,628	53,999	45,777	437,144	10,193	675,441
Other liabilities	652,554	468,199	82,582	46,356	48,490	2,844	743	649,214
Total financial liabilities	9,545,718	6,971,720	1,120,002	402,406	464,731	547,951	35,569	9,542,378
Loan commitments	105,521	46,402	17,634	9,115	27,356	5,014	-	105,521
Letters of credit and other								
credit related obligations	1,201,746	258,236	202,954	215,902	471,481	51,417	1,756	1,201,746
Total commitments	1,307,267	304,638	220,588	225,017	498,837	56,431	1,756	1,307,267
Assets held for managing liquidity risk	9,763,415	1,959,773	1,959,773	1,959,773	1,959,773	1,959,773	1,959,773	11,758,637

#### COMPANY

31 December 2023						Over 1 year		
	Carrying	0 - 30	31 - 90	91 - 180	181 - 365	but less	Over	
	Amount	days	days	days	days	than 5 yrs	5 years	Total
	<b>₩</b> ′millions							
Financial liabilities								
Other liabilities	19,041	16,833	2,208	-	-	-	-	19,041
Total financial liabilities	19,041	16,833	2,208	-	-	-	-	19,041
Assets held for managing			· · · ·					
liquidity risk	23,482	5,040	4,962	7,291	4,426	2,124	6,010	29,853
31 December 2022								
Financial liabilities								
Other liabilities	17,269	15,024	2,245	-	-	-	-	17,269
Total financial liabilities	17,269	15,024	2,245	-	-	-	-	17,269
Assets held for managing								
liquidity risk		5,232	13,523	1,210	185	2,192	5,866	28,208

SOVERNANCE

(b) Table B below presents the undiscounted cashflows payable by the Group based on their behavioral patterns. In managing its liquidity risk, the Group profiles its cashflows statistically using historical observations, to ensure that projections are in tune with demonstrated behavioral trends. The Group adopts a Behavioral run-off model in estimating Core and Volatile components of its non-maturing liabilities, complemented by qualitative factors e.g. changes in collection sweep cycles, effect of new fiscal or monetary policies etc. The objective is to determine the proportion of the non-contractual balances to be spread across the Group's maturity bands.

### TABLE B - LIQUIDITY ANALYSIS ON A BEHAVIOURAL BASIS GROUP

31 December 2023	Carrying Amount ₦′millions	0 - 30 days Ħ'millions	31 - 90 days Ħ'millions	91 - 180 days <b>辩</b> ′millions	181 - 365 days <b>₩</b> ′millions	Over 1 year but less than 5 yrs Ħ'millions	Over 5 years <b>₩</b> ′millions	Total Ħ′millions
Financial liabilities								
Deposits from banks	1,753,150	749,492	668,439	279,443	55,775	-	-	1,753,150
Deposits from customers	10,473,259	1,485,712	1,221,413	553,233	1,195,302	6,013,074	4,525	10,473,259
Borrowings	1,031,533	191,052	136,906	57,142	271,113	526,897	82,729	1,265,839
Debt Securities	50,862	10,402	399	8,976	33,833	-	-	53,610
Other liabilities	1,185,881	841,242	152,821	95,904	88,091	6,854	970	1,185,882
Investment contracts								-
Total financial liabilities	14,494,685	3,277,900	2,179,978	994,698	1,644,114	6,546,825	88,224	14,731,740
Loan commitments	179,277	43,692	38,217	29,734	52,342	8,986	6,306	179,277
Letters of credit and other credit related obligations	2,137,923	141,139	382,534	816,896	190,962	602,914	3,478	2,137,923
Total commitments	2,317,200	184,831	420,751	846,630	243,304	611,900	9,784	2,317,200
Assets held for managing liquidity risk	15,605,604	4,877,483	3,942,597	1,269,415	1,717,260	4,316,765	3,437,215	19,560,735

31 December 2022					Over 1 year		
	0 - 30 days ₩′millions	31 - 90 days ₦′millions	91 - 180 days ₦′millions	181 - 365 days ₦'millions	but less than 5 yrs Ħ'millions	Over 5 years ₦'millions	Total Ħ'millions
Financial liabilities							
Deposits from banks	7,961	769,808	127,614	106,291	-	-	1,011,674
Deposits from customers	749,767	804,584	426,694	573,418	4,333,878	7,434	6,895,775
Borrowings	345,668	103,699	39,396	134,432	27,187	62,975	713,357
Other liabilities	396,645	82,582	46,356	48,490	2,844	743	577,660
Total financial liabilities	1,500,041	1,760,673	640,060	862,631	4,363,909	71,151	9,198,465
Loan commitments	46,360	17,634	9,115	27,356	5,014	-	105,478
Letters of credit and other credit related obligations	256,395	202,954	215,902	471,481	51,417	1,756	1,199,905
Total commitments	302,755	220,588	225,017	498,837	56,431	1,756	1,305,383
Assets held for managing liquidity risk	1,959,773	1,959,773	1,959,773	1,959,773	1,959,773	1,959,773	11,758,638

#### 3.3.4 Assets held for managing liquidity risk

The Group holds a diversified portfolio of liquid assets - largely cash and government securities to support payment and funding obligations in normal and stressed market conditions across foreign and local currencies. The Group's liquid assets comprise

- Cash and balances with the Central Bank comprising reverse repos and Overnight deposits
- Short term and overnight placements in the interbank market
- Government bonds and T-bills that are readily accepted in repurchase agreements with the Central Bank and other market
  participants
- Secondary sources of liquidity in the form of highly liquid instruments in the Group's trading portfolios.
- The ability to access incremental short term funding by interbank borrowing from the interbank market

First Bank Nigeria Limited, the commercial banking segment of the group, is most exposed to liquidity risk. The bank is largely deposit funded and thus, as is typical amongst Nigerian banks, has significant funding mismatches on a contractual basis, given that the deposits are largely demand and short tenured, whilst lending is longer term. On an actuarial basis, the bank's demand deposits exhibit much longer duration, with 80.83% of the bank's current account balances and 88.57% of savings account balances being deemed core.

To manage liquidity shocks in either foreign or local currency, largely as a result of episodic movements, the bank typically holds significant short term liquidity in currency placements or taps the repo markets to raise short term funding as is required. To grow local currency liquidity, the bank has also systematically worked towards reducing the duration of our securities portfolio in the last year, shifting the emphasis to holding more liquid shorter dated treasury bills over longer term bonds, to allow more flexibility in managing liquidity. Whilst on the foreign currency side, the bank has built up placement balances with our offshore correspondents.

#### 3.3.5 Derivative liabilities

#### (a) Derivatives settled on a net basis

The out options and the foreign exchange (FX) contract will be settled on a net basis.

The table below analyses the Group's derivative financial liabilities that will be settled on a net basis into relevant maturity groupings based on the remaining period at the date of the consolidated statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

GROUP	Up to 1 month ₦′millions	1-3 months ₦′millions	3-6 months ₦'millions	6 - 12 months ₦'millions	1-5 years Ħ′millions	Over 5 years <b>辩</b> ′millions	Total <b>₩</b> ′millions
At 31 December 2023							
Derivative liabilities							
FX Futures	-	2,238	63,167	-	9,325	-	74,730
FX Swap	1,238	773	-	4	-	-	2,015
Forward Contract	-	-	-	15,856	-	-	15,856
Put Option	-	7	-	-	-	-	7
	1,238	3,018	63,167	15,860	9,325	-	92,608
Derivative assets							
FX Futures	-	746	63,167	-	9,325	-	73,238
Put Option	-	7	-	-	-	-	7
FX Swap	248,434	240,470	-	30,818	-	-	519,722
Forward Contract	-	-	-	29,339	-	-	29,339
	248,434	241,223	63,167	60,157	9,325	-	622,306
	247,196	238,205	-	44,297	-	-	529,698

GROUP	Up to 1 month ₩'millions	1-3 months Ħ'millions	3-6 months Ħ′millions	6 - 12 months Ħ′millions	1-5 years Ħ′millions	Over 5 years Ħ'millions	Total <b>₩</b> 'millions
At 31 December 2022							
Derivative liabilities							
FX Futures	-	-	-	145	-	-	145
FX Swap	290	201	-	-	-	-	491
Forward Contract	1,675	1,622	820	29	-	-	4,146
Put Option	-	-	193	12,855	-	-	13,048
	1,965	1,823	1,013	13,029	-	-	17,830
Derivative assets							
FX Futures	-	-	-	145	-	-	145
Put Option	-	-	227	-	-	-	227
FX Swap	22,219	19,200	-	6,060	-	-	47,479
Forward Contract	1,860	2,118	978	10,174	-	-	15,130
	24,079	21,318	1,205	16,379	-	-	62,981
	22,114	19,495	192	3,350	-	-	45,152

#### (b) Derivatives settled on a gross basis.

The Group's derivatives that will be settled on a gross basis are foreign exchange derivatives. The table below analyses the Group's derivative financial instruments that will be settled on a gross basis into relevant maturity groupings based on the remaining period at the date of the consolidated statement of financial position to the contractual maturity date. Contractual maturities are assessed to be essential for an understanding of the timing of the cashflows on all derivatives including derivatives classified as 'liabilities held for trading'. The amounts disclosed in the table are the contractual undiscounted cash flows.

GROUP	Up to 1 month Ħ'millions	1-3 months ₦′millions	3-6 months ₦′millions	6 - 12 months Ħ'millions	1-5 years Ħ'millions	Over 5 years ₦'millions	Total Ħ'millions
At 31 December 2023							
Assets held for trading							
FX Swap - Payable	227,000	254,134	-	269,499	-	-	750,633
FX Swap - Receivable	475,505	495,125	-	303,829	-	-	1,274,459
Forward Contract - Payment	-	-	-	-	-	-	-
Forward Contract - Receipt	-	-	-	-	-	-	-
Put option	-	-	-	-	-	-	-
	702,505	749,259	-	573,328	-	-	2,025,092

🔊 GOVERNANCE

GROUP	Up to 1 month ₦′millions	1-3 months ₦'millions	3-6 months ₦′millions	6 - 12 months Ħ'millions	1-5 years Ħ′millions	Over 5 years ₦'millions	Total ₦'millions
At 31 December 2023							
Liabilities held for trading							
FX Swap - Payable	33,756	35,502	-	99	-	-	69,357
FX Swap - Receivable	32,517	34,724	-	95	-	-	67,336
Forward Contract - Payment	-	-	-	-	-	-	-
Forward Contract - Receipt	-	-	-	-	-	-	-
	66,273	70,226	-	194	-	-	136,693

GROUP	Up to 1 month ₦′millions	1-3 months Ħ′millions	3-6 months Ħ'millions	6 - 12 months Ħ'millions	1-5 years Ħ′millions	Over 5 years Ħ′millions	Total Ħ'millions
At 31 December 2022							
Assets held for trading							
FX Swap - Payable	219,919	221,856	-	136,200	-	-	577,975
FX Swap - Receivable	242,157	241,119	-	142,792	-	-	626,068
Forward Contract - Payment	35,202	52,851	46,628	5,842	-	-	140,523
Forward Contract - Receipt	37,064	54,982	47,621	5,878	-	-	145,545
	534,342	570,808	94,249	290,712	-	-	1,490,111

GROUP	Up to 1 month ₩′millions	1-3 months ₩′millions	3-6 months Ħ′millions	6 - 12 months Ħ′millions	1-5 years Ħ'millions	Over 5 years Ħ′millions	Total Ħ'millions
At 31 December 2022							
Liabilities held for trading							
FX Swap - Payable	8,881	11,891	-	-	-	-	20,772
FX Swap - Receivable	8,590	11,690	-	-	-	-	20,280
Forward Contract - Payment	39,288	46,567	44,209	5,878	-	-	135,942
Forward Contract - Receipt	37,611	44,936	43,377	5,849	-	-	131,773
	94,370	115,084	87,586	11,727	-	-	308,766

#### 3.4 Market risk

Market risk is the potential for adverse changes in the value of a trading or an investment portfolio due to changes in market risk variables such as equity and commodity prices, interest rates, and foreign exchange rates.

Market risk arises from positions in currencies, interest rate and securities held in our trading portfolio and from our retail banking business, investment portfolio, and other non-trading activities. The movement in market risk variables may have a negative impact on the balance sheet and or income statement. Through the financial year, the Group was exposed to market risk in its trading, and non-trading activities mainly as a result of:

• Interest rate movements in reaction to monetary policy changes by the Central Banks in each juridisdiction, fiscal policies changes, and market forces;

- Foreign exchange fluctuations arising from demand and supply as well as government policies; and
- Equity price movements in response to market forces and changing market dynamics, such as market making on the Stock Exchange.

#### 3.4.1 Management of market risk

The Group's market risk management process applies disciplined risk-taking within a framework of well-defined risk appetite that enables the group to boost shareholders value while maintaining competitive advantage through effective utilisation of risk capital. Thus, the Group market risk management policy ensures:

- Formal definition of market risk management governance

   recognised individual roles and committees, segregation
   of duties, avoidance of conflicts, etc.;
- Management is responsible for the establishment of appropriate procedures and processes in implementing the Board-approved market risk policy and strategy. The procedures are documented in a periodically reviewed market risk procedural manual that spells out the procedures for executing relevant market risk controls.;
- An independent market risk management function;
- A Group-wide market risk management process to which all risk-taking units are subjected;
- Alignment of market risk management standards with international best practice. Risk measurements are progressively based on modern techniques such as sensitivity, value-at-risk methodology (VaR), stress testing and scenario analysis;
- A robust market risk management infrastructure reinforced by a strong management information system (MIS) for controlling, monitoring and reporting market risk;
- Continual evaluation of risk appetite, communicated through risk limits and overall effectiveness of the market risk management process;
- The Group does not undertake any risk that cannot be managed, or risks that are not fully understood especially in new products and;
- Where the Group takes on any risk, full consideration is given to product maturity, financial market sophistication

and regulatory pronouncement, guidelines or policies. The risk taken must be adequately compensated by the anticipated reward.

#### 3.4.2 Market risk measurement techniques

The major measurement techniques used to measure and control market risk are outlined below:

#### (a) Value at risk (VAR)

VaR measures potential loss in fair value of financial instruments due to adverse market movements over a defined time horizon at a specified confidence level.

VaR is calculated for expected movements over a minimum of one business day and to a confidence level of 99% and a 10-day holding period. The confidence level suggests that potential daily losses, in excess of the VaR measure, are likely to be experienced three times per year in every 250 days. Only First Bank Nigeria Limited (The Bank) is subject to the VaR methodology. The Group measures interest rate risk and foreign exchange risk using sensitivity analysis, see note 3.4.6 and 3.4.3 respectively.

The Bank continues to use VaR to estimate the potential losses that could occur on its positions as a result of movements in market factors.

The Bank uses the parametric method as its VaR methodology with an observation period of two years obtained from published data from pre-approved sources. VaR is calculated on the Bank's positions at close of business daily.

The table below shows the trading VaR of the Bank. The major contributors to the trading VaR are Treasury Bills and Foreign Exchange due to volatility in those instruments impacting positions held by the Bank during the period.

The assets included in the VAR analaysis are the held for trading assets.

The Fixed Income portfolio (Interest Rate Risk) trading VaR is ₱1.67 billion as at 31 December 2023 and reflects the potential loss given assumptions of a 1-day holding period, volatility computed using 500-day return data, and a 99% statistical confidence level.

The foreign exchange trading VaR was ₩41.99 million as at 31 December 2023, reflecting the regulatory Trading Open Position of 0.5% of Shareholder's Fund stipulated by the CBN.

#### VAR summary

	12 months to 31 December 2023				
	Average	High	Low		
Foreign exchange risk	14	384	-		
Interest rate risk	815	5,552	2		
Total VAR	829	5,936	2		

#### VAR summary

	12 mon	12 months to 31 December 2022				
	Average	High	Low			
Foreign exchange risk	22	55	1			
Interest rate risk	1,646	4,652	25			
Total VAR	1,668	4,707	26			

#### (b) Stress tests

Based on the reality of unpredictable market environment and the frequency of regulations that have had significant effect on market rates and prices, the Group augments other risk measures with stress testing to evaluate the potential impact of possible extreme movements in financial variables on portfolio values.

Stress testing is an integral part of the market risk management framework and considers both historical market events and forward-looking scenarios. A consistent stress-testing methodology is applied to trading and non-trading books. Stress scenarios are regularly updated to reflect changes in risk profile and economic events.

The Asset and Liability Committee (ALCO) of each subsidiary is responsible for reviewing stress exposures and where necessary, enforcing reductions in overall market risk exposure. The stress-testing methodology assumes that scope for management action would be limited during a stress event, reflecting the decrease in market liquidity that often occurs. Regular stress-test scenarios are applied to interest rates, exchange rates and equity prices. This covers all asset classes in the financial markets banking and trading books. Ad hoc scenarios are also prepared reflecting specific market conditions and for particular concentrations of risk that arise within the businesses.

#### Non-trading portfolio

The principal objective of market risk management of non-trading portfolios is to optimise net interest income. Due to the size of the Group's holdings in rate-sensitive assets and liabilities the Group is exposed to interest rate risk.

Non-trading interest rate risk results mainly from differences in the mismatches or re-pricing dates of assets and liabilities, both on- and off-balance sheet as interest rate changes.

The Group uses a variety of tools to measure non-tradable interest rate risk such as:

- Interest rate gap analysis (which allows the Group to maintain a positive or negative gap depending on the perceived interest rate direction). The size of the gap is then adjusted to either hedge net interest income against changing interest rates or to speculatively increase net interest income;
- Forecasting and simulating interest rate margins;
- Market value sensitivity;

- Calculating earnings at risk (EaR) using various interest rate forecasts; and
- Re-pricing risk in various portfolios and yield curve analysis.

See note 3.4.5 for interest rate sensitivity disclosures.

#### Hedged non-trading market risk exposures

The Group's books have some key market risk exposures, which have been identified and are being managed using swaps and options

🔊 GOVERNANCE

#### 3.4.3 Foreign exchange risk

The Group is exposed to foreign exchange risks due to fluctuations in foreign currency exchange rates on its financial position and cash flows. The Board sets limits on the level of exposure by currency and in aggregate for both overnight and intra-day positions, which are monitored daily. The table below summarises the Group's exposure to foreign currency exchange rate risk at 31 December 2023 and 31 December 2022. Included in the table are the Group's financial instruments at carrying amounts, categorised by currency.

GROUP	Naira	USD	GBP	Euro	Others	Total
31 December 2023	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₦</b> ′millions	<b>₦</b> ′millions	<b>₦</b> ′millions	<b>₦</b> ′millions
Financial assets						
Cash and balances with Central						
Banks	2,257,371	105,259	3,939	10,216	195,578	2,572,363
Loans and advances to banks	733,023	924,633	315,471	58,892	21,211	2,053,230
Loans and advances to customers -	216,595					
Retail portfolio		22,448	131,614	9,074	10,895	390,626
Loans and advances to customers -						
Corporate portfolio	1,928,970	3,669,483	31,963	35,784	302,468	5,968,668
Investment securities						
- FVOCI Investments	1,112,289	217,872	-	-	-	1,330,161
- Amortised cost investments	48,539	758,843	-	-	660,077	1,467,459
Asset pledged as collateral	1,493,204	-	-	-	25,890	1,519,094
Financial assets at fair value through						
profit or loss	707,821	1,552	35,252	-	4,160	748,785
Other assets	103,236	150,181	2,079	166	217,223	472,885
	8,601,048	5,850,271	520,318	114,132	1,437,502	16,523,271
Financial liabilities						
Customer deposits	5,693,588	3,349,893	1,213,761	121,353	284,751	10,663,346
Deposits from banks	484,847	1,278,386	11,443	24,288	4,218	1,803,182
Financial liabilities at FVTPL	127,614	-	15,856	-	-	143,470
Borrowings	93,271	1,157,556	-	-	-	1,250,827
Other liabilities	562,721	641,807	13,537	28,857	10,717	1,257,639
	6,962,041	6,427,642	1,254,597	174,498	299,686	15,118,464

GROUP	Naira	USD	GBP	Euro	Others	Total
31 December 2022	<b>₩</b> ′millions					
Financial assets						
Cash and balances with Central	1,624,576	56,528	1,919	7,571	100,269	1,790,863
Banks						
Loans and advances to banks	380,337	520,552	112,331	55,543	154,299	1,223,062
Loans and advances to customers -	182,370	22,055	47,400	13	11,242	263,079
Retail portfolio						
Loans and advances to customers -	1,612,625	1,752,939	7,149	4,015	149,255	3,525,983
Corporate portfolio						
Investment securities						_
- FVOCI Investments	934,726	87,421	-	_	1,543	1,023,690
- Amortised cost investments	122,237	802,726	-	-	373,233	1,298,196
Asset pledged as collateral	583,574	-	-	-	11,597	595,171
Financial assets at fair value through	224,895	51,929	33	901	708	278,466
profit or loss						
Other assets	222,999	32,935	413	11	16,490	272,848
	5,888,339	3,327,085	169,245	68,054	818,636	10,271,358
Financial liabilities						
Customer deposits	4,764,102	1,714,001	318,743	66,489	260,750	7,124,085
Deposits from banks	98,719	941,321	5,584	5,762	3,869	1,055,255
Derivative liabilities	355	16,726	54	438	613	18,185
Borrowings	86,034	567,216	-	_	22,191	675,440
Other liabilities	242,782	295,868	938	4,981	104,645	649,214
	5,191,992	3,535,132	325,318	77,670	392,068	9,522,179

COMPANY 31 December 2023	Naira ₦'millions	USD ₦′millions	GBP ₦'millions	Euro Ħ'millions	Others ₦'millions	Total ₦'millions
Financial assets						
Loans and advances to banks	14,937	1,586	-	-	-	16,523
Loans and advances to customers: Retail portfolio						
- Term loans	269	-	-	-	-	269
Investment securities						
- FVOCI Investments	6,959	-	-	-	-	6,959
Financial assets at fair value through						
profit or loss	504	-	-	-	-	504
Other assets	17,144	-	-	-	-	17,144
	39,813	1,586	-	-	-	41,399
Financial liabilities						
Other liabilities	19,041					19,041
	19,041	-	-	-	-	19,041

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COMPANY	Naira	USD	GBP	Euro	Others	Total
31 December 2022	<b>₩</b> ′millions					
Financial assets						
Loans and advances to banks	18,251	80	-	-	-	18,331
Loans and advances to customers: Retail portfolio						
- Term loans	39	-	-	-	-	39
Investment securities						
- FVOCI Investments	3,963	-	-	-	-	3,963
Financial assets at fair value through						
profit or loss	1,601	-	-	-	-	1,601
Other assets	18,772	-	-	-	-	18,772
	42,626	80	-	-	-	42,706
Financial liabilities						
Other liabilities	17,269					17,269
	17,269	_	-	_	_	17,269

The Company and Group's exposure to foreign currency risk is largely concentrated in the US Dollar. Movement in exchange rate between the US Dollar and the Nigerian Naira affects reported earnings through revaluation gain or loss and balance sheet size through increase or decrease in the revalue amounts of assets of assets and liabilities denominated in US Dollars.

The Group is exposed to the US dollar, EURO and GBP currencies. The Group's exposure to other foreign exchange movements is not material.

The following table details the Group's sensitivity to a 9% (2022 9%) increase and decrease in Naira against the US dollar, EURO and GBP. Management believe that a 9% movement in either direction is reasonably possible at the balance sheet date. The sensitivity analyses below include outstanding US dollar, EURO and GBP denominated financial assets and liabilities. A positive number indicates an increase in profit where Naira weakens by 9% against the US dollar, EURO and GBP. For a 9% strengthening of Naira against the US dollar, EURO and GBP, there would be an equal and opposite impact on profit.



🔊 GOVERNANCE

	Group	D
	31 December 2023 ₦′millions	31 December 2022 Ħ′millions
Naira strengthens by 9% against the US dollar (2022: 9%)	51,963	18,724
Profit/(loss)		
Naira weakens by 9% against the US dollar (2022: 9%)	(51,963)	(18,724)
Profit/(loss)		
Naira strengthens by 9% against the EURO (2022: 9%)	5,433	866
Profit/(loss)		
Naira weakens by 9% against the EURO (2022: 9%)	(5,433)	(866)
Profit/(loss)		
Naira strengthens by 9% against the GBP (2022: 9%)	66,085	14,047
Profit/(loss)		
Naira weakens by 9% against the GBP (2022: 9%)	(66,085)	(14,047)
Profit/(loss)		

#### 3.4.4 Interest rate risk

Interest rate risk is the risk of loss in income or portfolio value as a result of changes in market interest rates. The Group is exposed to interest rate risk in its fixed income securities portfolio, as well as on the interest sensitive assets and liabilities in the course of banking and or trading. The Board sets limits on the level of mismatch of interest rate repricing and value at risk that may be undertaken, which is monitored daily by the Asset and Liability Committee.

The table below summarises the Group's interest rate gap position showing its exposure to interest rate risks. Value at risk exposure is disclosed in Note 3.4.2.

GROUP	Carrying	Variable	Fixed	Non interest-
31 December 2023	amount	interest	interest	bearing
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Financial assets				
Cash and balances with central banks	2,572,363	-	463,753	2,108,610
Loans and advances to banks	2,053,230	-	577,691	1,475,539
Loans and advances to customers - Retail portfolio	389,856	346,482	43,374	-
Loans and advances to customers - Corporate		· · ·		20.400
portfolio	5,884,959	5,629,236	235,315	20,408
Financial assets at fair value through profit or loss	748,785	-	75,946	672,839
Investment securities:				
- FVOCI Investments	1,330,161	-	959,948	370,213
- Amortised cost investments	1,467,459	14,739	1,452,720	-
Assets pledged as collateral	1,519,094	-	1,519,094	-
Other assets	472,885	-	13,149	459,736
	16,438,792	5,990,457	5,340,990	5,107,345
Financial liabilities				
Deposits from customers	10,663,346	2,856,491	3,448,100	4,358,755
Deposits from banks	1,803,182	-	1,803,182	-
Financial liabilities at FVTPL	143,470	-	50,862	92,608
Other liabilities	1,257,639	-	-	1,257,639
Borrowings	1,250,827	-	1,250,827	-
	15,118,464	2,856,491	6,552,971	5,709,002
Interest rate mismatch		3,133,966	(1,211,981)	(601,657)

GROUP 31 December 2022	Carrying amount ₩'millions	Variable interest ₩'millions	Fixed interest <del>N</del> 'millions	Non interest- bearing
Financial assets	TH MILLIONS	TA MINIONS	TH MINIONS	<b>₩</b> ′millions
Cash and balances with central banks	1,790,863	-	232,599	1,558,264
Loans and advances to banks	1,223,061	767,607	189,635	265,819
Loans and advances to customers - Retail		· · · · ·	· · · · · ·	
portfolio	263,079	227,700	30,141	5,239
Loans and advances to customers - Corporate				
portfolio	3,525,982	3,261,657	234,941	29,384
Financial assets at fair value through profit or				
loss	278,466	-	229,663	48,803
Investment securities:				
- FVOCI Investments	1,023,690	-	839,891	183,799
- Amortised cost investments	1,298,195	110,538	1,187,657	-
Assets pledged as collateral	595,171	-	595,171	-
Other assets	272,849	-	-	272,849
	10,271,356	4,367,502	3,539,698	2,364,156
Financial liabilities				
Deposits from customers	7,124,086	2,878,800	2,583,713	1,661,573
Deposits from banks	1,055,254	561,365	493,889	-
Financial liabilities at fair value through profit		· · · ·	,	
or loss	38,384	-	38,384	-
Other liabilities	649,214	167,018	482,196	-
Borrowings	675,440	-	675,440	-
	9,542,378	3,607,183	4,273,622	1,661,573
Interest rate mismatch		760,319	(733,924)	702,583

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COMPANY 31 December 2023	Carrying amount <b>辩</b> ′millions	Variable interest Ħ'millions	Fixed interest <b>辩</b> 'millions	Non interest- bearing Ħ'millions
Financial assets				
Loans and advances to banks	16,523	-	16,523	-
Loans and advances to customers: Retail portfolio				
- Term loans	269	-	269	
Financial assets at fair value through profit or loss	504	-		504
Investment securities:				
- FVOCI Investments	6,959	-	6,959	-
Other assets	87	-		87
	24,342	-	23,751	591
Financial liabilities				
Other liabilities	19,041			19,041
	19,041	-	-	19,041
Interest rate mismatch		-	23,751	(18,449)

COMPANY	Carrying	Variable	Fixed	Non interest-
31 December 2022	amount Ħ'millions	interest ₦'millions	interest ₦'millions	bearing ₦'millions
Financial assets				
Loans and advances to banks	18,331		18,331	
Loans and advances to customers: Retail portfolio				
- Term loans	39		39	
Financial assets at fair value through profit or				
loss	1,601			1,601
Investment securities:				
- FVOCI Investments	3,963		3,963	
Other assets	87			87
	24,021	_	22,333	1,688
Financial liabilities				
Other liabilities	17,269			17,269
	17,269	_	-	17,269
Interest rate mismatch		_	22,333	(15,581)

#### 3.4.5 Interest rate repricing profile

The tables below summarise the repricing profile of First Bank Nigeria Limited's non-trading book as at 31 December 2023 and 31 December 2022. Carrying amounts of items are allocated to time bands by reference to the earlier of the next contractual interest rate repricing date and the maturity date. The cash flows bucketing on non-maturing financial asset and financial liabilities were determined using their behavioural assumptions based in historical trend analysis. The interest rate exposure of the other subsidiaries' is considered insignificant to the Group. Thus, the repricing profile of the bank is deemed to be fairly representative of the Group.

31 December 2023	<=30 DAYS ₩′billions	31 - 90 DAYS ₩′billions	91 - 180 DAYS Ħ'billions	181 - 365 DAYS Ħ′billions	1 - 2 YEARS Ħ′billions	2 YEARS & ABOVE Ħ′billions	Rate Sensitive ₩'billions
Treasury Bills	472	510	292	233	-	-	1,508
Government Bonds	-	6	-	9	222	707	944
Corporate Bonds	-	-	4	-	6	5	15
Loans and advances to banks	1,238	45	152	113	-	-	1,549
Loans and advances to Customers-Retail							
- Overdrafts	11	10	10	6	5	0	43
- Term loans	4	10	9	18	32	99	172
- Credit Cards	1	0	0	0	2	0	3
- Mortgage	0	0	0	0	1	1	2
Loans and advances to Customers-Corporate							
- Overdrafts	290	50	7	358	6	3	713
- Term loans	828	1,321	144	465	244	1,035	4,036
- Project Finance	242	87	0	22	12	98	462
TOTAL ASSETS	3,086	2,039	618	1,224	530	1,949	9,447
Deposits from customers	6,672	684	262	211	-	-	7,829
Deposits from banks	618	741	327	85	-	-	1,771
Treasury Bills	10	0	9	31	-	-	51
Medium term Ioan	189	111	1	185	448	145	1,079
TOTAL LIABILITIES	7,489	1,536	599	512	448	145	10,730
INTEREST RATE REPRICING GAP	(4,404)	503	20	712	82	1,804	(1,283)

31 December 2022	<=30 DAYS ₩′billions	31 - 90 DAYS Ħ'billions	91 - 180 DAYS Ħ′billions	181 - 365 DAYS Ħ'billions	1 - 2 YEARS Ħ′billions	2 YEARS & ABOVE ₩′billions	Rate Sensitive ₩'billions
Treasury Bills	350	455	242	192	-	-	1,239
Government Bonds	-	0	2	0	4	288	294
Corporate Bonds	-	1	-	-	2	18	21
Loans and advances to banks	188	206	188	363	-	-	945
Loans and advances to Customers-Retail							
- Overdrafts	8	0	14	2	11	7	43
- Term loans	8	26	14	81	5	7	141
- Credit Cards	0	1	1	1	0	0	3
- Mortgage	0	0	0	2	0	0	2
Loans and advances to Customers-Corporate							
- Overdrafts	181	0	134	206	270	162	953
- Term loans	171	101	139	1,123	264	74	1,872
- Project Finance	36	38	36	92	81	5	288
TOTAL ASSETS	942	828	770	2,062	638	561	5,801
Deposits from customers	2,947	426	266	305	439	1,186	5,569
Deposits from banks	200	89	131	205	-	-	625
Medium term loan	53	14	25	143	432	10	678
TOTAL LIABILITIES	3,200	529	422	652	871	1,197	6,873
INTEREST RATE REPRICING GAP	(2,258)	299	348	1,410	(233)	(636)	(1,072)

#### 3.4.6 Interest rate sensitivity showing fair value interest rate risk

The aggregate figures presented above are further segregated into their various components as shown below:

	Grou	qu	Company		
	31 December 2023 <b>₩</b> 'millions	31 December 2022 ₦'millions	31 December 2023 ₦'millions	31 December 2022 ₩'millions	
Financial assets at fair value through profit or					
loss					
Treasury bills	32,296	154,239	-	-	
Bonds	16,335	10,745	-	-	
Total	48,631	164,984	-	-	
Impact on income statement:					
Unfavourable change @ 2% reduction in					
interest rates	(973)	(3,300)	-	-	
Favourable change @ 2% increase in interest					
rates	973	3,300	-	-	
Investment securities - FVOCI					
Treasury bills	545,914	660,840	3,864.00	-	
Bonds	480,971	211,932	3,095	3,963	
Total	1,026,885	872,772	6,959	3,963	
Impact on other comprehensive income statement:					
Unfavourable change @ 2% reduction in					
interest rates	(20,538)	(17,455)	(139)	(79)	
Favourable change @ 2% increase in interest rates	20,538	17,455	139	79	

#### 3.5 Equity risk (Market risk)

The Group is exposed to equity price risk by holding investments quoted on the Nigerian Exchange Group (NGX) and other nonquoted investments. Equity securities quoted on the NGX is exposed to movement based on the general movement of the all share index and movement in prices of specific securities held by the Group.

As at 31 December 2023, the market value of quoted securities held by the Group was ₩13.22 billion (2022: ₩15.42 billion). If the all share index of the NSE moves by 7477 (10%) basis points from the 74773.77 position at 31 December 2023, the effect on the fair value of these quoted securities and the other comprehensive income statement would have been ₩1.45 billion.

The Group holds a number of investments in unquoted securities with a market value of 369.71 billion (2022: 191 billion) of which investments in African Finance Corporation (AFC) is the significant holding (70.21%). AFC is a private sector led investment bank and development finance institution which has the Central Bank of Nigeria as a single major shareholder with other African financial institutions and investors holding the remaining shares. See fair value hierarchy of these investments and sensitivity analysis in note 3.6.

The Group does not deal in commodities and is therefore not exposed to any commodity price risk.

#### 3.6 Fair value of financial assets and liabilities

#### 3.6.1 Financial instruments measured at fair value – Fair value hierarchy

The following table analyses financial instruments measured at fair value at the reporting date, by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the statement of financial position. The fair values include any deferred differences between the transaction price and the fair value on initial recognition when the fair value is based on a valuation technique that uses unobservable inputs.

#### GROUP

31 December 2023	Level 1 Ħ'millions	Level 2 ₦′millions	Level 3 Ħ'millions	Total <b>₩</b> ′millions
Financial assets				
Financial assets at fair value through profit or				
loss	-	-	-	-
Debt Securities	48,631	-	-	48,631
Equity	12,511	-	67,140	79,651
Derivatives	-	620,503	-	620,503
Assets pledged as collateral	-	-	-	-
FVOCI Investments				
Investment securities - debt	1,026,885	-	-	1,026,885
Investment securities - unlisted equity	-	285,974	16,597	302,571
Investment securities - listed equity	705	-	-	705
Assets pledged as collateral	1,456,183	-	-	1,456,183
Financial liabilities at fair value through profit				
or loss	E0.960			E0 800
Debt Securities	50,862	-	-	50,862
Derivatives	-	92,608	-	92,608



31 December 2022	Level 1 ₦'millions	Level 2 ₦'millions	Level 3 ₦'millions	Total Ħ'millions
Financial assets				
Financial assets at fair value through profit or				
loss				
Debt Securities	168,852	-	-	168,852
Equity	14,677	-	31,757	46,434
Derivatives	198	62,982	-	63,180
Assets pledged as collateral		-	-	
FVOCI Investments				
Investment securities - debt	872,771	-	-	872,771
Investment securities - unlisted debt	-	-	-	-
Investment securities - unlisted equity	-	114,621	35,543	150,164
Investment securities - listed equity	755	-	-	755
Assets pledged as collateral	495,913	-	-	495,913
Financial liabilities at fair value through profit or loss				
Derivatives	-	38,384	_	38,384
COMPANY				

31 December 2023	Level 1 ₦'millions	Level 2 Ħ'millions	Level 3 Ħ'millions	Total Ħ'millions
Financial assets				
Financial assets at FVTPL				
Investment securities - unlisted equity	-	504	-	504
FVOCI Investments				
Investment securities - debt	6,959	-	-	6,959
31 December 2022	Level 1 ₦′millions	Level 2 ₦′millions	Level 3 ₦′millions	Total ₦'millions
Financial assets				

Financial assets at FVTPL				
Investment securities - unlisted equity	-	-	1,601	1,601
FVOCI Investments				
Investment securities - debt	3,963	-	-	3,963

#### 3.6.1 Financial instruments measured at fair value continued

#### (a) Financial instruments in level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the group is the current bid price. These instruments are included in Level 1. Instruments included in Level 1 comprise primarily bonds and equity investments classified as trading securities or available for sale.

#### (b) Financial instruments in level 2

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

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If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3.

Specific valuation techniques used to value financial instruments include:

- a) Quoted market prices or dealer quotes for similar instruments;
- b) The fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date, with the resulting value discounted back to present value;
- c) Other techniques, such as discounted cash flow analysis, sales prices of comparable properties in close proximity, are used to determine fair value for the remaining financial instruments.

Note that all of the resulting fair value estimates are included in Level 2 except for certain unquoted equities and equity derivatives explained below.

#### (c) Financial instruments in level 3

Inputs for the asset or liability in this fair value hierarchy are not based on observable market data (unobservable inputs). This level includes debt and equity investments with significant unobservable components.

Transfers in and out of level 3 instruments are recognised on the date of the event or change in circumstances that caused the transfer.

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in Level 3 of the fair value hierarchy.

GROUP	₩'millions
At 1 January 2022	75,261
Acquisitions	(6,700)
Matured/redeemed	(7,774)
Total gains recognised through profit/loss	5,226
Total gains recognised through OCI	1,287
Transfer into Level 2 due to change in observability of market data	-
At 31 December 2022	67,300
Acquisitions	36,984
Matured/redeemed	(1,222)
Total gains recognised through profit/loss	(379)
Total gains recognised through OCI	(18,946)
Transfer into Level 2 due to change in observability of market data	-
At 31 December 2023	83,737

During the year ended 31 December 2022, there was transfer between level 3 and 2 fair value measurements based on availability of observable inputs.

COMPANY	₩'millions
At 1 January 2022	1,337
Total losses recognised through profit/loss	264
At 31 December 2022	1,601
Acquisitions	-
Disposal	(1,222)
Total losses recognised through profit/loss	(379)
At 31 December 2023	-

Total gains or losses for the period included in profit or loss are presented in 'Net gains/(losses) from investment securities.

#### Information about the fair value measurements using significant unobservable Inputs (Level 3)

The equity sensitivity measures the impact of a +/- 250bps movements in the comparative companies. The sensitivity of the fair values of investment in unlisted equites to changes in the P/E multiples, EBITDA, cost of capital, illiquidity discount and transaction price as at 31 December 2023 is as shown in the below table:

Description	Valuation technique	Assumption	
NIBSS PLC		Base	13,804
	P/E MULTIPLES	Sensitivity of +2.5%	14,149
		Sensitivity of -2.5%	13,459
AFREXIM BANK LIMITED		Base	2,793
	P/B MULTIPLES	Sensitivity of +2.5%	2,863
		Sensitivity of -2.5%	2,723
INDUSTRIAL DEVELOPMENT FUND	NET ASSET VALUATION	Base	5,950
		Sensitivity of +2.5%	6,099
		Sensitivity of -2.5%	5,801
ECHO VC PAN-AFRICAN	NET ASSET VALUATION	Base	3,812
		Sensitivity of +2.5%	3,907
		Sensitivity of -2.5%	3,717
TIDE AFRICAN FUND 1	CAPITAL ACCOUNT BALANCE	Base	2,772
		Sensitivity of +2.5%	2,841
		Sensitivity of -2.5%	2,703

**EV/EBITDA, P/B valuation or P/E valuation multiple:** The Group determines appropriate comparable public company/ies based on industry, size, developmental stage, revenue generation and strategy. The Group then calculates a trading multiple for each comparable company identified. The multiple is calculated by either dividing the enterprise value of the comparable company by its earning before interest, tax, depreciation and amortisation (EBITDA), or dividing the quoted price of the comparable company by its net income (P/E). The trading multiple is then adjusted for discounts/premiums with regards to such consideration as illiquidity and other differences, advantages and disadvantages between the Group's investee company and the comparable public companies based on company-specific facts and circumstances.

Income approach (discounted cashflow) - the Group determines the free cash flow of the investee company, and discounts these cashflows using the relevant cost of equity. The cost of equity is derived by adjusting the yield on the risk free securites (FGN Bonds) with the equity risk premium and company/sector specific premium. The present value derived from the calculation represents the investee company's enterprise value.

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#### 3.6.2 Group's valuation process

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The Group's asset liability management (ALM) unit performs the valuation of financial assets required for financial reporting purposes. This team also engages external specialist valuers when the need arises, and reports directly to the Chief Risk Officer. Discussions on the valuation process and results are held between the ALM team and the Chief Risk Officer on a monthly basis in line with the group's management reporting dates.

#### 3.6.3 Financial instruments not measured at fair value

- (a) The carrying value of the following financial assets and liabilities for both the company and Group approximate their fair values:
- Cash and balances with Central banks
- Loans and advances to banks
- Other assets (excluding prepayments)
- Deposits from banks
- Deposits from customers
- Liability on investment contracts
- Other liabilities (excluding provisions and accruals)

### (b) Table below shows the carrying value of other financial assets not measured at fair value.

GROUP					Total
31 December 2023				Total Fair	Carrying
	Level 1	Level 2	Level 3	Value	Amount
	<b>₩</b> ′millions	<b>₩</b> ′millions	₩'millions	<b>₩</b> ′millions	₩'millions
Financial assets					
Cash and balances with central banks	-	2,572,363	-	2,572,363	2,572,363
Loans and advances to banks	-	2,053,230	-	2,053,230	2,053,230
Loans and advances to Customers: Retail Portfolio					
- Overdrafts	-	-	44,130	44,130	44,130
- Term loans	-	-	210,378	210,378	210,378
- Credit cards	-	-	3,027	3,027	3,027
- Mortgage	-	-	133,091	133,091	133,091
Loans and advances to Customers: Corporate					
Portfolio					
- Overdrafts	-	-	753,666	753,666	753,666
- Term loans	-	-	4,814,966	4,814,966	4,814,966
- Project finance	-	-	400,036	400,036	400,036
- Advances under finance lease	-	-	-	-	-
Investments at amortised cost	1,291,740	169,523	-	1,461,263	1,467,459
Asset pledged as collateral	62,911	-	-	62,911	62,911
Other assets	392,071	-	472,885	864,956	472,885
Financial liabilities					
Deposit from customers	-	10,663,346	-	10,663,346	10,663,346
Deposit from bank	-	1,803,182	-	1,803,182	1,803,182
Borrowing	-	1,250,827	-	1,250,827	1,250,827
Other liabilities		-	1,257,639	-	1,257,639

GROUP					Total
31 December 2022				Total Fair	Carrying
	Level 1 Ħ'millions	Level 2 ₦′millions	Level 3 ₦'millions	Value ₦′millions	Amount ₦′millions
Financial assets					H IIIIIOII3
Loans and advances to Customers: Retail Portfolio					
- Overdrafts	-	-	45,132	45,132	45,132
- Term loans	-	-	165,423	165,423	165,423
- Credit cards	-	_	2,790	2,790	2,790
- Mortgage	-	-	49,735	49,735	49,735
Loans and advances to Customers: Corporate Portfolio					
- Overdrafts			1,003,552	1,003,552	1,003,552
- Term loans	-	-	2,233,510	2,233,510	2,233,510
- Project finance	-	-	288,920	288,920	288,920
- Advances under finance lease	-	-	-	-	-
Amortised cost investments	-	1,298,195	-	1,298,195	1,298,195
Asset pledged as collateral	595,171	-	-	595,171	595,171
Financial liabilities					
Borrowing	-	675,440	-	675,440	675,440
COMPANY					Total
31 December 2023				Total Fair	Carrying
	Level 1	Level 2	Level 3	Value	Amount
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Financial assets					
Loans and advances to Customers: Retail Portfolio					
- Term loans	-	-	269	269	269
COMPANY					Total
31 December 2022				Total Fair	Carrying
	Level 1	Level 2	Level 3	Value	Amount
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Financial assets					
Loans and advances to Customers: Retail Portfolio					
- Term loans	-	-	39	39	39

## (c) The fair value of loans and advances to customers (including loan commitments) and investment securities are as follows:

🔊 GOVERNANCE

GROUP	31 December	2023	31 December 2022	
	Carrying	Fair	Carrying	Fair
	value	value	value	value
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Financial assets				
Loans and advances to customers				
Fixed rate loans	256,895	256,895	132,974	132,974
Variable rate loans	5,996,087	5,996,050	3,656,087	3,656,087
Investment securities (Amortised cost)	1,297,936	1,291,740	1,298,195	1,298,195
Asset pledged as collateral	62,911	54,071	99,258	99,258
Loan commitments	179,217	179,217	105,478	105,478
Financial liability				
Borrowings	1,031,533	1,031,533	675,440	675,440

Investment securities have been fair valued using the market prices and is within level 1 of the fair value hierarchy. Loans and advances to customers have been fair valued using average benchmarked lending rates which are adjusted to specific entity risks based on history of losses.

Borrowings which are listed on stock exchange are fair valued using market prices and are within level 1 of the fair value heirarchy while other borrowings are fair valued using valuation techniques and are within level 3 of the fair value heirarchy.

## 4. Capital management

The Group's objectives when managing capital are (i) to comply with the capital requirements set by the regulators (Central Bank of Nigeria, Securities and Exchange Commission, National Insurance Commission etc), (ii) to safeguard the Group's ability to continue as a going concern and (iii) to maintain a sufficient capital base to achieve the current regulatory capital requirement of FBN Holdings Plc. and its subsidiaries. The regulatory capital requirement for entities within the Group, as well as the internal target for capital management are as follows:

Name of Entity	Primary Regulator	Regulatory Requirement
FBN Holdings Plc.	Central Bank of Nigeria	Paid-up Capital in excess of aggregated minimum paid up capital of subsidiaries
First Bank Nigeria Limited	Central Bank of Nigeria	₩50billion Capital; and 15% Capital Adequacy Ratio
FBNQuest Merchant Bank Limited	Central Bank of Nigeria	<ul> <li>₩15billion Capital; and</li> <li>10% Capital Adequacy Ratio</li> </ul>
FBNQuest Capital Limited	Securities and Exchange Commission	Issuing House: ₩150million; Broker-Dealer: ₩300million; Underwriter: ₩200million; and Fund Manager: ₩150million
FBNQuest Trustees Limited	Securities and Exchange Commission	Trustee: ¥300million
FBN Insurance Brokers Limited	National Insurance Commission	₩5million Capital

The Group's capital management approach is driven by its strategy and organisational requirements, taking into account the regulatory and commercial environment in which it operates. It is the Group's policy to maintain a strong capital base to support the development of its business and to meet regulatory capital requirements at all times.

Through its corporate governance processes, the Group maintains discipline over its investment decisions and where it allocates its capital, seeking to ensure that returns on investment are appropriate after taking account of capital costs. The Group's strategy is to allocate capital to businesses based on their economic profit generation and, within this process, regulatory and economic capital requirements and the cost of capital are key factors. The Group has an Internal Capital Adequacy Assessment Process which proactively evaluates capital needs vis-a-vis business growth and the operating environment. It also guides the capital allocation among the subsidiaries and the business units. The Group's internal capital adequacy assessment entails periodic review of risk management processes, monitoring of levels of risk and strategic business focus through a system of internal controls that provides assurance to those charged with governance on risk management models and processes.

The Group considers both equity and debt, subject to regulatory limits as capital.

The test of capital adequacy for FBN Holdings Plc. and its subsidiaries, in accordance with the requirements of paragraphs 7.1 and 7.3 of the Guidelines for Licensing and Regulation of Financial Holding Companies in Nigeria, as at 31 December 2023 and 2022 are as follows:

Subsidiary	Proportion of s	shares held	FBN Holdings Plc.'s share of minimum paid up capital	
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	(%)	(%)	<b>₩</b> ′millions	<b>₩</b> ′millions
First Bank Nigeria Limited	100	100	50,000	50,000
FBNQuest Merchant Bank Limited	100	100	15,000	15,000
FBNQuest Capital Limited	100	100	800	800
FBNQuest Trustees Limited	100	100	300	300
FBN Insurance Brokers Limited	100	100	5	5
Rainbow Town Development Limited	55	55	-	-
Aggregated minimum paid up Capital of		-		
Subsidiaries			66,105	66,105
FBN Holdings Plc.'s Paid-up Capital			251,340	251,340

### i. FBN Holdings Plc.

#### ii. First Bank Nigeria Limited & FBNQuest Merchant Bank Limited

The Banks' capital is divided into two tiers:

- Tier 1 capital: core equity tier one capital including ordinary shares, statutory reserve, share premium and general reserve. Non-controlling interests arising on consolidation from interests in permanent shareholders' equity. The book value of goodwill, unpublished losses and under provisions are deducted in arriving at qualifying Tier 1 capital; and
- Tier 2 capital: qualifying subordinated loan capital and unrealised gains arising from the fair valuation of financial instruments held as available for sale. Under the Basel II requirements as implemented in Nigeria, Tier 2 capital is restricted to Tier 1 capital based on CBN's guidelines.

The Central Bank of Nigeria prescribed the minimum limit of total qualifying capital/total risk weighted assets as a measure of capital adequacy of banks in Nigeria. Total qualifying capital consists of tier 1 and 2 capital less investments in subsidiaries and other regulatory adjustments.

SOVERNANCE

The table below summarises the Basel II capital adequacy ratio for 2022 and 2021. It shows the composition of regulatory capital and ratios for the years. During those years, First Bank Nigeria Limited and FBNQuest Merchant Bank complied with all the regulatory capital requirements to which they are subjected.

	FBNQUEST MERCHANT BANK LIMITED		First Bank Nige	ria Limited
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	₩'millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Tier 1 capital				
Share capital	4,302	4,302	17,948	17,948
Share premium	3,905	3,905	212,609	212,609
Statutory reserve	9,129	9,160	165,159	134,120
SMEEIS reserves	-	-	6,076	6,076
Retained earnings	16,327	13,623	436,358	266,432
Less: Goodwill/Deferred Tax	(9,206)	(9,246)	-	-
Less: Investment in subsidiaries	(1,518)	(1,322)	(53,717)	(55,696)
Total qualifying for tier 1 capital	22,939	20,421	784,433	581,489
Tier 2 capital		_		
Fair value reserve	(2,863)	975	301,848	98,151
Other borrowings	8,021	8,020	37,041	35,903
Total tier 2 capital	5,158	8,996	338,889	134,054
Tier 2 Capital Restriction	5,158	7,248	279,383	134,054
Less: Investment in subsidiaries	-		(53,717)	(55,696)
Total qualifying for tier 2 capital	5,158	7,248	225,666	78,357
Total regulatory capital	28,097	27,669	1,010,099	659,847
Risk-weighted assets		_		
Credit Risk	157,412	145,120	4,409,302	3,152,407
Operational Risk	20,635	20,147	1,109,880	795,547
Market Risk	5,008	4,036	123,270	33,704
Total risk-weighted assets	183,055	169,304	5,642,452	3,981,658
		10.0.11		40 5-54
Risk-weighted Capital Adequacy Ratio (CAR)	15.35%	16.34%	17.90%	16.57%
Tier 1 CAR	12.53%	12.06%	13.90%	14.60%

### iii. Other Regulated Subsidiaries

	31	December 2023		31 December	<sup>-</sup> 2022
	Regulatory Capital ₦′millions	Shareholders fund ₩'millions	Excess/ (Shortfall) ₦'millions	Shareholders fund ₦'millions	Excess/ (Shortfall) Ħ'millions
FBNQuest Capital Limited	800	19,624	18,824	17,303	16,503
FBNQuest Trustees Limited	300	4,976	4,676	6,318	6,018
FBN Insurance Brokers			007	107	100
Limited	5	232	227	167	162

All the regulated entities within the Group complied with all the regulatory capital requirements to which they were subjected.

## 5 Significant accounting judgements, estimates and assumptions

The Group's financial statements and its financial result are influenced by accounting policies, assumptions, estimates and management judgement, which necessarily have to be made in the course of preparation of the consolidated financial statements. The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. All estimates and assumptions required in conformity with IFRS are best estimates undertaken in accordance with the applicable standard. Estimates and judgements are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events. Accounting policies and management's judgements for certain items are especially critical for the Group's results and financial situation due to their materiality.

### a Impairment of financial assets

The measurement of the expected credit loss allowance for financial assets measured at amortised cost and debt instruments measured at FVOCI is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour (e.g. the likelihood of customers defaulting and the resulting losses).

A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- Determining criteria for significant increase in credit risk;
- Generating the term structure of the probability of default;
- Determining whether credit risk has increased significantly;
- Incorporation of forward-looking information;
- Determination of definition of default
- Estimation of loss given default.

The detailed methodologies, areas of estimation and judgement applied in the calculation of the Group's impairment charge on financial assets are set out in the Financial risk management section of the annual report.

### b Fair value of financial instruments

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability at the measurement date in an orderly arm'slength transaction between market participants in the principal market under current market conditions (i.e., the exit price). Fair value measurements are categorized into levels within a fair value hierarchy based on the nature of the valuation inputs (Level 1, 2 or 3). Fair value is based on unadjusted quoted prices in an active market for the same instrument, where available

(Level 1). If active market prices or quotes are not available for an instrument, fair value is then based on valuation models in which the significant inputs are observable (Level 2) or in which one or more of the significant inputs are non-observable (Level 3). Estimating fair value requires the application of judgment. The type and level of judgment required is largely dependent on the amount of observable market information available. For instruments valued using internally developed models that use significant non-observable market inputs and are therefore classified within Level 3 of the hierarchy, the judgment used to estimate fair value is more significant than when estimating the fair value of instruments classified within Levels 1 and 2. To ensure that valuations are appropriate, a number of policies and controls are in place. Valuation inputs are verified to external sources such as exchange quotes, broker quotes or other management-approved independent pricing sources.

Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of those that sourced them. All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data; however, areas such as credit risk (both own credit risk and counterparty risk), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect the reported fair value of financial instruments. All fair values are on a recurring basis. Refer to Note 3.6 for additional sensitivity information for financial instruments.

### c Retirement benefit obligation

The Group recognises its obligations to its employees on the gratuity scheme at the period end, less the fair value of the plan assets after performing actuarial valuation of the obligation. The scheme's obligations are calculated using the projected unit credit method. Plan assets are stated at fair value as at the period end. Changes in pension scheme liabilities or assets (remeasurements) that do not arise from regular pension cost, net interest on net defined benefit liabilities or assets, past service costs, settlements or contributions to the scheme, are recognised in other comprehensive income. Remeasurements comprise experience adjustments (differences between previous actuarial assumptions and what has actually occurred), the effects of changes in actuarial assumptions, return on scheme assets (excluding amounts included in the interest on the assets) and any changes in the effect of the asset ceiling restriction (excluding amounts included in the interest on the restriction).

The measurement of the Group's benefit obligation and net periodic pension cost/(income) requires the use of certain assumptions, including, among others, estimates of discount rates and expected return on plan assets. See note 40, "Retirement benefits obligation," for a description of the defined benefit pension plans. An actuarial valuation is performed by actuarial valuation experts on an annual basis to determine the retirement benefit obligation of the Group.

#### d Impairment of Goodwill

The Group tests annually whether goodwill has suffered any impairment, in accordance with the accounting policy. The recoverable amounts of cash-generating units (CGU) have been determined based on value-in-use calculations. These calculations require the use of significant amount of judgement and estimates of future cash flows. A number of factors affect the value of such cash flows, including discount rates, changes in the economic outlook, customer behavior and competition See note 32 for detailed information on impairment assessment performed on the CGU. There was no impairment charge during the year (2022: Nil)

# e Determining the lease term : Extension and termination options

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

For leases of properties, the following factors are normally the most relevant:

- If there are significant penalties to terminate (or not extend), the Group is typically reasonably certain to extend (or not terminate).
- If any leasehold improvements are expected to have a significant remaining value, the Group is reasonably certain to extend (or not terminate).
- Otherwise, the Group considers other factors, including historical lease durations and the costs and business disruption required to replace the leased asset.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in

🔊 GOVERNANCI

circumstances occurs, which affects this assessment, and is within the control of the Group.

#### f Deferred tax assets

Deferred tax assets are recognised for deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Management judgement is required to determine the amount of deferred tax assets that can be recognised, based on the likely timing and level of future taxable profits, together with future tax planning strategies. In determining the timing and level of future taxable profits together with future tax planning strategies, the Group assessed the probability of expected future taxable profits based on expected revenues for the next five years. Details of the Group's recognised and unrecognised deferred tax assets and liabilities are as disclosed in note 32.

### 6 Segment information

Following the management approach of IFRS 8, operating segments are reported in accordance with the internal reports provided to the Board of Directors (the chief operating decision maker), which is responsible for allocating resources to the operating segments and assesses its performance.

The identifiable reportable business Groups of FBN Holdings  $\ensuremath{\mathsf{Plc}}.$ 

- 1. Commercial Banking Business Group
- 2. Merchant Banking and Asset Management Business Group
- 3. Others

### **Commercial Banking Business Group**

This is the Group's core business, which provides both individual and corporate clients/ customers with financial intermediation services. This business segment includes the Group's local, international and representative offices offering commercial banking services.

# Merchant Banking and Asset Management Business Group (MBAM)

This is the investment-banking arm of the Group, providing advisory, asset management, markets and private equity services to a large institutional (corporations and governments) clientele, as well as merchant banking services.

#### Others

Others, previously referred to as Other Financial Services, comprises of FBN Holdings Plc., the parent company, FBN Insurance Brokers Limited and Rainbow Town Development Limited.

The Group's management reporting is based on a measure of operating profit comprising net interest income, loan impairment charges, net fee and commission income, other income and non-interest expenses. This measurement basis excludes the effect of non-recurring expenditure from the operating segments such as restructuring costs, legal expenses and goodwill impairments when the impairment is the result of an isolated, non-recurring events.

As the Board of Directors reviews operating profit, the results of discontinued operations are not included in the measure of operating profit. The transactions between segments are carried out at arm's length, which is consistent with the basis of transacting with external parties.

The information provided about each segment is based on the internal reports about segment profit or loss, assets and other information, which are regularly reviewed by the Board of Directors.

Segment assets and liabilities comprise operating assets and liabilities, being the majority of the consolidated statement of financial position.

#### Segment result of operations

Total revenue in the segment represents: Interest income, fee and commission income, foreign exchange income, net gains/ losses on sale of investment securities, net gains/losses from financial instruments at fair value through profit/loss, dividend income, other operating income and share of profit/loss of associates.

The segment information provided to the Group Executive Committee for the reportable segments for the period ended 31 December 2023 is as follows:

	Commercial	Merchant Bank and		
	Banking Group	Asset Management Group	Others	Total
	₩'millions	₩'millions	₩'millions	₩'millions
At 31 December 2023				
Total segment revenue	1,493,270	97,623	22,985	1,613,878
Inter-segment revenue	(451)	(250)	(17,922)	(18,623)
Revenue from external customers	1,492,819	97,373	5,063	1,595,255
Interest income	918,163	39,008	3,157	960,328
Interest expense	(377,916)	(33,493)	(6)	(411,415)
Profit/(loss) before tax	324,233	36,434	(1,792)	358,875
Income tax expense	(38,082)	(9,942)	(369)	(48,393)
Profit/(loss) for the year from continuing operations	286,151	26,492	(2,161)	310,482
Impairment charge on financial instruments	(218,144)	(9,274)	-	(227,418)
Loss for the year from discontinued operations	-	-	(112)	(112)
Depreciation	(28,522)	(586)	(372)	(29,480)
At 31 December 2023				
Total assets	16,230,843	655,347	51,494	16,937,684
Other measures of assets:				
Loans and advances to customers	6,252,975	106,031	288	6,359,294
Expenditure on non-current assets	156,879	3,408	1,390	161,677
Investment securities	2,537,342	253,319	6,959	2,797,620
Total liabilities	14,594,803	573,870	21,990	15,190,663
At 31 December 2022				
Total segment revenue	758,606	53,278	67,146	879,029
Inter-segment revenue	(1,632)	(375)	(61,857)	(63,864)
Revenue from external customers	756,974	52,903	5,289	815,166
	730,374	32,303	3,200	010,100
Interest income	522,577	27,294	2,065	551,936
Interest expense	(167,010)	(21,675)	(3)	(188,688)
Profit/(loss) before tax	157,532	12,567	(12,196)	157,903
Income tax expense	(17,667)	(3,671)	(253)	(21,591)
Profit/(loss) for the year from continuing operations	139,865	8,896	(12,449)	136,312
Impairment charge for losses	(55,128)	(1,905)	(11,585)	(68,619)
Loss for the year from discontinued operations	-	-	(138)	(138)
Depreciation	(20,227)	(491)	(265)	(20,982)
At 31 December 2022				
Total assets	10,064,010	474,611	39,090	10,577,711
Other measures of assets:				
Loans and advances to customers	3,682,528	106,473	60	3,789,060
Expenditure on non-current assets	121,213	2,760	1,194	125,167
Investment securities	2,172,663	145,184	4,037	2,321,884
Total liabilities	9,164,158	397,836	19,975	9,581,969



Geographical information Revenues

	31 December	31 December
	2023	2022
	₩′millions	<b>₩</b> ′millions
Nigeria	1,328,019	677,252
Outside Nigeria	267,236	137,914
Total	1,595,255	815,166

## Non current asset

Property and equipment

	31 December	31 December
	2023	2022
	₩'millions	<b>₩</b> ′millions
Nigeria	111,384	96,772
Outside Nigeria	50,293	28,395
Total	161,677	125,167

## 7 Interest income

	Group		Company	
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Loans and advances to customers	627,116	403,616	31	7
Investment securities at FVOCI	151,161	47,883	368	274
Investment securities at amortised cost	130,970	28,409	0	
Loans and advances to banks	49,014	56,438	2,980	1,806
Total interest income calculated using effective				
interest income	958,261	536,347	3,379	2,088
Investment securities at Fair value through				
profit or loss	2,067	15,590	-	-
	960,328	551,937	3,379	2,088

SOVERNANCE

Included in interest income on loans and advances to banks is the sum of \1.65bn (2022: \1.29bn) income earned on unclaimed dividend fund.

## 8 Interest expense

	Group		Company	
	31 December	31 December 31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Deposit from customers	268,925	117,199	-	-
Deposit from banks	55,183	22,448	-	-
Borrowings	86,411	48,505	-	-
Lease liability	896	536	6	3
	411,415	188,688	6	3

## 9 Impairment charge on financial instruments

	Grou	р
	31 December	31 December
	2023	2022
	₩'millions	<b>₦</b> ′millions
Loans and advances to banks (refer note 21)		
Stage 1 - 12- month ECL	36,105	1,789
Stage 2 - Lifetime ECL	-	-
Stage 3 - Lifetime ECL	-	-
	36,105	1,789
Investment securities (refer to note 24)		
Stage 1 - 12- month ECL	8,950	7,105
	8,950	7,105
Loans and advances to customers (refer to note 22)		
Stage 1 - 12- month ECL	3,822	(2,325)
Stage 2 - Lifetime ECL	84,627	24,841
Stage 3 - Lifetime ECL	86,406	37,128
	174,855	59,645
Write-off of loans	-	95
Other assets (refer to note 26)		
Other Assets ECL	8,186	909
	8,186	909
Off balance sheet (refer to note 35)		
Impairment reversal	(678)	(924)
Net impairment charge	227,418	68,619



## 10a Fee and commission income

	Gro	up
	31 December	31 December
	2023	2022
	₩'millions	<b>₩</b> ′millions
Credit related fees	18,442	16,019
Letters of credit commissions and fees	60,622	16,022
Electronic banking fees	66,343	55,099
Money transfer commission	954	760
Commission on bonds and guarantees	3,539	1,812
Funds transfer and intermediation fees	20,610	6,760
Account maintenance	22,322	19,883
Brokerage and intermediations	4,273	7,637
Custodian fees	11,828	8,935
Financial advisory fees	4,086	44
Fund management fees	8,074	6,625
Trust fee income	1,869	1,313
Other fees and commissions	3,492	3,071
	226,454	143,981
Timing of revenue recognition		
At a point in time	167,171	111,972
Over time	59,283	32,009
	226,454	143,981

## 10b Fees and commission expense

	Group	
	31 December	31 December
	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions
Acceptance cost (Alternative channels)	14,759	11,965
SMS charge	11,023	7,596
Agent banking expenses	5,357	5,239
Internet/web expenses	2,117	1,212
	33,256	26,012

Fee and commission expense primarily relates to charges raised by switching platforms on holders of First Bank Nigeria Limited ATM cards, who make use of the other banks machines while transacting business, and SMS alert related expenses.

## 11 Foreign exchange gain/(loss)

	Group		Com	bany
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Revaluation (loss)/gain on foreign currency				
balances (unrealised)	(341,558)	9,105	787	38
Foreign exchange trading gain	8,771	23,325	-	-
	(332,787)	32,430	787	38

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## 12 Net gains on sale of investment securities

	Group		Company	
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Gain on sale of investment securities	34,848	22,425	(50)	-
	34,848	22,425	(50)	-

This relates to gain on sale of financial assets at fair value through other comprehensive income.

## 13 Net gains/(losses) from financial instruments at FVTPL

	Group		Com	bany
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Fair value gain on derivatives	642,233	14,224	-	-
Fair value (loss)/gain on equities	(377)	7,440	(379)	(379)
Fair value gain/(loss) on debt securities	40,721	(10,874)	-	-
Fair value gain/(loss) on financial instruments				
at FVTPL	682,577	10,790	(379)	(379)
Trading (loss)/ income on debt securities	(1,957)	27,857	-	-
Net gains/(losses) from financial instruments				
at FVTPL	680,620	38,648	(379)	(379)

<sup>(</sup>i) Include in the Group's Revaluation (loss)/gain on foreign currency balances for 2023 is the loss on net monetary positions of ₩9.02Bn (2022: Nil) as a result of applying IAS 29 'Financial Reporting in Hyperinflationary Economies'.

## 14 Dividend income

STRATEGIC

	Group		Com	bany
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
First Bank Nigeria Limited	-	-	12,500	12,500
FBNQuest Capital Limited	-	-	2,000	3,550
FBNQuest Merchant Bank Limited	-	-	1,006	1,376
FBNQuest Trustees Limited	-	-	1,437	2,503
FBN Insurance Limited	-	-	-	-
FBN Insurance Brokers Limited	-	-	450	350
Entities outside the Group*	5,742	3,166	-	-
Withholding tax on dividend	-	-	(233)	(408)
	5,742	3,166	17,160	19,871

🔊 GOVERNANCE

\*This represents dividend income earned on equity investments held by subsidiaries of FBN Holdings Plc.

## 15 Other operating income

	Group		Comp	bany
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Profit/(loss) on sale of property and equipment	7	1,249	7	6
Other income (i)	11,032	7,459	116	2,018
Recoveries	8,191	13,695	-	-
	19,230	22,404	123	2,024

(i) Other income largely comprises income made by the Group from private banking services, and gain on disposal of repossessed collateral.

## 16 Personnel expenses

	Gro	Group		bany
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Wages and salaries	135,891	97,586	1,929	1,840
Pension costs:				
- Defined contribution plans	7,293	4,983	93	38
- Defined benefit cost (refer note 37)	1,194	3	-	-
Post employment benefit	541	901	166	-
Other staff benefits	34,171	13,903	6	6
	179,090	117,376	2,194	1,884

Staff received some loans at below the market interest rate. These loans are measured at fair value at initial recognition. The difference between the present value (PV) of cash flows discounted at the contractual rate and PV of cash flows discounted at market rate has been recognised as prepaid employee benefit (in prepayments) which is amortised to personnel expenses over the life of the loan.

### The average number of persons employed by the Group during the period was as follows:

	Gro	Group		pany
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	₩'millions	<b>₩</b> ′millions
Executive directors	2	2	2	2
Management	331	304	8	7
Non-management	8,440	7,666	31	29
	8,773	7,972	41	38

The number of employees of the Group, other than directors, who received emoluments in the following ranges (excluding pension contributions and certain benefits) were:

	Group		Com	pany
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Below ₩2,000,000	215	325	1	6
₩2,000,001 - ₩2,800,000	65	157	4	-
₩2,800,001 - ₩3,500,000	330	149	-	-
₩3,500,001 - ₩4,000,000	139	1,181	1	-
₩4,000,001 - ₩5,500,000	691	200	2	1
₩5,500,001 - ₩6,500,000	1,509	996	3	2
₩6,500,001 - ₩N7,800,000	387	1,408	3	4
₩7,800,001 - ₩9,000,000	1,075	113	1	4
₩9,000,001 and above	4,360	3,443	24	21
	8,771	7,972	39	38

SOVERNANCE

## 17 Operating expenses

	Gro	up	Comp	bany
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Auditors' remuneration <sup>1</sup>	1,544	1,058	40	30
Directors' emoluments	3,743	3,070	1,035	965
Loss on sale of property and equipment	228	-	-	-
AMCON resolution cost	51,121	39,764	-	-
Deposit insurance premium	28,757	26,765	-	-
Maintenance	70,833	42,961	88	80
Insurance premium	3,857	2,679	130	70
Rent and rates	3,226	3,605	-	-
Advert and corporate promotions	32,333	12,133	401	329
Legal and other professional fees	18,282	13,780	549	369
Donations & subscriptions	1,740	741	32	18
Stationery & printing	3,045	1,952	11	27
Communication, light and power	23,256	15,618	16	15
Cash handling charges	3,602	1,877	-	-
Administrative and other charges <sup>2</sup>	40,916	21,720	-	-
Passages and travels	10,883	6,071	647	380
Outsourced cost	22,703	17,006	17	29
Statutory fees	69	52	50	51
WHT on retained dividend	233	408	-	-
Fines and penalties	40	26	14	12
Other operating expenses <sup>3</sup>	21,441	17,230	272	315
	341,852	228,519	3,302	2,690

<sup>1</sup>Auditors' remuneration for the group represents the aggregate of the fees paid by the various entities in the group to their respective auditors.

<sup>2</sup>Administrative expense and Other Charges comprise operational losses, judgement debts, and tax back duties.

<sup>3</sup>Other operating expenses includes debt recovery expenses.

### 18 Taxation

### a Tax expense

	Group		Compa	any
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
a(i) Minimum Tax	8,282	3,362	21	22

### a(ii) Income tax expense

	Grou	p	Company		
	31 December	31 December	31 December	31 December	
	2023	2022	2023	2022	
	₩'millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	
Education tax	28,547	12,080	-	-	
Technology tax	1,310	5,598	-	-	
Police trust fund levy	4,968	2,021	-	-	
National agency for science and engineering					
infrastructure levy	14	7	1	1	
Over provision in prior years	559	254	-	-	
	46	51	-	-	
	35,444	20,011	1	1	
Origination and reversal of temporary deferred					
tax differences (see note 32)					
Income tax expense	4,667	(1,782)	-	-	
	40,111	18,229	1	1	
Total tax expense					
	48,393	21,591	22	23	

### GROUP

### Effective tax reconciliation

	2023		2022	
Profit before income tax and minimum tax	350,593		154,540	
Tax calculated using the domestic corporation				
tax rate of 30% (2022: 30%)	105,178	30%	46,362	30%
Effect of tax rates in foreign jurisdictions	(2,331)	-1%	(1,673)	-1%
Tax exempt income	(261,755)	-75%	(322,455)	-209%
Non-deductible expenses	202,828	58%	312,703	202%
Effect of education tax levy	1,310	0%	5,598	4%
Effect of Information technology	4,968	1%	2,021	1%
Current year temporary differences for which				
no deferred tax was recognised	-	0%	7,179	5%
Tax incentives	(2,424)	-1%	(28,456)	-18%
Over/(under) provision in prior years	46	0%	51	0%
NASENI Levy	559	0%	254	0%
Effect of police trust fund Levy	14	0%	7	0%
Total income tax expense in income statement	48,393	14%	21,591	14%
Income tax expense	48,393	14%	21,591	14%

### COMPANY Effective tax reconciliation

	2023		2022		
Profit before income tax	15,171		19,461		
Tax calculated using the domestic corporation tax rate of 30% (2020: 30%)	4,551	30%	5,845	30%	
Tax exempt income	(4,586)	-30%	(5,927)	-30%	
Non-deductible expenses	56	0%	105	1%	
Effect of police trust fund levy	1	0%	1	0%	
Total income tax expense in income statement	22	0%	23	0%	
Income tax expense	22	0%	23	0%	

### b Current income tax liability

The movement in the current income tax liability is as follows:

	Gro	Group		pany
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
At start of the period	27,901	17,741	29	7
Tax paid	(31,458)	(13,053)	-	-
Withholding tax credit utilised	(1,861)	(937)	(22)	(1)
Minimum tax charge	8,282	3,362	21	22
Income tax charge	35,444	20,011	1	1
Effect of changes in exchange rate	14,354	778	-	-
At 31 December	52,662	27,901	29	29
Current	52,662	27,901	29	29

## 19 Cash and balances with central banks

	Gro	up	Company		
	31 December	31 December	31 December	31 December	
	2023	2022	2023	2022	
	₩'millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	
Cash	169,653	126,177	-	-	
Balances with central banks excluding					
mandatory reserve deposits	304,387	105,696	-	-	
Effect of exchange rate fluctuation	(10,148)	727	-	-	
	463,892	232,599	-	-	
Mandatory reserve deposits with Central Banks	2,108,471	1,558,263	-	-	
	2,572,363	1,790,863	-	-	

Restricted deposits with central banks are not available for use in Group's day to day operations. First Bank Nigeria Limited and FBNQuest Merchant Bank Limited had restricted balances of \$2,037billion and \$73.82 billion respectively with Central Bank of Nigeria (CBN) as at 31 December 2023 (December 2022: \$1,478.55 billion and \$59.28 billion). This balance includes CBN cash reserve requirement and Special Intervention Reserve. First Bank Ghana and FirstBank Guinea also had restricted balances of \$29.15 billion and \$16.23 billion (December 2022: \$10.00 billion and \$5.41 billion) respectively with their respective central banks. The balance of \$7.40 billion (December 2022: \$5.01 billion) relates to restricted balances of other commercial banking group subsidiaries with their respective central banks.

🔊 GOVERNANCI

## 20 Cash and cash equivalents

STRATEGIC

For the purpose of the statement of cash flows, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash in hand, deposits held at call with other banks and other short-term highly liquid investments with original maturities less than three months.

	Gro	up	Comp	bany	
	31 December 31 December		31 December	31 December	
	2023	2022	2023	2022	
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	
Cash (Note 19)	169,653	126,177	-	-	
Balances with central banks other than					
mandatory reserve deposits (Note 19)	304,387	105,696	-	-	
Loans and advances to banks excluding long					
term placements (Note 21)	1,817,328	941,732	16,166	18,293	
Treasury bills included in financial assets at					
FVTPL (Note 23)	4,202	4,428	-	-	
Treasury bills and eligible bills excluding					
pledged treasury bills (Note 24.1&24.2)	377,611	677,960	-	-	
Effect of exchange rate fluctuations (Note 19					
& 21)	9,405	6,457	357	38	
	2,682,586	1,862,451	16,523	18,331	

## 21 Loans and advances to banks

	Gro	up	Com	bany
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Current balances with banks within Nigeria (i)	735,077	540,727	2,060	566
Current balances with banks outside Nigeria (ii)	805,817	357,036	-	-
Placements with banks and discount houses				
(iii)	276,434	43,970	14,106	17,727
	1,817,328	941,732	16,166	18,293
Exchange rate fluctuation	19,553	5,730	357	38
	1,836,881	947,463	16,523	18,331
Long term placement/Cash collateral balance				
(iv)	257,660	280,054	-	-
Stage 1 : 12 month ECL on placements	(41,311)	(4,456)	-	-
Carrying amount	2,053,230	1,223,061	16,523	18,331

(i) The balances includes clearing balance with other deposit money banks. The FirstBank provides clearing services for some banks in Nigeria. The current balances with banks within Nigeria comprise clearing exposures to banks as at 31 December 2023. The Central Bank of Nigeria has undertaken that the Bank will suffer no financial loss on the outstanding balance.

🔊 GOVERNANCE

FINANCIAL STATEMENTS

- (ii) These balances includes the sum of ₦253.3bn (2022: ₦166.4bn) in respect of trade finance and other short term financing advanced to banks on the back of their letters of credit/trade related transactions. All other loans to banks within these balances are due within 3 months.
- (iii) These are short term placements with banks and discount houses. These balances also includes the sum of ₩9.28bn (2022: ₩10.7bn) relating to unclaimed dividend fund.
- (iv) These are long term placement/cash collateral balance which do not qualify as cash and cash equivalent.

#### Reconciliation of impairment account

	Gro	up	Company		
	31 December	cember 31 December 31 Decembe		31 December	
	2023	2022	2023	2022	
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	
At start of year	(4,456)	(3,226)	-	-	
Impairment (charge)/writeback	(36,105)	(1,789)	-	-	
Write off	-	-			
Exchange difference	(750)	559			
At end of year	(41,311)	(4,456)	-	-	

### 22 Loans and advances to customers

### GROUP

Corporate		Stage 1	Stage 2	Stage 3		
31 December 2023	Gross	12 months	Lifetime	Lifetime	Total	Carrying
	Amount	ECL	ECL	ECL	Impairment	Amount
	<b>₩</b> ′millions					
Overdrafts	817,712	(779)	(59,991)	(3,276)	(64,046)	753,666
Term loans	4,952,996	(12,526)	(71,654)	(53,850)	(138,030)	4,814,966
Project finance	468,124	(82)	-	(68,006)	(68,088)	400,036
	6,238,832	(13,387)	(131,645)	(125,132)	(270,164)	5,968,668

Retail		Stage 1	Stage 2	Stage 3		
31 December 2023	Gross	12 months	Lifetime	Lifetime	Total	Carrying
	Amount	ECL	ECL	ECL	Impairment	Amount
	<b>₩</b> ′millions					
Overdrafts	45,228	(229)	(57)	(812)	(1,098)	44,130
Term loans	212,937	(1,336)	(95)	(1,128)	(2,559)	210,378
Credit cards	3,073	(12)	-	(34)	(46)	3,027
Mortgage	133,763	(489)	(38)	(145)	(672)	133,091
	395,001	(2,066)	(190)	(2,119)	(4,375)	390,626
Total Loans and advances to						
customers	6,633,833	(15,453)	(131,835)	(127,251)	(274,539)	6,359,294

GROUP

Corporate		Stage 1	Stage 2	Stage 3	i.	
31 December 2022	Gross	12 months	Lifetime	Lifetime	Total	Carrying
	Amount	ECL	ECL	ECL	Impairment	Amount
	<b>₩</b> ′millions					
Overdrafts	1,039,688	(1,393)	(21,742)	(13,001)	(36,136)	1,003,552
Term loans	2,292,801	(7,778)	(26,165)	(25,348)	(59,291)	2,233,510
Project finance	330,171	(283)	(4)	(40,964)	(41,251)	288,920
	3,662,660	(9,454)	(47,911)	(79,313)	(136,678)	3,525,982

Retail 31 December 2022	Gross Amount ₦′millions	Stage 1 12 months ECL Ħ'millions	Stage 2 Lifetime ECL Ħ'millions	Stage 3 Lifetime ECL Ħ′millions	Total Impairment Ħ'millions	Carrying Amount Ħ'millions
Overdrafts	46,859	(820)	(1)	(906)	(1,727)	45,132
Term loans	166,766	(611)	(49)	(683)	(1,343)	165,423
Credit cards	2,816	(2)	(8)	(16)	(26)	2,790
Mortgage	50,109	(222)	(12)	(140)	(374)	49,735
	266,549	(1,655)	(70)	(1,745)	(3,470)	263,079
Total Loans and advances to customers	3,929,209	(11.109)	(47.981)	(81.058)	(140.148)	3,789,061

### COMPANY

31 December 2023		Stage 1	Stage 2	Stage 3		
	Gross	12 months	Lifetime	Lifetime	Total	Carrying
	Amount	ECL	ECL	ECL	Impairment	Amount
	₩'millions	<b>₩</b> ′millions				
Term loans	269	-	-	-	-	269
	269	-	-	-	-	269
31 December 2023		Stage 1	Stage 2	Stage 3		
	Gross	12 months	Lifetime	Lifetime	Total	Carrying
	Amount	ECL	ECL	ECL	Impairment	Amount
	₩'millions	<b>₩</b> ′millions				
Term loans	39	-	-	-	-	39
	39	-	-	_	-	39

	Group		Company	
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Current	4,236,169	1,932,497	12	6
Non-current	2,123,125	1,856,564	257	33
	6,359,294	3,789,061	269	39

# Reconciliation of impairment allowance on loans and advances to customers: GROUP

	Corporate ₦′millions	Retail Ħ'millions	Total Ħ'millions
At 1 January 2023			
12 months ECL- Stage 1	9,454	1,655	11,109
Life time ECL not credit impaired - Stage 2	47,911	70	47,981
Life time ECL credit impaired - Stage 3	79,313	1,745	81,058
	136,678	3,470	140,148
Additional allowance			
12 months ECL- Stage 1	3,821	1	3,822
Life time ECL not credit impaired - Stage 2	84,499	128	84,627
Life time ECL credit impaired - Stage 3	84,996	1,410	86,406
	173,316	1,539	174,855
Transfer between stages			
12 months ECL- Stage 1	(9,000)	(138)	(9,138)
Life time ECL not credit impaired - Stage 2	2,768	-	2,768
Life time ECL credit impaired - Stage 3	6,232	138	6,370
Exchange difference			
12 months ECL- Stage 1	9,112	548	9,660
Life time ECL not credit impaired - Stage 2	(3,533)	(8)	(3,541)
Life time ECL credit impaired - Stage 3	6,805	(265)	6,540
Loan write off			
12 months ECL- Stage 1	-	-	-
Life time ECL not credit impaired - Stage 2	-	-	-
Life time ECL credit impaired - Stage 3	(52,214)	(909)	(53,123)
At 31 December 2023	270,164	4,375	274,539
12 months ECL- Stage 1	13,387	2,066	15,453
Life time ECL not credit impaired - Stage 2	131,645	190	131,835
Life time ECL credit impaired - Stage 3	125,132	2,119	127,251
At 31 December 2023	270,164	4,375	274,539

# Reconciliation of impairment allowance on loans and advances to customers: GROUP

	Corporate ₦′millions	Retail ₦'millions	Total ₦'millions
At 1 January 2022			
12 months ECL- Stage 1	4,498	8,942	13,440
Life time ECL not credit impaired - Stage 2	25,461	638	26,099
Life time ECL credit impaired - Stage 3	77,937	4,785	82,722
	107,896	14,365	122,261
Additional allowance			
12 months ECL- Stage 1	4,982	(7,306)	(2,324)
Life time ECL not credit impaired - Stage 2	25,425	(584)	24,841
Life time ECL credit impaired - Stage 3	34,422	2,706	37,128
	64,829	(5,184)	59,645
Transfer between stages			
12 months ECL- Stage 1	-	-	
Life time ECL not credit impaired - Stage 2	(2,969)	-	(2,969)
Life time ECL credit impaired - Stage 3	2,969		2,969
Exchange difference			
12 months ECL- Stage 1	(26)	19	(7)
Life time ECL not credit impaired - Stage 2	(6)	17	10
Life time ECL credit impaired - Stage 3	(184)	380	196
Loan write off			
12 months ECL- Stage 1	_	-	
Life time ECL not credit impaired - Stage 2	-	-	
Life time ECL credit impaired - Stage 3	(35,831)	(6,127)	(41,958)
At 31 December 2022	136,677	3,470	140,146
12 months ECL- Stage 1	9,454	1,655	11,108
Life time ECL not credit impaired - Stage 2	47,911	70	47,981
Life time ECL credit impaired - Stage 3	79,313	1,745	81,057
At 31 December 2022	136,677	3,470	140,146

### Nature of security in respect of loans and advances:

	Gro	up	Comp	bany
	31 December 2023 ₦'millions	31 December 2022 Ħ'millions	31 December 2023 Ħ'millions	31 December 2022 Ħ′millions
Legal Mortgage/Debenture On Business				
Premises, Factory Assets Or Real Estates	4,061,438	1,971,807	-	-
Guarantee/Receivables Of Investment Grade				
Banks & State Govt.	596,335	518,818	-	-
Domiciliation of receivables	831,530	641,153	-	-
Clean/Negative Pledge	117,998	418,539	-	-
Marketable Securities/Shares	14,064	-	-	-
Otherwise Secured	90,639	1,601	269	39
Cash/Government Securities	921,821	376,237	-	-
Unsecured	8	1,054		
	6,633,833	3,929,209	269	39

The Group is not permitted to sell or repledge the collateral in the absence of default by the owner of the collateral.

## 23 Financial assets and liabilities at fair value through profit or loss

	Grou	up	Comp	any
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Treasury bills with maturity of less than 90 days	4,202	4,428	-	-
Treasury bills with maturity over 90 days	28,094	149,810	-	-
Commercial papers	-	3,869	-	-
Bonds	16,335	10,745	-	-
Total debt securities	48,631	168,853	-	-
Listed equity securities	12,511	14,677	-	-
Unlisted equity securities	67,140	31,757	504	1,601
Total equity securities	79,651	46,434	504	1,601
Derivative assets (refer note 23b)	620,503	63,180	-	-
Total assets at fair value through profit or loss	748,785	278,466	504	1,601
· · ·				
Current	671,322	269,991	504	-
Non Current	77,463	8,475	-	1,601
	748,785	278,466	504	1,601

Derivatives are only used for economic hedging purposes and not as speculative investments. However, existing derivatives do not meet the hedge accounting criteria, and are therefore classified as 'held for trading' for accounting purposes and are accounted for at fair value through profit or loss.

#### Financial liabilities at FVTPL а

	Group		Company	
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Debt securities				
Treasury bills with maturity of less than 90 days	-	-	-	-
Treasury bills with maturity over 90 days	50,862	-	-	-
Commercial papers	-			
Total debt securities	50,862	-	-	-
Derivative liabilities (Note 23b(i)	92,608	38,384		
Total liabilities at FVTPL	143,470	38,384	-	-

#### b(i) Derivatives

Group	3	1 December 2023	
	Notional contract	Fair va	alues
	amount	Asset	Liability
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Foreign exchange derivatives			
Forward FX contract	622,453	27,536	17,348
FX Futures	307,656	73,239	73,239
Currency swap	1,327,456	519,721	2,014
Put options	28,554	7	7
	2,286,119	620,503	92,608
Current	2,286,119	620,503	92,608
Non Current	-	-	-
	2,286,119	620,503	92,608

Group	31	December 2022	
	Notional contract	Fair value	es
	amount Ħ′millions	Asset <b>₩</b> ′millions	Liability Ħ'millions
Foreign exchange derivatives			
Forward FX contract	629,690	15,327	18,269
FX Futures	9,222	145	-
Currency swap	642,161	47,479	20,115
Put options	23,811	228	-
	1,304,884	63,180	38,384
Current	1,304,884	63,180	38,384
Non Current	-	-	-
	1,304,884	63,180	38,384



## 24 Investment Securities

	Group		Company	
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Investment securities at FVOCI (Note 24.1)	1,330,161	1,023,690	6,959	3,963
Investment securities at amortised (Note 24.3)	1,467,459	1,298,195	-	-
	2,797,620	2,321,885	6,959	3,963

## 24.1 Investment securities at FVOCI

	Gro	oup	Compa	ny
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	₩'millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Debt securities – at fair value:				
– Treasury bills with maturity of less than 90 days	233,707	431,694	-	-
– Treasury bills with maturity of more than 90 days	312,207	229,145	3,864	-
– Government bonds	480,561	203,284	3,095	3,963
– Other bonds	410	8,648	-	
Total debt securities classified as FVOCI	1,026,885	872,771	6,959	3,963
Equity securities:				
- Listed	705	755	-	-
– Unlisted (Note 24.2)	302,571	150,164	-	-
Total equity securities classified as FVOCI	303,276	150,918	-	-
Total securities classified as FVOCI	1,330,161	1,023,690	6,959	3,963
Current	842,089	353,816	3,928	-
Non current	488,072	669,873	3,031	3,963
	1,330,161	1,023,690	6,959	3,963

Reconciliation of impairment on investment securities at FVOCI

	Group		Company	
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
At start of year	1,881	568	-	-
Charge/(writeback)	9,195	1,313	-	-
Reclassification to retained earnings	(1,087)	-	-	-
At end of year	9,989	1,881	-	-

## 24.2 Analysis of Unlisted Equity Investments:

STRATÉGIC

	Gr	oup	Compa	iny
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	₩'millions	<b>₦</b> ′millions
Unlisted Equity Investments:				
NIBSS PIC	13,808	13,549	-	-
AFREXIM Bank Limited	2,793	1,423	-	
Africa Finance Corporation	259,589	98,902	-	-
Unified Payment Systems Limited	11,877	10,671	-	-
CRC Credit Bureau Limited	1,222	1,464	-	-
FMDQ OTC Securities Exchange	3,584	1,635	-	-
Anchorage Leisures Limited	140	133	-	-
JDI Investments Company Limited (JDI)	286	118	-	-
Capital Alliance Private Equity Fund (CAPE)	3,507	1,292	-	-
FBN Heritage Fund	137	100	-	-
ARADEL	643	114		
Food Concept	97	47		
NASD PLc	28	31		
Mutual Funds	4,860	617	-	-
	302,571	130,096	-	-
Other Unlisted Equity Investments:				
SANEF Investment Scheme	-	50	-	-
Deposit for Investment in AGSMEIS (See note (i)				
below)	-	20,018	-	-
Total Unlisted Equities	302,571	150,164	-	-

(i) This represents contribution to Agri-Business/Small and Medium Enterprises Investment Scheme aimed at supporting the Federal Government's effort at promoting agricultural businesses as well as Small and Medium Enterprises. It is an initiative of the Bankers' Committee in which Banks are required to set aside 5% of their Profit After Tax for investment in qualified players. The fund is domiciled with the Central Bank of Nigeria. This balances have been reclassified as other assets in the current year.



## 24.3 Investment securities at amortised cost

	Group Compa		ompany	
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Debt securities – at amortised cost:				
– Treasury bills with maturity of less than 90 days	143,904	246,266	-	-
– Treasury bills with maturity of more than 90 days	382,575	383,916	-	-
- Bonds	955,790	655,700	-	-
– Unlisted debt	-	19,762		
Impairment on Amortised Cost securities				
- Stage 1: 12- month ECL	(14,810)	(7,449)	-	-
Total securities at amortised cost	1,467,459	1,298,195	-	-
Current	544,935	103,800	-	-
Non Current	922,524	1,194,395	-	-
	1,467,459	1,298,195	-	-
Total investment securities	2,797,620	2,321,885	6,959	3,963

Reconciliation of impairment on investment securities at amortised cost

	Gr	oup	Company	
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
At start of year	7,449	1,613	-	-
Impairment (writeback)/ charge	(245)	5,792	-	-
Exchange difference	7,606	44	-	-
At end of year	14,810	7,449	-	-

## 25 Asset pledged as collateral

The assets pledged by the group are strictly for the purpose of providing collateral to the counterparty. To the extent that the counterparty is not permitted to sell and/or repledge the assets in the absence of default, they are classified in the statement of financial position as pledged assets. These transactions are conducted under terms that are usual and customary to standard securities borrowing and lending activities.

The nature and carrying amounts of the assets pledged as collaterals are as follows:

		Group	
	31 Deceml	31 December	
	20	23	2022
	₩'millic	ons	<b>₩</b> ′millions
Debt securities at FVOCI (note 25.1)	1,456,1	83	495,913
Debt securities at amortised cost (note 25.2)	62,5	911	99,258
Debt securities at FVTPL (note 25.3)		-	-
	1,519,0	94	595,171

## 25.1 Debt securities at FVOCI

		Group
	31 Decembe	er 31 December
	202	3 2022
	₩'million	s ₩'millions
– Treasury bills	976,87	9 444,859
- Bonds	479,30	4 51,054
	1.456.18	<b>3</b> 495.913

🔊 GOVERNANCE

## 25.2 Debt securities at amortised cost

		Group
	31 Decem	ber 31 December
	20	2022 2022
	₩'millio	ons ₦'millions
- Treasury bills		- 23,585
- Bonds	62,	<b>911</b> 75,673
	62,	911 99,258

## 25.3 Debt securities at FVTPL

		Group	
	31 Decem	ber	31 December
	2	023	2022
	₩'milli	ons	<b>₩</b> ′millions
– Treasury bills		-	-
		-	-

The related liability for assets held as collateral include:

	Group	
	31 December	31 December
	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions
Bank of Industry	12,819	15,675
Central Bank of Nigeria/Commercial Agriculture Credit Scheme Intervention fund	19,354	25,306
Due to Other Banks	1,005,742	325,566

The assets pledged as collateral include assets pledged to third parties under secured borrowing with the related liability disclosed above.

Also included in pledged assets are assets pledged as collateral or security deposits to clearing house and payment agencies of \$57 billion for the Group in December 2023 (2022: \$58.0 billion) for which there is no related liability.

	C	Group
	31 Decembe	r 31 December
	2023	3 2022
	₩'millions	s <b>₩</b> ′millions
Current	976,875	444,859
Non current	542,215	5 150,312
	1,519,094	595,171

All assets pledged as collateral are Stage 1 assets

## 26 Other assets

	Gro	oup	Compa	ny
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Financial assets:				
Other receivables	6,918	1,363	-	2
Accounts receivable	481,904	293,124	17,144	18,770
	488,822	294,486	17,144	18,772
Impairment on other assets - Simplified Approach	(15,937)	(21,638)	-	-
	472,885	272,849	17,144	18,772
Non financial assets:				
Stock of consumables	17,467	10,484	20	14
Inventory- repossessed collateral	73,931	72,039	-	-
Prepayments	24,849	16,260	186	246
WHT receivable		1,569	-	-
Deferred expenses	13,110	11,512.00	311	-
Impairment on non financial other assets	(1,315)	(11,583)	-	-
	128,042	100,281	517	260
Net other assets balance	600,927	373,130	17,661	19,032

Inventory (repossessed collateral) of ₩73.9bn (2022: ₩60.46bn) comprises assets recovered from default loan customers.

	Group		Company	
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Impairment on other assets - Simplified Approach	15,937	21,638	-	-
Impairment on non financial other assets	1,315	11,583	-	-
At end of year	17,252	33,220	-	-

### Reconciliation of impairment account

	Gro	oup	Company		
	31 December	31 December	31 December	31 December	
	2023	2022	2023	2022	
	₩'millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	
At start of year	33,220	22,592	-	-	
Recoveries	(678)	(924)	-		
(Write off)/ write off	(24,457)	11,105	-		
Impairment charge	8,186	8,186 909		909 -	-
Exchange difference	981	(461)			
At end of year	17,252	33,220	-	-	

All other assets on the statement of financial position of the Group had a remaining period to contractual maturity of less than 12 months.

The information of the professional engaged by the entities within the Group for valuation of repossessed collateral are as follows:

Name of Professional Firm	FRCN Number	Type of Service provided	Name of Principal Partner
Bode Adediji Partnership	FRC/2012/0000000000279	Valuation of repossesed assets	Bode Adediji
Udoetuk & Associates Estate Surveyors & Valuers	FRC/2013/NIESV/00000002389	Valuation of repossesed assets	Ime Udoetuk
Boye Komolafe & Co	FRC/2013/000000000613	Valuation of repossesed assets	Adeboye Komolafe
Jide Taiwo & Co	FRC/2012/0000000000254	Valuation of repossesed assets	lge Beatrice Abosede
Ubosi Eleh & Co	FRC/2014/NIESV/00000003997	Valuation of repossesed assets	Emeka Eleh
Ernst & Young	FRC/2012/NAS/0000000738	Actuarial Valuation	Rotimi Okpaise

## 27 Investment in associates (equity method)

### i Seawolf Oilfield Services Limited (SOSL)

FBN Holdings Plc. holds 42% shareholding in Seawolf Oilfields Services Limited (SOSL). SOSL is a company incorporated in Nigeria and is involved in the oil and gas sector. SOSL has share capital consisting only of ordinary share capital which are held directly by the Group; the country of incorporation or registration is also their principal place of business. SOSL is not publicly traded and there is no published price information.

In 2014, Asset Management Corporation of Nigeria (AMCON), a major creditor of SOSL, appointed a receiver manager to take over the business. The investment has been fully impaired.

### ii FBN Balanced Fund

FBN Holdings Plc. sold 15million units of its interest in FBN Heritage Fund in 2016. This sale reduced the Group's interest in the fund to 37.9%, indicating a loss of control as at 31 December 2016.

FBN Balanced Fund (Formerly FBN Heritage Fund) is an open-ended Securities and Exchange Commission (SEC) registered mutual fund that invests in stocks, bonds, money market instruments, real estate and other securities in the Nigerian Capital Markets. The fund manager publishes daily unit price of the fund on the memorandum listing section of the Nigerian Stock

Exchange. The unit price of FBN Balanced Fund as at reporting date ₩269.37 (Cost: ₩100). FBN Balanced Fund's principal place of business is Nigeria while its principal activity is Fund management. The Group's ownership interest in the Fund is 28.23%.

	Gr	oup
	31 December	31 December
	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions
FBN Balanced Fund		
Balance at beginning of year	1,185	1,009
Share of profit/ (loss)	820	175
Share of other comprehensive income	-	1
At end of year	2,005	1,185

## 28 Investment in subsidiaries

## 28.1 Principal subsidiary undertakings

	Com	ipany
	31 December 2023	31 December 2022
	+'millions	the second seco
DIRECT SUBSIDIARIES OF FBN HOLDINGS PLC.		
First Bank Nigeria Limited (Note 28 (i))	230,557	230,557
FBNQuest Capital Limited (Note 28 (ii))	5,812	5,812
FBN Insurance Brokers Limited (Note 28 (iii))	25	25
FBNQuest Merchant Bank Limited (Note 28 (v))	17,206	17,206
FBNQuest Trustees Limited (Note 28 (vi))	4,521	4,521
	258,121	258,121
INDIRECT SUBSIDIARIES OF FBN HOLDINGS PLC.		
FBNQuest Funds Limited (Note 28 (vii))	4,550	4,550
	4,550	4,550
	262,671	262,671

All shares in subsidiary undertakings are ordinary shares. For the year ended 31 December 2023, the Group owned the total issued shares in all its subsidiary undertakings except New Villa Limited (Rainbow Town Development Limited) in which it owned 55%. There are no significant restrictions on any of the subsidiaries. All subsidiary undertakings are included in the consolidation. The proportion of the voting rights in the subsidiary undertakings held directly by the parent company and the Group do not differ from the proportion of ordinary shares held. The total non-controlling interest as at the end of the year \$28.44 billion (2022: \$12.11 billion).

Subsidiary	Principal activity	Country of incorporation	Proportion of shares held directly by the parent/Group (%)	Statutory year end
First Bank Nigeria Limited (Note 28 (i))	Banking	Nigeria	100	31 December
FBNQuest Capital Limited (Note 28 (ii))	Investment Banking & Funds Management	Nigeria	100	31 December
FBN Insurance Brokers Limited (Note 28 (iii))	Insurance Brokerage	Nigeria	100	31 December
New Villa Limited (Rainbow Town Development Limited) (Note 28 (iv))	Investment and General Trading	Nigeria	55	31 December
FBNQuest Merchant Bank Limited (Note 28 (v)	Merchant Banking & Asset Management	Nigeria	100	31 December
FBNQuest Trustees Limited (Note 28 (vi))	Trusteeship	Nigeria	100	31 December
FBNQuest Funds Limited (Note 28 (vii))	Investment Banking & Funds Management	Nigeria	100	31 December

### i First Bank Nigeria Limited

The bank commenced operations in Nigeria in 1894 as a branch of Bank of British West Africa (BBWA), and was incorporated as a private limited liability company in Nigeria in 1969. The Bank was the parent company of the Group until 30 November 2012, when a business restructuring was effected in accordance with the directives of the Central Bank of Nigeria and FBN Holdings Plc became the parent company of the Group.

### ii FBNQuest Capital Limited

FBNQuest Capital Limited (formerly FBN Capital Limited) is a private limited liability company incorporated in Nigeria and commenced operations on 1 April 2005. It is registered with the Securities and Exchange Commission (SEC) to undertake issuing house business. It is also involved in the business of financial advisory.

### iii FBN Insurance Brokers Limited

The company was incorporated under the Companies and Allied Matters Act, as a limited liability company on 31 March 1994 with the name 'Trust Link Insurance Brokers Limited'. The company prepared financial statements up to 31 March 1998 after which it became dormant. The company was resuscitated on 1 April 2000 as FBN Insurance Brokers Limited. The principal activity of the company is insurance brokerage business.

### iv New Villa Limited (Rainbow Town Development Limited)

New Villa Limited is a special purpose vehicle incorporated on 28 November 2008. Its principal activities include real estate investments and general trading.

As at 31 December 2023, the recoverable amount of investment in Rainbow Town Development Limited was lower than the carrying amount. (Cost: ₦5billion; Total Impairment: ₦5billion).

### v FBNQuest Merchant Bank Limited

FBNQuest Merchant Bank Limited (formerly FBN Merchant Bank Limited) was incorporated in Nigeria as a limited liability company on 14 February 1995 originally known as Kakawa Discount House Limited.

🔊 GOVERNANCE

The Company was granted a licensed to carry on the business of a discount house and commenced operations on 16 November 1995. FBN Holdings Plc. acquired the shares of the Company and converted the business to a merchant bank having obtained the Central Bank of Nigeria for merchant banking operations in May 2015.

### vi FBNQuest Trustees Limited

FBNQuest Trustees Limited (formerly FBN Trustees Limited) was incorporated in Nigeria as a limited liability company on 8 August 1979 and commenced business on 3 September 1979. The company was established to engage in the business of trusteeship as well as portfolio management, and financial/ investment advisory services.

### vii FBNQuest Funds Limited

FBNQuest Funds Limited (formerly FBN Funds Limited) was incorporated on 14 November 2002. It commenced operations on 1 April 2003. Its principal activities are to carry on venture capital and private equity business.

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31 December 2023	FBN Holdings Plc. #'millions	First Bank Nigeria Limited ₩'millions	FBNQuest Capital Limited <del>M</del> 'millions	FBNQuest Trustees Limited # <sup>4</sup> millions	FBNQuest Merchant Bank Limited #'millions	FBN Insurance Brokers Limited <del>M</del> 'millions	FBN Insurance Brokers Limited <del>4</del> 'millions	Total ₩'millions	Adjustments #'millions	Group #/millions
Summarized Income Statement		000 0000	10.00		010		1007		1001 101	
Uperating Income Onerating expenses	21,014	1,082,460	24,25/	11,/98	26,250	(258)	(89)	(225/101.1 (256/101.1	(19/'/1)	1,149,764 (56A 201)
Uperating expenses Impairment charge for credit losses	-	(225,271)	(6.573)	(75)	(2,626)	-	-	(234,545)	7127	(227.418)
Operating profit	15,192	317,173	15,672	8,655	10,714	1,003	(201)	368,208	(10,153)	358,055
Associate			820					820		820
Profit before tax	15,192	317,173	16,492	8,655	10,714	1,003	(201)	369,028	(10,153)	358,875
Tax	(22)	(38,082)	(3,541)	(2,888)	(3,513)	(347)	1	(48,393)	1	(48,393)
Profit/(Loss) for the year from continuing operations	15,170	279,091	12,951	5,767	7,201	656	(201)	320,635	(10,153)	310,482
Loss for the year from discontinued operations	1	1	1	1	1	1	1	1	(112)	(112)
Other comprehensive income	185	457,369	580	3,986	(3,281)	18	-	458,857		458,857
Total comprehensive income Total comprehensive income allocated to non controlling	15,355	736,460	13,531	9,753	3,920	674	(201)	779,492	(10,265)	769,227
Total comprehensive income anocated to non-controlling interest					1		(21)	(21)	16,382	16,331
Dividends paid to non controlling interest	1	1			1		1	I	1	1
Summarized Financial Position										
Assets		0 400 444			10.010			0 110 000		00000010
Cash and balances with Central Bank	- CL CF	2,498,411	- 000 LO	- 000	/3,952	- 000 #	· c	2,5/2,363	- (01F 44)	2,5/2,363
Loans and advances to banks	670'0I	1,987,344 6 774 402	950,62	4,049	1/0,04	1,039	'n	2,080,771 6 200 012	(140,72)	2,053,230
Einancial accerts at fair value through monfit or loss	503	664,4733 664,807	75 946	2 '	7528			748 785	-	748 785
Intertidat assets at fair value trinough profit of 1055	6 959	2 537 342	173 165	13100	67.054			2 797 620		2 797 620
Assets niedred as collateral	-	1 478 494	-	-	40,600			1 519 094		1519.094
Other assets	17,661	563,285	10.594	1.874	7,585	62	42.767	643,828	(42,901)	600,927
Investment in associates accounted for using the equity										
method		1	2,149	1	1	1	1	2,149	(144)	2,005
Investment in subsidiaries	262,671	1	1	1	1			262,671	(262,671)	1
Property, plant and equipment	948	156,879	96	198	3,114	93	4	161,332	345	161,677
Intangible assets		33,338	8	37	165	6	2	33,562	(2)	33,557
Deferred tax assets Assets held for sale		6/1/6 <del>1</del> 856						00,000 856	32381	33,895
	305.535	16 240 424	288.302	19.868	361008	1822	42 779	17 2 59 7 38	(322.054)	16.937684
Financed by	000		1001001	0000	000	440	outer.	00 100 11	100100	100/00/01
Deposits from banks		1.753,150			50,032			1,803,182		1,803,182
Deposits from customers		10,473,258			217,626			10,690,884	(27,538)	10,663,346
Financial liabilities at fair value through profit or loss		141,978	1,492					143,470		143,470
Current income tax liability	29	46,091	1,822	1,622	2,791	307	9	52,668	(9)	52,662
Other liabilities	19,041	1,170,708	59,332	4,115	24,797	1,074	1,776	1,280,843	(19,010)	1,261,833
Borrowings	1	1,031,533	194,530	1	24,764	1	28,638	1,279,465	(28,638)	1,250,827
Retirement benefit obligations		8,036	T					8,036		8,036
Deterred tax llabilities	•	1	3,106	1,543	821	54		5,524		5,524
	19 070	14 624 754	260.282	7 280	320.831	1 135	30.420	- 15 26A 072	(73 400)	15 190 663
Fauity and reserves	286.465	1615.670	28,020	12.588	40.177	387	12,359	1 995 666	(248.645)	1 747 021
	001001		010101	000/4			00014	00000	1010101-01	1-0-1-1-1-1
Summarized Cash Flows										
Operating activities										
Interest received	3,447	1,229,040	10,191	3,560	24,498	103		1,270,839	(491)	1,270,348
Interest paid		(312,052)	(12,576)	(9,012)	(16,556)			(350,196)	21,076	(329,120)
Income tax paid	•	(28,466)	(638)	(702)	(1,457)	(194)		(31,457)	0	(31,458)
Cash flow generated from operations	(3,397)	355,629	15,492	7,728	49,651	774		425,877	(172,504)	253,373
Net cash generated from operating activities	20	1,244,152	12,470	1,573	56,136	683		1,315,063	(151,920)	1,163,143
Net cash used in investing activities	15,732	(257,565)	6,420	(2,302)	(44,659)	33		(282,340)	(34,732)	(317,072)
Net cash used in financing activities	(17,947)	(126,781)	(34,573)	(1,552)	(27,917)	(450)	1	(209,220)	173,879	(35,341)
Increase in cash and cash equivalents	(2,165)	859,806	(15,683)	(2,281)	(16,440)	266		823,503	(12,773)	810,730
Cash and cash equivalents at start of year	18,331	1,190,167	17,974	(2,966)	(44,483)	2,089	(192)	1,175,920	686,531	1,862,451
Effect of exchange rate fluctuations on cash held	357	(10,148)	12,664	1,968	4,313		-	9,154	251	9,405
Cash and cash equivalents at end of year	16,523	2,039,825	14,955	(8,279)	(56,610)	2,355	(192)	2,008,576	674,010	2,682,586



05.0.20         0.2.00		FBN Holdings Plc. <del>M</del> 'millions	First Bank Nigeria Limited	FBNQuest Capital Limited	FBNQuest Trustees Limited	FBNQuest Merchant Bank Limited	FBN Insurance Brokers Limited <del>M</del> 'millions	FBN Insurance Brokers Limited ₩'millions	Total #'millions	Adjustments <del>M</del> 'millions	Group At'millione
42,48         69,570         5730         (53)6         (14)60         (52)         (64)3         (53)6         (15)6         (17)30	Summarized Income Statement										
(4796)         (597.41)         (549.56)         (174.56) <th(174.56)< th="">         (174.56)         <t< td=""><td>Oberating income</td><td>24.284</td><td>565.702</td><td>7.790</td><td>5.126</td><td>17.800</td><td>1.217</td><td>40.149</td><td>662.069</td><td>(61.778)</td><td>600.291</td></t<></th(174.56)<>	Oberating income	24.284	565.702	7.790	5.126	17.800	1.217	40.149	662.069	(61.778)	600.291
·         (67)70         (684)         (236)         (17)70         (64)         (236)         (17)70         (64)         (246)         (710)         (64)         (710)         (71	Operating expenses	(4,799)	(351,741)	(3.575)	(1,555)	(11,415)	(588)	(138)	(373,810)	(135)	(373,945)
16.45         17.25         3.71         3.23         5.22         6.23         7.24         6.02.30           16.45         17.35         3.80         1.80         2.81	Impairment charge for credit losses		(66,710)	(484)	(248)	(1,173)	(3)	(1,184)	(69,803)	1,184	(68,619
101         102         102         103 <td>Operating profit</td> <td>19,485</td> <td>147,251</td> <td>3,731</td> <td>3,323</td> <td>5,212</td> <td>626</td> <td>38,827</td> <td>218,456</td> <td>(60,729)</td> <td>157,727</td>	Operating profit	19,485	147,251	3,731	3,323	5,212	626	38,827	218,456	(60,729)	157,727
0.465         1.251         3.807         3.233         5.232         6.23         3.807         1.603 <th1< td=""><td>Associate</td><td></td><td></td><td>176</td><td>I</td><td></td><td></td><td></td><td>176</td><td></td><td>17</td></th1<>	Associate			176	I				176		17
(33)         (7667)         (1370)         (1330) <td>Profit before tax</td> <td>19,485</td> <td>147,251</td> <td></td> <td>3,323</td> <td>5,212</td> <td>626</td> <td>38,827</td> <td>218,632</td> <td>(60,730)</td> <td>157,902</td>	Profit before tax	19,485	147,251		3,323	5,212	626	38,827	218,632	(60,730)	157,902
19.462         779,364         2.807         2.804         3.90         36,827         19,041         19,042         19,041         10,041 <td>Tax</td> <td>(23)</td> <td>(17,667)</td> <td>(1,310)</td> <td>(1,033)</td> <td>(1,328)</td> <td>(230)</td> <td></td> <td>(21,591)</td> <td>(0)</td> <td>(21,591)</td>	Tax	(23)	(17,667)	(1,310)	(1,033)	(1,328)	(230)		(21,591)	(0)	(21,591)
(13)         (13) <th< td=""><td>Profit/(Loss) for the vear from continuing operations</td><td>19.462</td><td>129.584</td><td>2.597</td><td>2.291</td><td>3.884</td><td>397</td><td>38.827</td><td>197.041</td><td>(60.730)</td><td>136.311</td></th<>	Profit/(Loss) for the vear from continuing operations	19.462	129.584	2.597	2.291	3.884	397	38.827	197.041	(60.730)	136.311
(12)         (12) <th< td=""><td>Loss for the vear from discontinued operations</td><td>1</td><td>10004</td><td>1</td><td>1</td><td></td><td>5</td><td></td><td>1</td><td>(138)</td><td>(138)</td></th<>	Loss for the vear from discontinued operations	1	10004	1	1		5		1	(138)	(138)
10.37         12.14.5         4.397         11.61         3.300         38.877         118.316         10.006           1	Other comprehensive income	(125)	(7.738)	1.800	(1.130)	(524)	(8)	1	(7.725)	(0)	(7.725)
Integr         1710	Total comprehensive income	19.337	121.845	4.397	1.161	3.360	389	38.827	189.316	(60.869)	128.44
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Total comprehensive income allocated to non controlling	5	0+0/14	00 <sup>1</sup> t	1014	0		140,00		(200)201	1104
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	interest		1,770					(63)	1,707		1,707
(71)64 $(73)64$ $(73)64$ $(73)64$ $(73)64$ $(73)64$ $(73)64$ $(73)64$ $(73)64$ $(73)64$ $(73)64$ $(73)64$ $(73)64$ $(73)646$ $(73)646$ $(73)646$ $(73)646$ $(73)646$ $(73)646$ $(73)646$ $(73)646$ $(73)646$ $(73)646$ $(73)646$ $(73)646$ $(73)646$ $(73)646$ $(73)646$ $(73)646$ $(74)47$ $(74$	Dividends paid to non controlling interest										
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Summarized Financial Position										
	ASSets		101 101 1			010 01			000 001 5		0001
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Cash and balances with Central Bank	1	1,731,584			59,278	1	1	1,790,863	1	1,790,86
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Loans and advances to banks	18,331	1,153,216	28,038	2,795	57,578	1,122	13	1,261,093	(38,032)	1,223,06
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Loans and advances to customers	38	3,699,495		21	106,452	22		3,806,027	(16,967)	3,789,06
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	-inancial assets at fair value through profit or loss	1,601	229,663	44,014	1	3,188	'  ;		2/8,466	(0)	2/8/46
10.3 $3.4,1.2$ $2.6,0.9$ $2.6,0.9$ $4.6,5.7$ $4.6,5.7$ $4.6,5.7$ $4.6,4.1$ $718$ $1.2,2.9$ $5.4$ $1.23$ $4.6,5.7$ $4.6,5.7$ $4.6,5.7$ $4.6,5.7$ $4.6,5.7$ $4.6,4.1$ $718$ $1.2,2.9$ $5.8$ $1.8$ $2.2.4$ $1.8$ $4.6,5.7$ $1.32,67$ $1.44$ $7.8$ $1.2,4.57$ $5.8$ $1.8$ $2.2.4$ $1.8$ $4.6,5.7$ $2.6,5.72$ $2.6,5.72$ $2.6,5.72$ $2.6,5.72$ $2.6,5.72$ $2.6,5.72$ $2.6,5.72$ $1.44.41$ $ 1.2,4.57$ $1.2.66$ $ 2.0,3.50$ $1.6.4.57$ $2.6,5.72$ $2.6,5.72$ $2.6,5.72$ $2.6,5.72$ $2.6,5.72$ $2.6,5.72$ $2.6,5.72$ $2.6,5.72$ $2.6,5.72$ $2.6,5.72$ $1.4.4$ $1.4.4$ $1.4.4.57$ $1.4.4.57$ $1.4.4.57$ $1.4.4.57$ $1.4.4.57$ $1.4.4.57$ $1.4.4.57$ $1.4.4.57$ $1.4.4.57$ $1.4.4.57$ $1.4.4.5.7$ $1.4.5.75$ $1.4.5.75$ $1.4.5.75$	nvestment securities	3,963	2,172,664	109,393	5,449	30,343	74		2,321,885	(0)	2,321,88
u(t) $13,20$ $1,20$ $2,2$ $0,41$ $1,42$ $1,42$ $1,42$ $1,42$ $1,42$ $1,44$ $1,44$ $1,42$ $1,42$ $1,42$ $1,42$ $1,42$ $1,42$ $1,42$ $1,42$ $1,42$ $1,441$ $1,441$ $1,441$ $1,441$ $1,441$ $1,441$ $1,441$ $1,441$ $1,441$ $1,441$ $1,441$ $1,441$ $1,441$ $1,441$ $1,441$	Assets pleaged as collateral	- 0007	771/1/0	· .	- 000	24,049	. 6		1/1'080	(	1,080
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	urner assets nvestment in associates accounted for using the equity	19,032	3/4,/10	1.329	- 22	2,001	100		1.329	(74,447) (144)	3/3/10
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	nethod										
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	nvestment in subsidiaries	262,672	1	1	1		1	1	262,672	(262,672)	
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	property, plant and equipment	718	121,213	28	178	2,524	128	4	124,823	345	125,16
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	ntangible assets		15,45/	15		3/5	<u></u>	2	15,864	(2)	15,85
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Deterred tax assets		20,320	97.1		9,314	5	-	30,908	- 07 00	30,90
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$		306 355	10 080 010	18/127	- 0 7 7 A	301 961	1 1 28	44.074	10 037120	(250 A 20)	10 5777
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Financed by	000	0,000,01	101,101	11/10	000	0 v t.	10111	00,000	104 t 0000	1,1,1,0,01
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Deposits from banks		1.011.674			43.580			1.055.254		1.055.25
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Deposits from customers		6,895,774	132,959		133,366			7,162,099	(38,012)	7,124,08
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Financial liabilities at fair value through profit or loss		37,945	246		192			38,384		38,384
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Current income tax liability	29	23,804	1,188	1,246	1,416	218	9	27,907	(9)	27,901
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Other liabilities	17,269	580,978	29,330	3,020	37,113	1,004	1,776	670,491	(17,937)	652,55
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Borrowings	1	630,387	1	1	47,552		28,549	706,489	(31,049)	675,44
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Retirement benefit obligations		5,698	'	1		1		5,698	-	5,60
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Deferred tax liabilities	1	I	837	30				868	0	86
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Liabilities held for sale	1 000	1 200 0010	10404	100 1	- 00000	1 000 1		- 0012000	1,/83	0 501 00
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Fourty and reserves	289.057	9/180,201	195,201	4,23/	38.742	206	13 743	3,007,169 1.269.951	(02762)	08'190'8 77 366
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Summarized Cash Flows										
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Operating activities										
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Interest received	2,209	284,833	4,228	2,285	10,944	45		304,544	109,724	414,267
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Interest paid		(88,324)	(4,348)		(8,220)			(100,892)	(60,815)	(161,707)
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Income tax paid		(6,558)	(20)	(552)	(670)	(147)		(7,947)	(5,105)	(13,053)
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Cash flow generated from operations	(1,821)	283,209	(3,906)	(2,408)	(2,000)	593	(197)	273,470	(45,202)	228,268
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Net cash generated from operating activities	388	473,160	(4,046)	(675)	54	491	(197)	469,174	(1,399)	467,775
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Net cash used in investing activities	13,991	(708,161)	(19,802)	(2,275)	(32,786)	15		(749,018)	455,872	(293,146)
1,816         (256,359)         (7,576)         (4,376)         (33,826)         4.44         (197)         (300,074)         701,607         4.4           16,477         1,445,890         23,020         (3,619)         (10,580)         1,645         5         1,472,837         (18,376)         1,44           38         636         2,530         29         (77)         -         -         3,156         3,301	Net cash used in financing activities	(12,563)	(21,358)	16,272	(1,426)	(1,094)	(61)	(0)	(20,231)	247,135	226,904
16,477 1,445,890 23,020 (3,619) (10,580) 1,645 5 1,472,837 (18,376) 1,44 38 636 23,530 29 (77) - 3156 3,301 39 535 29 (77) - 3156 3,301	Increase in cash and cash equivalents	1,816	(256,359)	(7,576)	(4,376)	(33,826)	444	(197)	(300,074)	701,607	401,533
38 636 2.530 29 (77) - 3156 3.301 38	Cash and cash equivalents at start of year	16,477	1,445,890	23,020	(3,619)	(10,580)	1,645	2	1,472,837	(18,376)	1,454,461
10.001 11.000 1001 11.000 11.000 11.000 11.000	Effect of exchange rate fluctuations on cash held	38	636	2,530	29	(27)			3,156	3,301	6,45

# 28.2 Condensed results of consolidated entities from continuing operations

FINANCIAL STATEMENTS

#### 29 Asset Held for Sale

#### **Discontinued operations:**

The assets classified as held for sale is Rainbow Town Development Limited.

#### (i) Rainbow Town Development Limited

The assets and liabilities of Rainbow Town Development Limited (RTDL) were classified as held for sale following the decision and resolution of the Board of Directors of FBN Holdings Plc. in October 2016 to dispose the Group's interest in RTDL. The carrying amount of the investment is expected to the recovered principally by a sale rather than through continuing use.

The operating results and net cash flows are separately presented in the income statement and statement of cash flows respectively because the disposal group represents a separate line of buisness within the Group, and as such meets the definition of discontinued operation.

## 29.1 The carrying amount of the assets and liabilities of the disposal group classified as held for sale are as listed below.

		Group
	31 Decembe 202 ₩′million	3 ₩'millions
Assets classified as held for sale		
Inventory	32,37	1 32,482
Property, plant and equipment		<b>5</b> 5
Intangible assets		<b>5</b> 5
	32,38	1 32,492
Liabilities classified as held for sale		
Current income tax liabilities		6 6
Other liabilities	1,77	<b>7</b> 1,777
	1,78	3 1,783
Net Asset	30,59	<b>B</b> 30,709

#### 29.2 The operating results of the discontinued operations are as follows.

	C	Froup
	31 December	31 December 2022
	2023	<b>₩</b> ′millions
	₩'millions	
Revenue	-	-
Expenses	(112)	(138)
Loss before tax from discontinuing operations	(112)	(138)
Income tax expense	-	-
Loss from discontinued operations after tax	(112)	(138)
Gain on disposal of investment in subsidiary (see note 29.3)	-	-
Loss from discontinued operations	(112)	(138)
Loss from discontinued operations is attributable to:		
Owners of the parent	(62)	(76)
Non-controlling interests	(50)	(62)
	(112)	(138)



#### The cash flows of the discontinued operations are as follows.

	(	Group
	31 Decembe	r 31 December
	2023	3 2022
	₩'millions	s <b>₩</b> ′millions
Net cash flow used in operating activities		- 903
Net cash flow generated from/(used in) investing activities	(284	3,723
	(284	4,626

#### 29.3 Non current asset held for sale

E STRATEGIC

FBNBank Senegal has classified a building from its property and equipment as Asset held for sale. This is following management's decision to dispose the asset.

The Board of Directors is committed to the sale in line with the requirements of IFRS 5 and as such the sales is expected to be completed within the next 12 months. The entity is recognised as a cash generating unit (CGU) and forms part of the segment shown as "commercial banking group".

	Gr	oup
	31 December	31 December
	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions
Property, plant and equipment	856	461
Total Assets classified as held for sale	33,237	32,953

Cost #Initions         Important #Initions         Important #Initions         Important #Initions           Cost         Cost         43.36         56.349           Additoris         2.420         33.           Additoris         2.420         33.           Reclassifications         2.420         33.           Tanolary 2023         8.61         7.721           Disposals         (61)         (721)           Interfies         (61)         (721)           Exchange difference         (63)         7.754           Exchange difference         (63)         7.754           Additoris         (53)         2.038           Additoris         (53)         2.038           Additoris         (13)         (12)           Additoris         (13)         (12)           Additoris         (13)         (12)           Additoris         (13)         2.3970           Additoris         2.3970         2.749           Additoris         (12)         2.43           Additoris         (12)         2.49           Additoris         2.3970         2.749           Additoris         2.3970         2.749	Athenology         Vehicles           9         19,958           3         6,072           3         6,072           3         6,072           3         6,072           4         8,403           8         31,992           6         1,999           6         1,999           6         1,999           6         1,999           6         1,929           1         1,929           1         1,929           1         1,929           1         20,387           9         1,626           9         1,626           9         1,626           9         1,626	equipment ##millions 57/30 10,013 10,013 10,013 10,013 10,134 41,347 6,734 6,734 6,734 10,630 50,832 19,838 19,838	Computer ecomputer 48.633 48.633 1.827 1.827 1.827 1.827 1.827 1.857 3.456 64.756 64.756 64.756 64.756 64.756 64.756 64.756 64.756 64.756 64.756 64.756 64.756 64.756 64.756 64.756 752 1.2221 (2.221)	8 fritingie 8 fritingie 9,895 32.4 158 158 (40) (524) 1,567 1,567 1,567 1,567 1,567 (524) 338 (33) (524) 1,567 1,567 1,567 269 338 (32) (524) 269 8,901 2,666	Machinery ★ millions 4 139 316 28 28 28 1,140 1,140 166 670 670	work in progress * # millions 8,557 (6,775) (1,61) (1,53) 1,523 1,863 1,863 1,863 1,863	нул са чаза каза 4. millions 22,031 3,339 3,339 3,339 2,033 10,370 5,262 5,262 (180) 5,282 (180) 10,370 5,282 11,370 5,282 5,282 10,370 5,282 5,282 11,603	Image: height of the second
Amillions     Amillions       48.346     26, 2420       2,420     2,420       2,420     2,420       2,420     2,420       1,01     1,01       1,02     1,02       1,15,254     1,120       2,23,970     2       2,21     23,970       2,21     23,970       2,21     23,970       2,21     23,970       2,21     2,26       1,1226     1,226       1,1226     1,226       1,1226     1,226       1,1226     1,226       1,1226     1,226       1,1226     1,226       1,1226     1,226       1,1226     1,226       1,1226     1,226       1,1226     1,226	ž	<ul> <li>Willions</li> <li>5,7,730</li> <li>5,7,730</li> <li>10,11</li> <li>10,11</li> <li>10,13</li> <li>10,13</li> <li>10,13</li> <li>2,095</li> <li>3,095</li> <li>6,734</li> <li>(268)</li> <li>3,019</li> <li>50,832</li> <li>19,838</li> </ul>	<ul> <li>41.000</li> <li>48.633</li> <li>48.633</li> <li>12.563</li> <li>18.27</li> <li>18.57</li> <li>18.52</li> <li>18.52</li> <li>18.57</li> <li>18.57</li></ul>	<pre>##millions ##millions 9.895 9.895 9.895 158 158 11,567 11,567 11,567 11,567 11,567 11,567 11,567 11,567 11,567 12,56 8,255 8,301 (524) 8,901 2,66 8,901</pre>	# millions # millions 316 28 28 28 28 28 295 1,140 1,140 295 166 670 670	Winglood 13,294 8,557 (6,775) (1,661) (1,661) (1,661) 14,863 - -	# millions 22,031 3,339 3,339 - (203) - 7,506 7,506 10,370 5,282 (180) - 2,131 - 17,603	<ul> <li>A millio</li> <li>246,8</li> <li>3,6</li> <li>6</li> <li>6</li> <li>6</li> <li>1,40</li> <li>1,41</li> <li>1,21,7</li> <li>29,4</li> <li>1,6,94</li> <li>1,6,1,3</li> <li>156,1,3</li> <li>156,1,3</li> </ul>
48,346     26       2,420     26       2,420     -       2,420     -       1,61     -       1,1256     -       1,266     -       2,120     -       1,1256     -       2,120     -       2,120     -       1,1256     -       1,1256     -       1,1256     -       1,1256     -       1,1256     -       1,1256     -       1,1256     -       1,1256     -       1,1256     -       1,1256     -       1,1256     -       1,1256     -       1,1256     -		5/730 10,013 101 (269) (269) 3,095 70,670 70,670 6,734 (268) - 3,019 50,832 50,832 19,838	48,633 12,563 1,827 1,661 1,661 (2,552) (857) 8,575 64,756 64,756 64,756 64,756 (2,221) (857) (857) (1,337 41,337 41,337 23,420	9,885 324 158 - (40) (524) 1,754 11,567 11,567 11,567 11,567 (524) (524) (524) (524) (524) (524) (524) (524) (524) (524) (524) (524) (526)	439 316 28 28 - - 1,140 1,140 1,140 - - - - - - - - - - - - - - - - - - -	13.294 8.557 (6.775) (1,661) (1,661) (1,661) (1,663) 14,863 	22,031 3,339 - (203) - 7,506 9,2,673 10,370 5,282 (180) - 2,131 - 17,603	246,8 6 6 1,4(6,0) 1,4(1,4(1,4(1,4(1,4(1,4(1,4(1,4(1,4(1,4(
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$		57,730 10,013 10,013 10,019 10 10,010 20,670 6,734 6,734 6,734 13,019 50,832 50,832 19,838	48.633 1.827 1.827 1.827 1.661 (.2.227) (.827) (.857) (.857) (.857) (.857) (.857) (.857) (.857) (.857) (.1,337 (.1,337)	9,895 324 158 (40) (524) 11,567 11,567 11,567 (524) (524) (524) (524) (524) (524) (524) (524) (524) (524) (524) (524) (526) (5	439 316 28 28 2 357 1,140 1,140 295 1,140 1,140 2,09 670	13,294 (8,7557 (6,775) (75) (75) (75) (75) (75) (75) (75)	22,031 3,339 3,339 - - (23) - 7,506 32,673 32,673 10,370 5,282 (180) (180) - - 2,131 - 17,603	246,8 43,6 6 6 6 7 1,4(1,4(1,4(1,4(1,4(1,4(1,4(1,4(1,4(1,4(
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		10,013 101 (269) - - 3,095 70,670 70,670 (268) (268) - (268) (268) 50,832 50,832	12,563 1,827 1,661 (857) (857) (857) (857) (857) (857) (857) (857) (857) (857) (857) (1,221) (2,221) (2,221) (1,337 (1,337 (1,337) (1,	324 158 (40) (524) 1,754 1,754 1,567 1,567 338 (525 938 (32) (524) (524) (524) (524) (524) (524) (524) (524) (524) (526)	316 28 28 - - - - - 1,140 1,140 1,140 1,140 1,140 2,05 5 670	8,557 (16,715) (16,61) (75) (75) (75) (75) (75) (75) (75) (75	3,339 - - (203) - 7,506 32,673 32,673 (180) (180) (180) (180) (180) (180) (180) (17,603	43,6 6 6 1,4(0) 1,4(1,4(0) 1,4(1,4(0) 1,4(1,4(0) 1,4(1,4(0) 1,4(1,4(0) 1,4(1,4(0) 1,4(1,4(0)) 1,4(1,4(1,4(0))) 1,4(1,4(1,4(1,4(0))) 1,4(1,4(1,4(1,4(1,4(1,4(1,4(1,4(1,4(1,4(
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		101 - (269) 3,095 70,670 41,347 6,734 6,734 (268) - 3,019 50,832 50,832	1,827 1,661 (1,617) (857) (857) (857) (857) (857) (857) (857) (857) (857) (857) (857) (8137)	158 - (40) (524) 1,754 1,567 1,567 1,567 1,567 (524) (524) (524) (524) (524) (524) (524) (524) (524) (524) (524) (526) (526)	28 	(6.7.75) (1,661) (1,661) (1,651) 1,523 1,523 1,863 - - - - - -	- (203) (203) (203) - (203) 2,605 32,673 (10,370 (180) - 2,131 17,603	6 (6,0 (1,4( 1,4( 328,1) 121,5 (4,6( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4()))))))))))))))))))))))))))))))))))
$\begin{array}{c ccccc} & & & & & & & \\ & & & & & & & & \\ & & & & & & & & & \\ & & & & & & & & & & \\ & & & & & & & & & & \\ & & & & & & & & & & & \\ & & & & & & & & & & & \\ & & & & & & & & & & & \\ & & & & & & & & & & & \\ & & & & & & & & & & & \\ & & & & & & & & & & & \\ & & & & & & & & & & & \\ & & & & & & & & & & & \\ & & & & & & & & & & & \\ & & & & & & & & & & \\ & & & & & & & & & & & \\ & & & & & & & & & \\ & & & & & & & & & & \\ & & & & & & & & & \\ & & & & & & & & & \\ & & & & & & & & & \\ & & & & & & & & & & \\ & & & & & & & & & & \\ & & & & & & & & & & \\ & & & & & & & & & & \\ & & & & & & & & & & & \\ & & & & & & & & & & \\ & & & & & & & & & & \\ & & & & & & & &$		(269) (2695 3,095 70,670 6,734 6,734 6,734 (268) 3,019 50,832 50,832 19,838	1,661 (2,227) (857) (857) (857) 9,602 9,602 (2,221) (857) (857) (857) 41,337 41,337 23,420	- (40) (524) (524) 1,567 1,567 1,567 (524) (524) (524) (524) (524) 8,901 2,666 8,901	- - - - - - - - - - - - - -	(1,661) (75) (75) - 1,523 - 1,523 - - - - -	- (203) (203) - 7,506 10,370 10,370 5,282 (180) - 2,131 17,603	(6,0) (1,4( (1,4(, (1,4() (1,4() (1,4() (1,4() (1,4() (1,4() (1,4() (1,4() (1,4() (1,4() (1,4() (1,4())) (1,4()) (1,4()) (1,4())) (1,4()) (1,4()))(1,4())) (1,4()))(1,4()))(1,4()))(1,4()))(1,4()))(1,4()))(1,4(
$ \begin{array}{c ccccc} & (61) & (61) & (\\ (25) & (25) & 7 \\ & (25) & 7 \\ & 10.863 & 34, \\ & 10.865 & 34, \\ & 15,264 & 34, \\ & 1,805 & 1,805 & 2 \\ & 1,805 & 2,805 & 2 \\ & 1,805 & 2,805 & 2 \\ & 2,3970 & 2 & 2 \\ & 2,3970 & 2 & 2 \\ & 2,3970 & 2 & 2 \\ & 2,3970 & 2 & 2 \\ & 2,445 & 1 & 2^{2} \\ & 2,1226 & 2^{2} \\ & 2,1226 & 2^{2} \\ & 2,1226 & 2^{2} \\ & 2,1226 & 2^{2} \\ & 2,1226 & 2^{2} \\ & 2,1226 & 2^{2} \\ & 1,226 & 2^{2} \\ & 1,226 & 2^{2} \\ & 2,126 & 2^{2}$		(269) - 3,095 70,670 6,734 6,734 6,734 6,734 12,89 3,019 50,832 19,838	(2,227) (857) (857) (857) (857) (84,756 (84,756 (84,756 (84,756) (2,221) (857) (857) (427 (427) (41,337) (23,420) (23,420)	(40) (524) 1,754 1,754 11,567 8,255 938 (32) (524) (524) (524) (524) (524) (524) (524) (524) (524) (524) (526) (52	- 367 1,140 2,95 2,95 166 - - 209 670	(75) 1523 14,863 - - - - - -	(203) - 7,506 32,673 32,673 10,370 (5,282 (180) (180) - 2,131 - 17,603	(6,0% (1,4( 44,4 328,1 328,1 (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4( (1,4()))))))))))))))))))))))))))))))))))
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$		- 3,095 70,670 41,347 6,734 (268) - 3,019 50,832 50,832 19,838	(857) (857) (4,756 (4,756 (3,386 9,602 (2,221) (857) (857) (41,337 41,337 23,420	(524) 1,754 1,7567 11,567 11,567 8,255 9,255 9,38 (37) (524) (524) (524) (524) (524) (524) (524) (524) (524) (526) 8,901	- 357 1,140 1,140 2.95 166 - - - 670	14,863 14,863 	- 7506 32,673 10,370 5,282 (180) - 2,131 17,603	(1,40 44,4 328,1 121,7 29,4 (4,66 (1,40 (1,40 (1,40 (1,40 (1,40 (1,40 (1,40 (1,40)))
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$		3,095 70,670 41,347 6,734 (268) - 3,019 50,832 50,832 19,838	3,156 64,756 34,386 9,602 9,602 (2,221) (857) 41,337 41,337 23,420	1,254 11,567 8,255 8,255 938 (37) (524) (524) (524) (524) (524) 8,901 2,666	367 1,140 295 166 - - 209 670	1,523 14,863 	7,506 32,673 10,370 5,282 (180) - 2,131 7,603	44,4 328,1 121,7 29,4 (4,66 (1,40 (1,40 (1,40 (1,40 (1,40 (1,40 (1,40)) (1,40)(
66,404 34, 15,254 15,254 15,254 1(2) (7 (12) (7 (12) (7 (12) 2 25,948 23,970 2 24,964 2 269 2 2,9435 31, 269 2 2,9435 31, 2,056 1,226		70,670 41,347 6,734 (268) - 3,019 50,832 19,838	64.756 34.386 9.602 (2.221) (2.221) (2.221) (3.37 41.337 41.337 23.420	11,567 8,255 338 (37) (524) (524) 269 8,901 8,901 2,666	1,140 295 166 - 209 670	14,863 	32,673 10,370 5,282 (180) - 2,131 17,603	328,1 121,7 29,4 (4,65 (1,40 (1,40 (1,40 (1,40 (1,40 (1,40 (1,40)) (1,40)) (1,40) (1,4
15,254       15,254       1,805       1,805       1,805       23,970       23,970       23,970       23,970       23,970       23,970       23,970       23,970       23,970       21,1226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,1226 <td></td> <td>41,347 6,734 (268)  50,832 19,838</td> <td>34,386 9,602 (2,221) (2,221) (857) 427 41,337 23,420</td> <td>8,255 938 (37) (524) (524) 269 8,901 8,901</td> <td>295 295 - - 209 670</td> <td>14,863</td> <td>10,370 5,282 (180) - 2,131 17,603</td> <td>121, 29,4 (4,6) (1,40 21,3 21,3 166,4</td>		41,347 6,734 (268)  50,832 19,838	34,386 9,602 (2,221) (2,221) (857) 427 41,337 23,420	8,255 938 (37) (524) (524) 269 8,901 8,901	295 295 - - 209 670	14,863	10,370 5,282 (180) - 2,131 17,603	121, 29,4 (4,6) (1,40 21,3 21,3 166,4
15,254       1,805       1,805       1,805       1,805       21,205       23,970       23,970       23,970       23,970       23,970       23,970       23,970       23,970       21,023       42,435       1,226       289       1,226       289       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,226       1,1226       1,1226       1,1226       1,1226       1,1226       1,1226       1,1226       1,1226       1,1226		41,347 6,734 (268) - 3,019 50,832 19,838	34,386 9,602 (2,221) (857) 427 41,337 23,420	8,255 938 (37) (524) 269 8,901 2,666	295 166  209 670	14,863	10,370 5,282 (180) - 2,131 17,603	121, 29,4 (4,6% (1,40 (1,40 21,3
15.254       1805       (12)       (12)       (12)       (12)       (12)       (12)       (12)       (23)       (23)       (23)       (23)       (23)       (23)       (24)       (23)       (24)       (23)       (24)       (24)       (24)       (24)       (24)       (24)       (24)       (245)       (245)       (245)       (212)       (212)		41,347 6,734 (268) 3,019 50,832 19,838	34,386 9602 (2,221) (857) 427 41,337 23,420	8,255 938 (37) (524) 269 8,901 2,666	295 166  209 670	14,863	10,370 5,282 (180) 2,131 17,603	121. 29,4 (4,66 (1,40 (1,40 21,3 166,4
1805 1805 1(12) 1(2) 1(25) 1(25) 2(25) 2(25) 2(26) 1(226 1(245) 1(245) 1(245) 1(245) 1(245) 1(245) 1(245) 1(245) 1(245) 1(245) 1(245) 1(245) 1(245) 1(245) 1(245) 1(245) 1(2		6,734 (268) - 3,019 50,832 19,838	9,602 (2,221) (857) 427 41,337 23,420	938 (37) (524) 269 8,901 2,666	166 - 209 670	14,863	5,282 (180) - 2,131 17,603	29,4 (4,69 (1,40 21,3 21,3 166,4
(12) ((2) ((25) ((25) (25) (25) (25) (25)		(268) - 3,019 50,832 19,838	(2,221) (857) 427 41,337 23,420	(37) (524) 269 8,901 2,666	- - 209 670	- - - 14,863	(180) - 2,131 17,603	(4,6) (1,40 21,3 166,4
1 December 2023 (25) (25) (2948 2 (948 23) 970 2 23,970 2 23,970 2 (1,435 31, 1,226 289 (1,445) (1,445) (1 (1,445) (1,445) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1		- 3,019 50,832 19,838	(857) 427 41,337 23,420	(524) 269 8,901 2,666	- 209 670	- - 14,863	- 2,131 17,603	(1,40 21,3 166,4
1 December 2023 6,948 2 23,970 2 23,970 2 24,056 2 24,056 2 24,056 2 24,056 24,056 25,		3,019 50,832 19,838	427 41,337 23,420	269 8,901 2,666	209 670	- - 14,863	2,131 17,603	21,3 166,4
23,970 2 29,064 2 1,226 1,226 2 1,226 2 299 1 (1,415) 1 (2,13) (1		50,832 19,838	41,337 23,420	8,901 2,666	670	- 14,863	17,603	166,4
ook amount at 31 December 2023         42,435         31           I January 2022         1,9,064         21           Ititions         1,226         289           Issifications         1,226         1           Inviers         1,226         289           Inviers         1,226         289           Inviers         1,226         1		19,838	23,420	2,666		14,863		
ook amount at 31 December 2023         42,435         31           Lanuary 2022         1,9064         22           Intions         1,226         289           assifications         1,226         1           nests         1,226         289           assifications         1,226         1           nests         1,226         1           nests         1,226         1           nests         1,226         1		19,838	23,420	2,666		14,863		
1 January 2022 49,064 28 Iritions 1,226 28 Jassifications 1,226 18 Jassifications (1,45) 1 Insters (1,17) (1					471		15,071	161,6
L January 2022         49,064         21           Ititions         1,226         23           lassifications         1,226         289           lassifications         (1,445)         1           notals         (212)         1								
1,226 289 (1,445) (213)		53,127	37,756	9,514	121	9,044	21,909	223,5,
289 (1,445) (212)	5 4,394	5,797	11,428	669	332	5,557	1,221	30,7
(1,445) (212) (212) (	2) 15	173	1,002	(88)	S	(720)		0
(212)	-	191	402			(579)		
	(1,550)	(1,376)	(39)	(09)		(2)	(32)	(3,57
Write Offs (652) -	- (726)	(379)	(1,853)	(163)			(114)	(3,88
Exchange difference 76 274	4 (71)	197	(63)	(2)	(19)	(1)	(646)	(56
At 31 December 2022 48,346 26,549	9 19,958	57,730	48,633	9,895	439	13,294	22,031	246,8
A								
Accumuted depredation 1   housing 2003   14 870   10	0 550	01070	70640	7 000	106		0 7/1	107 E
14/0/2		0000 L	7500	1,303	40		0,/41	0,00
	0	500 <sup>2</sup> C	00 C'/	//02/	40		100'7	20,3
		(8)	43	(0/)	07		1	
	- (1,222)	(1,342)	(37)	(48)			(29)	(2,76
)	- (726)	(379)	(1,853)	(163)			(114)	(3,86
Exchange differences 189 140	8	59	73	(22)	113		(730)	(1)
At 31 December 2022 15,254 836	6 10,969	41,347	34,386	8,255	295	T	10,370	121,7
Net book amount at 31 December 2022 33,093 25,713	3 8,989	16,383	14,247	1,640	145	13,294	11,662	125,1

\* Work in progress refers to capital expenditures incurred on items of property and equipment which are however not ready for use and as such are not being depreciated.

No capitalised borrowing cost relates to the acquisition of property, plant and equipment during the year.

Right of Use Asset

See note 30b for additional disclosure on right of use assets

- These exchange difference on PPE occured as a result of translation of balances relating to the foreign entities of the Group as at reporting date.
- ii There were no impairment losses on any class of property and equipment during the year. (31 December 2022: Nii)
- iii There were no capitalized borrowing cost related to acquisition of property and equipment during the year. (31 December 2022: Nii)
- There were no liens or encumbrances on assets as at the year end. No assets have been pledged as security for borrowing. (31 December 2022: Nil) .≥
- v There were no capital commitments as at year end. (31 December 2022: Nil)

Total (ions (587) (587) (587) (587) (587) (1711) (1711) (1710) (1720) (1



equipment
and
Property
30

COMPANY	Improvement & buildings	Land	Motor vehicles	Office equipment	Computer equipment	Furniture & fittings	Machinery	Work in progress*	Right of Use Asset	Total
	#'millions	#'millions	#'millions	#*/millions	🗚 'millions	#'millions	*millions	₩'millions	🗚 'millions	🗚 'millions
Cost										
At 1 January 2023	615		995	457	54	422	64		264	2,871
Additions		1	558	-	14	ı	11	1	ı	584
Disposal	1	1	(85)	I	(3)	I	I	1	(156)	(244)
At 31 December 2023	615	1	1,468	458	65	422	75		108	3,211
Accumulated depreciation										
At 1 January 2023	615	1	410	453	33	421	52	1	169	2,153
Charge for the year		1	277	2	12	-	7	1	27	326
Disposal			(28)	1	(2)	1	1	1	(156)	(216)
At 31 December 2023	615		629	455	43	422	59		40	2,263
Net book amount at 31 December 2023	1	ı	839	e	22	T	16	T	68	948
Cost										
At 1 January 2022	615		662	455	39	421	57		156	2,405
Additions			507	2	17	-	7		108	643
Disposal			(174)	I	(2)	I	I		I	(176)
At 31 December 2022	615	T	995	457	54	422	64		264	2,872
Accumulated depreciation										
At 1 January 2022	615	1	307	451	25	420	48		142	2,007
Charge for the year	I		181	2	10	-	4		27	225
Disposal			(27)	I	(1)	I	I		I	(62)
At 31 December 2022	615	1	410	453	33	421	52		169	2,154
Net book amount at 31 December 2022	1	1	584	4	21	-	12	1	95	718

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There were no liens or encumbrances on assets as at the year end. No assets have been pledged as security for borrowing. (31 December 2022: Nil)

There were no capital commitments as at year end. (31 December 2022: Nil)

There were no capitalized borrowing cost related to acquisition of property and equipment during the year. (31 December 2022: Nil)

FINANCIAL STATEMENTS

#### 30b) Leases

This note provides information for leases where the Group is a lessee.

#### (i) Right-of-use assets

		Group		Company	
	Buildings	Land	Total	Buildings	Total
	<b>₩</b> ′millions	<b>₩</b> ′millions	₩'millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance at 1 January 2023					
	21,742	289	22,031	264	264
Additions for the year	3,339	-	3,339	-	-
Derecognition	(203)	-	(203)	(156)	(156)
Exchange difference	7,506	-	7,506	-	-
Closing balance as at 31 December					
2023	32,384	289	32,673	108	108
Depreciation					
Opening balance at 1 January 2023					
	10,294	76	10,370	169	169
Charge for the year	5,282	-	5,282	27	27
Exchange difference	2,131	-	2,131	-	-
Derecognition	(180)	-	(180)	(156)	(156)
Closing balance as at 31 December					
2023	17,527	76	17,603	40	40
Net book value as at 31 December					
2023	14,857	213	15,070	68	68

		Group		Company	
	Buildings	Land	Total	Buildings	Total
	<b>₩</b> ′millions	₩'millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance at 1 January 2022	21,620	289	21,909	156	156
Additions for the year	1,221	-	1,221	108	108
Derecognition	(149)	-	(149)	-	-
Exchange difference	(949)	-	-949	-	-
Closing balance as at 31 December					
2022	21,742	289	22,031	264	264
Depreciation					
Opening balance at 1 January 2022	8,665	76	8,741	142	142
Charge for the year	2,501	-	2,501	27	27
Exchange difference	(730)	-	(730)	-	-
Derecognition	(142)	-	(142)	-	-
Closing balance as at 31 December					
2022	10,294	76	10,370	169	169
Net book value as at 31 December					
2022	11,449	213	11,662	95	95

#### (ii) Lease liabilities

	Group	Company
	₩'millions	<b>₩</b> ′millions
Opening balance at 1 January 2023	8,297	125
Additions	7,113	-
Interest expense	896	6
Principal paid	(2,827)	-
Interest expense paid	(1,106)	-
Reversal	(97)	(74)
Exchange difference	2,103	-
Closing balance as at 31 December 2023	14,379	57
Current lease liabilities	1,398	57
Non-current lease liabilities	12,981	-
	14,379	57

	Group ₩′millions	Company ₦′millions
Opening balance at 1 January 2022	10,353	75
Additions	1,056	48
Interest expense	536	3
Principal paid	(3,241)	-
Reversal	(15)	_
Exchange difference	(392)	-
Closing balance as at 31 December 2022	8,297	125
Current lease liabilities	2,038	125
Non-current lease liabilities	6,259	-
	8,297	125

#### (iii) Amounts recognised in the statement of profit or loss

	Group	Company
	₩'millions	₩'millions
31 December 2023		
Depreciation charge of right-of-use assets	5,282	27
Interest expense	896	6
	Group	Company
	₩′millions	<b>₩</b> ′millions
31 December 2022		
Depreciation charge of right-of-use assets	2,501	27
Interest expense	536	3

#### (iv) Amounts recognised in the statement of cashflow

	Group ₦′millions	
31 December 2023		
Principal paid	2,827	-
Interest expense paid	1,106	-
	3,933	-

	Group	Company
	₩'millions	<b>₩</b> ′millions
31 December 2022		
Principal paid	3,241	-
Interest expense paid	-	-
Principal element of lease payments	3,241	-

#### Liquidity risk (maturity analysis of lease liabilities)

#### GROUP

					Over 1 year but		
	0-30	31-90	91-180	181-365	less than	Over 5	
	days	days	days	days	5 years	years	Total
Lease liability	82	260	350	620	6,149	6,918	14,379

					Over 1		
					year but		
	0-30	31-90	91-180	181-365	less than	Over 5	
	days	days	days	days	5 years	years	Total
Lease liability	114	406	349	996	1,787	4,645	8,297

#### COMPANY

					Over 1 year but		
	0-30	31-90	91-180	181-365	less than	Over 5	
	days	days	days	days	5 years	years	Total
Lease liability	-	-	-	-	57	-	57

				Over 1 year but			
	0-30	31-90	91-180	181-365	less than	Over 5	
	days	days	days	days	5 years	years	Total
Lease liability	75	-	-	-	50	-	125



#### 31 Intangible assets

STRATEGIC

		Grou	ıp	
		Computer	Work in	
	Goodwill	Software	Progress	Total
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Cost				
At 1 January 2022	6,195	50,751	1,927	58,873
Additions	-	3,304	3,372	6,676
Reclassification	-	138	(1,032)	(894)
Transfers	-	1,485	(1,485)	-
Exchange difference	(499)	(1,421)	-	(1,920)
At 31 December 2022	5,696	54,257	2,782	62,735
Additions	-	32,081		32,081
Reclassification	-	(440)	(237)	(677)
Write off	-	(3,645)	(226)	(3,871)
Transfers	-	3,980	(3,980)	-
Exchange difference	3,245	3,286	2,703	9,234
At 31 December 2023	8,941	89,519	1,042	99,502
Amortisation and impairment				
At 1 January 2022	1,925	37,930	-	39,855
Amortisation charge	-	7,068	-	7,068
Exchange difference	-	(47)	-	(47)
At 31 December 2022	1,925	44,951	-	46,876
Amortisation charge	-	13,869	-	13,869
Exchange difference	1,097	4,103	-	5,200
At 31 December 2023	3,022	62,923	-	65,945
Net book value				
At 31 December 2023	5,919	26,596	1,042	33,557
At 31 December 2022	3,771	9,305	2,782	15,859

The amortisation charge for the year is included in the income statement.

The software is not internally generated.

#### Impairment tests for goodwill

Goodwill is monitored on the operating segment level. The entity to which the goodwill relates is recognised as a cash generating unit (CGU) and segmented as part of the Commercial Banking Business, see analysis by segment below. Each CGU to which goodwill is allocated for impairment testing purposes reflects the lowest level at which goodwill is monitored for internal management purposes. The carrying value of goodwill is determined in accordance with IFRS 3 Business Combinations and IAS 36 Impairment of Assets.

Goodwill is reviewed annually for impairment, or more fequently when there are indications that impairment may have occurred. The test involves comparing the carrying value of goodwill with the recoverable amount, which is the present value of the pretax cash flows, discounted at a rate of interest that reflects the inherent risks of the cash-generating unit to which the goodwill relates or the CGU's fair value if this is higher.

There was no impairment identified in the year ended 31 December 2023.

The recoverable amount of each CGU has been based on value in use and the weighted average cost of capital (WACC). These calculations use pre-tax cash flow projection covering five years. The cash flow projections for each CGU are based on forecasts approved by senior management. The nominal growth rate reflects GDP and inflation for the countries within which the CGU operates or derives revenue from. The rates are based on IMF forecast growth rates as they represent an objective estimate of likely future trends.

The discount rate used to discount the cash flows is based on the cost of capital assigned to each CGU, which is derived using a Capital Asset Pricing Model (CAPM). The CAPM depends on inputs reflecting a number of financial and economic variables including the risk free rate and a premium to reflect the inherent risk of the business being evaluated. These variables are based on the market's assessment of the economic variables and management's judgement. The discount rates for each CGU are refined to reflect the rates of inflation for the countries within which the CGU operates.

#### Impairment testing on cash generating units containing goodwill Analysis of Goodwill balances

	31 December 2023	31 December 2022
	<b>₩</b> ′millions	<b>₩</b> ′millions
Commercial banking Group segment		
FirstBank DRC	1,387	2,401
First Bank Ghana	3,578	869
FirstBank Sierra Leone	338	204
FirstBank Guinea	616	297
	5,919	3,771

The cash generating unit (CGUs) with material goodwill balances relates to FirstBank DRC and First Bank Ghana and the key assumptions used in the value-in-use calculation are as follows:

	2023	1	2022	
	FirstBank	First Bank	FirstBank	First Bank
	DRC	Ghana	DRC	Ghana
Terminal growth rate: %	5.5%	9.0%	12.6%	14.1%
Discount rate: %	47%	62%	38%	48%
Deposit growth rate: %	64%	44%	16%	37%
Recoverable amount of the CGU: (N' million)	286,153	134,877	192,598	80,568

The discount rate has been determined based on the Capital Asset Pricing Model and comprise a risk-free interest rate, the market risk premium and a factor covering the systematic market risk (beta factor). The values for the risk-free interest rate, the market risk premium and the beta factor are determined using external sources of information.

Terminal growth rates reflect the expected long-term gross domestic product growth and inflation for the countries within which the CGU operates. Cash flows in the terminal period reflect net earnings (dividend) in the preceding year growing at a constant rate.

Management determined deposits to be the key value driver in each of the entities. Deposits are considered by Management as the most important source of funds for the banks' subsidiaries to finance their assets. Deposit growth rate was determined using historical trend of deposit growth in the last 5 years.

Sensitivity analysis was performed by flexing two key inputs (WACC and Terminal Growth Rate) in the DCF valuation models.

For the two material CGUs, First Bank Ghana and FirstBank DRC, if the weighted average cost of capital (WACC) rate had been higher by 0.5%, the recoverable amount (VIU) would have been higher than the carrying amount by ₦46.46bn and ₦184bn respectively, while if it had been lower by 0.5% the recoverable amount (VIU) would have been higher than the carrying amount by N67.46bn and N240.26bn respectively.

If the terminal growth rate had been higher by 0.5% the recoverable amount would have been higher than the carrying amount by  $\pm 57.16$ bn and  $\pm 213.05$ bn respectively, while if lower by 0.5% the recoverable amount wouldhave been higher by  $\pm 54.98$ bn and  $\pm 206.94$ bn respectively.

For the above scenarios, at no point was the recoverable amount (VIU) lower than the carrying amount to result in impairment of Goodwill.

#### Goodwill Sensitivity Analysis

			Excess of recoverable
		Recoverable	amount over
	% Change	amount	carrying amount
FirstBank DRC			
Terminal growth rate:	+0.5%	289,236	213,055
	-0.5%	283,123	206,941
WACC	+0.5%	260,185	184,003
	-0.5%	316,444	240,262
First Bank Ghana			
Terminal growth rate:	+0.5%	135,972	57,161
	-0.5%	133,787	54,975
WACC	+0.5%	125,267	46,456
	-0.5%	146,268	67,456

Management have considered and assessed reasonably possible changes for other key assumptions and have not identified any instances that could cause the carrying amount of the respective CGUs to exceed their recoverable amounts.

	2023		2022		
	FirstBank	First Bank	FirstBank	First Bank	
	DRC	Ghana	DRC	Ghana	
Goodwill (₦' million)	1,387	3,578	869	2,401	
Net Asset (₦' million)	74,794	75,233	31,195	35,283	
Total carrying amount (₦' million)	76,181	78,811	32,064	37,684	
Excess of recoverable amount over carrying amount	209,971	56,066	160,534	42,883	

#### 32 Deferred tax

(a) Deferred taxes are calculated on all temporary differences under the liability method using an effective tax rate of 30% (2022: 30%).

In recognising the deferred tax asset of ₩55.89 billion (2022: ₩30.91billion), the Group has evaluated that the it would have sufficient assessible profit in the nearest future to enable utilization of recognised deferred tax assets

		Recognised	Unrecognised
	Total deferred	deferred tax	deferred tax
	tax assets	assets	assets
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Group	81,048	55,895	25,153
Company	8,805	-	8,805

#### Group

	Gross Amount Ħ′millions	Tax Effect ₦'millions	Recognised ₦′millions	Unrecognised ₦'millions
Analysis of unrecognised deferred tax assets:				
Property and equipment	87,813	30,010	26,599	3,411
Allowance for loan losses	165,983	54,603	54,603	-
Tax losses carried forward	116,209	35,118	31,187	3,931
Other assets	694	486	486	-
Other liabilities	13,295	4,359	387	3,972
Defined benefit obligation	9,206	2,992	3,402	(410)
Prior year adjustment			-	-
Effect of changes in exchange rate	394,218	128,117	114,027	14,090
Fair value adjustment	(11,819)	(3,794)	(3,953)	159
Derivatives	(517,706)	(170,843)	(170,843)	-
	257,893	81,048	55,895	25,153

#### Company

	Gross Amount ₩'millions	Tax Effect ₦'millions	Recognised ₦'millions	Unrecognised ₦'millions
Analysis of unrecognised deferred tax assets:				
Property and equipment	3,142	943	-	943
Allowance for loan losses	-	-	-	-
Tax losses carried forward	25,576	7,673	-	7,673
Other assets	(68)	(22)	-	(22)
Other liabilities	57	19	-	19
Defined benefit obligation	-	-	-	-
Prior year adjustment	(889)	(293)	-	(293)
Effect of changes in exchange rate	1,346	485	-	485
	29,164	8,805	-	8,805

#### (b) Deferred income tax assets and (liabilities) are attributable to the following items:

#### (i) Deferred tax assets

	Gr	oup
	31 December	31 December
	2023	2022
	₩'millions	₩'millions
Property and equipment	26,599	4,012
Allowance for loan losses	54,603	4,589
Tax losses carried forward	31,187	21,084
Other assets	486	489
Other liabilities	387	17
Defined benefit obligation	3,402	884
Prior year adjustment	-	-
Effect of changes in exchange rate	114,027	(492)
Fair value adjustment	(3,953)	326
Derivatives	(170,843)	-
	55,895	30,909

#### (ii) Deferred tax liabilities

	Gro	up
	31 December 2023 ₩'millions	31 December 2022 ₦'millions
Property and equipment	3,922	82
Other assets	1,602	786
	5,524	868
Deferred tax assets		
- Deferred tax asset to be recovered after more than 12 months	55,895	30,909
- Deferred tax asset to be recovered within 12 months	-	-
	55,895	30,909
Deferred tax liabilities		
- Deferred tax liability to be recovered after more than 12 months	5,524	868
- Deferred tax liability to be recovered within 12 months	-	-
	5,524	868

GROUP		Recognised in	Recognised in	Recognised in	31 December
	1 Jan 2023	P&L	Equity	OCI	2023
	<b>₩</b> ′millions				
Movements in Deferred tax assets					
during the year:					
Property and equipment	4,012	17,990	4,597	-	26,599
Allowance for loan losses	4,589	48,968	1,046	-	54,603
Tax losses carried forward	21,084	(4,738)	14,841	-	31,187
Other assets	489	(39)	36	-	486
Other liabilities	17	(683)	1,053	-	387
Defined benefit obligation	884	(6)	(887)	3,411	3,402
Prior year adjustment	-	-	-	-	-
Effect of changes in exchange rate	(492)	113,617	902	-	114,027
Fair value adjustment	326	(4,279)	-	-	(3,953)
Derivatives	-	(170,843)	-	-	(170,843)
	30,909	(13)	21,588	3,411	55,895

GROUP	1 Jan 2022 Ħ'millions	Recognised in P&L ₩'millions	Recognised in Equity ₩'millions	Recognised in OCI ₩'millions	31 December 2022 ₦'millions
Movements in Deferred tax assets during the year:					
Property and equipment	1,634	2,378	-	-	4,012
Allowance for loan losses	6,458	(1,868)	-	-	4,589
Tax losses carried forward	19,917	1,167	-	-	21,084
Other assets	258	231	-	-	489
Other liabilities	790	(772)	-	-	17
Defined benefit obligation	1,192	(309)	-	-	884
Prior year adjustment	-	-	-	-	-
Effect of changes in exchange rate	740	(1,232)	-	-	(492)
Fair value adjustment	(2,278)	2,604			326
			-	-	-
	28,710	2,199	-	-	30,909

(c) Reconciliation of recognised deferred tax assets and liabilities to the amounts disclosed in the statement of financial position

#### (i) Deferred tax assets

	Gr	Group		any
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Recognised deferred tax assets	230,691	31,401	-	-
Amounts offset*:				
- Other liabilities	-	-	-	-
- Effect of changes in exchange rate	-	(492)		
- Fair value adjustment	(3,953)	-	-	-
- Derivatives	(170,843)	-	-	-
Deferred tax assets in the statement of financial				
position	55,895	30,909	-	-

#### (ii) Deferred tax liabilities

	Group		Comp	any
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Deferred tax liabilities that are not offset:				
Property and equipment	3,922	82	-	-
Other assets	1,602	786	-	-
Deferred tax liabilities in the statement of financial				
position	5,524	868	-	-

GROUP			Effect of	
		Recognised in	discontinued	31 December
	1 Jan 2023	P&L	operations	2023
	<b>₩</b> ′millions	<b>₩</b> ′millions	₩'millions	<b>₩</b> ′millions
Movements in Deferred tax liabilities during the year:				
Property and equipment	82	3,840	-	3,922
Other assets	786	816	-	1,602
	868	4,656	-	5,524

GROUP Movements in Deferred tax liabilities during the year:	1 Jan 2022 ₩′millions	Recognised in P&L Ħ′millions	Effect of discontinued operations Ħ'millions	31 December 2022 ₩'millions
Property and equipment	82	-	_	82
Other assets	284	502	-	786
	366	502	-	868

Deferred tax assets are recognised for tax loss carry-forwards to the extent that the realisation of the related tax benefit through future taxable profit is probable. The Group did not recognise deferred income tax assets of \$25.15 billion (2022: \$45.88 billion).

As the Group exercises control over the subsidiaries, it has power to control the timing of the reversals of the temporary difference arising from its investments in them. The Group has determined that the subsidiaries will not be disposed of. Hence, the deferred tax arising from temporary differences above will not be recognised.

The Group has assessed that based on the Group's profit forecast, it is probable that there will be future taxable profits against which the tax losses, from which deferred tax asset has been recognised, can be utilised.

🔊 GOVERNANCE

#### (d) Analysis of Group Deferred Tax Assets by Subsidiaries:

	Gro	oup
	31 December	31 December
	2023	2022
	₩'millions	<b>₩</b> ′millions
First Bank Nigeria Limited	45,175	20,320
FBNQuest Capital Limited	1,265	1,265
FBNQuest Trustees Limted	-	-
FBNQuest Merchant Bank Limted	9,455	9,314
FBN Insurance Brokers Limited	-	9
	55,895	30,909

#### 33 Deposits from banks

	Gro	up
	31 December	31 December
	2023	2022
	₩'millions	<b>₩</b> ′millions
Due to banks within Nigeria	802,683	662,539
Due to banks outside Nigeria	1,000,499	392,715
	1,803,182	1,055,254
Current	1,803,182	1,055,254
Non-current	-	-
	1,803,182	1,055,254

Deposits from banks only include financial instruments classified as liabilities at amortised cost.

#### 34 Deposits from customers

	Gro	up
	31 December	31 December
	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions
Current	3,011,852	2,369,237
Savings	2,856,490	2,163,567
Term	2,003,205	1,080,190
Domiciliary	2,754,415	1,490,668
Electronic purse	37,384	20,424
	10,663,346	7,124,086
Current	10,069,358	7,124,086
Non-current	593,988	-
	10,663,346	7,124,086

Deposits from customers only include financial instruments classified as liabilities at amortised cost.

#### 35 Other liabilities

	Gro	oup	Compa	iny
	31 December	31 December	31 December	31 December
	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Financial liabilities:	591,984	352,994	-	-
Customer deposits for letters of credit	351,788	127,403	-	-
Accounts payable	14,379	8,297	57	125
Lease liability	27,659	9,086	149	276
Creditors	40,259	25,554	-	-
Bank cheques	38,300	20,045	-	-
Collection on behalf of third parties	16,627	14,623	16,627	14,623
Unclaimed dividend	176,643	91,212	2,208	2,245
Other credit balance	1,257,639	649,214	19,041	17,269
Non financial liabilities:		_		
Allowance for credit losses on off-balance sheet				
items	1,501	1,775	-	-
Provisions	2,693	1,565	-	-
	4,194	3,340	-	-
Other liabilities balance	1,261,833	652,554	19,041	17,269
Current	1,246,742	644,429	19,041	17,269
Non-current	15,091	8,125	-	-
	1,261,833	652,554	19,041	17,269

(i) The provision for litigations is recognised in income statement within 'other operating expenses'. In the directors' opinion, after taking appropriate legal advice, the outcome of these legal claims will not give rise to any significant loss beyond the amounts provided at 31 December 2023.

(ii) The unclaimed dividend balance represents the aggregate amounts of dividends that remained unclaimed after 15months or more which the Registrars returned to the Company in line with current regulations. In 2023, an additional sum of N2 billion was returned to FBN Holdings Plc. by the Registrars.

(iii) Other Credit balances include transactional taxes and other accrued expenses.

## Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

#### (iv) Reconciliation of impairment on Off Balance Sheet account

	Group	
	31 December 31 Decemb	
	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance at 1 January	1,775	2,713
Impairment writeback	(678)	(924)
Exchange difference	404	(15)
Closing balance at 31 December	1,501	1,775

#### (v) The movement in provision during the year is as follows:

	Gro	oup
	31 December	31 December
	2023	2022
	₩'millions	<b>₩</b> ′millions
Opening balance at 1 January	1,565	1,720
Additions/ (reversals)	1,128	(155)
Closing balance at 31 December	2,693	1,565
Analysis of total provisions:		
Current	2,693	1,565
Non Current	-	-
	2,693	1,565

#### 35a Long service awards

Included in other credit balances is long service award. Long service award amounted to \\$2.61bn (December 2022: \\$2.21bn). The Group's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their services in the current and prior periods. That benefit is discounted to determine its present value. Remeasurments are recognised in profit or loss in the period in which they arise.

#### The movement in the long service awards over the year is as follows:

GROUP	Present value of the obligation ₦'millions	Fair value of plan assets ₦′millions	Total <b>∺</b> ′millions
Defined benefit pension obligations at 1 January 2022	2,671	-	2,671
Current service cost	269	-	269
Interest cost on defined benefit obligation	312	-	312
Curtailment gains			
Employer Contribution made within the year	-	-	-
Benefit paid by employer	(544)	-	(544)
Acturial (Gains)/Losses due to change in:	-	-	
- Financial assumption	(57)	-	(57)
- Experience adjustments	(441)	-	(441)
Defined benefit pension obligations at 31 December 2022	2,211	-	2,211
Current service cost	219	-	219
Interest cost on defined benefit obligation	276	-	276
Curtailment gains	-	-	-
Employer Contribution made within the year	-	-	-
Benefit paid by employer	(337)	-	(337)
Acturial (Gains)/Losses due to change in:	-	-	-
- Financial assumption	(258)	-	(258)
- Experience adjustments	497	-	497
Defined benefit pension obligations at 31 December 2023	2,608	-	2,608

The table below shows the funded status of the Group's long service award;

	Group	
	31 December	31 December
	2023	2022
	₩′millions ₦′mill	
Defined Benefit Obligation (DBO)	2,608	2,211
Fair value of plan assets	-	-
Funded Status	2,608	2,211

🔊 GOVERNANCE

#### 36 Borrowings

	Grou	qr
	31 December 2023	31 December 2022
	₩'millions	<b>₩</b> ′millions
Long term borrowing comprise:		
FBN EuroBond (i)	334,915	161,513
Subordinated Debt (ii)	185,156	89,700
Proparco (iii)	75,472	41,085
British International Investment (iv)	62,347	40,550
International Finance Corporation (v)	-	57,640
African Export-Import Bank (vi)	87,980	68,827
On-lending facilities from financial institutions (vii)	32,795	40,981
Borrowing from correspondence banks (viii)	252,868	130,092
Surbodinated unsecured debt (ix)	202,332	45,052
Other secured borrowing (x)	16,962	-
	1,250,827	675,440
Current	648,780	219,551
Non-current	602,047	455,889
	1,250,827	675,440
At start of the year	675,440	405,304
Proceeds of new borrowings	661,908	266,837
Finance cost	86,411	48,505
Foreign exchange losses	540,160	2,398
Repayment of principal	(676,475)	(24,129)
Interest paid	(36,617)	(23,475)
At end of year	1,250,827	675,440

(i) Facility represent Senior Note Participation Notes due 2025 issued by FBN Finance Company B.V, Netherlands on 27 October 2020 for a period of 5 years. The notes has interest at 8.625% per annum with coupon payable every six month. This facility is unsecured.

(ii) The amount of ₩185.2 billion relates to subordinated debt of \$194.5 million from several counterparties. Interest is payable at the rate of 9% (Fixed) per annum. The tenor of the debt is for a period of 5 years to mature in December 2024. Interest on the Subordinated debt is payable semiannually. This facility is unsecured.

(iii) The amount represents:

- (i) ₩4.8bn relating to the outstanding balance of the credit facility of US \$65 million granted by Promotion et Participation pour la Coopération économique (PROPARCO) in February 2016. The facility is priced at 5.78%(Fixed) per annum and will mature in May 2024. Interest on this facility is payable semiannually and there is 2 year moratorium on principal repayment. This facility is unsecured.
- (ii) Additional credit facility in respect of PROPARCO of ₩47.1 billion (USD 50 million) and ₩23.6 billion (USD 25 million) in respect of DEG were availed to the Bank in 2022. These facilities are priced at 9.43% (Fixed) per annum and will mature in September 2027.

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🔊 GOVERNANCE

(v) This facility in the amount of (USD125mn) was paid off in 2023.

- (vi) The amount of ₩87.98bn (USD92mn) represents the balance of the credit facility of USD150 million granted by AfreximBank in March 2022. Interest is payable quarterly at the rate of LIBOR +4.5% per annum and will the facility will mature in March 2025. There is a one year moratorium on principal repayment with quarterly principal repayment after the moratorium period.
- (vii) Included in on-lending facilities from financial institutions are disbursements from other banks and Financial Institutions which are guaranteed by the Commercial banking subsidiary for specific customers. These facilities include the BOI funds and CACS intervention funds. See further notes below.

#### a. CBN/BOI facilities

The Central Bank of Nigeria (CBN), in a bid to unlock the credit market, approved the investment of  $\frac{1}{200}$  billion debenture stock to be issued by the Bank of Industry (BOI), which would be applied to the re-financing/restructuring of bank's loans to the manufacturing sector. During the year, there was no additional disbursement (2022: Nil) to First Bank Nigeria Limited. The related pledged assets are disclosed in Note 24.

#### b. CBN/CACS Intervention funds

The Central Bank of Nigeria (CBN) in collaboration with the Federal Government of Nigeria (FGN) represented by the Federal Ministry of Agriculture and Water Resources (FMA & WR) established the Commercial Agricultural Credit Scheme (CACS). During the year, First Bank Nigeria Limited did not receive any additional disbursement (2022:  $\ddagger2.3$  billion) for on-lending to customers as specified by the guidelines. Loans granted under the scheme are for a seven year period at an interest rate of 9% p.a.

During the year, the CBN revised the reduction in interest rate earlier granted on all its intervention funds back to 9% p.a. The related pledged assets are disclosed in Note 24.

- (viii) Borrowings from correspondent banks include loans from foreign banks utilised in funding letters of credits for international trade.
- (ix) Included in Surbodinated unsecured debts are unsecured bonds and commercial papers issued. See further notes below.
- a. Corporate bonds Issued: This represents series 1 and 2 fixed rate unsecured bonds of ₦5 billion (series 1) and ₦8 billion (series 2) with tenors of 3 years and 10 years and with interest rates of 10.5% and 6.25%. The series 1 bond matured on 5 February 2023 while the series 2 bond will mature on 16 December 2030. Subject to any purchase and cancellation early redemption, the bonds shall be redeemed on redemption date at 100% of their nominal amount. The bonds were raised through FBNQ MB Funding SPV Plc which was established for the sole purpose of issuing bonds or debt instruments to fund the Bank's working capital, enhance liquidity and capital base. The SPV is 99% owned by FBNQuest Merchant Bank and has been consolidated in these financial statements.

Series number	Amount Ħ′millions	Tenor (years)	Interest rate	Maturity date
Series 2	8,000	10	6.25	16 December 2030

#### b. Commercial Paper

This represents the amortised cost of the Group's unsecured Commercial Papers (CP) which were in issue as at 31 December 2023, under its Commercial Paper Issuance Programme. Subject to any purchase and cancellation early redemption, the commercial papers shall be redeemed on redemption date at 100% of their nominal amount.

🔊 GOVERNANCI

#### (x) Other secured borrowing

The amount of ₩16.96 billion (USD 17.5million) relates to secured on-lending facility from Goldman Sachs renewable upon maturity. Interest is payable at SoFR plus 2.15%. The tenor of the debt is for a period of 6 months.

#### Compliance with covenants

#### Proparco

The Group had two loans with a carrying amount of ¥51.89 billion at 31 December 2023 (31 December 2022: ¥29.69 billion) which were obtained in 2016 (repayable in May 2024) and 2022 (repayable in September 2027). The credit facility agreement ("Agreement") contains seven financial covenants that, among other things, require the Group to maintain ratios within defined thresholds. These covenants relate to capital adequacy, open assets exposure ratio, aggregate large exposures ratio, related party lending ratio, liquidity coverage ratio, individual and aggregate unhedged open foreign currency. During the period, there were no defaults on principal, interest or redemption terms of loan payable.

As at 31 December 2023, the Group was in breach of Aggregate Large Exposure Ratio. The Group has notified the lender of the breach and obtained a waiver of event of default for the period covering 31 December 2022 – 31 December 2023.

#### DEG- Deutsche Investitions - Und Entwicklungsgesellschaft mbH

The Group had a loan with a carrying amount of #23.60 billion at 31 December 2023 (31 December 2022: #11.39 billion). This loan was obtained in 2022 and is repayable in September 2027. The credit facility agreement ("Agreement") contains eight financial covenants that, among other things, require the Bank to maintain ratios within defined thresholds. These covenants relate to capital adequacy, open assets exposure ratio, single group exposure ratio, related party lending ratio, cost to income ratio, liquidity coverage ratio, USD liquidity coverage ratio and aggregate un-hedged open foreign currency ratio. During the period, there were no defaults on principal, interest or redemption terms of loan payable.

As at 31 December 2023, the Group was in breach of two of the eight financial covenants comprising the single group exposure ratio and the USD liquidity coverage ratio. The Group has notified the lender of the breach and obtained a waiver of event of default for the period covering 31 December 2022 – 31 December 2023.

#### African Export-Import Bank

The Group had a loan with a carrying amount of \\$87.98 billion at 31 December 2023 (31 December 2022: \\$68.827 billion). This loan was obtained in 2022 and is repayable in March 2025. The credit facility agreement ("Agreement") contains five financial covenants that, among other things, require the Bank to maintain ratios within defined thresholds. These covenants relate to tangible networth, capital adequacy, gross non-performing loans ratio, liquidity coverage ratio, and foreign currency borrowings. During the period, there were no defaults on principal, interest or redemption terms of loan payable.

As at 31 December 2023, the Group was in breach of foreign currency borrowings. The Group has notified the lender of the breach and obtained a waiver of event from Central Bank of Nigeria.

#### **British International Investment**

The Group had a loan with a carrying amount of \$62.35 billion at 31 December 2023 (31 December 2022: \$40.55 billion). This loan was obtained in 2022 and is repayable in June 2027. The credit facility agreement ("Agreement") contains seven financial covenants that, among other things, require the Bank to maintain ratios within defined thresholds. These covenants relate to capital adequacy, tier 1 equity ratio, economic group exposures ratio, related party exposure ratio, liquidity coverage ratio, open credit exposure ratio and net open position ratio. During the period, there were no defaults on principal, interest or redemption terms of loan payable.

🔊 GOVERNANCE

As at 31 December 2023, the Group was in breach of economic group exposures. The Group has notified the lender of the breach.

#### 37 Retirement benefit obligations

	Group	
	31 December	31 December
	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions
Defined Contribution Plan	-	1
Gratuity Scheme (i)	6,595	426
Defined Benefits - Pension (ii)	1,441	5,272
	8,036	5,699

Plan liabilities are based upon independent actuarial valuation performed by Ernst & Young using the projected unit credit basis. This valuation was carried out as at 31 December 2023 and 31 December 2022.

#### Gratuity scheme (i)

This relates to the schemes operated by FBN Insurance Brokers as a non-contributory defined gratuity scheme whereby on separation, staff who have spent a minimum number of 3 years are paid a sum based on their qualifying emoluments and the number of periods spent in service of the entity. The directors of the company however decided to discontinue the defined benefit scheme effective 31 December 2016. The gratuity balances of members were transferred to member's bank accounts during the year.

#### Defined benefit - Pension (ii)

First Bank Nigeria Limited has an old Defined Benefit scheme, discontinued in March 2001. The funds are placed with fund managers and the Bank is under obligation to fund the deficit.

In addition, First Pension Custodian Nigeria Limited (FPCNL), a direct subsidiary of First Bank Nigeria Limited, has a noncontributory defined gratuity scheme for directors. Directors are paid a sum based on an approved scale and the number of years of service subject to a maximum of nine years.

The movement in the defined benefit pension (i) over the year is as follows:

GROUP	Present value of the obligation	Fair value of plan assets	Total
	₩'millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Defined benefit pension obligations at 1 January 2022	10,525	(5,948)	4,577
Interest expense/(income)	1,347	(970)	377
Return on plan asset excluding interest income	-	669	669
Past service cost	-	-	
Acturial (Gains)/Losses due to change in:			
- Financial Assumptions	(285)	-	(285)
- Experience Adjustment	(66)	-	(66)
Payments:			
- Benefit payment	(1,055)	1,055	-
Defined benefit pension obligations at 31 December 2022	10,466	(5,194)	5,272
Interest expense/(income)	1,384	(965)	419
Return on plan asset excluding interest income	7	(166)	(159)
Past service cost	-	-	-
- Financial Assumptions	1,093	-	1,093
- Experience Adjustment	(9)	-	(9)
- Demographic Assumptions	16	(7)	9
Contributions:			-
- Employer		(29)	(29)
Payments:		-	-
- Benefit payment	(1,280)	1,280	-
Defined benefit pension obligations at 31 December 2023	11,676	(5,080)	6,595

The actual return on plan assets was ₩166 million (2022: ₩669 million)

#### Composition of Plan assets

GROUP		2023			2022	
	Quoted ₦'millions	Unquoted ₦′millions	Total Ħ'millions	Quoted ₦'millions	Unquoted ₦'millions	Total ₦'millions
Equity Instruments						
Banking	796	-	796	564	-	564
Debt Instruments						
Government	2,602	-	2,602	1,063	-	1,063
Corporate Bond	55	-	55	21	-	21
Money market investments	1,533	87	1,620	3,365	-	3,365
Money on call	38	-	38	181	-	181
Others	-	-	-	-	-	-
Total	5,023	87	5,110	5,194	-	5,194

The fair value of plan assets is calculated with reference to quoted prices and are within level 1 and 2 of the fair value hierachy

#### Gratuity scheme (ii)

STRATEGIC

## Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

This relates to the schemes operated by the subsidiaries of First Bank Nigeria Limited as follows:

FirstBank DRC has a scheme whereby on separation, staff who have spent a minimum of 3 years are paid a sum based on their qualifying emoluments and the number of periods spent in service of the Bank. FirstBank Guinea and FirstBank Sierra Leone each have a graduated gratuity scheme for staff on separation where staff receives a lump sum based on their qualifying basic salaries on the number of year spent.

🔊 GOVERNANCE

The movement in the defined benefit Gratuity Scheme (ii) over the year is as follows:

GROUP	Present value of the obligation <del>N</del> 'millions	Fair value of plan assets ₩′millions	Total Ħ'millions
Defined benefit pension obligations at 1 January 2022	853	(36)	818
Foreign exchange difference	(590)	21	(569)
Interest expense	76	-	76
Service cost	119	-	119
Remeasurement:			
- Return on plan asset not included in net interest cost on pension scheme	-	(5)	(5)
Net actuarial gain or loss	254	(2)	252
Contributions:			
- Employer	-	256	256
Payments:			
- Benefit payment	(260)	(260)	(520)
Defined benefit pension obligations at 31 December 2022	452	(26)	427
Foreign exchange difference	584	(15)	569
Interest expense	119	-	119
Service cost	88	-	88
Remeasurement:	-	-	
- Return on plan asset not included in net interest cost on pension scheme	-	-	-
Net actuarial gain or loss	240	-	240
Contributions:	-	-	
- Employer	-	-	-
Payments:	-	-	
- Benefit payment	(41)	41	-
Defined benefit pension obligations at 31 December 2023	1,441	-	1,441

Arising from the defined benefit pension plan, the Group is exposed to a number of risk, the most significant of which are detailed below:

Asset Volatility: The plan liabilities are calculated using a discount rate set with reference to Federal Government Bond yields. If the plan assets underperform this yield, this will create a deficit. As the plans mature, the Group intends to reduce the level of investment risk by investing more in asset such that changes in the value of the assets closely match the movement in the fund's liabilities. There remains the residual risk that the selected portfolio does not match the liabilities closely enough or that as it matures there is a risk of not being able to reinvest the assets at the assumed rates. The scheme's trustees review the structure of the portfolio on a regular basis to minimize these risks.

STRATEGIC

## Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

**Changes In Bond Yields:** A decrease in Federal bond yields will increase plan liabilities, although this will be partially offset by an increase in the value of the plans' bond holdings. The rate used to discount post-employment benefit obligations is determined with reference to market yields at the balance sheet date on high quality corporate bonds. In countries where there is no deep market in such bonds, the market yields on government bonds are used. The Group is of the opinion that there is no deep market in Corporate Bonds in Nigeria and as such assumptions underlying the determination of discount rate are referenced to the yield on Nigerian Government bonds of medium duration, as compiled by the Debt Management Organisation.

**Inflation Risk:** The plan benefit obligations are linked to inflation, and higher inflation lead to higher liabilities. However, majority of the plan assets are either unaffected by (fixed interest bonds) or loosely correlated with (equities) inflation, meaning that an increase in inflation will also increase the deficit.

Life Expectancy: The majority of the plans' obligations are to provide benefits for the members, so increases in the life expectancy will result in an increase in the plan's liabilities. This risk is significantly curtailed by the weighted average liability duration of the plan which is currently 6.09 years and retirement age of 60 years.

Under the funded plan, the Legacy scheme, the groups ensures that the investment positions are managed within the Assetliability matching (ALM) framework that has been developed to achieve long-term investment that are in line with the obligations under the pension schemes. Within this ALM framework, the objective is to match assets to the pension obligation by investing in long term fixed interest securities with maturities that match the benefit payments as they fall due. The group actively monitors how the duration and the expected yield of the investment are matching the expected cash outflows arising from the pension obligation. There is no regulatory framework guiding the operation of the plan assets.

The principal actuarial assumptions were as follows:

	31 December	31 December
	2023	2022
	₩'millions	<b>₩</b> ′millions
Discount rate on pension plan	15.2%	13.6%
Inflation rate	15%	13.0%
Life expectancy	25yrs	25yrs

The sensitivity of the pension liability to changes in the weighted principal assumptions is shown in table below:

	Assumption	Defined Benefit Obligation ₦'millions	Impact on Liability
	15.2%	11,467	0.0%
Discount rate	16.2%	10,886	-5.1%
	14.2%	12,125	5.7%
	Base	11,467	0.0%
Mortality experience	Improved by 1 year	11,437	-0.3%
	Decreased by 1 year	11,496	0.3%

The above sensitivity analysis is for First Bank Nigeria Limited and deemed to be representative of the Group. It is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognised within the statement of financial position. The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

278

The below table shows the maturity profile of the defined obligation.

#### Maturity Profile on Defined Benefit Obligation

Years	Amount ₦′millions
2024	1,556,209
2025	1,553,441
2026	1,550,175
2027	1,546,575
2028	1,542,600
2029 - 2033	7,637,028

SOVERNANCE

Defined benefit cost, charged to income statement (refer note 16)

	Gro	up
	31 December 2023 Ħ'millions	31 December 2022 ₦'millions
Defined Benefits - Pension (i)	1,194	3
Defined benefit cost, charged to other comprehensive income		
Defined Benefits - Pension (i)	(924)	(318)
Gratuity Scheme (ii)	(240)	(252)
Long service award	-	498
	(1,164)	(72)

#### 38 Share capital

	31 December 2023	31 December 2022
Authorised, Issued and fully paid		
35 billion ordinary shares of 50k each (2022: 35 billion)	17,948	17,948

Movements during the period:

	Number of shares	Ordinary shares
	In millions	<b>₩</b> ′millions
At 31 December 2022	35,895	17,948
At 31 December 2023	35,895	17,948

#### 39 Share premium and reserves

The nature and purpose of the reserves in equity are as follows:

Share premium: Premiums (i.e. excess over nominal value) from the issue of shares are reported in share premium.

**Retained earnings:** Retained earnings comprise the undistributed profits from previous years, which have not been reclassified to the other reserves noted below.

**Statutory reserve:** Nigerian banking regulations require banks to make an annual appropriation to a statutory reserve. As stipulated by S16(1) of the Bank and Other Financial Institutions Act of 2020 (amended), an appropriation of 30% of profit after tax is made if the statutory reserve is less than the paid-up share capital and 15% of profit after tax if the statutory reserve is greater than the paid-up share capital.

Capital reserve: Reserve arising from business restructuring within the group, eliminated during consolidation of group numbers

**Fair value reserve:** The fair value reserve shows the effects from the fair value measurement of financial instruments elected to be presented in other comprehensive income on initial recognition after deduction of deferred taxes. No gains or losses are recognised in the consolidated income statement.

**Small Scale Investment reserve:** This reserve is maintained to comply with the Central Bank of Nigeria (CBN) requirement that all licensed banks set aside a portion of the profit after tax in a fund to be used to finance equity investments in qualifying small and medium-scale enterprises. Under the terms of the guideline (amended by CBN letter dated 11 July 2006), the contributions will be 10% of profit after tax and shall continue after the first five years but banks' contributions shall thereafter reduce to 5% of profit after tax. However, this is no longer mandatory. The small and medium-scale industries equity investment scheme reserves are non-distributable.

**Contingency reserve:** As required by insurance regulations, a contingency reserve is maintained for both the non-life insurance and life assurance contracts underwritten by the Group. The appropriation to contingency reserve for non-life underwriting contracts is calculated in accordance with section 21(2) and 22(1)(b) of the Insurance Act 2003. The reserve is calculated at the higher of 3% of gross premiums and 20% of net profits of the business for the year. The appropriation to contingency reserve for life underwriting contracts is calculated at the higher of 1% of the gross premium and 10% of net profits of the business for the year. The appropriations are charged to the Life Fund.

**Regulatory risk reserve:** The Group determines its loan loss provisions based on the requirements of IFRS. The difference between the loan loss provision as determined under IFRS and the provision as determined under Nigerian Prudential guideline (as prescribed by the Central Bank of Nigeria) is recorded in this reserve. This reserve is non distributable.

Foreign currency translation reserve (FCTR): Records exchange movements on the Group's net investment in foreign subsidiaries.

#### 40 Non-controlling interests

The movement in non-controlling interest for the year is shown below.

	31 December	31 December
	2023	2022
	₩'millions	<b>₩</b> ′millions
Opening balance	12,112	10,405
Share of profit	2,167	1,770
Share of other comprehensive income	14,164	(63)
	28,443	12,112

#### 41 Cashflow workings

#### a Reconciliation of profit before tax to cash generated from operations

		Group		Company	
	Notes	31 December 2023 ₦'millions	31 December 2022 ₦'millions	31 December 2023 ₦'millions	31 December 2022 ₦'millions
Profit before tax from continuing operations		358,055	157,727	15,192	19,483
(Loss)/profit before tax from discontinued operations	29.2	(112)	(138)	-	-
Profit before tax including discontinued operations		357,943	157,589	15,192	19,483
Adjustments for:					
- Depreciation	30	29,480	20,982	326	225
- Amortisation	31	13,869	7,068	-	-
<ul> <li>(Profit)/Loss from disposal of property and equipment</li> </ul>	15	(7)	(1,249)	(7)	(6)
– Foreign exchange losses/(gains)	11	341,558	(9,105)	(787)	(38)
- Profit from investment securities	12	(34,848)	(22,425)	50	-
<ul> <li>Net (gains)/losses from financial assets at fair value through profit or loss</li> </ul>	13	(682,577)	(10,790)	379	(264)
- Impairment on loans and advances	9	210,960	61,434	-	-
- Impairment on other financial assets	9	8,272	6,181	-	-
– Impairment on other assets	9	8,186	909	-	-
– Share of (loss)/profit from associates	27	-	(175)	-	-
- Dividend income	14	(5,742)	(3,166)	(17,160)	(19,871)
– Interest income	7	(960,328)	(551,937)	(3,379)	(2,088)
- Interest expense	8	411,415	188,688	6	3
(Increase)/decrease in operating assets:			_		
- Cash and balances with the Central Bank (restricted cash)	(i)	(550,208)	(210,177)	-	-
- Loans and advances to banks	(ii)	1,045,702	(132,825)	-	-
- Loans and advances to customers	(iii)	(2,744,796)	(692,169)	(230)	10
– Financial assets at fair value through profit or loss	(iv)	237,626	83,218	718	-
– Other assets	(vii)	(32,768)	(144,446)	(271)	(350)
– Asset pledged as collateral	(vi)	(923,923)	123,491	-	-
- Assets held for sale		(284)	4,626	-	-
Increase/(decrease) in operating liabilities:			_		
– Deposits from banks	(viii)	(719,914)	(12,166)	-	-
- Financial liabilities at fair value through profit or loss	(xvi)	105,086	18,736	-	-
– Deposits from customers	(ix)	4,267,509	1,324,999	-	-
– Other liabilities	(x)	(130,033)	21,245	1,766	1,074
- Change in retirement benefit obligations	(xviii)	1,194	(266)	-	-
Cash flow (used itn)/generated from operations		253,373	228,268	(3,397)	(1,821)

#### b Cashflow workings

#### (i) Cash and balances with the Central Bank (restricted cash)

		Group		Compa	iny
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance	19	1,558,263	1,348,086	-	-
Movement during the year		550,208	210,177	-	-
Closing balance	19	2,108,471	1,558,263	-	-

#### (ii) Loans and advances to banks (Long term placement)

		Group		Compa	iny
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	₩'millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance	21	280,054	111,604	-	-
Interest income	7	49,014	56,438		
Interest received		(49,014)	(56,438)		
Foreign exchange difference		1,023,308	35,626		
Movement during the year		(1,045,702)	132,825	-	-
Closing balance	21	257,660	280,054	-	-

#### (iii) Loans and advances to customers

		Group		Company	
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance		(3,789,061)	(2,881,916)	(39)	(49)
Closing balance		6,359,294	3,789,061	269	39
Changes during the year		2,570,233	907,145	230	(10)

#### Changes explained by:

		Gro	oup	Company	
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
ECL allowance on loan and advances to	9	(174,855)	(59,645)	-	-
customers					
Interest income	7	627,116	403,616	31	7
Interest received		(937,795)	(237,229)	(31)	(7)
Foreign exchange difference		310,971	108,234		
Movement during the year		2,744,796	692,169	230	(10)
Changes during the year		2,570,233	907,145	230	(10)

#### (iv) Financial assets at fair value through profit or loss

		Gro	up	Company	
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance		278,466	351,146	1,601	1,337
Movement in Treasury bills included in					
cash and cash equivalents	20	(226)	(4,530)	-	-
Interest income	7	2,067	15,590	-	-
Interest received		(2,067)	(15,590)	-	-
Fair value changes at FVTPL	13	682,577	10,790	(379)	264
Foreign exchange difference		25,594	4,278	-	-
Movement during the year		(237,626)	(83,218)	(718)	-
Closing balance	23	748,785	278,466	504	1,601

#### (v) Investment securities

		Grou	up	Compa	ny
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	₩'millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance		2,321,885	1,957,478	3,963	4,210
Purchase of investment securities		1,462,185	1,528,187	3,602	-
Disposal of investment securities		(1,178,834)	(1,244,825)	(1,153)	0
Movement in Treasury bills included in					
cash and cash equivalent	20	(300,349)	77,808	-	-
Interest income on FVOCI investments	7	151,161	47,883	368	274
Interest income on amortised cost					
investments	7	130,970	28,409	-	-
Interest received		(281,472)	(105,011)	(436)	(396)
Fair value changes in FVOCI		201,338	11,101	185	(126)
Foreign exchange difference		299,686	27,959	430	-
Impairment on amortised cost					
investments		(8,950)	(7,105)	-	-
Closing balance		2,797,620	2,321,885	6,959	3,963

#### (vi) Asset pledged as collateral

		Gro	oup	Compa	any
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance	25	595,171	718,662	-	-
Movement during the year		923,923	(123,491)	-	-
Closing balance	25	1,519,094	595,171	-	-

#### (vii) Other assets

	Group		Company		
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance	26	373,130	218,638	19,032	13,344
WHT credit note used	18b	(1,861)	(937)	(22)	(1)
Dividend receivable - current year	(xiv)	-	-	16,956	18,576
Dividend receivable - prior year	(xiv)	-	-	(18,576)	(13,236)
Impairment charge for the year	9	(8,186)	(909)	-	-
Foreign exchange difference		205,076	1,854	-	-
Movement during the year		32,768	154,484	271	350
Closing balance	26	600,927	373,130	17,661	19,032

#### (viii) Deposit from banks

		Gro	up	Compa	iny
	Notes	31 December 2023	31 December 2022	31 December 2023	31 December 2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₦</b> ′millions
Opening balance	33	1,055,254	1,098,107	-	-
Interest expense	8	55,183	22,448	-	-
Interest paid		(52,305)	(21,034)	-	-
Foreign exchange difference		1,464,964	(32,101)	-	-
Movement during the year		(719,914)	(12,166)	-	-
Closing balance	33	1,803,182	1,055,254	-	-

#### (ix) Deposit from customers

	Group		Company		
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance		7,124,086	5,849,487	-	-
Interest expense	8	268,925	117,199	-	-
Interest paid		(239,092)	(117,199)	-	-
Foreign exchange difference		(758,082)	(50,399)	-	-
Movement during the year		4,267,509	1,324,999	-	-
Closing balance	34	10,663,346	7,124,086	-	-

#### (x) Other liabilities

	Group		up	Company	
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance	35	652,554	654,350	17,269	16,192
Impairment writeback on off balance		(678)	(924)	-	-
sheet	9				
Lease payments	30	(2,827)	(3,241)	-	-
Interest expense on lease	8	896	536	6	3
Interest paid on Lease liabilities	30(ii)	(1,106)	-	-	-
Actuarial loss on long service award	35	239	(498)	-	-
Reclassification from PPE		-	(291)		
Foreign exchange difference		742,788	(18,624)	-	-
Movement during the year		(130,033)	21,245	1,766	1,074
Closing balance	35	1,261,833	652,554	19,041	17,269

#### (xi) Disposal of property and equipment

		Gro	oup	Comp	any
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Cost	30	6,091	3,578	244	176
Accumulated depreciation	30	(4,691)	(2,769)	(216)	(79)
Net book value of disposed properties		1,400	809	28	97
Gain or (loss) on disposed properties	15	7	1,249	7	6
Sales proceed		1,407	2,059	35	103

#### (xii) Interest received

		Group		Company	
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Interest received on loans	(iii)	937,795	237,229	31	7
Interest received on placement		49,014	56,438	2,980	1,806
Interest received on investment	(v)	283,539	120,601	436	396
		1,270,348	414,267	3,447	2,209

#### (xiii) Interest paid

		Gr	oup	Comp	any
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Interest paid on deposit from customers	(ix)	239,092	117,199	-	-
Interest paid on deposit from banks	(viii)	52,305	21,034	-	-
		291,397	138,233		
Interest paid on borrowings	36	36,617	23,475	-	-
Interest paid on Lease liabilities		1,106			
		329,120	161,707	-	-

#### (xiv) Dividend received

		Gro	Group		iny
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening dividend receivable		-	-	18,576	13,236
Dividend income	14	5,742	3,166	17,160	19,871
Dividend received		(5,742)	(3,166)	(18,780)	(14,531)
Closing dividend receivable		-	-	16,956	18,576

#### (xv) Investment in subsidiary

		Group		Company	
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance	28	-	-	262,671	262,671
Additional investment		-	-	-	-
Disposal		-	-	-	-
Reclassification from accounts receivable		-	-	-	-
Closing balance	28	-	-	262,671	262,671

#### (xvi) Financial liabilities at fair value through profit or loss

	Group		Company	
	31 December	31 December	31 December	31 December
Notes	2023	2022	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance	38,384	19,648	-	-
Movement during the year	105,086	18,736	-	-
Closing balance	143,470	38,384	-	-



#### (xvii) Proceeds from the sale of investment securities

		Group		Company	
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Value of investment disposed		1,178,834	1,244,825	1,153	(0)
profit on disposal of investment					
securities		34,848	22,425	(50)	-
		1,213,682	1,267,250	1,103	(0)

#### (xviii) Retirement benefit obligations

		Group		Company	
		31 December	31 December	31 December	31 December
	Notes	2023	2022	2023	2022
		<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Opening balance		5,699	5,394	-	-
Interest expense		1,194	3	-	-
Return on plan asset excluding interest					
income		(188)	670	-	-
Movement in Gratuity scheme		-	(269)	-	-
Actuarial Gains/(Losses)		1,331	(99)	-	-
Closing balance		8,036	5,699	-	-

#### 42 Commitments and Contingencies

#### 42.1 Capital commitments

The Group's capital commitment in respect of authorised and contracted capital projects are disclosed below.

#### Authorised and contracted

	31 December	31 December
	2023	2022
	₩'millions	<b>₩</b> ′millions
Property and equipment	5,691	608
Intangible assets	9,094	12,034
	14,785	12,642

#### 42.2 Legal proceedings

The Group is a party to a number of legal actions arising out of its normal business operations. The directors having sought the advice of the professional legal counsel are of the opinion that no significant liability will crystalise from these cases beyond the provision made in the financial statements

	31 December	31 December
	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions
At start of the year	1,376	1,376
Provisions	-	-
Writeback	-	-
At end of year	1,376	1,376

#### 42.3 Other contingent commitments

In the normal course of business the group is a party to financial instruments which carry off-balance sheet risk. These instruments are issued to meet the credit and other financial requirements of customers. The contractual amounts of the off-balance sheet financial instruments are:

	31 December	31 December
	2023	2022
	₩'millions	<b>₩</b> ′millions
Performance bonds and guarantees	553,003	486,522
Letters of credit	1,584,920	715,224
	2,137,923	1,201,746

#### 42.4 Loan Commitments

	31 December	31 December
	2023	2022
	<b>₩</b> ′millions	<b>₩</b> ′millions
Undrawn irrevocable loan commitments	179,277	105,521
	179,277	105,521

The total outstanding contractual amount of undrawn credit lines, letters of credit, and guarantees does not necessarily represent future cash requirements, as these financial instruments may expire or terminate without being funded. The fair value of credit related commitments is disclosed in Note 3.6

The Group cannot separately identify the expected credit loss on the undrawn commitment. Thus, the expected credit loss on the undrawn commitments have been recognised together with the loss allowance for the loan. See Note 22 on expected credit loss on Loans and advances to customers.

# Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

#### 43 Offsetting Financial Assets and Financial Liabilities

The information shown for 31 December 2023 relates to First Bank Nigeria Limited, as no other entity within the Group has an offsetting arrangement.

🔊 GOVERNANCE

Financial instruments subject to offsetting, enforceable master netting and similar arrangement are as follows:

Group 31 December 2023	Gross amounts before offsetting in the statement of financial position	set off in the	Net amounts after offsetting in the statement of financial position	Amounts subje master netting arrangements the statement position	and similar not set off in	Net amounts of exposure
	(a) ₩′millions	(b) ₦′millions	(c)= (a) - (b) ₦′millions	(d) Ħ'millions	(e) Ħ'millions	(f) =(c) - (e) Ħ'millions
ASSETS						
Financial assets at fair value through profit or loss	592,966	-	592,966	-	879	592,088
Total Assets subject to offsetting, master netting and similar arrangements	592,966	_	592,966	-	879	592,088
similar arrangements	332,300				0/0	
LIABILITIES				<u></u>		
Financial derivatives	75,260		75,260	-	-	75,260
Total Liabilities subject to offsetting, master netting and						
similar arrangements	75,260	-	75,260	-	-	75,260

# Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

Group 31 December 2022	Gross amounts before offsetting in the statement of financial position	set off in the	Net amounts after offsetting in the statement of financial position	Amounts subje master netting arrangements the statement position	and similar not set off in	Net amounts of exposure
	(a) Ħ'millions	(b) Ħ'millions	(c)= (a) - (b) Ħ'millions	(d) Ħ'millions	(e) Ħ'millions	(f) =(c) - (e) ₩′millions
ASSETS						
Financial assets at fair value through profit or loss	52,843	-	52,843	-	2,300	50,543
Total Assets subject to offsetting, master netting and	· · · · · · · · · · · · · · · · · · ·		· · · · · · · ·			<u> </u>
similar arrangements	52,843		52,843		2,300	50,543
LIABILITIES						
Financial derivatives	4,975		4,975	-	-	4,975
Total Liabilities subject to offsetting, master netting and						
similar arrangements	4,975		4,975		-	4,975

The amount set off in the statement of financial position reported in column (b) is the lower of (i) the gross amount before offsetting reported in column (a) and (ii) the amount of the related instrument that is eligible for offsetting. Similarly, the amounts in columns (d) and (e) are limited to the exposure reported in column (c) for each individual instrument in order not to understate the ultimate net exposure.

The Group has master netting arrangements with counterparty banks, which are enforceable in case of default. In addition, applicable legislation allows an entity to unilaterally set off trade receivables and payables that are due for payment, denominated in the same currency and outstanding with the same counterparty. These fall in the scope of the disclosure. The Group received and provided margin deposits as collateral for outstanding derivative positions. The Group or the counterparty may set off the Group's asset or liabilities with the margin deposit in case of default.

The disclosure does not apply to loans and advances to customers and related customer deposits unless they are set off in the statement of financial position.

#### 44 Related party transaction

The Group is controlled by FBN Holdings Plc. which is the parent company, whose shares are widely held. FBN Holdings Plc, is a non-operating financial holding company licensed by the Central Bank of Nigeria. (See note 28 for the list of all subsidiaries of the Group).

A number of transactions are entered into with related parties in the normal course of business. The volumes of related-party transactions, outstanding balances at the year-end, and related expense and income for the year are as follows:

### Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

#### 44.1 Transactions with related parties

Name of entity	Nature of relationship	Nature of transactions	31 December 2023 ₦′millions	31 December 2022 Ħ′millions
First Bank Nigeria Limited	Subsidiary	Placement	-	-
First Bank Nigeria Limited	Subsidiary	Current account balance	2,059	557
First Bank Nigeria Limited	Subsidiary	Bank charges	7	7
First Bank Nigeria Limited	Subsidiary	Interest income	-	-
FBNQuest Merchant Bank Limited	Subsidiary	Current account balance	1	9
FBNQuest Merchant Bank Limited	Subsidiary	Placement	5,177	7,016
FBNQuest Merchant Bank Limited	Subsidiary	Interest income	222	24

🔊 GOVERNANCE

Placements with related parties have maturities ranging from 30 days to 90 days and interest rates between 11% to 13.25%. Current account balances are balances in transactional operating accounts with related parties as at 31 December 2023.

#### 44.2 Key management compensation

Key management includes Executive Directors and members of the Management Committee. The compensation paid or payable to key management for employee services excluding certain benefits is shown below:

	Group		Comp	pany	
	31 December	31 December	31 December	31 December	
	2023	2022	2023	2022	
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions	
Salaries and other short-term employee benefits	3,482	2,789	487	450	
Post-employment benefits	284	74	241	19	
	3,766	2,863	728	469	

#### 44.3 Insider related credits

In compliance with the Central Bank of Nigeria Circular BSD/1/2004 on insider related credits, the company had no insider related credits during the year. Insider related credits relating to the banking subsidiaries have been appropriately disclosed in the respective financial statements of the subsidiaries.

# Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

🔊 GOVERNANCE

#### 45 Directors' emoluments

Remuneration paid to the directors was:

	31 December 2023 ₩′millions	31 December 2022 ₦'millions
Fees	433	415
Sitting allowances	75	51
Executive compensation	180	126
Other directors' costs and expenses	347	373
	1,035	965
Included in the fees above are amounts paid to:		
Chairman	64	64
Highest paid director	107	98

The number of directors who received fees and other emoluments in the following ranges was:

	Number	
	31 December	31 December
	2023	2022
₩10,000,000 - ₩40,000,000	1	-
₩40,000,001 and above	8	8
	9	8

#### 46 Compliance with regulations

During the year, the entities within the group paid penalties to the Central Bank of Nigeria as below:

#### (a) First Bank Nigeria Limited

Description	<b>₩</b> ′millions
(i) CBN penalty for infractions noted during the risk based examination of December 2020	10.0
(ii) CBN penalty for infractions raised during the 2020 AML/CFT examination	6.3
(iii) CBN penalty for bank's appointment of Chief Audit Executive without prior approval of CBN	2.0
	18.3

#### (c) FBNQuest Merchant Bank Limited

Description	<b>₩</b> ′millions
(i) CBN: Non Disclosure of Diversity in Employment in Banks and Discount Houses	2.0
(ii) CBN: Contravention of CBN Risk Based Cybersecurity Framework and Guidelines	2.0
	4.0

#### 47 Events after statement of financial position date

The Company has no events after the financial position date that will materially affect the financial position shown in these consolidated and separate financial statements.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2023

#### 48 Dividend

#### (i) Dividend paid

A cash dividend of ₦17.95 billion at ₦0.50 per share (2021: ₦12.56 billion) that related to the year 31 December 2022 was paid in August 2023.

#### (ii) Dividend proposed

The Board of Directors, pursuant to the powers vested in it by the provisions of Section 426 of the Companies and Allied Matters Act (CAMA) 2020, has recommended a dividend of 40 Kobo per ordinary share, amounting to ₩14,358,117,116.40 (2022: ₩17,947,646,398 (50 Kobo per share)). Withholding tax will be deducted at the time of payment.

#### 49 Earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to equity holders of the company by the weighted average number of ordinary shares in issue during the year, excluding the average number of ordinary shares purchased by the members of the group and held as treasury shares.

The company does not have potential ordinary shares with convertible options and therefore there is no dilutive impact on the profit attributable to the equity holders of the parent.

	Group		Compa	any
	31 December 2023 ₦′millions	31 December 2022 Ħ′millions	31 December 2023 Ħ'millions	31 December 2022 Ħ′millions
Profit from continuing operations attributable to owners of the parent $(\aleph$ million)	308,315	134,541	15,170	19,460
Loss from discontinued operations attributable to owners of the parent (\mathrm{H}'million)	(112)	(138)	-	-
Weighted average number of ordinary shares in issue (in million)	35,895	35,895	35,895	35,895
Basic/diluted earnings per share (expressed in Naira per share)				
- from continuing operations	859	375	42	54
- from discontinued operations	-	-	-	-
	859	375	42	54

The calculation of basic earnings per share is based on the profit attributable to equity holders of the parent and the number of basic weighted average number of shares.

#### 50 Non audit services

The external auditors of FBNHoldings ("Company"), KPMG Professional Services rendered the following non audit services to the Company for the year.

Description of service	₩'millions
Limited assurance on internal control over financial reporting	25

# Notes to the Consolidated and Separate Financial Statements for the year ended 31 December 2023

#### 51 Comparative

Certain disclosures and some prior year figures have been presented to conform with current year presentation

#### GROUP

#### Statement of profit or loss

For the year ended 31 December 2022	As previously		
	reported	Reclassification	As restated
	<b>₩</b> ′millions	₩'millions	<b>₩</b> ′millions
(i) Foreign exchange (loss)/gain	22,392	10,038	32,430
(ii) Operating expenses	(218,481)	(10,038)	(228,519)
Specific line items in operating expenses			
- Administrative and other charges	(11,682)	(10,038)	(21,720)
- Regulatory cost	(39,764)	39,764	-
- AMCON resolution cost	-	(39,764)	(39,764)
- Deposit insurance premium	-	(26,765)	(26,765)
- Insurance premium	(29,444)	26,765	(2,679)
(iii) Income tax expense	(21,591)	3,362	(18,229)
(iv) Minimum tax	_	(3,362)	(3,362)

#### Statement of cashflows

For the year ended 31 December 2022	As previously reported ₩'millions	Reclassification Ħ'millions	As restated Ħ'millions
(i) Non cash adjusting item : Revaluation loss/(gain) on foreign			
currency balances	933	(10,038)	(9,105)
(Increase)/decrease in operating assets:			
– Other assets	(154,484)	10,038	(144,446)
(ii) Cash flow from/(used in) operations	228,268	-	228,268
(iii) Net cashflows generated from/(used in) operating activities	467,775	-	467,775

#### COMPANY

#### Statement of profit or loss

For the year ended 31 December 2022	As previously reported <del>†</del> /millions	Reclassification Ħ'millions	As restated Ħ'millions
(i) Income tax expense	(23)	22	(1)
(ii) Minimum tax	-	(22)	(22)

52 Inline with the amendment to Rule 2b & Rule 3 (paragraph 4) and the issuance of new Rule 10 by the Financial Reporting Council of Nigeria (FRC), reporting entities are required to disclose the details of any professional providing any form of assurance services to the entity. In compliance, the Company did not enagage any professionals to provide assurance services during the year.



### **Other National Disclosures and Other Information**



### **Other National Disclosures** Statement of Value Added - Group

	31 December 2023 ₩′000	%	31 December 2022 ₦′000	%
Gross income	1,595,255		815,166	
Interest and fee expense	(444,671)		(214,700)	
	1,150,584		600,466	
Administrative overheads	(341,853)		(228,520)	
Value added	808,732	100	371,946	100
Distribution				
Employees				
- Salaries and benefits	179,090	22	117,376	32
Government				
- Taxation	48,393	6	21,591	6
The future				
- Asset replacement (depreciation)	29,480	4	20,982	6
- Asset replacement (amortisation)	13,869	2	7,068	2
- Asset replacement (provision for losses)	227,418	28	68,619	18
- Expansion (transfers to reserves)	310,482	38	136,311	37
	808,732	100	371,946	100

Corporate Responsibility Sustainability

	31 December 2023 <del>11</del> /000	%	31 December 2022 ₦′000	%
Gross income	21,020		24,285	
Interest and fee expense	(6)		(3)	
	21,014		24,282	
Administrative overheads	(3,302)		(2,690)	
Value added	17,712	100	21,592	100
Distribution				
Employees				
- Salaries and benefits	2,194	12	1,884	9
Government				
- Company income tax	22	0	23	0
The future				
- Asset replacement (depreciation)	326	2	225	1
- Asset replacement (amortisation)	-	-	_	-
- Asset replacement (provision for losses)	-	-	-	-
- Expansion (transfers to reserves)	15,170	86	19,460	90
	17,712	100	21,592	100

FINANCIAL STATEMENTS

### **Other National Disclosures** Five Year Financial Summary - Group Statement of Financial Position

GROUP	31 December				
	2023	2022	2021	2020	2019
	<b>₩</b> ′millions	<b>₩</b> ′millions	<b>₦</b> ′millions	<b>₩</b> ′millions	<b>₩</b> ′millions
Assets:					
Cash and balances with Central Bank	2,572,363	1,790,863	1,586,769	1,631,730	1,025,325
Loans and advances to banks	2,053,230	1,223,061	1,015,122	1,016,823	754,910
Loans and advances to customers	6,359,294	3,789,061	2,881,916	2,217,268	1,852,411
Financial assets at fair value through profit or		278,466			
loss	748,785		351,146	126,354	282,660
Investment securities	2,797,620	2,321,885	1,957,478	1,549,290	1,414,530
Assets pledged as collateral	1,519,094	595,171	718,662	635,913	464,922
Other assets	600,927	373,130	218,638	315,501	212,092
Investment in associates	2,005	1,185	1,009	1,163	711
Investment properties	-	-	-	-	100
Property, plant and equipment	161,677	125,167	115,987	114,034	112,939
Intangible assets	33,557	15,859	19,018	15,340	18,961
Deferred tax	55,895	30,909	28,710	27,619	25,009
Assets held for sale	33,237	32,953	37,918	37,993	38,956
Total assets	16,937,684	10,577,710	8,932,373	7,689,028	6,203,526
Financed by:					
Share capital	17,948	17,948	17,948	17,948	17,948
Share premium	233,392	233,392	233,392	233,392	233,392
Reserves	1,467,238	732,289	618,111	504,746	394,269
Non controlling interest	28,443	12,112	10,405	9,085	15,516
Deposits from banks	1,803,182	1,055,254	1,098,107	1,039,220	860,486
Deposits from customers	10,663,346	7,124,086	5,849,487	4,894,715	4,019,836
Derivative liabilities	143,470	38,384	19,648	7,464	6,046
Liabilities on investment contracts	-	-	-	-	24,676
Liabilities on insurance contracts	-	-	-	-	63,748
Borrowings	1,250,827	675,440	405,304	379,484	250,596
Retirement benefit obligations	8,036	5,699	5,392	7,527	3,352
Current income tax	52,662	27,901	17,741	11,247	13,778
Other liabilities	1,261,833	652,554	654,350	581,720	297,140
Deferred income tax liabilities	5,524	868	366	101	250
Liabilities held for sale	1,783	1,783	2,122	2,379	2,493
	16,937,684	10,577,710	8,932,373	7,689,028	6,203,526

### Other National Disclosures Five Year Financial Summary - Group Income Statement

	12 months ended 2023 ₩'millions	12 months ended 2022 ₩'millions	12 months ended 2021 Ħ'millions	12 months ended 2020 ₦′millions	12 months ended 2019 ₦'millions
Gross Earnings	1,595,255	815,166	757,296	590,663	627,008
Net operating income Insurance claims	1,149,764	600,291	592,813	531,328	449,301 (10,106)
Operating expenses Group's share of associate's results	(564,291) 820	(373,945) 175	(334,182) (258)	(292,501) 482	(304,556)
Impairment charge for credit losses	(227,418)	(68,619)	(91,711)	(61,830)	(51,133)
Profit before taxation Taxation	358,875 (48,393)	157,902 (21,591)	166,662 (15,515)	83,703 (8,111)	83,595 (9,783)
Profit from continuing operations	310,482	136,311	151,147	75,592	73,812
Profit/(loss) from discontinuing operations	(112)	(138)	(68)	14,138	(147)
Profit for the year	310,370	136,173	151,079	89,730	73,665
Profit attributable to: Owners of the parent	308,203	134,403	149,709	87,986	69,918
Non controlling interest	2,167 310,370	1,770	1,370 151,079	1,744	3,747 73,665
Earnings per share in kobo (basic/diluted)	859	375	417	245	195

FINANCIAL STATEMENTS



### **Other National Disclosures** Five Year Financial Summary - Company Statement of Financial Position

COMPANY	31 December				
	2023	2022	2021	2020	2019
	<b>₩</b> ′millions				
Assets:					
Loans and advances to banks	16,523	18,331	16,477	11,240	5,706
Loans and advances to customers	269	39	49	61	94
Financial assets at fair value through profit or					
loss	504	1,601	1,337	2,116	3,057
Investment securities	6,959	3,963	4,210	9,863	11,393
Investment in associates	-	-	-	-	-
Investment in subsidiaries	262,671	262,671	262,671	262,671	239,514
Other assets	17,661	19,032	13,344	14,360	15,922
Property, plant and equipment	948	718	397	312	490
	305,535	306,355	298,485	300,623	276,176
Financed by:					
Share capital	17,948	17,948	17,948	17,948	17,948
Share premium	233,392	233,392	233,392	233,392	233,392
Reserves	35,125	37,717	30,946	35,525	15,503
Current income tax	29	29	7	214	12
Other liabilities	19,041	17,269	16,192	13,544	9,321
	305,535	306,355	298,485	300,623	276,176

### Other National Disclosures Five Year Financial Summary - Company Income Statement

	12 months ended 2023 ₩'millions	12 months ended 2022 ₦′millions	12 months ended 2021 Ħ'millions	12 months ended 2020 Ħ′millions	12 months ended 2019 Ħ'millions
Gross Earnings	21,020	24,285	17,135	38,602	18,396
Net operating income	21,014	24,281	17,134	18,699	18,382
Gain from disposal of subsidiary/associate Operating expenses	- (5,822)	(4,799)	(4,081)	19,890 (4,515)	(4,508)
Profit before taxation	15,192	19,483	13,053	34,073	13,874
Taxation	(22)	(23)	(5)	(213)	(12)
Profit after taxation	15,170	19,460	13,048	33,860	13,862
Earnings per share in kobo (basic)	42	54	36	94	39

器 SHAREHOLDE

FINANCIAL STATEMENTS Resources for shareholders include the Notice of Annual General Meeting, proxy form, shareholder data update and related forms, and contact information.

# Shareholder Information

# **Shareholder Resources**

#### Dividend History as at 31 December 2023

FBN Ho	oldings Plc						
Payment No.	Year End	Dividend Type	Date Payable	Total Net Dividend Amount ( <del>N</del> )	Dividend Per Share	Net Dividend Amount Unclaimed As At 31 December 2023 ( <del>N</del> )	% Net Dividend Amount Unclaimed
1	31-Dec-2012	Interim	3-May-2013	29,434,858,173.90	1.00	1,172,333,091.30	3.98
2	27-May-2013	Final	27-May-2014	32,408,788,807.89	1.10	1,601,848,311.21	4.94
3	31-Dec-2014	Final	25-May-2015	2,963,937,941.77	0.10	288,457,350.54	9.73
4	31-Dec-2015	Final	30-May-2016	4,889,733,076.23	0.15	556,424,331.63	11.38
5	31-Dec-2016	Final	22-May-2017	6,512,770,910.98	0.20	731,547,174.42	11.23
6	31-Dec-2017	Final	16-May-2018	8,141,810,416.31	0.25	1,058,796,272.15	13.00
7	31-Dec-2018	Final	6-May-2019	8,463,553,721.79	0.26	1,535,548,351.31	18.14
8	31-Dec-2019	Final	28-Apr-2020	12,371,715,777.28	0.38	2,331,187,277.57	18.84
9	31-Dec-2020	Final	28-Apr-2021	14,698,822,774.81	0.45	2,804,238,082.44	19.08
10	31-Dec-2021	Final	21-Jun-2022	11,399,909,146.64	0.35	2,190,175,028.83	19.21
11	31-Dec-2022	Final	16-Aug-2023	16,248,457,349.40	0.50	3,378,582,224.50	20.79
TOTAL				147,534,358,097.00		17,649,137,495.90	

For more details, the FBN Holdings Plc list of Unclaimed Dividend can be accessed through the Company's website at <a href="https://www.fbnholdings.com/investor-relations/shareholder-information/unclaimed-dividends/">https://www.fbnholdings.com/investor-relations/shareholder-information/unclaimed-dividends/</a>

#### **Credit Ratings Summary**

	Rated Entity	Report Date	Local Currency (LC) Ratings	Foreign Currency (FC) Ratings	Outlook
Global Credit Rating	FirstBank	September 2023	A+(NG)	-	Positive
<b>Fit</b> al-	FBNHoldings	September 2023	A(nga)	B-	Stable
Fitch	FirstBank	September 2023	A(nga)	B-	Stable
Other dend & Deerste	FBNHoldings	September 2023	ngBBB- /ngA-3	B-	Stable
Standard & Poor's	FirstBank	September 2023	ngBBB+ /ngA-2	B-	Stable

#### FBNHoldings and Equity Market Statistics as at 31 December 2023\*

		2023	2022
	High for the year (₦)	29.40	12.40
FBNH Share Price	Low for the year (₦)	10.30	8.40
	Closing (₦)	23.55	10.90
	Total volume of shares traded (million)	9,446.43	4,147.68
FBNH Share Statistics	Total value of shares traded (₦'mn)	166,130.90	46,381.54
	Market capitalisation (₦'mn)	845,334.15	391,258.69
	NSE All Share Index	74,773.77	51,251.06
Market Indicators	Equities market capitalisation (₩'tn)	40.92	26.75

\*Data sourced from NGX



Shareholder Resources

#### Share Capitalisation History\*

Consideration	Cumulative No of Shares	Cumulative (₦)	Paid Up Increase (₦)	Cumulative (₦)	Authorised Increase (₦)	Year**
Cash	9,700,000	9,700,000	-	10,000,000,000	-	31-Dec-1973
Bonus	11,640,000	11,640,000	1,940,000	15,000,000	5,000,000	10-Jun-1975
Bonus	13,968,000	13,968,000	2,328,000	5,000,000	-	27-Jul-1976
Bonus	20,952,000	20,952,000	6,984,000	25,000,000	10,000,000	28-Jul-1977
Bonus	29,333,000	29,333,000	8,381,000	30,000,000	5,000,000	27-Jul-1978
-	29,333,000	29,333,000	-	40,000,000	10,000,000	28-Dec-1978
Bonus	43,999,200	43,999,200	14,666,200	50,000,000	10,000,000	26-Jul-1979
Bonus	55,577,937	55,577,937	9,262,990	70,000,000	-	24-Jul-1980
-	46,314,947	46,314,947	2,315,747	70,000,000	20,000,000	26-Jul-1980
Bonus	61,135,729	61,135,729	5,557,792	70,000,000	-	29-Apr-1981
-	61,135,729	61,135,729	-	150,000,000	50,000,000	29-Apr-1982
Bonus	67,249,303	67,249,303	6,113,574	150,000,000	-	16-Apr-1986
Bonus	80,699,165	80,699,165	13,449,862	150,000,000	-	9-Apr-1987
-	80,699,165	80,699,165	-	150,000,000	-	8-Apr-1988
Stock split from ₦1.00 to 50 Kobo	161,398,330	80,699,165	-	150,000,000	-	27-Apr-1989
-	161,398,330	80,699,165	-	150,000,000	-	26-Apr-1990
-	161,398,330	80,699,165	-	150,000,000	-	26-Apr-1991
-	161,398,330	80,699,165	-	150,000,000	-	27-Apr-1992
Bonus	215,197,772	107,598,886	26,899,721	150,000,000	-	29-Apr-1993
Bonus	430,395,536	215,197,768	107,598,882	300,000,000	150,000,000	28-Apr-1994
Bonus	537,994,418	268,997,209	53,799,441	300,000,000	-	25-Apr-1995
Bonus	672,493,020	336,246,510	67,249,301	300,000,000	-	25-Apr-1996
Cash	872,493,020	436,246,510	1,000,000,000	1,000,000,000	700,000,000	22-May-1997
Bonus	1,040,616,274	520,308,137	84,061,627	1,000,000,000	-	22-May-1997
Bonus	1,300,770,342	650,385,171	130,077,034	1,000,000,000	-	23-Jul-1998
Bonus	1,625,962,926	812,981,463	162,596,292	1,000,000,000	-	27-Jul-2000
Bonus	2,032,453,656	1,016,226,828	203,245,365	3,000,000,000	2,000,000,000	26-Jul-2001
Bonus	2,540,567,066	1,270,283,533	254,056,705	3,000,000,000	-	31-Jul-2002
Bonus	3,048,680,476	1,524,340,238	254,056,705	3,000,000,000	-	31-Jul-2003
Cash	3,556,793,886	1,778,396,943	254,056,705	3,000,000,000	-	19-Nov-2003
Bonus	4,001,393,063	2,000,696,532	222,299,589	3,000,000,000	-	19-Aug-2004
Bonus	5,001,741,383	2,500,870,692	500,174,160	3,000,000,000	-	20-Jun-2005
FBN Plc shares issued in exchange for minority shares in FBN Merchant Bankers	5,041,760,373	2,520,880,187	20,009,495	-	-	3-Jan-2006
FBN Plc shares issued in exchange for MBC shares	5,170,152,383	2,585,076,192	64,196,005	-	-	3-Jan-2006
FBN Plc shares issued to majority shareholders in FBN Merchant Bank arising from consolidation	5,238,669,388	2,619,334,694	34,258,503	-	-	3-Jan-2006
Increase/Bonus	10,477,338,776	5,238,669,388	2,619,334,694	10,000,000,000	7,000,000,000	24-Aug-2006
Bonus	12,223,561,906	6,111,780,953	873,111,565	-	-	22-Aug-2007
2007 Hybrid Offer	19,890,032,371	9,945,016,186	3,833,235,233	-	-	1-Jul-2007
Bonus	24,862,540,463	12,431,270,232	2,486,254,046	15,000,000,000	5,000,000,000	22-Aug-2008
Bonus (1 for 6)	29,006,297,206	4,143,756,743	2,487,000,000	15,000,000,000	-	20-Aug-2009
Bonus (1 for 8)	32,632,084,356	3,625,787,150	-	-	-	27-Aug-2010
Bonus (1 for 10)	35,895,292,792	3,263,208,435	-	-	-	21-May-2015

\*As at 31 December 2023. \*\*Approval date by Security and Exchange Commission.



# FBN Holdings 🛼

# Notice of 12th Annual General Meeting

NOTICE IS HEREBY GIVEN that the 12th Annual General Meeting (AGM) of members of FBN HOLDINGS PLC will be held virtually via <a href="https://www.fbnholdings.com/agm-2024-live/">https://www.fbnholdings.com/agm-2024-live/</a> on Thursday, 14 November 2024, at 10a.m. or so soon thereafter to transact the following:

GOVERNANCE

#### **Ordinary Business:**

- To receive the audited accounts for the financial year ended 31 December 2023, together with the reports of the Directors, Auditor, Board Appraisers and Audit Committee thereon.
- 2. To declare a dividend.
- 3. To elect the following Directors:
  - Dr Abiodun Fatade as a Non-Executive Director
  - Kofoworola Dosekun as an Independent Non-Executive
     Director
  - Dr Alimi Abdul-Razaq as an Independent Non-Executive
     Director
  - Dr (Sir) Peter Aliogo as an Independent Non-Executive Director
  - Olusegun Alebiosu as a Non-Executive Director
  - Adebowale Oyedeji as the Group Managing Director
- To authorise the Directors to fix the remuneration of the Auditor.
- 5. To disclose the remuneration of Managers of the Company.
- 6. To elect members of the Audit Committee.

#### **Special Business:**

7. To consider and if thought fit, pass the following as an ordinary resolution:

"That the Directors' fees for the financial year ending 31 December 2024 and for succeeding years until reviewed by the Annual General Meeting be and is hereby fixed at  $\pm 50,000,000$  (Fifty Million Naira only) for each Director and  $\pm 63,700,000$  (Sixty-Three Million, Seven Hundred Thousand Naira only) for the Board Chairman."

- 8. To consider and if thought fit, pass the following as ordinary resolutions:
- a. That the Company be and is hereby authorised to undertake a capital raise of up to ₩350,000,000,000.00

(Three Hundred and Fifty Billion Naira). The capital raise transaction shall be implemented by one or more transactions, through the issuance of shares, by way of a public offering, private placement, rights issue in the Nigerian or international capital markets, at price(s) to be determined by way of a book building process or any other valuation method or combination of methods, in such tranches, series or proportions and at such periods or dates, coupon or interest rates, within such maturity periods and upon such other terms and conditions as may be determined by the Board of Directors (the "Directors"), subject to obtaining the approvals of the relevant regulatory authorities.

- b. That the capital raise referred to in resolution (a) above may be underwritten on such terms as may be determined by the Directors, subject to obtaining the approvals of the relevant regulatory authorities.
- c. That the share capital of the Company be increased by the exact number of ordinary shares which would be required upon determination of the terms of the capital raise and the Directors are authorised to pass resolutions for such increase, as well as to allot the new ordinary shares required in connection with the capital raise.
- d. That the Directors be and are hereby authorised to undertake all necessary actions to secure the listing and admission to trading of securities issued pursuant to the foregoing resolution on the Official List of the Nigerian Exchange Limited, and/or on any other securities exchange(s) or market(s).
- e. That the Directors be and are hereby authorised to appoint such professional parties and advisers and to perform all such other acts and do all such other things as may be necessary, to give effect to the above resolutions, including without limitation, executing necessary documents in connection with the capital raise, determining the final structure of the capital raise, interfacing and complying with the directives of any regulatory authority.

#### Notice of 12th Annual General Meeting

STRATEGIC

- 9. To consider and if thought fit, pass the following as special resolutions:
- That there should be a change of the legal and brand names of the Company from FBN Holdings Plc and FBNHoldings to First Holdco Plc and FirstHoldco respectively.
- b. That the change of legal and brand names should be extended to the subsidiaries of FBN Holdings Plc.
- c. That the Directors be and are hereby authorised to perform all such other acts and do all such other things as may be necessary to give effect to the above resolutions, including without limitation, complying with the directives of any regulatory authority.
- d. That upon completion of the processes for the change of name, increase of the Company's share capital and allotment of the new ordinary shares in accordance with the resolutions above, the Memorandum and Articles of Association of the Company be amended as necessary to reflect the Company's new legal name and issued share capital.

#### Notes:

#### 1. PROXY

A member entitled to attend and vote at the AGM is entitled to appoint a proxy to attend and vote in his stead. A proxy also need not be a member. All instruments of proxy must be duly stamped at the Stamp Duties Office and deposited at the Registered Office of the Company or the office of the Registrars, Meristem Registrars & Probate Services Limited, 213, Herbert Macaulay Way, Adekunle, Yaba, Lagos, Nigeria, not later than 48 hours before the time for holding the meeting. If the proxy form is executed by a corporate body, the proxy form should be sealed with its common seal.

Where a shareholder who has appointed a proxy attends the meeting and he/she elects to vote through any of the channels provided by the Company and not through the appointed proxy, such shareholder must communicate this in writing to the Company Secretary prior to the commencement of the meeting. In such circumstances, the proxy will not be entitled to vote.

**NOTE:** All instruments of proxy shall be stamped at the Company's expense.

#### 2. VIRTUAL MEETING LINK

Further to the Business Facilitation (Miscellaneous Provisions) Act, which allows public companies to hold meetings electronically, this AGM would be held virtually. The virtual meeting link for the AGM is <u>https://www.fbnholdings.com/agm-2024-live/</u>. The virtual meeting link will also be available on the Company's website at <u>http://www.fbnholdings.com</u> and on the Registrars website at <u>www.meristemregistrars.com</u>.

#### 3. DIVIDEND

If the proposed dividend recommended by the Directors is approved by members at the AGM, the dividend will be payable on Friday, 15 November 2024, to members whose names appeared in the Register of Members at the close of business on Tuesday, 13 August 2024. Shareholders who have completed the e-dividend Mandate forms will receive a direct credit of the dividend into their bank accounts..

#### 4. CLOSURE OF REGISTER OF MEMBERS

In accordance with Section 114 of Companies and Allied Matters Act (CAMA), please note that the Register of Members and Transfer Books of the Company closed from 14 August 2024, to 15 August 2024 (both dates inclusive) to enable the Registrars update records in preparation for the payment of dividend.

#### 5. E-DIVIDEND MANDATE

Shareholders are kindly requested to update their records and advise Meristem Registrars & Probate Services Limited of their updated records and relevant bank accounts for payment of their dividends. Detachable forms in respect of mandate for e-dividend payment, and shareholder data update are attached to the Annual Report for convenience. The forms can also be downloaded from the Company's website at <u>www.fbnholdings.com</u> or from Meristem Registrars & Probate Services Limited's website at <u>www.meristemregistrars.com</u>.

The duly completed form should be delivered to Meristem Registrars & Probate Services Limited, 213, Hebert Macaulay Way, Adekunle, Yaba, Lagos, Nigeria.

#### 6. UNCLAIMED DIVIDEND WARRANTS

Shareholders are hereby informed that some dividend warrants have been returned to the Registrars as unclaimed, while some have neither been presented for payment nor to the Registrars for revalidation.

Affected members are by this Notice advised to contact the Registrars, Meristem Registrars & Probate Services Limited, 213, Hebert Macaulay Way, Adekunle, Yaba, Lagos, Nigeria.

#### 7. STATUTORY AUDIT COMMITEE

In accordance with Section 404 (6) of CAMA, a shareholder may nominate another shareholder for appointment to the Audit Committee. Such nomination should be in writing and must reach the Company Secretary not less than 21 days before the AGM. The Companies and Allied Matter Act (CAMA), Code of Corporate Governance of the Financial Reporting Council, Securities and Exchange Commission (SEC) Guidelines and Central Bank of Nigeria (CBN) Corporate Governance Guidelines respectively, indicate that some of the members of the Audit Committee should have basic financial literacy and be knowledgeable in internal control processes. GOVERNANCE

#### Notice of 12th Annual General Meeting

STRATEGIC

In view of the above, we therefore request that nominations be accompanied by a copy of the nominee's Curriculum Vitae. The Curriculum Vitae of eligible candidates will be posted on the Company's website before the date of the meeting.

#### 8. ELECTION OF DIRECTORS

- a. Dr Abiodun Fatade was re-appointed as a Non-Executive Director on 29 April 2024. He will be presented for Shareholders' approval at the 12th Annual General Meeting.
- Kofo Dosekun was re-appointed as an Independent Non-Executive Director on 29 April 2024. She will be presented for Shareholders' approval at the 12th Annual General Meeting.
- c. Dr Alimi Abdul-Razaq was re-appointed as an Independent Non-Executive Director on 29 April 2024. He will be presented for Shareholders' approval at the 12th Annual General Meeting.
- d. Dr (Sir) Peter Aliogo was re-appointed as an Independent Non-Executive Director on 29 April 2024. He will be presented for Shareholders' approval at the 12th Annual General Meeting.
- e. Olusegun Alebiosu was appointed as a Non-Executive Director on 30 July 2024. He will be presented for Shareholders' approval at the 12th Annual General Meeting.
- f. Adebowale Oyedeji was appointed as the Group Managing Director effective 13 November 2024, subject to the approval of the Central Bank of Nigeria. He will be presented for Shareholders' approval at the 12th Annual General Meeting.

#### 9. RIGHT OF SHAREHOLDERS TO ASK QUESTIONS

Pursuant to Rule 19.12 (c) of the Nigerian Exchange Limited's Rulebook 2015, please note that it is the right of every shareholder to ask questions not only at the meeting but also in writing prior to the meeting. We urge that such questions be submitted to the Company Secretariat not later than two weeks before the date of the meeting.

#### BY ORDER OF THE BOARD



Adewale L.O Arogundade Company Secretary FRC/2014/NBA/0000006810 35 Marina, Lagos Dated the 18th day of October, 2024

### FBN Holdings 💦

### **Proxy Form**

#### FBN Holdings PLC (RC 916455)

#### ANNUAL GENERAL MEETING TO BE HELD virtually on Thursday, 14 November 2024 at 10am.

#### l/We

(Name of Shareholder in block letters)

The undersigned, being a member of the above-named Company hereby appoint

or failing him, the Chairman of the meeting as our Proxy to vote for us and on our behalf at the Annual General Meeting of the Company to be held on 14 November 2024 and at any adjournment thereof.

Unless otherwise instructed, the Proxy will vote or abstain from voting as he/she thinks fit.

Dated this	day	of	2024
Signature			

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#### NOTES:

- This form of proxy together with the Power of Attorney or other authority, if any, under which it is signed or a notarial certified copy thereof must reach the office of FBNH's Registrars; Meristem Registrars and Probate Services Limited, 213 Herbert Macaulay Way Yaba, Lagos not later than 48 hours before the time for holding the meeting.
- Where the appointer is a corporation, this form may be under seal or under the hand of any officer or attorney duly authorised.
- In the case of joint holders, the signature of any one of them will suffice, but the names of all joint holders should be shown.
- All instruments of proxy shall be at the Company's expense.

I/W	/e desire this proxy to be used in favour of/or against the resolution as indicated below:		
Re	solutions	For	Against
1	To receive the audited accounts for the financial year ended 31 December 2023, together with the reports of the Directors, Auditor, Board Appraisers and Audit Committee thereon.		
2	To declare a dividend		
3	To elect the following Directors:		
a.	Dr Abiodun Fatade as a Non-Executive Director		
b.	Kofoworola Dosekun as an Independent Non-Executive Director		
с.	Dr Alimi Abdul-Razaq as an Independent Non-Executive Director		
d.	Dr (Sir) Peter Aliogo as an Independent Non-Executive Director		
e.	Olusegun Alebiosu as a Non-Executive Director		
f.	Adebowale Oyedeji as the Group Managing Director		
4	To authorise the Directors to Fix the remuneration of the Auditor		
5	To disclose the remuneration of Managers of the Company		
6	To elect members of the Audit Committee		
7	To consider and if thought fit, pass the following as ordinary resolutions: "That the Directors' fees for the financial year ending 31 December 2024 is hereby fixed at \$\mathbf{\mathbf{N}}50,000,000 (Fifty Million Naira only) for each Director and \$\mathbf{\mathbf{N}}63,700,000 (Sixty-Three Million, Seven Hundred Thousand Naira only) for the Board Chairman."		
8 a.	To consider and if thought fit, pass the following as ordinary resolutions: That the Company be and is hereby authorised to undertake a capital raise of up to N350,000,000,000.00 (Three Hundred and Fifty Billion Naira). The capital raise transaction shall be implemented by one or more transactions, through the issuance of shares, by way of a public offering, private placement, rights issue in the Nigerian or international capital markets, at price(s) to be determined by way of a book building process or any other valuation method or combination of methods, in such tranches, series or proportions and at such periods or dates, coupon or interest rates, within such maturity periods and upon such other terms and conditions as may be determined by the Board of Directors (the "Directors"), subject to obtaining the approvals of the relevant regulatory authorities.		
b.	That the capital raise referred to in resolution (a) above may be under written on such terms as may be determined by the Directors, subject to obtaining the approvals of the relevant regulatory authorities.		
c.	That the share capital of the Company be increased by the exact number of ordinary shares which would be required upon determination of the terms of the capital raise and the Directors are authorised to pass resolutions for such increase, as well as to allot the new ordinary shares required in connection with the capital raise.		
d.	That the Directors be and are hereby authorised to undertake all necessary actions to secure the listing and admission to trading of securities issued pursuant to the foregoing resolution on the Official List of the Nigerian Exchange Limited, and/or on any other securities exchange(s) or market(s).		
e.	That the Directors be and are hereby authorised to appoint such professional parties and advisers and to perform all such other acts and do all such other things as may be necessary, to give effect to the above resolutions, including without limitation, executing necessary documents in connection with the capital raise, determining the final structure of the capital raise, interfacing and complying with the directives of any regulatory authority.		
9 a.	To consider and if thought fit, pass the following as special resolutions: That there should be a change of the legal and brand names of the Company from FBN Holdings Plc and FBNHoldings to First Holdco Plc and FirstHoldco respectively.		
b.	$That the change of {\sf legal} and {\sf brand} names should {\sf be extended} to the subsidiaries of {\sf FBNHoldingsPlc}.$		
с.	That the Directors be and are hereby authorised to perform all such other acts and do all such other things as may be necessary to give effect to the above resolutions, including without limitation, complying with the directives of any regulatory authority.		
d. Ple	That upon completion of the processes for the change of name, increase of the company's share capital and allotment of the new ordinary shares in accordance with the resolutions above, the Memorandum and Articles of Association of the company be amended as necessary to reflect the company's new legal name and issued share capital. ase indicate with "X" in the appropriate box how you wish your vote to be cast on the resolutions	s set o	ut above.

ease indicate with "X" in the appropriate box how you wish your vote to be cast on the resolutions set out above Unless otherwise instructed, the Proxy will vote or abstain from voting at his/her discretion.

		/				
	FBN Holdings 🛼				REGISTRARS	<b>RISTEM</b> AND PROBATE SERVICES LIMITED
	E-Dividend Mandate Man System (E-DMMS) Form NSTRUCTION Please fill out all compulsory(*) fields and complete all sections of t processing and return to the address below. THE REGISTRAR Meristem Registrars & Probate Services Limited 213, Herbert Macaulay Way, Adekunle-Yaba, P.O. Box 51585, Falomo-Ikoyi, Lagos State.				P. (T Write	Affix Current assport Here b be stamped by Bankers) e your name at the k of your passport photograph
	I/We hereby request that henceforth, all my/our dividend payment(s credited directly to my/our bank detailed below: Bank verification number (BVN)	due to me/us	s from my/	/our holding	s in FBN	Holdings Plc be
	Bank name					
	Bank branch					
	Bank address					
		Bank acco	unt numbe	er		
	Account opening date	Account ty	pe (tick)	Current		Savings
X	SHAREHOLDER ACCOUNT INFORMATION					
00	Surname*	First	name*			
	Other names*	Addr	ess*			
X	Bank name Bank branch Bank address Account opening date SHAREHOLDER ACCOUNT INFORMATION Surname*	Account ty First	vpe (tick) name*			Savings

B AT A GLANCE / B STRATEGIC / B CORPORATE / S GOVERNANCE / A RISK REPORT / RESPONSIBILITY & / S GOVERNANCE / A REVIEW

City*		State*	
Country*		CHN (if any)	
Previous address (if any)			
Email address			
Mobile number 1*		Mobile number 2*	
Signature(s)*	Joint/Company's signatories*	Company's seal*	Meristem Registrars & Probate Services Limited
Authorised signature of banker		Authorised stamp of banker	Website: <u>www.meristemng.com</u> Email: info@meristemregistrars.com

311

路 SHAREHOLDER INFORMATION





### Shareholder Data Update form

#### INSTRUCTION

Please submit or post the completed form to The Registrar, Meristem Registrars & Probate Services Limited, 213 Herbert Macaulay Way, Adekunle-Yaba, P.O.Box 51585, Falomo-Ikoyi, Lagos State or through any of the branches of First Bank Nigeria Limited or to the Company Secretary/Investor Relations Offices of FBN Holdings Plc for onward delivery to the Registrar.

We are committed to updating the records of our shareholders and to achieve this, please fill out all the compulsory (\*) fields in the form below:

Surname*	
First name*	
Other names	
Email address*	
Mobile number*	
Old address*	
New addresses (To be used for address update)*	
Next of kin	
Next of kin's phone number	
I/we hereby authorise FBN Holdings Plc to u	update my/our shareholding accounts with the above information
Twe netery authorise i bit notalings i le to t	
Individual shareholder signature*	Joint shareholder signature*
Corporate shareholder*	Company seal*
	Kindly download the form from our website <u>www.fbnholdings.com</u>
	FBN HOLDINGS PLC Annual Report and Accounts 2023 313

# **Glossary of Ratios**

RATIOS	BASIS OF COMPUTATION
Average cost of deposits	Interest expense (on deposits)
Average cost of deposits	- Average deposit (i.e. opening + closing balance)/2
Dagia comingo por choro	Profit attributable to ordinary shareholders (after deduction of debenture interest and tax)
Basic earnings per share	= Weighted average number of shares in issue
	Shareholders' funds
Book value per share (BVPS)	= Number of outstanding shares in issue (35,895,292,792 units)
	Interest expense on borrowed funds
Cost of borrowed funds	= Average borrowed funds (opening + closing)/2
	Interest expense
Cost of funds	= Average interest-bearing liabilities (opening + closing)/2
	Interest expense on interbank takings
Cost of interbank takings	= Average interbank takings (opening + closing)/2
	Expense on managed funds
Cost of managed funds	= Liabilities on investment contracts
	Loan loss expense
Cost of risk	= Gross loans to customers
	Operating expenses
Cost to income ratio	= Operating income
	Debt
Debt to capital	=
	Dividend
Dividend per share	= Number of outstanding shares in issue (35,895,292,792 units)
	Debt
Gearing ratio	=
Interest earning assets	= Due from other banks + treasury bills + Securities (bonds) + loans and advances
	Total assets
Leverage	= Total shareholders' funds
	Liquid assets
Liquidity ratio	= Deposit liabilities (as prescribed by the CBN)
	Total loans
Loan to deposit ratio	= Total deposit
	Net interest income
Net interest margin	= Average interest-earning assets (opening + closing)/2
Net loans	= Gross loans – loan loss provision
Net revenue	= Net interest income + net fee and commission income + other income
	Loan loss provision (including interest in suspense) + Regulatory risk reserve
NPL coverage	NPL
	Non-performing loans
NPL ratio	= Gross Loans

### Glossary of Ratios

RATIOS		BASIS OF COMPUTATION
Operating profit margin		Operating profit
Operating profit margin	=	Gross earnings
Pre-provision operating profit	=	Operating profit + impairment charge on credit losses
Price to book	_	Market value per share
	-	Book value per share
Price earnings	_	Market value per share
Flice earlings	-	Earnings per share
Deturn on overage acceta		Profit after tax x 100
Return on average assets	=	Average total asset
		Profit after tax x 100
Return on average equity	=	Average total equity
Risk asset ratio		Total loans
RISK asset ratio	=	Total assets
Risk weighted assets*	=	Assets x weight of risks
The Alexandre		Total tier 1 capital
Tier 1 ratio	=	Risk weighted assets
The Question		Total tier 2 capital
Tier 2 ratio	=	 Risk weighted assets
<b>-</b>		Total qualifying capital
Total capital adequacy ratio	=	Risk weighted assets
		Interest income
Yield on interest earning assets	=	Average interest earning assets

\*Risk weighted assests: Risk asset is computed using risk weights as defined by CBN/Basel

#### 1.0 Introduction

FBN Holdings Plc (the Group) is committed to delivering a high standard of service to all its stakeholders. The Group seeks to maintain its reputation as a group of companies delivering high-quality professional services, committed to responding to the needs and concerns of its various stakeholders.

A complaint, for the purpose of this Policy, is defined as 'an expression of dissatisfaction made to an organisation, related to its products and or services, or the complaints-handling process itself, where a response or resolution is explicitly or implicitly expected'.

This Policy is designed to align with relevant regulatory requirements and best practices in complaints management, and, to meet the requirements of the following regulators:

- The Central Bank of Nigeria (CBN);
- The Securities and Exchange Commission (SEC); and
- The Nigerian Exchange Limited (NGX).

Where necessary, the principles contained in this Policy shall guide the Group's subsidiaries in developing their respective sector-specific Complaints Management Policies and Guidelines.

#### 2.0 Objectives of the Policy

This Policy is aimed at ensuring prompt and efficient management of complaints brought to the attention of the Group. It is also intended to improve service delivery by enabling the Group to identify areas of concern, remedy problematic or unfair situations, enhance operating methods and ensure efficient, fair, and prompt handling of all complaints received.

Specific objectives of this Policy are to ensure that:

- The complainant is provided with access to an open and responsive Complaints Management Policy;
- Complaints are resolved in a consistent, systematic and responsive manner to the satisfaction of the complainant and the Group;
- Causes of complaints are identified and resolved/ eliminated;
- Trends are monitored towards improving the Group's operations; and
- The Group complies with all relevant sector-specific regulations on complaints management as issued by the Regulators.

#### 3.0 Scope of the Policy

This Policy shall apply to:

- FBN Holdings Plc, subsidiary companies and staff within the Group;
- All internal and external customers/clients;
- Third parties working in association, partnership or in contractual arrangements with entities within the Group;
- Third-party auditors and service providers;
- External organisations providing customer representation such as advocacy and complaints services; and
- Other stakeholders not listed above.

#### 4.0 Complaints to be Handled by this Policy

This Policy is designed to manage the following types of complaints:

- Customer/client complaints, including complaints that may require formal or informal feedback, concerns, statements of issues/omissions, and points of disagreement or dispute;
- Complaints by competitors in any of the business groups;
- Complaints by or through regulators, such as the CBN, SEC, NGX and or self-regulatory organisations such as the Financial Market Dealers Quotation;
- Other complaints which could be in the form of trade manipulations, accounting frauds, Ponzi schemes, etc;
- All complaints to relevant entities in the Group shall be forwarded to the address contained in this policy; and
- All complaints shall contain at the minimum the following:

The complainant's:

- > Name
- Full address
- Mobile number
- Email addressSignature
- SignatuDate
- Nature/description of complaint(s)
- > Other supporting document

#### 4.1 Complaints not Covered by this Policy

This Policy does not cover complaints that:

- Relate to matters that are sub-judice or in arbitration, including employee-related disputes;
- Fall outside the purview of the business of the Group; and
- Do not require a resolution or formal follow-up.

#### 5.0 Complaints Management Principles

In line with leading practices, the under listed principles shall guide FBNHoldings complaints management process:

Principle	Application
Visibility	• The Complaints Management Policy is well publicised to customers, clients, staff, and other stakeholders on the FBNHoldings website, with extracts of the policy in the Annual Report and Accounts.
Accessibility	• The Complaints Management Policy is available to all customers/clients and other stakeholders, and is user-friendly. Complaints are welcome from customers/clients who are dissatisfied with the Group member's decisions, actions, or services.
Responsiveness	Complaints will be acknowledged and resolved promptly.
	• Complaints will be handled in an efficient and effective manner and accorded the urgency it deserves.
	Complainants will be treated courteously and kept informed of the progress of their complaints throughout the complaint-handling process.
Objectivity	<ul> <li>Each complaint is addressed in an equitable, objective, and unbiased manner through the complaints management process.</li> </ul>
Charges	Access to the Group's complaints management process is free of any charge to the complainant.
Confidentiality	<ul> <li>Complaints are handled confidentially to avoid any form of embarrassment to innocent people. Identifiable information of the complainant is actively protected from disclosure and only made available for the purposes of addressing the complaint.</li> </ul>
Client-Focused Approach	• Group members are committed to efficient, prompt, and fair resolution of complaints. The Group is open to feedback and constantly reminds customers/clients of their right to make complaints.
Accountability	<ul> <li>The Group accept responsibility for effective complaints handling, and units responsible for complaints management will ensure that, where appropriate, issues raised because of failure in the complaints handling process are adequately addressed.</li> </ul>
Continual Improvement	The complaints management policy and process is reviewed once every two years to enhance its overall     efficiency and delivery of effective outcomes.

STRATEGIC

#### 6.0 Board and Management Commitment to the Policy

- The Board and Management are highly committed to promoting an effective and efficient complaints handling process across the Group, and adequate resources shall be deployed towards ensuring the achievement of this objective;
- Regular complaints management training entrenches best-in-class complaints handling techniques and strict adherence to the complaints handling policy; and
- All complaints received shall be acknowledged and analysed to help inform continuous quality improvement initiatives.

#### 7.0 Policy Statement

- This Policy is designed to provide guidance on how the Group manages complaints. FBNHoldings is committed to achieving service excellence and will strive to deliver services in a professional, consistent, coordinated, and timely manner; and
- The Group encourages all stakeholders (complainants) to lodge their complaints as this helps the Group to improve its services and products. In addition, the Group encourages staff to respect customers/clients and endeavour to anticipate customers/clients' needs and expectations.

The Group is committed to the following:

- Creating awareness among our stakeholders of the Group's complaint management process;
- Helping customers/clients and staff understand our complaints handling process;
- Investigating complaints impartially with a balanced view of available information or evidence;
- Considering complaints on their merits, taking account of individual circumstances; and
- Recognising customers/clients' right to provide feedback and complain about the product or services rendered.

Finally, the Policy shall be made available to all stakeholders on the website of FBNHoldings and an extract of the Policy shall also be made available to shareholders in the FBN Holdings Plc Annual Report and Accounts.

#### 8.0 Assessment and Investigation of Complaints

The following six steps shall be taken to assess and investigate any complaint from customers, shareholders and other stakeholders.

 Step 1: Assessment of the complaints to understand the product and or services that caused the complaints to occur;

- Step 2: Investigate the complaints by reviewing the policies, processes, codes of practice, product information, account information or service charters that are relevant;
- Step 3: Weighing the evidence by considering common pitfalls such as incorrect information, gaps in policy or process, staff working on old versions of policy manuals or process documents. Measure the evidence against extant legislation, regulations and guidance circulars, Internal policies and procedures, service charters, terms and conditions, precedents and contract provisions;
- Step 4: Correcting mistakes and take positive steps to avoid repetition of the problem;
- Step 5: Putting things right. A complaint should be used as an opportunity to look at what you can do to improve the way things are done – even if a mistake has not been made; and
- Step 6: Respond. An effective written response has the ability to reassure a customer and demonstrate the professionalism and commitment to customer service of your organisation. A response should concentrate, where possible, on the positives and show the customer that you understand their feelings.

#### 9.0 Time Limit for Investigation of Complaints, Regulatory Reporting Responsibility and Complaints Register

- In line with the Policy, all complaints are handled promptly. While it might not be possible to set a specified time limit for the resolution of complaints, given their diverse nature, subsidiaries shall strive to resolve all complaints within the time limits specified by the respective sectorspecific regulators;
- Where regulators require the Group office (FBN Holdings Plc) or entities within the Group to render regular reports on complaints, entities affected by such requirements shall be responsible for such regulatory returns, while the Compliance functions of the affected entities shall monitor compliance with such regulatory reporting requirements and ensure implementation of this Policy; and,
- In line with SEC and NGX requirements, entities within the Group, operating in the Capital Market (Capital Market Operators–CMO), shall be required to maintain an electronic complaints register, which will be updated monthly with the following:
  - > Name of the complainants
  - > Date of the complaint
  - > Nature of the complaint
  - > Brief details of the complaint
  - Status of resolution
  - Remarks/comments

318

Subsidiary	Business address	Telephone number	Email address
First Bank Nigeria Limited	Samuel Asabia House, 35 Marina, Lagos State, Nigeria	0700 FIRSTCONTACT; +234 1 448 5500	<u>complaints@firstbanknigeria.com;</u> <u>firstcontactcomplaints@</u> <u>firstbanknigeria.com</u>
	2 Broad Street Lagos Island, Lagos State, Nigeria	+234 201 888 6722	
FBNQuest Merchant Bank Limited	FirstBank Building (3rd Floor), 22/24, Aba Road, Port Harcourt, Rivers State, Nigeria	+234 812 993 4624	<u>ccu@fbnquestmb.com;</u> <u>complaints@fbnquest.com</u>
	18 Mediterranean Street, Imani Estate, Maitama, FCT Abuja, Nigeria	+234 812 993 4620	
FBNQuest Capital Limited	16 Keffi Street, Off Awolowo Road, S.W. Ikoyi, Lagos State, Nigeria	+234 201 888 6722	complaints@fbnquest.com
	16 Keffi Street, Off Awolowo Road, S.W. Ikoyi, Lagos State, Nigeria	+234 201 888 6722; +234 805 400 0299	
FBNQuest Trustees Limited	FirstBank Building (3rd Floor), 22/24, Aba Road, Port Harcourt, Rivers State, Nigeria	+234 812 993 4624	contacttrustees@fbnquest.com
	18 Mediterranean Street, Imani Estate, Maitama, FCT Abuja, Nigeria	+234 701 045 5883	
	2nd Floor, Coommassie House, Plot 777, Muhammadu Buhari Way Central Area, FCT Abuja, Nigeria	+234 802 244 7086	
	9/11 Macarthy Street, Onikan, Lagos State, Nigeria	+234 201 270 3379	
FBN Insurance Brokers Limited	48 Molete Challenge Road, 3rd Floor, Opposite Oyo State Motor Park, Ibadan, Oyo State, Nigeria	+234 812 692 7623; +234 803 400 9635	fibinfo@fbninsurancebrokers.com
	22/24 Aba Road, 2nd Floor c/o First Bank Nigeria Limited Main Branch, Port Harcourt, Rivers State, Nigeria	+234 803 811 3369	

All complaints from shareholders and other stakeholders relating to FBN Holdings Plc shall be directed to:

FBN Holdings Plc Company Secretariat or Investor Relations Department Samuel Asabia House, 35 Marina, P. O Box 5216 Lagos State, Nigeria

$\bowtie$	companysecretariat@fbnholdings.com	() +234 201 905 2222; +234 201 905 2223	
or			
$\bowtie$	investor.relations@fbnholdings.com	<b>(</b> ) +234 201 905 2720; +234 201 905 1086	

# Abbreviation

AFC	Africa Finance Corporation
	African Export-Import Bank
AICIF	African International Conference on Islamic Finance
AGM	Annual General Meeting
AML	Anti-Money Laundering
APIs	Application Programming Interfaces
AMCON	Asset Management Corporation of Nigeria
ALM	Asset and Liability Management
ACII & ACIIN	Associate Member of the Chartered Insurance Institutes of London and Nigeria
ANCRIB	Associate Member of the Nigerian Council of Registered Insurance Brokers
ABSC	Associate of the British Society of Commerce London
AIAB	Associate of the International Association of Bookkeepers
ARIN	Association of Radiologists in Nigeria
BARAC	Board Audit and Risk Assessment Committee
BFIC	Board Finance and Investment Committee
BRNGC	Board Remuneration Nomination and Governance Committee
BVPS	Book Value Per Share
BUs	Business Units
CDR	Carbon Dioxide Removal
CBN	Central Bank of Nigeria
CCEPI	Certified Compliance & Ethics Professionals International
CPIN	Certified Pension Institute of Nigeria
CIBN	Chartered Institute of Bankers of Nigeria
CITN	Chartered Institute of Taxation of Nigeria
CEO	Chief Executive Officers
CFO	Chief Financial Officer
CRO	Chief Risk Officer
CPFAs	Closed Pension Fund Administrators
CON	Commander of the Order of the Niger
СОР	Communication on Progress
САМА	Companies and Allied Matters Act 2020

CSR	Corporate Social Responsibility
CoR	Cost of Risk
CSAT	Customer Satisfaction
DXCs	Digital Experience Centers
DVM	Doctor of Veterinary Medicine
EPS	Earnings Per Share
E-DMMS	E-Dividend Mandate Management System
EAP	Employee Assistance Programme
EVP	Employee Value Proposition
ERM	Enterprise Risk Management
EPIC	Entrepreneurship, Professionalism, Innovation, Customer-Centricity
ESGMS	Environmental, Social and Governance Management System
ESG	Environmental, Social, and Governance
EY	Ernst & Young
FBNIB	FBN Insurance Brokers
FCA	Fellow of the Institute of Chartered Accountants of Nigeria
FITC	Financial Institutions Training Centre
FMDQ	Financial Market Dealers Quote
FRC	Financial Reporting Council
FICT	Fixed Income, Currencies, Sales and Trading
GBVH	Gender Based Violence and Harassment
GEWE	Gender Equality & Women Empowerment
GM	General Manager
GRI	Global Reporting Initiative
GEC	Group Executive Committee
GMD	Group Managing Director
GRSC	Group Risk Stakeholders Committee
ICSAN	Institute of Chartered Secretaries and Administrators of Nigeria
IoD	Institute of Directors
ILO	International Labour Organisation's
IR	Investor Relations
JAN	Junior Achievement Nigeria

### Abbreviation

KPIs	Key Performance Indicators
KRIs	Key Risk Indicators
LAP	Leadership Acceleration Programme
LDP	Leadership Development Program
LCR	Liquidity Coverage Ratio
MANCO	Management Committee
MIT/REAP	Massachusetts Institute of Technology programme
MBA	Master of Business Administration
MBF	Master's in Banking and Finance
MAI LAB	Medical Artificial Intelligence Laboratory, Africa
MBAM	Merchant Banking & Asset Management
MDAs	Ministries, Departments & Agencies
NCOY	National Company of the Year
NIMC	National Identity Management Commission
NAICOM	National Insurance Commission
NFC	Near Field Communication
NPS	Net Promoter Scores
NSFR	Net Stable Funding Ratio
NDIC	Nigeria Deposit Insurance Corporation
NIBSS	Nigeria Interbank Settlement System
NCF	Nigerian Conservation Foundation
NGX	Nigerian Exchange Group
NIM	Nigerian Institute of Management
NIPC	Nigerian Investment Promotion Council
NSBPs	Nigerian Sustainability Banking Principles
NPL	Non-Performing Loan
OCAAT	One Community at A Time
PFAs	Pension Fund Administrators
PwC	PricewaterhouseCoopers
QWN	Quest Women's Network
QSPs	Quick Service Points
RSNA	Radiology Society of North America
ROaA	Return On Average Assets

ROaE	Return On Average Equity
RCSAs	Risk Control Self-Assessments
SOAR	Security Orchestration, Automation, and Response
SANEF	Shared Agent Network Expansion Facilities Limited
SOL	Single Obligor Limit
SMEs	Small and Medium Enterprises
SWAN	Society of Women Accountants of Nigeria
SPV	Special Purpose Vehicle
SCBN	Standard Chartered Bank Nigeria
SPARK	Start Performing Acts of Random Kindness
SAC	Statutory Audit Committee
SBUs	Strategic Business Units
SRFs	Strategic Resource Functions
SEP	Sustainability Empowerment Programme
SPIN	Sustainability Professionals Institute of Nigeria
SDGs	Sustainable Development Goals
CIBN	The Chartered Institute of Bankers of Nigeria
GRSC	The Group Risk Stakeholders Committee
SCCE	The Society of Corporate Compliance and Ethics
3LoD	Three Lines of Defence
TAT	Turnaround Time
UN	United Nations
UNGC	United Nations Global Compact
UNITAR	United Nations Institute for Training & Research
UI	University of Ibadan
VaR	Value at Risk
WARR	Weighted Average Risk Rating
WEPs	Women Empowerment Principles
WIMCA	Women in Marketing & Communications Awards
WISCAR	Women and Women in Successful Careers
WMSMEs	Women led Micro, Small & Medium Enterprises
YPE4AH	Youth-Powered Ecosystem to Advance Urban Adolescent Health

# **Contact Information**

Group	Business/Corporate Address	Telephone Numbers			
FBN Holdings Plc	Samuel Asabia House, 35 Marina, Lagos State, Nigeria	+234 1 448 5500, +234 708 062 5000			
Commercial Banking					
First Bank Nigeria Limited	Samuel Asabia House, 35 Marina, Lagos, Nigeria	+234 1 448 5500, +234 708 062 5000, +234 807 019 4190, 0700 FIRSTCONTACT			
FirstBank UK Limited	28 Finsbury Circus, London, EC2M 7DT, United Kingdom	+44 207 920 4920			
FirstBank DRC Limited	191 Avenue de L'Equateur, Kinshasa/Gombe, DRC	+243 82 191 8888, +243 81 555 8858			
First Bank Ghana Limited	Plot No: 6, 7 and 9 Liberation Road Accra, 111 Liberation Road, Accra Ghana. GA-007-8141	+233 302 23 6133, +233 302 23 5819			
FirstBank Guinea Limited	Immeuble Kalinko Dye, Boulevard Telli Diallo, Koulewondy Commune, Kaloum, Conakry, Guinea	+224 611 711 010			
FirstBank Sierra Leone Limited	3 Charlotte Street, Freetown, Sierra Leone	+232 77 995 481, +232 74 518 558			
FirstBank Gambia Limited	38, Kairaba Avenue, Serrekunda, KSMD, P.O. Box 1600, Banjul, The Gambia	+220 799 3502, +220 437 7878, +220 437 7880			
FBNBank Senegal Limited	Zone 15, Rond-Point Ngor Almadies à côté de la Station Shell, Dakar, Senegal	+221 33 859 8010			
FirstBank Representative Office					
FirstBank Representative Office Beijing Representative Office	Unit 1431, Tower B COFCO Plaza, No 8 Jianguomennei, Street, Dong Cheng District, Beijing,1000005 China	+86 10 65286820, +86 139 1118 7318			
Pension Custodial Service					
First Pension Custodian Nigeria Limited	Plot 1297 Akin Adesola Street, Victoria Island, Lagos, Nigeria	+234 1 277 7800-1			
Nominees and Associated Services					
First Nominees Nigeria Limited	9th Floor Samuel Asabia House, 35 Marina, Lagos, Nigeria	+234 1 905 2789, +234 1 905 2051, +234 1 905 1378			

FBNQuest Group				
FBNQuest Merchant Bank Limited	2 Broad Street Lagos Island, Lagos State, Nigeria	+234 201 888 6722		
	FirstBank Building (3rd Floor), 22/24, Aba Road, Port Harcourt, Rivers State, Nigeria	+234 812 993 4624		
	18 Mediterranean Street, Imani Estate, Maitama, FCT Abuja, Nigeria	+234 812 993 4620		
FBNQuest Asset Management Limited	16 Keffi Street, Off Awolowo Road, S.W. Ikoyi, Lagos State, Nigeria	+234 201 888 6722		
FBNQuest Securities Limited	2 Broad Street Lagos Island, Lagos State, Nigeria	+234 201 888 6722		
FBNQuest Capital Group				
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FBNQuest Trustees				
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