

NGX: FBNH

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FBN HOLDINGS PLC GROWS PROFIT BY 108% TO ₩32.4 BILLION FOR THE FIRST QUARTER ENDED MARCH 31, 2022

FBN Holdings Plc. ("FBNH" or "FBNHoldings" or the "Group") today announces its unaudited results for the quarter ended March 31, 2022.

Selected Financial Summary

Income Statement

(₦ billion)	Q1 2022	Q1 2021	Δ
Gross earnings	180.5	136.6	+32.2%
Interest income	109.4	78.4	+39.7%
Net-interest income	72.8	52.8	+37.9%
Non-interest income ¹	64.7	52.6	+23.0%
Operating income ²	137.5	105.4	+30.5%
Impairment charges for losses	8.8	13.2	-33.6%
Operating expenses	92.2	73.3	+25.7%
Profit before tax	36.5	18.9	+93.2%
Profit for the period ³	32.4	15.6	+107.7%
Basic EPS (kobo) ⁴	0.89	0.43	+105.8%

Statement of Financial Position

(₦ billion)	Q1 2022	FY 2021	Δ
Total assets	9,205.8	8,932.4	+3.1%
Customer loans & advances (Net)	3,053.7	2,881.9	+6.0%
Customer deposits	6,139.2	5,849.5	+5.0%

Key Ratios %	Q1 2022	Q1 2021
Post-tax return on average equity ⁵	14.5	8.2
Post-tax return on average assets ⁶	1.4	0.8
Earnings yield ⁷	7.6	6.8
Net-interest margin ⁸	5.1	4.6
Cost of funds ⁹	2.0	1.6
Non-interest revenue/operating income	47.1	49.9
Cost to income ¹⁰	67.0	69.6
Gross loans to deposits	51.9	46.9
Capital adequacy (FirstBank (Nigeria)	16.0	16.6
Capital adequacy (FBNQuest Merchant Bank)	19.7	24.4
NPL/Gross Loans	6.0	7.9
NPL coverage ¹¹	68.9	54.5
PPOP ¹² /impairment charge (times)	5.2	2.4
Cost of risk ¹³	1.1	2.3
Book value per share	25.3	21.3

¹ Non-interest income is net of fee and commission expenses

² Operating income defined as net interest income plus non-interest income

³ Profit for the period includes discontinued operations

⁴ Basic EPS computed as profit after tax including discontinued operation divided by weighted average number of shares in issue

⁵ Post-tax return on average equity computed as annualised profit after tax attributable to shareholders divided by the average opening and closing balances attributable to equity holders

⁶ Post-tax return on average assets computed as annualised profit after tax divided by the average opening and closing balances of its total assets

⁷ Earnings yield computed as annualised Interest income divided by the average opening and closing balances of interest earning assets (Less financial assets at fair value through profit and loss plus unlisted debts).

⁸ Net-interest margin computed as annualised net interest income divided by the average opening and closing balances of interest earning assets (Less financial assets at fair value through profit and loss plus unlisted debts

 $^{^{9}}$ Cost of funds computed as annualised interest expense divided by average interest-bearing liabilities

 $^{^{\}rm 10}\,\rm Cost$ to income ratio computed as operating expenses divided by operating income

¹¹ NPL coverage computed as total allowance for impairment plus regulatory risk reserve divided by total stage 3 loans.

¹² PPOP - Pre-provision operating profit computed as sum of operating profit and impairment charge

¹³ Cost of risk computed as annualised credit impairment charges divided by the average opening and closing gross loans balances.

Nnamdi Okonkwo, the Group Managing Director commented:

"Despite the fact that the first quarter of this year witnessed significant macro uncertainties that impacted the operating environment, FBNHoldings delivered a 108% year-on-year growth in profit for the period. We are pleased to have delivered this robust performance that is in line with our strategic priorities of further enhancing revenue generating capabilities, improving overall performance, and delivering sustainable value to all our stakeholders."

Business Groups 14, 15

Commercial Banking

- Gross earnings of ₩170.4 billion, up 33.0% y-o-y (Mar 2021: ₩128.1 billion)
- Net interest income of ₩72.9 billion, up 42.1% y-o-y (Mar 2021: ₩51.3 billion)
- Non-interest income of ₩58.8 billion, up 21.7% y-o-y (Mar 2021: ₩48.3 billion)
- Operating expenses of ₩88.9 billion, up 26.6% y-o-y (Mar 2021: ₩70.2 billion)
- Profit before tax of ₦34.1 billion, up 109.2% y-o-y (Mar 2021: ₦16.3 billion)
- Profit after tax of ₦31.0 billion, up 122.8% y-o-y (Mar 2021: ₦13.9 billion)
- Total assets of ₦8.8 trillion, up 3.5% y-t-d (Dec 2021: ₦8.5 trillion)
- Customers' loans and advances (net) of ₦2.999 trillion, up 5.8% y-t-d (Dec 2021: ₦2.835 trillion)
- Customers' deposits of ₩5.9 trillion, up 5.4% y-t-d (Dec 2021: ₩5.6 trillion)

Dr. Adesola Adeduntan, Chief Executive Officer of FirstBank Group commented:

"At FirstBank, we have historically been interwoven with the fabric of this nation with a full-service commercial banking offering catering to every segment of the economy. We believe we are now in a good position to translate this unique revenue generating potential into improved bottom line performance.

Our first quarter results demonstrate that we have commenced our journey of Quantum Profitability Leap in earnest with profit before tax doubling to \(\pm34.1\) billion as the Bank begins to reap the dividends of the successful restructuring of its balance sheet, revamped risk management, robust technology and innovative service offerings. Our gross earnings are also up 33.0% YoY to \(\pm170.4\)bn and Net Interest Income up 42.1% YoY to \(\pm72.9\)bn. Furthermore, our strengthened risk management capabilities equip us with the ability to mitigate any negative effect of headwinds which may materialise given current macro-economic pressures.

Looking ahead, we will continue to maximise all opportunities presented by our large network, support our customers with innovative value adding solutions through these uncertain times while investing in strengthening our digital banking offerings to deliver a better customer experience."

Merchant Banking & Asset Management (MBAM) / FBNQuest

- Gross earnings of ₩10.5 billion, up 29.6% y-o-y (Mar 2021: ₩8.1 billion)
- Profit before tax of ₩3.4 billion, up 17.2% y-o-y (Mar 2021: ₩2.9 billion)
- Total assets of ₦406.8 billion, up 5.5% y-t-d (Dec 2021: ₦385.5 billion)

- ENDS -

 $^{^{14}}$ Please refer to the 'Notes to Editors' section on page 7 for the companies in each business group

 $^{^{15}}$ The pre-consolidation numbers of each of the business groups have been considered in discussing their performance

Q1 2022 Results Press Release

Conference call

FBNHoldings will host a question-and-answer teleconference call with analysts and investors on the audited results for the full year December 31, 2021 and unaudited first quarter March 31, 2022 on Friday, June 3, 2022 at 3:00pm Lagos / 3:00pm UK / 10:00am New York / 4:00pm Johannesburg & Cape Town.

The results conference call can be accessed by <u>clicking here</u> to register.

Participants are advised to register for the call at least ten minutes before the start of the call. For those who are unable to listen to the live call, a recording will be posted on the Company's website.

An investor presentation will be available ahead of the call on the FBNHoldings website.

Q1 2022 financial statements (unaudited) is also available on our website, click here to view.

For further information please contact:

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FBN Holdings Plc.

STATEMENT OF FINANCIAL POSITION	GROUP		COMPANY		
•	31 March	31 December	31 March	31 December	
	2022	2021	2022	2021	
	N 'million	N 'million	N 'million	N 'million	
ASSETS		_			
Cash and balances with central banks	1,654,130	1,586,769	_	_	
Loans and advances to banks	981,172	1,015,122	16,041	16,477	
Loans and advances to customers	3,053,665	2,881,916	38	49	
Financial assets at fair value through profit or loss	475,893	351,146	1,337	1,337	
Investment securities	2,072,330	1,957,478	4,249	4,210	
Asset pledged as collateral	572,046	718,662	-	, - -	
Other assets	199,428	218,638	12,922	13,344	
Investment in associates	937	1,009	-	, <u>-</u>	
Investment in subsidiaries	_	-	262,671	262,671	
Property and equipment	114,392	115,987	583	397	
Intangible assets	15,936	19,018	-	_	
Deferred tax assets	28,102	28,710	-	_	
·	9,168,031	8,894,455	297,841	298,485	
Assets held for sale	37,797	37,918	-	, -	
Total assets	9,205,828	8,932,373	297,841	298,485	
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LIABILITIES					
Deposits from banks	1,018,627	1,098,107	-	-	
Deposits from customers	6,139,215	5,849,487	-	-	
Derivative liabilities	19,787	19,648	-	-	
Current income tax liabilities	21,324	17,741	9	7	
Other liabilities	653,324	654,350	15,608	16,192	
Borrowings	438,564	405,304	-	-	
Retirement benefit obligations	4,890	5,392	-	-	
Deferred tax liabilities	365	366	-		
	8,296,096	8,050,395	15,618	16,199	
Liabilities held for sale	2,054	2,122	-	-	
Total liabilities	8,298,150	8,052,517	15,618	16,199	
EQUITY					
Share capital	17,948	17,948	17,948	17,948	
Share premium	233,392	233,392	233,392	233,392	
Retained earnings	343,476	311,877	32,355	32,494	
Statutory reserve	135,874	135,372	-	-	
Capital reserve	1,223	1,223	10	10	
Small and medium enterprises (SME) investment rese	6,076	6,076	- (4 400)	(4.550)	
Fair value reserve	98,752	87,964	(1,482)	(1,558)	
Regulatory risk reserve	3,081	3,240	-	-	
Foreign currency translation reserve	56,991	72,359			
	896,813	869,451	282,223	282,286	
Non-controlling interests	10,865	10,405			
Total equity	907,678	879,856	282,223	282,286	
Total equity and liabilities	9,205,828	8,932,373	297,841	298,485	

FBN Holdings Plc.

INCOME STATEMENT	GROUP			
	Q1 to date	Year to date	Q1 to date	Year to date
	31 March	31 March	31 March	31 March
	2022	2022	2021	2021
Continuing operations	N 'million	N 'million	N 'million	N 'million
Interest income	109,448	109,448	78,357	78,357
Interest expense	(36,652)	(36,652)	(25,564)	(25,564)
Net interest income	72,796	72,796	52,793	52,793
Impairment charge for losses	(8,751)	(8,751)	(13,175)	(13,175)
Net interest income after impairment charge for losses	64,045	64,045	39,618	39,618
Fee and commission income	33,710	33,710	34,027	34,027
Fee and commission expense	(6,387)	(6,387)	(5,600)	(5,600)
Net fee and commission income	27,323	27,323	28,427	28,427
Foreign exchange income	5,746	5,746	2,681	2,681
Net gains on sale investment securities	14,589	14,589	17,864	17,864
Net gains from financial instruments at FVTPL	14,795	14,795	3,119	3,119
Dividend income	84	84	26	26
Other operating income	2,183	2,183	501	501
Personnel expenses	(25,616)	(25,616)	(24,806)	(24,806)
Depreciation, amortisation and impairment	(7,254)	(7,254)	(6,510)	(6,510)
Other operating expenses	(59,305)	(59,305)	(42,015)	(42,015)
Operating profit	36,590	36,590	18,905	18,905
Share of loss of associates	(72)	(72)	-	-
Profit before tax	36,518	36,518	18,905	18,905
Income tax expense	(4,076)	(4,076)	(3,285)	(3,285)
PROFIT FOR THE PERIOD FROM CONTINUING OPERATIONS	32,442	32,442	15,620	15,620
Discontinued operations				
Loss for the period from discontinued operations	(41)	(41)	(21)	(21)
PROFIT FOR THE PERIOD	32,401	32,401	15,599	15,599
Profit attributable to:				
Owners of the parent	31,942	31,942	15,519	15,519
Non-controlling interests	459	459	80	80
-	32,401	32,401	15,599	15,599
Earnings per share attributable to owners of the parent				
Basic/diluted earnings per share (expressed in naira per share):				
From continuing operations		0.89		0.43
From discontinued operations		(0.00)		(0.00)
From profit for the period		0.89	l	0.43

FBN Holdings Plc.

INCOME STATEMENT	COMPANY			
-	Q1 to date	Year to date	Q1 to date	Year to date
	31 March	31 March	31 March	31 March
	2022	2022	2021	2021
-	N 'million	N 'million	N 'million	N 'million
Continuing operations				
Interest income	445	445	261	261
Interest expense	-	-	-	-
-				
Net interest income	445	445	261	261
Impairment charge for losses	-	-		-
Net interest income after impairment charge for losses	445	445	261	261
Fee and commission income	-	-	-	-
Fee and commission expense	-	-	-	-
Foreign exchange income	(8)	(8)	9	9
Personnel expenses	(164)	(164)	(189)	(189)
Depreciation, amortisation and impairment	(52)	(52)	(52)	(52)
Other operating expenses	(357)	(357)	(382)	(382)
Loss before tax	(136)	(136)	(353)	(353)
Income tax expense	(2)	(2)	(1)	(1)
LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS	(138)	(138)	(354)	(354)
Discontinued operations				
Profit for the period from discontinued operations	-	-	-	-
LOSS FOR THE PERIOD	(138)	(138)	(354)	(354)
Loss attributable to:				
Owners of the parent	(138)	(138)	(354)	(354)
Non-controlling interests	(100)	(100)	(004)	(004)
	(138)	(138)	(354)	(354)
Earnings per share attributable to owners of the parent				
Basic/diluted earnings per share (expressed in naira per sha	ıre):			
From continuing operations		(0.00)		(0.01)
From discontinued operations		-		
From profit for the period		(0.00)		(0.01)

- Notes to Editors -

FBN Holdings Plc. (ISIN: NGFBNH000009) is the most diversified financial services group in Nigeria. FBN Holdings Plc. was incorporated in Nigeria on 14 October 2010, following the business reorganisation of the FirstBank Group into a holding company structure. The Company was listed on the Nigerian Stock Exchange under the 'Other Financial services' sector on 26 November 2012 and now has in issue and fully paid-up share capital of 35,895,292,792 ordinary shares of 50 kobo each (\pmu17,947,646,396). More information can be found on our website www.fbnholdings.com.

The subsidiaries of FBNHoldings offer a broad range of products and services across Commercial banking in 10 countries (Lagos, Nigeria; London, United Kingdom; Paris, France; Beijing, China; Kinshasa, Democratic Republic of Congo, Accra, Ghana; Banjul, Gambia, Conakry, Guinea, Freetown, Sierra Leone and Dakar, Senegal), Merchant Banking and Capital Markets, Trusteeship¹⁶ as well as Insurance brokerage. The Group, with about 8,148 staff has 827 business locations (591 local branches, 144 QSPs and agencies for FirstBank (Nigeria) and 92, (local and international) subsidiary locations).

Commercial Banking comprises First Bank of Nigeria Limited, FBNBank (UK), FBNBank DRC, bank subsidiaries in West Africa¹⁷, a representative office in Beijing and in Paris as well as First Pension Fund Custodian. This group provides both individual and corporate clients/customers with financial intermediation services. This business segment includes the group's local, international and representative offices with operations in 10 countries offering commercial banking services.

Merchant Banking & Asset Management comprises FBNQuest Merchant Bank group, FBNQuest Capital group and FBNQuest Trustees Limited. These are wholly owned by the holding company. The FBNQuest Merchant Bank group comprises FBNQuest Merchant Bank and its subsidiaries, FBNQuest Securities Limited and FBNQuest Asset Management Limited. The FBNQuest Capital group comprises FBNQuest Capital Limited and its subsidiaries FBN Funds Limited. The group creates value by offering investment and risk management products, managing funds, administering assets, and trading securities. It caters to the diverse advisory, funding and investment needs of clients spanning Federal and State Governments, corporates and high-net-worth individuals (HNIs).

¹⁶ The Merchant Banking, Capital Markets and Trusteeship operate under the reportable entity Merchant Banking and Asset Management / FBNQuest

 $^{^{}m 17}$ Comprising locations in Ghana, Gambia, Guinea, Sierra Leone, Ghana and Senegal

Cautionary note regarding forward looking statements

This release contains forward-looking statements which reflect management's expectations regarding the Group's future growth, results of operations, performance, business prospects and opportunities. Wherever possible, words such as "anticipate", "believe", "expects", "intend", "estimate", "project", "target", "risks", "goals" and similar terms and phrases have been used to identify the forward-looking statements. These statements reflect management's current beliefs and are based on information currently available to the Group's management. Certain material factors or assumptions have been applied in drawing the conclusions contained in the forward-looking statements. These factors or assumptions are subject to inherent risks and uncertainties surrounding future expectations generally. Forward-looking statements therefore speak only as of the date they are made.

FBNHoldings cautions readers that a number of factors could cause actual results, performance or achievements to differ materially from the results discussed or implied in the forward-looking statements. These factors should be considered carefully, and undue reliance should not be placed on the forward-looking statements. For additional information with respect to certain risks or factors, reference should be made to the Group's continuous disclosure materials filed from time to time with the Nigerian Stock Exchange. The Group disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.