First Bank of Nigeria Limited Consolidated Financial Statements for the year ended 31 December 2016

First Bank of Nigeria Limited Index to the consolidated financial statements for the year ended 31 December 2016

| Note | 1 | Page | Note | | Page |
|-------|--|------|------|--|------|
| | | | 3.7 | Financial Instrument not measured at fair value | 66 |
| | General information | 1 | 4 | Capital management | 69 |
| | Director's report | 2 | 5 | Significant accounting judgements, estimates and assumptions | 70 |
| | Director's Responsibility | 7 | 6 | Segment information | 72 |
| | Report of the Independent Auditors | 9 | 7 | Interest income | 74 |
| | Report of the Board Audit Committee | 14 | 8 | Interest expense | 74 |
| | Income statement | 16 | 9 | Impairment charge for credit losses | 74 |
| | Statement of comprehensive income | 17 | | Fee and commission | 74 |
| | Statement of financial position | 18 | 11 | Net gains on Foreign exchange income | 75 |
| | Group statement of changes in equity | 19 | 12 | Net gains on investment securities | 75 |
| | Bank statement of changes in equity | 20 | 13 | Net gains/(losses) on financial instrument held for trading | 75 |
| | Cash flow statements | 21 | 14 | Other operating income | 75 |
| | Notes to the consolidated financial | | 15 | Operating expenses | 75 |
| | statements | 22 | 16 | Taxation | 76 |
| 1 | General information | 22 | 17 | Cash and balances with central bank | 77 |
| 2 | Summary of significant accounting | 22 | 18 | Cash and cash equivalents | 77 |
| | policies | | 19 | Loans and advances to banks | 77 |
| 2.1 | Basis of preparation | 22 | 20 | Loans and advances to customers | 78 |
| 2.2 | Changes in accounting policy and disclosures | 22 | 21 | Financial assets and liabilities | |
| | Consolidation | 22 | | held for trading | 81 |
| 2.4 | Segment reporting | 23 | 22 | Investment securities | 82 |
| 2.5 | Common control transactions | 23 | 23 | Asset pledged as collateral | 82 |
| 2.6 | Foreign currency translations | 23 | 24 | Investment in subsidiaries | 83 |
| | Income taxation | 24 | 25 | Assets classified as held for sale | 87 |
| 2.8 | Inventories | 24 | 26 | Property, plant and equipment | 88 |
| 2.9 | Financial assets and liabilities | 24 | 27 | Intangible assets | 90 |
| 2.10 | Offsetting financial instruments | 26 | | Deferred tax | 91 |
| 2.11 | Revenue recognition | 26 | 29 | Other assets | 94 |
| 2.12 | Impairment of financial assets | 27 | 30 | Deposits from banks | 94 |
| 2.13 | Impairment of non-financial assets | 27 | 31 | Deposits from customers | 94 |
| | Collateral | 27 | 32 | Borrowings | 95 |
| 2.15 | Discontinued operations | 27 | 33 | Retirement benefit obligations | 95 |
| | Leases | 28 | | Other liabilities | 99 |
| | Property, plant and equipment | 28 | | Share capital | 99 |
| | Intangible assets | 29 | | Share premium and reserves | 99 |
| 2.19 | Cash and cash equivalents | 29 | 37 | Reconcilliation of profit before tax to cash generated from operations | 100 |
| 2.20 | Employee benefits | 29 | 38 | Commitments and contingencies | 101 |
| 2.21 | Provisions | 29 | | Offsetting financial Assets and financial liabilities | 102 |
| 2.22 | Fiduciary activities | 30 | | Related party transactions | 102 |
| | Issued debt and equity securities | 30 | | Employees | 106 |
| 2.24 | Share capital | 30 | 42 | Directors' emoluments | 106 |
| 2.25 | Financial guarantees | 30 | 43 | Compliance with banking regulations | 107 |
| 3 | Financial risk management | 31 | 44 | Events after statement of financial position date | 107 |
| 3.1 | Introduction and overview | 31 | 46 | Earnings per share | 107 |
| 3.2 | Credit risk | 31 | 47 | Non audit services | 107 |
| .2.16 | Statement of Prudential Adjustment | 49 | | Supplementary Information (Other National Disclosures) | 108 |
| | Liquidity risk | 50 | | , | |
| | Market risk | 56 | | | |
| | Equity risk | 63 | | | |
| | Fair value of financial assets and liabilities | 64 | | | |

First Bank of Nigeria Limited

DIRECTORS AND ADVISORS

DIRECTORS

Ibukun Awosika (Mrs) (Chairman)

Adesola Adeduntan (Managing Director/CEO)

Ambrose Feese

Dauda Lawal

Ebenezer Jolaoso

Francis Shobo

Ibrahim Dahiru Waziri

ljeoma Jidenma (Mrs)

Lawal K. Ibrahim

Obafemi A. Otudeko

Tunde Hassan-Odukale

Mrs. Olusola A. Oworu

Dr. Remi O. Oni

Lateef Bakare

Urum K Eke

Abiodun Odubola

Adetokunbo Abiru

DATE OF APPOINTMENT/ RESIGNATION

Appointed Chairman, January 1, 2016

Appointed MD/CEO, January 1, 2016

Appointed December 29, 2010

Appointed September 11, 2012

Retired December 31, 2016

Appointed September 11, 2012

Appointed December 29, 2010

Appointed March 24, 2014

Appointed December 28, 2010

Appointed December 29, 2010

Appointed December 29, 2010

Appointed January 21, 2016

Appointed April 15, 2016

Appointed July 21, 2016

Appointed January 21, 2016

Retired June 30, 2016

Retired March 31, 2016.

COMPANY SECRETARY:

Irene E. Otike-Odibi

REGISTERED OFFICE:

Samuel Asabia House

35, Marina

Lagos

AUDITORS:

PriceWaterhouseCoopers

(Chartered Accountants)

Landmark Towers, Plot 5B Water Corporation Road,

Victoria Island

Lagos

VALUERS

HR Nigeria Limited

Consultants and Actuaries

7th Floor, Aiico Plaza, Churchgate Street,

Victoria Island

Lagos

FRC/2012/NAS/00000000738



Company Secretary's Department Samuel Asabia House, 35 Marina, P.O.8ox 5216, Lagos, Nigeria Telephone: +234 1 9050000, Ext. 2124, 9052124 Web: www.firstbanknigeria.com

FIRST BANK OF NIGERIA LIMITED Directors' Report For the Year Ended 31 December, 2016

The Directors present their report on the affairs of First Bank of Nigeria Limited ("the Bank") and its subsidiaries ("the Group"), together with the financial statements and auditors' report for the financial year ended 31 December, 2016.

a. Legal Form

The Bank which commenced operations in Nigeria on 31 March, 1894 as a branch of Bank of British West Africa Limited (BBWA) was incorporated as a private limited liability company in Nigeria in 1969. It was converted to a public company in March, 1970. The Bank's shares were listed on the floor of The Nigerian Stock Exchange by way of introduction in March, 1971.

b. Principal Activity and Business Review

The principal activity of the Bank is the provision of banking and other financial services to corporate and individual customers. Such services include: granting of loans and advances, corporate finance and money market activities.

The Bank has ten (10) subsidiaries namely: FBN Bank (UK) Limited, FBN Mortgages Limited, First Pension Custodian Nigeria Limited, FBN Bank (Congo) Limited, FBN Bank (Ghana) Limited, FBN Bank (Guinea) Limited, FBN Bank (Gambia) Limited, FBN Bank (Sierra Leone) Limited, FBN Bank (Senegal) Limited and FBN Finance Company BV.

The Bank prepares consolidated financial statements.

c. Operating Results

Gross earnings of the Group increased by 15.6%, while Profit before Tax also increased by 9.7% over the previous year's.

BOARD OF DIRECTORS: Chairman: Ibukun A. Avvosika, Managing Director/CEO: Adesola K. Adeduntan, Deputy Managing Director: Gbenga Shobo, Directors: Urum K. Eke (MFR), Ambrose Feese, Tunde Hassan-Odukale, Lawal K. Ibrahim, Ijeoma E. Jidenma, Ebenezer A. Jolaoso, Dauda Lawal, 'Remi O. Oni, Obalemi A. Otudeko, Olusola A. Ovvoru, Ibrahim D. Waziri

FIRST BANK OF NIGERIA LIMITED Directors' Report For the Year Ended 31 December, 2016

Highlights of the Group's operating results for the period under review are as follows:

| | 31-Dec-16 | 31-Dec-15 |
|--|-----------|-----------|
| | N million | N million |
| Gross Earnings | 535,539 | 463,271 |
| Profit Before Tax | 10,675 | 9,729 |
| Taxation | 1,093 | (6,913) |
| Profit After Tax from Continuing Operations | 11,768 | 2,816 |
| Profit/(Loss) After Tax from Discontinued Operations | (1,318) | 129 |
| Non-Controlling Interest | (789) | 394 |
| Appropriations | | |
| Transfer to Statutory Reserves | 7,859 | 729 |
| Transfer to/(from) Statutory Credit Reserves | 10 | (44,589) |
| Transfer to Retained Earnings Reserve | 11,240 | 2,552 |

d. Directors' Rotation

In accordance with the Bank's Articles of Association, Mr. Dauda Lawal, Mr. Gbenga Shobo, Dr. (Mrs.) Ije E. Jidenma and Mallam Ibrahim D. Waziri would retire by rotation and being eligible, offer themselves for re-election.

e. Resignation / Retirement

During the year under review, Mr. Adetokunbo M. Abiru, Executive Director, resigned from the Board effective March 31, 2016, while Mr. Abiodun Odubola, Executive Director, and Mr. Ebenezer A. Jolaoso, Non-Executive Director, both retired from the Board effective June 30, 2016, and December 31, 2016, respectively.

f. Appointment of Directors

During the year under review, Mrs. Olusola A. Oworu and Mr. Lateef A. Bakare were appointed as Independent Non-Executive Directors. The Board also appointed Mr. Urum K. Eke, MFR, and Dr. Oluremi O. Oni, as Non-Executive Director, and Executive Director, respectively.



FIRST BANK OF NIGERIA LIMITED Directors' Report For the Year Ended 31 December, 2016

g. Directors' interests in contracts

For the purpose of section 277 of the Companies and Allied Matters Act, CAP C20 LFN 2004, none of the Directors had direct or indirect interest in contracts or proposed contracts with the company during the year.

h. Property and equipment

Information relating to changes in property and equipment is given in Note 26 to the Accounts. In the Directors' opinion, the market value of the Group's properties is not less than the value shown in the financial statements.

i. Shareholding Analysis

The Bank is 99.9% owned by FBN Holdings Plc.

j. Human Resources

Employment of Disabled Persons

It is the policy of the Bank that there should be no discrimination in considering applications for employment, including those from physically challenged persons. All employees whether or not physically challenged are given equal opportunities to develop. As at 31 December, 2016, 15 physically challenged persons were employed by the Bank.

In the event of members of staff becoming disabled, efforts will be made to ensure that their employment with the Bank continues and appropriate training arranged to ensure that they fit into the Bank's working environment.

k. Health, Safety and Welfare at Work

Health and safety regulations are in force within the Bank's premises and employees are aware of existing regulations. The Bank provides subsidy to all levels of employees for medical, transportation, housing, etc.

Fire prevention and fire-fighting equipment are installed in strategic locations within the company's premises.

The company operates both Group Personal Accident and Workmen's Compensation insurance covers for the benefit of its employees. It also operates a contributory pension plan in line with the Pension Reform Act, 2004 (as amended).



FIRST BANK OF NIGERIA LIMITED Directors' Report For the Year Ended 31 December, 2016

I. Employee Involvement and Training

The Bank ensures, through various fora, that employees are informed on matters concerning them. Formal and informal channels are also employed in communication with employees through an appropriate two-way feedback mechanism.

In accordance with the Bank's policy of continuous development, training facilities are provided in the Bank's well-equipped training school, First Academy. In addition, employees of the Bank are nominated to attend both local and international training courses. These are complemented by on the job training.

m. Diversity in Employment

The Bank is committed to maintaining a positive work environment and to conducting business in a positive, professional manner by consistently ensuring equal employment opportunity. As at December 31, 2016, the Bank had 27.3% females in top management positions. The table below shows the gender distribution of top management staff by grade:

| TOP MANAGEMENT COMPLIMENT BY | GENDER AS A | T DECEN | MBER 31, 2016 |
|-----------------------------------|-------------|---------|---------------|
| | Female | Male | Grand Total |
| Managing Director/Chief Executive | - | 1 | 1 |
| Executive Director | - | 3 | 3 |
| General Manager | 3 | 6 | 9 |
| Deputy General Manager | 8 | 8 | 16 |
| Assistant General Manager | 7 | 30 | 37 |
| Total | 18 | 48 | 64 |
| % Distribution | 27.3 | 72.7 | |



FIRST BANK OF NIGERIA LIMITED

Directors' Report For the Year Ended 31 December, 2016

n. Donations and Charitable Gifts

The Bank made contributions to charitable and non-political organizations amounting to #118.51 million (December, 2015: #436.18 million) during the year, as shown in the table below:

| S/N | Activity / Beneficiary | Amount |
|-----|--|-------------|
| 1 | State Security Trust Fund | 75,000,000 |
| 2 | Sustainability Centre Annual Subvention | 30,000,000 |
| 3 | Nigeria Economic Summit | 22,250,000 |
| 4 | Sponsorship of 2016 Fiesta of Flavour | 20,000,000 |
| 5 | Nigeria Investment Summit New York | 6,220,000 |
| 6 | Sponsorship of 2016 Annual Financial Reporting Council of Nigeria Dinner | 5,110,000 |
| 7 | 2017 World Conference of Banking Institute | 5,000,000 |
| 8 | Heartbeat Musical Theatrical Production | 4,000,000 |
| 9 | 15th WIMBIZ Annual Conference Sponsorship | 3,825,000 |
| 10 | Red Cross Clinic Support | 3,000,000 |
| 11 | Junior Achievement Nigeria | 4,481,250 |
| 12 | Child Development and Concern Foundation | 1,000,000 |
| 13 | International Conference & Workshop On Improving Agriculture | 500,000 |
| 14 | Others | 8,127,929 |
| | TOTAL | 188,514,179 |

o. Auditors

The Auditors, Messrs. PriceWaterhouseCoopers, have indicated their willingness to act and continue in office as auditors. In accordance with Section 357 (2) of the Companies and Allied Matters Act, CAP C20 LFN 2004, a resolution will be proposed at the Annual General Meeting to authorize the Directors to determine their remuneration.

BY ORDER OF THE BOARD

Irene Otike-Odibi Company Secretary Lagos, Nigeria March, 2017





Financial Control Samuel Asabia House, 35 Marina, P.O.Box 5216, Lagos, Nigeria Telephone: +234 1 9052000, 9052326, Ext. 2649, 9052649 Web: www.firstbanknigeria.com

March 27, 2017

The Director of Banking Supervision Central Bank of Nigeria Abuja

FIRST BANK OF NIGERIA LTD

Responsibility for Annual Financial Statements

The Companies and Allied Matters Act and the Banks and Other Financial Institutions Act, require the directors to prepare financial statements for each financial year that gives a true and fair view of the state of financial affairs of the Bank at the end of the year and of its profit or loss. The responsibilities include ensuring that the Bank:

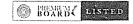
- keeps proper accounting records that disclose, with reasonable accuracy, the financial position of the bank and comply with the requirements of the Companies and Allied Matters Act and the Banks and Other Financial Institutions Act;
- establishes adequate internal controls to safeguard its assets and to prevent and detect fraud and other irregularities; and
- prepares its financial statements using suitable accounting policies supported by reasonable and prudent judgments and estimates, that are consistently applied.

The directors accept responsibility for annual financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgments and estimates, in conformity with,

- International Financial Reporting Standards (IFRS);
- Financial Reporting Council of Nigeria (FRC) Act;
- Prudential Guidelines for Licensed Banks;
- relevant circulars issued by the Central Bank of Nigeria;
- the requirements of the Banks and Other Financial Institutions Act; and
- the requirements of the Companies and Allied Matters Act.

The directors are of the opinion that the IFRS financial statements give a true and fair view of the state of the financial affairs of the Bank and Group and of the profit for the year.

BOARD OF DIRECTORS: Chairman: Ibukun A. Awosika, Managing Director/CEO: Adessla K. Adeduntan, Deputy Managing Director: Gbenga Shobo, Directors: Urum K. Eke (NFR), Ambrose Feese, Tunde Hassan-Odukale, Lawal K. Ibrahim. Ijeoma E. Jidenma, Ebenezer A. Jolasso, Dauda Lawal, "Remi O. Oni, Obalemi A. Ottoeko, Olusola A. Oworu, Ibrahim D. Waziri, Lateef A. Bakare



The directors further accept responsibility for the maintenance of accounting records that may be relied upon in the preparation of financial statements, as well as adequate systems of internal financial control.

Nothing has come to the attention of the directors to indicate that the Bank will not remain a going concern for at least twelve months from the date of this statement.

Irene Otike-Odibi-

Company Secretary

Adesola Adeduntan

Managing Director/CEO



Independent auditor's reports

To the Members of First Bank of Nigeria Limited

Report on the audit of the financial statements

Our opinion

In our opinion, the consolidated and separate financial statements give a true and fair view of the consolidated and separate financial position of First Bank of Nigeria Limited ("the bank") and its subsidiaries (together "the group") as at 31 December 2016, and of their consolidated and separate financial performance and their consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies and Allied Matters Act, the Banks and Other Financial Institutions Act and the Financial Reporting Council of Nigeria Act.

What we have audited

The consolidated and separate financial statements of First Bank of Nigeria Limited comprise:

- the consolidated and separate statements of financial position as at 31 December 2016;
- the consolidated and separate income statements for the year then ended;
- the consolidated and separate statements of comprehensive income for the year then ended;
- the consolidated and separate statements of changes in equity for the year ended;
- · the consolidated and separate statements of cash flows for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated and separate financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

Key Audit Matter

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



Key andit matter

How our audit addressed the Key audit matter

Impairment allowance on loans and advances to customers – N319.4 billion (refer to notes 5 and 20)

Impairment of loans and advances to customers is a highly subjective area due to the level of judgement applied by management in the identification of impairment events and the measurement of impairment provisions.

The nature and materiality of the loans and advances balance requires significant auditor's attention. The net loans and advances from customers in the financial statements at year end amounted to N2.1trillion which is material to the financial statements.

This matter is considered a key audit matter in both the consolidated and separate financial statements.

We understood and evaluated the design effectiveness of controls, and tested the operating effectiveness of the controls over loan loss impairment assessment across the Group to determine the extent of substantive testing required.

We understood and tested the basis for management's classification of loans and advances to customers into performing and non-performing in the significant and non-significant portfolio.

For significant loans which management had not identified as impaired, we applied a risk based target testing approach in selecting a sample of customers for detailed checking of customer information and account history, and assessing whether events or changes have occurred that may affect the performance and classification of the loans.

We assessed the reasonableness of the discount rate and discount period applied by management in the determination of the impairment for significant loans which were identified by management as impaired. We reviewed the collateral valuations provided by management to support the calculation of the impairment. We also assessed the competence, independence and objectivity of management valuation experts used for the valuation of collaterals.

Where the fair value of the collateral of significant impaired loans exceeded the carrying value of the loan, we reviewed the impairment computation to determine that this category of facilities was assessed for collective impairment.

We understood and assessed the collective impairment model used by management for non-significant facilities assessed for impairment on a portfolio modelled basis. We specifically focused on the principal assumptions such as the probability of default and the Loss Given Default (LGD). We evaluated the reasonableness of the LGD and probability of default by comparing it with the bank's historical data and supporting documents.

We also checked the accuracy of the inputs into the model and recalculated the collective impairment amount based on the incurred loss model.



Valuation of Goodwill-N4.3billion (refer to notes 5 and 27)

Goodwill had arisen from a number of historical acquisitions. An assessment is required annually to determine if the goodwill balance is impaired. Goodwill impairment reviews require significant use of judgement because they involve inherently uncertain estimation of future cash flows and determination of the levels to which the cash flows are discounted.

The recoverable value of the cash generating units (CGU) to which the goodwill is allocated, was determined using the value in use method. The most significant assumptions in the value in use calculation relate to the discount rates and long term growth rate applied to future cash flow forecast of the CGU.

Due to the level of judgement involved in the goodwill impairment assessment, this is considered to be a key audit matter in the consolidated financial statements. We obtained the goodwill impairment models for the CGU's with material goodwill balances. We assessed the principal assumptions underlying the goodwill impairment models. These principal assumptions are the discount rates applied in determining the recoverable value of the CGU and the long term growth rates applied in the determination of the future cash flows

We tested the assumptions and methodologies used in the impairment models, in particular those relating to the discount rate and long term growth rates. To do this:

- Our valuation experts evaluated these key assumptions and compared them to externally derived data where possible, including market expectations of investment return and projected economic growth.
- We assessed the reasonableness of the cash flow forecasts.
- We checked the mathematical accuracy of the models.
- We assessed the adequacy of the Group's disclosure in respect of impairment assessment of goodwill.

Other information

The directors are responsible for the other information. The other information comprises the Directors' report, Statement of Directors' responsibility, Report of the Board Audit Committee, Statement of value added, Five year financial summary (but does not include the financial statements and our auditor's report thereon), which we obtained prior to the date of this auditor's report, and Corporate governance report which is expected to be made available to us after that date.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Corporate governance report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.



Responsibilities of the Fund manager and those charged with governance for the financial statements

The directors are responsible for the preparation of the consolidated and separate financial statements that give a true and fair view in accordance with International Financial Reporting Standards and the requirements of the Companies and Allied Matters Act, the Financial Reporting Council of Nigeria Act, the Banks and Other Financial Institutions Act, and for such internal control as the directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are



responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication

Report on other legal and regulatory requirements

The Companies and Allied Matters Act and the Banks and Other Financial Institutions Act require that in carrying out our audit we consider and report to you on the following matters. We confirm that:

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii) the bank has kept proper books of account, so far as appears from our examination of those books and returns adequate for our audit have been received from branches not visited by us;
- iii) the bank's statements of financial position, income statement and statement of comprehensive income are in agreement with the books of account;
- iv) the information required by Central Bank of Nigeria Circular BSD/1/2004 on insider related credits is disclosed in Note 40 to the financial statements; and
- except for the contraventions disclosed in Note 43 to the financial statements, the bank has complied with the requirements of the relevant circulars issued by the Central Bank of Nigeria.

For: PricewaterhouseCoopers

Chartered Accountants

Lagos, Nigeria

Engagement Partner: Tola Ogundipe FRC/2013/ICAN/ 000000639

24 April 2017





Company Secretary's Department Samuel Asabia House, 35 Marina, P.O.Box 5216, Lagos, Nigeria Telephone: +234 1 9050000, Ext. 2124, 9052124 Web: www.firstbanknigeria.com

REPORT OF THE BOARD AUDIT COMMITTEE

Based on self-regulation aligned to Section 359 of the Companies and Allied Matters Act, Cap C20 LFN 2004, pertaining to public limited liability companies, and in compliance with Section 5.2.5 of the Central Bank of Nigeria (CBN) Code of Corporate Governance for Banks and Discount Houses in Nigeria, we have reviewed the draft Audited Financial Statements for the Commercial Banking Group for the year ended December 31, 2016, and hereby state as follows:

- 1) The scope and planning of the audit was adequate in our opinion.
- 2) The accounting and reporting policies of the Bank conformed with statutory requirements and agreed ethical practices.
- 3) The internal control was being constantly and effectively monitored.
- 4) The external auditors' Management Letter received satisfactory response from Management.
- 5) The external auditors are independent and did not engage in any of the services prohibited for statutory auditors under the Charter of the Committee.
- 6) The Committee reviewed the Audit Report on insider/ related party transactions, and is satisfied with their status, as required by the CBN.

Dated this 27th day of March, 2017.

Mr. Lateef A. Bakare

Chairman,

Board Audit Committee

Members of the Committee

Mrs. Olusola A. Oworu

Mr. Tunde Hassan-Odukale.

BOARD OF DIRECTORS: Chairman: Bukun A. Awosika, Managing Director/CEO: Adesola K. Adeduntan, Deputy Managing Director: Gbenga Shobo, Directors: Urum K. Eke (MFR), Ambrose Feese, Tunde Hassan-Odukale, Lawal K. Ibrahim, Ijeoma E. Jidenma, Ebenezer A. Jolaoso, Dauda Lawal, 'Remi O. Oni, Obafemi A. Otudeko, Olusola A. Oworu, Ibrahim D. Waziri

First Bank of Nigeria Limited

| INCOME STATEMENT | | GRO | UP | ВА | NK |
|---|--------|-------------|-------------|-------------|-------------|
| | | 31 Dec | ember | 31 Dec | ember |
| For the year ended 31 December | Note | 2016 | 2015 | 2016 | 2015 |
| To the year oldes of Beesman. | | N 'millions | N 'millions | N 'millions | N 'millions |
| Continuing operations | | | | | |
| Interest income | 7 | 384,177 | 377,765 | 339,300 | 337,771 |
| Interest expense | 8 | (89,893) | (118,809) | (79,733) | (109,896) |
| Net interest income | | 294,284 | 258,956 | 259,567 | 227,875 |
| Impairment charge for credit losses | 9 | (224,948) | (125,672) | (159,841) | (120,046) |
| Net interest income after impairment charge for credit losses | · | 69,336 | 133,284 | 99,726 | 107,829 |
| Fee and commission income | 10 (a) | 61,980 | 55,987 | 50,934 | 45,481 |
| Fee and commission expense | 10 (b) | (10,984) | (9,403) | (11,465) | (9,441) |
| Net gains on Foreign exchange income | 11 | 77,850 | 20,395 | 76,102 | 17,399 |
| Net gains on investment securities | 12 | 5,051 | 6,072 | 5,341 | 13,243 |
| Net gains/(losses) from financial assets held for trading | 13 | 3,102 | (556) | 3,102 | (561) |
| Dividend income | | 730 | 1,354 | 3,108 | 7,340 |
| Other operating income | 14 | 2,649 | 2,254 | 345 | 554 |
| Personnel Expenses | 15 (b) | (76,081) | (72,542) | (63,391) | (63,672) |
| Amortisation of Intangible assets | 27 | (3,146) | (2,047) | (2,331) | (1,330) |
| Depreciation of Property, plant & equipment | 26 | (10,594) | (10,552) | (9,210) | (9,563) |
| Other operating expenses | 15 (a) | (109,218) | (114,517) | (98,716) | (104,463) |
| Profit before tax | | 10,675 | 9,729 | 53,545 | 2,816 |
| Income tax expense | 16 | 1,093 | (6,913) | (3,473) | (2,779) |
| PROFIT FOR THE YEAR FROM CONTINUING OPERATIONS | | 11,768 | 2,816 | 50,072 | 37 |
| Discontinued operations | | | | | |
| (Loss)/Profit for the year from discontinued operations | 25 | (1,317) | 129 | - | - |
| PROFIT FOR THE YEAR | | 10,451 | 2,945 | 50,072 | 37 |
| PROFIL FOR THE TEAR | - | , 10,431 | 4,070 | 00,072 | |
| Profit attributable to: | | | | | |
| Owners of the parent | | 11,240 | 2,551 | 50,072 | 37 |
| Non-controlling interests | | (789) | 394 | - | - |
| • | | 10,451 | 2,945 | 50,072 | 37 |
| Earnings per share for profit attributable to owners of the parer | nt | | | | |
| Basic/diluted earnings per share: | 45 | | | | |
| From continuing operations | | 0.36 | 0.09 | 1.53 | 2.30 |
| From discontinued operations | | (0.04) | _ | - | - |
| | • | 0.32 | 0.09 | 1.53 | 2.30 |

The above consolidated income statement should be read in conjunction with accompanying notes.

First Bank of Nigeria Limited

Continuing operations

Discontinued operations

| STATEMENT OF OTHER COMPREHENSIVE INCOME | | GRO | UP | В | ANK |
|---|------|---------------------|----------------------|---------------------------|---------------------|
| | | 31 Dece | | | cember |
| For the year ended 31 December | Note | 2016 N 'millions | 2015 N'millions I | 2016 <u>M'millions</u> | 2015 N 'millions |
| PROFIT FOR THE YEAR | | 10,451 | 2,945 | 50,072 | 37 |
| Other comprehensive income: Items that may be subsequently reclassified to profit or loss | | | | | |
| Net gains /(loss) on available-for-sale financial assets -Unrealised net gains/(losses) arising during the year, before tax -Net reclassification adjustments for realised net gains /(losses), | | (10,333) | 41,376 | (10,327) | 39,547 |
| before tax Exchange difference on translation of foreign operations | | (14,681) 26,725 | (1,583) 630 | (14,661) - | (1,583) - |
| Items that will not be reclassified to profit or loss Remeasurements on defined benefits scheme | 33 | 1,426 | (1,382) | 1,256 | (1,301) |
| Income tax relating to components of other comprehensive income | | • | (374) | - | - |
| Other comprehensive income for the year, net of tax | | 3,137 | 38,667 | (23,732) | 36,663 |
| TOTAL COMPREHENSIVE INCOME FOR THE YEAR | | 13,588 | 41,612 | 26,340 | 36,700 |
| Total comprehensive income attributable to: Owners of the parent Non-controlling interests | | 14,377 (789) | 41,218 394 | 26,340 - | 36,700 - |
| | | 13,588 | 41,612 | 26,340 | 36,700 |
| Total comprehensive income attributable to owners of the parent arises from : | | | | | |
| Parent anses nom. | | | | | |

The above consolidated statement of other comprehensive income should be read in conjunction with the accompanying notes

15,695

(1,317)

14,377

25

41,089

41,218

129

26,340

26,340

36,700

36,700

STATEMENT OF FINANCIAL POSITION

GROUP

BANK

| As at 31 December | | 31 December | 31 December | 31 December | 31 December |
|---|-----------------|-------------|-------------|-------------|-------------|
| | Note | 2016 | 2015 | 2016 | 2018 |
| | , | N 'millions | N 'millions | N 'millions | N 'millions |
| ASSETS | | | | | |
| Cash and balances with central banks | 17 | 689,597 | 715,092 | 637,061 | 679,054 |
| Loans and advances to banks | 19 | 437,935 | 374,511 | 204,469 | 137,548 |
| Loans and advances to customers | 20 | 2,086,741 | 1,816,045 | 1,692,712 | 1,457,285 |
| Financial assets held for trading | 21 | 23,494 | 5,049 | 23,482 | 5,049 |
| Investment securities | | , | -, | | 0,0 10 |
| -Available-for-sale investments | 22 | 853,076 | 724,549 | 587,153 | 689,577 |
| -Held to maturity investments | 22 | 108,159 | 106,037 | 81,590 | 92,325 |
| Asset pledged as collateral | 23 | 161,133 | 102,217 | 151,090 | 100,086 |
| Other assets | 29 | 38,609 | 34,479 | 26,954 | 18,840 |
| Investment in subsidiaries | 24 | | , | 71,297 | 74,415 |
| Property, plant and equipment | 26 | 83,357 | 82,351 | 72,495 | 72,810 |
| Intangible assets | 27 | 11,913 | 9,275 | 5,547 | 4,043 |
| Deferred tax | 28 | 8,296 | 2,923 | 1,343 | 1,343 |
| | | 4,502,310 | 3,972,528 | 3,555,193 | 3,332,375 |
| Asset held for sale | 25 | 12,479 | 570 | 2,589 | - |
| Total assets | | 4,514,789 | 3,973,098 | 3,557,782 | 3,332,375 |
| LIABILITIES | | | | | |
| Deposits from banks | 20 | 277 244 | 400.050 | 40.400 | F0 F00 |
| Deposits from customers | 30 | 377,214 | 139,052 | 40,493 | 50,566 |
| Financial liabilities held for trading | 31 21 | 3,030,090 | 2,905,070 | 2,490,578 | 2,399,822 |
| Current income tax liability | | 37,137 | 12,121 | 12,751 | 2,657 |
| Other liabilities | 16 34 | 4,805 | 5,790 | 3,564 | 2,897 |
| | | 217,553 | 152,877 | 152,924 | 123,020 |
| Borrowings | 32 | 316,792 | 249,892 | 369,428 | 290,620 |
| Retirement benefit obligations Deferred tax | 33 28 | 2,648 2 | 3,709 63 | 1,957 | 3,046 |
| Deletted tax | ²⁰ - | 3,986,241 | 3,468,574 | 3,071,695 | 2,872,628 |
| Liabilities held for sale | 25 | 10,610 | 5,400,574 | 3,071,093 | 2,012,020 |
| Total liabilities | - | 3,996,851 | 3,468,574 | 3,071,695 | 2,872,628 |
| FOLUTY | | | | | |
| EQUITY | | 40040 | | 4 | |
| Share capital | 35 | 16,316 | 16,316 | 16,316 | 16,316 |
| Share premium | 36 | 189,241 | 189,241 | 189,241 | 189,241 |
| Retained earnings | 36 | 147,768 | 163,651 | 153,924 | 130,787 |
| Other reserves | 36 | 163,648 | 133,387 | 126,606 | 123,403 |
| Non-controlling interest | - | 965 | 1,929 | ··· | - |
| Total equity | = | 517,938 | 504,524 | 486,087 | 459,747 |
| Total equity and liabilities | = | 4,514,789 | 3,973,098 | 3,557,782 | 3,332,375 |
| | _ | *** | | | |

The accompanying notes are an integral part of these consolidated and separate financial statements. The financial statements on pages 14 to 113 were approved and authorized for issue by the Board of Directors on 27 March 2017 and signed on its behalf by:

Ibukun Awosika (Mrs)

Chairman

FRC/2013/IODN/00000003479

Adesola Adeduntan

Managing Director /CEO

FRC/2014/ICAN/00000010466

Patrick Ivamabo

Chief Financial Officer

FRC/2013/ICAN/00000003316

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Attributable to equity holders of the parent

| Balance at 1 January 2015 Profit for the year Other comprehensive income Foreign currency translation differences, net of tax Tax effects on revaluation of financial assets Fair value movements on financial assets Remeasurements on defined benefits scheme Total comprehensive income Transactions with equity holders, recorded directly in equity Dividends Transfer between reserves Total contributions by or distributions to equity holders At 31 December 2015 | premium N 'millions 189,241 | parnings | 000000 | | | | | | | |
|--|-----------------------------------|-------------|-------------------------|------------|-------------|------------------------|-------------|-------------|-------------|-------------|
| Balance at 1 January 2015 Profit for the year Other comprehensive income Foreign currency translation differences, net of tax Tax effects on revaluation of financial assets Fair value movements on defined benefits scheme Total comprehensive income Transactions with equity holders, recorded directly in equity Dividends Transfer between reserves Total contributions by or distributions to equity holders At 31 December 2015 Telegant Annual Contributions by or distributions to equity holders | | 26.111.00 | 16961 46 | reserve | reserve | reserve | FCTR | Fotal | interest | equity |
| Profit for the year Other comprehensive income Foreign currency translation differences, net of tax Tax effects on revaluation of financial assets Fair value movements on financial assets Remeasurements on defined benefits scheme Total comprehensive income Transactions with equity holders, recorded directly in equity Dividends Transfer between reserves Total contributions by or distributions to equity holders At 31 December 2015 The first of t | | N 'millions | N 'millions N 'millions | l'millions | N 'millions | suoillim' N anillim' N | N 'millions | N 'millions | N 'millions | N 'millions |
| | ī | 118,621 | 64,524 | 9/0'9 | 14,001 | 45,200 | 7,398 | 461,377 | 1,641 | 463,018 |
| | | 2,551 | ٠ | ı | • | 1 | 4 | 2,551 | 394 | 2,945 |
| | | | | | | | | | | |
| | • | • | , | • | | , | 630 | 630 | • | 630 |
| | | • | | | (374) | | | (374) | | (374) |
| | | | | | 39,793 | | | 39,793 | • | 39,793 |
| | | (1,382) | | | | | | (1,382) | | (1,382) |
| | 1 | 1,169 | ı | | 39,419 | , | 630 | 41,218 | 394 | 41,612 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | • | | • | 1 | • | ; | , | 0 | (106) | (106) |
| | | 43,860 | 729 | | | (44,589) | , | 1 | | • |
| | - | 43,860 | 729 | | ı | (44,589) | * | | (106) | (106) |
| Described for the contract | 189,241 | 163,650 | 65,253 | 6,076 | 53,420 | 611 | 8,028 | 502,595 | 1,929 | 504,524 |
| Floir for the year | t | 11,240 | i | | t | • | , | 11.240 | (789) | 10.451 |
| Other comprehensive income | | | | | | | | 1 | (22.1) | 2 |
| Foreign currency translation differences, net of tax | 1 | • | | , | i | • | 26,725 | 26,725 | • | 26,725 |
| Fair value movements on financial assets | | | | | (25,014) | | | (25,014) | • | (25,014) |
| Remeasurements on defined benefits scheme | • | 1,426 | ŧ | | | 1 | | 1,426 | , | 1,426 |
| income tax relating to components of other comprehensive income | | | | | | | | | | ı |
| Total comprehensive income | 1 | 12,666 | 1 | - | (25.014) | - | 26.725 | 14.377 | (789) | 13.588 |
| Transactions with equity holders, recorded directly in | | | | | | | <u>:</u> | | (2) | 5 |
| equity | | | | | | | | | | |
| Dividends | , | • | | , | | • | | ı | (174) | (174) |
| Transfer between reserves | 1 | (28,549) | 7,859 | , | , | 20,690 | | | · ' | . ' |
| or distributions to equity holders | | (28,549) | 7,859 | | , | 20,690 | r | | (174) | (174) |
| At 31 December 2016 | 189,241 | 147,767 | 73,112 | 6,076 | 28,406 | 21,301 | 34,753 | 516,972 | 996 | 517,937 |

First Bank of Nigeria Limited BANK STATEMENT OF CHANGES IN EQUITY

Attributable to equity holders of the parent

| | Share | Share | Retained | Statutory | √ ISS | AFS Fair value Statutory credit | tatutory credit | |
|---|-------------|-------------|-------------|-------------|-------------------------|---------------------------------|-----------------|-------------|
| | capital | premium | earnings | reserve | reserve | reserve | reserve | Total |
| | N 'millions N 'millions | N 'millions | N 'millions | N 'millions |
| Balance at 1 January 2015 | 16,316 | 189,241 | 87,200 | 63,231 | 9/0'9 | 16,126 | 44,857 | 423,047 |
| Profit for the year | 1 | ı | 37 | | 1 | ı | ı | 37 |
| Fair value movements on financial assets | | | | | | 37,964 | | 37,964 |
| Remeasurements on defined benefits scheme | | 1 | (1,301) | | 1 | | t | (1,301) |
| Total comprehensive income | | • | (1,264) | | ŀ | 37,964 | - | 36,700 |
| ransactions with equity holders, recorded directly in equity | | | | | | | | |
| Dividends | • | , | | | | , | 1 | • |
| Transfer between reserves | | | 44,851 | 9 | | , | (44.857) | , |
| Total contributions by or distributions to equity holders | 1 | 1 | 44,851 | 9 | | | (44,857) | , |
| At 31 December 2015 | 16,316 | 189,241 | 130,787 | 63,237 | 6,076 | 54,090 | - | 459,747 |
| Profit for the year | 1 | • | 50,072 | • | ŀ | , | | 50.072 |
| Other comprehensive income | | | | | | | | - |
| Fair value movements on financial assets | | | | | | (24,988) | | (24,988) |
| Remeasurements on defined benefits scheme | | | 1,256 | | | | | 1,256 |
| Total comprehensive income | * | | 51,328 | | ı | (24,988) | | 26,340 |
| Transactions with equity holders, recorded directly in | | | | | | | | |
| equity | | | | | | | | |
| ranster between reserves | 1 | , | (28,191) | 7,511 | 1 | 1 | 20,680 | 1 |
| Total contributions by or distributions to equity holders | , | 1 | (28,191) | 7,511 | | ı | 20,680 | 1 |
| At 31 December 2016 | 16,316 | 189,241 | 153,924 | 70,748 | 6,076 | 29,102 | 20,680 | 486,087 |

First Bank of Nigeria Limited

STATEMENT OF CASH FLOWS

| IP |
|----|
| |

BANK

| | Note | 31 Decei | mber | 31 Dece | mber |
|--|------|-------------|-------------|-------------|-------------|
| | | 2016 | 2015 | 2016 | 2015 |
| | | N 'millions | N 'millions | N 'millions | N 'millions |
| Cash flows from operating activities | | | | | |
| Cash flow generated from/ (used in) operations | 37 | (106,624) | 219,608 | (412,948) | 88,848 |
| Income taxes paid | | (5,062) | (11,157) | (2,806) | (6,440) |
| Interest received | | 367,992 | 369,734 | 318,526 | 327,485 |
| Interest paid | _ | (89,410) | (123,363) | (74,002) | (106,442) |
| Net cash flow generated from/ (used in) operating activities | = | 166,896 | 454,822 | (171,230) | 303,451 |
| Cash flows from investing activities | | | | | |
| Purchase of investment securities | | (1,412,062) | (900,232) | (1,184,184) | (863,807) |
| Proceeds from the sale of investment securities | | 1,250,744 | 722,246 | 1,219,051 | 687,443 |
| Cash and cash equivalent acquired from subsidiary | | - | - | - | - |
| Additional investment in subsidiaries | | - | - | (658) | (2,171) |
| Dividends received | | 730 | 1,348 | 3,108 | 7,340 |
| Purchase of property, plant and equipment | | (11,278) | (9,661) | (9,707) | (8,059) |
| Purchase of intangible assets | | (4,409) | (4,168) | (3,837) | (3,101) |
| Proceeds on disposal of property, plant and equipment | | 700 | 258 | 693 | 255 |
| Net cash used in investing activities | = | (175,575) | (190,209) | 24,466 | (182,100) |
| Cash flows from financing activities | | | | | |
| Dividend paid | | - | (9,789) | - | (9,790) |
| Dividend paid to Non controlling interest | | (174) | (106) | - | - |
| Proceeds from new borrowings | | 34,516 | 75,846 | 80,124 | 116,665 |
| Repayment of borrowings | | (53,082) | (179,705) | (95,885) | (218,435) |
| Net cash (used in)/generated from financing activities | | (18,740) | (113,754) | (15,761) | (111,560) |
| Increase/ (Decrease) in cash and cash equivalents | | (27,419) | 150,859 | (162,525) | 9,791 |
| Cash and cash equivalents at start of year | 18 | 644,975 | 486,279 | 386,468 | 373,734 |
| Effect of exchange rate fluctuations on cash held | | 101,612 | 7,837 | 16,031 | 2,943 |
| Cash and cash equivalents at end of year | 18 | 719,168 | 644,975 | 239,974 | 386,468 |

1 General information

These financial statements are the consolidated financial statements of First Bank of Nigeria Limited (the Bank), and its subsidiaries (hereafter referred to as 'the Group').

The Registered office address of the Bank is at 35 Marina, Samuel Asabia House, Lagos, Nigeria.

The principal activities of the Bank is mainly retail and corporate banking. Retail banking provides banking services and products to individuals and small/medium scale enterprises, such as savings account, investment savings products, loans and money transfers. Corporate banking provides banking services and products to multinational and local corporations, as well as financial and governmental institutions, such as credit facilities and project finance.

The consolidated financial statements for the year ended 31 December 2016 were approved for issue by the Board of Directors on 27 March 2017.

2 Summary of significant accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated

2.1 Basis of preparation

The Group's consolidated financial statements for the year 2016 have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the IASB. Additional information required by national regulations is included where appropriate.

The financial statements comprise the income statement, statement of comprehensive income, statement of financial position, the statement of changes in equity, statement of cash flows and the related notes for the Group and the Bank.

The financial statements have been prepared in accordance with the going concern principle under the historical cost convention, as modified by available-for-sale financial assets, and financial assets and financial liabilities (including derivative instruments) at fair value through profit or loss.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires directors to exercise judgement in the process of applying the accounting policies. Changes in assumptions may have a 2.3 significant impact on the financial statements in the period the assumptions changed.

The Directors believe that the underlying assumptions are appropriate and that the Group's financial statements therefore present the financial position and results fairly. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in Note 5.

2.2 Changes in accounting policy and disclosures

New and amended standards adopted by the group A number of new or amended standards became applicable for the current reporting period.

However, the group did not have to change its accounting policies or make retrospective adjustments as a result of adopting the standards

2.2.1 New standards, interpretations and amendments to existing standards that are not yet effective

A number of new standards, interpretations and amendments thereto, had been issued by IASB which are not yet effective for these consolidated financial statements. The following new standards, interpretations and amendments to existing standards have been published and are mandatory for the Group's accounting periods beginning after 1 January 2016.

(i) IFRS 9, 'Financial Instruments' (effective for periods beginnning on or after 1 January 2018):

This IFRS is part of the IASB's project to replace IAS 39. IFRS 9 addresses classification and measurement of financial assets and replaces the multiple classification and measurement models in IAS 39 with a single model that has only two classification categories: amortised cost and fair value. The guidance in IAS 39 on impairment of financial assets continues to apply. However, entities will be required to present the effects of changes in own credit risk of financial liabilities designated at fair value through profit or loss in other comprehensive income. The standard also provides entities with an accounting policy choice between applying the hedge accounting requirements of IFRS 9 and continuing to apply IAS 39 to all hedges because the standard currently does not address accounting for macro hedging. The Group is making consultations to assess the full impact of the adoption of IFRS 9. The directors will also consider the impact of the remaining phases of IFRS 9 when completed by the IASB.

(ii) IFRS 15 - Revenue from contracts with customers (effective annual periods beginning on or after 1 January 2017)

IFRS 15 specifies how and when an IFRS reporter will recognise revenue as well as requiring such entities to provide users of financial statements with more informative, relevant disclosures. The standard provides a single, principles based five-step model to be applied to all contracts with customers. The Group is yet to assess the full effect of IFRS 15 and intends to adopt IFRS 15 not later than the accounting period beginning on or after January 2017.

(ii) IFRS 16 - Leases (effective annual periods beginning on or after 1 January 2019)

IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, IAS 17. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 16.

There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the Group.

3 Consolidation

The financial statements of the consolidated subsidiaries used to prepare the consolidated financial statements were prepared as of the parent company's reporting date.

a. Subsidiaries

Subsidiaries are all entities (including structured entities) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

Investment in subsidiaries is measured at cost in the separate financial statements of the parent.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the group.

The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

2.3 Consolidation

Acquisition-related costs are expensed as incurred. If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognised in profit or loss.

Any contingent consideration to be transferred by the group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income.

Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair 2.4 value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the income statement.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised 2.5 losses are also eliminated. Where necessary, amounts reported by subsidiaries have been adjusted to conform with the Group's accounting policies.

(i) Changes in ownership interests in subsidiaries without change of

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

(ii) Disposal of subsidiaries

When the group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities.

b. Disposal of subsidiaries

This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

c. Associates

Associates are all entities over which the group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights.

Investment in associates is measured at cost in the separate financial statements of the investor.

Investment in associates are accounted for using the equity method of accounting in the Consolidated Financial Statements of the Group. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition.

The group's investment in associates includes goodwill identified on acquisition.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income is reclassified to profit or loss where appropriate.

The Group's share of post-acquisition profit or loss is recognised in the income statement, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the

The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount within the income statement.

Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Group management Committee that makes strategic decisions.

Common control transactions

A business combination involving entities or businesses under common control is excluded from the scope of IFRS 3: Business Combinations. The exemption is applicable where the combining entities or businesses are controlled by the same party both before and after the combination. Where such transactions occur, the Bank, in accordance with IAS 8, uses its judgment in developing and applying an accounting policy that is relevant and reliable. In making this judgment, directors consider the requirements of IFRS dealing with similar and related issues and the definitions, recognition criteria and measurement concepts for assets, liabilities, income and expenses in the framework.

Directors also consider the most recent pronouncements of other standard setting bodies that use a similar conceptual framework to develop accounting standards, to the extent that these do not conflict with the IFRS Framework or any other IFRS or interpretation.

Accordingly, the Bank's policy is that the assets and liabilities of the business transferred are measured at their existing book value in the consolidated financial statements of the parent, as measured under IFRS.

The Bank incorporates the results of the acquired businesses only from the date on which the business combination occurs.

2.6 Foreign currency translation

a. Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency').

The consolidated financial statements are presented in Naira which is the group's presentation currency.

b. Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

Changes in the fair value of monetary securities denominated in foreign currency classified as available for sale are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in amortised cost are recognised in profit or loss, and other changes in carrying amount are recognised in other comorehensive income.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

2.6 Foreign currency translation (continued)

Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets, such as equities classified as available for sale, are included in other 2.8 comprehensive income.

c. Group companies

The results and financial position of all the group entities which have functional currency different from the Group's presentation currency, are translated into the Group's presentation currency as follows:

- assets and liabilities of each foreign operation are translated at the rates of exchange ruling at the reporting date;
- income and expenses of each foreign operation are translated at the average exchange rate for the period, unless this average is not a reasonable approximation of the rate prevailing on transaction date, in which case income and expenses are translated at the exchange rate ruling at transaction date; and
- all resulting exchange differences are recognised in other comprehensive income.
- d. Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Exchange differences 2.9 arising are recognised in other comprehensive income.

2.7 Income taxation

Current income tax

Income tax payable is calculated on the basis of the applicable tax 2.9.1 law in the respective jurisdiction and is recognised as an expense (income) for the period except to the extent that current tax related to items that are charged or credited in other comprehensive income or directly to equity. In these circumstances, current tax is charged or credited to other comprehensive income or to equity (for example, current tax on equity instruments for which the entity has elected to present gains and losses in other comprehensive a. income).

Deferred income tax

Deferred income tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries, associates and joint arrangements, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets are recognised on deductible temporary differences arising from investments in subsidiaries, associates and joint arrangements only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilised.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes (assets and liabilities) relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

Deferred tax assets and liabilities are only offset when they arise in the same tax reporting group and where there is both the legal right and the intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Inventories

The Mortgage subsidiary of the group purchases and constructs properties for resale.

Thus the Group recognises Property as inventory under the following circumstances:

- (i) property purchased for the specific purpose of resale
- (ii) property constructed for the specific purpose of resale (work in progress under the scope of IAS 18, 'Revenue')
- (iii) property transferred from investment property to inventories. This is permitted when the Group commences the property's development with a view to sale.

They are valued at the lower of cost and net realisable value. Cost comprises direct materials and, where appropriate, labour and production overheads which have been incurred in bringing the inventories and work in progress to their present location and condition. Cost is determined using weighted average cost. Net realisable value represents the estimated selling price less estimated costs to completion and costs to be incurred in marketing, selling and distribution.

Financial assets and liabilities

In accordance with IAS 39, all financial assets and liabilities – which include derivative financial instruments – have to be recognised in the statement of financial position and measured in accordance with their assigned category.

Financial assets

The Group allocates financial assets to the following IAS 39 categories: financial assets at fair value through profit or loss; loans and receivables; held-to-maturity investments; and available-for-sale financial assets. Directors determine the classification of its financial instruments at initial recognition.

Financial assets held for trading

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorised as held for trading unless they are designated and effective as hedging instruments. Financial assets held for trading consist of debt instruments, including money-market paper, traded corporate and bank loans, and equity instruments, as well as financial assets with embedded derivatives.

Financial instruments included in this category are recognised initially at fair value; transaction costs are taken directly to profit or loss. Gains and losses arising from changes in fair value are included directly in the income statement and are reported as 'Net gains/(losses) on financial instruments classified as held for trading'. Interest income and expense and dividend income on financial assets held for trading are included in 'Net interest income' or 'Dividend income', respectively.

The instruments are derecognised when the rights to receive cash flows have expired or the Group has transferred substantially all the risks and rewards of ownership and the transfer qualifies for derecognising.

b. Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than:

- (i) those that the Group intends to sell immediately or in the short term, which are classified as held for trading, and those that the entity upon initial recognition designates as at fair value through profit or loss;
- (ii) those that the Group upon initial recognition designates as available for sale; or
- (iii) those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

Loans and receivables are initially recognised at fair value - which is the cash consideration to originate or purchase the loan including any transaction costs - and measured subsequently at amortised cost using the effective interest method. Loans and receivables are reported in the statement of financial position as loans and advances to banks or customers or other assets and cash balances. Interest on loans is included in the profit or loss and is reported as 'Interest income'

In the case of an impairment, the impairment loss is reported as a deduction from the carrying value of the loan, through the use of an allowance account and recognised in the profit or loss as 'impairment charge for credit losses'.

c. Held-to-maturity financial assets

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity, other than:

- (i) those that the Group upon initial recognition designates as held for trading;
- (ii) those that the Group designates as available for sale; and (iii) those that meet the definition of loans and receivables.

These are initially recognised at fair value including direct and incremental transaction costs and measured subsequently at amortised cost, using the effective interest method.

Interest on held-to-maturity investments is included in the income statement and reported as 'Interest income'. In the case of an impairment, the impairment loss has been reported as a deduction from the carrying value of the investment and recognised in the income statement as 'Net gains/(losses) on investment securities'.

d. Available-for-sale financial assets

Available-for-sale investments are financial assets that are intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices or that are not classified as loans and receivables, held-to-maturity investments or financial assets at fair value through profit or loss

Available-for-sale financial assets are initially recognised at fair value, which is the cash consideration including any transaction costs, and measured subsequently at fair value with gains and losses being recognised in other comprehensive income, except for impairment losses and foreign exchange gains and losses, until the financial asset is derecognised. If an available-for-sale financial asset is determined to be impaired, the cumulative gain or loss 2.9.4 previously recognised in other omprehensive income is recognised in the income statement.

However, interest is calculated using the effective interest method, and foreign currency gains and losses on non-monetary assets classified as available for sale are recognised in other comprehensive income. Dividends on available-for-sale equity instruments are recognised in the income statement in 'dividend income' when the Group's right to receive payment is established.

e. Recognition

The Group uses settlement date accounting for regular way contracts when recording financial asset transactions. Financial assets that are transferred to a third party but do not qualify for derecognition are presented in the statement of financial position as 'Assets pledged as collateral, if the transferee has the right to sell or repledge them.

Financial liabilities

The Group's holding in financial liabilities is in financial liabilities held for trading and financial liabilities at amortised cost . Financial liabilities are derecognised when extinguished.

a. Financial Liabilities held for trading

A financial liability is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorised as held for trading unless they are designated and effective as hedging instruments. Financial liabilities held for trading also include obligations to deliver financial assets borrowed by a short

Gains and losses arising from changes in fair value of financial liabilities classified held for trading are included in the income statement and are reported as 'Net gains/ (losses) on financial instruments classified as held for trading'. Interest expenses on financial liabilities held for trading are included in 'Net interest income'.

b. Other liabilities measured at amortised cost

Financial liabilities that are not classified at held for trading fall into this category and are measured at amortised cost. Financial liabilities measured at amortised cost are deposits from banks or customers, debt securities in issue for which the fair value option is not applied, convertible bonds and subordinated debts.

Derivative financial instruments

Derivatives are classified as assets when their fair value is positive or as liabilities when their fair value is negative. Derivative assets and liabilities arising from different transactions are only offset where there is a legal right of offset of the recognised amounts and the parties intend to settle the cash flows on a net basis, or realise the asset and settle the liability simultaneously.

Embedded derivatives

Hybrid contracts contain both a derivative and a non-derivative component. In such cases, the derivative component is termed an embedded derivative. Where the economic characteristics and risks of the embedded derivatives are not closely related to those of the host contract, and the host contract itself is not carried at fair value through profit or loss, the embedded derivative is hiturcated and measured at fair value with gains and losses being recognised in the income statement.

2.9.5 Determination of fair value

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

For financial instruments traded in active markets, the determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations. This includes listed equity securities and quoted debt instruments on major exchanges (for example, NSE) and broker quotes from Bloomberg and Reuters.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

If the above criteria are not met, the market is regarded as being inactive. Indications that a market is inactive are when there is a wide bid-offer spread or significant increase in the bid-offer spread

or there are few recent transactions.
For all other financial instruments, fair value is determined using valuation techniques. In these techniques, fair values are estimated from observable data in respect of similar financial instruments, using models to estimate the present value of expected future cash flows or other valuation techniques, using inputs (for example, LIBOR yield curve, FX rates, volatilities and counterparty spreads) existing at the dates of the statement of financial position.

The Group uses widely recognised valuation models for 2.11 Revenue recognition determining fair values of non standardised financial instruments of lower complexity, such as options or interest rate and currency swaps. For these financial instruments, inputs into models are generally market-observable.

For more complex instruments, the Group uses internally developed models, which are usually based on valuation methods and techniques generally recognised as standard within the industry. Valuation models are used primarily to value derivatives transacted in the over-the-counter market, unlisted securities (including those with embedded derivatives) and other instruments for which markets were or have become illiquid. Some of the inputs to these models may not be market observable and are therefore estimated based on assumptions.

The impact on net profit of financial instrument valuations reflecting non-market observable inputs (level 3 valuations) is disclosed in Note 3.6

The output of a model is always an estimate or approximation of a value that cannot be determined with certainty, and valuation techniques employed may not fully reflect all factors relevant to the positions the Group holds. Valuations are therefore adjusted, where appropriate, to allow for additional factors including model risks, liquidity risk and counterparty credit risk

Based on the established fair value model governance policies and related controls and procedures applied, management believes that these valuation adjustments are necessary and appropriate to fairly state the values of financial instruments carried at fair value in the statement of financial position. Price data and parameters used in the measurement procedures applied are generally reviewed carefully and adjusted, if necessary particularly in view of the current market developments

The estimated fair value of loans and advances represents an estimation of the value of the loans using average benchmarked lending rates which were adjusted for specific entity risks based on history of losses

The Group makes transfers between levels of fair value hierarchy when reliable market information becomes available (such as an active market or observable market input) to the Group. This transfer is done on the date in which the market information becomes available

2.9.6 De-recognition of financial instruments

The Group derecognises a financial asset only when the contract rights to the cash flows from the asset expire or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

Offsetting financial instruments

Master agreements provide that, if an event of default occurs, all outstanding transactions with the counterparty will fall due and all amounts outstanding will be settled on a net basis.

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a currently legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default insolvency or bankruptcy of the company or the counterparty.

a. Interest income and expense

Interest income and expense for all interest-bearing financial instruments are recognised within 'interest income' and 'interest expense' in profit or loss using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or liability (or group of assets and liabilities) and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts the expected future cash payments or receipts through the expected life of the financial instrument, or when appropriate, a shorter period, to the net carrying amount of the instrument. The application of the method has the effect of recognising income (and expense) receivable (or payable) on the instrument evenly in proportion to the amount outstanding over the period to maturity or repayment. In calculating effective interest, the Group estimates cash flows considering all contractual terms of the financial instrument but excluding future credit losses.

Fees, including those for early redemption, are included in the calculation to the extent that they can be measured and are considered to be an integral part of the effective interest rate. Cash flows arising from the direct and incremental costs of issuing financial instruments are also taken into account in the calculation. Where it is not possible to otherwise estimate reliably the cash flows or the expected life of a financial instrument, effective interest is calculated by reference to the payments or receipts specified in the contract, and the full contractual term.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss

2. 11 Revenue recognition (continued)

b. Fees and commission income

Unless included in the effective interest calculation, fees and commissions are recognised on an accruals basis as the service is provided. Fees and commissions not integral to effective interest arising from negotiating, or participating in the negotiation of a transaction from a third party, such as the acquisition of loans, shares or other securities or the purchase or sale of businesses, are recognised on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts.

The same principle is applied to the recognition of income from wealth management, financial planning and custody services that are continuously provided over an extended period of time.

2. 12 Impairment of financial assets

(a) Assets carried at amortised cost

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or dlinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount 2. 14 and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the consolidated income statement. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the group may measure impairment on the basis of an instrument's fair value using an observable market price.

To the extent that a loan is irrecoverable, it is written off against the related allowance for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined.

Subsequent recoveries of amounts previously written off decrease the amount of the allowance for loan impairment in profit or

loss. If, in a subsequent period, the amount of the impairment loss 2. 15 decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the impairment account in the consolidated income statement.

(b) Assets classified as available for sale

The group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. For debt securities, the group uses the criteria referred to (a) above. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss is removed from equity and recognised

(b) Assets classified as available for sale (continued)

in profit or loss. Impairment losses recognised in the consolidated income statement on equity instruments are not reversed through the consolidated income statement. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the consolidated income statement.

2. 13 Impairment of non-financial assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Additionally, assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows (cash-generating units). The impairment test also can be performed on a single asset when the fair value less cost to sell or the value in use can be determined reliably. Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

Impairment losses recognised in prior periods are assessed at each reporting date for any indication that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. An impairment loss in respect of goodwill is not reversed.

. 14 Collateral

The Group obtains collateral where appropriate, from customers to manage their credit risk exposure to the customer. The collateral normally takes the form of a lien over the customer's assets and gives the Group a claim on these assets for both existing and future customer in the event that the customer defaults.

The Group may also use other credit instruments, such as stock borrowing contracts, and derivative contracts in order to reduce their credit risk.

Collateral received in the form of securities is not recorded on the statement of financial position. Collateral received in the form of cash is recorded on the statement of financial position with a corresponding liability. These items are assigned to deposits received from bank or other counterparties. Any interest payable or receivable arising is recorded as interest expense or interest income respectively.

2. 15 Discontinued operations

Classification as a discontinued operation occurs on disposal or when the operation meets the criteria to be classified as held for sale. When an operation is classified as a discontinued operation, the comparative income statement is re-presented as if the operation had been discontinued from the start of the comparative year.

Non-current assets (or disposal groups) are classified as assets held for sale when their carrying amount is to be recovered principally through a sale transaction and a sale is considered highly probable. They are stated at the lower of carrying amount and fair value less costs to self.

Investment property classified as non-current asset held for sale are measured at fair value, gain or loss arising from a change in the fair value of investment property is recognised in income statement for the period in which it arise.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

2.16 Leases

Leases are divided into finance leases and operating leases.

a The aroun is the lessee

(i) Operating lease

Leases in which a significant portion of the risks and rewards of ownership are retained by another party, the lessor, are classified as operating leases. Payments, including prepayments, made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

(ii) Finance lease

Leases of assets where the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in deposits from banks or deposits from customers depending on the counter party.

The interest element of the finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

b The group is the lessor

(i) Operating lease

When assets are subject to an operating lease, the assets continue to be recognised as property and equipment based on the nature of the asset. Lease income is recognised on a straight line basis.

(ii) Finance lease

When assets are held subject to a finance lease, the related asset is derecognised and the present value of the lease payments (discounted at the interest rate implicit in the lease) is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease using the net investment method which allocates rentals between finance income and repayment of capital in each accounting period in such a way that finance income will emerge as a constant rate of return on the lessor's net investment in the

2. 17 Property, Plant and Equipment

Land and buildings comprise mainly branches and offices. All property, plant and equipment used by the parent or its subsidiaries is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items

2. 17 Property, Plant and Equipment (continued)

Subsequent expenditures are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repair and maintenance costs are charged to other operating expenses during the financial period in which they are incurred.

Land included in leasehold land and buildings is not depreciated. Depreciation of other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

| Asset Class | Depresation are |
|---------------------------------|-----------------|
| Improvement & buildings | 2% |
| Motor Vehicles | 25% |
| Office Equipment | 20% |
| Computer Equipment | 331/4% |
| Plant and Machinery | 20% |
| Furniture, fittings & equipment | 20% . |

Depreciation rates, methods and the residual values underlying the calculation of depreciation of items of property, plant and equipment are kept under review on an annual basis to take account of any change in circumstances.

When deciding on depreciation rates and methods, the principal factors the Group takes into account are the expected rate of technological developments and expected market requirements for, and the expected pattern of usage of the assets.

When reviewing residual values, the Group estimates the amount that it would currently obtain for the disposal of the asset after deducting the estimated cost of disposal if the asset were already of the age and condition expected at the end of its useful economic life.

No depreciation is provided on freehold land, although, in common with all long-lived assets, it is subject to impairment testing, if deemed appropriate.

Construction cost and improvements in respect of offices is carried at cost as capital work in progress. On completion of construction or improvements, the related amounts are transferred to the appropriate category of property and equipment.

An item of property and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal.

Any gain or loss arising on derecognitoin of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

2. 18 Intangible assets

a. Goodwill

Goodwill arises on the acquisition of subsidiary and associates, and represents the excess of the cost of acquisition, over the fair value of the Group's share of the assets acquired, and the liabilities and contingent liabilities assumed on the date of the acquisition. For the purpose of calculating goodwill, fair values of acquired assets, liabilities and contingent liabilities are determined by reference to market values or by discounting expected future cash flows to present value. This discounting is either performed using market rates or by using risk-free rates and risk-adjusted expected future cash flows. Goodwill is initially recognised as an asset at 2.20 cost and subsequently measured at cost less accumulated impairment losses, if any. Goodwill which is recognised as an asset is reviewed at least annually for impairment. Any impairment loss is immediately recognised in profit or loss.

For the purpose of impairment testing, goodwill is allocated to each cash-generating unit that is expected to derive benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. Any impairment loss recognised for goodwill is not reversed in a subsequent period.

Goodwill on acquisitions of associates is included in the amount of the investment.

Gains and losses on the disposal of an entity include the carrying amount of the goodwill relating to the entity sold.

b. Computer software

Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Group, are recognised as intangible assets when the following criteria are met:

- It is technically feasible to complete the software product so that it will be available for use;
 (ii) Management intends to complete the software product and use or
- (ii) Management intends to complete the software product and use or sell it;
- (iii) There is an ability to use or sell the software product;
- (iii) It can be demonstrated how the software product will generate probable future economic benefits;
- (v) adequate technical, financial and other resources to complete the development and to use or sell the software product are available; and
- (vi) the expenditure attributable to the software product during its development can be reliably measured.

Subsequent expenditure on computer software is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates.

Direct computer software development costs recognised as intangible assets are amortised on the straight-line basis over 3 years and are carried at cost less any accumulated amortisation and any accumulated impairment losses. The carrying amount of capitalised computer software is reviewed annually and is written down when the carrying amount exceeds its recoverable amount.

c. Bank brands, customer deposits and customer relationships acquired in a business combination are recognised at fair value at the acquisition date. They have finite useful lives and are subsequently carried at cost less accumulated amortisation and accumulated impairment losses. These costs are amortised to profit or loss using straightline method over 3 years, 5 years and 2 years respectively.

2. 19 Cash and cash equivalents

Cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

For the purposes of the statement of cash flows, cash and cash equivalents include cash and non-restricted balances with central banks

Employee benefits

The Group has both defined benefit and defined contribution plans

a. Defined contribution plan

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

The Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

b. Defined benefit plan

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors, such as age, years of service and compensation.

The liability recognised in the statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the date of the statement of financial position less the fair value of plan assets.

The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the Estimated future cash outflows using interest rates of Federal government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability.

Remeasurements are charged or credited to equity in other comprehensive income in the period in which they arise. Past service costs are recognised immediately in income.

2. 21 Provisions

Provisions are recognised for present obligations arising as consequences of past events where it is probable that a transfer of economic benefit will be necessary to settle the obligation, and it can be reliably estimated.

When a leasehold property ceases to be used in the business or a demonstrable commitment has been made to cease to use a property where the costs exceed the benefits of the property, provision is made, where the unavoidable costs of the future obligations relating to the lease are expected to exceed anticipated rental income and other benefits.

The net costs are discounted using market rates of interest to reflect the long-term nature of the cash flows.

Provision is made for the anticipated cost of restructuring, including redundancy costs when an obligation exists. An obligation exists when the Group has a detailed formal plan for restructuring a business and has raised valid expectations in those affected by the restructuring by starting to implement the plan or announcing its main features. The provision raised is normally utilised within nine months.

2. 21 Provisions (continued)

Provision is made for undrawn loan commitments and similar facilities if it is probable that the facility will be drawn and result in the recognition of an asset at an amount less than the amount advanced.

Contingent liabilities are possible obligations whose existence will be confirmed only by uncertain future events or present obligations where the transfer of economic benefit is uncertain or cannot be reliably measured. Contingent liabilities are not recognised but are disclosed unless they are remote.

2. 22 Fiduciary activities

The Group acts as trustees and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these financial statements, as they are not assets of the Group.

2. 23 Issued debt and equity securities

Issued financial instruments or their components are classified as liabilities where the contractual arrangement results in the Group having a present obligation to either deliver cash or another financial asset to the holder, to exchange financial instruments on terms that are potentially unfavourable or to satisfy the obligation otherwise than by the exchange of a fixed amount of cash or another financial asset for a fixed number of equity shares, Issued financial instruments, or their components, are classified as equity where they meet the definition of equity and confer on the holder a residual interest in the assets of the Bank. The components of issued financial instruments that contain both liability and equity elements are accounted for separately with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component.

2. 24 Share capital

a. Share issue costs

Incremental costs directly attributable to the issue of new shares or options or to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds.

b. Dividends on ordinary shares

Dividends on ordinary shares are recognised in equity in the period in which they are approved by the shareholders.

Dividends for the year that are declared after the reporting date are dealt with in the subsequent events note.

Dividends proposed by the Directors but not yet approved by 2.25 members are disclosed in the financial statements in accordance with the requirements of the Company and Allied Matters Act.

c. Earnings per share

The Group presents basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit and loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

2.24 Share capital continued

d. Treasury shares

Where the Bank or other members of the Group purchase the Bank's equity share capital, the consideration paid is deducted from total shareholders' equity as treasury shares until they are cancelled. Where such shares are subsequently sold or reissued, any consideration received is included in shareholders' equity.

e. Statutory credit reserve

In compliance with the Prudential Guidelines for licensed Banks, the Group assesses qualifying financial assets using the guidance under the Prudential Guidelines. The guidelines apply objective and subjective criteria towards providing for losses in risk assets. Assets are classed as performing or non-performing. Non-performing assets are further classed as Substandard, Doubtful or Lost with attendants provision as per the table below based on objective criteria.

| Classification | Percentage | Basis |
|----------------|------------|---|
| Substandard | 10% | Interest and/or principal overdue by 90 days but less than 180 days |
| Doubtful | 50% | Interest and/or principal overdue by 180 days but less than 365 days |
| Lost | 100% | Interest and/or principal overdue by more than 365 days |

A more accelerated provision may be done using the subjective criteria. A 2% provision is taken on all risk assets that are not specifically provisioned.

The results of the application of Prudential Guidelines and the inpairment determined for these assets under IAS 39 are compared. The IAS 39 determined impairment charge is always included in the income statement.

Where the Prudential Guidelines provision is greater, the difference is appropriated from Retained Earnings and included in a non-distributable reserve "Statutory credit reserve". Where the IAS 39 impairment is greater, no appropriation is made and the amount of the IAS 39 impairment is recognised in income statement.

Following an examination, the regulator may also require more amounts be set aside on risk and other assets. Such additional amounts are recognised as an appropriation from retained earnings to statutory risk reserve.

Financial guarantees

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument. Financial guarantee liabilities are initially recognised at their fair value, and the initial fair value is amortised over the life of the financial guarantee. The guarantee liability is subsequently carried at the higher of this amortised amount and the present value of any expected payment (when a payment under the guarantee has become probable).

First Bank of Nigeria Limited

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

3. Financial risk management

3.1 Introduction and overview

The Group defines risk as the possibility of losses or profits foregone, which may be caused by internal or external factors.

The Group's aim is to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Group's financial performance.

Risk management is carried out by the Bank's risk management directorate (the Directorate) under policies approved by the Board of Directors. The Bank's Risk Management Directorate provides central oversight of risk management across the Bank and its subsidiaries to ensure that the full spectrum of risks facing the Bank and the Group are properly identified, measured, monitored and controlled to minimise adverse outcomes. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments. In addition, internal control is responsible for the independent review of risk management and the control environment, while internal audit has the responsibility of auditing the risk management function to ensure that all units charged with risk management perform their roles effectively on a continuous basis, Internal audit also tests the adequacy of the internal controls and make appropriate recommendations where weaknesses are identified with the view of strengthening the Group's risk management framework.

The risks arising from financial instruments to which the Group is exposed are financial risks, which includes credit risk, liquidity risk and market risk (discussed in subsequent sections)

- The key elements of the risk management philosophy are the following:

 The Bank considers sound risk management to be the foundation of a long-lasting financial institution.
- The Bank continues to adopt a holistic and integrated approach to risk management and, therefore, brings all risks together under one or a limited number of
- Risk officers are empowered to perform their duties professionally and independently without undue interference.
- Risk management is governed by well-defined policies that are clearly communicated across the Bank.
 Risk management is a shared responsibility. Therefore, the Bank aims to build a shared perspective on risks that is grounded in consensus.
- The Bank's risk management governance structure is clearly defined.
- There is a clear segregation of duties between markel-facing business units and risk management functions.
 Risk-related issues are taken into consideration in all business decisions. The Bank shall continue to strive to maintain a conservative balance between risk and revenue considerations.
- *Risk officers work as allies and thought partners to other stakeholders within and outside the Bank and are guided in the exercise of their powers by a deep sense of responsibility, professionalism and respect for other parties; and
- Risks are reported openly and fully to the appropriate levels once they are identified.
 Risk officers work as allies and thought partners to other stakeholders within and outside the Bank, and are guided in the exercise of their powers by a deep sense of responsibility, professionalism and respect for other parties.
- · All subsidiaries are guided by the principles enshrined in the risk management policies of the Bank.

Credit risk

Credit risk is the risk of suffering financial loss, should any of the Group's customers, clients or market counterparties fail to fulfil their contractual obligations to the Group. Credit risk arises mainly from commercial and consumer loans and advances and loan commitments arising from such lending activities, but can also arise from credit enhancement provided, such as financial guarantees, letters of credit, endorsements and acceptances

Credit risk is the single largest risk for the Group's business; management therefore carefully manages its exposure to credit risk. The credit risk management and control are centralised in a credit risk management team, which reports to the Chief Risk Officer (CRO).

3.2.1 Credit risk measurement

In measuring credit risk of loans and advances to customers and to banks at a counterparty level, the Group reflects the following components:

- . The character and capacity to pay of the client or counterparty to meet its contractual obligations:
- Current exposures to the counterparty and its likely future development;
 Credit history of the counterparty; and
- The likely recovery ratio in case of default obligations value of collateral and other ways out. The Group's rating scale, which is shown below, reflects the range of default probabilities defined for each rating class. This means that, in principle, exposures migrate between classes as the assessment of their probability of default changes. The rating tools are reviewed and upgraded when necessary. The Group regularly validates the performance of the rating tools and their predictive powers with regard to default events.

3.2.1 Credit risk measurement (continued)

(a) Obligor Risk Rating (ORR system)

The obligor risk rating grids have a minimum of ten risk buckets to provide a pre-set, objective basis for making credit decisions, with one additional bucket specifically included to categorise obligor in default. The obligor risk rating is mapped to the probability of default of the customer and the rating adopted depends on the type of customer and the nature of business to reflect the inherent risks associated with each customer. Accounts showing objective evidence of impairment are specifically noted in the default rating bucket of the obligor risk rating grid with impairment allowance calculated for losses that have been incurred. Each risk bucket may be denoted alphabetically and by range of scores as follows:

| | Rating Bucket | | | Probability of Default | | | Grade |
|-----------------------------------|---------------|----|-----------------|------------------------|---------------|------|----------------|
| Description | | | Range of Scores | Large Corporate | Mid-Corporate | SME | Giade |
| Extremely low risk | AAA | 1 | 100%-94.44% | 0.01 | | | |
| Very low risk | AA | 2 | 100%-83.33% | 0.01 | 0.01 | | Investment |
| Low risk | A | 3 | 100%-72.22% | 0.02 | 0.02 | 0.02 | |
| Low risk | BBB | 4 | 72.21%-66.67% | 0.02 | 0.02 | 0.02 | |
| Acceptable - Moderately High risk | BB | 5 | 66.66%-55.56% | 0.04 | 0.04 | 0.04 | Non-Investment |
| High risk | В | 6 | 55.55%-44.44% | 0.06 | 0.06 | 0.06 | |
| Very high risk | CCC | 7 | 44,43%-33.33% | 0.09 | 0.09 | 0.09 | |
| Extremely high risk | CC | 8 | 33,32%-16,67% | 0.13 | 0.13 | 0.13 | |
| Highly Likelihood of default | С | 9 | 16.65%-5.56% | 0.15 | 0.15 | 0.15 | |
| Default risk | D | 10 | 5.55%-0.00% | 1,00 | 1.00 | 1,00 | Default |

(b) Collateral Risk Rating (CRR)/Facility Risk Rating (FRR)

• The Bank does not lend to non investment grade obligors, on an unsecured basis, except as specified under a product programme. The Facility Risk Rating (FRR) is different from the Obligor Risk Rating (ORR) to the extent of the perceived value of collateral/enhancement provided.

The Facility Risk Rating approximates a 'loss norm' for each facility, and is the product of two components: - The Default Probability of the Obligor, i.e. the ORR

- The Loss Given Default i.e. a measure of the expected economic loss if the obligor defaults, and includes write offs, recoveries, interest income, and legal costs.
- The Collateral Risk Rating Grid indicates the acceptable collateral types and rated 1-8 from best to worst in order of liquidity, controllability and realizable value.

| Collateral risk rating | Collateral type |
|------------------------|--|
| Rating Bucket | Collateral type |
| 1 | Cash |
| 2 | Treasury Bills/Govt Securities |
| 3 | Guarantee/receivables of investment grade banks |
| 4 | Legal And Equitable Mortgages |
| | Debenture Trust Deed/Fixed Debenture & Mortgage Debenture |
| 4 | Legal Mortgage on residential business real estate in prime locations A & B |
| 4 | Legal Mortgage or debenture on business premises, factory assets or commercial real estates in locations A & B |
| 5 | Domiciliation of receivables from acceptable Corporates |
| 5 | Enforceable lien on fast moving inventory in bonded warehouses |
| 6 | Equitable Mortgages on real estates in any location |
| 6 | Negative Pledge/Clean lending |
| 6 | Domiciliation of other receivables |
| 7 | Letters Of Comfort Or Awareness, Guarantee Of Non - Investment Grade Banks And Corporates |
| 8 | Letter Of Hypothecation, Personal Guarantee |

3.2.2 Risk limit control and mitigation policies

The Group manages, limits and controls concentrations of credit risk wherever they are identified - in particular, to individual counterparties and groups, and to

Such risks are monitored on a regular basis and subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by product, industry sector and counterparty are set by the Board of Directors on the recommendation of the Chief Risk Officer.

(a) Portfolio limits

In line with the Group's credit policy, a detailed portfolio plan is prepared annually and provides a framework for creation of credits and risk appetite development. In drawing up the plan, the Group reviews macro-economic, regulatory and political factors, identifies sectors/industries with opportunity as well as the Group's business targets to determine appropriate portfolio and sub-portfolio limits.

The Group's Portfolio limit includes:

- Maintain aggregate large exposure of not more than 400% of Bank's shareholders' funds.
 Maintain minimum weighted average obligor risk rating (obligor-WARR) of 'BB'
 Maintain minimum weighted average facility risk rating (facility-WARR) of 'BB'

- · The Group adopts Industry/economic sector limits on its loan portfolio, in line with the following policies:
- The Group would strive to limit its exposure to any single industry to not more than 20% of its loan portfolio and such industry must be rated 'BBB' or better.

 No more than 15% of the Group's portfolio would be in any industry rated 'BB' or worse.

 -No more than 10% of the Group's portfolio in any single industry rated 'B' or worse

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

3.2.2 Risk limit control and mitigation policies continued

(b) Geographical limits

Presently, the Group's exposures outside Nigeria are taken by its subsidiaries in the United Kingdom and other African countries, which operate within country limits defined by their Boards of Directors. In addition, the Group has a fully developed country risk rating system that could be employed, should the need arise. In such eventuality, limits will be graduated on country risk rating.

(c) Single obligor limits

- The Group as a matter of policy does not lend above the regulatory lending limit in each of the jurisdiction in which it operates. Internal guidance limits are also set to create a guident huffer
- set to create a prudent buffer.

 For all retail borrowers, limits are kept low and graduated with credit scoring, forecast cash flow and realizable value of collateral. The group shall apply the oranularity criterion on its retail credit portfolio:
- No single retail loan should amount to more than 0.2% of total retail portfolio.

The Group also sets internal credit approval limits for various levels in the credit process and these are shown in the table below.

Approval limits are set by the Board of Directors and reviewed from time to time as the circumstances of the Group demand. Exposure to credit risk is also managed through regular analysis of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

| | Approval levels | Investment grade (N'000) | Non - investment grade (N'000) | |
|---|---|-----------------------------|-----------------------------------|--|
| 1 | BOD | >25,000, 000 | >10,000,000 bu | |
| | | but not more | not more than | |
| | | than 15% of | 5% of SHF | |
| | | SHF or 75% | | |
| | | of SOL/legal | | |
| | | lending limit | | |
| 2 | BCC | 25,000,000 | 10,000,000 | |
| 3 | MCC | 10,000,000 | 5,000,000 | |
| 4 | MD+ CRO+ Risk SCO1+Business SCO1 or Business SCO2 | 5,000,000 | 2,000,000 | |
| 5 | CRO + Risk SCO1+Risk SCO2 + Business SCO1 or Business SCO2 | 1,000,000 | 500,000 | |
| 6 | Risk SCO1+Risk SCO2+Business SCO1 or Business SCO2 | 250,000 | 100,000 | |
| 7 | Risk SCO2+Risk SCO3+Business SCO1 or Business SCO2 | 100,000 | 50,000 | |
| 8 | Risk SCO3+Risk SCO4+GH+BDM | 50,000 | 25,000 | |

The group also controls and mitigates risk through collateral.

3.2.3 Collateral held as security for Loans and advances to customers

The Group employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security on loans and advances, which is a common practice. The Group implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- · Cash/ Government Securities
- Mortgages over residential properties.
- Charges over business assets such as premises, inventory and accounts receivable.
- Charges over financial instruments such as debt securities and equities.

Lending decisions are usually based on an obligor's ability to repay from normal business operations rather than on proceeds from the sale of any security provided. Collateral values are assessed by a professional at the time of loan origination and are thereafter monitored in accordance with the provisions of the credit policy. The types of collateral acceptable and the frequency with which they are required at origination is dependent on the size and structure of the borrower. For exposures to corporate and large institutions, the Group will often require the collateral to include a first charge over land and buildings owned and occupied by the business, a mortgage debenture over the company's undertaking on one or more of its assets and keyman insurance. The decision as to whether or not collateral is required is based upon the nature of the transaction, the credit worthiness of the customer and obligor risk rating. Other than for project finance, object finance and income producing real estate where charges over the subject assets are a basic requirement, the provision of collateral will not determine the outcome of a credit application. The fundamental business proposition must evidence the ability of the business to generate funds from normal business sources to repay the debt.

First Bank of Nigeria Limited

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

3.2.3 Collateral held as security for Loans and advances to customers (continued)

The extent to which collateral values are actively managed will depend on the credit quality and other circumstances of the obligor. Although lending decisions are predominantly based on expected cashflows, any collateral provided may impact other terms of a loan or facility granted. This will have a financial impact on the amount of net interest income recognised and on internal loss-given-default estimates that contribute to the determination of asset quality. The Group credit risk disclosures for unimpaired lending report assets gross of collateral and therefore disclose the maximum loss exposure. The Group believes this approach is appropriate as collateral values at origination and during a period of good performance may not be representative of the value of collateral if the obligor enters a distressed state. For impaired lending, the value of collateral is re-evaluated and its legal soundness re-assessed if there is observable evidence of distress of the borrower, this evaluation is used to determine potential loss allowances and management's strategy to try to either repair the business or recover the debt. Unimpaired lending, including any associated collateral, is managed on a customer-by-customer basis rather than a portfolio basis. No aggregated collateral information for the unimpaired secured lending portfolio is provided to key management personnel.

The Group takes physical possession of properties or other assets held as collateral and uses external agents to realise the value as soon as practicable to settle indebtedness. Any surplus funds realised from such disposal are returned to the borrower or are otherwise dealt with in accordance with appropriate regulations. The assets in such cases are not carried on the Group's balance sheet.

Collateral held as security for financial assets other than loans and advances depends on the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured, with the exception of asset-backed securities and similar instruments, which are secured by portfolios of financial instruments.

3.2.4 Exposure Management

To minimise the risk and occurrence of loss as a result of decline in quality and non-performance of risk assets, clear requirements and guidelines for on-going management of the risk asset portfolio and individual risk exposures are defined. On-going exposure management entails collateral management, facility performance monitoring, exposure quality reviews, prompt and timely identification of decline in quality and risk portfolio reporting.

3.2.5 Delinquency Management/Loan Workout

The Group's delinquency management process involves effective and timely management of accounts showing signs of delinquency to reduce the crystallisation of impairment loss. In line with the Group's delinquency management process, all activities are geared towards resuscitating delinquent loans and includes restructuring and loan work-out arrangements.

3.2.6 Credit Recovery

In the event of continued delinquency and failure of remediation, full credit recovery action is initiated to recover on such exposures and minimise the overall credit loss to the Group. Recovery action may include appointment of a receiver manager, external recovery agent and/or sale of pledged assets.

3,2.7 Management of concentration risk

The Group manages limits and controls concentrations of credit risk to individual counterparties, groups, industries, products, geographies and countries. The Group defines levels of concentration risk it is wiling to take by placing limits on credit exposure to a single borrower, groups of borrowers and geographic and industry segments. Such concentration risk limits approved by the Board of Directors on the recommendation of the Chief Risk Officer and monitored on a regular basis. The concentration risk limits may be reviewed from time to time to reflect changing macroeconomic and regulatory conditions as well as the Group's hustiness thoust

3.2.8 Impairment and provisioning policies

Impairment allowances are recognised for financial reporting purposes only for losses that have been incurred at the reporting date based on objective evidence of impairment

3.2.9 Measurement basis of financial assets and liabilities.

GROUP

| GROUP | | | | |
|--|---|---------------------------|--------------------|-----------|
| | Fair Value through P/L | Fair Value through OCI | | |
| | • | | | |
| | Held for trading | Available for sale | Amortised Cost | Total |
| | N'million | N'million | N'million | N'million |
| 31 December 2016 | Willingth | TV TIMINOTI | Wilmilati | remmon |
| Financial assets | | | | |
| Cash and balances with Central Banks | | | 200 507 | 200 507 |
| Loans and advances to banks | • | • | 689,597 437,935 | 689,597 |
| Loans and advances to customers | • | • | 437,833 | 437,935 |
| - Overdrafts | | | 282,687 | 282,687 |
| - Term loans | - | • | 1,691,198 | 1,691,198 |
| - Staff loans | - | _ | 6,769 | 6,769 |
| - Project finance | - | | 104,783 | 104,783 |
| - Advances under finance lease | - | | 1,304 | 1,304 |
| Investment securities: | _ | - | 1,504 | 1,504 |
| Available-for-sale investments | _ | 853,076 | _ | 853,076 |
| Held to maturity investments | | 033,070 | 108,159 | 108,159 |
| Asset pledged as collateral | | 77,454 | 83,679 | 161,133 |
| Financial assets held for trading | 23,494 | 11,454 | 03,019 | 23,494 |
| Other assets | 23,484 | • | 26,544 | 26,544 |
| Total Financial Assets | 23,494 | 930,530 | 3,432,655 | 4,386,679 |
| Total I manual Posses | 23,454 | 330,330 | 3,432,033 | 4,300,079 |
| Financial liabilities | | | | |
| Customer deposits | - | - | 3,030,090 | 3,030,090 |
| Deposits from banks | - | | 377,214 | 377,214 |
| Financial liabilities held for trading | 37,137 | | | 37,137 |
| Borrowings | • | | 316,792 | 316,792 |
| Other liabilities | | - | 179,241 | 179,241 |
| Total Financial Liabilities | 37,137 | - | 3,903,337 | 3,940,474 |
| 31 December 2015 | | | | |
| Financial assets | | | | |
| Cash and balances with Central Banks | | - | 715,092 | 715,092 |
| Loans and advances to banks | | - | 374,511 | 374,511 |
| Loans and advances to customers | | | | , |
| - Overdrafts | _ | | 316,571 | 316,571 |
| - Term loans | _ | | 1,401,524 | 1,401,524 |
| - Staff loans | - | | 7,703 | 7,703 |
| - Project finance | | | 88,280 | 88,280 |
| - Advances under finance lease | | - | 1,967 | 1,967 |
| Investment securities: | | | .,, | 1,00. |
| Available-for-sale investments | | 724,549 | - | 724,549 |
| Held to maturity investments | | - | 106,037 | 106,037 |
| Asset pledged as collateral | | 20,198 | 82,019 | 102,217 |
| Financial assets held for trading | 5,049 | , | | 5,049 |
| Other assets | -, | | 13,206 | 13,206 |
| Total Financial Assets | 5,049 | 744,747 | 3,106,910 | 3,856,706 |
| | *************************************** | | | |
| Financial liabilities | | | | |
| Customer deposits | • | | 2,905,070 | 2,905,070 |
| Deposits from banks | • | - | 139,052 | 139,052 |
| Financial liabilities held for trading | 12,121 | - | | 12,121 |
| Borrowings | • | - | 249,892 | 249,892 |
| Other liabilities | | | | |
| Total Financial Liabilities | 12,121 | | 146,427 | 146,427 |

3.2.9 Measurement basis of financial assets and liabilities (continued).

| | Fair Value | Fair Value | | |
|--|-------------|---------------|-----------------|-----------------|
| | through P/L | through OCI | | |
| | Held for | Available for | | |
| | trading | sale | Amortised Cost | Total |
| | N'million | N'million | N'million | N'million |
| BANK | | | | |
| 31 December 2016 | | | | |
| Financial assets | | | | |
| Cash and balances with Central Banks | • | - | 637,061 | 637,061 |
| Loans and advances to banks | - | - | 204,469 | 204,469 |
| Loans and advances to customers | | | | |
| - Overdrafts | - | • | 238,471 | 238,471 |
| - Term loans | - | - | 1,421,789 | 1,421,789 |
| - Staff loans | - | • | 4,676 | 4,676 26,472 |
| - Project finance | • | - | 26,472 1,304 | 1,304 |
| Advances under finance lease Financial assets held for trading | 23,482 | • | 1,304 | 23,482 |
| investment securities: | 25,462 | • | - | 23,402 |
| Available-for-sale investments | _ | 587,153 | - | 587,153 |
| Held to maturity investments | _ | 301,133 | 81,590 | 81,590 |
| Asset pledged as collateral | _ | 77,454 | 73,636 | 151,090 |
| Other assets | | 11,404 | 17,362 | 17,362 |
| Total Financial Assets | 23,482 | 664,607 | 2,706,830 | 3,394,919 |
| | | | | |
| Financial liabilities | | | | |
| Customer deposits | - | - | 2,490,578 | 2,490,578 |
| Deposits from banks | - | - | 40,493 | 40,493 |
| Financial liabilities held for trading | 12,751 | • | | 12,751 |
| Borrowings | - | - | 369,428 | 369,428 |
| Other liabilities | | | 120,930 | 120,930 |
| Total Financial Liabilities | 12,751 | - | 3,021,429 | 3,034,180 |
| 31 December 2015 | | | | |
| Financial assets | | | | |
| Cash and balances with Central | | | | |
| Banks | - | - | 679,054 | 679,054 |
| Loans and advances to banks | - | - | 137,548 | 137,548 |
| Loans and advances to customers | | | | |
| - Overdrafts | • | - | 291,349 | 291,349 |
| - Term loans | • | - | 1,137,605 | 1,137,605 |
| - Staff loans | - | - | 6,134 | 6,134 |
| - Project finance | - | • | 20,230 | 20,230 |
| - Advances under finance lease | _ : | - | 1,967 | 1,967 |
| Financial assets held for trading | 5,049 | - | - | 5,049 |
| Investment securities: | | | | - |
| Available-for-sale investments | - | 689,577 | | 689,577 |
| Held to maturity investments | • | - | 92,325 | 92,325 |
| Asset pledged as collateral | • | 20,198 | 79,888 | 100,086 |
| Other assets | | 700 770 | 7,289 | 7,289 |
| Total Financial Assets | 5,049 | 709,775 | 2,453,389 | 3,168,213 |
| Financial liabilities | | | | |
| Customer deposits | - | - | 2,399,822 | 2,399,822 |
| Deposits from banks | - | - | 50,566 | 50,566 |
| Financial liabilities held for trading | 2,657 | - | • | 2,657 |
| Borrowings | - | | 290,620 | 290,620 |
| Other liabilities | - | - | 120,893 | 120,893 |
| Total Financial Liabilities | 2,657 | | 2,861,901 | 2,864,558 |
| | | | | |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

3.2.10 Maximum exposure to credit risk before collateral held or credit enhancements Credit risk exposures relating to on balance sheet assets are as follows:

| | 31 Dec 2016 N'millions | 31 Dec 2015 N'millions |
|--|---------------------------|---------------------------|
| GROUP | | |
| Balances with central banks | 588,346 | 638,784 |
| Loans and advances to banks | 437,935 | 374,511 |
| Loans and advances to customers | | • |
| - Overdrafts | 282,687 | 316,571 |
| - Term loans | 1,691,198 | 1,401,524 |
| - Staff loans | 6,769 | 7,703 |
| - Project finance | 104,783 | 88,280 |
| - Advances under finance lease | 1,304 | 1,967 |
| Financial assets held for trading | 23,494 | 5,049 |
| Investment securities - Debt | | |
| -Available-for-sale investments | 801,284 | 675,068 |
| -Held to maturity investments | 108,159 | 106,037 |
| Asset pledged as collateral | 161,133 | 102,217 |
| Other assets | 26,544 | 13,206 |
| | 4,233,636 | 3,730,917 |
| Credit risk exposures relating to off balance sheet assets are as follows: | | |
| Loan commitments | 14,203 | 33,342 |
| Letter of credit and other credit related obligations | 470,624 | 421,696 |
| | 484,827 | 455,038 |
| TOTAL MAXIMUM EXPOSURE | 4,718,463 | 4,185,955 |
| BANK | | |
| Balances with central banks | 572.508 | 628,984 |
| Loans and advances to banks | 204,469 | 137,548 |
| Loans and advances to customers | 204,403 | 137,340 |
| - Overdrafts | 238,471 | 291,349 |
| - Term loans | 1,421,789 | 1,137,605 |
| - Staff loans | 4,676 | 6,134 |
| - Project finance | 26,472 | 20,230 |
| - Advances under finance lease | 1,304 | 1,967 |
| Financial assets held for trading | 23,482 | 5,049 |
| Investment securities | , | -, |
| -Available-for-sale investments | 535,435 | 640,257 |
| -Held to maturity investments | 81,590 | 92,325 |
| Asset pledged as collateral | 151,090 | 100,086 |
| Other assets | 17,362 | 7,289 |
| | 3,278,648 | 3,068,823 |
| Loan commitments | 11,061 | 19,015 |
| Letter of credit and other credit related obligations | 453,258 | 421,157 |
| · | 464,319 | 440,173 |
| TOTAL MAXIMUM EXPOSURE | 3,742,967 | 3,508,996 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

3.2.11 Concentration of risks of financial assets with credit risk exposure

(a) Geographical sectors

The following table breaks down the Group's credit exposure at their carrying amounts (without taking into account any collateral held or other credit support), as categorised by geographical region as of 31 December 2016 and 31 December 2015. For this table, the Group has allocated exposures to regions based on the country of domicile of its counterparties. Investment securities and financial assets held for trading analysed below excludes investments in equity instruments.

| GROUP | | | | | | | |
|--|---|--|--|--|---|---|--|
| | | Southern | Northern | | | | |
| | Lagos | Nigeria | Nigeria | Africa | Europe | America | Tota |
| - | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'million |
| Balances with central bank | 572,508 | • | • | 15,526 | 312 | - | 588,346 |
| Loans and advances to banks | 171,678 | - | - | 40,494 | 168,381 | 57,382 | 437,935 |
| oans and advances to customers | | | | | | | - |
| - Overdrafts | 153,682 | 67,650 | 19,408 | 40,462 | 620 | 865 | 282,687 |
| - Term loans | 1,215,813 | 190,685 | 57,318 | 102,969 | 13,180 | 111,233 | 1,691,198 |
| - Staff loans | 4,696 | - | - | 2,030 | 43 | | 6,769 |
| - Project finance | 57,572 | - | 15,859 | 25,108 | 6,244 | - | 104,783 |
| - Advances under finance lease | 678 | 607 | 19 | | | | 1,304 |
| Financial assets held for trading | 21,459 | | | 449 | 1,586 | | 23,494 |
| nvestment securities | • | | | | • | | |
| Available-for-sale investments | 531,598 | 3,953 | 1,950 | 16,170 | 18,486 | 229,127 | 801,284 |
| feld to maturity investments | 87,159 | 3,184 | • | 17,816 | | , | 108,159 |
| Asset pledged as collateral | 151,090 | | - | 10,043 | | _ | 161,133 |
| Other assets | 13,245 | 3,746 | 919 | 5,100 | 3,534 | | 26,544 |
| **** | | | | | | *************************************** | |
| 31 December 2016 Credit risk exposure relating to off bala | 2,981,178 | 269,825 as follows | 95,473 | 276,167 | 212,386 | 398,607 | 4,233,63€ |
| Credit risk exposure relating to off bala | nce sheet items are | as follows | | | 212,386 | 398,607 | |
| Credit risk exposure relating to off bala Loan commitments | | | 95,473 6 | 276,167 3,142 | 212,386 | 398,607 | |
| Credit risk exposure relating to off bala Loan commitments Letters of credit and other credit | ince sheet items are | as follows 2,939 | 6 | 3,142 | - | • | 14,203 |
| Credit risk exposure relating to off bala oan commitments etters of credit and other credit elated obligations | ance sheet items are 8,116 300,441 | as follows 2,939 122,341 | 6 15,410 | 3,142 6,931 | - 11,735 | - 13,766 | 14,203 470,624 |
| Credit risk exposure relating to off bala coan commitments Letters of credit and other credit elated obligations | ince sheet items are | as follows 2,939 | 6 | 3,142 | - | • | 14,203 470,624 |
| Credit risk exposure relating to off bala oan commitments etters of credit and other credit elated obligations 11 December 2016 | 8,116 300,441 308,557 | as follows 2,939 122,341 | 6 15,410 | 3,142 6,931 10,073 | - 11,735 11,735 | - 13,766 | 14,203 470,624 484,827 |
| Credit risk exposure relating to off bala oan commitments Letters of credit and other credit letted obligations 11 December 2016 | 300,441 308,557 625,707 | as follows 2,939 122,341 | 15,410 15,416 | 3,142 6,931 10,073 8,160 | - 11,735 11,735 428 | - 13,766 13,766 | 14,203 470,624 484,827 634,295 |
| credit risk exposure relating to off bala oan commitments .etters of credit and other credit elated obligations 11 December 2016 | 8,116 300,441 308,557 | as follows 2,939 122,341 | 6 15,410 | 3,142 6,931 10,073 | - 11,735 11,735 | - 13,766 | 14,203 470,624 484,827 634,295 |
| credit risk exposure relating to off bala can commitments cetters of credit and other credit elated obligations 11 December 2016 ———————————————————————————————————— | 8,116 300,441 308,557 625,707 78,391 | as follows 2,939 122,341 125,280 | 5,410 15,416 2,717 | 3,142 6,931 10,073 8,160 21,905 | - 11,735 11,735 428 271,640 | - 13,766 13,766 | 14,203 470,624 484,827 634,295 430,053 |
| Credit risk exposure relating to off bala coan commitments cetters of credit and other credit elated obligations 11 December 2016 Calances with central bank coans and advances to banks coans and advances to customers Coerdrafts | 8,116 300,441 308,557 625,707 78,391 220,337 | as follows 2,939 122,341 125,280 - 58,629 | 6 15,410 15,416 2,717 16,745 | 3,142 6,931 10,073 8,160 21,905 17,411 | - 11,735 11,735 428 271,640 | - 13,766 13,766 | 14,203 470,624 484,827 634,295 430,053 314,112 |
| credit risk exposure relating to off bala coan commitments catters of credit and other credit elated obligations 11 December 2016 Balances with central bank coans and advances to banks coans and advances to customers Overdrafts Term loans | 8,116 300,441 308,557 625,707 78,391 220,337 1,047,805 | as follows 2,939 122,341 125,280 | 5,410 15,416 2,717 | 3,142 6,931 10,073 8,160 21,905 17,411 97,653 | 11,735 11,735 428 271,640 991 211,435 | - 13,766 13,766 | 14,203 470,624 484,827 634,295 430,053 314,112 1,792,118 |
| credit risk exposure relating to off bala coan commitments catters of credit and other credit elated obligations 11 December 2016 Balances with central bank coans and advances to banks coans and advances to customers Overdrafts - Term loans - Staff loans | 8,116 300,441 308,557 625,707 78,391 220,337 1,047,805 6,173 | 2,939 122,341 125,280 - 58,629 332,387 | 6 15,410 15,416 2,717 16,745 102,839 | 3,142 6,931 10,073 8,160 21,905 17,411 97,653 798 | 11,735 11,735 11,735 428 271,640 991 211,435 42 | - 13,766 13,766 | 14,203 470,624 484,827 634,295 430,053 314,112 1,792,116 7,013 |
| credit risk exposure relating to off bala coan commitments etters of credit and other credit elated obligations 11 December 2016 datances with central bank coans and advances to banks coans and advances to customers Overdrafts Term loans Staff loans Project finance | 8,116 300,441 308,557 625,707 78,391 220,337 1,047,805 6,173 38,310 | 2,939 122,341 125,280 - 58,629 332,387 - 803 | 6 15,410 15,416 2,717 16,745 102,839 9,563 | 3,142 6,931 10,073 8,160 21,905 17,411 97,653 | 11,735 11,735 428 271,640 991 211,435 | - 13,766 13,766 | 14,203 470,624 484,827 634,295 430,053 314,112 1,792,115 7,013 77,558 |
| credit risk exposure relating to off bala coan commitments cutters of credit and other credit elated obligations 1 December 2016 Balances with central bank coans and advances to banks coans and advances to customers Overdrafts Term loans Staff loans Project finance Advances under finance lease | 8,116 300,441 308,557 625,707 78,391 220,337 1,047,805 6,173 38,310 2,039 | 2,939 122,341 125,280 - 58,629 332,387 - 803 683 | 6 15,410 15,416 2,717 16,745 102,839 - 9,563 39 | 3,142 6,931 10,073 8,160 21,905 17,411 97,653 798 25,896 | 11,735 11,735 428 271,640 991 211,435 42 2,986 | 13,766 13,766 55,400 | 14,203 470,624 484,827 634,295 430,053 314,112 1,792,116 7,013 77,558 2,761 |
| credit risk exposure relating to off bala can commitments catters of credit and other credit elated obligations 11 December 2016 Balances with central bank coans and advances to banks coans and advances to customers Overdrafts Term loans Staff loans Project finance Advances under finance lease cinancial assets held for trading | 8,116 300,441 308,557 625,707 78,391 220,337 1,047,805 6,173 38,310 | 2,939 122,341 125,280 - 58,629 332,387 - 803 | 6 15,410 15,416 2,717 16,745 102,839 9,563 | 3,142 6,931 10,073 8,160 21,905 17,411 97,653 798 | 11,735 11,735 11,735 428 271,640 991 211,435 42 | - 13,766 13,766 | 14,203 470,624 484,827 634,295 430,053 314,112 1,792,116 7,013 77,558 2,761 |
| credit risk exposure relating to off bala coan commitments etters of credit and other credit elated obligations 11 December 2016 Salances with central bank coans and advances to banks coans and advances to customers Overdrafts Term loans Staff loans Project finance elase inancial assets held for trading ovestment securities | 8,116 300,441 308,557 625,707 78,391 220,337 1,047,805 6,173 38,310 2,039 | 2,939 122,341 125,280 - 58,629 332,387 - 803 683 | 6 15,410 15,416 2,717 16,745 102,839 - 9,563 39 | 3,142 6,931 10,073 8,160 21,905 17,411 97,653 798 25,896 | 11,735 11,735 428 271,640 991 211,435 42 2,986 | 13,766 13,766 55,400 | 14,203 470,624 484,827 634,295 430,053 314,112 1,792,115 7,013 77,558 2,761 10,708 |
| Credit risk exposure relating to off bala .caters of credit and other credit elated obligations 11 December 2016 Balances with central bank .cans and advances to banks .cans and advances to customers - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease inancial assets held for trading nvestment securities vailable-for-sale investments | 8,116 300,441 308,557 625,707 78,391 220,337 1,047,805 6,173 38,310 2,039 904 | 2,939 122,341 125,280 - 58,629 332,387 - 803 683 | 6 15,410 15,416 2,717 16,745 102,839 - 9,563 39 | 3,142 6,931 10,073 8,160 21,905 17,411 97,653 798 25,896 | 11,735 11,735 428 271,640 991 211,435 42 2,986 | 13,766 13,766 55,400 | 14,203 470,624 484,827 634,295 430,053 314,112 1,792,119 7,013 77,558 2,761 10,708 400,205 |
| Credit risk exposure relating to off bala Loan commitments | 8,116 300,441 308,557 625,707 78,391 220,337 1,047,805 6,173 38,310 2,039 904 376,523 | as follows 2,939 122,341 125,280 - 58,629 332,387 - 803 683 - 3,235 | 6 15,410 15,416 2,717 16,745 102,839 - 9,563 39 - 799 | 3,142 6,931 10,073 8,160 21,905 17,411 97,653 798 25,896 | 11,735 11,735 428 271,640 991 211,435 42 2,986 8,674 | 13,766 13,766 55,400 | 4,233,636 14,203 470,624 484,827 634,295 430,053 314,112 1,792,119 7,013 7,558 2,761 10,708 400,205 156,353 64,527 |
| Credit risk exposure relating to off bala Loan commitments Letters of credit and other credit related obligations 11 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers Loans Loans and Eventral Loans Lo | 8,116 300,441 308,557 625,707 78,391 220,337 1,047,805 6,173 38,310 2,039 904 376,523 137,678 | as follows 2,939 122,341 125,280 - 58,629 332,387 - 803 683 - 3,235 | 6 15,410 15,416 2,717 16,745 102,839 - 9,563 39 - 799 504 | 3,142 6,931 10,073 8,160 21,905 17,411 97,653 798 25,896 | 11,735 11,735 11,735 428 271,640 991 211,435 42 2,986 - 8,674 10,583 | 13,766 13,766 55,400 | 14,203 470,624 484,827 634,295 430,053 314,112 1,792,119 7,013 77,558 2,761 10,708 400,205 |

Credit risk exposure relating to off balance sheet items are as follows

| | Lagos N 'millions | Southern Nigeria N'millions | Northern Nigeria N'millions | Africa N 'millions | Europe N'millions | America N 'millions | Total N 'millions |
|---|----------------------|-----------------------------------|-----------------------------------|-----------------------|----------------------|------------------------|----------------------|
| Loan commitments | 28,888 | 3,286 | 9 | 1,060 | 100 | - | 33,342 |
| Letters of credit and other credit related obligations | 336,189 | 48,782 | 19,431 | 7,230 | 6,128 | 3,935 | 421,696 |
| 31 December 2015 | 365,077 | 52,068 | 19,440 | 8,290 | 6,228 | 3,935 | 455,038 |

3.2.11 Concentration of risks of financial assets with credit risk exposure continued

| BANK | | | | | | | |
|---|--|--|---|--|--|--|---|
| | | Southern | Northern | | | | |
| | Lagos | Nigeria | Nigeria | Africa | Europe | America | Total |
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| Balances with central bank | 572,508 | | | • | * | - | 572,508 |
| Loans and advances to banks | 68,925 | _ | - | 1,664 | 114,993 | 18,887 | 204,469 |
| Loans and advances to customers | | | | | | | |
| - Overdrafts | 151,413 | 67,650 | 19,408 | - | | • | 238,471 |
| - Term loans | 1,173,786 | 190,685 | 57,318 | | | | 1,421,789 |
| - Staff loans | 4,676 | | | | | | 4,676 |
| - Project finance | 10,613 | - | 15,859 | - | - | | 26,472 |
| - Advances under finance lease | 678 | 607 | 19 | - | • | • | 1,304 |
| Financial assets held for trading | 21,459 | | - | 449 | 1,574 | - | 23,482 |
| Investment securities | | | | | | | |
| Available-for-sale investments | 529,532 | 3,953 | 1,950 | - | | | 535,435 |
| Held to maturity investments | 78,406 | 3,184 | | - | | - | 81,590 |
| Asset pledged as collateral | 151,090 | • | - | | | | 151,090 |
| Other assets | 12,697 | 3,746 | 919 | | | - | 17,362 |
| 31 December 2016 | 2,775,783 | 269,825 | 95,473 | 2,113 | 116,567 | 18,887 | 3,278,648 |
| | | | | | | | |
| Credit risk exposure relating to off bala | nce sheet items are | as follows | | | | | |
| Loan commitments | nce sheet items are 8,116 | as follows 2,939 | 6 | - | | - | 11,061 |
| Loan commitments Letters of credit and other credit | 8,116 | 2,939 | _ | - | - | - | , |
| Loan commitments Letters of credit and other credit related obligations | 8,116 314,350 | 2,939 123,074 | 15,834 | - | - | <u>-</u> | 453,258 |
| Loan commitments Letters of credit and other credit | 8,116 | 2,939 | _ | _ | • | - | , |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 | 8,116 314,350 322,466 | 2,939 123,074 | 15,834 | | | - - - | 453,258 464,319 |
| Loan commitments Letters of credit and other credit related obligations | 8,116 314,350 322,466 629,184 | 2,939 123,074 | 15,834 15,840 | 9,331 | - - - 269 158.277 | | 453,258 464,319 638,784 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank | 8,116 314,350 322,466 | 2,939 123,074 | 15,834 | | - - 269 158,277 | - - - 62,868 | 453,258 464,319 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks | 8,116 314,350 322,466 629,184 | 2,939 123,074 | 15,834 15,840 | 9,331 | | | 453,258 464,319 638,784 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers | 8,116 314,350 322,466 629,184 109,337 | 2,939 123,074 126,013 | 15,834 15,840 3,350 | 9,331 40,679 | 158,277 | 62,868 | 453,258 464,319 638,784 374,511 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers - Overdrafts | 8,116 314,350 322,466 629,184 109,337 229,115 | 2,939 123,074 126,013 | 15,834 15,840 3,350 11,091 | 9,331 40,679 22,001 | 158,277 1,541 | 62,868 783 | 453,258 464,319 638,784 374,511 316,571 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers - Overdrafts - Term loans | 8,116 314,350 322,466 629,184 109,337 229,115 914,148 | 2,939 123,074 126,013 | 15,834 15,840 3,350 11,091 63,064 | 9,331 40,679 22,001 105,698 | 158,277 1,541 47,632 | 62,868 783 | 453,258 464,319 638,784 374,511 316,571 1,401,524 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers - Overdrafts - Term loans - Staff loans | 8,116 314,350 322,466 629,184 109,337 229,115 914,148 6,215 | 2,939 123,074 126,013 | 15,834 15,840 3,350 11,091 63,064 | 9,331 40,679 22,001 105,698 1,448 | 158,277 1,541 47,632 40 | 62,868 783 74,514 - | 453,258 464,319 638,784 374,511 316,571 1,401,524 7,703 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers - Overdrafts - Term loans - Staff loans - Project finance | 8,116 314,350 322,466 629,184 109,337 229,115 914,148 6,215 40,032 | 2,939 123,074 126,013 - 52,039 196,469 - 2,246 | 15,834 15,840 3,350 11,091 63,064 - 11,614 | 9,331 40,679 22,001 105,698 1,448 | 158,277 1,541 47,632 40 | 62,868 783 74,514 - | 453,258 464,319 638,784 374,511 316,571 1,401,524 7,703 88,280 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease | 8,116 314,350 322,466 629,184 109,337 229,115 914,148 6,215 40,032 1,374 | 2,939 123,074 126,013 - 52,039 196,469 - 2,246 561 | 15,834 15,840 3,350 11,091 63,064 11,614 32 | 9,331 40,679 22,001 105,698 1,448 31,057 | 158,277 1,541 47,632 40 3,220 | 62,868 783 74,514 - | 453,258 464,319 638,784 374,511 316,571 1,401,524 7,703 88,280 1,967 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Financial assets held for trading | 8,116 314,350 322,466 629,184 109,337 229,115 914,148 6,215 40,032 1,374 | 2,939 123,074 126,013 - 52,039 196,469 - 2,246 561 | 15,834 15,840 3,350 11,091 63,064 11,614 32 | 9,331 40,679 22,001 105,698 1,448 31,057 | 158,277 1,541 47,632 40 3,220 | 62,868 783 74,514 - | 453,258 464,319 638,784 374,511 316,571 1,401,524 7,703 88,280 1,967 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Financial assets held for trading Investment securities | 8,116 314,350 322,466 629,184 109,337 229,115 914,148 6,215 40,032 1,374 2,484 | 2,939 123,074 126,013 52,039 196,469 - 2,246 561 | 15,834 15,840 3,350 11,091 63,064 11,614 32 | 9,331 40,679 22,001 105,698 1,448 31,057 | 158,277 1,541 47,632 40 3,220 2,262 | 62,868 783 74,514 - 112 | 453,258 464,319 638,784 374,511 316,571 1,401,524 7,703 88,280 1,967 5,049 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Financial assets held for trading Investment securities Available-for-sale investments | 8,116 314,350 322,466 629,184 109,337 229,115 914,148 6,215 40,032 1,374 2,484 646,683 | 2,939 123,074 126,013 - 52,039 196,469 - 2,246 561 - 5,384 | 15,834 15,840 3,350 11,091 63,064 - 11,614 32 - | 9,331 40,679 22,001 105,698 1,448 31,057 | 158,277 1,541 47,632 40 3,220 2,262 | 62,868 783 74,514 - 112 | 453,258 464,319 638,784 374,511 316,571 1,401,524 7,703 88,280 1,967 5,049 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Financial assets held for trading Investment securities Available-for-sale investments Held to maturity investments | 8,116 314,350 322,466 629,184 109,337 229,115 914,148 6,215 40,032 1,374 2,484 646,683 88,671 | 2,939 123,074 126,013 - 52,039 196,469 - 2,246 561 - 5,384 4,919 | 15,834 15,840 3,350 11,091 63,064 - 11,614 32 - 2,617 130 | 9,331 40,679 22,001 105,698 1,448 31,057 - 303 | 158,277 1,541 47,632 40 3,220 2,262 10,368 | 62,868 783 74,514 - 112 - 10,015 | 453,258 464,319 638,784 374,511 316,571 1,401,524 7,703 88,280 1,967 5,049 675,068 106,037 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Financial assets held for trading Investment securities Available-for-sale investments Held to maturity investments Asset pledged as collateral | 8,116 314,350 322,466 629,184 109,337 229,115 914,148 6,215 40,032 1,374 2,484 646,683 88,871 100,085 | 2,939 123,074 126,013 52,039 196,469 - 2,246 561 - 5,384 4,919 | 15,834 15,840 3,350 11,091 63,064 | 9,331 40,679 22,001 105,698 1,448 31,057 - 303 | 158,277 1,541 47,632 40 3,220 2,262 10,368 | 62,868 783 74,514 - 112 - 10,015 | 453,258 464,319 638,784 374,511 316,571 1,401,524 7,703 88,280 1,967 5,049 675,068 106,037 102,217 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Financial assets held for trading Investment securities Available-for-sate investments Held to maturity investments Asset pledged as collateral Other assets | 8,116 314,350 322,466 629,184 109,337 229,115 914,148 6,215 40,032 1,374 2,484 646,683 88,871 100,085 7,122 2,774,649 | 2,939 123,074 126,013 - 52,039 196,469 - 2,246 561 - 5,384 4,919 - 559 262,177 | 15,834 15,840 3,350 11,091 63,064 - 11,614 32 - 2,617 130 - 450 | 9,331 40,679 22,001 105,698 1,448 31,057 - 303 - 12,117 2,132 4,632 | 158,277 1,541 47,632 40 3,220 2,262 10,368 444 | 62,868 783 74,514 - 112 - 10,015 - - | 453,258 464,319 638,784 374,511 316,571 1,401,524 7,703 88,280 1,967 5,049 675,068 106,037 102,217 13,207 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Financial assets held for trading Investment securities Available-for-sale investments Held to maturity investments Asset pledged as collateral Other assets 31 December 2015 | 8,116 314,350 322,466 629,184 109,337 229,115 914,148 6,215 40,032 1,374 2,484 646,683 88,871 100,085 7,122 2,774,649 | 2,939 123,074 126,013 - 52,039 196,469 - 2,246 561 - 5,384 4,919 - 559 262,177 | 15,834 15,840 3,350 11,091 63,064 - 11,614 32 - 2,617 130 - 450 | 9,331 40,679 22,001 105,698 1,448 31,057 - 303 - 12,117 2,132 4,632 | 158,277 1,541 47,632 40 3,220 2,262 10,368 444 | 62,868 783 74,514 - 112 - 10,015 - - | 453,258 464,319 638,784 374,511 316,571 1,401,524 7,703 88,280 1,967 5,049 675,068 106,037 102,217 13,207 |
| Loan commitments Letters of credit and other credit related obligations 31 December 2016 Balances with central bank Loans and advances to banks Loans and advances to customers - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Financial assets held for trading Investment securities Available-for-sale investments Held to maturity investments Asset pledged as collateral Other assets 31 December 2015 Credit risk exposure relating to off balan Loan commitment | 8,116 314,350 322,466 629,184 109,337 229,115 914,148 6,215 40,032 1,374 2,484 646,883 88,871 100,085 7,122 2,774,649 nce sheet items are | 2,939 123,074 126,013 - 52,039 196,469 2,246 561 - 5,384 4,919 - 559 262,177 as follows | 15,834 15,840 3,350 11,091 63,064 - 11,614 32 - 2,617 130 - 450 92,348 | 9,331 40,679 22,001 105,698 1,448 31,057 - 303 - 12,117 2,132 4,632 | 158,277 1,541 47,632 40 3,220 2,262 10,368 444 | 62,868 783 74,514 - 112 - 10,015 - - | 453,258 464,319 638,784 374,511 316,571 1,401,524 7,703 88,280 1,967 5,049 675,068 106,037 102,217 13,207 3,730,918 |

3.2.11 Concentration of risks of financial assets with credit risk exposure continued b) industry sectors

The following table breaks down the Group's credit exposure at carrying amounts (without taking into account any collateral held or other credit support), as categorised by the industry sectors of the Group's counterparties. Investment securities and financial assets held for trading analysed below excludes investments in equity instruments.

| | Balances with central bank | Loans and advances to banks | Financial assets held for trading | Investment Securities- Available for sale | Investment Securities - Held to maturity | Asset pledged as collateral | Other assets |
|---------------------------|-------------------------------|-----------------------------|---|--|---|-----------------------------|--------------|
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| Agriculture | | _ | | | | | 2,285 |
| Oil and gas | - | - | • | - | • | | |
| Consumer credit | - | - | - | - | - | | |
| Manufacturing | | - | • | - | - | - | |
| Real estate | - | - | - | - | - | - | |
| Construction | • | - | • | - | - | - | |
| Finance and insurance | 588,346 | 437,935 | 7,096 | 264,807 | 5,170 | 10,043 | 20,512 |
| Transportation | • | - | - | | - | | |
| Communication | • | • | - | - | - | - | |
| General commerce | • | - | | - | - | - | |
| Utilities | - | - | - | - | - | - | 2,790 |
| Retail services | - | - | - | | • | • | 457 |
| Public sector | | _ | 16,398 | 536,477 | 102,989 | 151,090 | 500 |
| Total at 31 December 2016 | 588,346 | 437,935 | 23,494 | 801,284 | 108,159 | 161,133 | 26,544 |

| | Loans to customers | | | | | |
|---------------------------|--------------------|-------------|-------------|--------------------|---------------------------------|-------------|
| | Overdraft | Term loans | Staff loans | project finance | Advances under finance lease | Total |
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| Agriculture | 7,627 | 108,397 | | | 1 | 116,025 |
| Oil and gas | 78,915 | 559,974 | | 50,415 | | 689,304 |
| Consumer credit | 5,964 | 112,932 | 5,098 | - | - | 123,994 |
| Manufacturing | 45,797 | 293,775 | - | 18,304 | 179 | 358,055 |
| Real estate | 29,630 | 155,762 | 1,671 | - | - | 187,063 |
| Construction | 40,246 | 18,376 | - | 15,859 | 9 | 74,490 |
| Finance and insurance | 638 | 5,499 | - | 4,121 | - | 10,258 |
| Transportation | 1,818 | 11,541 | - | 9,080 | 13 | 22,452 |
| Communication | 12,790 | 59,068 | - | 6,185 | | 78,043 |
| General commerce | 25,506 | 26,148 | | - | 3 | 51,657 |
| Utilities | 4,392 | 99,573 | - | - | - | 103,965 |
| Retail services | 29,173 | 44,031 | - | | 1,099 | 74,303 |
| Public sector | 191 | 196,122 | - | 819 | - | 197,132 |
| Total at 31 December 2016 | 282,687 | 1,691,198 | 6,769 | 104,783 | 1,304 | 2,086,741 |

| | Balances with central bank N'millions | Loans and advances to banks N'millions | Financial assets held for trading N'millions | Investment Securities- Available for N 'millions | Investment Securities - Held to N 'millions | Asset pledged as collateral N 'millions | Other assets N 'millions N 'millions |
|---------------------------|---------------------------------------|--|---|---|--|---|--|
| Agriculture | _ | _ | _ | | _ | - | _ |
| Oil and gas | - | _ | _ | - | _ | | 3,206 |
| Consumer credit | | - | | | - | | - |
| Manufacturing | - | - | | - | - | | _ |
| Real estate | • | | | | | | |
| Construction | • | - | - | - | | - | |
| Finance and insurance | 638,784 | 374,511 | 3,184 | 40,576 | 5,430 | • | 10,000 |
| Transportation | - | - | - | - | - | | - |
| Communication | | - | - | - | - | • | - |
| General commerce | • | - | | - | - | | - |
| Utilities | - | - | - | - | | - | - |
| Retail services | • | - | - | - | - | | - |
| Public sector | - | - | 1,865 | 634,492 | 100,608 | 102,217 | - |
| Total at 31 December 2015 | 638,784 | 374,511 | 5,049 | 675,068 | 106,037 | 102,217 | 13,206 |

3.2.11 Concentration of risks of financial assets with credit risk exposure continued b) Industry sectors

| | | Loans to customers | | | | | |
|---------------------------|-------------|--------------------|-------------|--------------------|---------------------------------|-------------|--|
| | Overdraft | Term loans | Staff loans | project finance | Advances under finance lease | Total | |
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | |
| Agriculture | 2,687 | 55,664 | • | - | - | 58,350 | |
| Oil and gas | 123,098 | 419,273 | 21 | 34,747 | 197 | 577,335 | |
| Consumer credit | 5,220 | 134,776 | 5,567 | | | 145,564 | |
| Manufacturing | 51,381 | 287,691 | - | 18,486 | 298 | 357,856 | |
| Real estate | 20,174 | 129,846 | 2,051 | - | - | 152,070 | |
| Construction | 30,477 | 16,964 | - | 18,004 | 9 | 65,455 | |
| Finance and insurance | 3,907 | 10,592 | 20 | 3,987 | 125 | 18,631 | |
| Transportation | 3,125 | 16,556 | - | 6,519 | 83 | 26,283 | |
| Communication | 10,138 | 49,811 | | | - | 59,949 | |
| General commerce | 35,230 | 38,497 | - | 110 | 6 | 73,843 | |
| Utilities | 8,788 | 55,064 | | | | 63,852 | |
| Retail services | 21,397 | 39,699 | 44 | 5,542 | 1,236 | 67,917 | |
| Public sector | 950 | 147,091 | - | 885 | 13 | 148,938 | |
| Total at 31 December 2015 | 316,571 | 1,401,524 | 7,703 | 88,280 | 1,967 | 1,816,043 | |

| | Balances with central bank | Loans and advances to banks | Financial assets held for trading | Investment Securities- Available for | Investment Securities - Held to | Asset pledged as collateral | Other assets N 'millions |
|---------------------------|----------------------------|-----------------------------------|-----------------------------------|--|---------------------------------------|-----------------------------|-----------------------------|
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| BANK | | | | | | | |
| Agriculture | • | - | - | - | - | - | 2,284 |
| Oil and gas | | | - | - | | - | |
| Consumer credit | | | | | - | - | |
| Manufacturing | | | | | | - | |
| Real estate | | | - | - | - | - | |
| Construction | | | - | - | - | - | |
| Finance and insurance | 572,508 | 204,469 | 7,085 | 1,023 | 5,170 | • | 11,788 |
| Transportation | | | | | - | - | |
| Communication | | | - | - | - | - | |
| General commerce | | | - | - | - | - | |
| Utilities | | | - | - | - | - | 2,790 |
| Retail services | | | - | - | • | - | |
| Public sector | | | 16,397 | 534,412 | 76,420 | 151,090 | 500 |
| Total at 31 December 2016 | 572,508 | 204,469 | 23,482 | 535,435 | 81,590 | 151,090 | 17,362 |

| | Overdraft | Term loans | Loans t Staff loans | to customers project finance | Advances under finance lease | Total |
|---------------------------|-------------|-------------|------------------------|------------------------------------|------------------------------|-------------|
| <u>-</u> | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| Agriculture | 7,486 | 43,272 | | . 1 | 1 | 50,758 |
| Oil and gas | 77,024 | 569,983 | - | 4,429 | • | 651,436 |
| Consumer credit | 5,055 | 103,443 | 3,005 | - | - | 111,503 |
| Manufacturing | 42,932 | 182,907 | | - | 179 | 226,018 |
| Real estate | 22,070 | 98,355 | 1,671 | - | • | 122,096 |
| Construction | 39,159 | 17,362 | - | 15,859 | 9 | 72,389 |
| Finance and insurance | 452 | 4,211 | - | - | - | 4,663 |
| Transportation | 1,501 | 8,877 | - | - | 13 | 10,391 |
| Communication | 10,936 | 58,078 | - | 6,185 | - | 75,199 |
| General commerce | 14,224 | 10,341 | - | - | 3 | 24,568 |
| Utilities | 2,754 | 98,670 | | • | | 101,424 |
| Retail services | 14,858 | 37,054 | - | • | 1,099 | 53,011 |
| Public sector | 20 | 189,236 | _ | - | | 189,256 |
| Total at 31 December 2016 | 238,471 | 1,421,789 | 4,676 | 26,472 | 1,304 | 1,692,712 |

3.2.11 Concentration of risks of financial assets with credit risk exposure continued b) Industry sectors

| | Balances with central bank | Loans and advances to banks | Financial assets held for trading | Investment Securities- Available for | Investment Securities - Held to | Asset pledged as collateral | Other assets |
|---------------------------|-------------------------------|-----------------------------------|-----------------------------------|--|---------------------------------------|-----------------------------|--------------|
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| Agriculture | _ | | | | - | | • |
| Oil and gas | | | - | - | - | - | 3,272 |
| Consumer credit | | | • | | - | - | |
| Manufacturing | | | - | - | | - | |
| Real estate | | | - | - | | | |
| Construction | | | - | - | - | • | |
| Finance and insurance | 628,984 | 137,548 | 3,184 | 6,732 | 5,425 | | 4,017 |
| Transportation | | | - | - | - | - | |
| Communication | | | | - | - | - | |
| General commerce | | | | - | - | - | |
| Utilities | | | - | - | | - | |
| Retail services | | | - | - | - | - | |
| Public sector | | | 1,865 | 633,525 | 86,900 | 100,086 | |
| Total at 31 December 2015 | 628,984 | 137,548 | 5,049 | 640,257 | 92,325 | 100,086 | 7,289 |

| | Loans to customers | | | | | |
|---------------------------|--------------------|-------------|-------------|--------------------|---------------------------------|-------------|
| | Overdraft | Term loans | Staff loans | project finance | Advances under finance lease | Total |
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| Agriculture | 2,446 | 17,286 | - | - | - | 19,732 |
| Oil and gas | 122,173 | 402,010 | - | 2,246 | 197 | 526,626 |
| Consumer credit | 4,648 | 125,236 | 4,138 | - | - | 134,022 |
| Manufacturing | 48,901 | 173,552 | - | - | 297 | 222,750 |
| Real estate | 19,314 | 84,566 | 1,996 | - | - | 105,876 |
| Construction | 29,219 | 15,741 | - | 17,984 | 9 | 62,953 |
| Finance and insurance | 693 | 8,968 | - | - | 125 | 9,786 |
| Transportation | 1,477 | 13,681 | - | - | 83 | 15,242 |
| Communication | 9,976 | 48,575 | - | - | - | 58,551 |
| General commerce | 25,423 | 22,609 | - | - | 6 | 48,037 |
| Utilities | 7,404 | 54,341 | - | - | - | 61,745 |
| Retail services | 19,042 | 30,793 | - | - | 1,236 | 51,071 |
| Public sector | 633 | 140,248 | - | - | 13 | 140,894 |
| Total at 31 December 2015 | 291,349 | 1,137,605 | 6,134 | 20,230 | 1,967 | 1,457,284 |

Credit risk exposure relating to off balance sheet items are as follows

| Loan related and other commitments obligations Loan commitments obl | f credit |
|--|----------|
| Loan related and other commitments obligations Loan commitments obl | |
| commitments obligations Loan commitments obl | ralated |
| commitments obligations Loan commitments obl | |
| 31 Dec 2016 31 Dec 2016 31 Dec 2015 31 De | gations |
| | c 2015 |
| N 'millions N 'millions N 'millions N 'millions N 'm | illions |
| | |
| GROUP | |
| Agriculture - 11,331 - | 4,056 |
| Oil and gas 8,539 44,141 10,026 | 6,212 |
| Consumer credit - 118 - | 10 |
| Manufacturing 3,437 116,774 6,290 | 7,589 |
| Real estate 157 878 891 | 1,079 |
| Construction - 76,244 13 | 3,956 |
| Finance and insurance 30 113,326 - 1. | 0,593 |
| Transportation 52 444 564 | 1,068 |
| Communication 618 1,880 74 | 1,862 |
| General commerce 879 55,379 8,249 | 7,183 |
| Utilities - 24,295 6,619 | 5,592 |
| Retail services 21 25,814 577 | 1,419 |
| Public sector - 39 | 1,077 |
| TOTAL 14,203 470,624 33,342 4 | 1,696 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

| 3.2.11 | ion of risks of financial assets with credit risk exposure | Loan commitments | Letter of credit and other related obligations | Loan commitments | Letter of credit and other related obligations |
|----------------|--|---|---|----------------------------|--|
| Bank (conti | • | 31 Dec 2016 N 'millions | 31 Dec 2016 N'millions | 31 Dec 2015 N 'millions | 31 Dec 2015 N 'millions |
| Credit risk e | xposure relating to off balance sheet items are as follows | *************************************** | | BANK | |
| Agriculture | | | 11,473 | | 5,317 |
| Oil and gas | | 7,462 | 43,425 | 5,189 | 43,106 |
| Consumer of | redit | - | 118 | | 10 |
| Manufacturi | ng | 3,429 | 128,230 | 6,265 | 96,581 |
| Real estate | • | 157 | 803 | 387 | 1,043 |
| Construction | 1 | - | 75,425 | - | 64,308 |
| Finance and | l insurance | | 77,999 | | 104,227 |
| Transportati | on | - | 123 | | 955 |
| Communica | tion | 13 | 1,880 | | 1,829 |
| General con | nmerce | | 60,894 | 18 | 35,508 |
| Utilities | | - | 24,219 | 6,619 | 45,592 |
| Retail service | es | - | 25,737 | 497 | 21,419 |
| Public secto | r | - | 2,932 | 39 | 1,263 |
| TOTAL | | 11,061 | 453,258 | 19,015 | 421,157 |

3.2.12 Loans and advances to customers

Credit quality of Loans and advances to customers is summarised as follows:

| | Loans to customers | | | | | |
|--|--------------------|-------------|-------------|--------------------|---------------------------------|-------------|
| | Overdraft | Term loans | Staff loans | project finance | Advances under finance lease | Total |
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| GROUP | | | | | | |
| December 2016 | | | | | | |
| Neither past due nor impaired | 201,193 | 1,292,073 | 6,788 | 83,040 | 1,059 | 1,584,153 |
| Past due but not impaired | 38,489 | 191,446 | 6 | 8,998 | 256 | 239,195 |
| Individually impaired | 152,773 | 392,128 | 15 | 23,885 | 497 | 569,298 |
| Collectively impaired | 1,415 | 11,972 | 45 | | 27 | 13,459 |
| Gross | 393,870 | 1,887,619 | 6,854 | 115,923 | 1,839 | 2,406,105 |
| Less: allowance for impairment (note 20) | (111,183) | (196,421) | (85) | (11,140) | (535) | (319,364) |
| Net | 282,687 | 1,691,198 | 6,769 | 104,783 | 1,304 | 2,086,741 |
| Specific impairment (see note 20) | 106,323 | 164,818 | 3 | 10,837 | 497 | 282,478 |
| Portfolio allowance (see note 20) | 4,860 | 31,603 | 82 | 303 | 38 | 36,886 |
| Total | 111,183 | 196,421 | 85 | 11,140 | 535 | 319,364 |
| December 2015 | | | | | | |
| Neither past due nor impaired | 210,781 | 1,218,841 | 7,708 | 76,319 | 1,978 | 1,515,627 |
| Past due but not impaired | 27,702 | 59,554 | 64 | 12,098 | | 99,418 |
| Individually impaired | 117,034 | 216,192 | - | - | 332 | 333,558 |
| Collectively impaired | 2,941 | 12,430 | 1 | - | 11 | 15,384 |
| Gross | 358,458 | 1,507,018 | 7,773 | 88,417 | 2,321 | 1,963,987 |
| Less: allowance for impairment (note 20) | (41,887) | (105,494) | (70) | (137) | (354) | (147,942) |
| Net | 316,571 | 1,401,524 | 7,703 | 88,280 | 1,967 | 1,816,045 |
| Specific impairment (see note 20) | 39,089 | 75,109 | - | | 322 | 114,520 |
| Portfolio allowance (see note 20) | 2,798 | 30,385 | 70 | 137 | 32 | 33,422 |
| Total | 41,887 | 105,494 | 70 | 137 | 354 | 147,942 |

3.2.12 Loans and advances to customers

Credit quality of Loans and advances to customers is summarised as follows:

| | | | Loans t | o customers | | |
|--|-------------|-------------|-------------|--------------------|---------------------------------|-------------|
| BANK | Overdraft | Term loans | Staff loans | project finance | Advances under finance lease | Total |
| December 2016 | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| Neither past due nor impaired | 165,510 | 1.037.037 | 4,743 | 20,444 | 1,059 | 1,228,793 |
| Past due but not impaired | 33,140 | 186,010 | -,,,,, | 6,331 | 256 | 225,737 |
| Individually impaired | 144,666 | 320,463 | _ | 1,365 | 497 | 466,991 |
| Collectively impaired | 990 | 10,869 | _ | - | 27 | 11,886 |
| Gross | 344,306 | 1,554,379 | 4,743 | 28,140 | 1,839 | 1,933,407 |
| Less: allowance for impairment (note 20) | (105,835) | (132,590) | (67) | (1,668) | (535) | (240,695) |
| Net | 238,471 | 1,421,789 | 4,676 | 26,472 | 1,304 | 1,692,712 |
| Specific impairment (see note 20) | 102,207 | 106,036 | _ | 1,365 | 497 | 210,105 |
| Portfolio allowance (see note 20) | 3,628 | 26,554 | 67 | 303 | 38 | 30,590 |
| Total | 105,835 | 132,590 | 67 | 1,668 | 535 | 240,695 |
| December 2015 | | | | | | |
| Neither past due nor impaired | 190,248 | 962,531 | 6,203 | 8.661 | 1,978 | 1,169,621 |
| Past due but not impaired | 25,699 | 49,212 | - | 11,706 | | 86,618 |
| Individually impaired | 114,305 | 211,460 | - | | 332 | 326,097 |
| Collectively impaired | 1,209 | 11,380 | • | | 11 | 12,601 |
| Gross | 331,462 | 1,234,584 | 6,203 | 20,367 | 2,321 | 1,594,937 |
| Less: allowance for impairment (note 20) | (40,113) | (96,978) | (69) | (137) | (354) | (137,651) |
| Net | 291,349 | 1,137,606 | 6,134 | 20,230 | 1,967 | 1,457,285 |
| Specific impairment (see note 20) | 38,479 | 72,577 | _ | | 323 | 111,379 |
| Portfolio allowance (see note 20) | 1,634 | 24,401 | 69 | 137 | 31 | 26,272 |
| Total | 40,113 | 96,978 | 69 | 137 | 354 | 137,651 |

GROUP

December 2016

(a) Loans and advances to customers - neither past due nor impaired

The credit quality of the portfolio of loans and advances to customers that were neither past due nor impaired can be assessed by reference to the internal rating system adopted by the Group (See section 3.2.1 for an explanation of the internal rating system).

| | Overdraft | Term loans | Staff loans | Project finance | Advances under finance lease | Total |
|--|-------------|-------------|-------------|--------------------|------------------------------|-------------|
| 7 | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| Grades: | | | | | | |
| AAA | 860 | 5,164 | 4 | - | (1) | 6,027 |
| AA | 2,227 | 59,787 | 80 | | - '-' | 62,094 |
| A | 3 | 35,233 | 41 | - | | 35,277 |
| BBB | 8,919 | 102,409 | 131 | | | 111,459 |
| BB | 71,884 | 546,884 | 2,145 | 16.840 | 679 | 638,432 |
| В | 83,832 | 299,598 | 2.790 | 4,429 | 381 | 391,030 |
| ccc | 11,982 | 25,902 | 1,554 | - | | 39,438 |
| cc | | 1,700 | | _ | | 1,700 |
| С | 21,486 | 215,396 | 43 | 61,771 | | 298,696 |
| | 201,193 | 1,292,073 | 6,788 | 83,040 | 1,059 | 1,584,153 |
| (b) Loans and advances past due but not impaired | | | | | | |
| Past due up to 30 days | 16,112 | 143,171 | 4 | 8,581 | 186 | 168,054 |
| Past due by 30 - 60 days | 18,175 | 25,850 | 2 | - | 70 | 44,097 |
| Past due 60-90 days | 4,202 | 22,425 | - | 417 | - | 27,044 |
| Gross amount | 38,489 | 191,446 | 6 | 8,998 | 256 | 239,195 |
| (c) Collectively impaired loans These represent insignificant impaired loans which are assessed on a collective basis. | | | | | | |
| | 1,415 | 11,972 | 45 | - | 27 | 13,459 |
| (d) Loans and advances individually impaired | | | | | | |
| Gross amount | 152,773 | 392,128 | 15 | 23,885 | 497 | 569,298 |
| Specific impairment | (106,323) | (164,818) | (3) | (10,837) | (497) | (282,478) |
| Net amount | 46,450 | 227,310 | 12 | 13,048 | - | 286,820 |
| | | | | | | |

3.2.12 Loans and advances to customers continued

| Credit quality of Loans and advances to customers is | summarised as foli Overdraft | ows: Term loans | Staff loans | Project finance | Advances under finance lease | Total |
|---|---------------------------------|--------------------|-------------|--------------------|------------------------------|-------------|
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| GROUP | | | | | | |
| December 2015 (a) Loans and advances to customers - neither past de | ue nor impaired | | | | | |
| Grades: | | | | | | |
| AAA | 359 | 4,330 | 19 | - | | 4,708 |
| AA | • | 23,838 | - | - | | 23,838 |
| Α | 1,388 | 20,452 | - | - | - | 21,840 |
| BBB | 26,998 | 89,037 | 93 | - | - | 116,129 |
| BB | 125,899 | 671,005 | 2,150 | 7,288 | 941 | 807,282 |
| В | 50,357 | 193,814 | 5,406 | 2,259 | 1,036 | 252,871 |
| CCC | 283 | 725 | - | - | • | 1,008 |
| С | 5,496 | 215,641 | 40 | 66,773 | | 287,950 |
| | 210,781 | 1,218,841 | 7,708 | 76,318 | 1,977 | 1,515,625 |
| (b) Loans and advances past due but not impaired | | | | | | |
| Past due up to 30 days | 211 | 5,201 | 2 | 20 | - | 5,434 |
| Past due by 30 - 60 days | 24,729 | 45,546 | 1 | 11,706 | • | 81,981 |
| Past due 60-90 days | 2,762 | 8,808 | 61 | 373 | • | 12,003 |
| Gross amount | 27,702 | 59,555 | 63 | 12,098 | 0 | 99,418 |
| (c) Collectively impaired loans These represent insignificant impaired loans which are assessed on a collective basis. | | | | | | |
| | 2,941 | 12,430 | 1 | - | 11 | 15,384 |
| (d) Loans and advances individually impaired | | | | | | |
| Gross amount | 117,034 | 216,192 | - | • | 332 | 333,558 |
| Specific impairment | (39,089) | (75,109) | | | (322) | (114,520) |
| Net amount | 156,123 | 291,301 | - | - | 654 | 448,078 |

BANK

(a) Loans and advances to customers - neither past due nor impaired

The credit quality of the portfolio of loans and advances to customers that were neither past due nor impaired can be assessed by reference to the internal rating system adopted by the Group (See section 3.2.1 for an explanation of the internal rating system).

| | Overdraft | Term loans | Staff loans | Project finance | Advances under finance lease | Total |
|---|-------------|-------------|-------------|-----------------|---------------------------------|-------------|
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| Grades: | | | | | | |
| AAA | 860 | - | - | • | - | 860 |
| AA | 2,227 | 58,967 | - | - | • | 61,194 |
| A | - | 29,950 | - | | _ | 29,950 |
| BBB | 8,183 | 99,570 | - | - | | 107,753 |
| BB | 71,113 | 545,157 | 2,145 | 16,015 | 678 | 635,108 |
| В | 82,750 | 298,141 | 2,598 | 4,429 | 381 | 388,299 |
| CCC | 377 | 3,552 | - | - | - | 3,929 |
| cc | | 1,700 | | | | 1,700 |
| - | 165,510 | 1,037,037 | 4,743 | 20,444 | 1,059 | 1,228,793 |
| (b) Loans and advances past due but not impaired | | | | | | |
| Past due up to 30 days | 14,850 | 139,357 | | 6,331 | 186 | 160,724 |
| Past due by 30 - 60 days | 16,671 | 25,578 | - | | 70 | 42,319 |
| Past due 60-90 days | 1,619 | 21,075 | - | | | 22,694 |
| Gross amount | 33,140 | 186,010 | • | 6,331 | 256 | 225,737 |
| (c) Collectively impaired loans These represent insignificant impaired loans which are assessed on a collective basis. | 990 | 10,869 | _ | _ | 27 | 11,886 |

| 3.2.12 Loans and advances to customers continued | Overdraft | Term loans | Staff loans | Project | Advances under | Total |
|--|---------------------|---------------------|-------------|-------------------|--------------------------|----------------------|
| | | | | finance | finance lease | |
| BANK | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| (d) Loans and advances individually impaired | | | | | e e | |
| Gross amount | 144,666 | 320,463 | - | 1,365 | 497 | 466,991 |
| Specific impairment | (102,207) | (106,036) | | (1,365) | (497) | (210,105) |
| Net amount | 42,459 | 214,427 | • | * | * | 256,886 |
| December 2015 | | | | | | |
| (a) Loans and advances to customers - neither past du | e nor impaired | | | | | |
| The credit quality of the portfolio of loans and advance system adopted by the Group (See section 3.2.1 for an | | | | ired can be asse: | ssed by reference to the | internal rating |
| | | | • | | | |
| Grades: AAA | 360 | | | | | 360 |
| AA | 300 | 20.000 | - | - | • | |
| A | 4 000 | 23,838 | • | • | • | 23,838 |
| r | 1,388 | 12,024 | - | • | • | 13,413 |
| BBB | 26,189 | 82,823 | - | | • | 109,012 |
| BB | 124,289 | 667,200 | 1,932 | 6,403 | 941 | 800,765 |
| В | 37,739 | 175,922 | 4,272 | 2,259 | 1,036 | 221,227 |
| ccc | 283 190,248 | 725 962,532 | 6.203 | 8.661 | 1.978 | 1,008 |
| (b) Loans and advances past due but not impaired | | | | | | |
| Post day and an day | | 744 | | | | |
| Past due up to 30 days | 3 | 733 | - | 44 700 | • | 736 |
| Past due by 30 - 60 days | 24,592 | 43,707 | | 11,706 | • | 80,005 |
| Past due 60-90 days | 1,103 | 4,773 | | | • | 5,876 |
| Gross amount | 25,699 | 49,212 | - | 11,706 | - | 86,617 |
| (c) Collectively impaired loans | | | | | | |
| These represent insignificant impaired loans which are | | | | | | |
| assessed on a collective basis. | | | | | | |
| | 1,209 | 11,380 | | | 11 | 12,601 |
| (d) Loans and advances individually impaired | · | · | | | | |
| (u) Loans and advances mulvidually impalled | | | | | | |
| | | | | | | |
| Gross amount | 114,305 | 211,460 | - | - | 332 | 326,097 |
| Gross amount Specific impairment | 114,305 (38,479) | 211,460 (72,577) | | - | 332 (323) | 326,097 (111,379) |

(e) Sensitivity analysis on impairment

The loan portfolio of First Bank Nigeria the most significant entity of the commercial banking group has been adopted for this sensitivity test; this is based on the premise that the outcome of this stress test on the Bank is reflective of the entire portfolio of the group. The credit factors considered for this sensitivity are highlighted below;

Probability of Default (PD): This represents the probability that a currently performing account will decline in credit quality. The probability of default model is designed to provide a measurement of obligor quality by estimating the likelihood of default over a short term horizon (usually 12 months). A low probability of default indicates a borrower with good credit quality while a high probability of default indicates a borrower with low credit quality and a high likelihood of default.

Loss Given Default (LGD): The Loss Given Default estimates the expected loss on a default account after all recoveries have being exhausted. In estimating the LGD for the credit portfolio, recoveries made on historic loan loss data by way of loan repayment, recovery efforts and/or sale of collateral was applied.

Approach to sensitivity analysis

In performing the sensitivity analysis, two scenarios were considered as detailed below.

Scenario 1

The PD of the performing book was flexed by 20% while LGD was held constant. This is based on the assumption that obligor quality will deteriorate and this will Scenario 2

The LGD of the performing book and insignificant non-performing loans were flexed by 20% respectively while the PD was held constant. This is premised on deterioration in obligor quality, increase in rate of default as well as difficulty in realizing collaterals pledged.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

3.2.12 Loans and advances to customers continued (e) Sensitivity analysis on impairment continued

Outcome of the sensitivity analysis is shown below as well as the impact on profit or loss

| | Impairment charge in profit or loss | | | | |
|--------------------------------|-------------------------------------|------------|------------|--|--|
| | Current year | Scenario 1 | Scenario 2 | | |
| | N'millions | N'millions | N'millions | | |
| 31 December 2016 | | | | | |
| - Overdrafts | 80,694 | 81,375 | 81,424 | | |
| - Term loans | 76,945 | 82,956 | 83,502 | | |
| - Staff loans | • | 12 | 12 | | |
| - Project finance | 1,531 | 1,591 | 1,591 | | |
| - Advances under finance lease | 181 | 188 | 189 | | |
| Total | 159,351 | 166,122 | 166,718 | | |
| 31 December 2015 | | | | | |
| - Overdrafts | 37,858 | 38,118 | 38,167 | | |
| - Term loans | 83,451 | 84,660 | 85,127 | | |
| - Staff loans | 1 | 15 | 15 | | |
| - Project finance | (14) | 13 | 13 | | |
| - Advances under finance lease | 119 | 123 | 124 | | |
| Total | 121,415 | 122,929 | 123,446 | | |

3.2.13 Loans and advances to banks

(a) Credit quality of loans to banks is summarised as follows:

All loans to banks are neither past due nor impaired.

The credit quality has been assessed by reference to Moody's rating, Agusto & Co's rating (credit rating agency) and the bank's internal rating system at 31 December 2016 and 31 December 2015.

| Group | Bank |
|----------------|----------------|
| Loans to banks | Loans to banks |
| N'million: | N'millions |
| <u> </u> | |
| 110,526 | 110,526 |
| 62,198 | 62,198 |
| 233,602 | 135 |
| 406,327 | 172,859 |
| | |
| 71,528 | 71,528 |
| 9,58 | 56,839 |
| 293,402 | 9,180 |
| 374,511 | 137,547 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

3.2.14 Credit quality of investment in debt securities and other assets is summarised as follows:

All investments in debt instruments are neither past due nor impaired.

The credit quality of investments in debt securities (including assets pledged for collateral) that were neither past due nor impaired can be assessed by reference to Agusto & Co's rating (credit rating agency) at 31 December 2016 and 31 December 2015.

Group

| N'millions N'm | | Treasury bills as reported in the AFS portfolio | Bonds as reported in the AFS portfolio | Treasury bills as reported in the HTM portfolio | • | Other assets |
|--|------------------|---|---|---|------------|---------------------------------------|
| N- | | N'millions | N'millions | N'millions | N'millions | N'millions |
| Since Sinc | 31 December 2016 | *************************************** | | | | |
| Note | A+ to A- | 195,607 | 51,933 | - | 16,674 | 10,289 |
| | B+ to B- | 512,927 | 116,206 | - | 138,545 | |
| 31 December 2015 | Unrated | 2,065 | | 31,386 | 5,233 | 16,255 |
| A+ to A- | | 710,599 | 168,139 | 31,386 | 160,452 | 26,544 |
| B+ to B- | 31 December 2015 | | | | | |
| Note | A+ to A- | - | 26,917 | - | 18,428 | 4,072 |
| Name | B+ to B- | 474,545 | 192,239 | 3,196 | 154,318 | - |
| Treasury bills as reported in the AFS portfolio portfolio portfolio N'millions | Unrated | | 1,565 | 8,412 | 3,702 | 9,134 |
| Treasury bills as reported in reported in the AFS portfolio portfolio N'millions N'millions | | 474,545 | 220,721 | 11,608 | 176,448 | 13,206 |
| A+ to A- B+ to B- Unrated - 6,278 512,927 - 16,681 99,684 10,289 138,545 - 138,545 - 7,073 7,073 - 7,073 155,226 17,073 18,428 4,138 4,138 4,138 4,138 1,565 - 1,53,785 - 3,151 3,151 3,151 3,151 - 3,151 - - 3,151 - - <th>Bank</th> <th>bills as</th> <th>reported in</th> <th>bills as</th> <th></th> <th>Other assets</th> | Bank | bills as | reported in | bills as | | Other assets |
| Portfolio N'millions Portfolio N'millions | • | | | | | |
| A+ to A- | | portfolio | · | portfolio | | |
| B+ to B- Unrated 512,927 93,684 - 138,545 - 7.073 7.073 512,927 99,962 - 155,226 17,362 31 December 2015 A+ to A- B+ to B- Unrated 473,578 176,617 - 153,785 - Unrated - 1,565 3,151 | 31 December 2016 | N'millions | N'millions | N'millions | N'millions | N'millions |
| B+ to B- Unrated 512,927 93,684 - 138,545 - 7.073 7.073 512,927 99,962 - 155,226 17,362 31 December 2015 A+ to A- B+ to B- Unrated 473,578 176,617 - 153,785 - Unrated - 1,565 3,151 | | | | | | |
| Unrated - - - - 7,073 31 December 2015 512,927 99,962 - 155,226 17,362 31 December 2015 - 8,695 - 18,428 4,138 8+ to A- 8+ to B- 473,578 176,617 - 153,785 - Unrated - 1,565 - - 3,151 | | - | | - | | 10,289 |
| S12,927 99,962 - 155,226 17,362 | | 512,927 | | - | | |
| 31 December 2015 A+ to A 8,695 - 18,428 4,138 B+ to B- 473,578 176,617 - 153,785 - Unrated - 1,565 3,151 | Unrated | | | | | |
| A+ to A 8,695 - 18,428 4,138 B+ to B- 473,578 176,617 - 153,785 - Unrated - 1,565 3,151 | 24 Danambar 2045 | 512,927 | 99,962 | | 155,226 | 17,362 |
| B+ to B- 473,578 176,617 - 153,785 - Unrated - 1,565 3,151 | | | 0.00 | | 40.400 | 4.400 |
| Unrated <u>- 1,565 3,151</u> | | 472 E70 | | | | · · · · · · · · · · · · · · · · · · · |
| | | 4/3,3/6 | | • | 153,785 | |
| | Omaica . | 473 578 | | | 172 213 | |

3.2.15 Collaterized Assets

The financial effect of collateral is presented by disclosing collateral values separately for (i) those assets where collateral and other credit enhancements are equal to or exceed carrying value of the asset ("over-collateralised assets") and (ii) those assets where collateral and other credit enhancements are less than the carrying value of the asset ("under-collateralised assets"). The effect of collateral at 31 December 2016 and 31 december 2015 are shown below

| (i) GROUP | Over-collaterised assets | Under-collaterised assets | | |
|-----------------------------------|---|------------------------------|-------------------------------|--|
| 31 December 2016 | Carrying value Fair value of of the assets collateral | Carrying value of the assets | Fair value of collateral held | |
| Financial assets | | | | |
| Loans and advances to banks | | 437,935 | 24,552 | |
| Financial assets held for trading | | 23,494 | 1,596 | |
| Total Financial Assets | | 461,429 | 26,148 | |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

| GROUP | Over-collaterised asse | ts Under-collater | ised assets |
|-----------------------------------|--|-------------------|-----------------|
| | Carrying value Fair value | Carrying value | Fair value |
| 31 December 2015 | of the assets collateral | of the assets | collateral held |
| Financial assets | | | |
| Loans and advances to banks | | 374,511 | 18,275 |
| Financial assets held for trading | | 5,050 | 2,306 |
| Total Financial Assets | NAME OF THE PROPERTY OF THE PR | - 379,561 | 20,581 |
| (ii) BANK | Over-collaterised asset | ts Under-collater | ised assets |
| | Carrying value Fair value | Carrying value | Fair value |
| 31 December 2016 | of the assets collateral | of the assets | collateral held |
| Financial assets | | | |
| Loans and advances to banks | • | - 204,469 | 24,552 |
| Financial assets held for trading | | - 23,482 | 1,585 |
| Total Financial Assets | *************************************** | - 227,951 | 26,137 |
| BANK | Over-collaterised asset | s Under-collater | |
| DAIN | | Carrying value | Fair value |
| 31 December 2015 | Carrying value Fair value of the assets collateral | of the assets | |
| 21 December 2012 | of the assets conateral | or me assets | collateral held |
| Loans and advances to banks | • | - 137,548 | 18,275 |
| Financial assets held for trading | <u> </u> | - 5,050 | 2,306 |
| Total Financial Assets | <u> </u> | - 142,598 | 20,581 |

Loans and advances to customers have been excluded from the tables above, as no aggregated collateral information for the unimpaired secured lending portfolio is provided to key management personnel. See further details on collateral management for the loan book in note 3.2.3

The underlisted financial assets are not collaterised:

Cash and balances with Central Banks Investment securities: Available-for-sale investments Held to maturity investments Asset pledged as collateral Other assets

The Group's investment in risk-free Government securities (constituting 90% of debt instruments portfolio) and its Cash and balances with Central Banks are not considered to require collaterals given their sovereign nature.

3.2.16 Statement of Prudential Adjustment

In compliance with the CBN circular dated March 19, 2013 reference BSD/DIR/CEN/LAB/06/014, the impairment provision under IFRS and the provisions under the Nigerian Prudential Guidelines as determined by the Central Bank of Nigeria (CBN) were compared and shown below:

| | 31 Dec 2016 | 31 Dec 2015 |
|--|-------------|-------------|
| | N'millions | N'millions |
| otal IFRS impairment losses | (244,404) | (138,442) |
| Prudential provisions | 265,084 | 138,029 |
| Balance in Statutory credit reserve | 20,680 | (413) |
| Analysis of the IFRS impairment losses | | |
| Loans : Specific impairment (note 20) | 210,105 | 111,378 |
| Loans: Collective impairment (note 20) | 30,590 | 26,273 |
| Other assets (note 29) | 3,709 | 791 |
| Total IFRS impairment losses | 244,404 | 138,442 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

3.3 Liquidity risk

3.3.1 Liquidity risk

Liquidity risk is the risk that the Group does not have sufficient financial resources to meet its obligation as they fall due or will have to meet the obligations at excessive costs. This risk could arise from mismatches in the timing of cash flows.

Funding risk is a form of liquidity risk that arises when the liquidity needed to fund illiquid asset positions cannot be obtained at the expected terms and when required.

The objective of the Group's liquidity risk management is to ensure that all anticipated funding commitments can be met when due and that access to funding sources is coordinated and cost effective.

Management of liquidity risk

The Group's liquidity management process includes:

- Maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any unforeseen interruption to cash flow;
 Day-to-day funding, managed by monitoring future cash flows to ensure that requirements can be met. This includes replenishment of funds as they mature or are borrowed by customers.

 Active monitoring of the timing of cashflows and maturity profiles of assets and liabilities to ensure mismatches are within stipulated limits;

 Monitoring the liquidity ratios against internal and regulatory requirements; and

 Managing the concentration and profile of debt maturities.

Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month respectively, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets

Particular attention is also paid to the level and type of undrawn lending commitments, the usage of overdraft facilities and the impact of contingent liabilities such as standby letters of credit and guarantees.

Liquidity risk on derivatives is managed using the same source of funding as for the non derivative liabilities.

The Group is funded primarily by a well diversified mix of retail, corporate and public sector deposits. This funding base ensures stability and low funding cost with minimal reliance on more expensive tenured deposit and interbank takings as significant sources of funding.

Non-derivative financial liabilities and assets held for managing liquidity risk

The table below presents the cash flows payable by the Group under non-derivative financial liabilities and assets held for managing liquidity risk by remaining contractual maturities at the date of the consolidated statement of financial position. The amounts disclosed in table A below, are the contractual undiscounted cash flow, whereas the Group manages the liquidity risk on a behavioural basis which is shown in table B below.

GROUP

|) TABLE A - LIQUIDITY ANALYSIS O | N A CONTRACTUAI | BASIS | | | Over 1 year | | |
|------------------------------------|-----------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 0 - 30 | 31 - 90 | 91 - 180 | 181 - 365 | but less | Over | |
| | days | days | days | days | than 5 yrs | 5 years | Total |
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| 31 December 2016 | | | | | | | |
| Financial liabilities | | | | | | | |
| Deposits from banks | 321,275 | 39,973 | 638 | 15,417 | - | - | 377,303 |
| Deposits from customers | 2,296,644 | 263,531 | 134,431 | 120,199 | 198,247 | 24,038 | 3,037,090 |
| Borrowings | 7,334 | 12,948 | 2,198 | 14,873 | 344,801 | 24,439 | 406,592 |
| Other liabilities | 70,267 | 104,886 | 1,571 | 2,517 | | | 179,241 |
| Total financial liabilities | 2,695,519 | 421,337 | 138,838 | 153,006 | 543,048 | 48,478 | 4,000,226 |
| Loan commitments | 145 | 60 | 2,371 | 1,039 | 10,580 | 9 | 14,203 |
| Letters of credit and other credit | | | | | | | • |
| related obligations | 20,415 | 42,515 | 78,180 | 71,256 | 58,017 | 200,236 | 470,620 |
| Total Commitments | 20,559 | 42,575 | 80,551 | 72,295 | 68,597 | 200,246 | 484,823 |
| Assets held for managing liquidity | | | | | | | |
| risk | 755,417 | 253,067 | 126,516 | 385,210 | 316,438 | 115,532 | 1,952,181 |

3.3.1 Liquidity risk

Non-derivative financial liabilities and assets held for managing liquidity risk continued

| TABLE A - LIQUIDITY ANALYSIS O | N A CONTRACTUA | L BASIS (continu | ıed) | | Over 1 year | | |
|------------------------------------|---------------------|--------------------|---------------------|---------------------|---------------------------|-----------------------|---------------------|
| | 0 - 30 | 31 - 90 | 91 - 180 | 181 - 365 | but less | Over | |
| | days N 'millions | days N'millions | days N 'millions | days N 'millions | than 5 yrs N 'millions | 5 years N'millions | Total N'millions |
| 31 December 2015 | | | | | | | |
| Financial liabilities | | | | | | | |
| Deposits from banks | 71,067 | 17,379 | 50,596 | - | - | • | 139,042 |
| Deposits from customers | 2,253,225 | 294,555 | 91,080 | 135,532 | 126,109 | 12,495 | 2,912,998 |
| Borrowings | 15,648 | 8,588 | 2,981 | 11,802 | 143,667 | 132,141 | 314,827 |
| Other liabilities | 16,131 | 129,037 | 493 | | 765 | | 146,427 |
| Total financial liabilities | 2,356,072 | 449,560 | 145,150 | 147,334 | 270,542 | 144,636 | 3,513,294 |
| Loan commitments | 160 | 15,187 | 852 | 908 | 10,857 | 5,378 | 33,342 |
| Letters of credit and other credit | | | | | | 474.007 | 101 007 |
| related obligations | 31,932 | 62,824 | 33,333 | 75,772 | 46,548 | 171,287 | 421,697 |
| Total Commitments | 32,091 | 78,012 | 34,185 | 76,680 | 57,405 | 176,665 | 455,039 |
| Assets held for managing liquidity | | | | | | | |
| risk | 682,664 | 197,478 | 107,355 | 96,587 | 194,553 | 112,765 | 1,391,403 |
| | | | | | | | |
| BANK | | | | | Over 1 year | | |
| | 0 - 30 | 31 - 90 | 91 - 180 | 181 - 365 | but less | Over | |
| | days | days | days | days | than 5 yrs | 5 years | Total |
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| 31 December 2016 | | | | | | | |
| Financial liabilities | | | | | | | |
| Deposits from banks | 25,075 | - | | 15,417 | - | - | 40,493 |
| Deposits from customers | 2,223,414 | 157,927 | 58,132 | 57,869 | 84 | | 2,497,426 |
| Borrowings | 32,426 | 31,632 | 11,054 | 14,873 | 344,800 | 24,439 | 459,225 |
| Other liabilities | 15,999 | 103,244 | 257 | 1,429 | | | 120,930 |
| Total financial liabilities | 2,296,915 | 292,803 | 69,443 | 89,589 | 344,885 | 24,439 | 3,118,074 |
| Loan commitments | - | • | 1,185 | 130 | 9,736 | 9 | 11,061 |
| Letters of credit and other credit | | | | | | | |
| related obligations | 25,379 | 36,105 | 79,974 | 61,307 | 56,865 | 193,629 | 453,258 |
| Total Commitments | 25,379 | 36,105 | 81,159 | 61,437 | 66,601 | 193,638 | 464,319 |
| Assets held for managing liquidity | | | | | | | |
| risk | 320,496 | 38,737 | 96,595 | 342,820 | 89,212 | 42,061 | 929,922 |
| | | | | | | | |
| 31 December 2015 | | | | | | | |
| Financial liabilities | | | | | | | |
| Deposits from banks | 50,566 | - | - | - | - | • | 50,566 |
| Deposits from customers | 2,088,126 | 233,965 | 56,573 | 28,488 | 598 | | 2,407,750 |
| Borrowings | 45,855 | 19,077 | 2,981 | 11,802 | 143,667 | 132,141 | 355,523 |
| Other liabilities | 11,790 | 109,103 | 59,554 | 40,290 | 144,265 | 132,141 | 120,893 |
| Total financial liabilities | 2,196,338 | 362,144 | 59,554 | 40,290 | 144,205 | 132,141 | 2,934,732 |
| Loan commitments | 58 | 2,009 | 399 | 334 | 10,836 | 5,378 | 19,015 |
| Letters of credit and other credit | FA 77. | | | | | | 421,157 |
| related obligations | 50,738 | 54,171 | 27,836 | 73,529 | 45,794 | 169,090 | |
| Total Commitments | 50,796 | 56,180 | 28,235 | 73,863 | 56,630 | 174,469 | 440,173 |
| Assets held for managing liquidity | | | | | | | |
| risk | 474,364 | 195,915 | 105,304 | 94,235 | 191,178 | 112,765 | 1,173,761 |
| | | | | | | | |

3.3.1 Liquidity risk
(b) TABLE B - LIQUIDITY ANALYSIS ON A BEHAVIOURAL BASIS GROUP

| | 0 - 30 days | 31 - 90 days | 91 - 180 days | 181 - 365 days | but less than 5 yrs | Over 5 years N'millions | Total N 'millions |
|---|--|---|--|---|---|--|---|
| 31 December 2016 | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N minions | N Hillions |
| Financial liabilities | | | | | | | |
| Deposits from banks | 256,830 | 39,978 | 65,078 | 15,417 | - | - | 377,303 |
| Deposits from customers | 304,971 | 326,098 | 261,159 | 289,409 | 578,608 | 1,276,844 | 3,037,090 |
| Borrowings | 7,334 | 12,948 | 2,198 | 14,873 | 344,801 | 24,439 | 406,593 |
| Other liabilities | 70,267 | 104,886 | 1,571 | 2,517 | | | 179,241 |
| Total financial liabilities | 639,402 | 483,910 | 330,006 | 322,217 | 923,409 | 1,301,284 | 4,000,227 |
| Loan commitments Letters of credit and other credit | 145 | 60 | 2,371 | 1,039 | 10,580 | 9 | 14,203 |
| related obligations | 20,415 | 42,515 | 78,180 | 71,256 | 58,017 | 200,236 | 470,620 |
| Total Commitments | 20,560 | 42,575 | 80,551 | 72,295 | 68,597 | 200,246 | 484,823 |
| Assets held for managing liquidity | | | | | | | |
| risk | 755,417 | 253,067 | 126,516 | 385,210 | 316,438 | 115,532 | 1,952,181 |
| 31 December 2015 Financial liabilities | 74 007 | 47 070 | 50 500 | | | | 120.040 |
| Deposits from banks | 71,067 | 17,379 | 50,596 | 266,588 | 369,326 | 1,264,287 | 139,042 |
| Deposits from customers Borrowings | 477,416 15,648 | 340,999 8,588 | 194,382 2,981 | 11,802 | 143,667 | 132,141 | 2,912,998 314,827 |
| Other liabilities | 16,131 | 129,037 | 493 | . 1,002 | 765 | 102,141 | 146,427 |
| Total financial liabilities | 580,262 | 496,004 | 248,452 | 278,390 | 513,758 | 1,396,428 | 3,513,294 |
| Loan commitments | 160 | 15,187 | 852 | 908 | 10.857 | 5,378 | 33,342 |
| Letters of credit and other credit | 31,932 | 62,824 | 33,333 | 75,772 | 46,548 | 171,287 | 421,697 |
| related obligations | | | | | | *************************************** | |
| Total Commitments | 32,091 | 78,012 | 34,185 | 76,680 | 57,405 | 176,665 | 455,038 |
| Assets held for managing liquidity risk | 682,664 | 197,478 | 107,355 | 96,587 | 194,553 | 112,765 | 1,391,403 |
| BANK | | | | | Over 1 year | | |
| | 0 - 30 | 31 - 90 | 91 - 180 | 181 - 365 | but less | Over | |
| _ | days N 'millions | days N'millions | days N 'millions | days N 'millions | than 5 yrs N 'millions | 5 years N 'millions | Total N'millions |
| 31 December 2016 | | | | | | | |
| 31 December 2016 Financial liabilities | | | | | | | |
| Financial liabilities | N 'millions | | | N 'millions | | | N 'millions |
| | | | | | | | N 'millions 40,493 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings | N 'millions 25,075 330,618 32,426 | N'millions 216,074 31,632 | N 'millions - 144,601 11,054 | 15,417 221,178 14,873 | N 'millions | N 'millions | N 'millions 40,493 2,497,426 459,225 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities | 25,075 330,618 32,426 15,999 | 216,074 31,632 103,244 | N 'millions - 144,601 11,054 257 | N 'millions 15,417 221,178 14,873 1,429 | N 'millions 327,507 344,800 | N 'millions 1,257,448 24,439 | N 'millions 40,493 2,497,426 459,225 120,930 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings | N 'millions 25,075 330,618 32,426 | N'millions 216,074 31,632 | N 'millions - 144,601 11,054 | 15,417 221,178 14,873 | N 'millions - 327,507 | N 'millions 1,257,448 | N 'millions 40,493 2,497,426 459,225 120,930 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments | 25,075 330,618 32,426 15,999 | 216,074 31,632 103,244 | N 'millions - 144,601 11,054 257 | N 'millions 15,417 221,178 14,873 1,429 | N 'millions 327,507 344,800 | N 'millions 1,257,448 24,439 | 40,493 2,497,426 459,225 120,930 3,118,074 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Letters of credit and other credit | 25,075 330,618 32,426 15,999 404,119 | 216,074 31,632 103,244 350,950 | N 'millions | 15,417 221,178 14,873 1,429 252,897 | 327,507 344,800 672,307 9,736 | N 'millions 1,257,448 24,439 | N 'millions 40,493 2,497,426 459,225 120,930 3,118,074 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Letters of credit and other credit related obligations | 25,075 330,618 32,426 15,999 404,119 | N 'millions 216,074 31,632 103,244 350,950 | N 'millions 144,601 11,054 257 155,913 1,185 79,974 | 15,417 221,178 14,873 1,429 252,897 130 61,307 | 327,507 344,800 672,307 9,736 56,865 | N'millions 1,257,448 24,439 - 1,281,887 9 193,629 | N 'millions 40,493 2,497,426 459,225 120,930 3,118,074 11,061 453,258 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Letters of credit and other credit related obligations Total Commitments | 25,075 330,618 32,426 15,999 404,119 | 216,074 31,632 103,244 350,950 | N 'millions | 15,417 221,178 14,873 1,429 252,897 | 327,507 344,800 672,307 9,736 | N 'millions 1,257,448 24,439 | 40,493 2,497,426 459,225 120,930 3,118,074 11,061 453,258 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Letters of credit and other credit related obligations | 25,075 330,618 32,426 15,999 404,119 | N 'millions 216,074 31,632 103,244 350,950 | N 'millions 144,601 11,054 257 155,913 1,185 79,974 | 15,417 221,178 14,873 1,429 252,897 130 61,307 | 327,507 344,800 672,307 9,736 56,865 | N'millions 1,257,448 24,439 - 1,281,887 9 193,629 | 40,493 2,497,426 459,225 120,930 3,118,074 11,061 453,258 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Letters of credit and other credit related obligations Total Commitments Assets held for managing liquidity risk 31 December 2015 | 25,075 330,618 32,426 15,999 404,119 - 25,379 25,379 | N 'millions 216,074 31,632 103,244 350,950 | N 'millions 144,801 11,054 257 155,913 1,185 79,974 81,159 | 15,417 221,178 14,873 1,429 252,897 130 61,307 61,437 | N'millions 327,507 344,800 672,307 9,736 56,865 66,601 | 1,257,448 24,439 1,281,887 9 193,629 | N 'millions 40,493 2,497,426 459,225 120,930 3,118,074 11,061 453,258 464,319 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Letters of credit and other credit related obligations Total Commitments Assets held for managing liquidity risk 31 December 2015 Financial liabilities | 25,075 330,618 32,426 15,999 404,119 - 25,379 25,379 320,496 | N 'millions 216,074 31,632 103,244 350,950 | N 'millions 144,801 11,054 257 155,913 1,185 79,974 81,159 | 15,417 221,178 14,873 1,429 252,897 130 61,307 61,437 | N'millions 327,507 344,800 672,307 9,736 56,865 66,601 | 1,257,448 24,439 1,281,887 9 193,629 | N 'millions 40,493 2,497,426 459,225 120,930 3,118,074 11,061 453,258 464,319 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Letters of credit and other credit related obligations Total Commitments Assets held for managing liquidity risk 31 December 2015 Financial liabilities Deposits from banks | 25,075 330,618 32,426 15,999 404,119 25,379 25,379 320,496 | N 'millions 216,074 31,632 103,244 350,950 36,105 38,737 | N 'millions | 15,417 221,178 14,873 1,429 252,897 130 61,307 61,437 | N'millions 327,507 344,800 672,307 9,736 56,865 66,601 | N'millions 1,257,448 24,439 1,281,887 9 193,629 193,638 42,061 | N 'millions 40,493 2,497,426 459,225 120,930 3,118,074 11,061 453,258 464,319 929,922 50,566 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Letters of credit and other credit related obligations Total Commitments Assets held for managing liquidity risk 31 December 2015 Financial liabilities Deposits from banks Deposits from customers | 25,075 330,618 32,426 15,999 404,119 25,379 25,379 320,496 | N 'millions 216,074 31,632 103,244 350,950 - 36,105 36,105 38,737 | N 'millions 144,801 11,054 257 155,913 1,185 79,974 81,159 96,595 | 15,417 221,178 14,873 1,429 252,897 130 61,307 61,437 342,820 | N'millions 327,507 344,800 672,307 9,736 56,865 66,601 89,212 | 1,257,448 24,439 1,281,887 9 193,629 193,638 42,061 | N 'millions 40,493 2,497,426 459,225 120,930 3,118,074 11,061 453,258 464,319 929,922 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Letters of credit and other credit related obligations Total Commitments Assets held for managing liquidity risk 31 December 2015 Financial liabilities Deposits from banks | 25,075 330,618 32,426 15,999 404,119 25,379 25,379 320,496 | N 'millions 216,074 31,632 103,244 350,950 36,105 38,737 | N 'millions | 15,417 221,178 14,873 1,429 252,897 130 61,307 61,437 | N'millions 327,507 344,800 672,307 9,736 56,865 66,601 | N'millions 1,257,448 24,439 1,281,887 9 193,629 193,638 42,061 | N 'millions 40,493 2,497,426 459,225 120,930 3,118,074 11,061 453,258 464,319 929,922 50,566 2,407,750 355,523 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Letters of credit and other credit related obligations Total Commitments Assets held for managing liquidity risk 31 December 2015 Financial liabilities Deposits from banks Deposits from customers Borrowings | 25,075 330,618 32,426 15,999 404,119 - 25,379 25,379 320,496 50,566 347,918 45,855 | N 'millions 216,074 31,632 103,244 350,950 - 36,105 36,105 38,737 | N 'millions 144,801 11,054 257 155,913 1,185 79,974 81,159 96,595 | 15,417 221,178 14,873 1,429 252,897 130 61,307 61,437 342,820 | N'millions 327,507 344,800 672,307 9,736 56,865 66,601 89,212 | 1,257,448 24,439 1,281,887 9 193,629 193,638 42,061 | N 'millions 40,493 2,497,426 459,225 120,930 3,118,074 11,061 453,258 464,319 929,922 50,566 2,407,750 355,523 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Letters of credit and other credit related obligations Total Commitments Assets held for managing liquidity risk 31 December 2015 Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments | 25,075 330,618 32,426 15,999 404,119 | N 'millions 216,074 31,632 103,244 350,950 36,105 38,737 280,194 19,077 109,103 | N 'millions 144,601 11,054 257 155,913 1,185 79,974 81,159 96,595 | 15,417 221,178 14,873 1,429 252,897 130 61,307 61,437 342,820 | N'millions 327,507 344,800 672,307 9,736 56,865 66,601 89,212 245,807 143,667 | N'millions 1,257,448 24,439 1,281,887 9 193,629 193,638 42,061 | N 'millions 40,493 2,497,426 459,225 120,930 3,118,074 11,061 453,258 464,319 929,922 50,566 2,407,750 315,523 120,883 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Letters of credit and other credit related obligations Total Commitments Assets held for managing liquidity risk 31 December 2015 Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Loan commitments Letters of credit and other credit | 25,075 330,618 32,426 15,999 404,119 25,379 25,379 320,496 50,566 347,918 45,855 11,790 456,130 | 216,074 31,632 103,244 350,950 36,105 36,105 38,737 280,194 19,077 109,103 408,374 2,009 | N 'millions 144,801 11,054 257 155,913 1,185 79,974 81,159 96,595 122,422 2,981 125,403 399 | 15,417 221,178 14,873 1,429 252,897 130 61,307 61,437 342,820 159,617 11,802 171,419 | N'millions 327,507 344,800 672,307 9,736 56,865 66,601 89,212 245,807 143,687 389,474 10,836 | 1,257,448 24,439 1,281,887 9 193,629 193,638 42,061 1,251,792 132,141 1,383,933 5,378 | N 'millions 40,493 2,497,426 459,225 120,930 3,118,074 11,061 453,258 464,319 929,922 50,566 2,407,750 355,523 120,893 2,934,732 |
| Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Letters of credit and other credit related obligations Total Commitments Assets held for managing liquidity risk 31 December 2015 Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Loan commitments Loan commitments Letters of credit and other credit related obligations | 25,075 330,618 32,426 15,999 404,119 | N millions 216,074 31,632 103,244 350,950 - 36,105 36,105 38,737 280,194 19,077 109,103 408,374 2,009 54,171 | N 'millions 144,801 11,054 257 155,913 1,185 79,974 81,159 96,595 122,422 2,981 - 125,403 399 27,836 | 15,417 221,178 14,873 1,429 252,897 130 61,307 61,437 342,820 159,617 11,802 171,419 334 73,529 | N'millions 327,507 344,800 672,307 9,736 56,865 66,601 89,212 245,807 143,667 389,474 10,836 45,794 | N'millions 1,257,448 24,439 1,281,887 9 193,629 193,638 42,061 1,251,792 132,141 1,383,933 5,378 169,090 | N 'millions 40,493 2,497,426 459,225 120,930 3,118,074 11,061 453,258 464,319 929,922 50,566 2,407,750 355,523 120,883 2,934,732 19,015 421,157 |
| Financial liabilities Deposits from banks Deposits from banks Deposits from customers Borrowings Other liabilities Loan commitments Letters of credit and other credit related obligations Total Commitments Assets held for managing liquidity risk 31 December 2015 Financial liabilities Deposits from banks Deposits from customers Borrowings Other liabilities Total financial liabilities Loan commitments Loan commitments Letters of credit and other credit | 25,075 330,618 32,426 15,999 404,119 25,379 25,379 320,496 50,566 347,918 45,855 11,790 456,130 | 216,074 31,632 103,244 350,950 36,105 36,105 38,737 280,194 19,077 109,103 408,374 2,009 | N 'millions 144,801 11,054 257 155,913 1,185 79,974 81,159 96,595 122,422 2,981 125,403 399 | 15,417 221,178 14,873 1,429 252,897 130 61,307 61,437 342,820 159,617 11,802 171,419 | N'millions 327,507 344,800 672,307 9,736 56,865 66,601 89,212 245,807 143,687 389,474 10,836 | 1,257,448 24,439 1,281,887 9 193,629 193,638 42,061 1,251,792 132,141 1,383,933 5,378 | N 'millions 40,493 2,497,426 459,225 120,930 3,118,074 11,061 453,258 464,319 929,922 50,566 2,407,750 355,523 120,893 2,934,732 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

Assets held for managing liquidity risk

The Group holds a diversified portfolio of liquid assets - largely cash and government securities to support payment and funding obligations in normal and stressed market conditions across foreign and local currencies. The Group's liquid assets comprise

- Cash and balances with the central bank comprising reverse repos and Overnight deposits

- Short term and overnight placements in the interbank market

- Government bonds and T-bills that are readily accepted in repurchase agreements with the Central bank and other market participants Secondary sources of liquidity in the form of highly liquid instruments in the Group's trading portfolios.

 The ability to access incremental short term funding by interbank borrowing from the interbank market

The bank is largely deposit funded and thus, as is typical amongst Nigerian banks, has significant funding mismatches on a contractual basis, given that the deposits are largely demand and short tenured, whilst lending is longer term.On an actuarial basis, our demand deposits exhibit much longer duration, with 75.53% of our current account balances and 67.48% of savings account balances being deemed core.

To manage liquidity shocks in either foreign or local currency, largely as a result of episodic movements, the bank typically holds significant short term liquidity in currency placements or taps the repo markets to raise short term funding as is required. To grow local currency liquidity the Group have also systematically worked towards reducing the duration of our securities portfolio in the last year, shifting the emphasis to holding more liquid shorter dated treasury bills over longer term bonds, to allow more flexibility in managing liquidity. Whilst on the foreign currency side, the Group has built up placement balances with our offshore correspondents.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

Liquidity risk 3.3.2 Derivative liabilities

Derivatives settled on a net basis

The Put options and the accumulator forex contract will be settled on a net basis.

The table below analyses the Group's derivative financial liabilities that will be settled on a net basis into relevant maturity groupings based on the remaining period at the date of the consolidated statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

| GROUP | Up to 1 month | 1-3 months | 3-6 months | 6 - 12 months | 1-5 years | Over 5 years | Total |
|--|---|---|--|--------------------------------------|--|----------------------------|--|
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| At 31 December 2016 Derivative liabilities Accumulator-Forward FX contract | <u>-</u> | - | _ | - | - | - | - |
| Put Option | 295 | 364 | 468 | 917 | 1,458 | _ | 3502 |
| | 295 | 364 | 468.00 | 917.00 | 1458 | - | 3502 |
| Derivative assets Put Options | 286 | 350 | 436 | 865 | 1,457 | - | 3,394 |
| Forward Contract | 286 | 350 | 436 | 865 | 1,457 | | |
| | 200 | 350 | 430 | 603 | 1,457 | | 3,394 |
| | 581 | 714 | 904 | 1,782 | 2,915 | - | 6,896 |
| At 31 December 2015 Derivative liabilities Accumulator-Forward FX contract | | | | | | | |
| Put Option | (522) | (222) | | | (2691) | - | (3,434) |
| | (522) | (222) | | <u> </u> | - 2,691 | ······ | (3,434) |
| Derivative assets Put Options Forward Contract | 571 | 235 | - | - | 2,958 | | 3,764 |
| . orward consider | 570 | 235 | | - | 2,958 | - | 3,764 |
| | | | | | | | |
| | 48 | 13 | | | 267 | - | 329 |
| Derivatives settled on a net basis | | | | | | | |
| BANK | lin to 1 month | 1 2 | 3 6 | £ 42 months | 4.5 | Quar E usara | T-4-1 |
| BANK | Up to 1 month | 1-3 months | 3-6 months | 6 - 12 months | 1-5 years | Over 5 years | Total |
| At 31 December 2016 Derivative liabilities Accumulator-Forward FX contract | N 'millions | months N 'millions | months N 'millions | N 'millions | years N'millions | Over 5 years N'millions | N 'millions |
| At 31 December 2016 Derivative liabilities | N 'millions | months N'millions | months N 'millions 468 | N 'millions 917 | years N'millions | N 'millions | N 'millions |
| At 31 December 2016 Derivative liabilities Accumulator-Forward FX contract | N 'millions | months N 'millions | months N 'millions | N 'millions | years N'millions | N 'millions | N 'millions |
| At 31 December 2016 Derivative liabilities Accumulator-Forward FX contract Put Option Derivative assets | N 'millions 295 295 | months N'millions 364 364 | months N 'millions 468 468.00 | N 'millions 917 917.00 | years N 'millions 1,458 1,458 | N 'millions - - | N 'millions 3,502 3,502 |
| At 31 December 2016 Derivative liabilities Accumulator-Forward FX contract Put Option | N'millions 295 295 295 | 384 364 350 | months N'millions 468 468.00 | N 'millions 917 917.00 | years N 'millions 1,458 1,458 | N 'millions | N 'millions 3,502 3,502 3,394 |
| At 31 December 2016 Derivative liabilities Accumulator-Forward FX contract Put Option Derivative assets | N 'millions 295 295 | months N'millions 364 364 | months N 'millions 468 468.00 | N 'millions 917 917.00 | years N 'millions 1,458 1,458 | N 'millions - - | N 'millions 3,502 3,502 |
| At 31 December 2016 Derivative liabilities Accumulator-Forward FX contract Put Option Derivative assets Put Options At 31 December 2015 Derivative liabilities Accumulator-Forward FX contract | N'millions 295 295 286 286 581 | months N'millions 364 364 350 350 714 | months N 'millions 468 468.00 436 436 | 917 917.00 865 865 1,782 | years N'millions 1,458 1,458 1,457 1,457 2,915 | N 'millions | N 'millions 3,502 3,502 3,394 3,394 6,896 |
| At 31 December 2016 Derivative liabilities Accumulator-Forward FX contract Put Option Derivative assets Put Options At 31 December 2015 Derivative liabilities | N 'millions 295 295 295 286 286 581 | months N millions 364 364 350 350 714 | 468 468.00 436 436 904 | 917 917.00 865 865 1,782 | years N millions 1,458 1,458 1,457 1,457 2,915 | N 'millions | N'millions 3,502 3,502 3,394 3,394 6,896 |
| At 31 December 2016 Derivative liabilities Accumulator-Forward FX contract Put Option Derivative assets Put Options At 31 December 2015 Derivative liabilities Accumulator-Forward FX contract | N'millions 295 295 286 286 581 | months N'millions 364 364 350 350 714 | months N 'millions 468 468.00 436 436 | 917 917.00 865 865 1,782 | years N'millions 1,458 1,458 1,457 1,457 2,915 | N 'millions | N 'millions 3,502 3,502 3,394 3,394 6,896 |
| At 31 December 2016 Derivative liabilities Accumulator-Forward FX contract Put Option Derivative assets Put Options At 31 December 2015 Derivative liabilities Accumulator-Forward FX contract Put Option | N 'millions 295 295 295 286 286 581 | months N millions 364 364 350 350 714 | 468 468.00 436 436 904 | 917 917.00 865 865 1,782 | years N millions 1,458 1,458 1,457 1,457 2,915 | N 'millions | N'millions 3,502 3,502 3,394 3,394 6,896 |
| At 31 December 2016 Derivative liabilities Accumulator-Forward FX contract Put Option Derivative assets Put Options At 31 December 2015 Derivative liabilities Accumulator-Forward FX contract | N 'millions 295 295 295 286 286 581 | months N millions 364 364 350 350 714 (222) (222) | 468 468.00 436 436 904 | 917 917.00 865 865 1,782 | years N millions 1,458 1,458 1,457 1,457 2,915 (2,691) (2,691) | N 'millions | 3,502 3,502 3,502 3,394 6,896 (3,434) |
| At 31 December 2016 Derivative liabilities Accumulator-Forward FX contract Put Option Derivative assets Put Options At 31 December 2015 Derivative liabilities Accumulator-Forward FX contract Put Option Derivative assets | N 'millions 295 295 286 286 581 (522) | months N millions 364 364 350 350 714 | 468 468.00 436 436 904 | 917 917.00 865 865 1,782 | years N millions 1,458 1,458 1,457 1,457 2,915 | N 'millions | N'millions 3,502 3,502 3,394 3,394 6,896 |

3.3.2 Liquidity risk

Derivatives settled on a gross basis.

The Group's derivatives that will be settled on a gross basis are foreign exchange derivatives. The table below analyses the Group's derivative financial instruments that will be settled on a gross basis into relevant maturity groupings based on the remaining period at the date of the consolidated statement of financial position to the contractual maturity date. Contractual maturities are assessed to be essential for an understanding of the timing of the cashflows on all derivatives including derivatives classified as 'liabilities held for trading'. The amounts disclosed in the table are the contractual undiscounted cash flows.

| GROUP | Up to 1 month N' million | 1-3 months N' million | 3-6 months N' million | 6 - 12 months N' million | 1-5 years N' million | Total N' million |
|--|-----------------------------|--------------------------|--------------------------|-----------------------------|-------------------------|---------------------|
| At 31 December 2016 Liabilities held for trading | | | | | | |
| FX Swap - Payable | 10.675 | 4.575 | 21,350 | | | - 36.600 |
| FX Swap - Payable FX Swap - Receivable | 11,177 | 4,995 | 23,182 | | | - 39,354 |
| Forward Contract - Payment | 120,887 | 115,327 | 103,918 | 120,978 | | 461,111 |
| Forward Contract - Receipt | 120,007 | 28,640 | 2,211 | 120,070 | | 30,851 |
| , | 142,739 | 153,537 | 150,661 | 120,978 | | 567,915 |
| At 31 December 2015 | | | | | | |
| Liabilities held for trading | | | | | | |
| FX Swap - Payable | (2,985) | (24,285) | (12,994) | - | | (40,264) |
| FX Swap - Receivable | 3,132 | 23,876 | 12,920 | - | | - 39,928 |
| Forward Contract - Payment | - | (4,433) | (218,574) | (98,944) | | (321,951) |
| Forward Contract - Receipt | | | <u> </u> | | - | _ |
| | 147 | (4,842) | (218,648) | (98,944) | | (322,286) |
| BANK | | | | | | |
| At 31 December 2016 | | | | | | |
| Liabilities held for trading | | | | | | |
| FX Swap - Payable | 10,675 | 4,575 | 21,350 | - | - | 36,600 |
| FX Swap - Receivable | 11,177 | 4,995 | 23,182 | - | - | 39,354 |
| Forward Contract - Payable | | 28,640 | 2,211 | | | 30,851 |
| Forward Contract - Receivable | | 28,640 | 2,211 | | | 30,851 |
| | 21,852 | 66,850 | 48,954 | | | 137,656 |
| At 31 December 2015 | | | | | | |
| Liabilities held for trading | | | | | | |
| FX Swap - Payable | (2,985) | (24,285) | (12,994) | - | - | (40,264) |
| FX Swap - Receivable | 3,132 | 23,876 | 12,920 | - | - | 39,928 |
| | 147 | (409) | (74) | - | - | (335) |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

3.4 Market risk

Market risk is the potential for adverse changes in the value of a trading or an investment portfolio due to changes in market risk variables such as equity and commodity prices, interest rates, and foreign exchange rates.

Market risk arises from positions in currencies, interest rate and securities held in our trading portfolio and from our retail banking business, investment portfolio, and other non-trading activities. The movement in market risk variables may have a negative impact on the balance sheet and or income staten Through the financial year, the Bank was exposed to market risk in its trading, and non-trading activities mainly as a result of:

- interest rate movements in reaction to monetary policy changes by the Central Bank of Nigeria, fiscal policies changes, and market forces;

 foreign exchange fluctuations arising from demand and supply as well as government policies; and
- equity price movements in response to market forces and changing market dynamics, such as market making on the Nigerian Stock Exchange.

3.4.1 Management of market risk

FirstBank Group market risk management process applies disciplined risk-taking within a framework of well-defined risk appetite that enables the group to boost shareholders value while maintaining competitive advantage through effective utilisation of risk capital. Thus, FirstBank's Group market risk management policy

- formal definition of market risk management governance recognised individual roles and committees, segregation of duties, avoidance of conflicts, etc.;
- management is responsible for the establishment of appropriate procedures and processes in implementing the Board-approved market risk policy and strategy. The procedures are documented in a periodically reviewed market risk procedural manual that spells out the procedures for executing relevant market risk controls.;

- on an independent market risk management function reporting directly to the Bank's Chief Risk Officer;

 a Group-wide market risk management process to which all risk-taking units are subjected;

 alignment of market risk management standards with international best practice. Risk measurements are progressively based on modern techniques such as sensitivity, value-at-risk methodology (VaR), stress testing and scenario analysis;

 • a robust market risk management infrastructure reinforced by a strong management information system (MIS) for controlling, monitoring and reporting market
- risk, including transactions between the Bank and the subsidiaries:
- continual evaluation of risk appetite, communicated through risk limits and overall effectiveness of the market risk management process;
 the Group does not undertake any risk that cannot be managed, or risks that are not fully understood especially in new products and;
- where the Group takes on any risk, full consideration is given to product maturity, financial market sophistication and regulatory pronouncement, guidelines or policies. The risk taken must be adequately compensated by the anticipated reward.

3.4.2 Market risk measurement techniques

The major measurement techniques used to measure and control market risk are outlined below:

VaR measures potential loss in fair value of financial instruments due to adverse market movements over a defined time horizon at a specified confidence level.

VaR is calculated for expected movements over a minimum of one business day and to a confidence level of 99% and a 10-day holding period. The confidence level suggests that potential daily losses, in excess of the VaR measure, are likely to be experienced three times per year in every 250 days. Only the bank is subject to the VaR methodology. The interest rate exposure of the other subsidiaries is considered insignificant to the Group. Thus, the VAR of the bank is deemed to be fairly representative of the Group.

The Bank continues to use VaR to estimate the potential losses that could occur on its positions as a result of movements in market factors.

The Bank uses the parametric method as its VaR methodology with an observation period of two years obtained from published data from pre-approved sources. VaR is calculated on the Bank's positions at close of business daily.

The table on the next page shows the trading VaR of the Bank. The major contributors to the trading VaR are Treasury Bills and Foreign Exchange due to volatility in those instruments impacting positions held by the Bank during the year.

The assets included in the VAR analysis are the held for trading assets.

The treasury bill trading VaR is NGN1.2 billion as at 31st December 2016 and reflects the potential loss given assumptions of a 10-day holding period, volatility computed using 500-day return data, and a 99% statistical confidence level.

The foreign exchange trading VaR was N31 million as at 31st December 2016, reflecting the regulatory Trading Open Position of 0.5% of Shareholder's Fund stipulated by the CBN

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

3.4.2 Market risk measurement techniques (continued)

(a) VAR summary

| | 12 mor | ths to 31 December 2 | 016 |
|-----------------------|---------|----------------------|-----|
| | Average | High | Low |
| Foreign exchange risk | 32 | 118 | • |
| Interest rate risk | 943 | 3,241 | 219 |
| Total VAR | 975 | 3,359 | 219 |
| VAR summary | | BANK | |
| | 12 mon | ths to 31 December 2 | 015 |
| | Average | High | Low |
| Foreign exchange risk | 7 | 25 | - |
| Interest rate risk | 354 | 1,155 | 82 |
| Total VAR | 361 | 1,179 | 82 |
| VAR summary | | BANK | |

BANK

Based on the reality of unpredictable market environment and the frequency of regulations that have had significant effect on market rates and prices, the Bank augments other risk measures with stress testing to evaluate the potential impact of possible extreme movements in financial variables on portfolio values.

Stress testing is an integral part of the market risk management framework and considers both historical market events and forward-looking scenarios. A consistent stress-testing methodology is applied to trading and non-trading books. Stress scenarios are regularly updated to reflect changes in risk profile and economic events.

The ALCO is responsible for reviewing stress exposures and where necessary, enforcing reductions in overall market risk exposure. The stress-testing methodology assumes that scope for management action would be limited during a stress event, reflecting the decrease in market liquidity that often occurs. Regular stress-test scenarios are applied to interest rates, exchange rates and equity prices. This covers all asset classes in the financial markets banking and trading books. Ad hoc scenarios are also prepared reflecting specific market conditions and for particular concentrations of risk that arise within the businesses.

Non-trading portfolio

The principal objective of market risk management of non-trading portfolios is to optimise net interest income. Due to the size of the Bank's holdings in ratesensitive assets and liabilities the Bank is exposed to interest rate risk.

Non-trading interest rate risk results mainly from differences in the mismatches or re-pricing dates of assets and liabilities, both on- and off-balance sheet as interest rate changes.

The Bank uses a variety of tools to measure non-tradable interest rate risk such as:

- interest rate gap analysis (which allows the Bank to maintain a positive or negative gap depending on the perceived interest rate direction). The size of the gap is then adjusted to either hedge net interest income against changing interest rates or to speculatively increase net interest income;
- · forecasting and simulating interest rate margins;
- market value sensitivity;
 calculating earnings at risk (EaR) using various interest rate forecasts; and
 re-pricing risk in various portfolios and yield curve analysis.

Hedged non-trading market risk exposures

The Bank's books have some key market risk exposures, which have been identified and are being managed using swaps and options.

3.4.3 Foreign exchange risk

The Group is exposed to foreign exchange risks due to fluctuations in foreign currency exchange rates on its financial position and cash flows. The Board sets limits on the level of exposure by currency and in aggregate for both overnight and intra-day positions, which are monitored daily. The table below summarises the Group's exposure to foreign currency exchange rate risk at 31 December 2016 and 31 December 2015. Included in the table are the Group's financial instruments at carrying amounts, categorised by currency.

| GROUP | Naira | USD | GBP | Euro | Others | Total |
|---|-------------|-------------|-------------|-------------|-------------|-------------|
| | N 'millions |
| 31 December 2016 | | | | | | |
| Financial assets | | | | | | |
| Cash and balances with Central | | | | | | |
| Banks | 631,348 | 5,476 | 610 | 16,115 | 36,048 | 689,597 |
| Loans and advances to banks | 90,219 | 32,398 | 16,021 | 281,800 | 17,497 | 437,935 |
| Loans and advances to customers | | | | | | |
| - Overdrafts | 163,818 | 105,351 | 1,102 | 7,128 | 5,288 | 282,687 |
| - Term loans | 590,050 | 1,002,693 | 56,769 | 30,563 | 11,123 | 1,691,198 |
| - Staff loans | 4,696 | 1,489 | 43 | 8 | 532 | 6,769 |
| - Project finance | 20,288 | 80,347 | - | 4,148 | - | 104,783 |
| - Advances under finance lease Investment securities | 1,304 | - | • | • | - | 1,304 |
| Available-for-sale investments | 560,842 | 292,234 | - | - | • | 853,076 |
| Held to maturity investments | 90,343 | - | - | - | 17,816 | 108,159 |
| Asset pledged as collateral | 151,090 | - | - | - | 10,043 | 161,133 |
| Financial assets held for trading | 8,317 | 15,177 | - | - | - | 23,494 |
| Other assets | 13,631 | 4,625 | 1,567 | 1,618 | 5,102 | 26,544 |
| | 2,325,946 | 1,539,791 | 76,112 | 341,381 | 103,450 | 4,386,679 |
| Financial liabilities | | | | | | |
| Customer deposits | 2,012,881 | 549,643 | 381,545 | 35,679 | 50,342 | 3,030,090 |
| Deposits from banks | 282 | 347,640 | 17,387 | 8,142 | 3,763 | 377,214 |
| Financial liabilities held for trading | - | 37,090 | - | 47 | • | 37,137 |
| Borrowings | 53,727 | 259,443 | - | 160 | 3,462 | 316,792 |
| Other liabilities | 46,749 | 116,079 | 1,727 | 9,186 | 5,501 | 179,241 |
| | 2,113,638 | 1,309,895 | 400,659 | 53,214 | 63,067 | 3,940,474 |
| 31 December 2015 | | | | | | |
| Financial assets | | | | | | |
| Cash and balances with Central Banks | 677,723 | 5,791 | 6,576 | 6,215 | 18,787 | 715,092 |
| Loans and advances to banks | 30,551 | 213,726 | 89,629 | 28,173 | 12,432 | 374,511 |
| Loans and advances | | | | | | |
| - Overdrafts | 180,309 | 125,885 | 307 | 3,603 | 6,468 | 316,571 |
| - Term loans | 539,379 | 744,698 | 41,768 | 67,463 | 8,216 | 1,401,524 |
| - Staff loans | 6,219 | 1,126 | 40 | 0 | 318 | 7,703 |
| - Project finance | 18,026 | 66,209 | • | 4,045 | - | 88,280 |
| - Advances under finance lease Investment securities | 1,967 | - | • | • | - | 1,967 |
| Available-for-sale investments | 657,021 | 67,528 | - | - | - | 724,549 |
| Held to maturity investments | 93,920 | - | - | 3 | 12,114 | 106,037 |
| Asset pledged as collateral | 100,085 | - | - | • | 2,132 | 102,217 |
| Financial assets held for trading | 1,865 | 3,184 | - | - | - | 5,049 |
| Other assets | 4,495 | 3,274 | 452 | 18 | 4,968 | 13,206 |
| | 2,311,561 | 1,231,419 | 138,772 | 109,520 | 65,434 | 3,856,706 |
| Financial liabilities | | | | | | |
| Customer deposits | 1,983,739 | 507,269 | 357,541 | 23,680 | 32,842 | 2,905,070 |
| Deposits from banks | 2,421 | 114,100 | 15,285 | 6,704 | 542 | 139,052 |
| Financial liabilities held for trading | • | 10,743 | - | 1,378 | - | 12,121 |
| Borrowings | 82,331 | 165,445 | 127 | - | 1,988 | 249,892 |
| Other liabilities | 79,931 | 56,597 | 2,690 | 4,723 | 2,485 | 146,427 |
| | 2,148,422 | 854,154 | 375,643 | 36,485 | 37,858 | 3,452,562 |

3.4.3 Foreign exchange risk (continued) BANK

| BANK | | | | | | |
|--|----------------------|--------------------|--------------------|--------------------|----------------------|---------------------|
| | Naira N 'millions | USD N 'millions | GBP N 'millions | Euro N'millions | Others N'millions | Total N'millions |
| 31 December 2016 | | | | | | |
| Financial assets | | | | | | |
| Cash and balances with Central Banks | 631,348 | 4,424 | 356 | 923 | 10 | 637,061 |
| Loans and advances to banks | 90,746 | . 84,170 | 15,085 | 12,717 | 1,751 | 204,469 |
| Loans and advances to customers | | | | | | |
| - Overdrafts | 163,818 | 74,653 | 0 | 0 | - | 238,471 |
| - Term loans | 590,051 | 831,738 | - | | • | 1,421,789 |
| - Staff loans | 4,676 | | - | - | - | 4,676 |
| - Project finance | 20,287 | 6,185 | - | - | - | 26,472 |
| - Advances under finance lease | 1,304 | - | | - | - | 1,304 |
| Investment securities | | | | | | |
| Available-for-sale investments | 558,703 | 28,450 | - | | • | 587,153 |
| Held to maturity investments | 81,590 | - | - | | | 81,590 |
| Asset pledged as collateral | 151,090 | - | - | - | - | 151,090 |
| Financial assets held for trading | 8,317 | 15,165 | - | - | - | 23,482 |
| Other assets | 13,083 | 4,220 | 22 | 37 | 1 | 17,362 |
| | 2,315,013 | 1,049,004 | 15,464 | 13,676 | 1,762 | 3,394,919 |
| Financial liabilities | | | | | | |
| Customer deposits | 2,014,407 | 455,899 | 9,752 | 10,517 | 3 | 2,490,578 |
| Deposits from banks | 281 | 40,212 | | • | | 40,493 |
| Financial liabilities held for trading | | 12,751 | - | - | - | 12,751 |
| Borrowings | 53,731 | 315,375 | - | - | 322 | 369,428 |
| Other liabilities | 46,617 | 71,703 | 373 | 2,147 | 91 | 120,930 |
| | 2,115,036 | 895,940 | 10,125 | 12,664 | 415 | 3,034,180 |
| 31 December 2015 | | | | | | |
| Financial assets | | | | | | |
| Cash and balances with CBN | 676,892 | 1,693 | 313 | 152 | 3 | 679,054 |
| Loans and advances to banks | 26,927 | 84,791 | 15,630 | 9,084 | 1,116 | 137,548 |
| Loans and advances | | | | | | |
| - Overdrafts | 179,972 | 111,371 | 6 | | | 291,349 |
| - Term loans | 579,032 | 558,573 | - | • | | 1,137,605 |
| - Staff loans | 6,134 | - | - | - | - | 6,134 |
| - Project finance | 18,007 | 2,223 | • | | | 20,230 |
| - Advances under finance lease | 1,967 | - | | - | - | 1,967 |
| Investment securities | | | | | | |
| Available-for-sale investments | 655,894 | 33,683 | - | - | - | 689,577 |
| Held to maturity investments | 92,325 | - | - | - | | 92,325 |
| Asset pledged as collateral | 100,086 | | - | - | | 100,086 |
| Financial assets held for trading | 1,865 | 3,184 | - | - | - | 5,049 |
| Other assets | 3,654 | 3,274 | 8 | 18 | 336 | 7,289 |
| | 2,342,755 | 798,792 | 15,956 | 9,254 | 1,455 | 3,168,213 |
| Financial liabilities | | | | | | |
| Customer deposits | 1,978,136 | 406,896 | 9,612 | 5,178 | 0 | 2,399,822 |
| Deposits from banks | 2,421 | 48,145 | - | | • | 50,566 |
| Financial liabilities held for trading | • | 2,657 | - | - | | 2,657 |
| Borrowings | 82,243 | 207,942 | 197 | 238 | • | 290,620 |
| Other liabilities | 78,092 | 40,762 | 341 | 1,255 | 443 | 120,893 |
| | 2,140,892 | 706,401 | 10,150 | 6,671 | 443 | 2,864,558 |

3.4.3 Foreign exchange risk (continued)

The group is primarily exposed to the US dollar and GBP. The Group's exposure to other foreign exchange movements is not material.

The following table details the Group's sensitivity to a 5% increase and decrease in Naira against the US dollar and GBP Management believe that a 5% movement in either direction is reasonably possible at the balance sheet date. The sensitivity analyses below include outstanding US dollar and GBP denominated financial assets and liabilities. A positive number indicates an increase in profit where Naira weakens by 5% against the US dollar and GBP For a 5% strengthening of Naira against the US dollar and GBP there would be an equal and opposite impact on profit.

| | GR | OUP | BANI | (|
|--|----------------------------|---------------------------|---------------------------|---------------------------|
| | 31 Dec 2016 N 'millions | 31 Dec 2015 N'millions | 31 Dec 2016 N'millions | 31 Dec 2015 N'millions |
| Naira strengthens by 5% against the US dollar Profit/(loss) | (11,495) | (18,863) | (7,653) | (4,620) |
| Naira weakens by 5% against the US dollar Profit/(loss) | 11,495 | 18,863 | 7,653 | 4,620 |
| Naira strengthens by 5% against the GBP Profit/(loss) | 16,227 | 11,844 | (267) | (290) |
| Naira weakens by 5% against the GBP Profit/(loss) | (16,227) | (11,844) | 267 | 290 |

3.4.4 Interest rate risk

Interest rate risk is the risk of loss in income or portfolio value as a result of changes in market interest rates. The Group is exposed to interest rate risk in its fixed income securities portfolio, as well as on the interest sensitive assets and liabilities in the course of banking and or trading. The Board sets limits on the level of mismatch of interest rate repricing and value at risk that may be undertaken, which is monitored daily by the Asset and Liability Committee.

The table below summarises the Group's interest rate gap position showing its exposure to interest rate risks. Value at risk exposure is disclosed in Note 3.4.2.

| | Carrying amount N millions | Variable interest N millions | Fixed interest N millions | Non interest- bearing N millions |
|--|--|------------------------------------|---------------------------------|--|
| GROUP | *************************************** | | | |
| 31 December 2016 | | | | |
| Financial assets | | | | |
| Cash and balances with Central Banks | 689,597 | 14,323 | 7,500 | 667,774 |
| Loans and advances to banks | 437,935 | 200,624 | 53,343 | 183,967 |
| Loans and advances | | | | |
| - Overdrafts | 282,687 | 282,687 | - | - |
| - Term loans | 1,691,198 | 1,691,198 | | - |
| - Staff loans | 6,770 | 1 | 6,769 | - |
| - Project finance | 104,783 | 104,783 | | - |
| - Advances under finance lease | 1,304 | 1,304 | | - |
| investment securities: | | | | |
| Available-for-sale investments | 853,076 | - | 801,284 | 51,792 |
| Held to maturity investments | 108,159 | - | 108,159 | - |
| Assets pledged as collateral | 161,133 | - | 161,133 | - |
| Financial assets held for trading | 23,494 | - | 8,317 | 15,177 |
| Other assets | 26,544 | - | - | 26,544 |
| | 4,386,679 | 2,294,920 | 1,146,506 | 945,254 |
| Financial liabilities | ADDITION OF THE PARTY OF THE PA | | | |
| Customer deposits | 3,030,090 | 1,528,322 | 1,025,492 | 476,278 |
| Deposits from banks | 377,214 | 289,717 | 87,216 | 281 |
| Financial liabilities held for trading | 37,137 | 0 | | 37,137 |
| Borrowings | 316,792 | 5,824 | 310,968 | - |
| Other liabilities | 179,241 | - | - | 179,241 |
| | 3,940,474 | 1,823,864 | 1,423,675 | 692,935 |
| Interest rate mismatch | | 471,057 | (277,169) | 252,318 |

| | Carrying amount N millions | Variable interest N millions | Fixed interest N millions | Non interest- bearing N millions |
|--|---|--|--|---|
| 31 December 2015 | | 14 millions | IT IIIIIIIO | 14 11111110115 |
| Financial assets | | | | |
| Cash and balances with Central Banks | 715.092 | 15,253 | 7,500 | 692,33 |
| Loans and advances to banks | 374,511 | 264,713 | 51,997 | 57,80 |
| Loans and advances | 374,311 | 204,770 | 01,001 | 57,00 |
| - Overdrafts | 316,571 | 316,571 | | |
| - Term loans | 1.401.524 | 1,401,524 | | |
| - Staff loans | 7,704 | 22 | 7,682 | |
| - Project finance | 88.280 | 88,280 | 7,002 | _ |
| - Advances under finance lease | 1,967 | 1,967 | | |
| Investment securities | 1,501 | 1,301 | | - |
| Available-for-sale investments | 724,549 | _ | 675,040 | 49,50 |
| Held to maturity investments | 106,037 | | 106,033 | 40,50 |
| Assets pledged as collateral | 102,217 | • | 102,209 | |
| | 5,049 | - | 1,866 | 3,18 |
| Financial assets held for trading Other assets | 13,206 | • | 1,000 | |
| Onici dascia | 3,856,708 | 2,088,330 | 952,327 | 13,20 816,08 |
| Financial Sah Maina | 3,056,708 | 2,000,330 | 352,321 | 016,00 |
| Financial liabilities | 0.007.000 | 4 400 745 | 004 777 | |
| Customer deposits | 2,905,070 | 1,400,719 | 991,569 | 512,78 |
| Deposits from banks | 139,052 | 86,864 | 47,461 | 4,7 |
| Financial liabilities held for trading | 12,121 | | | 12,12 |
| Borrowings | 249,892 | 13,139 | 236,752 | |
| Other liabilities | 146,427 | 1,500,722 | 4 075 700 | 146,4 |
| | 3,452,562 | 1,500,722 | 1,275,782 | 676,0 |
| | | | | |
| Interest rate mismatch The table below summarises the Bank's interest rate gap position | | 587,608 | (323,455) | 139,99 |
| | | 587,608 | (323,455) | 139,99 |
| The table below summarises the Bank's interest rate gap position | | 587,608 | (323,455) | 139,99 |
| The table below summarises the Bank's interest rate gap position BANK | | 587,608 | (323,455) | 139,99 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets | 637.061 | 587,608 - | | |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 | 637,061 204,469 | 587,608 - - | 7,500 23,961 | 629,56 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria | 637,061 204,469 | 587,608 - - | 7,500 | 629,56 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks | | 587,608 - - - 238,471 | 7,500 | 629,56 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts | 204,469 238,471 | - - 238,471 | 7,500 | 629,56 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances | 204,469 238,471 1,421,789 | - | 7,500 23,961 - | 629,56 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans | 204,469 238,471 | - - 238,471 | 7,500 | 629,56 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans | 204,469 238,471 1,421,789 4,676 26,472 | 238,471 1,421,789 26,472 | 7,500 23,961 - | 629,56 180,50 - - - |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance | 204,469 238,471 1,421,789 4,676 | 238,471 1,421,789 | 7,500 23,961 - | 629,56 180,50 - - - |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Investment securities | 204,469 238,471 1,421,789 4,676 26,472 1,304 | 238,471 1,421,789 26,472 | 7,500 23,961 - 4,676 - | 629,56 180,56 - - - - - - |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Investment securities Available-for-sale investments | 204,469 238,471 1,421,789 4,676 26,472 1,304 587,153 | 238,471 1.421,789 - 26,472 1.304 | 7,500 23,961 - 4,676 - - - 535,435 | 629,56 180,56 - - - - - - |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Investment securities Available-for-sale investments Held to maturity investments | 204,469 238,471 1,421,789 4,676 26,472 1,304 587,153 81,590 | 238,471 1.421,789 - 26,472 1.304 | 7,500 23,961 - 4,676 - - 535,435 81,590 | 629,56 180,50 - - - - - - |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Investment securities Available-for-sale investments Held to maturity investments Assets pledged as collateral | 204,469 238,471 1,421,789 4,676 26,472 1,304 587,153 81,590 151,090 | 238,471 1,421,789 - 26,472 1,304 | 7,500 23,961 - 4,676 - 535,435 81,590 151,090 | 629,56 180,50 - - - - - - 51,71 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Investment securities Available-for-sale investments Held to maturity investments Hes pledged as collateral Financial assets held for trading | 204,469 238,471 1,421,789 4,676 26,472 1,304 587,153 81,590 151,090 23,482 | 238,471 1.421,789 - 26,472 1.304 | 7,500 23,961 - 4,676 - - 535,435 81,590 | 629,56 180,50 - - - - - - - 51,71 - 15,16 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Investment securities Available-for-sale investments Held to maturity investments Assets pledged as collateral | 204,469 238,471 1,421,789 4,676 26,472 1,304 587,153 81,590 151,090 | 238,471 1,421,789 - 26,472 1,304 | 7,500 23,961 - 4,676 - 535,435 81,590 151,090 | 629,56 180,50 - - - - - 51,71 - - - 15,18 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Investment securities Available-for-sale investments Held to maturity investments Hes pledged as collateral Financial assets held for trading | 204,469 238,471 1,421,789 4,676 26,472 1,304 587,153 81,590 151,090 23,482 17,362 | 238,471 1,421,789 - 26,472 1,304 | 7,500 23,961 - 4,676 - 535,435 81,590 151,090 8,317 | 629,56 180,50 - - - - - 51,71 - - - 15,18 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Investment securities Available-for-sale investments Held to maturity investments Assets pledged as collateral Financial assets held for trading Other assets | 204,469 238,471 1,421,789 4,676 26,472 1,304 587,153 81,590 151,090 23,482 17,362 | 238,471 1,421,789 - 26,472 1,304 | 7,500 23,961 - 4,676 - 535,435 81,590 151,090 8,317 | 629,56 180,56 - - - - - 51,71 - 15,16 17,36 894,31 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Investment securities Available-for-sale investments Held to maturity investments Hessets pledged as collateral Financial assets held for trading Other assets Financial liabilities | 204,469 238,471 1,421,789 4,676 26,472 1,304 587,153 81,590 151,090 23,482 17,362 3,394,919 | 238,471 1,421,789 26,472 1,304 | 7,500 23,961 - 4,676 - - 535,435 81,590 151,090 8,317 - 812,569 | 629,56 180,50 - - - - - 51,71 - - 15,16 17,36 894,31 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Investment securities Available-for-sale investments Held to maturity investments Assets pledged as collateral Financial assets held for trading Other assets Financial liabilities Customer deposits | 204,469 238,471 1,421,789 4,676 26,472 1,304 587,153 81,590 151,090 23,482 17,362 3,394,919 | 238,471 1,421,789 28,472 1,304 | 7,500 23,961 - 4,676 - - 535,435 81,590 151,090 8,317 - 812,569 | 629,51 180,50 - - - - - 51,7' - - 15,1t 17,33 894,3' |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Investment securities Available-for-sale investments Held to maturity investments Assets pledged as collateral Financial assets held for trading Other assets Financial liabilities Customer deposits Deposits from banks | 204,469 238,471 1,421,789 4,676 26,472 1,304 587,153 81,590 151,090 23,482 17,362 3,394,919 2,490,578 40,493 12,751 | 238,471 1,421,789 26,472 1,304 - - 1,688,036 | 7,500 23,961 - 4,676 - 535,435 81,590 151,090 8,317 - 812,569 566,486 40,212 | 629,56 180,50 - - - - - 51,71 - - 15,16 17,36 894,31 |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Investment securities Available-for-sale investments Held to maturity investments Held to maturity investments Assets pledged as collateral Financial assets held for trading Other assets Financial liabilities Customer deposits Deposits from banks Financial liabilities held for trading | 204,469 238,471 1,421,789 4,676 26,472 1,304 587,153 81,590 151,090 23,482 17,362 3,394,919 2,490,578 40,493 12,751 369,428 | 238,471 1,421,789 28,472 1,304 | 7,500 23,961 - 4,676 - - 535,435 81,590 151,090 8,317 - 812,569 | 629,51 180,56 - - - - - 51,7' - - 15,16 17,36 894,3' 464,66 21 12,7'\$ |
| The table below summarises the Bank's interest rate gap position BANK 31 December 2016 Financial assets Cash and balances with Central Bank of Nigeria Loans and advances to banks Loans and advances - Overdrafts - Term loans - Staff loans - Project finance - Advances under finance lease Investment securities Available-for-sale investments Held to maturity investments Assets pledged as collateral Financial assets held for trading Other assets Financial liabilities Customer deposits Deposits from banks Financial liabilities held for trading Borrowings | 204,469 238,471 1,421,789 4,676 26,472 1,304 587,153 81,590 151,090 23,482 17,362 3,394,919 2,490,578 40,493 12,751 | 238,471 1,421,789 26,472 1,304 - - 1,688,036 | 7,500 23,961 - 4,676 - 535,435 81,590 151,090 8,317 - 812,569 566,486 40,212 | 629,56 180,50 - - - |

3.4.4 Interest rate risk continued BANK

| | Carrying amount N millions | Variable interest N millions | Fixed interest N millions | Non interest- bearing N millions |
|--|----------------------------------|------------------------------------|---------------------------------|--|
| 31 December 2015 | | | | |
| Financial assets | | | | |
| Cash and balances with Central Bank of Nigeria | 679,054 | - | 7,500 | 671,554 |
| Loans and advances to banks | 137,548 | - | 57,956 | 79,592 |
| Loans and advances | | | | |
| - Overdrafts | 291,349 | 291,349 | - | - |
| - Term loans | 1,137,605 | 1,137,605 | | - |
| - Staff loans | 6,134 | - | 6,134 | - |
| - Project finance | 20,230 | 20,230 | - | - |
| - Advances under finance lease | 1,967 | 1,967 | | |
| Investment securities | | | | |
| Available-for-sale investments | 689,577 | | 640,257 | 49,320 |
| Held to maturity investments | 92,325 | | 92,325 | - |
| Assets pledged as collateral | 100,086 | - | 100,086 | - |
| Financial assets held for trading | 5,049 | - | 1,866 | 3,184 |
| Other assets | 7,289 | | - | 7,289 |
| | 3,168,213 | 1,451,151 | 906,125 | 810,938 |
| Financial liabilities | | | | |
| Customer deposits | 2,399,822 | 1,306,501 | 632,841 | 460,480 |
| Deposits from banks | 50,566 | | 45,839 | 4,727 |
| Financial liabilities held for trading | 2,657 | - | - | 2,657 |
| Borrowings | 290,620 | 55,943 | 234,677 | |
| Other liabilities | 120,893 | - | - | 120,893 |
| , | 2,864,558 | 1,362,444 | 913,357 | 588,757 |
| Interest rate mismatch | | 88,707 | (7,231) | 222,181 |

Interest rate sensitivity gap analysis

The tables below summarise the repricing profile of FirstBank Nigeria Ltd.'s non-trading book as at 31st December 2016 and 31st December 2015. Carrying amounts of items are allocated to time bands by reference to the earlier of the next contractual interest rate repricing date and the maturity date. The interest rate exposure of the other subsidiaries' is considered insignificant to the Group. Thus, the repricing profile of the bank is deemed to be fairly representative of the Group.

| Figures in N'bn December 2016 | <=30 DAYS | 31 - 90 DAYS | 91 - 180 DAYS | 181 - 365 DAYS | 1 - 2 YEARS | 2 YEARS & ABOVE | Rate Sensitive |
|----------------------------------|-----------|--------------|------------------|-------------------|-------------|-----------------|----------------|
| Treasury Bills | 14 | 37 | 63 | 321 | - | - | 435 |
| Government Bonds | - | - | 24 | 5 | 8 | 62 | 98 |
| Corporate Bonds | • | - | - | - | - | 1 | 1 |
| Loans and advances to banks | 24 | - | | - | - | • | 24 |
| Project Finance | 16 | - | - | - | - | 11 | 26 |
| Term Loans | 234 | 27 | 11 | 74 | 210 | 865 | 1,422 |
| Overdraft | 105 | 57 | 14 | 58 | 1 | 3 | 238 |
| Equipment on Lease | 0 | 0 | 0 | 0 | 1 | 0 | 1 |
| Staff Loans | 0 | 0 | 0 | 0 | 1 | 3 | 5 |
| TOTAL ASSETS | 394 | 121 | 113 | 459 | 220 | 945 | 2,251 |
| Deposits from customers | 330 | 215 | 143 | 218 | 328 | 456 | 1,689 |
| Deposits from banks | 25 | • | - | 15 | - | - | 40 |
| Medium term loan | 27 | 26 | 9 | - | - | - | 62 |
| TOTAL LIABILITIES | 381 | 241 | 153 | 234 | 327 | 456 | 1,792 |
| | 13 | (120) | - 40 | 225 | (107) | 489 | 459 |

| Figures in N'bn December 2015 | <=30 DAYS | 31 - 90 DAYS | 91 - 180 DAYS | 181 - 365 DAYS | 1 - 2 YEARS | 2 YEARS & ABOVE | Rate Sensitive |
|----------------------------------|-----------|--------------|------------------|-------------------|-------------|-----------------|----------------|
| Treasury Bills | 133 | 196 | 101 | 44 | - | - | 474 |
| Government Bonds | - | • | 1 | 50 | 184 | 112 | 347 |
| Corporate Bonds | - | - | 4 | - | 7 | 0 | 12 |
| Loans and advances to banks | 372 | - | - | - | - | - | 372 |
| Project Finance | 6 | 11 | 2 | 1 | 1 | - | 20 |
| Term Loans | 194 | 95 | 29 | 77 | 73 | 668 | 1,138 |
| Overdraft | 24 | 48 | 72 | 148 | - | - | 291 |
| Equipment on Lease | 0 | 0 | 2 | - | - | | 2 |
| Staff Loans | 0 | 0 | 6 | - | • | - | 6 |
| TOTAL ASSETS | 729 | 351 | 217 | 320 | 265 | 781 | 2,662 |
| Deposits from customers | 345 | 275 | 119 | 157 | 246 | 457 | 1,599 |
| Deposits from banks | 51 | • | - | - | - | - | 51 |
| Medium term Ioan | 30 | 28 | 2 | 3 | 84 | 143 | 291 |
| TOTAL LIABILITIES | 426 | 302 | 122 | 160 | 330 | 601 | 1,941 |
| | 303 | 49 | 95 | 160 | (65) | 180 | 721 |

Current and Savings deposits, which are included within customer deposits, are repayable on demand on a contractual basis. In practice however, these deposits form a stable base for the bank's operations and liquidity needs because of the broad customer base – both numerically and by depositor type. From the bank's experience, about 49% of these demand deposits are non-rate sensitive. These classes of deposits have been allocated into maturity buckets based on historical maturity patterns.

The sensitivity analyses below for FirstBank Nigeria Limited has been determined based on the exposure to interest rates for both derivatives and non-derivative instruments at the balance sheet date. For floating rate liabilities, the analysis is prepared assuming the amount of liability outstanding at the balance sheet date was outstanding for the whole year. A 7% increase or decrease is used when reporting interest rate risk for Nibor and 3% is used when reporting interest rate risk for USD Libor or EURIBOR. The interest rate exposure of the other subsidiaries is considered insignificant to the Group. Thus, the repricing profile of the bank is deemed to be fairly representative of the Group.

3.4.4 Interest rate risk continued Interest rate sensitivity gap analysis

Management believe that the following movements in either direction (per currency) are reasonably possible at the balance sheet date

| Management believe that the lollowing movements in either direction (per currency) are reasonably possible at the ba | iance sheet date | | |
|--|------------------|-------------|--|
| Reasonable possible movement | BANK | | |
| , | 31 Dec 2016 | 31 Dec 2015 | |
| Nibor Increase by 7% | | | |
| Profit/(loss) | 52,357 | 35,530 | |
| Nibor decrease by 7% | | - | |
| Profit/(loss) | (37,566) | (32,649) | |
| USD Libor increases by 3% | | • | |
| Profit/(loss) | 11,649 | 13,140 | |
| USD Libor decreases by 3% | | • | |
| Profit/(loss) | (13,825) | (18,831) | |
| EURIBOR increases by 3% | | | |
| Profit/(loss) | (47) | 1,981 | |
| EURIBOR decreases by 3% | | | |
| Profit/(loss) | (16) | 2,253 | |
| | | | |

3.5 Equity risk

The Group is exposed to equity price risk by holding investments quoted on the Nigerian Stock Exchange (NSE) and other non-quoted investments. Equity securities quoted on the NSE is exposed to movement based on the general movement of the all share index and movement in prices of specific securities held by the Group.

As at 31 December 2016, the market value of quoted securities held by the Group is N650million (2015: N1 billion). If the all share index of the NSE moves by 1,768 basis points from the 28,642 position at 31 December 2016, the effect on the fair value of these quoted securities and the other comprehensive income statement would have been N42 million.

The Group holds a number of investments in unquoted securities with a market value of N51.14 billion (2015: N48.72 billion) of which investments in African Finance Corporation (52%) and Airtel Nigeria Ltd (44%) are the significant holdings. AFC is a private sector led investment bank and development finance institution which has the Central Bank as a single major shareholder (42.5%) with other African financial institutions and investors holding the remaining shares. Airtel Nigeria is a private limited liability company whose principal activity is the provision obbile telecommunications service using the Global System for Mobile Communications (GSM) platform. These investments are level 3 instruments, see sensitivity analysis in note 3.6.

The Group does not deal in commodities and is therefore not exposed to any commodity price risk.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

3.6 Fair value of financial assets and liabilities

| Recurring Fair value measurement | | | | |
|---|------------------------|-----------------------|-----------------------|---------------------|
| GROUP | | | | |
| | · Level 1 | Level 2 | Level 3 | Total |
| | N 'millions | N 'millions | N 'millions | N 'millions |
| 31 December 2016 | | | | |
| Financial assets | | | | |
| Financial assets held for trading | | | | |
| Debt Securities | 6,833 | 1,484 | • | 8,31 |
| Derivatives | 7,046 | 8,131 | • | 15,17 |
| Available-for-sale financial assets | | | | |
| Investment securities - debt | 753,089 | 48,195 | - | 801,28 |
| Investment securities - unlisted equity | - | - | 51,142 | 51,14 |
| Investment securities - listed equity | 650 | - | • | 65 |
| Assets pledged as collateral | 77,454 | • | • | 77,45 |
| Financial liabilities held for trading | | | | |
| Derivatives | 6,876 | 30,261 | - | 37,13 |
| 31 December 2015 | | | | |
| Financial assets held for trading | | | | |
| Debt Securities | 1,865 | • | • | 1,86 |
| Derivatives | • | 3,184 | - | 3,18 |
| Available-for-sale financial assets | | | | |
| Investment securities - debt | 657,527 | 17,541 | - | 675,06 |
| Investment securities - unlisted equity | - | 54 | 48,400 | 48,45 |
| Investment securities - listed equity | 1,027 | • | • | 1,02 |
| Assets pledged as collateral | 20,198 | - | • | 20,19 |
| Financial liabilities held for trading | | | | |
| Derivatives | • | 12,121 | • | 12,12 |
| BANK | | | | |
| | Level 1 N 'millions | Level 2 N'millions | Level 3 N'millions | Total N'millions |
| 31 December 2016 | | | | |
| Financial assets | | | | |
| Financial assets held for trading | | | | |
| Listed Debt Securities | 6,833 | 1,484 | - | 8,31 |
| Derivatives | 7,046 | 8,119 | - | 15,16 |
| Available-for-sale financial assets | | | | |
| Investment securities - debt | 487,240 | 48,195 | • | 535,43 |
| Investment securities - unlisted equity | • | - | 51,142 | 51,14 |
| Investment securities - listed equity | 576 | • | • | 57 |
| Assets pledged as collateral | 77,454 | • | • | 77,4 |
| Financial liabilities held for trading | | | | |
| | | | | |

3.6 Fair value of financial assets and liabilities continued

31 December 2015

Financial assets

| Financial assets held for trading | | | | |
|---|---------|--------|--------|---------|
| Listed Debt Securities | 1,865 | • | - | 1,865 |
| Derivatives | - | 3,184 | - | 3,184 |
| Available-for-sale financial assets | | | | |
| Investment securities - debt | 622,716 | 17,541 | - | 640,257 |
| Investment securities - unlisted equity | - | | 48,433 | 48,433 |
| Investment securities - listed equity | 887 | • | • | 887 |
| Assets piedged as collateral | 20,198 | - | • | 20,198 |
| Financial liabilities held for trading | | | | |
| Derivatives | - | 2.657 | - | 2.657 |

(i) Financial instruments in level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the group is the current bid price. These instruments are included in Level 1. Instruments included in Level 1 comprise primarily bonds and equity investments classified as trading securities or available for sale.

(ii) Financial instruments in level 2

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2. If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3.

Specific valuation techniques used to value financial instruments include: a) Quoted market prices or dealer quotes for similar instruments;

- b) The fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date, with the resulting value discounted
- c) Other techniques, such as discounted cash flow analysis are used to determine fair value for the remaining financial instruments.

Note that all of the resulting fair value estimates are included in Level 2 except for certain unquoted equities explained below

(iii) Financial instruments in level 3

Inputs for the asset or liability in this fair value hierarchy are not based on observable market data (unobservable inputs). This level includes equity investments with significant unobservable components.

The following table presents changes in level 3 instruments

| GROUP | |
|---|---------|
| At 1 January 2015 | 40,722 |
| Sales | (21) |
| Realized gain on sale | (3,709) |
| Transfer out of Level 3 due to change in observability of market data | (100) |
| Total losses recognised through OCI | 11,508 |
| At 31 December 2015 | 48,400 |
| Total Gains/(losses) recognised through OCI | 2,709 |
| Transfer into Level 3 due to change in observability of market data | 33 |
| At 31 December 2016 | 51,142 |
| | |

During the year ended 31 December 2016, there were no transfers between level 1 and 2 fair value measurements. Although there was no transfer out of level 3 fair value measurements, there was an immaterial transfer between level 3 and level 1 during the year. Fair value increases/decreases are recorded in othe comprehensive income.

BANK

| At 1 January 2015 | 40,655 |
|---|---------|
| Sales | (21) |
| Realized gain on sale | (3,709) |
| Total losses recognised through OCI | 11,508 |
| At 31 December 2015 | 48,433 |
| Total Gains/(losses) recognised through OCI | 2,709 |
| At 31 December 2016 | 51,142 |

During the year ended 31 December 2016, there were no transfers between level 1 and 2 fair value measurements. Although there was no transfer into level 3 fair value measurements, there was an immaterial transfer between level 3 and level 1 during the year. Fair value increases/decreases are recorded in other comprehensive income.

Total gains or losses for the period included in profit or loss are presented in 'Net gains/(losses) from investment securities.

3.6 Fair value of financial assets and liabilities continued

Information about the fair value measurements using significant unobservable Inputs (Level 3)

| Description | Valuation technique | Range of Unobservable Input(probabil ity-weighted average) | 1 |
|----------------------------|------------------------|--|--|
| AIRTEL NIGERIA | EV/EBITDA | 20% illiquidity discount | the higher the illiquidity discount the lower the fair value |
| NIBSS PLC | P/E multiples | 25% illiquidity discount | the higher the liliquidity discount the lower the fair value |
| AFREXIM BANK LIMITED | P/B multiples | 15% illiquidity discount | the higher the illiquidity discount the lower the fair value |
| AFRICA FINANCE CORPORATION | P/E multiples | 10% illiquidity discount | the higher the illiquidity discount the lower the fair value |

EV/EBITDA, P/B valuation or P/E valuation multiple - the bank determines appropriate comparable public company/ies based on industry, size, developmental stage, revenue generation and strategy. The bank then calculates a trading multiple for each comparable company identified. The multiple is calculated by either dividing the enterprise value of the comparable company by its earning before interest, tax, depreciation and amortisation (EBITDA), or dividing the quoted price of the comparable company by its net income (P/E). The trading multiple is then adjusted for discounts/premiums with regards to such consideration as illiquidity and other differences, advantages and disadvantages between the bank's investee company and the comparable public companies based on company-specific facts and circumstances.

A reasonable change in the illiquidity discount will not result in a material change to the fair value of the investment.

(iv) Group's valuation process

The Group's asset liability management (ALM) unit performs the valuation of financial assets required for financial reporting purposes. This team also engages external specialist valuers when the need arises, and reports directly to the Chief Risk Officer. Discussions on the valuation process and results are held between the ALM team and the Chief Risk Officer on a monthly basis in line with the group's management reporting dates.

3.7 Financial instruments not measured at fair value

(a) Table below shows the carrying value of financial assets not measured at fair value.

Fair value hierachy

| GROUP | | | | |
|--------------------------------------|------------------------|-----------------------|------------------------|---------------------|
| | Level 1 N 'millions | Level 2 N'millions | Level 3 N 'millions | Total N'millions |
| 31 December 2016 | | | | |
| Financial assets | | | | |
| Cash and balances with central banks | - | 689,597 | - | 689,597 |
| Loans and advances to banks | - | 437,935 | • | 437,935 |
| Loans and advances to Customers: | | | | |
| - Overdrafts | - | | 282,687 | 282,687 |
| - Term loans | | | 1,691,198 | 1,691,198 |
| - Staff loans | • | - | 6,769 | 6,769 |
| - Project finance | - | - | 104,783 | 104,783 |
| - Advances under finance lease | - | - | 1,304 | 1,304 |
| Held to maturity investments | 64,913 | 43,246 | - | 108,159 |
| Asset pledged as collateral | 73,636 | 10,043 | | 83,679 |
| Other assets | • | 26,544 | • | 26,544 |
| Deposit from customers | - | 3,030,090 | - | 3,030,090 |
| Deposit from bank | • | 377,214 | - | 377,214 |
| Borrowing | 233,974 | 82,818 | | 316,792 |
| Other liabilities | • | 179,241 | | 179,241 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

| Financial instruments not measured at fair value (continued) | | | | |
|--|---|-----------------------|-----------------------|---------------------|
| Fair value hierachy | Level 1 | Level 2 | Level 3 | Total |
| GROUP | N 'millions | N 'millions | N'millions | N 'millions |
| 31 December 2015 <u>Financial assets</u> | - | | | |
| Cash and balances with central banks | - | 715,092 | _ | 715,092 |
| Loans and advances to banks | - | 374,511 | - | 374,511 |
| Loans and advances to Customers: | | | | |
| - Overdrafts | - | | 316,571 | 316,571 |
| - Term loans | | | 1,401,524 | 1,401,524 |
| - Staff loans | - | • | 7,703 | 7,703 |
| Project finance Advances under finance lease | • | - | 88,280 1,967 | 88,280 1,967 |
| Held to maturity investments | 80,533 | 25,504 | 1,907 | 106,037 |
| Asset pledged as collateral | 79,887 | 2,132 | - | 82,019 |
| Other assets | - | 13,206 | • | 13,206 |
| Danagh from auctomore | | 2,905,070 | | 2,905,070 |
| Deposit from customers Deposit from bank | • | 139,052 | | 139,052 |
| Borrowing | 152,434 | 97,458 | | 249,892 |
| Other liabilities | - | 146,427 | - | 146,427 |
| BANK | | | | |
| | Level 1 N 'millions | Level 2 N'millions | Level 3 N'millions | Total N'millions |
| 31 December 2016 | *************************************** | | | |
| Financial assets | | | | |
| Cash and balances with central banks | - | 637,061 | - | 637,061 |
| Loans and advances to banks | - | 204,469 | - | 204,469 |
| Loans and advances to Customers: | | | | |
| - Overdrafts | • | | 238,471 | 238,471 |
| - Term loans - Staff loans | | _ | 1,421,789 4,676 | 1,421,789 4,676 |
| - Project finance | - | | 26,472 | 26,472 |
| - Advances under finance lease | | | 1,304 | 1,304 |
| Held to maturity investments | 64,915 | 16,675 | | 81,590 |
| Asset pledged as collateral | 73,636 | - | - | 73,636 |
| Other assets | - | 17,362 | • | 17,362 |
| Deposit from customers | - | 2,490,578 | - | 2,490,578 |
| Deposit from bank | - | 40,493 | | 40,493 |
| Borrowing | 233,974 | 135,454 | | 369,428 |
| Other liabilities | • | 120,930 | • | 120,930 |
| 31 December 2015 Financial assets | | | | |
| Cash and balances with central banks | | 679,054 | | 679,054 |
| Loans and advances to banks | • | 137,548 | - | 137,548 |
| Loans and advances to Customers: | | | | |
| - Overdrafts | • | | 291,349 | 291,349 |
| - Term loans | | | 1,137,605 | 1,137,605 |
| - Staff loans | • | • | 6,134 | 6,134 |
| - Project finance - Advances under finance lease | - | | 20,230 1,967 | 20,230 1,967 |
| Held to maturity investments | 78.938 | 13,387 | 1,967 | 92,325 |
| Asset pledged as collateral | 79,888 | - | - | 79,888 |
| Other assets | * | 7,289 | • | 7,289 |
| Deposit from customers | - | 2,399,822 | | 2,399,822 |
| Deposit from bank | - | 50,566 | - | 50,566 |
| Borrowing | 152,434 | 138,186 | - | 290,620 |
| Other liabilities | - | 120,893 | • | 120,893 |

3.7 Financial instruments not measured at fair value

(b) The fair value of loans and advances to customers (including loan commitments), investment securities and assets held for sale are as follows:

| | At 31st December 2016 | | At 31st December 2015 | |
|---|--|--|--|---|
| | Carrying | Fair value N 'millions | Carrying value N'millions | Fair value N 'millions |
| | value | | | |
| | N 'millions | | | |
| GROUP | | | | |
| Financial assets | | | | |
| Loans and advances to customers | | | | |
| Fixed rate loans | 6,769 | 5,147 | 7,682 | 5,543 |
| Variable rate loans | 2,079,972 | 2,079,972 | 1,808,363 | 1,808,363 |
| Investment securities (held to maturity) | 108,159 | 93,043 | 106,037 | 103,463 |
| Asset pledged as collateral | 83,679 | 60,582 | 82,019 | 51,899 |
| Loan commitments | 14,203 | 14,203 | 33,342 | 33,342 |
| Financial liability | | | | |
| Borrowings | 316,792 | 272,774 | 249,892 | 228,678 |
| | | | | |
| | | | | |
| | At 31st Dece | | At 31st Decemb | |
| | Carrying | Fair | Carrying | Fair |
| | Carrying value | Fair value | Carrying value | Fair value |
| BANK | Carrying | Fair | Carrying | Fair |
| | Carrying value | Fair value | Carrying value | Fair value |
| Financial assets | Carrying value | Fair value | Carrying value | Fair value |
| Financial assets Loans and advances to customers: | Carrying value N 'millions | Fair value N 'millions | Carrying value N 'millions | Fair value N 'millions |
| Financial assets Loans and advances to customers: Fixed rate loans | Carrying value N 'millions 4,676 | Fair value N 'millions 3,054 | Carrying value N 'millions 6,134 | Fair value N 'millions 4,387 |
| Financial assets Loans and advances to customers: Fixed rate loans Variable rate loans | Carrying value N 'millions 4,676 1,688,036 | Fair value N 'millions 3,054 1,688,036 | Carrying value N'millions 6,134 1,451,151 | Fair value N'millions 4,387 1,451,151 |
| Financial assets Loans and advances to customers: Fixed rate loans Variable rate loans Investment securities (held to maturity) | Carrying value N 'millions 4,676 1,688,036 81,590 | Fair value N 'millions 3,054 1,688,036 66,472 | Carrying value N 'millions 6,134 1,451,151 92,325 | Fair value N'millions 4,387 1,451,151 89,752 |
| Financial assets Loans and advances to customers: Fixed rate loans Variable rate loans Investment securities (held to maturity) Asset pledged as collateral | Carrying value N 'millions 4,676 1,688,036 81,590 73,636 | Fair value N 'millions 3,054 1,688,036 66,472 50,539 | Carrying value N 'millions 6,134 1,451,151 92,325 79,888 | Fair value N'millions 4,387 1,451,151 89,752 49,767 |
| Financial assets Loans and advances to customers: Fixed rate loans Variable rate loans Investment securities (held to maturity) | Carrying value N 'millions 4,676 1,688,036 81,590 | Fair value N 'millions 3,054 1,688,036 66,472 | Carrying value N 'millions 6,134 1,451,151 92,325 | Fair value N'millions 4,387 1,451,151 89,752 |
| Financial assets Loans and advances to customers: Fixed rate loans Variable rate loans Investment securities (held to maturity) Asset pledged as collateral | Carrying value N 'millions 4,676 1,688,036 81,590 73,636 | Fair value N 'millions 3,054 1,688,036 66,472 50,539 | Carrying value N 'millions 6,134 1,451,151 92,325 79,888 | Fair value N'millions 4,387 1,451,151 89,752 49,767 |

Investment securities have been fair valued using market prices and is within level 1 of the fair value hierarchy.

Loans and advances have been fair valued using average benchmarked lending rates which were adjusted to specific entity risks based on history of losses.

Borrowings which are listed on stock exchange are fair valued using market prices and are within level 1 of the fair value hierarchy while other borrowings are fair valued using valuation techniques and are within level 2 of the fair value hierarchy.

(c) The carrying value of the following financial assets and liabilities for both the bank and group approximate their fair values:

Cash and balances with Central banks Loans and advances to banks Other assets (excluding prepayments) Deposits from banks Deposits from customers
Other liabilities (excluding provisions and accruals)

4. Capital management

The Group's objectives in managing capital are (i) to comply with the capital requirements set by the Central Bank of Nigeria, (ii) to safeguard the Group's ability to continue as a going concern and (iii) to maintain an optimal capital structure suitable for the Group's business strategy.

The Group's capital management approach is driven by its strategy and organisational requirements, taking into account the regulatory and commercial environment in which it operates, it is the Group's policy to maintain a strong capital base to support the development of its business and to meet regulatory capital requirements at all times.

Through its corporate governance processes, the Group maintains discipline over its investment decisions and where it allocates its capital, seeking to ensure that returns on investment are appropriate after taking account of capital costs.

The Group's strategy is to allocate capital to businesses based on their economic profit generation and, within this process, regulatory and economic capital requirements and the cost of capital are key factors. The Bank has an Internal Capital Adequacy Assessment Process which proactively evaluates capital needs vis business growth and the operating environment. It also guides the capital allocation among the subsidiaries and the business units. The Bank's internal capital adequacy assessment entails periodic review of risk management processes and stress testing models to gauge the vulnerability of the bank to exceptional yet possible events; monitoring of levels of risk exposures; and strategic business focus through a system of internal controls that provides assurance to those charged with governance on risk management models and processes.

The Group's capital is divided into two tiers:

- Tier 1 capital: core equity tier one capital including ordinary shares, statutory reserve, share premium and general reserve. Non-controlling interests arising on consolidation from interests in permanent shareholders' equity. The book value of goodwill, unpublished losses and under provisions are deducted in arriving at qualifying Tier 1 capital; and
- Tier 2 capital: qualifying subordinated loan capital and unrealised gains arising from the fair valuation of financial instruments held as available for sale. Under the Basel II requirements as implemented in Nigeria, Tier 2 capital is restricted to 33 ½% of Tier 1 capital.

The Central Bank of Nigeria prescribed a minimum limit of 15% of total qualifying capital/total risk weighted assets as a measure of capital adequacy of banks with international banking licence in Nigeria. Total qualifying capital consists of tier 1 and 2 capital less investments in subsidiaries and other regulatory adjustments.

The Bank works to maintain adequate capital cover for its trading activities, with a minimum internal target of 16%. Current position is closely monitored and reported fortnightly to the Assets and Liabilities Management Committee.

The table below summarises the Basel II capital adequacy ratio for 2016 and 2015. It shows the composition of regulatory capital and ratios for the years. During those years, the individual entities within the Group complied with all the regulatory capital requirements to which they are subjected.

| | Group '31 Dec 2016 N'millions | Group '31 Dec 2015 N'millions | Bank '31 Dec 2016 N'millions | Bank '31 Dec 2015 N'millions |
|---|-------------------------------------|-------------------------------------|------------------------------------|------------------------------------|
| Tier 1 capital | | | | |
| Share capital | 16,316 | 16,316 | 16,316 | 16,316 |
| Share premium | 189,241 | 189,241 | 189,241 | 189,241 |
| Statutory reserve | 73,112 | 65,253 | 70,748 | 63,237 |
| Non-controlling interest | 965 6.076 | 1,929 6,076 | 6.076 | 6.076 |
| SMEEIS reserves | 147,768 | 163,651 | 153,924 | 130,787 |
| Retained earnings Less: Goodwill/Deferred Tax | | | • | |
| | (20,209) | (12,198) | (6,890) | (5,386) |
| Less: Excess over single obligor limit | - | (29,181) | • | (29,181) |
| less: Investment in unconsolidated subsidiaries | | | (35,649) | (37,208) |
| Total qualifying for tier 1 capital | 413,270 | 401,087 | 393,766 | 333,883 |
| Tier 2 capital | | | | |
| Fair value reserve | 28.406 | 53.420 | 29.102 | 54.090 |
| Other borrowings | 233,976 | 152,434 | 233.976 | 152,434 |
| Total Tier 2 Capital | 262,382 | 205,854 | 263,078 | 206,524 |
| Tier 2 Capital Restriction | 137,757 | 143,423 | 143,138 | 133,424 |
| less; Investment in unconsolidated subsidiaries | | - | (35,649) | (37,208) |
| Total qualifying for tier 2 capital | 137,757 | 143,423 | 107,490 | 96,216 |
| Total regulatory capital | 551,027 | 544,510 | 501,256 | 430,099 |
| Risk-weighted assets | | | | |
| Credit Risk | 2,545,293 | 2,290,972 | 1,989,798 | 1,843,587 |
| Operational Risk | 693,552 | 596,956 | 620,103 | 538,277 |
| Market Risk | 177,509 | 136,422 | 208,257 | 136,422 |
| Total risk-weighted assets | 3,416,354 | 3,024,349 | 2,818,158 | 2,518,285 |
| Risk-weighted Capital Adequacy Ratio (CAR) | 16.13% | 18.00% | 17.79% | 17.08% |
| TIER I CAR | 12.10% | 13.26% | 13.97% | 13.26% |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

5 Significant accounting judgments, estimates and assumptions

The Group's financial statements and its financial result are influenced by accounting policies, assumptions, estimates and management judgement, which necessarily have to be made in the course of preparation of the consolidated financial statements. The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. All estimates and assumptions required in conformity with IFRS are best estimates undertaken in accordance with the applicable standard. Estimates and judgements are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events. Accounting policies and management's judgements for certain items are especially critical for the Group's results and financial situation due to their materiality

a Impairment charges on financial assets

The Group reviews its loan portfolios for impairment on an on-going basis. The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. Impairment provisions are also recognised for losses not specifically identified but which, experience and observable data indicate, are present in the portfolio at the date of assessment. For individually significant financial assets that has been deemed to be impaired, management has deemed that cashflow from collateral obtained would arise between 24 to 36 months where the financial asset is collaterized.

Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio, when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

The use of historical loss experience is supplemented with significant management judgment to assess whether current economic and credit conditions are such that the actual level of inherent losses is likely to differ from that suggested by historical experience. In normal circumstances, historical experience provides objective and relevant information from which to assess inherent loss within each portfolio. In other circumstances, historical loss experience provides less relevant information about the inherent loss in a given portfolio at the balance sheet date, for example, where there have been changes in economic conditions such that the most recent trends in risk factors are not fully reflected in the historical information. In these circumstances, such risk factors are taken into account when calculating the appropriate levels of impairment allowances, by adjusting the impairment loss derived solely from historical loss experience.

The detailed methodologies, areas of estimation and judgement applied in the calculation of the Group's impairment charge on financial assets are set out in the Financial risk management section:

The estimation of impairment losses is subject to uncertainty, which has increased in the current economic environment, and is highly sensitive to factors such as the level of economic activity, unemployment rates, property price trends, and interest rates. The assumptions underlying this judgement are highly subjective. The methodology and the assumptions used in calculating impairment losses are reviewed regularly in the light of differences between loss estimates and actual loss experience. See note 3 for more information.

b Fair value of financial instruments

The fair value of financial instruments where no active market exists or where quoted prices are not otherwise available are determined by using valuation techniques. In these cases, the fair values are estimated from observable data in respect of similar financial instruments or using models. Where market observable inputs are not available, they are estimated based on appropriate assumptions.

Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of those that sourced them. All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data; however, areas such as credit risk (both own credit risk and counterparty risk), volatilities and correlations require management to make estimates.

Changes in assumptions about these factors could affect the reported fair value of financial instruments. Refer to Note 3.6 for additional sensitivity information for financial instruments

c Held-to-maturity investments

In accordance with IAS 39 guidance, the Group classifies some non-derivative financial assets with fixed or determinable payments and fixed maturity as held to maturity. This classification requires significant judgement. In making this judgement, the Group evaluates its intention and ability to hold such investments to maturity. If the Group were to fail to keep these investments to maturity other than for the specific circumstances – for example, selling an insignificant amount close to maturity – the Group is required to reclassify the entire category as available for sale. Accordingly, the investments would be measured at fair value instead of amortised cost.

If the class of held to maturity is tainted, the fair value would decrease by N15 billion amount with a corresponding entry in the available for sale reserve in shareholders equity. Furthermore, the entity would not be able to classify any financial assets as held to maturity for the following two annual report periods.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

5 Significant accounting judgments, estimates and assumptions

d Retirement benefit obligation

For defined benefit pension plans, the measurement of the group's benefit obligation and net periodic pension cost/(income) requires the use of certain assumptions, including, among others, estimates of discount rates and expected return on plan assets. See note 33, "Retirement benefits obligation," for a description of the defined benefit pension plans. An actuarial valuation is performed by actuarial valuation experts on an annual basis to determine the retirement benefit obligation of the group.

e Impairment of Goodwill

The group tests annually whether goodwill has suffered any impairment, in accordance with the accounting policy. The recoverable amounts of cash-generating units (CGU) have been determined based on value-in-use calculations. These calculations require the use of significant amount of judgement and estimates of future cash flows. A number of factors affect the value of such cash flows, including discount rates, changes in the economic outlook, customer behavior and competition See note 27.1 for detailed information on impairment assessment performed on the CGU. There was no impairment charge during the year (2015: 872million)

NOTES TO THE ANNUAL FINANCIAL STATEMENTS at 31 December 2016

6 Segment information

Operating segments are reported in accordance with the internal reports provided to the Group's Management Committee (the chief operating decision maker), which is responsible for allocating resources to the operating segments and assesses its performance.

The Group has identified the following reportable segments:

Retail Banking

Retail Banking cuts across private individuals, businesses and public sector clients, at the lower end of the market. It also covers small and medium enterprises (SMEs), local government agencies, and affluent customers.

Corporate Banking

Corporate Banking serves the middle segment of the business banking value chain, and clients comprise predominantly unrated and non-investment grade companies with a generally higher risk profile compared to institutional clients.

Commercial Banking

Commercial Banking Group (CBG), offers financial services to private sector enterprises, government contractors, hospitality and educational institutions with revenue over N3 billion which have been in existence for 2-5 years.

Public Sector

The public sector banking serves the three tiers of government especially the state governments. It also caters for government's parastatals, Ministries and MDAs by serving their banking needs and provide structured facilities to aid in the economic development of the country.

Treasury Services

The corporate treasury serves the needs of the group in the following areas among others:

- Cash Management
- Liquidity Planning and Control
- Management of interest, currency and commodity risks
- Procurement of finance and financial investments
- Contacts with banks and rating agencies
- Corporate finance.

Others

The results of all other business units are not reportable segments, as they are not separately included in the reports provided to the Group management committee. This segment also includes the corporate office (excluding treasury services).

The Group's management reporting is based on a measure of operating profit. This measurement basis excludes the effects of non-recurring expenditure from the operating segments such as restructuring costs, legal expenses and goodwill impairments when the impairment is the result of an isolated, non-recurring event

The information provided about each segment is based on the internal reports about segment profit or loss, assets and other information, which are regularly reviewed by the Group management committee.

Segment result of operations

Total revenue in the segment represents: Interest income, fee and commission income, net gains or losses on foreign exchange income, net gains/ losses on investment securities, net gains/ losses from financial assets classified as held for trading, dividend income and other operating income.

The segment information provided to the Group management committee for the reportable segments for the year ended 31 December 2016 is as follows:

| | Commercia I Banking N 'millions | Corporate Banking N 'millions | Retail Banking N'millions | Public Sector N'millions | Treasury Services N'millions | Segment Total N'millions | Others N 'millions | Total N 'millions |
|--|---------------------------------------|-------------------------------------|---------------------------------|--------------------------------|------------------------------------|--------------------------------|-----------------------|----------------------|
| At 31 December 2016 | | | | | | | | |
| Total segment revenue | 25,783 | 149,971 | 86,433 | 8,595 | 196,221 | 467,003 | 68,536 | 535,539 |
| Inter-segment revenue | (2,002) | (63,812) | 108,173 | 13,954 | (68,038) | (11,726) | 11,726 | - |
| Revenue from external customers | 23,781 | 86,159 | 194,606 | 22,549 | 128,183 | 455,277 | 80,261 | 535,539 |
| Profit/(loss) before tax Income tax expense | 12,877 | (19,682) | 66,439 | 8,769 | 49,947 | 118,349 | (107,674) | 10,675 1,093 |
| Profit for the year | 12,877 | (19,682) | 66,439 | 8,769 | 49,947 | 118,349 | (107,674) | 11,768 |
| Impairment charge on credit losses | (6,755) | (76,118) | (10,011) | (5) | - | (92,889) | (132,056) | (224,944) |
| Impairment charge on doubtful receivables | | - | - | - | - | | (4,267) | (4,267) |
| Impairment charge on goodwill | | - | _ | | - | | | |
| Profit for the year from discontinued operations | - | - | - | - | - | | (1,317) | (1,317) |
| Depreciation | - | (179) | - | - | - | - | (10,415) | (10,594) |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS at 31 December 2016

6 Segment information continued

Segment assets and liabilities are measured in the same way as in the financial statements. These assets and liabilities are allocated based on the operations of the segment.

| | Commercia I Banking N 'millions | Corporate Banking N 'millions | Retail Banking N'millions | Public Sector N'millions | Treasury Services N'millions | Segment Total N 'millions | Others N 'millions | Total N 'millions |
|---|---------------------------------------|---|---------------------------------|--------------------------------|------------------------------------|---------------------------------|-----------------------|----------------------|
| At 31 December 2016 | | | | | | | | |
| Total assets | 123,655 | 1,679,683 | 146,812 | 65,392 | 697,216 | 2,712,758 | 1.802.031 | 4,514,789 |
| Other measures of assets: | | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | | | |
| Loans and advances to customers | 123,655 | 1,414,952 | 146,812 | 65,392 | 28,473 | 1,779,283 | 307,457 | 2,086,740 |
| Expenditure on non-current assets | · - | 948 | • | `- | - | 948 | 82,409 | 83,357 |
| Investment securities | - | 263,784 | * | - | 668,743 | 932,527 | 28,709 | 961,236 |
| Total liabilities | 148,572 | 1,141,922 | 1,716,318 | 292,445 | 12,751 | 3,312,008 | 684,843 | 3,996,851 |
| At 31 December 2015 | | | | | | | | |
| Total segment revenue | 23,158 | 178,855 | 127,054 | 11,833 | 110,389 | 451,289 | 11,981 | 463,271 |
| Inter-segment revenue | (8,576) | (47,674) | | 19,228 | (70,863) | 2,438 | (2,438) | - |
| Revenue from external customers | 14,582 | 131,180 | 237,378 | 31,061 | 39,526 | 453,726 | 9,544 | 463,271 |
| Profit/(loss) before tax income tax expense | 11,376 | 77,387 | 147,256 | 9,618 | 34,172 | 279,808 | (270,081) | 9,729 (6,913) |
| Profit for the year | 11,376 | 77,387 | 147,256 | 9,618 | 34,172 | 279,808 | (270,080) | 2,816 |
| Impairment charge on credit losses | (21,314) | (47,652) | (15,151) | (8,413) | - | (92,531) | (32,623) | (125,154) |
| Impairment charge on doubtful receivables | * | • | | | <u>-</u> | * | (518) | (518) |
| Depreciation | - | | - | | _ | | (10,552) | (10,552) |
| At 31st December 2015 Total assets | 108,188 | 1,380,367 | 191,468 | 104,364 | 815,747 | 2,600,132 | 1,372,966 | 3,973,098 |
| Other measures of assets: | | | | | | | | |
| Loans and advances to customers | 108,188 | 1,380,367 | 191,468 | 104,364 | - | 1,784,386 | 31,659 | 1,816,045 |
| Expenditure on non-current assets | - | - | _ | | - | - | 82,351 | 82,351 |
| Investment securities | - | * | • | | 815,747 | 815,747 | 14,840 | 830,586 |
| Total liabilities | 43,093 | 1,262,631 | 1,677,586 | 258,996 | 2,658 | 3,244,964 | 223,610 | 3,468,574 |
| Geographical information | | | | | | | | |
| Revenues | _ | | | | | | | |
| | | | | | | | 31 Dec 2016 | 31 Dec 2015 |
| APanda | | | | | | | N 'millions | N 'millions |
| Nigeria | | | | | | | 475,369 | 411,402 |
| Outside Nigeria Total | | | | | | | 60,170 535,539 | 51,868 463,271 |
| | | | | | | | 333,333 | 403,271 |
| Non current asset | | | | | | | | |
| | | | | | | | 31 Dec 2016 | 31 Dec 2015 |
| | | | | | | | N 'millions | N 'millions |
| Nigeria | | | | | | | 74,467 | 74,817 |
| Outside Nigeria Total | | | | | | | 8,890 | 7,534 |
| Iotai | | | | | | | 83,357 | 82,351 |

Interest income

| interest moone | GROUP | | BANK | |
|--|---|--|---------------------------------------|--|
| | 31 December 2016 N 'millions | 31 December 2015 N 'millions | 31 December 2016 N 'millions | 31 December 2015 N 'millions |
| Investment securities Loans and advances to banks Loans and advances to customer | 100,595 14,777 268,805 384,177 | 87,426 18,234 272,105 377,765 | 94,988 9,984 234,328 339,300 | 83,708 11,222 242,841 337,771 |

Interest income on loans and advances to customers includes interest income on impaired financial assets, recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. This is analysed as follows: Group N30.24 billion (2015:N25.97 billion) and Bank N29.74 billion (2015: N25.34 billion).

| interest exherise | GRO | GROUP | | NK |
|--------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| | 31 December 2016 N 'millions | 31 December 2015 N 'millions | 31 December 2016 N 'millions | 31 December 2015 N 'millions |
| Customer Deposits | 69.211 | 100.399 | 56,561 | 91.091 |
| Deposit from banks | 1,918 | 3,365 | 542 | 2,732 |
| Borrowings | 18,764 | 15,045 | 22,630 | 16,073 |
| • | 89,893 | 118,809 | 79,733 | 109,896 |

| Impairment charge for credit losses | | | | |
|--|-------------|-------------|-------------|-------------|
| | GRO | GROUP | | NK |
| | 31 December | 31 December | 31 December | 31 December |
| | 2016 | 2015 | 2016 | 2015 |
| | N 'millions | N 'millions | N 'millions | N 'millions |
| Loans and advances to customers (refer to note 20) | | | | |
| Increase in collective impairment | 16,256 | 23,916 | 12,611 | 19,974 |
| Increase in specific impairment | 206,910 | 103,319 | 146,740 | 101,441 |
| , , , , , , , , , , , , , , , , , , , | 223,166 | 127,235 | 159,351 | 121,415 |
| Net recoveries on loans previously written off | (2,485) | (2,080) | (2,428) | (1,887) |
| Other assets (refer to note 29.1) | | | | |
| Increase/(decrease) in impairment | 4,267 | 517 | 2,918 | 518 |
| | 224,948 | 125,672 | 159,841 | 120,046 |

The Group Impairment charge in the financial year ended December 2016 stood at N224.94 billion from N125.67 billion recorded in December 2015. Incremental impairment charge was attributable to recognition of impairment on some specific accounts as well as collective exposures following reassessment of the loan book. This reassessment was necessitated due to the sharp decline in global oil prices, the volatile macro environment, coupled with fiscal and monetary headwinds which have resulted in marked reduction in domestic output. This is a prudent measure being taken, while the Group has commenced active remedial action on the specific impaired accounts.

| 10 (a) | Fee and commission income | GRO | GROUP | | |
|--------|--|------------------------------------|------------------------------------|------------------------------------|-----------------------------------|
| | | 31 December 2016 N 'millions | 31 December 2015 N 'millions | 31 December 2016 N 'millions | 31 December 2015 N'millions |
| | | | | | |
| | Credit related fees | 4,233 | 5,529 | 3,698 | 4,775 |
| | Commission on turnover | 3,171 | 12,644 | 17 | 10,279 |
| | Letters of credit commissions and fees | 1,920 | 3,826 | 999 | 2,724 |
| | Electronic banking fees | 21,837 | 15,371 | 21,837 | 15,371 |
| | Money transfer commission | 5,178 | 3,154 | 5,107 | 3,085 |
| | Commission on Bonds and Guarantees | 1,277 | 1,488 | 1,211 | 1,475 |
| | Funds transfer & Intermediation fees | 5,364 | 4,530 | 3,695 | 2,934 |
| | Account Maintenance | 12,457 | 3,333 | 12,457 | 3,333 |
| | Brokerage and Intermediations | 1,241 | 882 | 1,241 | 834 |
| | Custodian fees | 4,727 | 4,182 | _ | - |
| | Other fees and commissions | 575 | 1,048 | 672 | 671 |
| | | 61,980 | 55,987 | 50,934 | 45,481 |
| 10 (b) | Fee and commission expense | 10,984 | 9,403 | 11,465 | 9,441 |

Fee and commission expense relates to charges raised by other banks on holders of First Bank Limited ATM cards, who make use of the other banks machines while transacting business, and SMS alert related expenses.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS

For the year ended 31 December 2016

| 11 | 11 Net gains on Foreign exchange income | GRO | BANK | | |
|----|---|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| •• | | 31 December 2016 N 'millions | 31 December 2015 N 'millions | 31 December 2016 N 'millions | 31 December 2015 N 'millions |
| | Revaluation gain on foreign currency balances | 69,005 | 9,079 | 69,840 | 7,879 |
| | Foreign exchange trading income | 8,845 | 11,316 | 6,262 | 9,520 |
| | | 77,850 | 20,395 | 76,102 | 17,399 |

The revaluation gain in 2016 is due to exchange rate movements on the bank's long foreign currency balance sheet position as at 31 December 2016.

12 Net gains on investment securities

| GROUP | | BANK | |
|-------------|---|--|--|
| 31 December | 31 December | 31 December | 31 December |
| 2016 | 2015 | 2016 | 2015 |
| N 'millions | N 'millions | N 'millions | N 'millions |
| | | | |
| - | 4,932 | - | 4,929 |
| 5,365 | 8,291 | 5,341 | 8,314 |
| (314) | (7,151) | - | - |
| 5,051 | 6,072 | 5,341 | 13,243 |
| | 31 December 2016 N 'millions - 5,365 (314) | 2016 N 'millions N 'millions N 'millions | 31 December 2016 2015 2016 N 'millions N 'millions 2016 N |

In prior year, the Group's N7.2bn impairment on available for sale financial assets was on corporate bonds issued by an oil and gas issuer which had gone into administration after failing to secure support for planned refinancing and restructuring of its operations.

13 Net gains / (losses) from financial instruments held for trading

| • • | GROUP | | BANK | |
|---|-------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2016 | 2015 | 2016 | 2015 |
| | N'millions | N 'millions | N 'millions | N 'millions |
| Fair value gain on Derivatives Trading income on Debt securities Fair value loss on Debt securities | 1,936 | 776 | 1,936 | 776 |
| | 1,235 | 4 | 1,235 | - |
| | (69) | (1,336) | (69) | (1,337) |
| | 3,102 | (556) | 3,102 | (561) |

14 Other operating income

| GRO | UP | BAI | NK |
|---------------------|---------------------|---------------------|---------------------|
| 31 December 2016 | 31 December 2015 | 31 December 2016 | 31 December 2015 |
| N 'millions | N 'millions | N 'millions | N 'millions |
| 2,649 | 2,254 | 345 | 554 |
| 2.649 | 2,254 | 345 | 554 |

Other income largely comprises of income made by the group from private banking services, VAT recovered and income on disposal of investment properties.

15 (a) Operating expenses

|) Operating expenses | | | | |
|---|-------------|-------------|-------------|-------------|
| | GRO | GROUP | | NK |
| | 31 December | 31 December | 31 December | 31 December |
| | 2016 | 2015 | 2016 | 2015 |
| | N 'millions | N 'millions | N 'millions | N 'millions |
| Auditors' remuneration | 604 | . 571 | 420 | 415 |
| Directors' emoluments | 2,326 | 4,601 | 1,100 | 3,415 |
| Loss on sale of property, plant and equipment | 30 | 181 | 32 | 171 |
| Regulatory cost | 28,567 | 30,029 | 27,927 | 29,518 |
| Maintenance | 22,154 | 18,739 | 21,191 | 17,616 |
| Insurance premium | 1,200 | 1,349 | 1,200 | 1,349 |
| Rent & Rates | 3,933 | 3,590 | 2,452 | 2,801 |
| Advert and Corporate Promotions | 5,561 | 7,345 | 5,279 | 7,073 |
| Legal and Professional fees | 2,848 | 3,559 | 1,455 | 2,645 |
| Donations & Subscriptions | 839 | 1,236 | 316 | 671 |
| Stationary & printing | 1,749 | 2,270 | 1,447 | 1,974 |
| Consultancy fees | 590 | 942 | 429 | 789 |
| Communications, Lights and Power | 6,753 | 6,743 | 5,767 | 6,137 |
| Cash handling charges | 2,345 | 3,508 | 2,195 | 3,405 |
| Operational and Other losses | 6,028 | 2,194 | 5,966 | 1,264 |
| Passages & Travels | 4,878 | 5,206 | 4,143 | 4,692 |
| Outsourced cost | 15,400 | 15,548 | 15,307 | 14,896 |
| Impairment of investment in subsidiaries | - | - | 1,188 | 1,927 |
| Other operating expenses | 3,413 | 6,906 | 902 | 3,705 |
| | 109,218 | 114,517 | 98,716 | 104,463 |
| | | | | |

| 15 (b) | Personnel expenses | GRO | DUP | BANK | | |
|--------|--|------------------------------------|------------------------------------|------------------------------------|------------------------------------|--|
| | | 31 December 2016 N 'millions | 31 December 2015 N 'millions | 31 December 2016 N 'millions | 31 December 2015 N 'millions | |
| | Wages and salaries | 69,790 | 64,489 | 57,239 | 55,738 | |
| | Pension costs: | | | | | |
| | - Defined contribution plans | 3,954 | 2,389 | 3,879 | 2,327 | |
| | - Defined benefit plans (Note 33) | 657 | 254 | 167 | 199 | |
| | - Other employee benefits | 1,680 | 5,410 | 2,106 | 5,408 | |
| 16 | Taxation | 76,081 | 72,542 | 63,391 | 63,672 | |
| | Corporate tax | 3,777 | 6,096 | 2,938 | 2,758 | |
| | Education tax | - | 75 | - | - | |
| | Technology tax | 535 | 26 | 535 | 21 | |
| | Under provision in prior years | (38) | 1,229 | - | - | |
| | Current income tax - current period | 4,274 | 7,426 | 3,473 | 2,779 | |
| | Origination and reversal of temporary deferred tax differences | (5,367) | (513) | - | - | |
| | Income tax expense | (1,093) | 6,913 | 3,473 | 2,779 | |
| | Group | | | | | |
| | | 20 | 16 | 20 | 15 | |
| | Profit before income tax | 10,675 | | 9,858 | | |
| | Tax calculated using the domestic corporation tax rate of 30% (2015: 30%, 2014: 30%) | 3,203 | 30% | 3,055 | 31% | |
| | Effect of tax rates in foreign jurisdictions | 13,717 | 128% | 370 | 4% | |
| | Non-deductible expenses | 19,529 | 183% | 36,364 | 369% | |
| | Effect of education tax levy | 19,329 | 1% | 75 | 1% | |
| | Effect of Information technology | 535 | 5% | 26 | 0% | |
| | Effect of capital gains tax | - | 0% | _ | 0% | |
| | Effect of minimum tax | 2,938 | 28% | 2,779 | 28% | |
| | Effect of National fiscal levy | 15 | 0% | 82 | 1% | |
| | Effect of excess dividend tax | - | 0% | - | 0% | |
| | Tax exempt income | (35,685) | -334% | (36,280) | -368% | |
| | Effect of disposal of items of PPE | - | 0% | - | 0% | |
| | Effect of change in PBT due to IFRS adjustments | - | 0% | - | 0% | |
| | Tax incentives | | 0% | (206) | -2% | |
| | Tax loss effect | 69 | 1% | - | 0% | |
| | (Over) / under provided in prior years | (7) | 0% | 1,208 | 12% | |
| | Effect of prior period adjustment on deferred tax | (5,488) | -51% | (238) | 2% | |
| | Total income tax expense in income statement | (1,093) | -10% | 7,235 | 73% | |
| | Income tax expense | (1,093) | -10% | 7,235 | 73% | |
| | Bank | 20 | 10 | 200 | 4.5 | |
| | Profit before income tax | 53,545 | 16 | 20 [.] 2,816 | 15 | |
| | | | | | | |
| | Tax calculated using the domestic corporation tax rate of 30% (2015: 30%, 2014: 30%) | 16,064 | 30% | 845 | 30% | |
| | Non-deductible expenses | 17,967 | 34% | 34,836 | 1237% | |
| | Effect of Information technology | 535 | 1% | 21 | 1% | |
| | Effect of minimum tax | 2,938 | 5% | 2,758 | 98% | |
| | Effect of excess dividend tax | - | 0% | - | 0% | |
| | Tax exempt income | (34,031) | -64% | (35,529) | -1262% | |
| | Tax incentives | | 0% | (152) | -5% | |
| | Total income tax expense in income statement | 3,473 | 6% | 2,779 | 99% | |
| | Income tax expense | 3,473 | 6% | 2,779 | 99% | |

| 16 | Taxation continued | GRO | OUP | BANK | | |
|----|---|------------------------------------|------------------------------------|-----------------------------------|------------------------------------|--|
| | | 31 December 2016 N 'millions | 31 December 2015 N 'millions | 31 December 2016 N'millions | 31 December 2015 N 'millions | |
| | The movement in the current income tax liability is as follows: | | | | | |
| | At start of the year | 5,790 | 8,530 | 2,897 | 6,558 | |
| | Effect of adjustment on acquired entities | - | - | - | - | |
| | Tax paid | (5,479) | (9,293) | (2,806) | (5,189) | |
| | Prior period (over)/ under provision | (11) | (41) | - | (1,251) | |
| | AFS Securities Revaluation Tax charge/(credit) | - | - | - | - | |
| | Income tax charge | 2,640 | 6,519 | 3,473 | 2,779 | |
| | Effect of Changes in Exchange Rate | 1,864 | 75 | | | |
| | At 31 December | 4,805 | 5,790 | 3,564 | 2,897 | |
| | Current | 4,805 | 5,790 | 3,564 | 2,897 | |

17 Cash and balances with central banks

| | GROUP | | BANK | |
|--|---------------------|---------------------|---------------------|---------------------|
| | 31 December 2016 | 31 December 2015 | 31 December 2016 | 31 December 2015 |
| | N 'millions | N 'millions | N 'millions | N 'millions |
| Cash | 101,251 | 76,308 | 64,553 | 50,070 |
| Balances with central banks excluding mandatory reserve deposits | 46,044 | 161,868 | 35,563 | 155,866 |
| | 147,295 | 238,176 | 100,116 | 205,936 |
| Mandatory reserve deposits with Central Banks | 542,302 | 476,916 | 536,945 | 473,118 |
| | 689,597 | 715,092 | 637,061 | 679,054 |

Included in balances with central bank is a call placement of N7.5 billion for Group and Bank (31 December 2015: N7.5 billion)

Restricted deposits with central banks are not available for use in the Group's day to day operations. The bank had restricted balances of N536.95 billion with central Bank of Nigeria (CBN) as at 31st December 2016 (December 2015: N473.12 billion). This balance includes CBN Cash Reserve Requirement and Special Intervention Reserve. The cash reserve ratio represents a mandatory 22.5% of qualifying deposits (December 2015: 20% of non-government deposits and 75% of government deposit) which should be held with the Central Bank of Nigeria as a regulatory requirement. The Group balance of mandatory reserve deposit also includes restricted balances of N2.035 billion and N2.273 billion (December 2015: N1.09 billion and N1.878 billion) for FBN Ghana and FBN Guinea respectively held with their respective Central Banks.

18 Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash in hand, deposits held at call with other banks and other short-term highly liquid investments with original maturities less than three months.

| | | GROUP | | BANK | |
|----|--|---------------------|---------------------|---------------------|---------------------|
| | | 31 December 2016 | 31 December 2015 | 31 December 2016 | 31 December 2015 |
| | | N 'millions | N 'millions | N 'millions | N 'millions |
| | Cash (Note 17) | 101,251 | 76,308 | 64,553 | 50,070 |
| | Balances with central banks other than mandatory reserve deposits (Note 17) | 46,044 | 161,868 | 35,563 | 155,866 |
| | Loans and advances to banks excluding long term placements (Note 19) | 370,564 | 345,823 | 137,098 | 122,635 |
| | Treasury bills included in financial assets held for trading (Note 21) | 1,768 | 761 | 1,768 | 761 |
| | Treasury bills and eligible bills excluding pledged treasury bills (Note 22.1 & 22.2 | 199,541 | 60,215 | 992 | 57,136 |
| | | 719,168 | 644,975 | 239,974 | 386,468 |
| 19 | Loans and advances to banks | | | | |
| | Current balances with banks within Nigeria | 104,640 | 128,925 | 789 | 30,257 |
| | Current balances with banks outside Nigeria | 147,919 | 117,664 | 103,429 | 75,778 |
| | Placements with banks and discount houses | 118,005 | 99,234 | 32,880 | 16,600 |
| | · | 370,564 | 345,823 | 137,098 | 122,635 |
| | Long term placement/Cash collateral balance | 67,371 | 28,688 | 67,371 | 14,913 |
| | Carrying amount | 437,935 | 374,511 | 204,469 | 137,548 |

Included in loans to banks are long term placement/cash collateral balance of N67.37 billion balance for Group and Bank (31 December 2015: N28.68 billion for Group and N14.91 billion for Bank) which does not qualify as cash and cash equivalent.

All other loans to banks are due within 3 months.

20 Loans and advances to customers

| GROUP | Gross amount N'millions | Specific Impairment N'millions | Collective impairment N 'millions | Total impairment N 'millions | Carrying amount N'millions |
|---|---|--|---|---|---|
| 31 December 2016 | *************************************** | | | | |
| Overdrafts | 393,870 | 106,323 | 4,860 | 111,183 | 282,687 |
| Term loans | 1,887,619 | 164,818 | 31,603 | 196,421 | 1,691,198 |
| Staff loans | 6,854 | 3 | 82 | 85 | 6,769 |
| Project finance | 115,923 | 10.837 | 303 | 11,140 | 104,783 |
| 1,0,000 11101100 | 2,404,266 | 281,981 | 36,848 | 318,829 | 2,085,437 |
| Advances under finance lease | 1,839 | 497 | 38 | 535 | 1,304 |
| , | 2,406,105 | 282,478 | 36,886 | 319,364 | 2,086,741 |
| 31 December 2015 | | | | | |
| Overdrafts | 358,458 | 39,089 | 2,798 | 41,887 | 316,571 |
| Term loans | 1,507,018 | 75,109 | 30,385 | 105,494 | 1,401,524 |
| Staff loans | 7,773 | - | 70 | 70 | 7,703 |
| Project finance | 88,417 | _ | 137 | 137 | 88,280 |
| 1 Tojour Interior | 1,961,666 | 114,198 | 33,390 | 147,588 | 1,814,078 |
| Advances under finance lease | 2,321 | 322 | 32 | 354 | 1,967 |
| Mayanoo anao manoo loado | 1,963,987 | 114,520 | 33,422 | 147,942 | 1,816,045 |
| | | | | | • |
| BANK | Gross | Specific | Collective | Total | Carrying |
| | amount | impairment | impairment | impairment | amount |
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| 31 December 2016 | *************************************** | · | | | |
| Overdrafts | 344,306 | 102,207 | 3,628 | 105,835 | 238,471 |
| Term loans | 1,554,379 | 106,036 | 26,554 | 132,590 | 1,421,789 |
| Staff loans | 4,743 | | 67 | 67 | 4,676 |
| Project finance | 28,140 | 1,365 | 303 | 1.668 | 26,472 |
| | 1,931,568 | 209,608 | 30,552 | 240,160 | 1,691,408 |
| Advances under finance lease | 1,839 | 497 | 38 | 535 | 1,304 |
| | 1,933,407 | 210,105 | 30,590 | 240,695 | 1,692,712 |
| 31 December 2015 | | | | | |
| Overdrafts | 331,461 | 38,479 | 1.633 | 40,112 | 291,349 |
| Term loans | 1,234,584 | 72,577 | 24,402 | 96,979 | 1,137,605 |
| Staff loans | 6,203 | ,,- | 69 | 69 | 6,134 |
| Project finance | 20,367 | _ | 137 | 137 | 20,230 |
| , | 1,592,615 | 111,056 | 26,241 | 137,297 | 1,455,318 |
| | 2,321 | 322 | 32 | 354 | 1,967 |
| Advances under finance lease | 2,32,1 | | | | |
| Advances under finance lease | 1,594,936 | 111,378 | 26,273 | 137,651 | 1,457,285 |
| Advances under finance lease | | | 26,273 | | 1,457,285 |
| Advances under finance lease | | 111,378 | 26,273 | 137,651 | 1,457,285 NK |
| Advances under finance lease | | 111,378 GRC 31 December | 26,273 DUP 31 December | 137,651 BA 31 December | 1,457,285 NK 31 December |
| Advances under finance lease | | 111,378 GRO | 26,273 OUP | 137,651 BA | 1,457,285 NK |
| | | 111,378 GRC 31 December 2016 N 'millions | 26,273 DUP 31 December 2015 N 'millions | 137,651 BA 31 December 2016 N 'millions | 1,457,285 NK 31 December 2015 N 'millions |
| Advances under finance lease Current Non-current | | 111,378 GRO 31 December 2016 | 26,273 DUP 31 December 2015 | 137,651 BA 31 December 2016 | 1,457,285 NK 31 December 2015 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

20 Loans and advances to customers continued

20a CBN/Bank of Industry facilities

Included in Loans and Advances to customers are term loans granted to customers in line with Central Bank of Nigeria (CBN) N200 billion intervention funds for refinancing and restructuring of banks' loans to the manufacturing sector. The on-lending facilities are for a maximum of 15 years' tenor at 6% interest per annum.

CBN/Commercial Agriculture Credit (CACS)
This relates to the balance on term loan facilities granted to customers under Central Bank of Nigeria (CBN) Commercial Agriculture Credit Scheme.
The facilities under the scheme are for a period of 7 years at 9% interest per annum. These balances are included in the loans and advances.

31 December

2016

31 December 2015

| CBN/Bank of Industry CBN/Commercial Agriculture Credit | | | | 2016 N 'millions 41,357 12,165 | 2015 N 'millions 44,215 11,998 |
|--|--------------------------|------------------|---------------|---|---|
| Reconciliation of impairment allowance on loans an | nd advances to customers | : | | | |
| GROUP | Overdrafts | Term loans | Finance lease | Others | Total |
| A4.4 January 2045 | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| At 1 January 2016 Specific impairment | 39.089 | 75,109 | 323 | 0 | 114,521 |
| Collective impairment | 2,798 | 30,385 | 31 | 207 | 33,421 |
| | 41,887 | 105,494 | 354 | 207 | 147,942 |
| Additional provision Specific impairment | 84,260 | 112,326 | 174 | 10,150 | 206,910 |
| Collective impairment | 2,803 | 13,282 | 7 | 164 | 16,256 |
| · | 87,063 | 125,608 | 181 | 10,314 | 223,166 |
| Asset Held For Sale | , (47) | (272) | | (2) | (291) |
| Specific impairment Collective impairment | (17) | (272) (41) | • | (2) (1) | (42) |
| Exchange difference | | | | | |
| Specific impairment | 442 | 13,360 | - | 692 | 14,494 |
| Collective impairment | 132 | (4,604) | - | 15 | (4,457) |
| Loans written off | | | | | |
| Specific impairment | (17,451) | (35,705) | - | - | (53,156) |
| Collective impairment | (873) | (7,419) | - | - | (8,292) |
| At 31 December 2016 | 111,183 | 196,421 | 535 | 11,225 | 319,364 |
| Specific impairment | 106.323 | 164,818 | 497 | 10,840 | 282,478 |
| Collective impairment | 4,860 | 31,603 | 38 | 385 | 36,886 |
| | 111,183 | 196,421 | 535 | 11,225 | 319,364 |
| At 1 January 2015 | | | | | |
| Specific impairment | 11,846 | 15,640 | 241 | 0 | 27,727 |
| Collective impairment | 3,617 15,463 | 11,330 26,970 | 42 283 | 219 219 | 15,208 42,935 |
| Additional provision/(Writeback) | 10,403 | 20,970 | 203 | 219 | 42,935 |
| Specific impairment/(write back) | 38,080 | 65,142 | 82 | | 103,304 |
| Collective impairment/(write back) | 81 | 23,825 | 37 | (12) | 23,931 |
| | 38,161 | 88,967 | 119 | (12) | 127,235 |
| Exchange difference | | | | | |
| Specific impairment | (47) | 547 | - | - | 500 |
| Collective impairment | (104) | 4 | - | - | (100) |
| Loans written off | | | | | |
| Specific impairment | (10,790) | (6,220) | - | - | (17,010) |
| Collective impairment | (796) | (4,774) | (48) | - | (5,618) |
| At 31 December 2015 | 41,887 | 105,494 | 354 | 207 | 147,942 |
| Specific impairment | 39,089 | 75,109 | 323 | - | 114,521 |
| Collective impairment | 2,798 | 30,385 | 31 | 207 | 33,421 |
| | 41,887 | 105,494 | 354 | 207 | 147,942 |

20 Loans and advances to customers continued

| | Overdrafts N 'millions | Term loans N 'millions | Finance lease N 'millions | Others N 'millions | Total N 'millions |
|--|---------------------------|---------------------------|------------------------------|-----------------------|----------------------|
| At 1 January 2016 | | | | | |
| Specific impairment | 38,479 | 72,577 | 323 | - | 111,379 |
| Collective impairment | 1,634 | 24,401 | 31 | 206 | 26,272 |
| · | 40,113 | 96,978 | 354 | 206 | 137,651 |
| Additional provision/(Writeback) | | | | | |
| Specific impairment | 77,826 | 67,375 | 174 | 1,365 | 146,740 |
| Collective impairment | 2,867 | 9,573 | 7 | 164 | 12,611 |
| | 80,693 | 76,948 | 181 | 1,529 | 159,351 |
| Loans written off | | | | | |
| Specific impairment | (14,098) | (33,915) | - | - | (48,013) |
| Collective impairment | (873) | (7,420) | - | - | (8,293) |
| At 31 December 2016 | 105,835 | 132,590 | 535 | 1,735 | 240,695 |
| | | | | | |
| Specific impairment | 102,207 | 106,036 | 497 | 1,365 | 210,105 |
| Collective impairment | 3,628 | 26,554 | 38 | 370 | 30,590 |
| | 105,835 | 132,590 | 535 | 1,735 | 240,695 |
| At 1 January 2015 | | | | | |
| Specific impairment | 11,298 | 14,616 | 241 | | 26,155 |
| Collective impairment | 2,169 | 9,486 | 42 | 219 | 11,916 |
| Collective impairment | 13,467 | 24,102 | 283 | 219 | 38.071 |
| A -t-1'siti-i | 13,467 | 24,102 | 203 | 219 | 30,071 |
| Additional provision/(Writeback) Specific impairment | 27 600 | 60.764 | 82 | | 101 111 |
| Collective impairment | 37,598 261 | 63,761 19,689 | 37 | - (42) | 101,441 |
| Conective impairment | 37,859 | 83,450 | 119 | (13) | 19,974 121,415 |
| | 37,009 | 63,430 | 119 | (13) | 121,415 |
| Loans written off | | | | | |
| Specific impairment | (10,417) | (5,800) | | - | (16,217) |
| Collective impairment | (796) | (4,774) | (48) | - | (5,618) |
| At 31 December 2015 | 40,113 | 96,978 | 354 | 206 | 137,651 |
| Specific impairment | 38,479 | 72,577 | 323 | - | 111,379 |
| Collective impairment | 1,634 | 24,401 | 31 | 206 | 26,272 |
| | 40,113 | 96,978 | 354 | 206 | 137,651 |

Loans and advances to customers include finance lease receivables as follows:

| | GROUP | | BAI | ΝK |
|--|-------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2016 | 2015 | 2016 | 2015 |
| | N 'millions | N 'millions | N 'millions | N 'millions |
| Gross investment in finance lease, receivable | | | | |
| - No later than 1 year | 6 | 12 | 6 | 12 |
| - Later than 1 year and no later than 5 years | 1,928 | 2,632 | 1,928 | 2,632 |
| | 1,934 | 2,644 | 1,934 | 2,644 |
| Unearned future finance income on finance leases | (95) | (322) | (95) | (322) |
| Impairment allowance on leases | (535) | (354) | (535) | (354) |
| Net investment in finance lease, receivable | 1,304 | 1,967 | 1,304 | 1,967 |
| Net investment in finance lease, receivable is analysed as follows | | | | |
| - No later than 1 year | 6 | 12 | 6 | 12 |
| - Later than 1 year and no later than 5 years | 1,302 | 1,955 | 1,302 | 1,955 |
| | 1,308 | 1,967 | 1,308 | 1,967 |

20.1 Nature of security in respect of loans and advances:

| | GROUP | | BANK | |
|--|---|--|------------------------------------|---|
| | 31 December 2016 N 'millions | 31 December 2015 N 'millions | 31 December 2016 N 'millions | 31 December 2015 N 'millions |
| Legal Mortgage/Debenture On Business | *************************************** | ······································ | | *************************************** |
| Premises, Factory Assets Or Real Estates | 1,197,162 | 755,757 | 990,002 | 612,162 |
| Guarantee/Receivables Of Investment Grade Banks, Companies and State Government | 640,822 | 668,115 | 630,246 | 658,976 |
| Domiciliation of receivables | 400,418 | 386,217 | 229,735 | 256,346 |
| Clean/Negative Pledge | 103,408 | 100,725 | 33,869 | 28,442 |
| Marketable Securities/Shares | 29,425 | 16,348 | 29,325 | 16,304 |
| Otherwise Secured | 14,797 | 21,385 | 2,417 | 9,274 |
| Cash/Government Securities | 20,072 | 15,440 | 17,812 | 13,432 |
| | 2,406,104 | 1,963,986 | 1,933,407 | 1,594,936 |

The Group is not permitted to sell or repledge the collateral in the absence of default by the owner of the collateral. The Group did not take legal repossession of any collateral in the year.

21 Financial assets and liabilities held for trading

| | GROUP | | BANK | |
|---|-------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2016 | 2015 | 2016 | 2015 |
| | N 'millions | N 'millions | N 'millions | N 'millions |
| Treasury bills with maturity of less than 90 days | 1,768 | 761 | 1,768 | 761 |
| Treasury bills with maturity over 90 days | 5,855 | 981 | 5,855 | 981 |
| Bonds held for trading | 694 | 123 | 694 | 123 |
| Total debt securities | 8,317 | 1,865 | 8,317 | 1,865 |
| Derivative assets | 15,177 | 3,184 | 15,165 | 3,184 |
| Total assets held for trading | 23,494 | 5,049 | 23,482 | 5,049 |

The Group did not designate any financial assets as fair value through profit or loss on initial recognition. The Group uses the following derivative strategies:

Economic hedges

The Group use of derivative instrument is very nascent and has been limited to hedging of risk exposures resulting from adverse movement in market risk factors. The Group's derivative transactions are principally in;
Forward FX Contracts entered into to hedge against Foreign Exchange Risks arising from cross-currency exposures.

Customers Risk Hedge Needs

The Group offers its customers derivatives in connection with their risk-management objectives to transfer modify or reduce foreign exchange risk for their own trading purposes. As part of this process, the Group considers the customers' suitability for the risk involved, and the business purpose for the transaction. Currently all hedge transactions with the customers are backed by trade (visible and invisible) transactions. The Group also manages its derivative-risk positions through calculation of pre-settlement risk exposure and daily reporting of positions and risk measures to senior management.

The derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The aggregate contractual or notional amount of derivative financial instruments on hand, the extent to which instruments are favourable or unfavourable, and thus the aggregate fair values of derivative financial assets and liabilities, can fluctuate significantly from time to time. The fair values of derivative instruments held are set out below:

| | | GROUP 31 Dec 2016 | | | BANK 31 Dec 2016 | |
|------------------------------|-------------------|----------------------|-------------|-------------------|---------------------|-------------|
| | Notional contract | | | Notional contract | Fair v | alues |
| 4 | amount | Asset | Liability | amount | Asset | Liability |
| | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| Foreign exchange derivatives | | | | | | |
| Forward FX contract | 554,263 | 8,092 | (32,347) | 89,699 | 8,080 | (7,961) |
| Currency swap | 36,600 | 865 | (123) | 36,600 | 865 | (123) |
| Put options | 151,472 | 6,220 | (4,667) | 151,472 | 6,220 | (4,667) |
| | 742,335 | 15,177 | (37,137) | 277,771 | 15,165 | (12,751) |
| Current | 608,161 | 9,358 | (32,825) | 143,597 | 9,346 | (8,439) |
| Non Current | 134,174 | 5,819 | (4,312) | 134,174 | 5,819 | (4,312) |
| | 742,335 | 15,177 | (37,137) | 277,771 | 15,165 | (12,751) |

21 Financial assets and liabilities held for trading continued

| | | | | BANK 31 Dec 2015 | | |
|------------------------------|--|---|----------|---|--------------------------------|----------------------------------|
| | Notional contract amount N'millions | Fair values Asset Liability N 'millions N 'millions | | Notional contract amount N 'millions | Fair v Asset N 'millions | alues Liability N'millions |
| | N minons | N IMMONS | N Hamons | N Innions | N HIIIIOIS | N Hamons |
| Foreign exchange derivatives | | | | | | |
| Forward FX contract | 321,950 | - | (9,464) | - | - | - |
| Currency swap | 39,860 | 622 | (399) | 39,860 | 622 | (399) |
| Put options | 19,311 | 2,561 | (2,258) | 19,311 | 2,561 | (2,258) |
| · | 381,121 | 3,183 | (12,121) | 59,171 | 3,183 | (2,657) |
| Current | 364,197 | 921 | (10,161) | 42,247 | 921 | (697) |
| Non Current | 16,924 | 2,262 | (1,960) | 16,924 | 2,262 | (1,960) |
| | 381,121 | 3,183 | (12,121) | 59,171 | 3,183 | (2,657) |

| 22 | Investment Securities | | | | |
|---------|---|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | miodinant oddantios | GRO | OUP | BA | NK |
| | | 31 December | 31 December | 31 December | 31 December |
| | | 2016 | 2015 | 2016 | 2015 |
| | | N 'millions | N 'millions | N 'millions | N 'millions |
| 22.1 | Securities available for sale | | | | |
| | Debt securities – at fair value: | | | | |
| | - Treasury bills with maturity of less than 90 days | 196,599 | 58,103 | 992 | 57,136 |
| | - Treasury bills with maturity of more then 90 days | 436,546 | 396,244 | 434,481 | 396,244 |
| | - Government bonds | 98,622 | 180,145 | 98,622 | 180,145 |
| | - Other bonds | 69,517 | 40,576 | 1,340 | 6,732 |
| | Equity securities - at fair value: | | | | |
| | - Listed | 650 | 1,027 | 576 | 887 |
| | Equity securities – at fair value: | | | | |
| | - Unlisted | 51,142 | 48,454 | 51,142 | 48,433 |
| | Total securities classified as available for sale | 853,076 | 724,549 | 587,153 | 689,577 |
| | Current Non Current | 728,121 124,955 853,076 | 524,805 199,744 724,549 | 464,337 122,816 587,153 | 489,993 199,584 689,577 |
| 22.2 | Securities held to maturity | | | | |
| A- A &- | Debt securities – at amortised cost: | | | | |
| | - Treasury bills with maturity of less than 90 days | 2.942 | 2,112 | - | - |
| | - Treasury bills with maturity of more then 90 days | 18,401 | 7,894 | - | - |
| | - Bonds | 86,816 | 96,031 | 81,590 | 92,325 |
| | Total securities classified as held-to-maturity | 108,159 | 106,037 | 81,590 | 92,325 |
| | | | | | |
| | Current | 48,675 | 23,198 | 22,104 | 13,152 |
| | Non Current | 59,484 | 82,839 | 59,486 | 79,173 |
| | | 108,159 | 106,037 | 81,590 | 92,325 |
| | Total investment securities | 961,235 | 830,586 | 668,743 | 781,902 |

23 Asset pledged as collateral

The assets pledged by the group are strictly for the purpose of providing collateral to counterparties. To the extent that the counterparty is not permitted to sell and/or repledge the assets in the absence of default, they are classified in the statement of financial position as pledged assets. These transactions are conducted under terms that are usual and customary to standard securities borrowing and lending activities.

The nature and carrying amounts of the assets pledged as collaterals are as follows:

| | GRO | OUP | BAI | NK |
|--|-------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2016 | 2015 | 2016 | 2015 |
| | N 'millions | N 'millions | N 'millions | N 'millions |
| | | | | |
| Available for sale debt securities (note 23.1) | 77,454 | 20,198 | 77,454 | 20,198 |
| Held to maturity debt securities (note 23.2) | 83,679 | 82,019 | 73,636 | 79,888 |
| | 161,133 | 102,217 | 151,090 | 100,086 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS

For the year ended 31 December 2016

23 Asset pledged as collateral (continued)

| 3.1 Available for sale debt securities | 3.1 | Available | for | sale | debt | securities |
|--|-----|-----------|-----|------|------|------------|
|--|-----|-----------|-----|------|------|------------|

| | Debt securities - at fair value | _ | _ | - | - |
|------|--|--------|--------|--------|--------|
| | - Treasury bills | 77,454 | 20,198 | 77,454 | 20,198 |
| | | 77,454 | 20,198 | 77,454 | 20,198 |
| 23.2 | Held to maturity debt securities | | | | |
| | Debt securities - at amortised cost | | | | |
| | Treasury bills | 10,043 | 1,602 | - | - |
| | - Bonds | 73,636 | 80,417 | 73,636 | 79,888 |
| | = | 83,679 | 82,019 | 73,636 | 79,888 |
| | The related liability for assets held as collateral include: | | | | |
| | Bank of Industry | 41,357 | 44,477 | 41,357 | 44,477 |
| | Central Bank of Nigeria/Commercial Agriculture Credit Scheme Intervention fund | 12,165 | 11,998 | 12,165 | 11,998 |

The assets pledged as collateral include assets pledged to third parties under secured borrowing with the related liability disclosed above. Also included in pledged assets are assets pledged as collateral or security deposits to clearing house and payment agencies of N17.4bn for the group in December 2016 (2015: N20.2bn) and N17.4bn for bank in December 2016 (2015: N20.2bn) for which there is no related liability.

22,875

22,875

| Current | 99,059 | 21,800 | 89,016 | 20,198 |
|-------------|---------|---------|---------|---------|
| Non current | 62,074 | 80,417 | 62,074 | 79,888 |
| | 161.133 | 102,217 | 151,090 | 100,086 |

24 Investment in subsidiaries

24.1 Principal subsidiary undertakings

| Through Substitutings | 31 December 2016 N 'millions | 31 December 2015 N 'millions |
|---|------------------------------------|------------------------------------|
| FBN Bank (UK) Limited (Note 24 (i)) | 45,882 | 45,882 |
| First Pension Custodian Limited (Note 24 (ii)) | 2,000 | 2,000 |
| FBN Mortgages Limited (Note 25) | - | 4,777 |
| FBN Bank Congo DRC (Note 24 (iii)) | 5,503 | 5,503 |
| FBN Bank Ghana (Note 24 (iv)) | 10,559 | 10,559 |
| FBN Bank Sierra Leone (Note 24 (v)) | 1,724 | 1,723 |
| FBN Bank Guinea (Note 24 (vi)) | 3,171 | 2,513 |
| FBN Bank Gambia (Note 24 (vii)) | 1,472 | 1,472 |
| FBN Bank Senegal (Note 24 (viii)) | 4,034 | 4,034 |
| Impairment loss on investment in subsidiaries | (3,048) | (4,048) |
| | 71,297 | 74,415 |

During the year, the Bank made additional investments of N658 million in FBN Bank Guinea. The Bank has also classified its investment in FBN Mortgages with a carrying amount of N3.78bn as asset held for sale (See note 25 below).

All shares in subsidiary undertakings are ordinary shares. For all periods shown, the group owned the total issued shares in all its subsidiary undertakings except FBN Bank Congo DRC in which it owned 75%. There are no significant restrictions on any of the subsidiaries. All subsidiary undertakings are included in the consolidation. The proportion of the voting rights in the subsidiary undertakings held directly by the parent company and the group do not differ from the proportion of ordinary shares held. The total non-controlling interest for the year is N965 million.

| Subsidiary | Principal activity | Country of incorporation | Proportion of shares held directly by parent (%) | Proportion of shares held directly by the group (%) | Statutory year end |
|---|---------------------|--------------------------|---|--|--------------------|
| FBN Bank (UK) Limited (Note 24 (i)) | Banking | United Kingdom | 100 | 100 | 31 December |
| First Pension Custodian Limited (Note 24 (ii)) | Pension fund Assets | | | | |
| | custodian | Nigeria | 100 | 100 | 31 December |
| | | Democratic | | | |
| | | Republic of | | | |
| FBN Bank Congo (DRC) (Note 24 (iii)) | Banking | Congo | 75 | 75 | 31 December |
| FBN Bank Ghana (Note 24 (iv)) | Banking | Ghana | 100 | 100 | 31 December |
| FBN Bank Sierra Leone (Note 24 (v)) | Banking | Sierra Leone | 100 | 100 | 31 December |
| FBN Bank Guinea (Note 24 (vi)) | Banking | Guinea | 80 | 100 | 31 December |
| FBN Bank Gambia (Note 24 (vii)) | Banking | Gambia | 100 | 100 | 31 December |
| FBN Bank Senegal (Note 24 (viii)) | Banking | Senegal | 80 | 100 | 31 December |
| | | | | | |

FBN Bank (UK) Limited

FBN Bank (UK) Ltd ('FBNUK') is a company incorporated in the United Kingdom under the Companies Act 1985 as a UK registered bank authorised by the Financial Services Authority to accept deposits and undertake banking business. FBN Bank UK was incorporated in November 2002. It is a wholly owned subsidiary of First Bank of Nigeria Limited. The bank has a branch in Paris.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS

For the year ended 31 December 2016

24 Investment in subsidiaries continued

II First Pension Custodian Limited

First Pension Custodian Limited was incorporated on 12 August 2005 and granted an approval in principle by the National Pension Commission on 1 August 2005 while the operating licence was obtained on the 7 December 2005. The principal activity of the company is to act as a Custodian of Pension Fund Assets in accordance with the Pension Reform Act, 2004.

iii FBN Bank Congo (DRC)

FBN Bank (DRC) (previously known as Banque Internationale de Crédit (BIC)), is a company incorporated in the Democratic Republic of Congo (DRC) on 6th April 1994, following the approval granted by the Central Bank of Congo on September 24, 1993.

First Bank Nigeria Limited has a holding of 75% in the equity of BIC.

iv FBN Bank (Ghana)

FBN Bank (Ghana) (previously known as ICB Ghana), is a company incorporated in Ghana on March 19,1996, and commenced operations in November 1996. The bank operates with a Class 1 universal banking license and is a Tier III bank in the Ghana banking landscape with a network of seventeen (17) branches and two (2) cash agencies. Its principal activities include business banking and consumer banking. The target customers of the consumer banking are individuals while SMEs and corporates are the focus of the business banking unit. First Bank Nigeria Limited has a holding of 100% in the equity of FBN Bank (Ghana).

v FBN Bank Sierra Leone

FBN Bank Sierra Leone, is a company incorporated in Sierra Leone on August 2004, and is one of the ten foreign-owned commercial banks in Sierra Leone. Presently, the bank has a branch network of two branches located in one of the four regions of Sierra Leone. Its principal activities include Public Sector, Retail banking, SMEs and Corporate banking.

First Bank Nigeria Limited has a holding of 100% in the equity of FBN Bank Sierra Leone.

vi FBN Bank (Guinea)

FBN Bank (Guinea) (previously known as ICB Guinea) is a Tier III bank in Guinea banking sector. The bank was incorporated on September 17,1996 and commenced operations in 1997. FBN Bank Guinea currently operates from five locations in Conakry, the capital city and is well known in Guinea as one of the leading banks with quality services, transparent transactions and compliance with legal and regulatory policies. Its principal activities include business and commercial banking. The business banking group focuses on corporate and institutional customers while consumer banking group provides services to retail customers.

First Bank Nigeria Limited has a holding of 80% in the equity of FBN Bank (Guinea), while FBN Bank (Ghana) holds the other 20% equity.

vii FBN Bank Gambia

FBN Bank Gambia, is a company incorporated and commenced operations in Gambia on July 2004. The bank is a Tier III bank in the Gambian banking sector, and currently operates from four (4) locations in one of the six regions in the Gambia. Key sectors targeted by the bank are public sector, corporate companies, SMEs and retail customers.

First Bank Nigeria Limited has a holding of 100% in the equity of FBN Bank Gambia.

viii FBN Bank Senegal

FBN Bank Senegal was incorporated and commenced operations in Senegal on June 2001. The bank is a Tier III bank, and currently operates from three (3) locations in Senegal. Its principal activities include retail and commercial banking. Key sectors targeted by the bank are public sector, corporate customers, SMEs and retails customers.

First Bank of Nigeria Limited acquired 80% in the equity of FBN Bank Senegal, with FBN Bank (Ghana) holding the remaining 20% equity.

ix FBN Finance Company B.V

This is a special purpose entity which issued Eurobonds on behalf of the Bank. The results of the SPE have been consolidated by the bank.

x First Dependants Nigeria Limited

First Dependants was set up as a special purpose vehicle/fund established by a trust deed for the purpose of provisions for pensions and other benefits on retirement for and in respect of employees of FBN Limited. Being a fund established by a trust deed, the management entered into a fund management agreement with First Trustees Limited to invest the funds in eligible transactions and assets held in anticipation of needs.

xi First Nominees Nigeria Limited

First Nominees Nigeria Limited was set up as a special purpose vehicle by the bank and funded by contributions from the bank. A provident fund and profit-sharing scheme, which was replaced by the "Pension and Gratuity Scheme". The fund was been managed to provide for pensions and other benefits on retirement for and in respect of employees of First Bank of Nigeria Limited. The fund is being managed by First Trustees Nigeria Limited.

xii Sinking Fund

The fund is an in-house insurance scheme established as a fund against the risk on the FBN Ltd's motor vehicles. This fund is being managed internally.

xiii FBC Assets Limited

FBC Assets Limited (previously called First Bank Capital Assets Limited) is a special purpose vehicle (SPV) incorporated to acquire shares of Zain Nigeria Limited (now Airtel Networks Limited).

....t Bank c..... Limited

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016 24.2 Condensed results of consolidated entities from continuing operations

| 31 December 2016 | PARENT | FBN UK | FBN DRC 18 | N GHANA FB | NI GHANA FBN GAMBIA BN SIERRA-LEONE FBN GUINEA 'BN SENEGAL MORTGAGES | RRA-LEONE FB | N GUINEA :BN | SENEGAL MO | RTGAGES | PENSION | OTHERS | TOTAL AD | | BANKING GROUP |
|--|-----------------------------------|----------------------|------------------|------------------|--|---------------|----------------|---|-----------|------------------|----------------|------------------------|---|----------------------|
| Summarized income Statement | nominin v | Number of the second | Holling N | | u di ili | uoiiiii N | uo i | Number | N.Hillion | N.million | N'milliton | N'million N'million | N'million | N'million |
| Operating income Operating expenses Provision expenses | 367,002 (173,617) (159,840) | (10,327) | (8,990) | (2,781) | 450 (384) | 553 (285) | 1,076 (885) | 1,024 (965) | 1 1 | 5,530 (1,466) | 1,837 (132) | 437,113 (199,832) | (2,484) 825 | 434,629 (199,007) |
| Operating profit | 53,545 | (44,143) | (3,814) | 291 | 72 | 296 | 200 | 117 | | 4,064 | 1,705 | 12,333 | (1,659) | 10,674 |
| Associate Profit/(Loss) before tax | 53,545 | (44,143) | (3,814) | 291 | 72 | 296 | 200 | 117 | | 4,064 | 1,705 | 12,333 | (1,659) | 10,674 |
| Tax Droft// org) for the year | (3,473) | 5,487 | 657 | (80) | (20) | (92) | (62) | (2) | | (1,300) | (2) | 1,093 | | 1,093 |
| Profit (Loss) for the year Other comprehensive income | 50,072 | (38,656) | (3,157) | 211 | 52 6 | 201 36 | 121 47 | 115 | | 2,764 | 1,703 | 13,426 | (1,659) | 11,767 |
| Total comprehensive income | 26,339 | (41,567) | (3,099) | 238 | 58 | 237 | 168 | 126 | | 2,764 | 1,685 | (13,051) | 27,952 | 14,901 |
| Total comprehensive income allocated to non controlling interest | • | , | (789) | • | | , | | | | | | (000) | | |
| Dividends naid to non controlling interest | | | (201) | | | • | | • | • | | | (697) | , | (487) |
| Section Billion to the property of the propert | • | • | • | | ŧ | • | 1 | , | , | , | | • | | • |
| Summarized Financial Position Assets | | | | | | | | | | | | | | |
| Cash and balances with Central Bank Due from other banks | 637,062 | 14,360 | 27,338 | 3,423 | 656 | 533 | 5,055 | 1,171 | • | , 8 | , , | 689,598 | , ; | 689,598 |
| Loans and advances | 1,692,712 | 388,007 | 47,136 | 6,764 | 1,019 | 1,319 | 3,393 | 2,301 | | \$ € | 7,236 | 511,553 | (73,618) | 437,935 2,086,739 |
| Financial Assets held for Trading (HFT) Investment securities | 23,482 | 263.784 | | , 92 | . 2114 | 2 764 | 5.433 | - 6699 | | R 757 | , , | 23,493 | , | 23,493 |
| Assets Piedged as collateral | 151,090 | , | | 10,043 | : , | | } | 2 | | | 100,000 | 161,133 | (647,022) | 161,133 |
| investment in subsidianes Other assets | 71,296 26,955 | 4.237 | 6.218 | 1.307 | , £8 | , 88 | 349 | - 2RO | | - 984 | 12 481 | 71,296 | (71,296) | 9860 |
| Deferred tax | 1,343 | 4,148 | 2,659 | | 7 | 28 | ? . | | | 11 | · · | 8,291 | 5 | 8,296 |
| intangible Assets Property, plant and equipment | 5,547 | 455 948 | 749 | 136 835 | 150 | 45 | 329 | 69 69 69 69 69 69 69 69 69 69 69 69 69 6 | | 9 750 | | 7,265 | 4,647 | 11,912 |
| Assets held for sale | 2,589 | | | | 3 , | 5 . | 3 . | 120 | 12,359 | | , | 15,068 | (2,589) | 12,479 |
| Financed by | 3,557,782 | 942,250 | 100,691 | 41,057 | 5,098 | 5,564 | 17,196 | 18,106 | 12,359 | 10,915 | 242,601 | 4,953,619 | (438,832) | 4,514,787 |
| Customer deposits | 2,490,578 | 475,554 | 85,871 | 20,351 | 3,164 | 3,201 | 12,657 | 8,163 | | , | | 3,099,539 | (69,449) | 3,030,090 |
| Financial liabilities held for trading | 12,751 | 24,386 | | | | | , , | ω, | . , | | | 381,045 | (3,831) | 377,214 |
| Borrowed funds | 369,428 | | . ? | | 160 | , 8 | , ; | 3,139 | | . ! | 239,227 | 611,954 | (295,161) | 316,793 |
| rax payabe Other liabilities | 3,564 | (1,552) | 944 8.479 | 1.173 | 101 | 20 155 | 48 44 484 | 1779 | | 1,873 | , S | 4,804 | (4 324) | 4,804 |
| Retirement benefit obligations | 1,957 | . • | . • | | ı | ١, | 192 | | , | 5 | 3 . | 2,164 | 483 | 2,647 |
| Deferred income tax liabilities Liabilities held for sale | | ; ; | | ۰ ، | | | | | 10.611 | | | 10.611 | , , | 10.611 |
| | 3,071,695 | 880,079 | 95,294 | 32,879 | 3,439 | 3,376 | 13,367 | 13,089 | 10,611 | 2,622 | 239,682 | 4,366,132 | (369,282) | 3,996,850 |
| Family and recented | 200 | 6 | | , | | | ; | 1 | | | | | | |
| Summarized cash flows | 100,004 | 92,174 | Jac'c | 0)1'0 | 000,1 | 2,188 | 3,830 | 5,017 | 1,/48 | 8,293 | 2,919 | 587,491 | (69,554) | 517,937 |
| Operating activities | | | | | | | | | | | | | | |
| Interest received | 318,526 | 34,148 | 8,314 | 5,313 | 438 | 488 | 1,933 | 986 | | 788 | 201 | 371,135 | | 371,135 |
| niterest paid Purchase of investment securities | (74,002) (1,184,184) | (212,239) | (1,392) | (1,297) | (1,662) | (112) | (285) | (3,530) | , , | (19,606) | (2,065) | (1.428,365) | 631.00 | (89,410) |
| Proceeds from the sale of investment securities | 1,219,051 | 12,549 | | . ; | 1,569 | 3,262 | 1,140 | 2,312 | | 12,403 | ` 6 0 | 1,252,296 | | 1,252,296 |
| Cash flow generated from operations | (2,806) | 318,961 | (1,040) 6,025 | (133) (1,231) | £) £ | (83) (455) | (61) (583) | 3,025 | (2.916) | (887) | (30) | (5,062) | 3.306 | (5,062) |
| Net cash generated from operating activities Net cash used in investing activities | (89,798) | 142,034 | 11,907 | 2,898 | 263 | 703 | (785) | 2,562 | (2,916) | (5,450) | 372 | 61,790 | 18,978 | 80,768 |
| Net cash used in financing activities | (15,761) | 0 | (551) | 0 | 160 | (35) | (308) | 91 | | (421) | (800) | (12,536) | (18,023) | (24,820) |
| increase in cash and cash equivalents | (115,960) | 141,879 | 10,797 | 2,630 | 271 | 611 | (483) | 2,404 | (2,916) | (5,871) | (300) | 33,063 | (7,674) | 25,388 |
| Cash and cash equivalents at stan of year Effect of exchange rate fluctuations on cash held | 386,468 16,031 | 334,405 (329) | 26,649 66 | 17,400 (161) | 1,816 (161) | 813 (2) | 7,139 (161) | 5,921 (42) | 2,916 | 5,958 | 1,531 | 790,816 | (145,840) 80,876 | 644,976 |
| Cash and cash equivalents at end of year | 286.539 | 475.955 | 37.512 | 19.869 | 1 727 | 1 422 | 6.495 | 8 283 | | 87 | 1 234 | 820 110 | 72 638 | 755 484 |
| | | | | 2225 | ,,,,, | 77L') | 0,100 | 20,4,00 | . | 70 | 1,52,1 | - 611,600 | 12,030 | 100,401 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

| For the year ended 31 December 2016 | | | | | |
|---|---|---------------|---|-----------------|-----------|
| | | | WN OF OTHERS IN | | |
| • | FBN Finance | Sinking Funds | FBN Nominees | FirstDependants | Total |
| 31 December 2016 | N'million | N'million | N'million | N'million | N'million |
| 3) December 2010 | | | | | |
| Summarized Income Statement | | | | | |
| Operating income | 19 | 627 | 854 | 338 | 1,837 |
| Operating expenses | (11) | (64) | (20) | (37) | (132) |
| Provision expense | | | - | - | - |
| Operating profit | 8 | 563 | 834 | 301 | 1,705 |
| Associate | | | | | 4 705 |
| Profit before tax Tax | 8 | 563 | 834 | 301 | 1,705 |
| (Loss)/Profit for the year | (2) | 563 | 834 | 301 | 1,703 |
| Other comprehensive income | 1 | - | 2 | (22) | (18) |
| Total comprehensive income | 7 | 563 | 836 | 279 | 1,686 |
| · | | | 10.1 | | |
| Total comprehensive income allocated to non controlling | | | | | |
| interest | | | | | |
| Dividends paid to non controlling interest | | | | | |
| | | | | | |
| Summarized Financial Position | | | | | |
| Assets | | | | | |
| Cash and balances with Central Bank | | - | _ | _ | • |
| Due from other banks | 24 | 64 | 581 | 567 | 1,236 |
| Loans and advances | - | | - | | - |
| Financial Assets held for Trading (HFT) | - | - | _ | - | - |
| Investment securities | 226,745 | 2,073 | 23 | 42 | 228,884 |
| Assets Pledged as collateral | ~ | - | - | - | - |
| Investment in subsidiaries | - | ~ | • | • | - |
| Investment in Associates | - | - | - | • | - |
| Other assets Deferred tax | 12,481 | - | • | - | 12,481 |
| Intangible Assets | • | - | - | - | • |
| Property, plant and equipment | - | _ | _ | - - | - |
| Assets held for sale | _ | _ | _ | - | - |
| | 239,250 | 2,137 | 604 | 609 | 242,600 |
| == | | | | | |
| Financed by | | | | | |
| Customer deposits | - | - | • | - | - |
| Due to other banks | - | - | - | - | • |
| Financial liabilities held for trading | <u>.</u> | | • | - | • |
| Borrowed funds | 239,226 | - | - | - | 239,226 |
| Tax payable | 5 | - 2 | 200 | - | 5 |
| Other liabilities Retirement benefit obligations | 77 | 2 | 269 | 103 | 450 |
| Deferred income tax liabilities | - | - | - | - | _ |
| Liabilities held for sale | - | - | - | - | - |
| name | 239,308 | 2 | 269 | 103 | 239,681 |
| | ~ ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | | *************************************** | | |
| Equity and reserves | (58) | 2,135 | 336 | 506 | 2,919 |
| | | | | | |
| Total Equity and Liabilities | 239,250 | 2,137 | 605 | 609 | 242,600 |
| | | | | | |
| Ourse and a set flows | | | | | |
| Summarized cash flows | | | | | |
| Operating activities | | | | | |
| Interest received | - | 151 | 7 | 21 | 179 |
| Interest paid | - | 101 | • | 21 | |
| Purchase of investment securities | _ | (208) | | | (208) |
| Proceeds from the sale of investment securities | - | , , | | - | |
| Income tax paid | - | | (23) | | (23) |
| Cash flow generated from operations | - | 162 | 479 | 1 | 642 |
| Net cash generated from operating activities | | 105 | 463 | 22 | 590 |
| Net cash used in investing activities | - | - | (329) | 1,237 | 908 |
| Net cash used in financing activities | _ | | - | | - |
| Increase in cash and cash equivalents | - | 105 | 134 | 1,259 | 1,498 |
| Cash and cash equivalents at start of year | - | 294 | 868 | 551 | 1,713 |
| Effect of exchange rate fluctuations on cash held | - | | - | ₹ | - |
| Cash and cash equivalents at end of year | | 399 | 1,002 | 1 010 | 2 244 |
| and and cash equivalence at end of year | - | 288 | 1,002 | 1,810 | 3,211 |

25 Asset classified as Held for sale

a) Disposal group

LISPOSAL GROUP

The assets classified as held for sale comprises the assets and liabilities of FBN Mortgages Limited ('FBNM'). The assets and liabilities of FBN Mortgages were classified as such following the decision and resolution of the Board of Directors of First Bank Limited ('the company', 'FBN') to divest from FBN Mortgages Limited. The Board of Directors demonstrated commitment to the sales in line with the requirements of IFRS 5 and as such the sales is expected to be completed before the end of the next financial year.

The result of FBN Mortgages Limited as at 31 December 2016, when it was classsified as Assets Held for Sale are provided below:

| Assets held for Sale | GROUP 31 December 2016 N 'millions | BANK 31 December 2016 N 'millions |
|--------------------------------------|---|--|
| Investment in subsidiary | | 3,777 |
| Cash and balances with central banks | 203 | -, |
| Loans and advances to banks | 510 | - |
| Loans and advances to customers | 3,067 | - |
| -Available-for-sale investments | 58 | _ |
| Other assets | 532 | - |
| Inventory | 7,468 | _ |
| Intangible assets | 1 | - |
| Property, plant and equipment | 61 | - |
| Deferred tax | 459 | - |
| Write down to fair value | • | (1,188) |
| Total assets | 12,359 | 2,589 |
| Liabilities held for Sale | | |
| Deposits from customers | 10,039 | - |
| Borrowings | 109 | - |
| Retirement benefit obligations | 39 | - |
| Current income tax liability | 19 | - |
| Other liabilities | 404 | - |
| Total liabilities | 10,610 | - |
| Net Asset | 1,749 | |

| | Grou | ир |
|---|--------------|--------------|
| Summarised statement of comprehensive income | 12 months to | 12 months to |
| | 31 Dec 2016 | 31 Dec 2015 |
| | N' millions | N' millions |
| Interest income | 1,005 | 1,025 |
| Interest expense | (927) | (1,170) |
| Net interest income | 78 | (146) |
| Impairment (charge) for/reversal of credit losses (Net) | (845) | (271) |
| Net interest income after net impairment charge | (767) | (417) |
| Net fee and commission income | 50 | 198 |
| Other operating income | 183 | 1,275 |
| Operating expenses | (828) | (605) |
| Income tax | 45 | (322) |
| Profit for the year | (1,317) | 129 |
| Summarised statement of cash flows | | |
| Net cash flow used in Operating activities | (2,660) | (1,452) |
| Net cash flow from investing activities | 278 | (56) |
| Net cash flow from financing activities | (17) | (14) |
| Net cash outflow/inflow | (2,399) | (1,522) |

Non current Asset held for sale

FBN Senegal has classified a building from its Property, Plant and Equipment as Asset held for sale. This is following management's decision to dispose the asset within 12 months in line with IFRS 5.

| Assets held for Sale | GROUP 31 December 2016 N 'millions | BANK 31 December 2016 N 'millions |
|-------------------------------|---|--|
| Property, plant and equipment | 120 | - |
| Total Assets held for sale | 12,479 | 2,589 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

| 26 Property, plant and equipment BANK | Improvement | - T | Motor | Office | Computer Fu | Computer Furniture fittings | Work in | |
|---------------------------------------|--------------------------|-----------|-----------------------|------------------------|------------------------|-----------------------------|-----------------------|--------------------|
| | & buildings N million | N million | vehicles N million | equipment N million | equipment N million | & equipment N million | progress N million | Total N million |
| Gost | | | | | | į | | |
| At 1 January 2015 | 33,490 | 20,104 | 8,286 | 34,164 | 7,660 | 6,901 | 4,212 | 114,817 |
| Additions | 430 | 184 | 2,032 | 2,574 | 727 | 538 | 1,574 | 8,059 |
| Reclassifications | 263 | 52 | | 1,156 | 397 | 113 | (1,981) | . • |
| Transfers | 119 | • | ı | • | , | | • | 119 |
| Write offs | • | 1 | 1 | , | • | | (159) | (159) |
| Disposals | (6) | • | (1,366) | (64) | Ξ | (44) | | (1,484) |
| At 31 December 2015 | 34,293 | 20,340 | 8,952 | 37,830 | 8,783 | 7,508 | 3,646 | 121,352 |
| Accumulated depreciation | | | | | | | | |
| At 1 January 2015 | 4,809 | , | 4.404 | 21.715 | 5,388 | 3.719 | t | 40.035 |
| Charge for the year | 683 | • | 1,750 | 4,570 | 1,600 | 096 | • | 9,563 |
| Reclassifications | (E) | • | . ' | , 1 | . 1 | - | t | |
| Disposals | Ξ | 1 | (296) | (43) | Ξ | (44) | • | (1,056) |
| At 31 December 2015 | 5,490 | | 5,187 | 26,242 | 6,987 | 4,636 | 1 | 48,542 |
| | 000 00 | 070 00 | | 002.77 | | 4300 | | |
| Net book amount at 31 December 2015 | 28,803 | 20,340 | 3,765 | 11,588 | 1,796 | 2,872 | 3,646 | 72,810 |
| Cost | | | | | | | | |
| At 1 January 2016 | 34,293 | 20,340 | 8,952 | 37,830 | 8,783 | 7,508 | 3,646 | 121,352 |
| Additions | 375 | 100 | 1,064 | 3,375 | 1,419 | 199 | 2,575 | 90,706 |
| Reclassifications | 5 | 1 | 1 | 1,434 | 69 | 312 | (1,820) | 0 |
| Transfers | , | 1 | (18) | | í | , | | (18) |
| Write offs | 1 | , | | r | • | | (35) | (35) |
| Exchange difference | • | ŧ | 12 | Ψ- | - | 6 | | 23 |
| Disposals | | • | (1,584) | (735) | (2) | (14) | (169) | (2,503) |
| At 31 December 2016 | 34,673 | 20,440 | 8,426 | 41,905 | 10,270 | 8,614 | 4,140 | 128,468 |
| Accumulated depreciation | | | | | | | | |
| At 1 January 2016 | 5,490 | • | 5,187 | 26,242 | 6,987 | 4,636 | , | 48,542 |
| Charge for the year | 746 | | 1,623 | 4,383 | 1,327 | 1,130 | • | 9,209 |
| Disposals | r | • | (1,207) | (555) | (2) | (14) | , | (1,778) |
| At 31 December 2016 | 6,236 | í | 5,603 | 30,070 | 8,312 | 5,752 | _ | 55,973 |
| Net book amount at 31 December 2016 | 28,437 | 20,440 | 2,823 | 11,835 | 1,958 | 2,862 | 4,140 | 72,495 |

First Bank of Nigeria Limited

NOTES TO THE CONSOLIDATED FINANCIAL INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2016

56

| Property, plant and equipment GROUP | Improvement & buildings N million | Land N million | Motor vehicles N million | Office equipment N million | Computer Fi equipment N million | Computer Furniture, fittings quipment & equipment N million N million | Plant & machinery N million | Work in progress N million | Total N million |
|-------------------------------------|---|-------------------|--------------------------------|----------------------------------|---------------------------------------|---|-----------------------------------|----------------------------------|--------------------|
| Cost | | | | | | | | | |
| At 1 January 2015 | 40,370 | 20,302 | 9,586 | 35,653 | 10,241 | 7,608 | 56 | 4,809 | 128,595 |
| Additions | 1,025 | 184 | 2,286 | 2,703 | 1,048 | 615 | 31 | 1,760 | 9,652 |
| Reclassifications | 278 | 52 | ı | 1,157 | 398 | 115 | | (1,999) | **** |
| Disposals | (6) | • | (1,405) | (63) | Ξ | (46) | • | | (1,524) |
| Write Offs | , | • | (12) | • | • | | • | (180) | (192) |
| Transfer | 119 | r | ŧ | • | 7 | 1 | • | (146) | (20) |
| Exchange difference | 380 | (141) | 54 | 29 | 125 | 43 | 28 | 189 | 745 |
| At 31 December 2015 | 42,163 | 20,397 | 10,509 | 39,517 | 11,818 | 8,335 | 85 | 4,433 | 137,257 |
| Accumulated depreciation | | | | | | | | | |
| At 1 January 2015 | 5,856 | • | 5,164 | 22,629 | 7,285 | 4,234 | 23 | , | 45.191 |
| Charge for the year | 1,025 | , | 1,964 | 4,691 | 1,871 | 1,018 | ∞ | • | 10,577 |
| Reclassifications | (£) | • | , | | | τ- | • | • | |
| Disposals | (5) | · | (1,011) | (43) | Ξ | (44) | , | • | (1,100) |
| Exchange differences | 43 | • | 39 | 22 | 26 | 15 | 22 | ı | 238 |
| At 31 December 2015 | 6,922 | * | 6,156 | 27,299 | 9,252 | 5,224 | 53 | | 54,906 |
| Net book amount at 31 December 2015 | 35,241 | 20,397 | 4,353 | 12,218 | 2,566 | 3,111 | 32 | 4,433 | 82,351 |
| Cost | | | | | | | | | |
| At 1 January 2016 | 42,163 | 20,397 | 10,509 | 39,517 | 11,818 | 8,335 | 85 | 4,433 | 137,257 |
| Additions | 626 | 100 | 1,316 | 3,544 | 1,769 | 206 | 7 | 2,782 | 11,354 |
| Reclassifications | 24 | ı | • | 1,436 | 72 | 312 | 4 | (1,847) | |
| Transfer | | • | (18) | , | • | • | • | (199) | (217) |
| Disposals | • | • | (1,697) | (745) | (72) | (33) | , | (169) | (2,716) |
| Write Offs | • | • | 1 | • | • | 1 | ı | (92) | (92) |
| Held for sale | (161) | • | (132) | (45) | (99) | (19) | | | (411) |
| Exchange difference | 1,216 | 22 | 297 | 292 | 554 | 189 | 36 | 143 | 2,749 |
| At 31 December 2016 | 44,171 | 20,519 | 10,274 | 43,999 | 14,085 | 9,691 | 132 | 5,051 | 147,923 |
| Accumulated depreciation | c c | | | 6 | () (| | ; | | |
| ru i dalidaly 2010 | 0,922 | | 0,130 | 667'17 | 707'6 | 5,224 | 53 | | 54,906 |
| Exchange differences | 297 | 2 | 160 | 184 | 401 | 123 | 21 | • | 1,189 |
| Charge for the year | 1,229 | 2 | 1,850 | 4,548 | 1,707 | 1,241 | 16 | | 10,593 |
| Held for sale | (38) | t | (64) | (36) | (20) | (16) | 1 | 4 | (206) |
| Disposals | | • | (1,301) | (562) | (22) | (30) | (0) | | (1,916) |
| At 31 December 2016 | 8,409 | 4 | 6,801 | 31,433 | 11,287 | 6,542 | 06 | ٠ | 64,566 |
| Net book amount at 31 December 2016 | 35,762 | 20,515 | 3,473 | 12,566 | 2.798 | 3.149 | 42 | 5.051 | 83.357 |
| | *************************************** | | | | | *************************************** | | | |

Exchange Difference on PPE
These exchange difference on PPE occurs as a result of translation of balances relating to the foreign entities of the group as at reporting date. The subsidiaries whose translation gave rise to the difference are FBN Bank (UK) and FBN Bank (Congo).

27 Intangible assets

| | | | G | ROUP | | |
|-----------------------------|-----------|--------------------------|-----------|---------------|-------------------|-----------|
| | Goodwill | Customer Relationship | Brand | Core Deposits | Computer software | Total |
| | N'million | N'million | N'million | N'million | N'million | N'million |
| Cost | | | | | | |
| At 1 January 2015 | 5,406 | 52 | 330 | 699 | 5,447 | 11,934 |
| Additions | - | - | - | - | 4,308 | 4,308 |
| Exchange difference | (141) | - | (4) | (11) | 5 | (151) |
| At 31 December 2015 | 5,265 | 52 | 326 | 688 | 9,760 | 16,091 |
| Additions | - | - | - | - | 4,475 | 4,475 |
| Disposal | - | - | - | - | (116) | (116) |
| Exchange difference | 974 | • | _ | 217 | 774 | 1,965 |
| At 31 December 2016 | 6,239 | 52 | 326 | 905 | 14,893 | 22,415 |
| Amortisation and impairment | | | | | | |
| At 1 January 2015 | 1,053 | 20 | 207 | 139 | 2,412 | 3,831 |
| Amortisation charge | ., | 26 | 61 | 151 | 1,809 | 2,047 |
| Impairment charge | 872 | 6 | 58 | 2 | | 938 |
| At 31 December 2015 | 1,925 | 52 | 326 | 292 | 4,221 | 6,816 |
| Amortisation charge | ., | | - | 208 | 2,938 | 3,146 |
| Disposal | - | - | - | - | (61) | (61) |
| Exchange difference | - | - | - | 73 | 528 | 601 |
| At 31 December 2016 | 1,925 | 52 | 326 | 573 | 7,626 | 10,502 |
| Net book value | | | | | | |
| At 31 December 2016 | 4,314 | - | - | 332 | 7,267 | 11,913 |
| At 31 December 2015 | 3,340 | - | - | 396 | 5,539 | 9,275 |
| | | | | | BAN | к |
| | | | | | Computer software | Total |
| 0 | | | | | N'million | N'million |
| Cost At 1 January 2015 | | | | | 3,453 | 3,453 |
| Additions | | | | | | |
| Write off | | | | | 3,101 | 3,101 |
| At 31 December 2015 | | | | - | 6,554 | 6,554 |
| Additions | | | | | 3,835 | 3,835 |
| At 31 December 2016 | | | | - | 10.389 | 10,389 |
| | | | | - | 10,369 | 10,369 |
| Amortisation and impairment | | | | | 1,181 | 4 404 |
| At 1 January 2015 | | | | | 1,181 | 1,181 |
| Amortisation charge | | | | - | 1,330 | 1,330 |

Bank brands, customer deposits and customer relationships acquired in a business combination are recognised at fair value at the acquisition date. They have finite useful lives and are subsequently carried at cost less accumulated amortisation and accumulated impairment losses. These costs are amortised to profit or loss using straight line method over 3 years, 5 years and 2 years respectively.

2,511

2,331

4,842

5,547

4,043

2,511

2.331

4,842

5,547

4,043

The amortisation charge for the year is included in the income statement.

The software is not internally generated.

At 31 December 2015

At 31 December 2016

At 31 December 2015

Amortisation charge

Net book value At 31 December 2016

27.1 Intangible assets continued

Impairment tests for goodwill

Goodwill is monitored on the operating segment level. The entities to which the goodwill relates is recognized as a cash generating unit (CGU) and forms part of the unreportable segment shown as others. The carrying value of goodwill is determined in accordance with IFRS 3 Business Combinations and IAS 36 Impairment of Assets.

Goodwill is reviewed annually for impairment, or more fequently when there are indications that impairment may have occurred. The test involves comparing the carrying value of goodwill with the recoverable amount, which is the present value of the pre-tax cash flows, discounted at a rate of interest that reflects the inherent risks of the cash-generating unit to which the goodwill relates or the CGU's fair value if this is higher.

There was no impairment identified in the year ended 31 December, 2016.

The recoverable amount of each CGU has been based on value in use and the weighted average cost of capital WACC. These calculations use pretax cash flow projection covering five years. The cash flow projections for each CGU are based on forecasts approved by senior management. The nominal growth rate reflects GDP and inflation for the countries within which the CGU operates or derives revenue from. The rates are based on IMF forecast growth rates as they represent an objective estimate of likely future trends.

The discount rate used to discount the cash flows is based on the cost of capital assigned to each CGU, which is derived using a CAPM. The CAPM depends on inputs reflecting a number of financial and economic variables including the risk free rate and a premium to reflect the inherent risk of the business being evaluated. These variables are based on the market's assessment of the economic variables and management's judgement. The discount rates for each CGU are refined to reflect the rates of inflation for the countries within which the CGU operates.

The cash generating unit (CGUs) with material goodwill balances relates to Ghana and BIC and the key assumptions used in the value-in-use calculation are as follows:

| | 201 | 6 | 201 | 5 |
|---|-----------------------|--------|--------|--------|
| | BIC | Ghana | BIC | Ghana |
| Terminal growth rate: % | 8% | 5% | 6% | 4% |
| Discount rate: % | 23% | 34% | 24% | 27% |
| Deposit growth rate:% | 12% | 19% | 12% | 6% |
| Recoverable amount of the CGU: (N' million) | 7,960 | 13,228 | 11,173 | 10,259 |
| Management determined deposits to be the key value driver in Goodwill (N' million) | each of the entities. | 3,243 | 552 | 2,345 |
| Net Asset (N' million) | 5,397 | 8,613 | 7,771 | 5,826 |
| Total carrying amount (N' million) | 5,949 | 11,856 | 8,323 | 8,171 |
| Excess of recoverable amount over carrying amount | 2,011 | 1,372 | 2,850 | 2,088 |

28 Deferred tax

Deferred income taxes are calculated on all temporary differences under the liability method using an effective tax rate of 30% (2016: 30%, 2015: 30%).

| | GRO | OUP | BA | NK |
|---|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| | 31 December 2016 N 'millions | 31 December 2015 N 'millions | 31 December 2016 N 'millions | 31 December 2015 N 'millions |
| Deferred income tax assets and liabilities are attributable to the following items: | | | | N Namono |
| Deferred tax assets | | | | |
| Property, plant and equipment | (7,926) | (7,918) | (8,245) | (8,245) |
| Allowance for loan losses | 8,804 | 3,380 | 2,047 | 2,047 |
| Tax losses carried forward | 10,364 | 10,364 | 10,791 | 10,791 |
| Other assets | 1,254 | 1,224 | 1,254 | 1,254 |
| Other liabilities | (7,604) | (7,605) | (7,671) | (7,671) |
| Defined benefit obligation | 3,267 | 3,267 | 3,167 | 3,167 |
| Effect of changes in exchange rate | 137 | 211 | | - |
| | 8,296 | 2,923 | 1,343 | 1,343 |
| Deferred tax assets | | | | |
| - Deferred tax asset to be recovered after more than 12 months | 7,042 | 1,699 | 89 | 89 |
| - Deferred tax asset to be recovered within 12 months | 1,254 | 1,224 | 1,254 | 1,254 |
| | 8,296 | 2,923 | 1,343 | 1,343 |
| Deferred tax liabilities | | | | |
| Property, plant and equipment | 6 | 6 | - | - |
| Allowance for loan losses | (32) | (32) | - | - |
| Tax losses carried forward | 2 | 2 | - | - |
| Other assets | (11) | (11) | - | - |
| Other liabilities | 33 | (28) | | - |
| | (2) | (63) | | - |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

28 Deferred tax continued

| Deferre | d tax | liabili | ties |
|---------|-------|---------|------|
| | | | |

- Deferred tax asset to be recovered after more than 12 months
 Deferred tax asset to be recovered within 12 months

| 9 | (52) | - | - |
|---------|------|---|---|
| (11) | (11) | - | - |
| (2) | (63) | - | - |

Group

| Good | 1 Jan 2016 N 'millions | Recognised in P&L N 'millions | Recognised OCI N 'millions | 31 Dec 2016 N'millions |
|---|---------------------------|-------------------------------------|----------------------------------|---------------------------|
| Movements in Deferred tax assets during the year: | | | | |
| Property, plant and equipment | (7,918) | (8) | - | (7,926) |
| Allowance for loan losses | 3,380 | 5,424 | - | 8,804 |
| Tax losses carried forward | 10,364 | - | - | 10,364 |
| Other assets | 1,224 | 30 | - | 1,254 |
| Other liabilities | (7,604) | - | - | (7,604) |
| Defined benefit obligation | 3,267 | - | - | 3,267 |
| Effect of changes in exchange rate | 210 | (73) | - | 137 |
| · · | 2,923 | 5,373 | - | 8,296 |

| | 1 Jan 2015 N 'millions | Recognised in P&L N 'millions | Recognised OCI N 'millions | 31 Dec 2015 N'millions |
|---|---------------------------|-------------------------------------|----------------------------------|---------------------------|
| Movements in Deferred tax assets during the year: | | | | |
| Property, plant and equipment | (8,304) | 386 | - | (7,918) |
| Allowance for loan losses | 3,433 | (53) | • | 3,380 |
| Tax losses carried forward | 10,360 | 4 | - | 10,364 |
| Other assets | 1,100 | 124 | - | 1,224 |
| Other liabilities | (7,598) | (6) | - | (7,604) |
| Defined benefit obligation | 3,270 | (3) | • | 3,267 |
| Effect of changes in exchange rate | 125 | 85 | - | 210 |
| | 2,386 | 537 | - | 2,923 |

| | Opening balance N 'millions | Recognised in P&L N 'millions | Closing balance N 'millions |
|--|-----------------------------------|-------------------------------------|--------------------------------|
| Movements in Deferred tax liabilities during the year: | | | |
| 2016 | | | |
| Property, plant and equipment | 6 | - | 6 |
| Allowance for loan losses | (32) | - | (32) |
| Tax losses carried forward | 2 | - | 2 |
| Other assets | (11) | • | (11) |
| Other liabilities | (28) | 2 | (26) |
| | (63) | 2 | (61) |
| 2015 | | | |
| Property, plant and equipment | 13 | (7) | 6 |
| Allowance for loan losses | (32) | - | (32) |
| Tax losses carried forward | 2 | - | ` 2 |
| Other assets | (11) | - | (11) |
| Other liabilities | (10) | (18) | (28) |
| | (38) | (25) | (63) |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

28 Deferred tax continued

Rank

| Bank | 1 Jan 2016 N 'millions | Recognised in P&L N 'millions | Recognised OCI N 'millions | 31 Dec 2016 N 'millions |
|---|---------------------------|-------------------------------------|----------------------------------|----------------------------|
| Movements in temporary differences during the year: | | | | |
| Property, plant and equipment | (8,245) | _ | _ | (8,245) |
| Allowance for loan losses | 2,047 | - | - | 2,047 |
| Tax losses carried forward | 10,791 | - | • | 10,791 |
| Other assets | 1,255 | - | - | 1,255 |
| Other liabilities | (7,671) | - | - | (7,671) |
| Defined benefit obligation | 3,166 | ~ | | 3,166 |
| | 1,343 | | | 1,343 |
| | | Recognised | Recognised | |
| | 1 Jan 2015 | in P&L | OCI | 31 Dec 2015 |
| | N 'millions | N 'millions | N 'millions | N 'millions |
| Movements in temporary differences during the year: | | | | |
| Property, plant and equipment | (8,245) | _ | _ | (8,245) |
| Allowance for loan losses | 2,047 | - | - | 2,047 |
| Tax losses carried forward | 10,791 | - | - | 10,791 |
| Other assets | 1,255 | - | - | 1,255 |
| Other liabilities | (7,671) | - | - | (7,671) |
| Defined bounds obtantion | | | | |
| Defined benefit obligation | 3,166 1,343 | | | 3,166 1,343 |

Deferred income tax assets are recognised for tax loss carry -forwards to the extent that the realisation of the related tax benefit through future taxable profits is probable. Temporary differences relating to the Group's investment in subsidiaries is N6.7 billion (2015: N11.4 billion).

The Group exercises control over the subsidiaries, it has the power to control the timing of the reversals of the temporary difference arising from its investments in them. The group has determined that the subsidiaries will not be disposed of. Hence, the deferred tax arising from the temporary differences above will not be recognised.

29 Other assets

| | GROUP | | BA | BANK | |
|---|------------------------------------|------------------------------------|------------------------------------|------------------------------------|--|
| | 31 December 2016 N 'millions | 31 December 2015 N 'millions | 31 December 2016 N 'millions | 31 December 2015 N 'millions | |
| Financial assets: | | | | | |
| Accounts receivable | 31,595 | 14,011 | 21,071 | 8,080 | |
| | 31,595 | 14,011 | 21,071 | 8,080 | |
| Less specific allowances for impairment | (5,051) | (805) | (3,709) | (791) | |
| | 26,544 | 13,206 | 17,362 | 7,289 | |
| Non Financial assets: | | | | | |
| Inventory- Others | 1,610 | 2,253 | 954 | 1,877 | |
| Inventory- Properties (Note 25a) | - | 7,677 | - | - | |
| Prepayments | 10,455 | 11,343 | 8,638 | 9,674 | |
| • | 12,065 | 21,273 | 9,592 | 11,551 | |
| Net other assets balance | 38,609 | 34,479 | 26,954 | 18,840 | |

inventory (properties) of N7.68bn has been reclassified to asset held for sale following management's decision to dispose of FBN Mortgages.

| 29.1 | Reconciliation of impairment account | GROUP | | BANK | |
|------|--------------------------------------|-------------|-------------|-------------|-------------|
| | | 2016 | 2015 | 2016 | 2015 |
| | | N 'millions | N 'millions | N 'millions | N 'millions |
| | At start of year | 805 | 884 | 791 | 796 |
| | Write off | (21) | (596) | - | (523) |
| | Increase in impairment | 4,267 | 517 | 2,918 | 518 |
| | At end of year | 5,051 | 805 | 3,709 | 791 |

All other financial assets on the statement of financial position of the Group and Bank had a remaining period to contractual maturity of less than 12 months.

30 Deposits from banks

| | GRO | GROUP | | BANK | |
|------------------------------|-------------|-------------|-------------|-------------|--|
| • | 31 December | 31 December | 31 December | 31 December | |
| | 2016 | 2015 | 2016 | 2015 | |
| | N 'millions | N 'millions | N 'millions | N 'millions | |
| | | | | | |
| Due to banks within Nigeria | 333,215 | 115,778 | 281 | 2,307 | |
| Due to banks outside Nigeria | 43,999 | 23,274 | 40,212 | 48,259 | |
| | 377,214 | 139,052 | 40,493 | 50,566 | |
| | | | | | |

Deposits from banks only include financial instruments classified as liabilities at amortised cost and has a remaining period to contractual maturity of less than 12 months

| 31 | Deposits from customers | GRO | UP | BANK | |
|----|-------------------------|---------------------|---------------------|---------------------|---------------------|
| | · | 31 December 2016 | 31 December 2015 | 31 December 2016 | 31 December 2015 |
| | | N 'millions | N 'millions | N 'millions | N 'millions |
| | Current | 737,328 | 737,096 | 666,147 | 640,556 |
| | Savings | 949,302 | 829,809 | 927,505 | 814,849 |
| | Term | 769,513 | 900,085 | 416,992 | 509,003 |
| | Domiciliary | 564,679 | 429,360 | 470,666 | 426,694 |
| | Electronic purse | 9,268 | 8,720 | 9,268 | 8,720 |
| | | 3,030,090 | 2,905,070 | 2,490,578 | 2,399,822 |
| | Current | 2,810,496 | 2,756,997 | 2,490,500 | 2,399,250 |
| | Non-current | 219,594 | 148,073 | 78 | 572 |
| | | 3,030,090 | 2,905,070 | 2,490,578 | 2,399,822 |

Deposits from customers only include financial instruments classified as liabilities at amortised cost.

32 Borrowings

| | GROUP | | BANK | |
|---|-------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2016 | 2015 | 2016 | 2015 |
| | N 'millions | N 'millions | N 'millions | N 'millions |
| | | | | |
| Long term borrowing comprise: | | | | |
| FBN EuroBond (i) | 233,976 | 152,434 | 233,976 | 152,434 |
| Proparco (ii) | 19,968 | - | 19,968 | - |
| On-lending facilities from financial institutions (iii) | 53,729 | 83,332 | 53,729 | 83,332 |
| Borrowing from correspondent banks (iv) | 9,119 | 14,126 | 61,755 | 54,854 |
| | 316,792 | 249,892 | 369,428 | 290,620 |
| Current | 36,758 | 29,901 | 89,394 | 72,705 |
| Non-current | 280,034 | 219,991 | 280,034 | 217,915 |
| | 316,792 | 249,892 | 369,428 | 290,620 |
| At start of the year | 249,892 | 362,976 | 290,620 | 377,950 |
| Assets held for sale | (121) | - | - | - |
| Proceeds of new borrowings | 34,516 | 75,961 | 80,124 | 116,665 |
| Finance Cost | 18,764 | 15,066 | 22,630 | 16,073 |
| Foreign exchange (gains)/ losses | 82,702 | 6,750 | 87,818 | 10,328 |
| Repayments of borrowings | (53,082) | (198,900) | (95,885) | (218,435) |
| Interest paid | (15,879) | (11,961) | (15,879) | (11,961) |
| At end of year | 316,792 | 249,892 | 369,428 | 290,620 |

The Group has not had any defaults of principal, interest or other breaches with respect to their liabilities during the year (2015: nil).

- (i) Facilities represent dollar notes I and II issued by FBN Finance Company B.V, Netherlands on 7 August 2013 and on 18 July 2014 for a period of 7 years. The notes I bear interest at 8.25% per annum up to the bank call date of 7 August 2018, while notes II bear interest at 8.00% per annum to the bank call date of 23 July 2019. From the call date up to the maturity date, the notes I and II bear interest at a fixed rate of 6.875% and 6.488% per annum respectively plus the prevailing mid swap rate for United States Dollar swap transactions with a maturity of 2 years. The loans are redeemable, subject to having obtained the prior approval of the CBN, on the Bank call date of 7 August 2018 and of 23 July 2019, and not in part at the option of the issuer, at the liquidation preference amount plus any additional amounts and outstanding payments due.
- (ii) The amount of N19.97 billion (US \$65.47 million) represents the outstanding balance of the credit facility of US \$65 million granted by Promotion et Participation pour la Coopération économique (PROPARCO) in February 2016. The facility is priced at 5.78%(Fixed) per annum and will mature in May 2024. Interest on this facility is payable semiannually and there is 2 year moratorium on principal repayment.
- (iii) Included in on-lending facilities from financial institutions are disbursements from other banks and Financial Institutions which are guaranteed by FBN for specific customers. These facilities include the BOI funds and CACS intervention funds. See further notes below.

a. CBN/BOI facilities

The Central Bank of Nigeria (CBN), in a bid to unlock the credit market, approved the investment of N200 billion debenture stock to be issued by the Bank of Industry (BOI), which would be applied to the re-financing/restructuring of bank's loans to the manufacturing sector. During the year, there was no additional disbursement (2015: N31.6 billion) to First Bank of Nigeria Limited.

b. CBN/CACS Intervention funds

The Central Bank of Nigeria (CBN) in collaboration with the Federal Government of Nigeria (FGN) represented by the Federal Ministry of Agriculture and Water Resources (FMA & WR) established the Commercial Agricultural Credit Scheme (CACS). During the year, First Bank Nigeria Limited received N5.8 billion (2015: N4.2 billion) for on-lending to customers as specified by the guidelines. Loans granted under the scheme are for a seven year period at an interest rate of 9% p.a.

(iii) Borrowings from correspondence banks include loans from foreign banks utilised in funding letters of credits for international trade.

33 Retirement benefit obligations

| GRO | GROUP | | BANK | |
|-------------|--|--|--|--|
| 31 December | 31 December | 31 December | 31 December | |
| 2016 | 2015 | 2016 | 2015 | |
| N 'millions | N 'millions | N 'millions | N 'millions | |
| | | | | |
| | | | | |
| 1,934 | 3,083 | 1,957 | 3,046 | |
| 714 | 626 | - | - | |
| 2,648 | 3,709 | 1,957 | 3,046 | |
| | 31 December 2016 N 'millions 1,934 714 | 2016 2015 N 'millions N 'millions 1,934 3,083 714 626 | 31 December 2016 2015 2016 N 'millions N 'millions 1,934 3,083 1,957 714 626 - | |

Plan liabilities are based upon independent actuarial valuation performed by HR Nigeria Limited using the projected unit credit basis. This valuation was carried out as at 31 December 2016 and 31 December 2015.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS

For the year ended 31 December 2016

33 Retirement benefit obligations continued

Defined benefit - Pension (i)

First Pensions Custodian Nigeria Limited (FPCNL) has a non-contributory defined gratuity scheme for directors. Directors are paid a sum based on an approved scale and the number of years of service subject to a maximum of 9 years. In 2016, the plan assets exceeded the defined benefit obligation by N22m resulting in a net defined benefit asset.

The Bank has an old Defined Benefit scheme, discontinued in March 2001. The funds are placed with fund managers and the Bank is under obligation to fund the deficit.

The movement in the defined benefit Pension (i) over the year is as follows:

| The movement in the defined benefit Perision (i) over the year is as follows. | | GROUP | |
|---|--|---------------------------------------|---------------------|
| | Present value of the obligation N 'millions | Fair value of plan assets N 'millions | Total N'millions |
| Defined benefit pension obligations at 1 January 2015 | 10,438 | (8,802) | 1,636 |
| Transfer from gratuity scheme (1) | - | | · <u>-</u> |
| Interest expense/(income) | 1,328 | (1,116) | 212 |
| Service Cost | 41 | (1,110) | 41 |
| Remeasurement: | • | | |
| - Return on plan assets not included in net | | | |
| interest cost on pension scheme | - | (474) | (474) |
| - change in demographic assumptions | 1,756 | `- ´ | 1,756 |
| Contributions: | • | | · - |
| - Employer | - | (88) | (88) |
| Payments: | | | <u> </u> |
| - Benefit payment | (1,530) | 1,530 | - |
| Defined benefit pension obligations at 31 December 2015 | 12,033 | (8,950) | 3,083 |
| Interest expense/(income) | 1,226 | (1,068) | 158 |
| Service Cost | 21 | | 21 |
| Curtailment losses | (1) | - | (1) |
| Remeasurement: | | | |
| - Return on plan assets not included in net | | | |
| interest cost on pension scheme | (34) | 1,430 | 1,396 |
| - change in demographic assumptions | (2,681) | - | (2,681) |
| Contributions: | | | |
| - Employer | - | (42) | (42) |
| Payments: | | | |
| - Benefit payment | (1,553) | 1,553 | - |
| Defined benefit pension obligations at 31 December 2016 | 9,011 | (7,077) | 1,934 |

The movement in the defined benefit Pension (i) over the year is as follows:

| The movement in the defined benefit Pension (i) over the year is as follows: | Present value | BANK | | |
|--|-------------------------------------|---|----------------------|--|
| | of the obligation N 'millions | Fair value of plan assets N 'millions | Total N 'millions | |
| Defined benefit pension obligations at 1 January 2015 | 10,078 | (8,533) | 1,545 | |
| Interest expense/(income) Remeasurement: | 1,303 | (1,104) | 199 | |
| - Return on plan assets not included in net | | | | |
| interest cost on pension scheme | - | (463) | (463) | |
| - change in demographic assumptions | 1,765 | - | 1,765 | |
| Payments: | | | | |
| - Benefit payment | (1,338) | 1,338 | - | |
| Defined benefit pension obligations at 31 December 2015 | 11,808 | (8,762) | 3,046 | |
| Interest expense/(income) | 1,213 | (1,046) | 167 | |
| Remeasurement: | | | | |
| - Return on plan assets not included in net | | | | |
| interest cost on pension scheme | - | 1,426 | 1,426 | |
| - change in demographic assumptions Payments: | (2,682) | - | (2,682) | |
| - Benefit payment | (1,457) | 1,457 | - | |
| Defined benefit pension obligations at 31 December 2016 | 8,882 | (6,925) | 1,957 | |

The actual return on plan assets was Group N2.5 billion (2015: N1.58 billion); Bank N2.47 billion (2015: N1.57 billion).

33 Retirement benefit obligations continued

GROUP

| Composition of Plan assets | 2016 N'millions | 2016 N 'millions | 2016 N 'millions | 2015 N 'millions | 2015 N 'millions | 2015 N 'millions |
|----------------------------|--------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| | Quoted | Unquoted | Total | Quoted | Unquoted | Total |
| Equity Instruments | | | 563 | | | 950 |
| Banking | 401 | - | | 805 | | |
| Oil Service | - | - | | 6 | | |
| Real Estate | 8 | - | | 21 | | |
| Manufacturing | 154 | - | | 118 | | |
| Debt Instruments | | | 6,434 | | | 7,738 |
| Government | 4,560 | - | | 5,616 | | |
| Corporate Bond | 908 | - | | 884 | | |
| Money market investments | - | 966 | | | 1,238 | |
| Money on call | | 80 | 80 | | 252 | 252 |
| Others | | - | - | | 10 | 10 |
| Total | 6,031 | 1,046 | 7,077 | 7,450 | 1,500 | 8,950 |

BANK

| Composition of Plan assets | 2016 N 'millions | 2016 N'millions | 2016 N'millions | 2015 N 'millions | 2015 N 'millions | 2015 N 'millions |
|----------------------------|---------------------|--------------------|--------------------|---------------------|---------------------|---------------------|
| | Quoted | Unquoted | Total | Quoted | Unquoted | Total |
| Equity Instruments | | - | 563 | | | 949 |
| Banking | 402 | | | 805 | | |
| Oil Service | | | | 6 | | |
| Real Estate | 7 | | | 21 | | |
| Manufacturing | 154 | | | 118 | | |
| Debt Instruments | | | 6,297 | | | 7,560 |
| Government | 4,464 | | | 5,492 | | |
| Corporate Bond | 868 | | | 884 | | |
| Money market investments | | 965 | | | 1,184 | |
| Money on call | | 65 | 65 | | 252 | 252 |
| Total | 5,895 | 1,030 | 6,925 | 7,326 | 1,436 | 8,761 |

The fair value of plan assets is calculated with reference to quoted prices and are within level 1 and 2 of the fair value hierarchy

Arising from the defined benefit pension plan, the group is exposed to a number of risk, the most significant of which are detailed below:

Asset Volatility: The plan liabilities are calculated using a discount rate set with reference to Federal Government Bond yields. If the plan assets underperform this yield, this will create a deficit. As the plans mature, the group intends to reduce the level of investment risk by investing more in asset such that changes in the value of the assets closely match the movement in the fund's liabilities. There remains the residual risk that the selected portfolio does not match the liabilities closely enough or that as it matures there is a risk of not being able to reinvest the assets at the assumed rates. The scheme's trustees review the structure of the portfolio on a regular basis to minimize these risks.

Changes In Bond Yields: A decrease in Federal bond yields will increase plan liabilities, although this will be partially offset by an increase in the value of the plans' bond holdings.

The rate used to discount post-employment benefit obligations is determined with reference to market yields at the balance sheet date on high quality corporate bonds. In countries where there is no deep market in such bonds, the market yields on government bonds are used. The Group is of the opinion that there is no deep market in Corporate Bonds in Nigeria and as such assumptions underlying the determination of discount rate are referenced to the yield on Nigerian Government bonds of medium duration, as compiled by the Debt Management Organisation.

Life Expectancy: The majority of the plans' obligations are to provide benefits for the members, so increases in the life expectancy will result in an increase in the plan's liabilities. This risk is significantly curtailed by the weighted average liability duration of the plan which is currently 5yrs and retirement age of 60yrs

Under the funded plan (Legacy scheme), the groups ensures that the fund manager operates within the Asset-liability matching (ALM) framework that has been developed to achieve long-term investment that are in line with the obligations under the pension schemes. Within this ALM framework, the objective is to match assets to the pension obligation by investing in long term fixed interest securities with maturities that match the benefit payments as they fall due. The group actively monitors how the duration and the expected yield of the investment are matching the expected cash outflows arising from the pension obligation

The weighted average duration of the defined benefit obligation is 5 years

33 Retirement benefit obligations continued

GROUP/BANK

| | 31 Dec 2016 | 31 Dec 2015 |
|--|-------------|-------------|
| The principal actuarial assumptions were as follows: | | |
| Discount rate on pension plan | 16% | 11% |
| Inflation rate | 12% | 9% |
| Future pension increases | 0% | 0% |

The sensitivity of the pension liability to changes in the weighted principal assumptions is shown in table below:

| | Assumption | Defined Benefit Obligation N'm | Impact on Liability |
|-----------------|---------------------|-----------------------------------|------------------------|
| | 16% | 8,882 | 0.0% |
| | 17% | 8,499 | -4.31% |
| Discount rate | 15% | 9,302 | 9.45% |
| | Base | 8,882 | 0.0% |
| | Improved by 1 year | 8,936 | 0.6% |
| Life expectancy | Decreased by 1 year | 8,827 | -1.2% |

The above sensitivity analysis is for FBN Limited and deemed to be representative of the Group. It is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions, the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognised within the statement of financial position. The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

Gratuity scheme (ii)

This relates to the schemes operated by the subsidiaries of the bank as follows:

FBN Bank Congo (DRC) has a scheme whereby on separation, staff who have spent a minimum of 3 years are paid a sum based on their qualifying emoluments and the number of periods spent in service of the Bank. FBN Bank Guinea and FBN Bank Sierra Leone each have a graduated gratuity scheme for staff on separation where staff receives a lump sum based on their qualifying basic salaries on the number of year spent. The aggregate balance on this scheme is deemed immaterial.

34

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

| GROUP | | BANK | |
|--|---|---|--|
| 31 December 2016 N 'millions | 31 December 2015 N 'millions | 31 December 2016 N'millions | 31 December 2015 N 'millions |
| ************************************** | | | |
| 112,043 | 46,844 | 66,591 | 33,608 |
| 36,868 | 47,987 | 32,462 | 44,239 |
| 12,676 | 6,235 | 5,878 | 3,753 |
| 12,426 | 15,290 | 11,988 | 14,932 |
| 5,228 | 9,412 | 4,011 | 3,778 |
| 179,241 | 125,768 | 120,930 | 100,310 |
| 38,312 | 27,109 | 31,994 | 22,710 |
| 217,553 | 152,877 | 152,924 | 123,020 |
| | 31 December 2016 N 'millions 112,043 36,868 12,676 12,426 5,228 179,241 38,312 | 2016 N 'millions 2015 N 'millions 112,043 46,844 36,868 47,987 12,676 6,235 12,426 15,290 5,228 9,412 179,241 125,768 38,312 27,109 | 31 December 2016 31 December 2015 31 December 2016 N 'millions N 'millions N 'millions 112,043 46,844 66,591 36,868 47,987 32,462 12,676 6,235 5,878 12,426 15,290 11,988 5,228 9,412 4,011 179,241 125,768 120,930 38,312 27,109 31,994 |

Other liabilities are expected to be settled within 12 months after the date of the consolidated statement of financial position.

35 Share capital

| Authorised | 31 December 2016 N 'millions | 31 December 2015 N 'millions |
|---|------------------------------------|------------------------------------|
| 50 billion ordinary shares of 50k each (2015: 50 billion) | 25,000 | 25,000 |
| Issued and fully paid | | |
| Movements during the year: | Number of shares In millions | Ordinary shares N'millions |
| At 31 December 2015 | 32,632 | 16,316 |
| At 31 December 2016 | 32,632 | 16,316 |

36 Share premium and reserves

The nature and purpose of the reserves in equity are as follows:

Share premium: Premiums from the issue of shares are reported in share premium.

Retained earnings: Retained earnings comprise the undistributed profits from previous years, which have not been reclassified to the other reserves noted below.

Statutory reserve: Nigerian banking regulations require the Bank to make an annual appropriation to a statutory reserve. As stipulated by S16(1) of the Bank and Other Financial Institutions Act of 1991(amended), an appropriation of 30% of profit after tax is made if the statutory reserve is less than the paid-up share capital and 15% of profit after tax if the statutory reserve is greater than the paid-up share capital.

Available For Sale (AFS) Fair value reserve: The AFS fair value reserve shows the effects from the fair value measurement of financial instruments elected to be presented in other comprehensive income on initial recognition after deduction of deferred taxes. No gains or losses are recognised in the consolidated income statement.

SSI reserve: This reserve is maintained to comply with the Central Bank of Nigeria (CBN) requirement that all licensed banks set aside a portion of the profit after tax in a fund to be used to finance equity investments in qualifying small and medium-scale enterprises. Under the terms of the guideline (amended by CBN letter dated 11 July 2006), the contributions will be 10% of profit after tax and shall continue after the first five years but banks' contributions shall thereafter reduce to 5% of profit after tax. However, this is no longer mandatory. The small and medium-scale industries equity investment scheme reserves are non-distributable.

36 Share premium and reserves continued

Statutory credit reserve: The group determines its loan loss provisions based on the requirements of IFRS. The difference between the loan loss provision as determined under IFRS and the provision as determined under Nigerian Prudential guideline (as prescribed by the Central Bank of Nigeria) is recorded in this reserve. This reserve is non distributable.

Foreign currency translation reserve (FCTR): Records exchange movements on the Group's net investment in foreign subsidiaries.

37 Reconciliation of profit before tax to cash generated from operations

| | GRO | UP | BANK | |
|---|-------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | |
| | 2016 | 2015 | 2016 | |
| | N 'millions | N 'millions | N 'millions | N 'millions |
| Profit before tax from continuing operations | 10,675 | 9,729 | 53,545 | 2,816 |
| Profit before tax from discontinued operations | (1,317) | 451 | | |
| Profit before tax including discontinued operations | 9,358 | 10,180 | 53,545 | 2,816 |
| Adjustments for: | -, | , | ,- | **** |
| - Depreciation | 10,594 | 10,577 | 9,210 | 9,563 |
| - Amortisation | 3,146 | 2,048 | 2,331 | 1,330 |
| - Impairment on goodwill | -, | 872 | -, | ,,,,,, |
| - Impairment on intangible assets | - | 72 | - | |
| Profit from disposal of property, plant and equipment | 30 | 179 | 32 | 171 |
| - Foreign exchange losses / (gains) | (69,005) | (13,024) | (69,840) | (7,879) |
| Profit from disposal of investment in associate | (00,000) | (10,02.1) | (00,0.0) | (1,010) |
| - Profit/(loss) from disposal of investment securities | (5,051) | (13,223) | (5,342) | (13,243) |
| - Net gains/(losses) from financial assets classified as held for trading | (3,102) | 556 | (3,102) | 561 |
| - Impairment on loans and advances | 223,160 | 127,506 | 159,350 | 121,416 |
| - Impairment on Investments | | 7,151 | - | - |
| - PPE written off | 92 | 161 | 92 | 161 |
| Change in provision in other assets | 4,240 | 5 | 2,918 | 5 |
| Change in provision for impairment of investments | 1,210 | - | 2,010 | 1,927 |
| Change in retirement benefit obligations | 348 | 272 | 167 | 199 |
| - Writedown on assets held for sale | - | | 1,188 | - |
| - Dividend income | (730) | (1,348) | (3,108) | (7,340) |
| - Net interest income | (294,284) | (258,810) | (259,567) | (227,875) |
| - Net result from discontinued operations | 1,317 | (/ | (===(===, / | ((4. 4) |
| (Increase)/decrease in operating assets: | | | | |
| Cash and balances with the Central Bank (restricted cash) | (64,316) | 86,341 | (63,827) | 86,959 |
| Loans and advances to banks | (25,023) | 105,348 | (29,044) | 18,565 |
| Loans and advances to customers | (31,952) | 297,744 | (30,711) | 254,716 |
| - Financial assets held for trading | 168,832 | 573 | (4,230) | (901) |
| - Other assets | (12,379) | 14,790 | (9,693) | 10,321 |
| Pledged assets | (57,542) | (37,303) | (51,004) | (36,928) |
| - Assets held for sale | (2,916) | | 0 | , |
| Increase/(decrease) in operating liabilities: | | | | |
| Deposits from banks | 173,323 | (31,428) | (24,351) | 29,030 |
| Deposits from customers | (155,352) | (125,127) | (72,359) | (178,932) |
| - Financial liabilities | 34,682 | 7,685 | - | - |
| - Other liabilities | (14,094) | 27,811 | (15,603) | 24,206 |
| Cash flow generated from/ (used in) operations | (106,624) | 219,608 | (412,948) | 88,848 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS

For the year ended 31 December 2016

Commitments and Contingencies

38.1 Capital commitments

At the balance sheet date, the bank had capital commitments amounting to N425 million (31 December 2015; N425 million) in respect of authorized and contracted capital projects. The expenditure will be funded from the group's internal resources.

| | 31 December 2016 N 'millions | 31 December 2015 N 'millions |
|---------------------------|------------------------------------|------------------------------------|
| Authorised and contracted | | |
| Group | 880 | 468 |
| Bank | 880 | 425 |

38.2 Operating lease rentals:

At 31 December 2016 the Group was committed to making the following future payments in respect of operating leases for land and buildings. Subsisting lease agreements are expected to expire in June 2031 and February 2017 respectively.

| | GROUP | | BANK | |
|----------------------------|-------------------------|-------------|---------------------------------|-------------|
| | 31 December 31 December | | ecember 31 December 31 December | |
| | 2016 | 2015 | 2016 | 2015 |
| | N 'millions | N 'millions | N 'millions | N 'millions |
| Within one year | 332 | 262 | - | - |
| Between two and five years | 1,078 | 848 | - | - |
| More than five years | 2,926 | 2,302 | - | - |
| | 4,336 | 3,412 | - | |

38.3 Legal proceedings

The Group is a party to a number of legal actions arising out of its normal business operations

There were contingent liabilities in respect of legal actions against the group, for which provisions amounting to N2.88bn have been made (2015: N375.6m). The directors having sought the advice of the professional legal counsel are of the opinion that no significant liability will crystalise from these cases beyond the provision made in the financial statements

38.4 Other contingent commitments

In the normal course of business the group is a party to financial instruments which carry off-balance sheet risk. These instruments are issued to meet the credit and other financial requirements of customers. The contractual amounts of the off-balance sheet financial instruments are:

| | GRO | GROUP | | ٧K |
|----------------------------------|--|-------------|------------------------|-------------|
| | 31 December | 31 December | 1 December 31 December | 31 December |
| | 2016 | 2015 | 2016 | 2015 |
| | N 'millions | N 'millions | N 'millions | N 'millions |
| Performance bonds and guarantees | 313,779 | 295,469 | 309,026 | 293,731 |
| Letters of credit | 156,845 | 126,227 | 144,232 | 127,426 |
| | 470,624 | 421,696 | 453,258 | 421,157 |
| | ************************************** | | | |

38.5 Loan Commitments

| | GROUP | | BANK | |
|--------------------------------------|-------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2016 | 2015 | 2016 | 2015 |
| | N 'millions | N 'millions | N 'millions | N 'millions |
| Undrawn irrevocable loan commitments | 14,203 | 33,342 | 11,061 | 19,015 |

The total outstanding contractual amount of undrawn credit lines, letters of credit, and guarantees does not necessarily represent future cash requirements, as these financial instruments may expire or terminate without being funded. The fair value of credit related commitments is disclosed in note 3.7

38.6 Compliance with covenants

The Group is subject to certain covenants primarily relating to its borrowings. Non-compliance with such covenants may result in negative consequences for the Group including growth in the cost of borrowings and declaration of default. In the event of default, the lenders are entitled to take various actions, including the acceleration of amounts due under the loan agreements and all actions permitted to be taken by a secured creditor which would have a material adverse effect on the Bank's business, results of operations, financial condition, cash flows, liquidity and/or prospects.

The Group and the Bank are subject to minimum capital requirements established by covenants stated in loan agreements, including capital adequacy levels calculated in accordance with the requirements of the Basel Accord, as defined in the International Convergence of Capital Measurement and Capital Standards (updated April 1998) and the Amendment to the Capital Accord to incorporate market risks (updated November 2005), commonly known as Basel II. The Group complied with this loan covenant. See Note 4 for the calculation of the composition of the Group's capital in accordance with the Basel Accord. Management believes that the Group is in compliance with these covenants at 31 December 2016.

39 Offsetting Financial Assets and Financial Liabilities

This information is shown for the bank as no other entity within the group has an offsetting arrangement.

Financial instruments subject to offsetting, enforceable master netting and similar arrangements are as follows at 31 December 2016:

| BANK | Gross amounts before offsetting in the | Gross amounts set off in the statement of financial | Net amounts after offsetting in the statement of financial | Amounts subject to master netting and similar arrangements not set off in the statement of financial position | | Net amounts of exposure |
|---|--|---|--|---|--|-------------------------------|
| | statement of financial position | position | position | Financial instruments | Cash Collaterals received/ provided | • |
| | (a) N 'millions | (b) N 'millions | (c)= (a) - (b) N 'millions | (d) N 'millions | (e) N 'millions | (f) =(c) - (e) N 'millions |
| ASSETS | | | | | | |
| - Financial assets held for trading | 15,165 | - | 15,165 | - | 1,585 | 13,580 |
| Total Assets subject to offsetting,master netting and similar arrangements | 15,165 | - | 15,165 | - | 1,585 | 13,580 |
| LIABILITIES | | | | | | |
| Financial derivatives | (12,751) | - | (12,751) | - | (3,605) | (9,146) |
| Total liabilities subject to offsetting,master netting and similar arrangements | (12,751) | - | (12,751) | - | (3,605) | (9,146) |
| At 31 December 2015 | | | | | | |
| BANK | Gross amounts before offsetting in the | Gross amounts set off in the statement of financial | t after netting and simila offsetting in arrangements not | | | |
| | statement of financial position | position | position | Financial instruments | Cash Collaterals received | |
| | (a) N 'millions | (b) N 'millions | (c)= (a) - (b) N 'millions | (d) N 'millions | (e) N 'millions | (f) ≃(c) - (e) N 'millions |
| ASSETS | TV IIIIIIOII3 | - Trainons | N IIIIIIO113 | 4 1311110113 | N IIIIIIOIIS | - IV (IIIII)ONS |
| - Financial assets held for trading | 9,258 | - | 9,258 | | 5,983 | 3,275 |
| Total Assets subject to offsetting,master netting and similar arrangements | 9,258 | - | 9,258 | - | 5,983 | 3,275 |
| LIABILITIES | | | | | | |
| | | | | | | |
| Financial derivatives | 7,946 7,946 | - | 7,946 7,946 | - | * | 7,946 7,946 |

The amount set off in the statement of financial position reported in column (b) is the lower of (i) the gross amount before offsetting reported in column (a) and (ii) the amount of the related instrument that is eligible for offsetting. Similarly, the amounts in columns (d) and (e) are limited to the exposure reported in column (c) for each individual instrument in order not to understate the ultimate net exposure.

The Group has master netting arrangements with counterparty banks, which are enforceable in case of default. In addition, applicable legislation allows an entity to unilaterally set off trade receivables and payables that are due for payment, denominated in the same currency and outstanding with the same counterparty. These fall in the scope of the disclosure. The Group received and provided margin deposits as collateral for outstanding derivative positions. The Group or the counterparty may set off the Group's asset or liabilities with the margin deposit in case of default.

The disclosure does not apply to loans and advances to customers and related customer deposits unless they are set off in the statement of financial position.

40 Related party transactions

netting and similar arrangements

The Group is controlled by FBN Holdings Plc. incorporated in Nigeria, which owns 99.9% of the ordinary shares. FBN Holdings Plc. is the immediate parent company of FBN Nigeria Limited as well as the ultimate controlling party.

A number of banking transactions are entered into with related parties in the normal course of business. These include loans and deposits. The outstanding balances at the year-end, and related expense and income for the year are as follows:

40.1 Loans and advances to related parties

The Bank granted various credit facilities to other companies which have common directors with the bank and those that are members of the Group.

| ` | Parent | Entities controlled by Parent and Associates of the Parent | Directors and other key management personnel (and close family members) | Associates | Subsidiaries |
|---|---|--|---|-------------|--------------|
| 31 December 2016 | N 'millions | N 'millions | N 'millions | N 'millions | N 'millions |
| Loans and advances to customers | *************************************** | | | | |
| Loans outstanding at 1 January | - | 52,120 | 67,742 | - | - |
| Loans issued during the year | - | 7,575 | 19,721 | - | • |
| Loan repayments during the year | | - | (13,242) | | |
| Loans outstanding at 31 December | - | 59,694 | 74,221 | _ | - |
| 31 December 2015 | | | | | |
| Loans and advances to customers | | | | | |
| Loans outstanding at 1 January | - | 43,752 | 60,252 | - | - |
| Loans issued during the year | - | 8,368 | 17,765 | - | - |
| Loan repayments during the year | _ | | (9,281) | - | - |
| Reclassification out of related party loans during the year | | | (994) | | |
| Loans outstanding at 31 December | - | 52,120 | 67,742 | - | - |

The loans to directors and other key management personnel are repayable from various cycles ranging from monthly to annually over the tenor and have average interest rates ranging from 0% to 24%.

40.2

| 2 | Deposits from related parties | | | | | |
|---|-----------------------------------|----------|-----------|---------|---|-----------|
| | BANK | | | | | |
| | 31 December 2016 | | | | | |
| | Due to customers | | | | | |
| | Deposits at 1 January | 65 | 2,469 | 1,326 | - | 203 |
| | Deposits received during the year | 11,160 | 379,778 | 6,541 | | 105,575 |
| | Deposits repaid during the year | (11,212) | (380,086) | (7,024) | | (104,267) |
| | Leavers | , | (194) | (170) | | ` - ' |
| | New entrants | - | `- ' | 21 | _ | _ |
| | Exchange Difference | ** | 330 | (418) | - | 14 |
| | Deposits at 31 December | 13 | 2,297 | 276 | | 1,525 |
| | 31 December 2015 | | | | | |
| | Due to customers | | | | | |
| | Deposits at 1 January | 8 | 24.656 | 1.052 | - | 4,768 |
| | Deposits received during the year | 12.388 | 354.816 | 9,406 | | 121,329 |
| | Deposits repaid during the year | (12,331) | (377,003) | (9,132) | | (125,894) |
| | Deposits at 31 December | 65 | 2,469 | 1,326 | - | 203 |

| | Related party transactions continued | Entities controlled by Parent and Associates of the Parent | Directors and other key management personnel (and close family members) | Associates | Subsidiaries |
|------|---|--|---|-------------|--------------|
| | | N 'millions | N 'millions | N 'millions | N 'millions |
| 40.3 | Other transactions with related parties | | | | |
| | 31 December 2016 | | | | |
| | Receivable | | - | - | 0 |
| | Account payable | - | | - | 339 |
| | Borrowings | | - | - | 295,158 |
| | Interest income | - | - | • | 36 |
| | Interest expense | 68 | 22 | - | 19,688 |
| | Fee and commission income | 74 | 11 | - | 91 |
| | Other operating income | | | | 11 |
| | Other operating expense | | | | 110 |
| | Loans to banks | | | | 62,603 |
| | Deposit from banks | | | | 925 |
| | 31 December 2015 | | | | |
| | Receivable | - | - | - | 121 |
| | Account payable | - | - | - | 3 |
| | Borrowings | - | - | _ | 198,965 |
| | Interest income | 28 | 1 | • | 483 |
| | Interest expense | 1,014 | 44 | - | 8,992 |
| | Fee and commission income | 1,729 | 74 | - | 31 |

40.4 Key management compensation

Key management includes Executive directors and members of the Management Committee. The compensation paid or payable to key management for employee services is shown below:

| | GROUP | | BANK | |
|---|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| | 31 December 2016 N 'millions | 31 December 2015 N 'millions | 31 December 2016 N 'millions | 31 December 2015 N 'millions |
| Salaries and other short-term employee benefits | 801 | 792 | 801 | 792 |
| Post-employment benefits | 273 | 741 | 273 | 741 |
| | 1,074 | 1,533 | 1,074 | 1,533 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

Note 40.5 Related party transactions continued Direct credit assets to Directors

| Relationship | to | |
|--------------|----|--|
| | | |

| | | | Reporting | | |
|----------------------------------|--|--|------------------------|------------|-------------------|
| Name of Borrowers | Nature of security | Name of the related interest | Institution | Status | TOTAL (N) |
| ADESOLA ADEDUNTAN | Domiciliation of salary | Adesola Adeduntan | MD | Performing | 55,983,334 |
| AL-FIL PETROLEUM COMPANY LTD | Charge on asset financed. | Khadija Alao-Straub | Ex-Non Exe Director | NPL | 332,269,962 |
| FEESE AMBROSE ASULA | Domiciliation of personal inflow | Feese Ambrose Asula | Non Executive Director | Performing | 30,823 |
| HONEYWELL GROUP | All Asset Debenture over the assets of Honeywell Flour Milts Plc. | Oba Otudeko/Obafemi Adedamola Otudeko | Ex-Chairmar/Non-ED | Performing | 40,860,479,689.55 |
| | Corporate Guarantee of Honeywell Oil & Gas & Pivot Engineering. Cross Guarantee of all members of the group All Asset Debenture over the assets of the company. | | | | |
| LAWAL DAUDA | All Assets Debenture being managed by First Trustees. Domiciliation of salary | Lawai Dauda | Executive Director | Performing | 4,130,417 |
| LISTER FLOUR MILLS (NIG) LTD | Mortgage Debenture on Lister Flour Mills.Legal Mortgage | Khadija Alao-Straub | Ex-Non Exe Director | NPL | 11,719,196,188 |
| MACCIDO BELLO MOHAMMED | Domiciliation of salary | Maccido Bello Mohammed | CEO FBN Merchant | Performing | 963,135 |
| NESTOIL LIMIED | All asset debenture | Chidi Anya | Non-ED-FBN Holdings | Performing | 17,709,977,369 |
| NSF DEVELOPMENTS LIMITED | Equitable mortgage over asset finance | Feese Ambrose Asula | Non Executive Director | Performing | 101,493,032 |
| P. W. Nig. Ltd | Legal Mortgage over the company's Housing Estate located at 142 Karmo (within the Life Camp Development Area) Abuja. | Garba Duba | Ex-Non Exe Director | Performing | 995,738,998 |
| PREMIUM POULTRY FARMS LIMITED | All Assets Debenture on fixed and floating assets (excluding land and building) of the Farm, Legal mortgage. | Mahey Rafindadi Rasheed | Ex-Non Exe Director | Performing | 2,440,900,668.58 |
| RAINBOW TOWN DEVELOPMENT LIMITED | Legal/Equitable Mortgage/Debenture on business premises, factory assets or real estates | FBN Holdings | Parent | Performing | 59,694,446,438 |
| | | | • | | 133,915,610,054 |

Related party transactions and balances disclosed above are in accordance with the Central Bank of Nigeria Circular BSD/1/2004

41 Employees

The average number of persons employed by the Group during the year was as follows:

| | GRO | GROUP | | ٧K | |
|---------------------|-------------|-------------|-------------|-----------------------|--|
| | 31 Dec 2016 | 31 Dec 2015 | 31 Dec 2016 | 31 Dec 2015 Number | |
| | Number | Number | Number | | |
| Executive directors | 4 | 7 | 4 | 7 | |
| Management | 183 | 202 | 62 | 76 | |
| Non-management | 8,556 | 8,834 | 7,234 | 7,533 | |
| | 8,743 | 9,043 | 7,300 | 7,616 | |

See note 15 for compensation for the above staff

The number of employees of the Group, other than directors, who received emoluments in the following ranges (excluding pension contributions and certain benefits) were:

| | Number | Number | Number | Number |
|-------------------------|--------|--------|--------|--------|
| N300,000 - N2,000,000 | 419 | 501 | 30 | 41 |
| N2,000,001 - N2,800,000 | 263 | 167 | 91 | 125 |
| N2,800,001 - N3,500,000 | 982 | 856 | 872 | 796 |
| N3,500,001 - N4,000,000 | 106 | 47 | | - |
| N4,000,001 - N5,500,000 | 1,942 | 2,099 | 1,693 | 1,772 |
| N5,500,001 - N6,500,000 | 1,759 | 1,843 | 1,651 | 1,734 |
| N6,500,000 - N7,800,000 | 1,288 | 1,351 | 1,199 | 1,249 |
| N7,800,001 - N9,000,000 | 780 | 839 | 753 | 781 |
| N9,000,001 and above | 1,200 | 1,333 | 1,007 | 1,111 |
| | 8,739 | 9,036 | 7,296 | 7,609 |

42 Directors' emoluments

Remuneration paid to the Group's directors (excluding certain allowances) was:

| Tremandation paid to the Group's directors (excitating certain anomalises) was. | GROUP | | |
|---|---------------------|---------------------|--|
| | 31 December | 31 December | |
| | 2016 N 'millions | 2015 N 'millions | |
| Fees and sitting allowances | 220 | 252 | |
| Executive compensation | 339 | 469 | |
| Retirement benefit costs | 282 | 1,150 | |
| Other director expenses | 258 | 1,544 | |
| | 1,099 | 3,415 | |
| Fees and other emoluments disclosed above include amounts paid to: | | | |
| Chairman | 46 | 44 | |
| Highest paid director | 126 | 111 | |

42 Directors' emoluments continued

The number of directors who received fees and other emoluments (excluding pension contributions and certain benefit) in the following ranges was:

| nber | Number GROUP 31 Dec 2016 31 Dec 2015 | | |
|-------------|--|--|--|
| UP | GROUP 31 Dec 2016 31 Dec 201 | | |
| 31 Dec 2015 | 31 Dec 2016 | | |
| 19 | 16 | | |
| 19 | 16 | | |

43 Compliance with banking regulations

N5,500,001 and above

- A penalty of N30 million was paid by the Bank in respect of registration of IMTOs
- A penalty of N20 million was imposed on the Bank for cases of linking multiple accounts to single BVN.
- A penalty of N12 million was paid by the Bank for various AML/CFT infractions emanating from spot check carried out on the Bank's branches in January 2016.
- A penalty of N4 million was imposed on the Bank for publication of appointment without prior approval of the CBN.
- The bank paid a penalty of N4million for late rendition of STR returns to the NFIU in October 2015.
- A penalty of N2 million was imposed on the bank for failure to implement external auditor's recommendation contained in the December 2014 management letter.
- The bank paid a penalty of N2 million for exceeding regulatory single obligor limit in 2015
- The bank paid a penalty of N2 million for opening of accounts and partnering with unlicensed International Money Transfer Service Operators
- The bank paid a penalty of N2 million for excess charges on Customers' accounts
- The bank paid a penalty of N175,000 for late rendition of daily returns in 2016.
- The bank paid a penalty of N100,000 for non- rendition of returns to NOTAP

44 Events after statement of financial position date

The Bank has no events after the financial position date that will materially affect the financial position shown in these financial statements.

45 Earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to equity holders of the Bank by the weighted average number of ordinary shares in issue during the year, excluding the average number of ordinary shares purchased by the members of the group and held as treasury shares.

The company does not have potential ordinary shares with convertible options and therefore there is no dilutive impact on the profit attributable to the equity holders of the parent.

| | GROUP | | BANK | |
|---|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| | 31 December 2016 N 'millions | 31 December 2015 N 'millions | 31 December 2016 N 'millions | 31 December 2015 N 'millions |
| Profit from continuing operations attributable to owners of the | | | | |
| parent (N'millions) | 11,768 | 2,946 | 50,072 | 37 |
| Profit/(loss) from discontinued operations attributable to owners | | | | |
| of the parent (N'millions) | (1,317) | - | - | - |
| Weighted average number of ordinary shares in issue (in million) | 32,632 | 32,632 | 32,632 | 32,632 |
| Basic/diluted earnings per share (expressed in Kobo per share): | | | | |
| - From continuing operations | 0.36 | 0.09 | 1.53 | 2.30 |
| -From discontinued operations | (0.04) | - | - | - |
| | 0.32 | 0.09 | 1.53 | 2.30 |

46 Non audit services

The external auditors of FBN Limited, PwC Nigeria rendered services in respect of NDIC deposit certification based on agreed upon procedures during the year. The payment made in respect of this service was included in professional fees as N1 million.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

Supplementary Information Other National Disclosures

Statement of Value Added - Group Year ended 31 December 2016

| Group | 31 December 2016 N'million | % | 31 December 2015 N'million | % |
|--|----------------------------------|-----|----------------------------------|---------|
| Gross income | 534,222 | | 463,400 | |
| Interest & Fee expense | (100,877) | | (128,212) | |
| | 433,346 | | 335,188 | |
| Administrative overheads: | | | | |
| - Local | (99,843) | | (104,422) | |
| - Foreign | (9,375) | | (10,095) | |
| Value added | 324,128 | 100 | 220,672 | 100 |
| Distribution | | | | |
| Employees | | | | |
| - Salaries and benefits | 76,081 | 23 | 72,542 | 33 |
| Government | | | | |
| - Taxation | (1,093) | (0) | 6,914 | 3 |
| The future | | | | |
| - Asset replacement (depreciation) | | | | |
| - Local | 10,594 | 3 | 10,552 | 5 |
| - Foreign | | - | | - |
| - Asset replacement (amortisation) | | | | |
| - Local - Foreign | 3,146 | • | 2,047 | 1 |
| - Asset replacement (provision for losses) | 224,948 | 69 | 125,672 | - 57 |
| - Expansion (transfers to reserves) | 10,451 | 3 | 2,945 | 1 |
| | 324,127 | 100 | 220,672 | 100 |
| | JZ4,127 | 100 | 220,012 | 100 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS For the year ended 31 December 2016

Statement of Value Added - Bank 31 December 31 December 2015 2016 N'million N'million % Bank % 478,232 421,227 Gross income Interest and fee expense (91,198) (119,337) 387,034 301,890 (104,463) Administrative overheads (98,716) Value added 288,318 100 197,427 100 Distribution **Employees** 63,392 22 63,672 32 - Salaries and benefits Government - Company income tax 3,473 2 2,779 1 The future - Asset replacement (depreciation) 9,210 3 9,563 5 1,330 - Asset replacement (amortisation) 2,331 1 - Asset replacement (provision for losses) 159,841 55 120,046 61 - Expansion (transfers to reserves) 50,072 17 37 0 100 197,427 100 288,319

Supplementary Information Other National Disclosures

FIVE YEAR FINANCIAL SUMMARY - BANK

STATEMENT OF FINANCIAL POSITION

| | 31 December 3 | | | | 31 December |
|--|---------------|-----------|-----------|---|-------------|
| | 2016 | 2015 | 2014 | 2013 | 2012 |
| | N'million | N'million | N'million | N'million | N'million |
| | | | | | |
| Assets: | 007.004 | 070 054 | 070.045 | 544.004 | 200 405 |
| Cash and balances with central bank | 637,061 | 679,054 | 670,045 | 541,221 | 288,125 |
| Loans and advances to banks | 204,469 | 137,548 | 242,842 | 367,571 | 329,120 |
| Loans and advances to customers | 1,692,712 | 1,457,285 | 1,794,037 | 1,473,839 | 1,316,407 |
| Financial assets held for trading | 23,482 | 5,049 | 9,258 | 2,225 | 1,942 |
| Investment securities | 668,743 | 781,902 | 544,975 | 637,928 | 631,211 |
| Assets pledged as collateral | 151,090 | 100,086 | 63,158 | 52,406 | 50,109 |
| Other assets | 26,954 | 18,840 | 29,173 | 36,067 | 32,459 |
| Investment in associates | - | - | - | 2,224 | 2,224 |
| Investment in subsidiaries | 71,297 | 74,415 | 58,986 | 56,307 | 40,348 |
| Property, plant and equipment | 72,495 | 72,810 | 74,782 | 71,895 | 70,724 |
| Intangible assets | 5,547 | 4,043 | 2,272 | 1,241 | 1,302 |
| Deferred tax | 1,343 | 1,343 | 1,343 | 3,655 | 6,703 |
| Assets held for sale | 2,589 | - | | _ | - |
| | | | | | |
| | 3,557,782 | 3,332,375 | 3,490,871 | 3,246,579 | 2,770,674 |
| Financed by: | | | | | |
| Share capital | 16,316 | 16,316 | 16,316 | 16,316 | 16,316 |
| Share premium | 189,241 | 189,241 | 189,241 | 189,241 | 189,241 |
| Reserves | 280,530 | 254,190 | 217,490 | 145,152 | 166,619 |
| Deposits from banks | 40,493 | 50,566 | 19,246 | 10,155 | 18,463 |
| Deposits from customers | 2,490,578 | 2,399,822 | 2,551,022 | 2,570,719 | 2,171,807 |
| Financial liabilities held for trading | 12,751 | 2,657 | 7,946 | 1,697 | 1,278 |
| Borrowings | 369,428 | 290,620 | 377,950 | 125,363 | 81,987 |
| Retirement benefit obligations | 1,957 | 3,046 | 1,546 | 1,111 | 18,156 |
| Current income tax | 3,564 | 2,897 | 6,558 | 29,836 | 19,768 |
| Other liabilities | 152,924 | 123,020 | 103,556 | 156,989 | 87,039 |
| | | · | | *************************************** | |
| | 3,557,782 | 3,332,375 | 3,490,871 | 3,246,579 | 2,770,674 |

FIVE YEAR FINANCIAL SUMMARY - BANK

INCOME STATEMENT

| | 12 months |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|
| | ended | ended | ended | ended | ended |
| | 31 Dec 2016 | 31 Dec 2015 | 31 Dec 2014 | 31 Dec 2013 | 31 Dec 2012 |
| Gross Earnings | 478,232 | 421,227 | 410,648 | 339,320 | 313,822 |
| Net operating income | 387,034 | 301,890 | 303,411 | 256,112 | 258,554 |
| Gain from disposal of associate | - | - | - | - | 3,490 |
| Operating expenses | (173,648) | (179,028) | (201,126) | (159,421) | (168,908) |
| Impairment charge for credit losses | (159,841) | (120,046) | (20,924) | (19,838) | (9,847) |
| Profit before taxation | 53,545 | 2,816 | 81,361 | 76,853 | 83,289 |
| Taxation | (3,473) | (2,779) | (6,186) | (17,488) | (12,145) |
| Profit from continuing operations | 50,072 | 37 | 75,175 | 59,365 | 71,144 |
| Profit from discontinuing operations | - | - | 4,176 | - | |
| Profit for the year | 50,072 | 37 | 79,351 | 59,365 | 71,144 |
| Earnings per share (basic) | 153.44 | 0.11 | 243 | 182 | 218 |

Supplementary Information Other National Disclosures

FIVE YEAR FINANCIAL SUMMARY - GROUP

STATEMENT OF FINANCIAL POSITION

| | 31 December | 31 December | 31 December | 31 December | 31 December |
|--|-------------|-------------|-------------|--|-------------|
| | 2016 | 2015 | 2014 | 2013 | 2012 |
| | N'million | N'million | N'million | N'million | N'million |
| Assets: | | | | | |
| Cash and balances with central bank | 689,597 | 715,092 | 697,601 | 593,973 | 298,024 |
| Loans and advances to banks | 437,935 | 374,511 | 430,053 | 415,210 | 394,173 |
| Loans and advances to customers | 2,086,741 | 1,816,045 | 2,193,563 | 1,797,935 | 1,562,695 |
| Financial assets held for trading | 23,494 | 5,049 | 10,708 | 4,743 | 2,565 |
| Investment securities | 961,235 | 830,586 | 598,904 | 734,690 | 684,359 |
| Assets pledged as collateral | 161,133 | 102,217 | 64,527 | 53,651 | 50,109 |
| Inventory | • | - | - | _ | |
| Other assets | 38,609 | 34,479 | 39,457 | 44,729 | 33,984 |
| Investment in associates | - | - | - | 6,225 | 5,609 |
| Property, plant and equipment | 83,357 | 82,351 | 83,404 | 78,489 | 74,474 |
| Intangible assets | 11,913 | 9,275 | 8,103 | 8,594 | 3,417 |
| Deferred tax | 8,296 | 2,923 | 2,384 | 4,587 | 7,954 |
| Assets held for sale | 12,479 | 570 | 2,931 | 4,549 | 12,978 |
| | 4,514,788 | 3,973,098 | 4,131,636 | 3,747,375 | 3,130,340 |
| | | | | ************************************** | |
| Financed by: | | | | | |
| Share capital | 16,316 | 16,316 | 16,316 | 16,316 | 16,316 |
| Share premium | 189,241 | 189,241 | 189,241 | 189,241 | 189,241 |
| Reserves | 311,416 | 297,038 | 255,818 | 175,965 | 191,190 |
| Non controlling interest | 965 | 1,929 | 1,641 | 1,626 | 1,353 |
| Deposits from banks | 377,214 | 139,052 | 163,710 | 77,481 | 87,551 |
| Deposits from customers | 3,030,090 | 2,905,070 | 2,989,735 | 2,942,782 | 2,405,035 |
| Financial liabilities held for trading | 37,137 | 12,121 | 9,913 | 1,701 | 1,796 |
| Borrowings | 316,792 | 249,892 | 362,976 | 126,302 | 75,541 |
| Retirement benefit obligations | 2,648 | 3,709 | 2,012 | 1,776 | 18,648 |
| Current income tax | 4,805 | 5,790 | 8,530 | 31,633 | 22,536 |
| Other liabilities | 217,553 | 152,877 | 131,704 | 182,542 | 118,289 |
| Deferred income tax liabilities | 2 | 63 | 38 | 10 | 9 |
| Liabilities held for sale | 10,610 | - | | - | 2,836 |
| | 4,514,789 | 3,973,098 | 4,131,635 | 3,747,375 | 3,130,341 |
| | | | -,, | | _, |

FIVE YEAR FINANCIAL SUMMARY - GROUP

INCOME STATEMENT

| | | | | Restated | |
|---|-------------|-------------|-------------|-------------|-------------|
| | 12 months |
| | ended | ended | ended | ended | ended |
| | 31 Dec 2016 | 31 Dec 2015 | 31 Dec 2014 | 31 Dec 2013 | 31 Dec 2012 |
| | N'million | N'million | N'million | N'million | N'million |
| - | | | | | |
| Gross Earnings | 534,222 | 463,400 | 455,393 | 372,840 | 338,921 |
| | | | | | |
| Net operating income | 434,662 | 335,059 | 338,814 | 280,107 | 280,410 |
| Operating expenses | (199,039) | (199,658) | (218,632) | (173,001) | (182,329) |
| Group's share of associate's results | - | - | - | - | 1,008 |
| Impairment charge for credit losses | (224,948) | (125,672) | (25,730) | (20,521) | (12,912) |
| | | | | | |
| Profit before taxation | 10,675 | 9,729 | 94,452 | 86,585 | 86,177 |
| Taxation | 1,093 | (6,913) | (9,526) | (21,009) | (14,918) |
| | | | | | |
| Profit from continuing operations | 11,768 | 2,815 | 84,926 | 65,576 | 71,259 |
| Profit from discontinuing operations | (1,317) | 129 | (84) | 875 | 3,838 |
| | | | | 00.454 | 75.007 |
| Profit for the year | 10,452 | 2,945 | 84,842 | 66,451 | 75,097 |
| | | | | | |
| Profit attributable to: | | 0 ==4 | 0.4.000 | 00.044 | 75.040 |
| Owners of the parent | 11,241 | 2,551 | 84,826 | 66,344 | 75,040 |
| Non controlling interest | (789) | 394 | 15 | 107 | 57 |
| = | 10,452 | 2,945 | 84,842 | 66,451 | 75,097 |
| | | | 000 | 204 | 204 |
| Earnings per share in kobo (basic/diluted | 32 | 9 | 260 | 204 | 204 |
| | | | | | |