

FBN Holdings Plc

Update

Ratings

ERN Holdings Die

FBN Holdings Pic	
Long-Term IDR	В
Short-Term IDR	В
Viability Rating	b
Support Rating	5
Support Rating Floor	NF
National Long-Term Rating	A(nga)
National Short-Term Rating	F1(nga)

First Bank of Nigeria Ltd

Long-Term IDR	B+
Short-Term IDR	В
Viability Rating	b
Support Rating	4
Support Rating Floor	B+
National Long-Term Rating	A+(nga)
National Short-Term Rating	F1(nga)

Sovereign Risk

Long-Term Foreign-Currency IDR	BB-
Long-Term Local-Currency IDR	BB
Country Ceiling	BB-

Outlooks

Long-Term Foreign-Currency IDRs	Stable
Sovereign Long-Term	Stable
Foreign-Currency IDR	
Sovereign Long-Term	Stable
Local-Currency IDP	

Financial Data

FBN Holdings Plc

	31 Mar 13	31 Dec 12
Total assets (USDm)	22.3	20.5
Total assets (NGNbn)	3,459.1	3,186.1
Total equity NGNbn)	434.7	438.8
Operating profit (NGNbn)	31.1	91.2
Net income (NGNbn)	24.7	75.7
Comprehensive income (NGNbn)	25.8	96.1
Operating ROAA (%)	3.8	3.0
Operating ROAE (%)	28.9	22.6
Internal capital generation (%)	23.0	17.2
Fitch core capital/ weighted risks (%)	n.a	21.7
Tier 1 ratio (%)	n.a	19.4

Analysts

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Key Rating Drivers

IDR Driven by Operating Company: FBN Holdings Plc's (FBNH) 'B' IDR and 'b' Viability Rating (VR) are aligned with the VR of its main operating company, First Bank of Nigeria Ltd (FBN). This is driven by consolidated supervision as well as common branding and management. FBNH's Support Rating (SR) of '5' and Support Rating Floor (SRF) of 'NF' reflect Fitch Ratings' view that state support extended to banks would not apply to holding companies.

FBN's 'B+' IDR, National Ratings, SR and SRF are driven by the limited probability of support that Fitch believes would come from the Nigerian authorities given its perceived systemic importance. FBN's 'b' VR reflects a challenging operating environment, rapid loan growth and expected earnings pressure; this is partially offset by a strong domestic franchise as well as acceptable capital and liquidity. A holding company structure was adopted last year, and the bank represents around 98% of group assets.

Rapid Loan Growth: FBNH's gross loans were up by 23% to NGN1.6bn in 2012. Credit growth was especially prevalent in the oil and gas, manufacturing and real estate sectors. This growth reflects a strategic intent by FBNH to increase its lending to mid-sized corporates, and is contrary to the sector average where loan growth was relatively muted in 2012. More positively, Fitch expects a slower pace of loan growth in 2013.

Increased NPLs Expected: Significant sales of non-performing loans (NPLs) to AMCON (Asset Management Corporation of Nigeria) during 2010 and 2011 has supported a low NPL ratio of 2.6% at end-2012 (end-2010: 7.5%). Rapid credit growth contributed to a reduced ratio although we expect NPLs to rise over time. The above sector average credit growth achieved in 2012 is a negative ratings indicator that we expect will result in higher loan impairment charges in the longer-term. Loan loss reserve coverage of 94.5% at end-2012 is acceptable.

Pressure on Earnings Expected: FBNH reported strong earnings growth during 2012 following improved net interest and non-interest revenue. In the medium term, Fitch believes that the recent Central Bank of Nigeria (CBN) actions in Q113 are likely to place pressure on interest margins and other operating income. The most significant of these actions relate to the abolition of commission on turnover (a type of transmission fee) which is to be phased out by 2016. During 2012, commission on turnover represented 31% of FBNH's profit before tax.

Good Liquidity: FBNH's liquidity is sound, with 20.3% of assets invested in government or AMCON securities at end-2012. The loans/customer deposit ratio was 65.9%.

Acceptable Capitalisation: Fitch expects FBNH to maintain a Fitch core capital (FCC) ratio above 20%, a level we consider appropriate in the light of concentrated credit risk and the challenging Nigerian operating environment. At end-2012, the FCC ratio was 21.7%.

Rating Sensitivities

Limited Near-Term Upside: An upgrade of FBN's VR (and FBNH's equalised VR and IDR) is unlikely in the short-term. In the longer run, this could follow a stabilisation of loan growth accompanied by maintenance of strong balance sheet and asset quality metrics.

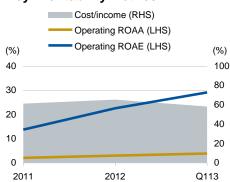
Change in Support: A change in FBN's IDR would most likely follow a change in Fitch's view of the authorities' ability or propensity to support the bank. While Fitch believes that the authorities' willingness to support Nigerian banks would be high, the ability to do so may be limited in the light of Nigeria's 'BB-' rating.

www.fitchratings.com 6 August 2013

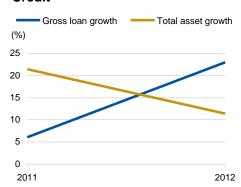
FitchRatings

Margins Net interest margin (RHS) Impairment charge/pre-impairment profit (LHS) (%) 50 10 9 40 30 8 7 20 10 6 5 0 Q113 2011 2012

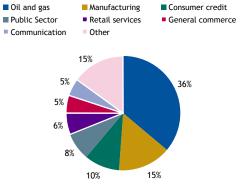
Key Profitability Metrics



Credit

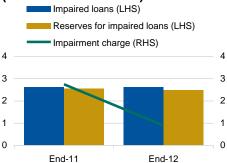


Loan Book End-12

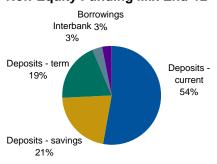


Credit Quality

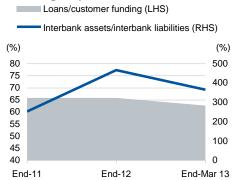




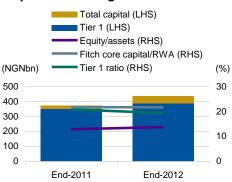
Non-Equity Funding Mix End-12



Funding Dependencies



Capital & Leverage



Related Criteria

Global Financial Institution Rating Criteria (August 2012) Evaluating Corporate Governance (December 2012)



FBN Holdings Plc Income Statement

			31 Dec 20			Dec 2011	
	3 Months - 1st Quarter 1th		As % of	Year End	As % of	Year End	As % of
	USDm	NGNbn		NGNbn	Earning	NGNbn	Earning
	Unaudited	Unaudited	Earning Assets ep	ort not seen	Assets ep	oort not seen	Assets
Interest Income on Loans	346.5	53.8	7.39	200.2	7.29	151.4	6.00
2. Other Interest Income	146.7	22.8	3.13	87.1	3.17	61.6	2.44
3. Dividend Income	0.1	0.0	0.00	0.5	0.02	4.4	0.17
4. Gross Interest and Dividend Income	493.3	76.6	10.52	287.8	10.48	217.4	8.61
5. Interest Expense on Customer Deposits	123.4	19.2	2.63	54.3	1.98	26.9	1.07
5. Other Interest Expense	7.0	1.1	0.15	7.7	0.28	9.9	0.39
7. Total Interest Expense	130.3	20.2	2.78	62.1	2.26	36.8	1.46
3. Net Interest Income	363.0	56.3	7.74	225.7	8.22	180.6	7.15
9. Net Gains (Losses) on Trading and Derivatives	(0.0)	(0.0)	(0.00)	4.2	0.15	7.0	0.28
10. Net Gains (Losses) on Other Securities	1.0	0.2	0.02	0.2	0.01	1.6	0.06
11. Net Gains (Losses) on Assets at FV through Income Statem		n.a.		0.0	0.00	(0.5)	(0.02)
12. Net Insurance Income	n.a.	n.a.	-	1.0	0.04	1.2	0.05
13. Net Fees and Commissions	125.7	19.5	2.68	60.0	2.18	47.6	1.88
14. Other Operating Income	17.0	2.6	0.36	5.5	0.20	0.4	0.02
15. Total Non-Interest Operating Income	143.7	22.3	3.06	70.9	2.58	57.3	2.27
16. Personnel Expenses	101.8	15.8	2.17	68.8	2.51	57.5	2.28
17. Other Operating Expenses	193.5	30.0	4.12	125.1	4.56	88.4	3.50
18. Total Non-Interest Expenses	295.3	45.8	6.30	193.9	7.06	146.0	5.78
19. Equity-accounted Profit/ Loss - Operating	n.a.	n.a.	-	n.a.	-	n.a.	
20. Pre-Impairment Operating Profit	211.4	32.8	4.51	102.7	3.74	91.9	3.64
21. Loan Impairment Charge	11.2	1.7	0.24	12.8	0.47	34.3	1.36
22. Securities and Other Credit Impairment Charges	n.a.	n.a.	0.24	(1.3)	(0.05)	4.6	0.18
23. Operating Profit	200.2	31.1	4.27	91.2	3.32	53.0	2.10
24. Equity-accounted Profit/ Loss - Non-operating	2.1	0.3	0.04	(0.6)	(0.02)	(1.5)	(0.06)
25. Non-recurring Income	n.a.	n.a.	0.04	0.3	0.01	n.a.	(0.00)
26. Non-recurring Expense	n.a.	n.a.	•	n.a.	0.01	15.5	0.61
27. Change in Fair Value of Own Debt	n.a.	n.a.	-	n.a.	_	n.a.	0.01
28. Other Non-operating Income and Expenses	n.a.	n.a.		1.8	0.06	(0.1)	(0.00)
29. Pre-tax Profit	202.3	31.4	4.31	92.7	3.38	35.9	1.42
	202.3 44.9	7.0	0.96	92.7 17.0	0.62		
30. Tax expense	44.9 1.6	7.0 0.3			0.62	17.2	0.68
31. Profit/Loss from Discontinued Operations	1.6 1 59.0	0.3 24.7	0.03 3.39	n.a. 75.7	2.76	n.a. 18.6	0.74
32. Net Income							
33. Change in Value of AFS Investments	5.3	0.8	0.11	19.8	0.72	(38.5)	(1.53)
34. Revaluation of Fixed Assets	n.a.	n.a.	- 0.00	n.a.	0.04	n.a.	0.02
35. Currency Translation Differences	3.0	0.5	0.06	1.1	0.04	0.6	0.02
36. Remaining OCI Gains/(losses)	(1.3)	(0.2)	(0.03)	(0.4)	(0.02)	(2.1)	(0.08)
87. Fitch Comprehensive Income	166.1	25.8	3.54	96.1	3.50	(21.4)	(0.85)
38. Memo: Profit Allocation to Non-controlling Interests	0.2	0.0	0.00	(0.2)	(0.01)	(0.9)	(0.04)
39. Memo: Net Income after Allocation to Non-controlling Interes		24.7	3.39	75.9	2.76	19.5	0.77
40. Memo: Common Dividends Relating to the Period	n.a.	n.a.	-	0.0	0.00	26.1	1.03
41. Memo: Preferred Dividends Related to the Period	n.a.	n.a.	-	n.a.	-	n.a.	-
xchange rate	110	SD1 = NGN155.2500	20	USD1 = NGN1	55 27000	USD1 = NGN15	58 26700



FBN Holdings Plc Balance Sheet

LSSets Loans 1. Residential Mortgage Loans 2. Other Mortgage Loans 3. Other Consumer/ Retail Loans	31 Mar 2013			31 Dec 20		31 Dec 2011		
Loans 1. Residential Mortgage Loans 2. Other Mortgage Loans	3 Months - 1st Quarter is - USDm	1st Quarter NGNbn	As % of Assets	Year End NGNbn	As % of Assets	Year End NGNbn	As % Asse	
Residential Mortgage Loans Other Mortgage Loans								
2. Other Mortgage Loans								
	n.a. n.a.	n.a. n.a.	-	n.a. n.a.	-	n.a. n.a.		
	0.0	0.0	0.00	0.0	0.00	0.0	0.0	
4. Corporate & Commercial Loans	0.0	0.0	0.00	0.0	0.00	0.0	0.0	
5. Other Loans	10,220.1	1,586.7	45.87	1,581.0	49.62	1,285.4	44.9	
6. Less: Reserves for Impaired Loans/ NPLs	263.5	40.9	1.18	39.3	1.23	32.9	1.1	
7. Net Loans	9,956.6	1,545.8	44.69	1,541.7	48.39	1,252.5	43.7	
8. Gross Loans	10,220.1	1,586.7	45.87	1,581.0 41.6	49.62	1,285.4 33.6	44.9	
Memo: Impaired Loans included above Memo: Loans at Fair Value included above	n.a. n.a.	n.a. n.a.	-	41.6 n.a.	1.31	33.6 n.a.	1.1	
Other Earning Assets	n.a.	11.0.		π.α.		π.α.		
Loans and Advances to Banks	2,648.0	411.1	11.88	411.4	12.91	462.9	16.	
Reverse Repos and Cash Collateral	n.a.	n.a.	-	0.0	0.00	0.0	0.	
Trading Securities and at FV through Income	42.6	6.6	0.19	1.4	0.04	4.8	0.	
4. Derivatives	8.1	1.3	0.04	2.2	0.07	1.1	0.	
5. Available for Sale Securities	3,757.4	583.3	16.86	388.4	12.19 11.56	389.3 377.1	13.	
Held to Maturity Securities At-equity Investments in Associates	2,260.8 43.4	351.0 6.7	10.15 0.19	368.3 6.3	0.20	7.5	13. 0.	
8. Other Securities	280.6	43.6	1.26	n.a.	0.20	7.5 n.a.	0.	
9. Total Securities	6,392.9	992.5	28.69	766.7	24.06	779.9	27.	
10. Memo: Government Securities included Above	2,556.3	396.9	11.47	517.0	16.23	715.9	25	
11. Memo: Total Securities Pledged	280.6	43.6	1.26	50.1	1.57	72.1	2	
12. Investments in Property	25.8	4.0	0.12	25.7	0.81	29.7	1	
13. Insurance Assets	n.a.	n.a.	-	n.a.	-	n.a.		
14. Other Earning Assets	n.a.	n.a.		n.a.	-	n.a.		
15. Total Earning Assets Non-Earning Assets	19,023.3	2,953.4	85.38	2,745.5	86.17	2,524.8	88	
1. Cash and Due From Banks	2,045.5	317.6	9.18	300.5	9.43	199.2	6	
Memo: Mandatory Reserves included above	1,335.0	207.3	5.99	245.1	7.69	154.0	5	
3. Foreclosed Real Estate	n.a.	n.a.	-	n.a.	-	n.a.		
4. Fixed Assets	498.0	77.3	2.24	75.4	2.37	65.9	2	
5. Goodwill	n.a.	n.a.	-	1.6	0.05	n.a.		
6. Other Intangibles	21.4	3.3	0.10	1.9	0.06	1.0	(
7. Current Tax Assets	n.a.	n.a.	-	n.a.	-	n.a.		
B. Deferred Tax Assets	51.9	8.1	0.23	8.2	0.26	7.0	(
9. Discontinued Operations	82.0	12.7	0.37	13.0	0.41	n.a.	_	
10. Other Assets	559.0	86.8	2.51	40.0	1.26	62.3	400	
11. Total Assets abilities and Equity	22,281.1	3,459.1	100.00	3,186.1	100.00	2,860.2	100	
Interest-Bearing Liabilities								
Customer Deposits - Current	9,015.9	1,399.7	40.46	1,355.1	42.53	1,166.5	40	
2. Customer Deposits - Savings	3,649.6	566.6	16.38	548.9	17.23	495.8	17	
3. Customer Deposits - Term	3,645.2	565.9	16.36	496.8	15.59	289.1	10	
4. Total Customer Deposits	16,310.7	2,532.2	73.20	2,400.9	75.35	1,951.3	68	
5. Deposits from Banks	724.7	112.5	3.25	88.2	2.77	183.5	2	
Repos and Cash Collateral Other Deposits and Short-term Borrowings	n.a. 735.8	n.a. 114.2	3.30	47.4 45.9	1.49 1.44	61.1 38.1		
3. Total Deposits, Money Market and Short-term Funding	17,771.2	2,759.0	79.76	2,582.4	81.05	2,234.0	78	
9. Senior Debt Maturing after 1 Year	n.a.	n.a.	73.70	30.3	0.95	66.4		
10. Subordinated Borrowing	n.a.	n.a.	-	n.a.	-	n.a.	-	
11. Other Funding	n.a.	n.a.	-	n.a.	-	n.a.		
12. Total Long Term Funding	n.a.	n.a.	-	30.3	0.95	66.4	:	
13. Derivatives	35.4	5.5	0.16	1.8	0.06	2.9	(
14. Trading Liabilities	n.a.	n.a.	-	n.a.	-	n.a.		
5. Total Funding	17,806.6	2,764.5	79.92	2,614.4	82.06	2,303.3	8	
Non-Interest Bearing Liabilities I. Fair Value Portion of Debt	n.a.	n.a.	_	n.a.	_	n.a.		
2. Credit impairment reserves	n.a.	n.a.	-	n.a.	_	n.a.		
B. Reserves for Pensions and Other	127.7	19.8	0.57	19.4	0.61	15.1		
F. Current Tax Liabilities	152.0	23.6	0.68	23.2	0.73	24.3		
	0.4	0.1	0.00	0.2	0.01	1.1		
5. Deferred Tax Liabilities	25.2	3.9	0.11	n.a.	-	n.a.		
	12.4	1.9	0.06	2.8	0.09	n.a.		
s. Other Deferred Liabilities 7. Discontinued Operations	115.0	17.9	0.52	14.4	0.45	50.3		
5. Other Deferred Liabilities 7. Discontinued Operations 8. Insurance Liabilities	1,241.7	192.8	5.57	72.8	2.28	97.7		
i. Other Deferred Liabilities . Discontinued Operations . Insurance Liabilities . Other Liabilities	19,481.1	3,024.4	87.43	2,747.3	86.23	2,491.6	8	
6. Other Deferred Liabilities 7. Discontinued Operations 8. Insurance Liabilities 9. Other Liabilities 0. Total Liabilities						n.a.		
i. Other Deferred Liabilities . Discontinued Operations . Insurance Liabilities . Other Liabilities 0. Total Liabilities Hybrid Capital	n a	n a	-					
6. Other Deferred Liabilities 7. Discontinued Operations 8. Insurance Liabilities 9. Other Liabilities 10. Total Liabilities Hybrid Capital 1. Pref. Shares and Hybrid Capital accounted for as Debt	n.a. n.a.	n.a. n.a.	-	n.a. n.a.	-			
6. Other Deferred Liabilities 7. Discontinued Operations 8. Insurance Liabilities 9. Other Liabilities 10. Total Liabilities Hybrid Capital 1. Pref. Shares and Hybrid Capital accounted for as Debt 2. Pref. Shares and Hybrid Capital accounted for as Equity	n.a. n.a.	n.a. n.a.		n.a. n.a.		n.a.		
5. Deferred Tax Liabilities 5. Other Deferred Liabilities 7. Discontinued Operations 8. Insurance Liabilities 9. Other Liabilities 10. Total Liabilities Hybrid Capital 1. Pref. Shares and Hybrid Capital accounted for as Debt 2. Pref. Shares and Hybrid Capital accounted for as Equity Equity 1. Common Equity			9.84				10	
6. Other Deferred Liabilities 7. Discontinued Operations 8. Insurance Liabilities 9. Other Liabilities 10. Total Liabilities Hybrid Capital 1. Pref. Shares and Hybrid Capital accounted for as Debt 2. Pref. Shares and Hybrid Capital accounted for as Equity Equity 1. Common Equity 2. Non-controlling Interest	n.a. 2,192.4 17.3	n.a. 340.4 2.7	9.84 0.08	n.a. 344.2 2.5	10.80 0.08	n.a. 312.4 1.0		
6. Other Deferred Liabilities 7. Discontinued Operations 8. Insurance Liabilities 9. Other Liabilities 10. Total Liabilities Hybrid Capital 1. Pref. Shares and Hybrid Capital accounted for as Debt 2. Pref. Shares and Hybrid Capital accounted for as Equity Equity 1. Common Equity 2. Non-controlling Interest 8. Securities Revaluation Reserves	n.a. 2,192.4 17.3 172.5	n.a. 340.4 2.7 26.8	9.84 0.08 0.77	n.a. 344.2 2.5 26.3	10.80 0.08 0.82	n.a. 312.4 1.0 8.5	(
6. Other Deferred Liabilities 7. Discontinued Operations 8. Insurance Liabilities 9. Other Liabilities 10. Total Liabilities Hybrid Capital 1. Pref. Shares and Hybrid Capital accounted for as Debt 2. Pref. Shares and Hybrid Capital accounted for as Equity Equity 1. Common Equity 2. Non-controlling Interest 8. Securities Revaluation Reserves 1. Foreign Exchange Revaluation Reserves	n.a. 2,192.4 17.3 172.5 4.5	n.a. 340.4 2.7 26.8 0.7	9.84 0.08 0.77 0.02	n.a. 344.2 2.5 26.3 1.7	10.80 0.08 0.82 0.05	n.a. 312.4 1.0 8.5 0.6	(
6. Other Deferred Liabilities 7. Discontinued Operations 8. Insurance Liabilities 9. Other Liabilities 10. Total Liabilities 10. Total Liabilities 11. Pref. Shares and Hybrid Capital accounted for as Debt 12. Pref. Shares and Hybrid Capital accounted for as Equity 12. Pref. Shares and Hybrid Capital accounted for as Equity 13. Common Equity 14. Common Equity 15. Securities Revaluation Reserves 16. Foreign Exchange Revaluation Reserves 16. Fixed Asset Revaluations and Other Accumulated OCI	n.a. 2,192.4 17.3 172.5 4.5 413.2	n.a. 340.4 2.7 26.8 0.7 64.2	9.84 0.08 0.77 0.02 1.85	n.a. 344.2 2.5 26.3 1.7 64.2	10.80 0.08 0.82 0.05 2.01	n.a. 312.4 1.0 8.5 0.6 46.1	(
6. Other Deferred Liabilities 7. Discontinued Operations 8. Insurance Liabilities 9. Other Liabilities 9. Other Liabilities 10. Total Liabilities Hybrid Capital 1. Pref. Shares and Hybrid Capital accounted for as Debt 2. Pref. Shares and Hybrid Capital accounted for as Equity Equity 1. Common Equity 2. Non-controlling Interest 8. Securities Revaluation Reserves 8. Foreign Exchange Revaluation Reserves 6. Fixed Asset Revaluations and Other Accumulated OCI 6. Total Equity	n.a. 2,192.4 17.3 172.5 4.5 413.2 2,800.0	n.a. 340.4 2.7 26.8 0.7 64.2 434.7	9.84 0.08 0.77 0.02 1.85 12.57	n.a. 344.2 2.5 26.3 1.7 64.2 438.8	10.80 0.08 0.82 0.05 2.01	n.a. 312.4 1.0 8.5 0.6 46.1 368.6	1:	
6. Other Deferred Liabilities 7. Discontinued Operations 8. Insurance Liabilities 9. Other Liabilities 10. Total Liabilities Hybrid Capital 1. Pref. Shares and Hybrid Capital accounted for as Debt 2. Pref. Shares and Hybrid Capital accounted for as Equity Equity 1. Common Equity 2. Non-controlling Interest 3. Securities Revaluation Reserves 4. Foreign Exchange Revaluation Reserves 5. Fixed Asset Revaluations and Other Accumulated OCI 6. Total Liabilities and Equity 7. Total Liabilities and Equity	n.a. 2,192.4 17.3 172.5 4.5 413.2 2,800.0 22,281.1	n.a. 340.4 2.7 26.8 0.7 64.2 434.7 3,459.1	9.84 0.08 0.77 0.02 1.85 12.57	n.a. 344.2 2.5 26.3 1.7 64.2 438.8 3,186.1	10.80 0.08 0.82 0.05 2.01 13.77 100.00	n.a. 312.4 1.0 8.5 0.6 46.1 368.6 2,860.2	1: 100	
6. Other Deferred Liabilities 7. Discontinued Operations 8. Insurance Liabilities 9. Other Liabilities 10. Total Liabilities 10. Total Liabilities 11. Pref. Shares and Hybrid Capital accounted for as Debt 12. Pref. Shares and Hybrid Capital accounted for as Equity 13. Pref. Shares and Hybrid Capital accounted for as Equity 14. Common Equity 15. Common Equity 16. Common Equity 17. Non-controlling Interest 17. Executities Revaluation Reserves 18. Foreign Exchange Revaluation Reserves 18. Foreign Exchange Revaluation Reserves 18. Fixed Asset Revaluations and Other Accumulated OCI 18. Total Equity 19. Total Liabilities and Equity 19. Memo: Fitch Core Capital	n.a. 2,192.4 17.3 172.5 4.5 413.2 2,800.0 22,281.1 2,727.1	n.a. 340.4 2.7 26.8 0.7 64.2 434.7 3,459.1 423.4	9.84 0.08 0.77 0.02 1.85 12.57	n.a. 344.2 2.5 26.3 1.7 64.2 438.8 3,186.1 435.3	10.80 0.08 0.82 0.05 2.01	n.a. 312.4 1.0 8.5 0.6 46.1 368.6 2,860.2 366.6	((- 12 100	
6. Other Deferred Liabilities 7. Discontinued Operations 8. Insurance Liabilities 9. Other Liabilities 10. Total Liabilities Hybrid Capital 1. Pref. Shares and Hybrid Capital accounted for as Debt 2. Pref. Shares and Hybrid Capital accounted for as Equity Equity	n.a. 2,192.4 17.3 172.5 4.5 413.2 2,800.0 22,281.1	n.a. 340.4 2.7 26.8 0.7 64.2 434.7 3,459.1	9.84 0.08 0.77 0.02 1.85 12.57	n.a. 344.2 2.5 26.3 1.7 64.2 438.8 3,186.1	10.80 0.08 0.82 0.05 2.01 13.77 100.00	n.a. 312.4 1.0 8.5 0.6 46.1 368.6 2,860.2	10 0 0 1 12 100	



FBN Holdings Plc Summary Analytics

Sullillary Allarytics	24 Mar 2012	24 Dec 2012	24 Dec 2011
3 Mor	31 Mar 2013 nths - 1st Quarter	31 Dec 2012 Year End	31 Dec 2011 Year End
-			
A. Interest Ratios			
Interest Income on Loans/ Average Gross Loans	13.58	13.97	12.12
2. Interest Expense on Customer Deposits/ Average Customer Deposits	3.15	2.50	1.58
3. Interest Income/ Average Earning Assets	10.90	10.92	9.32
4. Interest Expense/ Average Interest-bearing Liabilities	3.05	2.52	1.83
5. Net Interest Income/ Average Earning Assets	8.02	8.57	7.74
6. Net Int. Inc Less Loan Impairment Charges/ Av. Earning Assets	7.77	8.08	6.27
7. Net Interest Inc Less Preferred Stock Dividend/ Average Earning Asset	ts 8.02	8.57	7.74
B. Other Operating Profitability Ratios			
Non-Interest Income/ Gross Revenues	28.37	23.91	24.09
Non-Interest Expense/ Gross Revenues	58.28	65.37	61.35
3. Non-Interest Expense/ Average Assets	5.60	6.41	5.60
4. Pre-impairment Op. Profit/ Average Equity	30.48	25.44	23.87
Pre-impairment Op. Profit/ Average Total Assets	4.01	3.40	3.53
6. Loans and securities impairment charges/ Pre-impairment Op. Profit	5.29	11.17	42.37
7. Operating Profit/ Average Equity	28.86	22.60	13.76
Operating Profit/ Average Total Assets	3.79	3.02	2.03
9. Taxes/ Pre-tax Profit	22.18	18.37	48.04
10. Pre-Impairment Operating Profit / Risk Weighted Assets	n.a.	5.11	5.47
11. Operating Profit / Risk Weighted Assets	n.a.	4.54	3.15
C. Other Profitability Ratios			
Net Income/ Average Total Equity	22.93	18.74	4.84
2. Net Income/ Average Total Assets	3.01	2.50	0.71
Fitch Comprehensive Income/ Average Total Equity	23.94	23.79	(5.56)
4. Fitch Comprehensive Income/ Average Total Assets	3.15	3.18	(0.82)
5. Net Income/ Av. Total Assets plus Av. Managed Securitized Assets	n.a.	n.a.	n.a.
6. Net Income/ Risk Weighted Assets	n.a.	3.77	1.11
7. Fitch Comprehensive Income/ Risk Weighted Assets	n.a.	4.78	(1.27)
D. Capitalization			
Fitch Core Capital/Weighted Risks	n.a.	21.67	21.83
Fitch Eligible Capital/ Weighted Risks	n.a.	n.a.	n.a.
3. Tangible Common Equity/ Tangible Assets	12.48	13.68	12.83
Tier 1 Regulatory Capital Ratio	n.a.	19.42	20.82
5. Total Regulatory Capital Ratio	n.a.	21.80	22.16
Core Tier 1 Regulatory Capital Ratio	n.a.	n.a.	n.a.
7. Equity/ Total Assets	12.57	13.77	12.89
8. Cash Dividends Paid & Declared/ Net Income	n.a.	0.00	140.08
9. Cash Dividend Paid & Declared/ Fitch Comprehensive Income	n.a.	0.00	(122.01)
10. Cash Dividends & Share Repurchase/Net Income	n.a.	n.a.	n.a.
11. Net Income - Cash Dividends/ Total Equity	23.04	17.24	(2.03)
E. Loan Quality			
Growth of Total Assets	8.57	11.40	21.46
2. Growth of Gross Loans	0.36	23.00	6.05
3. Impaired Loans(NPLs)/ Gross Loans	n.a.	2.63	2.62
4. Reserves for Impaired Loans/ Gross loans	2.58	2.49	2.56
5. Reserves for Impaired Loans/ Impaired Loans	n.a.	94.46	97.91
6. Impaired Loans less Reserves for Imp Loans/ Equity	n.a.	0.53	0.19
7. Loan Impairment Charges/ Average Gross Loans	0.44	0.89	2.75
8. Net Charge-offs/ Average Gross Loans	n.a.	0.70	4.71
9. Impaired Loans + Foreclosed Assets/ Gross Loans + Foreclosed Asse	ts n.a.	2.63	2.62
F. Funding			
1. Loans/ Customer Deposits	62.66	65.85	65.87
2. Interbank Assets/ Interbank Liabilities	365.36	466.54	252.24
Customer Deposits/ Total Funding excl Derivatives	91.78	91.89	84.83



FBN Holdings Plc Reference Data

Neierence Data	31 Mar 2013			31 Dec 20)12	31 Dec 2011		
3	Months - 1st Quarter is - USDm		As % of Assets	Year End NGNbn	As % of Assets	Year End NGNbn	As %	
	OODIII	HOHBII	Assets	НОНЫП	ASSCIS	NONDI	ASSC	
A. Off-Balance Sheet Items 1. Managed Securitized Assets Reported Off-Balance Sheet	n.a.	n.a.		n.a.		n.a.		
Other off-balance sheet exposure to securitizations	n.a.	n.a.		n.a.	-	n.a.		
3. Guarantees	n.a.	n.a.	-	344.1	10.80	230.2	8.0	
Acceptances and documentary credits reported off-balance sheet Committed Credit Lines		n.a.	-	220.4 27.1	6.92 0.85	228.9	8.0	
6. Other Contingent Liabilities	n.a. n.a.	n.a. n.a.	-	27.1 n.a.	0.85	13.5 n.a.	0.	
7. Total Business Volume	22,281.1	3,459.1	100.00	3,777.7	118.57	3,332.7	116.	
8. Memo: Total Weighted Risks	n.a.	n.a.	-	2,008.8	63.05	1,679.5	58.	
Fitch Adjustments to Weighted Risks. Fitch Adjusted Weighted Risks	n.a.	n.a.	-	n.a. 2,008.8	63.05	n.a. 1,679.5	58.	
. Average Balance Sheet	n.a.	n.a.		2,000.0	63.03	1,079.5	36.	
Average Loans	10,201.9	1,583.8	45.79	1,433.2	44.98	1,248.8	43	
Average Earning Assets	18,353.9	2,849.4	82.37	2,635.2	82.71	2,332.7	81	
Average Assets Average Managed Securitized Assets (OBS)	21,401.8 n.a.	3,322.6 n.a.	96.05	3,023.1 n.a.	94.88	2,607.5 n.a.	91	
Average Interest-Bearing Liabilities	17,323.3	2,689.4	77.75	2,458.8	77.17	2,013.6	70	
Average Common equity	2,204.8	342.3	9.90	328.3	10.30	315.3	11	
Average Equity	2,813.3	436.8	12.63	403.7	12.67	385.1	13	
Average Customer Deposits	15,887.6	2,466.5	71.31	2,176.1	68.30	1,699.5	59	
Maturities								
sset Maturities: Loans & Advances < 3 months	n 2	n a	_	n a		n 2		
Loans & Advances 3 - 12 Months	n.a. n.a.	n.a. n.a.	-	n.a. n.a.	-	n.a. n.a.		
oans and Advances 1 - 5 Years	n.a.	n.a.	-	n.a.	-	n.a.		
oans & Advances > 5 years	n.a.	n.a.	-	n.a.	-	n.a.		
Debt Securities < 3 Months	n.a.	n.a.	-	n.a.	-	n.a.		
Debt Securities 3 - 12 Months	n.a.	n.a.	-	n.a.	-	n.a.		
Debt Securities 1 - 5 Years	n.a.	n.a.	-	n.a.	-	n.a.		
Debt Securities > 5 Years	n.a.	n.a.	-	n.a.	-	n.a.		
nterbank < 3 Months	n.a.	n.a.	-	n.a.	-	n.a.		
nterbank 3 - 12 Months nterbank 1 - 5 Years	n.a. n.a.	n.a. n.a.	-	n.a. n.a.		n.a. n.a.		
nterbank > 5 Years	n.a.	n.a.	-	n.a.	-	n.a.		
ability Maturities:								
Retail Deposits < 3 months	n.a.	n.a.	-	n.a.	-	n.a.		
Retail Deposits 3 - 12 Months	n.a.	n.a.	-	n.a.	-	n.a.		
Retail Deposits 1 - 5 Years	n.a.	n.a.	-	n.a.	-	n.a.		
Retail Deposits > 5 Years	n.a.	n.a.	-	n.a.	-	n.a.		
Other Deposits < 3 Months	n.a.	n.a.	-	2,385.7	74.88	1,866.3	65	
Other Deposits 3 - 12 Months Other Deposits 1 - 5 Years	n.a. n.a.	n.a. n.a.	-	56.4 0.0	1.77 0.00	92.4 0.3	;	
Other Deposits > 5 Years	n.a.	n.a.	-	n.a.	-	n.a.	,	
nterbank < 3 Months	n.a.	n.a.		n.a.		n.a.		
nterbank 3 - 12 Months	n.a.	n.a.	-	n.a.	-	n.a.		
nterbank 1 - 5 Years	n.a.	n.a.	-	n.a.	-	n.a.		
nterbank > 5 Years	n.a.	n.a.	-	n.a.	-	n.a.		
Senior Debt Maturing < 3 months	n.a.	n.a.	-	44.7	1.40	38.1		
Senior Debt Maturing 3-12 Months	n.a.	n.a.	-	1.2	0.04	0.0	(
Senior Debt Maturing 1- 5 Years	n.a.	n.a.	-	4.4	0.14	36.9		
Senior Debt Maturing > 5 Years Total Senior Debt on Balance Sheet	n.a. n.a.	n.a. n.a.	-	25.8 76.2	0.81 2.39	29.5 104.5		
air Value Portion of Senior Debt	n.a.	n.a.	-	n.a.	2.55	n.a.		
Covered Bonds	n.a.	n.a.	-	n.a.	-	n.a.		
Subordinated Debt Maturing < 3 months	n.a.	n.a.	-	n.a.	-	n.a.		
Subordinated Debt Maturing 3-12 Months	n.a.	n.a.	-	n.a.	-	n.a.		
Subordinated Debt Maturing 1- 5 Year Subordinated Debt Maturing > 5 Years	n.a. n.a.	n.a. n.a.	-	n.a. n.a.		n.a. n.a.		
otal Subordinated Debt on Balance Sheet	n.a.	n.a.	-	n.a.	-	n.a.		
air Value Portion of Subordinated Debt	n.a.	n.a.	-	n.a.	-	n.a.		
Equity Reconciliation								
. Equity . Add: Pref. Shares and Hybrid Capital accounted for as Equity	2,800.0 n.a.	434.7 n.a.	12.57	438.8 n.a.	13.77	368.6 n.a.	12	
. Add: Other Adjustments	n.a.	n.a.	-	n.a.	-	n.a.		
. Published Equity	2,800.0	434.7	12.57	438.8	13.77	368.6	13	
Fitch Eligible Capital Reconciliation								
. Total Equity as reported (including non-controlling interests)	2,800.0	434.7	12.57	438.8	13.77	368.6	1:	
Fair value effect incl in own debt/borrowings at fv on the B/S- CC of		0.0	0.00	0.0	0.00	0.0	(
. Non-loss-absorbing non-controlling interests	0.0	0.0	0.00	0.0	0.00	0.0	(
. Goodwill . Other intangibles	0.0 21.4	0.0 3.3	0.00 0.10	1.6 1.9	0.05 0.06	0.0 1.0		
. Deferred tax assets deduction	51.5	8.0	0.10	0.0	0.00	0.9		
. Net asset value of insurance subsidiaries	0.0	0.0	0.00	0.0	0.00	0.0	(
First loss tranches of off-balance sheet securitizations	0.0	0.0	0.00	0.0	0.00	0.0		
Fitch Core Capital Eligible weighted Hybrid capital	2,727.1	423.4 n.a.	12.24	435.3	13.66	366.6	12	
Government held Hybrid Capital	n.a. 0.0	n.a. 0.0	0.00	n.a. 0.0	0.00	n.a. 0.0	(
2. Fitch Eligible Capital	n.a.	n.a.	•	n.a.	-	n.a.		
change Rate	USD1 =	NGN155.2500	0	USD1 = NGN15	55.27000	USD1 = NGN15	58.26700	
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